

ORGANIZATIONAL FUNCTIONS	FY 2020-2021	FY 2021 - 2022	FY 2022-2023	FY 2023-2024	FY 2024-2025
STRATEGIC PLANNING					
	 Complete DMAPs Realign Strategic Plan in light of Pandemic and related issues Review possibility of aligning TMP, HTA Strategic Plan and DMAPs 	 Complete Phase I of DMAPs Implement Master Planning Schedule 	 Complete Phase II of DMAPs Update Master Planning Schedule 	 Complete Phase III of DMAPs Review results of DMAPs and prepare new DMAPs Update Master Planning Schedule Begin planning for new HTA Strategic Plan (Q1 CY 2024) 	 Update Master Planning Schedule Approved new HTA Strategic Plan 2025- 2030 in Q4 2024.
OPERATIONS					
Corporate Governance	 Update Bylaws Update Code of Conduct Provide orientation & training for Board members 	Provide orientation & training for Board members	Provide orientation & training for Board members	Provide orientation & training for Board members	Provide orientation & training for Board members
Procurement	 Review and update procurement procedures Provide procurement training for Board, Evaluation committees and Staff 	 Provide procurement training to Evaluation committees and Staff 	Provide procurement training to Evaluation committees and Staff	Provide procurement training to Evaluation committees and Staff	Provide procurement training to Evaluation committees and Staff
Budget	 Confirm available funds Encumber needed funds Confirm funds available from ARPA Confirm budget process Rebudget 	 Review budget utilization including encumbrances Confirm available funds Conduct budgetary review in preparation for FY23 Finalize FY23 budget 	 Review budget utilization including encumbrances Confirm available funds Conduct budgetary review in preparation for FY24. Finalize FY24 budget 	 Review budget utilization including encumbrances Confirm available funds Conduct budgetary review in preparation for FY25. Finalize FY25 budget 	 Review budget utilization including encumbrances Confirm available funds Conduct budgetary review in preparation for FY26. Finalize FY26 budget
Org structure (including performance management and training)	 Review current structure and align with new Strategic Plan Update Job Descriptions to meet new competencies Realign Staff with new org structure and job duties Update employee handbook 	 Create professional development plans for each employee Create training programs for staff Implement performance management programs Review and update Employee Handbook if needed Develop HR metrics 	 Train staff Manage performance Review and update Employee Handbook if needed Review HR metrics 	 Train staff Manage performance Review and update Employee Handbook if needed Review HR metrics 	 Train staff Manage performance Review and update Employee Handbook if needed Review HR metrics
Safety, Security & Crisis Response	 Participate in HIEMA & County preparedness exercises Review support for Visitor Assistance Programs 	 Participate in HIEMA & County preparedness exercises Increase support for Visitor Assistance Programs 	 Participate in HIEMA & County preparedness exercises Increase support for Visitor Assistance Programs Train and exercise HTA Emergency Operations Plan 	 Participate in HIEMA & County preparedness exercises Increase support for Visitor Assistance Programs Train and exercise HTA Emergency Operations Plan 	 Participate in HIEMA & County preparedness exercises Increase support for Visitor Assistance Programs Train and exercise HTA Emergency Operations Plan



