

STATE OF HAWAI'I • DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT & TOURISM

Vision Insights Destination Brand Health Trends

March 18, 2024



Vision Insights Syndicated Survey

- DBEDT subscribes to Vision Insight's Brand Health and Profiles databases for the United States (U.S.), Canada, Japan, Australia, and Korea
- Consumers are surveyed each day
- Data reflects two-week moving average except for the intent to travel metric to any Hawaiian Island, which reflects one-week moving average
- DBEDT receives access to new data each week for daily brand health tracking metrics - media-focused, brand health, purchase/intent, and consumer status





Brand Health Metrics

- **Destination Awareness:** Percentage of people that are aware of a destination
- Chatter (Net): Net percentage of people who heard something positive about a destination and people who heard something negative about a destination in the last 2 weeks
- Consideration: Percentage of people who are "Likely" to "Very Likely" to Consider" a destination for their next vacation (Top 3 box of 8-point scale)
- Favorability: Percentage of people who rated a destination as "Favorable" or "Very Favorable" (Top 2 box of a 5-point scale)
- Intent to Travel: Percentage of people who intend to travel to a destination





Destinations

- Respondents are asked about:
 - State of Hawai'i
 - Oʻahu
 - Maui
 - Lāna'i
 - Moloka'i
 - Kauaʻi
 - Hawai'i Island
- Selecting State of Hawai'i indicates respondents' awareness/chatter/ consideration/favorability for the overall Hawai'i brand (the concept of a beautiful place called "Hawai'i") and lack of familiarity with individual islands



2023 Significant Dates

July 31, 2023 -Tropical Depression Five-E begins to be tracked by the National **Hurricane Center** (NHC)

August 6, 2023 -Central Pacific **Hurricane Center** forecasts Hurricane Dora to pass well south of Hawai'i

August 9, 2023 -Lieutenant Governor Sylvia Luke issues a

proclamation that all nonessential travel to the island of Maui is strongly discouraged

September 8, 2023 -

Governor Josh Green issues a proclamation that all nonessential travel to the island of Maui is strongly discouraged until October 7, 2023

October 8, 2023 -

Nonessential travel to the island of Maui returns, along with the phase 1 reopening of West Maui to visitors























June 7, 2023 -Halema'uma'u crater at Hawai'i Volcanoes National Park on Hawai'i Island begins to erupt after a three month pause

August 1, 2023 -Tropical Depression Five-E strengthens to Tropical Storm/Hurricane status, naming the system Dora

August 8, 2023 -

State of emergency is declared for Lahaina/Kula (Maui) and Kohala (Hawai'i Island) wildfires caused by Hurricane Dora. West Maui is evacuated

August 13, 2023 -

Governor Josh Green issues a proclamation that all nonessential travel to the island of Maui is strongly discouraged until August 31, 2023

September 27, 2023 -

Maui County Mayor Richard Bissen announces a three-phase approach to reopening West Maui to visitors starting October 8, 2023

