Hawai'i Convention Center



November 2021 Update

Current Restrictions: Indoor/Outdoor Seated and Interactive Events

Safe Oahu Response Plan

Reopening

of Events



Vaccination

Requirements

100% of attendees must be

vaccinated. No testina

exemptions allowed.

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Status

Outdoor Seated Entertainment

Indoor Seated Entertainment

Outdoor Interactive Event

Indoor Interactive Event

Beginning Nov 3, 2021

Number of People

50% capacity, maximum of 1000 attendees

Starting Nov 3 - No apacity or attendee limit

50% capacity, maximum of 500 attendees

Starting Nov 3 - No apacity or attendee limit

50% capacity, maximum of 150 people (guest & vendors) Starting Nov 3 - Attendee limit increases to 500 Starting Nov 24 - No capacity limit

capacity, maximum of 150 attendees Starting Nov 24 - Attendee limit increases to 300

Starting Nov 3 - 50%

Food & Beverage

Water only

Water only

Food &

beverage

allowed

Food &

beverage

allowed

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Required

Mitigation

Plan

Required

Required

Required

100% of attendees must be vaccinated. No testing exemptions allowed. Masking & Spacing

Masks required.

Mingling
prohibited.

Masks required. Mingling prohibited.

Masks required.
Mingling allowed.

Masks required. Mingling allowed.

Seated Entertainment: This includes events at sports arenas, concert venues, etc. All seating is assigned and no mingling is allowed.

Interactive Event: This is a traditional event, with food and beverages, mingling, and interaction between quests.



Hawai'i Convention Center

- COVID-19 unknowns and challenges-variants, surges, restrictions, international market standstill
- Continue to operate in a very fluid environment due to the constant changes in restrictions and how this impacts CW and local events
- Impact to HCC in FY22, cancellations and revenue impact
 - 2 associations \$238k in lost revenue
 - 2 city-wide corporate event \$292k in lost revenue
 - 17 local events \$604k in lost revenue
- Business on the books FY22
 - 42 Definite events, including 4 city-wide events
 - 48 First Option events

Financial Update

	October YTD Actual	FY 2022 Forecast	FY 2022 Budget	Variance	CY 2019 Actual
Facility Occupancy	19%	20%	20%	-1%	32%
Facility Number of Events	85	160	100	60	238
Facility Gross Revenue	\$1,934,700	\$6,153,800	\$7,701,500	(\$1,547,700)	\$16,866,900
Facility Gross Expenses	\$3,391,200	\$11,590,500	\$13,218,900	\$1,628,400	\$17,649,200
Facility Net Loss	(\$1,456,500)	(\$5,436,700)	(\$5,517,400)	\$80,700	(\$782,300)
S&M Net Expenses	(\$148,700)	(\$533,000)	(\$533,000)	\$0	(\$5,315,00)
HCC Net Loss	(\$1,605,200)	(\$5,969,700)	(\$6,050,400)	\$80,700	(\$6,097,300)

Major Repairs & Maintenance Current and Priority Projects

PM-CM managed projects

- Rooftop Terrace Deck, Planning; tba
- Stairwell 5 and 6 Repairs; \$325k, FY22
- Building Envelope Repairs Kalakaua Kitchen Wall, 3rd fl
 Planters, Exterior Building Painting; \$18.7M, FY22
- Kitchen Hood Fire System, Control Panel Upgrade;\$1.1M, FY22
- Chiller Replacement; \$4.4M, FY22
- Ballroom Gutter and Soffit Repairs; \$10.6M, FY22
- Parapet Roof Repairs; \$3M, FY22
- Ballroom Roof Repairs; \$2M, FY22
- House Sound Audio System Upgrade; \$1.3M, FY22
- Slate Tile Repairs; \$2.2M, FY22
- F&B Refrigerator Replacement; \$320k, FY23
- Lobby Water Feature Repairs; \$1.1M, FY24
- Ala Wai Waterfall Repairs; \$1.1M, FY24

HCC managed projects

- Security Camera, NVR, Access Control; \$1.8M, target complete FY22
- Trellis Renovation; \$5M, target complete FY22
- Chill Water Pipe Re-insulation; \$250k, FY22
- Air Wall Repairs; \$100k, FY22
- Roll-up Door Replacement; \$225k, FY22
- Ballroom/Meeting Rm Wallpaper Replacement; \$450k,
 FY22
- Ice Machine Replacement; \$500k, FY22
- IT Network Upgrades; \$125k, FY24
- Theatre 310 and 320 Furnishing and Seating Upgrade;
 \$1.25M, FY25
- F&B China and Equipment Upgrade; \$3.5M, FY25

Major Repairs & Maintenance Projects Completed

- ADA Lift Replacement, \$72,000
- Emergency Generator Repairs, \$32,000
- Window Repairs, Vandalism, \$177,000
- Banquet Table Purchase, \$85,000