ORGANIZATIONAL FUNCTIONS	FY 2020-2021	FY 2021 - 2022	FY 2022-2023	FY 2023-2024	FY 2024-2025
	Development of safety awareness programs that address visitor focused safety concerns.	 Refine HTA Emergency Operations plans Explore feasibility for visitor ambassador programs. Implement safety awareness programs that address visitor focused safety concerns. 	Implement safety awareness programs that address visitor focused safety concerns.	Implement safety awareness programs that address visitor focused safety concerns.	Implement safety awareness programs that address visitor focused safety concerns.
Communications	 Continue industry-focused communications. Ramp up visitor-focused communications on expectations and safety. Seek earned media opportunities. 	 Establish HTA liaisons on each island. Begin attending community and neighborhood board meetings. Seek community speaking engagements. Begin holding regular town hall meetings. Implement government relations team. Overhaul HTA website. Develop a common langauge and framework for understanding tourism. Refine key messages. 	 Seek community speaking engagements. Continue to hold town hall meetings. Continue to grow and share common language. Refine key messages. 	 Seek community speaking engagements. Continue to hold town hall meetings. Continue to grow and share common language. Refine key messages. 	 Seek community speaking engagements. Continue to hold town hall meetings. Continue to grow and share common language. Refine key messages.
RESEARCH					
Data Collection & Analysis	 Conduct strategic planning session with Researchers to Align research to strategic plans* Identify KPIs that reflect strategic plans Method for gathering and analyzing data Methods for communicating research results in understandable format (i.e. dashboards) Develop metrics to monitor change management efforts 	 Implement new protocols for analyzing research data, KPIs, change management metrics, and communicating results on regular basis Establish new research systems to measure: Daily and weekly data Begin looking at ways to automate data collection, analysis, and dashboards 	 Incorporate new research systems into existing data collection, analysis, and KPIs Continue communicating research, data analysis, and KPIs on regular basis Establish new research systems to monitor future trends and extrapolate impact on State 	 Communicate information on future trends and possible impact on State to stakeholder groups Continue communicating research, data analysis & KPIs on regular basis Survey stakeholders to determine if research, data analysis and KPIs are informative and useful to them; adjust research systems where appropriate 	 Communicate information on future trends and possible impact on State to stakeholder groups Continue communicating research, data analysis & KPIs on regular basis



ORGANIZATIONAL FUNCTIONS	FY 2020-2021	FY 2021 - 2022	FY 2022-2023	FY 2023-2024	FY 2024-2025
	 Develop procedures to ensure that KPIs and change management metrics are regularly updated (at least once a month) Provide research "training" for Board and Staff 				
	ARDS SETTING (BRAND MANAGE	•			
Community & Cultural History	 Establish criteria to verify accurate portrayals of Hawaiian culture Discuss how to introduce other local cultures/communities 	 Strengthen the relationship between the visitor industry and the Hawaiian community Create visitor experiences, activities, and marketing programs that are respectful and accurate of the Hawaiian Culture Support Hawaiian programs and cultural practitioners to help preserve and perpetuate Hawaiian culture. Support the everyday use of 'Ōlelo Hawai'i 	 Strengthen the relationship between the visitor industry and the Hawaiian community Create visitor experiences, activities, and marketing programs that are respectful and accurate of the Hawaiian Culture Support Hawaiian programs and cultural practitioners to help preserve and perpetuate Hawaiian culture. Support the everyday use of 'Ōlelo Hawai'i 	 Strengthen the relationship between the visitor industry and the Hawaiian community Create visitor experiences, activities, and marketing programs that are respectful and accurate of the Hawaiian Culture Support Hawaiian programs and cultural practitioners to help preserve and perpetuate Hawaiian culture. Support the everyday use of 'Ōlelo Hawai'i 	 Strengthen the relationship between the visitor industry and the Hawaiian community Create visitor experiences, activities, and marketing programs that are respectful and accurate of the Hawaiian Culture Support Hawaiian programs and cultural practitioners to help preserve and perpetuate Hawaiian culture. Support the everyday use of 'Ōlelo Hawai'i
Certifications & standards development/ alignment	 Develop and support certification programs that align with preserving and perpetuating the Hawaiian culture, protecting natural resources, and respecting our precious community Ensure a safe and positive visitor experience through the development of effective certifications. Review and establish criteria to ensure certifications and standards are relevant and applicable 	 Document standards and develop certification program Work with community partners to harmonize standards Communicate program to stakeholders Begin implementation 	Increase participation in programs	Increase participation in programs	Increase participation in programs
Protect the Brand	 Development of "Mālama Hawai'i" messaging, videos, and campaign 	Review and enhance the "Mālama Hawai'i" messaging, videos, and campaign	Review and enhance the "Mālama Hawai'i" messaging, videos, and campaign	Review and enhance the "Mālama Hawai'i" messaging, videos, and campaign	Review and enhance the "Mālama Hawai'i" messaging, videos, and campaign