November 1, 2023 -

Phases 2 and 3 of reopening West Maui to visitors begins





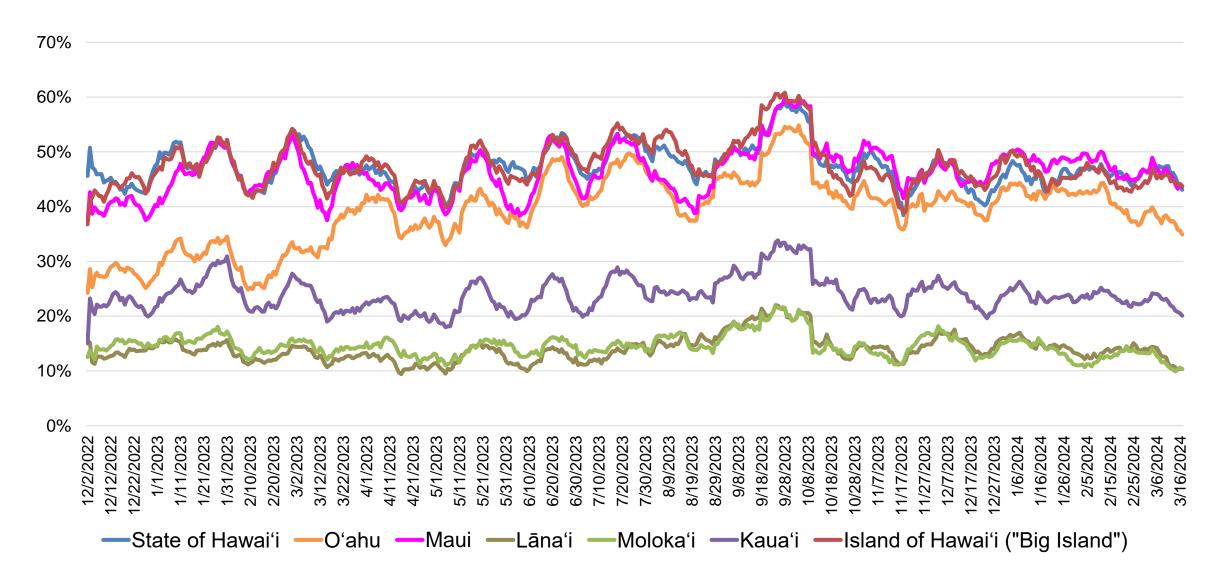


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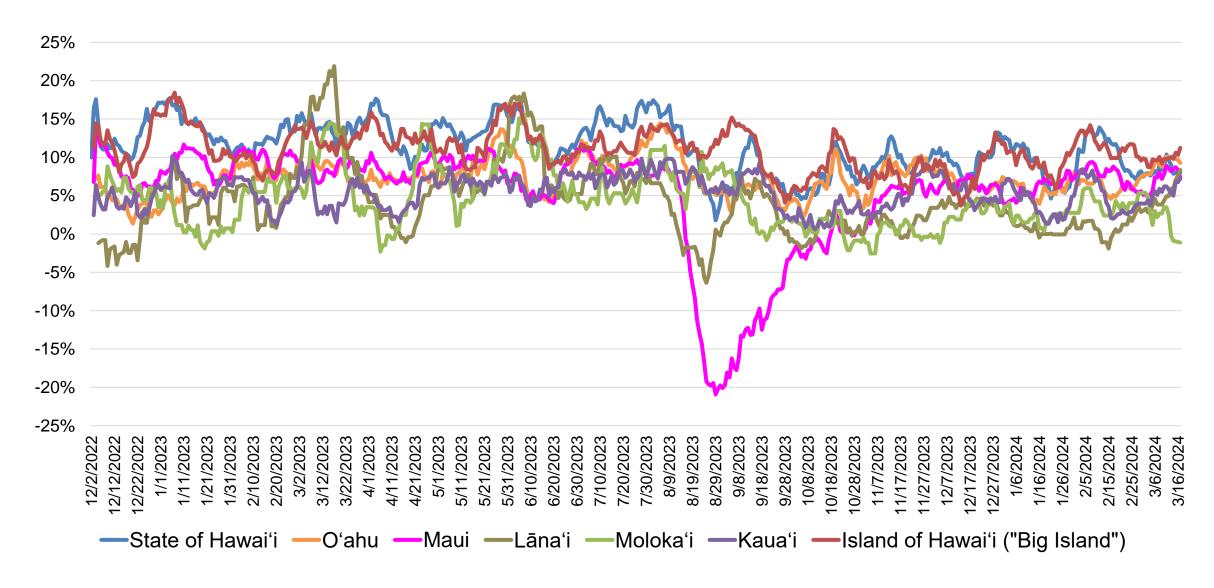
United States Destination Brand Health Trends



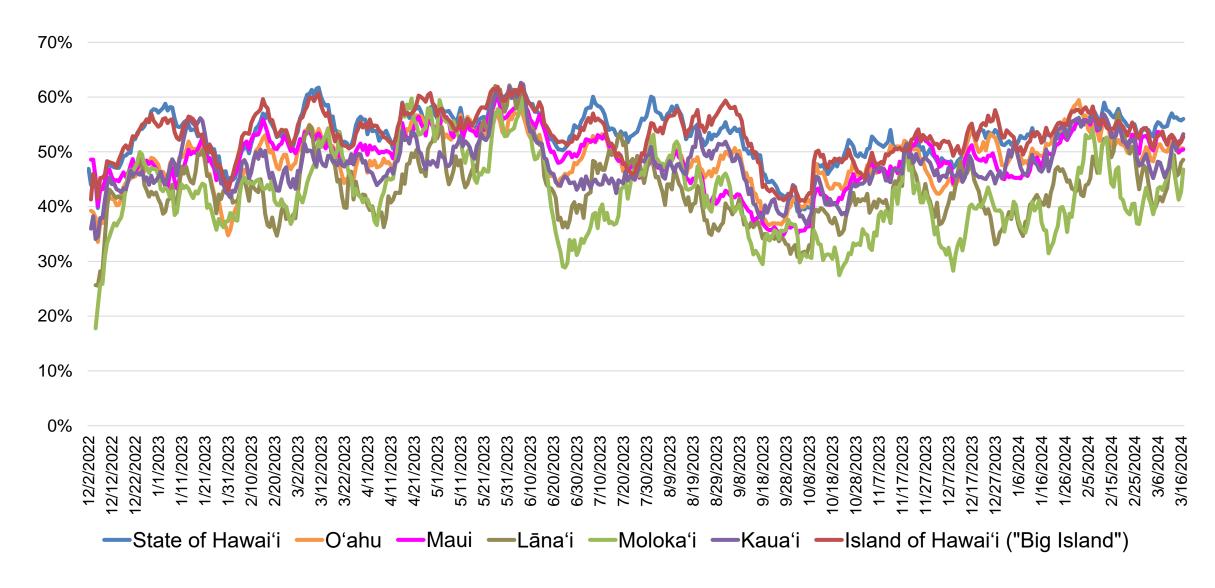
U.S. Destination Awareness Two-Week Moving Average



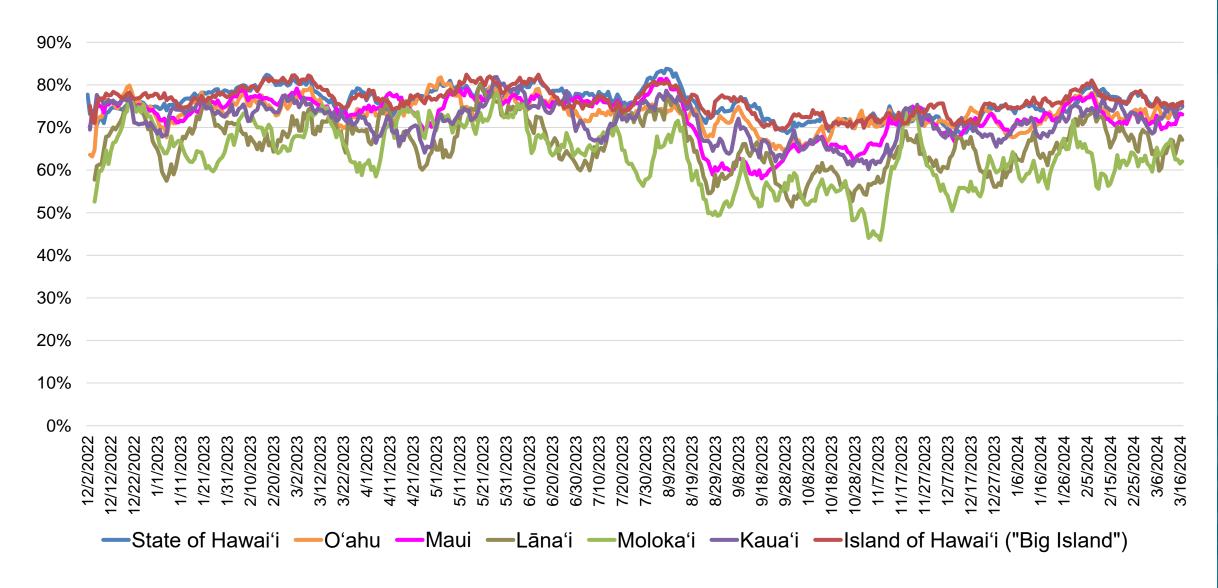
U.S. Chatter (Net) Two-Week Moving Average



