

Okinawan Festival by the Hawaii United Okinawa Association (HUOA)





## Sponsorship Request

- Request: Sponsorship for the 41st Okinawan Festival
  - Investment levels: \$50,000, \$25,000, \$10,000, \$5,000, \$2,500
  - Sponsorship Package Highlights:
    - Media placement during Okinawan Festival promotions
    - Logo on all social media posts, website, and event (\$5,000 and above)
    - Advertisement in our Uchinanchu Newsletter Festival Special
    - Marketing booth (optional)
    - Promotional giveaways (optional)
    - VIP access, seating, and parking
    - How else can we better partner with you?

IPPEE NIFEE DEEBIRU (THANK YOU) TO OUR 2022 SPONSORS!



























#### Hawaii United Okinawa Association

www.huoa.org

- 501(c)(3) non-profit organization established in 1951
- Mission to promote, preserve, and perpetuate the Okinawan culture in Hawaii
- Serves over 40,000 members of Okinawan ancestry in Hawaii
- Operates the Hawaii Okinawa Center in Waipio 1.4-acre lot, 20,000 sf Events hall
- Operates the Hawaii Okinawa Plaza Commercial Building 2-acre lot 20,000 sf
   building. Future Starbucks to be built (ground lease)
- Active organization with large community events throughout the year









Annual Children's Day Camp



Hawaii Okinawa <mark>Cente</mark>r





#### Hawaii & Okinawa, Japan

- Strong and established connection to Okinawa prefecture in Japan.
- Annual "aisatsu" good-will visit to Okinawa and HUOA President greets the Okinawa Governor, various government leaders, Okinawa business leaders, and cultural partners.
- Participation in the World Uchinanchu Festival in Okinawa
  - Up to 5,000 Hawaii-Okinawans travel and participate
- Annual Hawaii/ Okinawa Student Exchange 30+ years running
- HUOA helps maintain Sister-State relationship between Hawaii & Okinawa
  - Okinawa is similar in size, population, economies, and synergies w/ Hawaii

Paul Y. with HUOA in Okinawa – and keynote speaker at business symposium.



HUOA hosts Okinawa Prefectural Assembly visitors with Hawaii State Senate delegates in



HUOA "aisatsu" visit with Okinawan Governor

HUOA assists with Gov Ige visit with Okinawa Governor in Okinawa





# CPB Foundation/ Sun Noodles/ HUOA

- CPB Foundation/ Sun Noodles/ HUOA in partnership distributes 500 cases of Sun Noodles pack to much-needed kupunas in February 2021 during the Pandemic.
- KHON CPB Foundation/ Okinawan Festival Feature in 2021
  - https://www.khon2.com/living-808/cpb-foundation-supports-the-okinawan-festival/
- Hawaii Herald feature:
  - https://www.thehawaiiherald.com/2021/03/05/community-focus-10/













#### Pivot to virtual during the Pandemic

Continued virtual programming throughout the pandemic

- 2020 & 2021 VOF: est. 60,000 & 42,000 viewers respectively globally.
  - CPB was title sponsor for both years continued faith in HUOA
- Big mahalo to CPB for your faith in us during unprecedented times!
- HUOA kept our members engaged & connected through the pandemic w/ weekly live stream programming
- Other virtual programming includes:
  - Yuntaku Live weekly talk-story program with Hawaii Okinawa leaders.
  - Uchinanchu no Hi
  - Irei no Hi
  - Installation Banquet & Uchinanchu of the Year

"Uchinanchu no Hi" – Live Streaming Program Broadcasted w/ live global audience!



"Yuntaku Live" - weekly live stream program with talk-story program





#### 41<sup>st</sup> Okinawan Festival www.OkinawanFestival.com

- The largest event held at the Hawaii Convention Center in 2022
- September 2 & 3, 2023 (Labor Day Weekend)
- The largest ethnic festival in the State of Hawaii
- First Okinawan Festival started at McCoy Pavilion in 1981, later at Kapiolani Park.
- Okinawan culture, food, performances, and "Uchinanchu Aloha"
- 45,000 65,000 visitors annually
- 3,600 4,000 volunteers
- We welcome volunteers from your organizations too!

















### Sample: "Okinawa Week" feature on KHON

- Okinawan Festival featured on KHON as "Okinawa Week" leading up to the Festival
  - **Sponsor logos on promotional spots**
  - 50,000 households reached during featured segments
  - 30 sec festival promo through week leading up to Festival featuring CPB Logo.
    - 2022 30-sec promo spot: <a href="https://vimeo.com/737736790/98f5d77f51">https://vimeo.com/737736790/98f5d77f51</a>
- KHON digital, news-app, home-page take-over, and social media push.
- HUOA & Okinawan Festival featured on Living808 each day M-F.
- Feature on Modern Wahine and Sam Choy's Kitchen.
- Featured on KHON News leading up to the event.

























# Sample: "Okinawa Week" Media Schedule on KHON 2022

NDAY	TUESDAY 30	WEDNESDAY 31	THURSDAY 01	FRIDAY 02	SATURDAY 03	04
e Okinawa Week on	Okinawa Week on	Okinawa Week on	Okinawa Week on	Okinawa Week on		
Living808 Seg 1	Living808 Seg 2	Living808 Seg 3	Living808 Seg 4	Living808 Seg 5	HomePage Takeover	
HomePage Takeover	https://www.khon2.com/living -808/mixed-plate-goes-to-	https://www.khon2.com/living -808/the-hawaii-united-	Hawaii's Kitchen -	HomePage Takeover	KHON2 push alert	
KHON2 push alert –	okinawa-preview/dance/	okinawa-association/	L808 https://www.khon2.com/living		Okinawan Festival	
Okinawa Week		https://www.khon2.com/living -808/okinawa-week-mixed-	-808/okinawa-week-hawaiis- kitchen-hide-chan-sunrise-	https://www.khon2.com/living- 808/okinawan-festival-brings-	Okinawan Festival Look	
Wake Up 2day		plate-shisa/	utage-restaurants/	the-celebration-of-okinawa- virtually-to-hawaii-residents/	Live	
Interview	https://www.khon2.com/living 808/cpb-foundation-supports		https://www.khon2.com/living -808/the-2nd-annual-	https://www.khon2.com/living-	Modern Wahine Hawaii	
https://www.khon2.com/wake-up- 2day/food2go-okinawan-	the-okinawan-festival/		okinawan-feastival/	808/mixed-plate-chibariyo-2/	Okinawan Women KHON 9:30pm	
feastival/				KHON2 News	кном э.зорш	
https://www.khon2.com/li ving-808/okinawa-week-			https://www.khon2.com	Segment		
pigs-from-the-sea-roots- to-hawaii-okinawa-			/living-808/mixed-plate- explores-okinawan-	https://www.khon2.com/local- news/okinawan-festival-goes-		
center/			cuisine/	virtual-for-second-consecutive- year/		
https://www.khon2.com/living- 808/mixed-plate-goes-to-			Wake Up 2day Interview at HOC			
okinawa-preview/ Uchinanchu station ID's						
start (8/29-9/4)						
Uchinanchu Shakas						
start (8/29-9/4)						
05	06	07	08	09	10	11



# Mahalo! Ippee Nifee Deebiru!

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