ORGANIZATIONAL FUNCTIONS	FY 2020-2021	FY 2021 - 2022	FY 2022-2023	FY 2023-2024	FY 2024-2025
	 Promotion of and support for "buy local" programs Encouraging purchase of Hawai'i's agriculture products Refresh responsible travel videos Travel trade education Consumer education 	 Promotion of and support for "buy local" programs Encouraging purchase of Hawai'i's agriculture products Refresh responsible travel videos Travel trade education Consumer education 	 Promotion of and support for "buy local" programs Encouraging purchase of Hawai'i's agriculture products Refresh responsible travel videos Travel trade education Consumer education 	 Promotion of and support for "buy local" programs Encouraging purchase of Hawai'i's agriculture products Refresh responsible travel videos Travel trade education Consumer education 	 Promotion of and support for "buy local" programs Encouraging purchase of Hawai'i's agriculture products Refresh responsible travel videos Travel trade education Consumer education
Address Hot Spots	 Identifying hotspots Convene meetings with pertinent/relevant agencies for proactive planning and to address issues 	 Develop and implement program for addressing hotspot issues Convene meetings with pertinent/relevant agencies for proactive planning and to address issues 	 Review, evaluate, and refine program for addressing hotspot issues Determine extent to which hotspots issues were addressed Convene meetings with pertinent/relevant agencies for proactive planning and to address issues 	 Review, evaluate, and refine program for addressing hotspot issues Determine extent to which hotspots issues were addressed Convene meetings with pertinent/relevant agencies for proactive planning and to address issues 	 Review, evaluate, and refine program for addressing hotspot issues Determine extent to which hotspots issues were addressed Convene meetings with pertinent/relevant agencies for proactive planning and to address issues
COMMUNITY CONVENING					
Consumer & community education	Identify areas in which stakeholder education is needed Develop education program	Implement stakeholder education program	Continue stakeholder education program	Continue stakeholder education program	Continue stakeholder education program
Industry and community relations/networking & vendor support	Consider relaunch of Keep It Hawai'i program for next FY	 Review and realign Annual Tourism Conference and consider new semi-annual tourism conferences Develop a new schedule for Conference Hold New Semi-Annual Tourism Conferences Continue to support ongoing Hospitality Industry Updates with each of the four counties to ensure open communication 	Conduct New Semi-Annual Tourism Conferences	Conduct New Semi-Annual Tourism Conferences	Conduct New Semi-Annual Tourism Conferences
Gov't coordination (interagency, interisland, inter- branch)	 Review and revise process for working with government stakeholders Revise website so Govt. officials can access KPI information as needed 	 Support government stakeholders in addressing community/tourism issues Provide research and other information when needed 	Support government stakeholders in addressing community/tourism issues Provide research and other information when needed	Support government stakeholders in addressing community/tourism issues Provide research and other information when needed	 Support government stakeholders in addressing community/tourism issues Provide research and other information when needed



ORGANIZATIONAL FUNCTIONS	FY 2020-2021	FY 2021 - 2022	FY 2022-2023	FY 2023-2024	FY 2024-2025
	 Create monthly progress reports on DMAPs & marketing plans Create quarterly report on KPIs for government & industry stakeholders Coordinate meetings with elected officials, agency representatives and community representatives to review DMAPs for each island and identify key community/tourism issues Prepare report for elected officials, agencies and community leaders summarizing key community/tourism issues Collaborate with government stakeholders to identify community/tourism issues to be addressed by agency, Counties, and/or Legislature during coming year 	 Facilitate communications with community stakeholders upon request Convene meetings among stakeholders when needed Coordinate meetings with elected officials, agency representatives and community representatives to review DMAPs for each island and identify key community/tourism issues for following year	 Facilitate communications with community stakeholders upon request Convene meetings among stakeholders when needed Coordinate meetings with elected officials, agency representatives and community representatives to review DMAPs for each island and identify key community/tourism issues for following year Prepare report for elected officials, agencies and community leaders summarizing key community/tourism issues Collaborate with government stakeholders to identify community/tourism issues to be addressed by agency, Counties, and/or Legislature during coming year 	 Facilitate communications with community stakeholders upon request Convene meetings among stakeholders when needed Coordinate meetings with elected officials, agency representatives and community representatives to review DMAPs for each island and identify key community/tourism issues for following year Prepare report for elected officials, agencies and community leaders summarizing key community/tourism issues Collaborate with government stakeholders to identify community/tourism issues to be addressed by agency, Counties, and/or Legislature during coming year 	 Facilitate communications with community stakeholders upon request Convene meetings among stakeholders when needed Coordinate meetings with elected officials, agency representatives and community representatives to review DMAPs for each island and identify key community/tourism issues for following year Prepare report for elected officials, agencies and community leaders summarizing key community/tourism issues Collaborate with government stakeholders to identify community/tourism issues to be addressed by agency, Counties, and/or Legislature during coming year
Workforce development	y cu.	 Begin gathering data on status of visitor industry workforce Review research on workforce issues in the visitor industry Work with other government entities to convene industry-educator advisory committee Convene communities to discuss workforce development issues in the visitor industry 	 Develop a workforce development action plan to support a competitive visitor industry. Implement initiatives from the plan (which HTA is the lead on). 	Evaluate HTA-supported initiatives completed, and implement initiatives from the plan.	Evaluate HTA-supported initiatives completed, and implement initiatives from the plan.