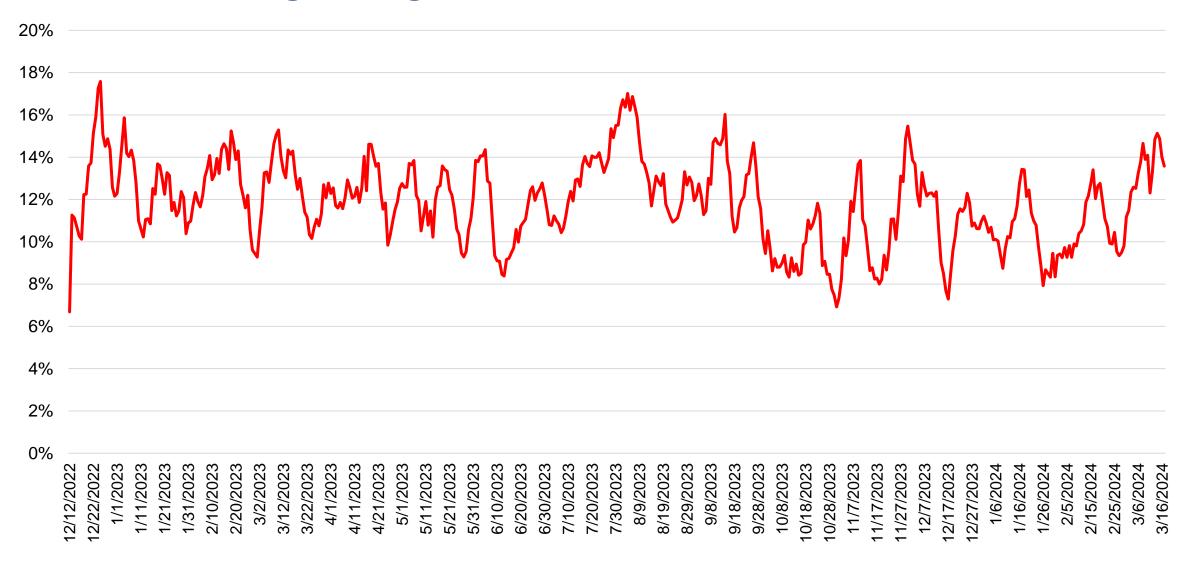
U.S. Consideration Two-Week Moving Average



U.S. Favorability Two-Week Moving Average



U.S. Intent to Travel to Any Hawaiian Island One-Week Moving Average



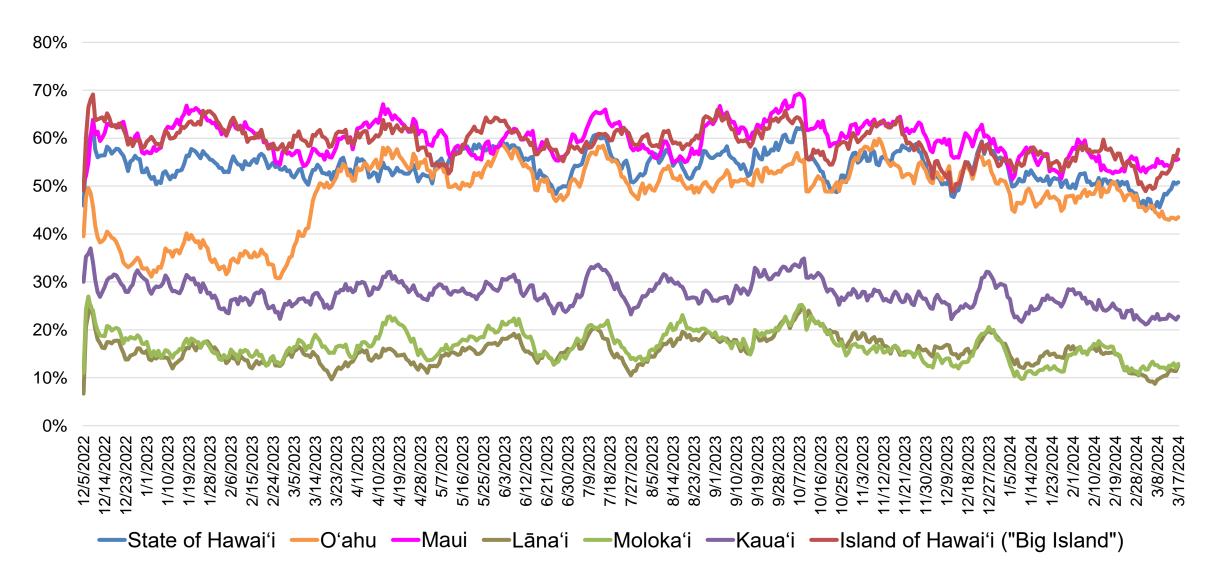


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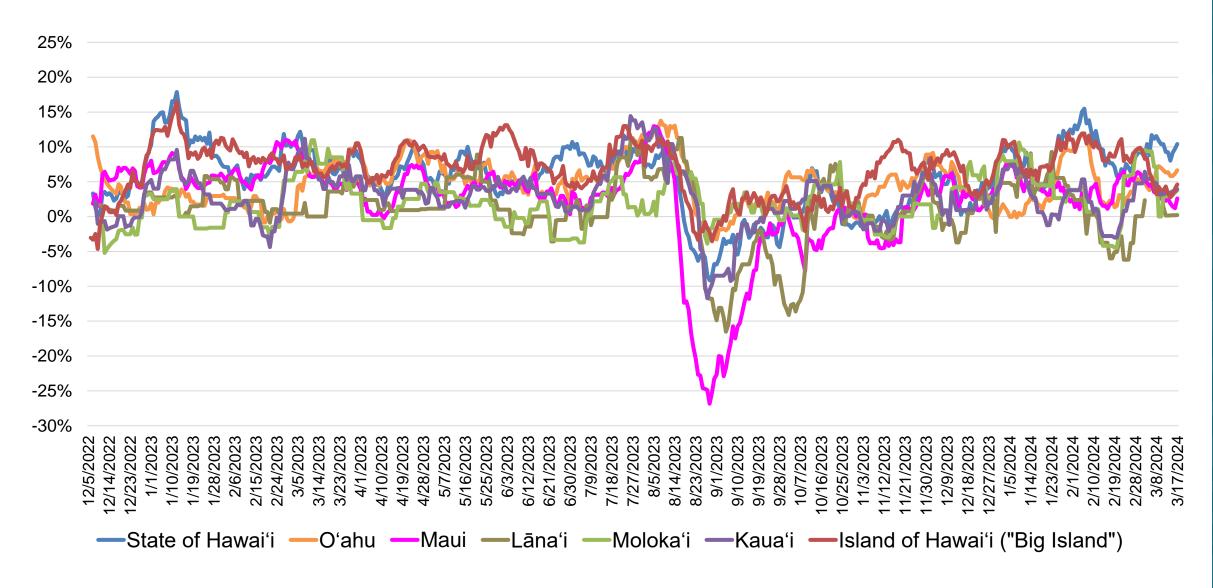
Canada Destination Brand Health Trends



Canada Destination Awareness Two-Week Moving Average



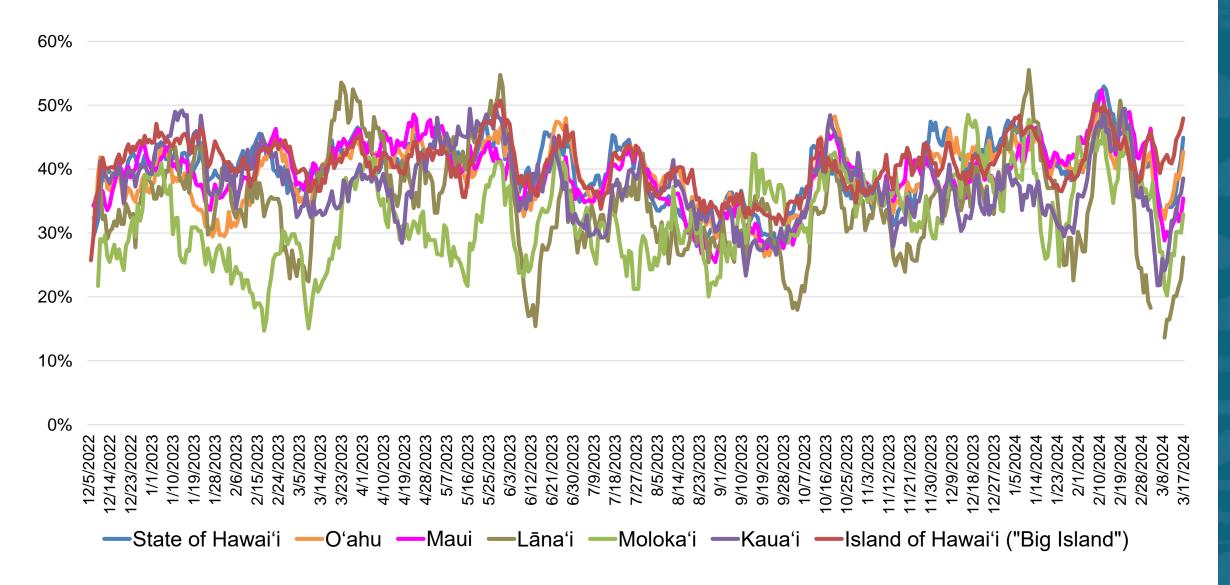
Canada Chatter (Net) Two-Week Moving Average



Source: Vision Insights Data as of March 18, 2024

Samples for Lāna'i are limited

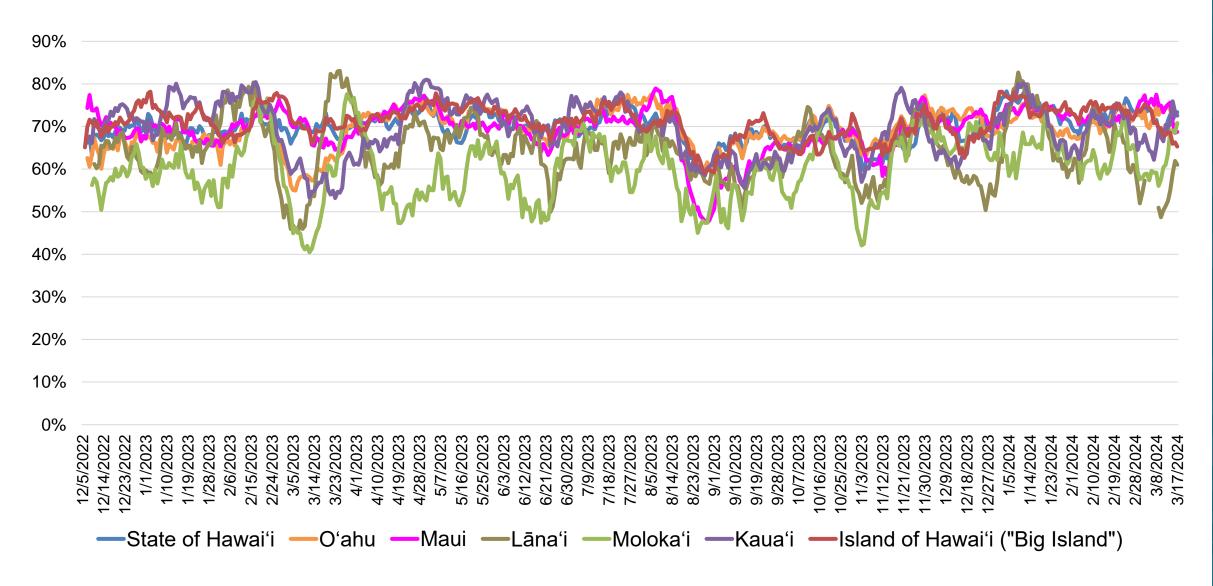
Canada Consideration Two-Week Moving Average