ORGANIZATIONAL FUNCTIONS	FY 2020-2021	FY 2021 - 2022	FY 2022-2023	FY 2023-2024	FY 2024-2025
Technical Assistance/Capacity Building/Training		 Conduct workshops for build organizational capacity and skills in the areas product development; agritourism; festivals and events management; and Hawaiian culture Develop a database to connect community organizations with the visitor industry 	Review and evaluation community/organizational/industry needs Conduct workshops for build organizational capacity and skills in the areas product development; agritourism; festivals and events management; and Hawaiian culture	 Review and evaluation community/organizational/industry needs. Conduct workshops for build organizational capacity and skills in the areas product development; agritourism; festivals and events management; and Hawaiian culture 	 Review and evaluation community/organizational/industry needs Conduct workshops for build organizational capacity and skills in the areas product development; agritourism; festivals and events management; and Hawaiian culture
FUNDING & RESOURCE D	EVELOPMENT				
Finance (appropriations, grants & contracts)	 Confirm available state funds Encumber needed state funds Confirm funds available from ARPA & other sources Confirm budget process Rebudget Hunt for alternative revenue sources Grants for stakeholders P3 partnering Collaboration with other agencies 	 Confirm available state funds Encumber needed state funds Confirm funds available from other sources Confirm budget process Rebudget Hunt for alternative revenue sources Grants for stakeholders P3 partnering Collaboration with other agencies 	 Confirm available funds Encumber needed funds Confirm funds available from other sources Confirm budget process Rebudget Hunt for alternative revenue sources Grants for stakeholders P3 partnering Collaboration with other agencies 	 Confirm available funds Encumber needed funds Confirm funds available from other sources Confirm budget process Rebudget Hunt for alternative revenue sources Grants for stakeholders P3 partnering Collaboration with other agencies 	 Confirm available funds Encumber needed funds Confirm funds available from other sources Confirm budget process Rebudget Hunt for alternative revenue sources Grants for stakeholders P3 partnering Collaboration with other agencies
Conservation & Resilience (Asset management)	 Brainstorm all of HTA's and communities assets Review existing asset management programs and solicit additional partners and funds Educate stakeholders on programs 	 Expand inventory of HTA and community assets Continue to expand programs, partnerships and funding Continue communication & education 	 Expand inventory of HTA and community assets Continue to expand programs, partnerships and funding Continue communication & education 	 Expand inventory of HTA and community assets Continue to expand programs, partnerships and funding Continue communication & education 	 Expand inventory of HTA and community assets Continue to expand programs, partnerships and funding Continue communication & education
Innovation, Technology & Growth	Convene thought leaders on technology and impact on the visitor industry; identify topics for presentation at Conference	Conduct Conference on technology and visitor industry	Host working groups to conduct analyze industry trends	Continue analyzing industry trends	Begin incorporating tech issues and solutions into HTA strategic plan

^{*} The above organizational functions describe the types of activities HTA performs as an organization. The Objectives and Milestones identified in the 2020-2025 Strategic Plan may require collaboration across multiple areas