Source: Vision Insights Data as of March 18, 2024

Samples for Lāna'i are limited

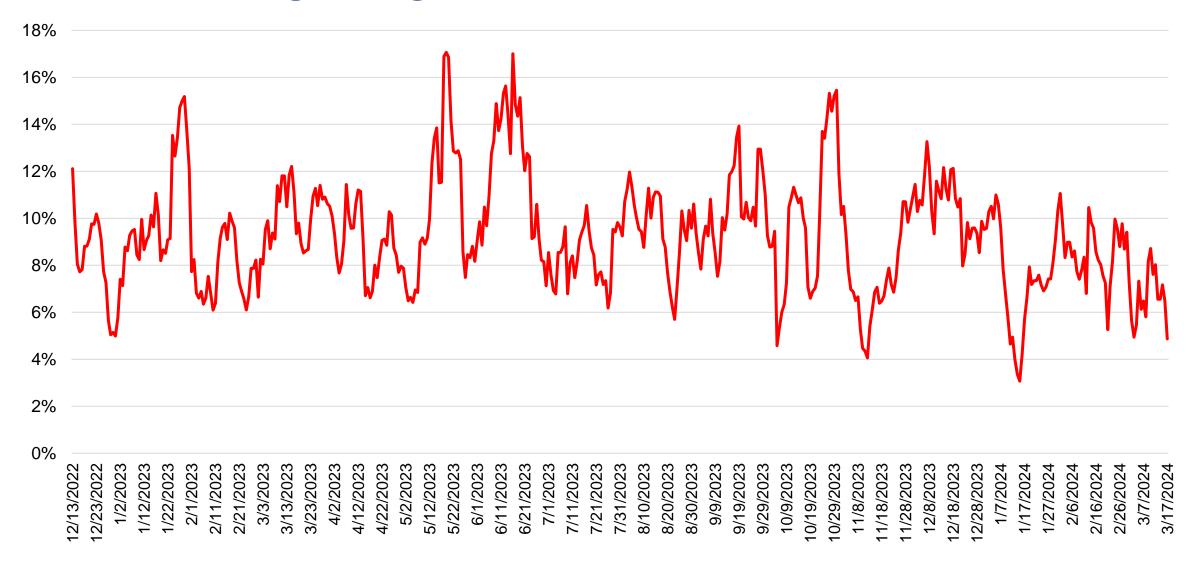
Canada Favorability Two-Week Moving Average



Source: Vision Insights Data as of March 18, 2024

Samples for Lāna'i are limited

Canada Intent to Travel to Any Hawaiian Island One-Week Moving Average



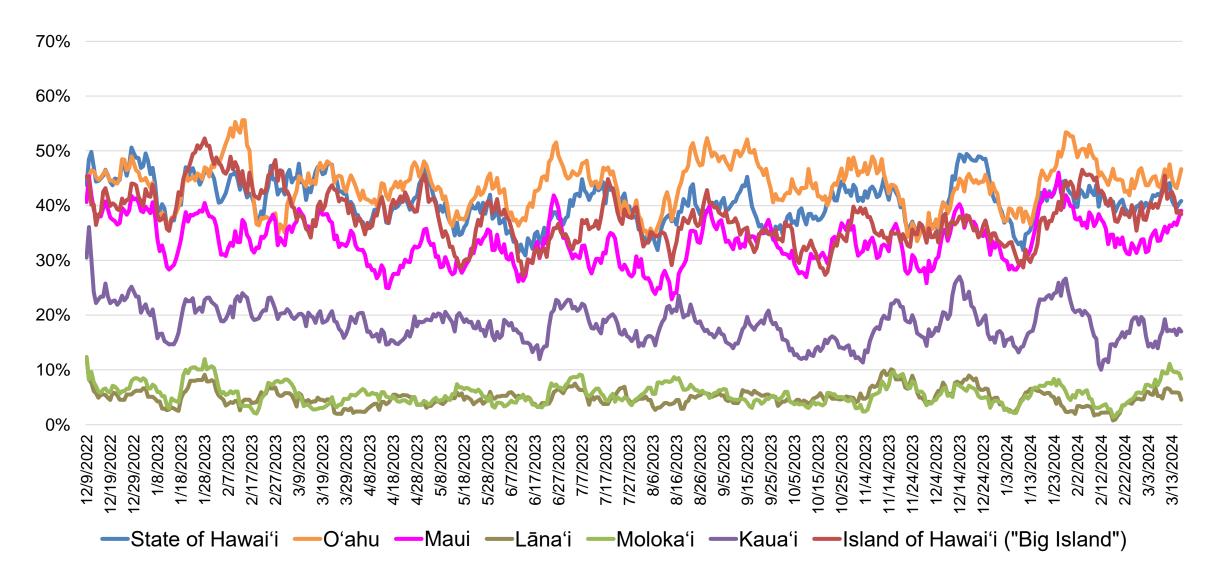


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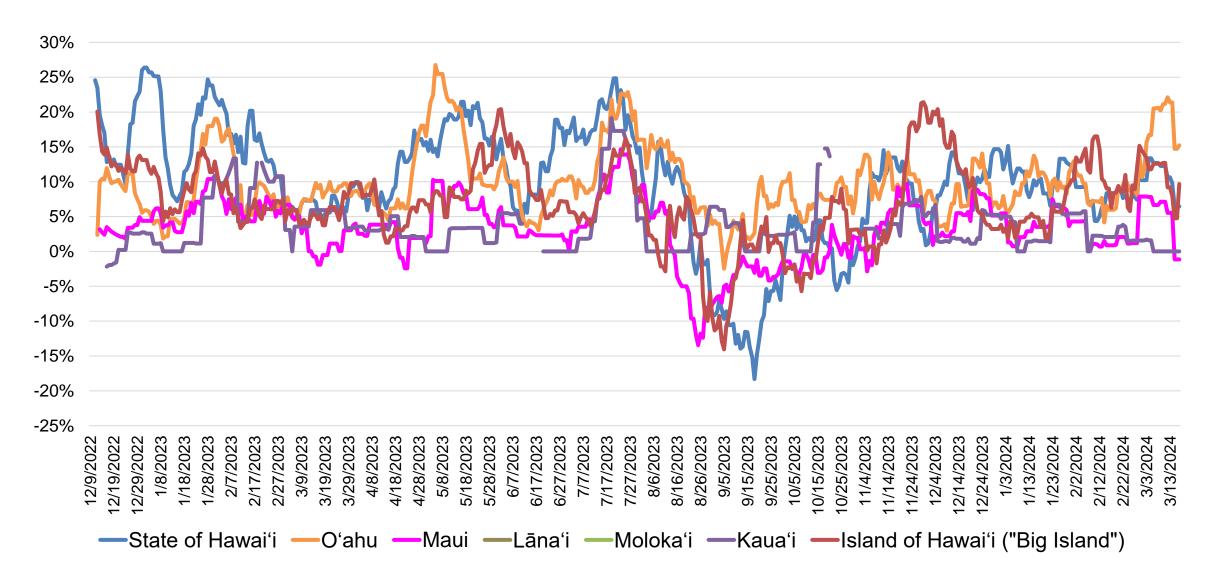
Japan Destination Brand Health Trends



Japan Destination Awareness Two-Week Moving Average

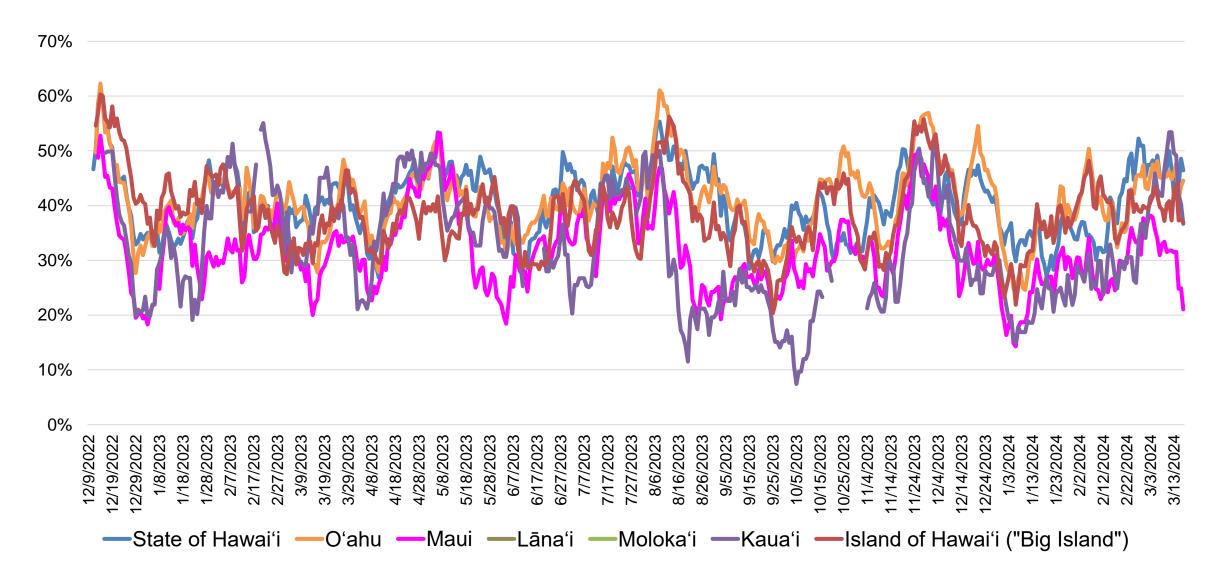


Japan Chatter (Net) Two-Week Moving Average



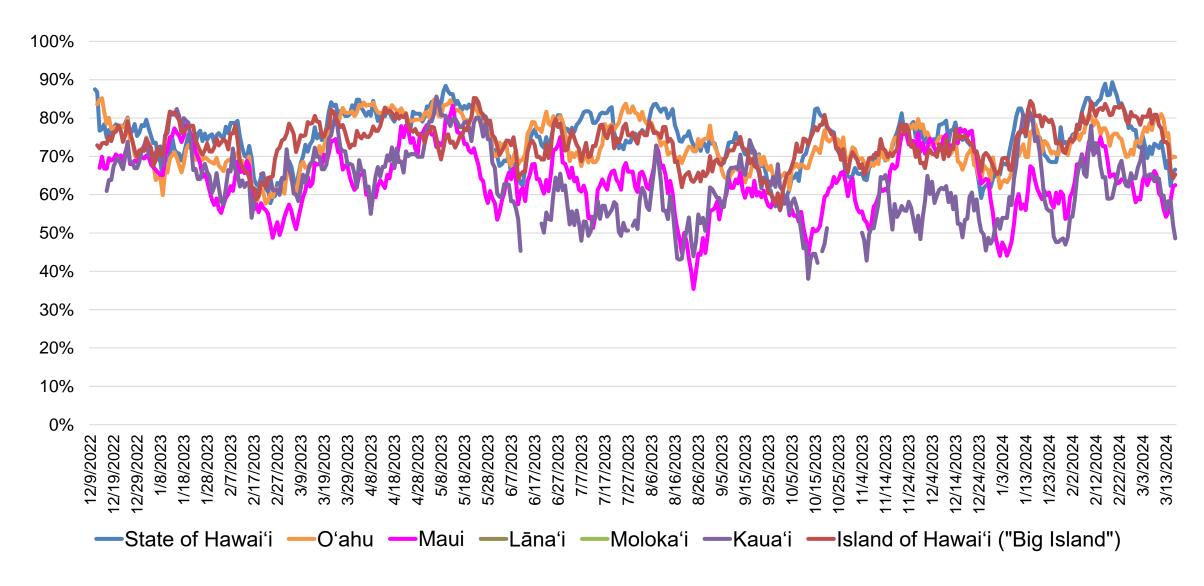
Source: Vision Insights Data as of March 18, 2024 Samples for Kaua'i, Moloka'i and Lāna'i are small

Japan Consideration Two-Week Moving Average



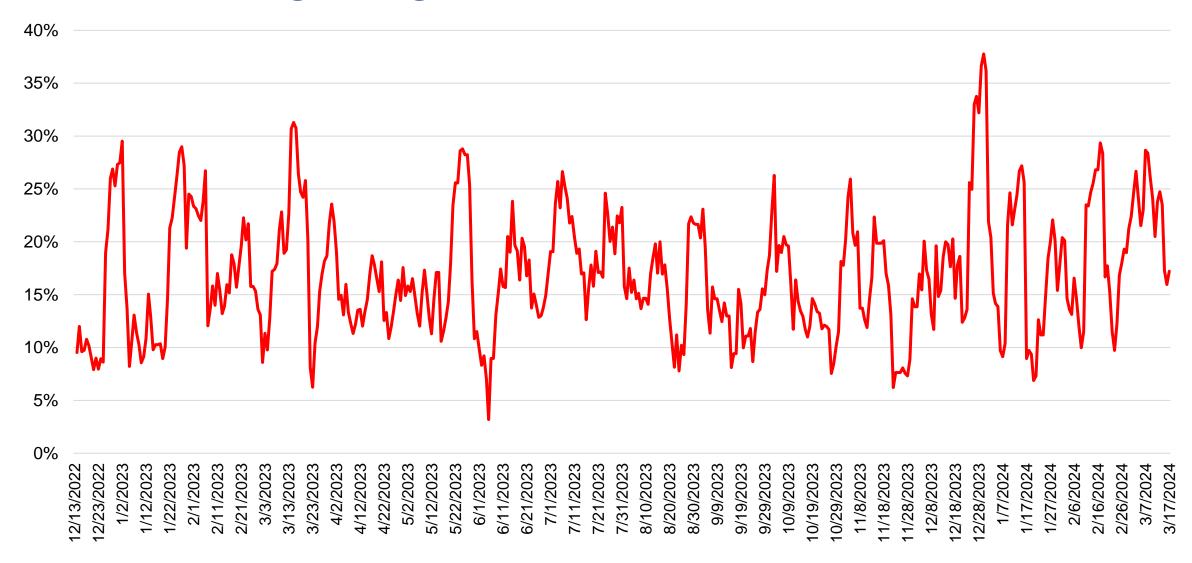
Source: Vision Insights Data as of March 18, 2024 Samples for Kaua'i, Moloka'i and Lāna'i are small

Japan Favorability Two-Week Moving Average



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Japan Intent to Travel to Any Hawaiian Island One-Week Moving Average



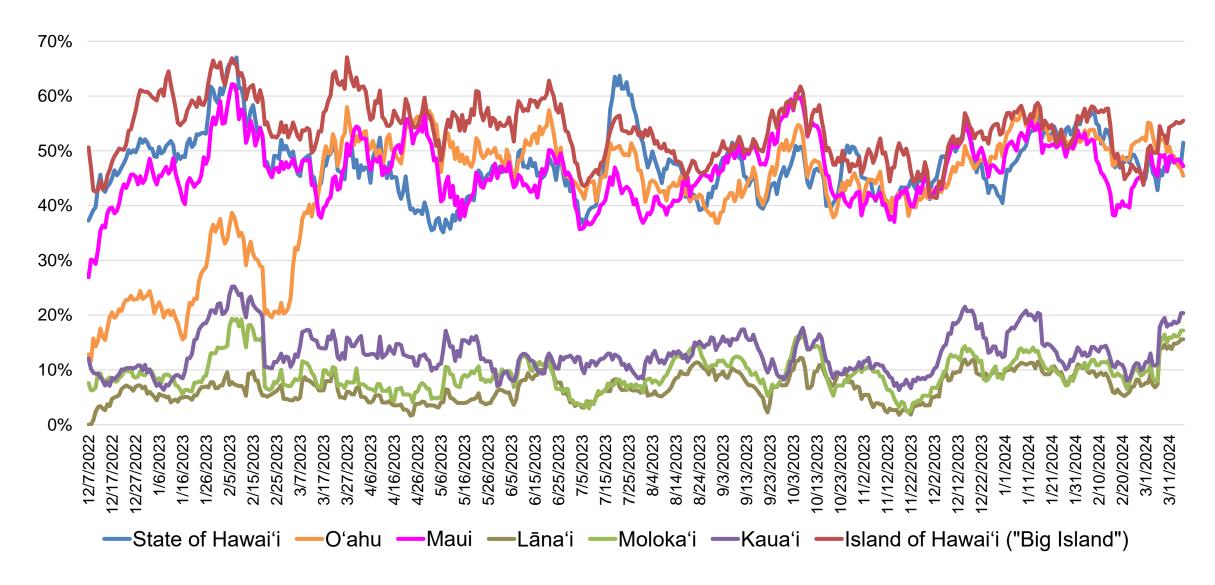


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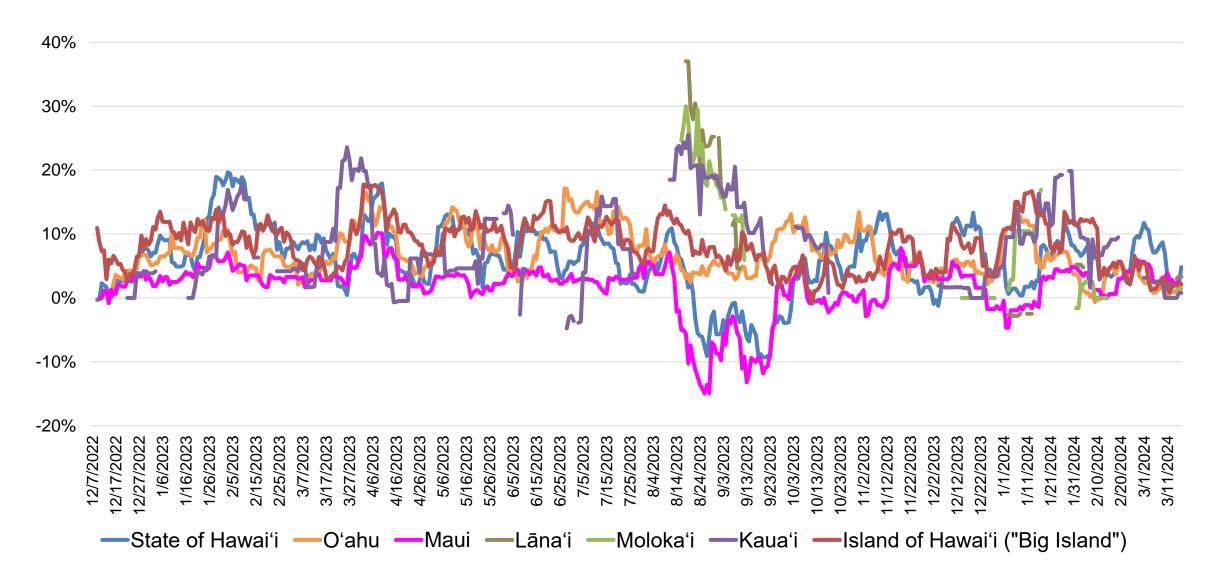
Australia **Destination Brand Health Trends**



Australia Destination Awareness Two-Week Moving Average

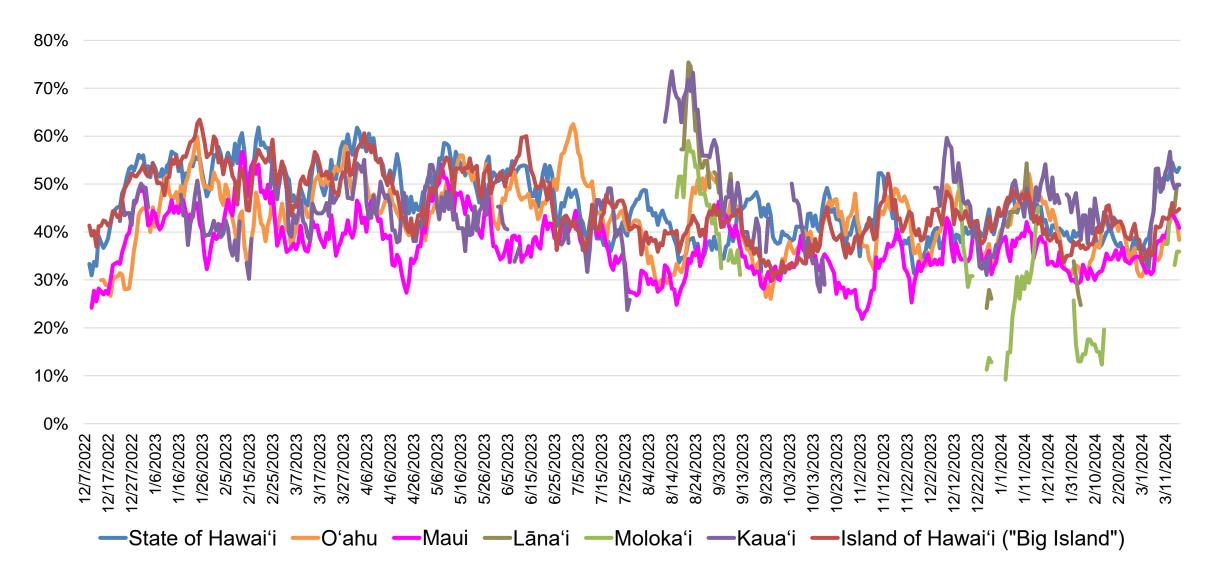


Australia Chatter (Net) Two-Week Moving Average



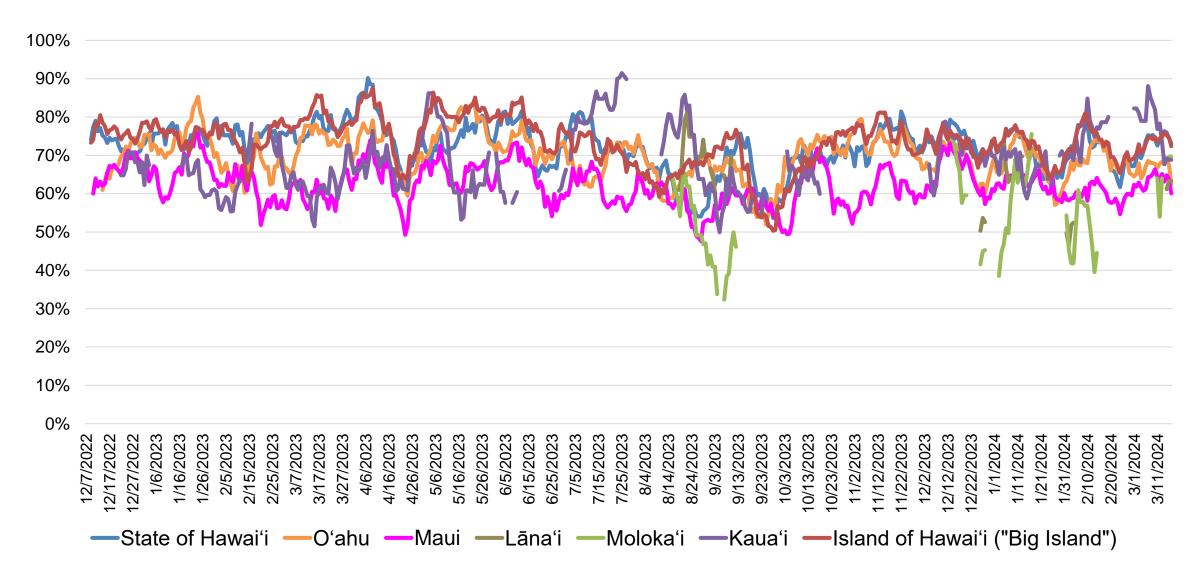
Source: Vision Insights Data as of March 18, 2024 Samples for Kaua'i, Moloka'i, and Lāna'i are limited

Australia Consideration Two-Week Moving Average



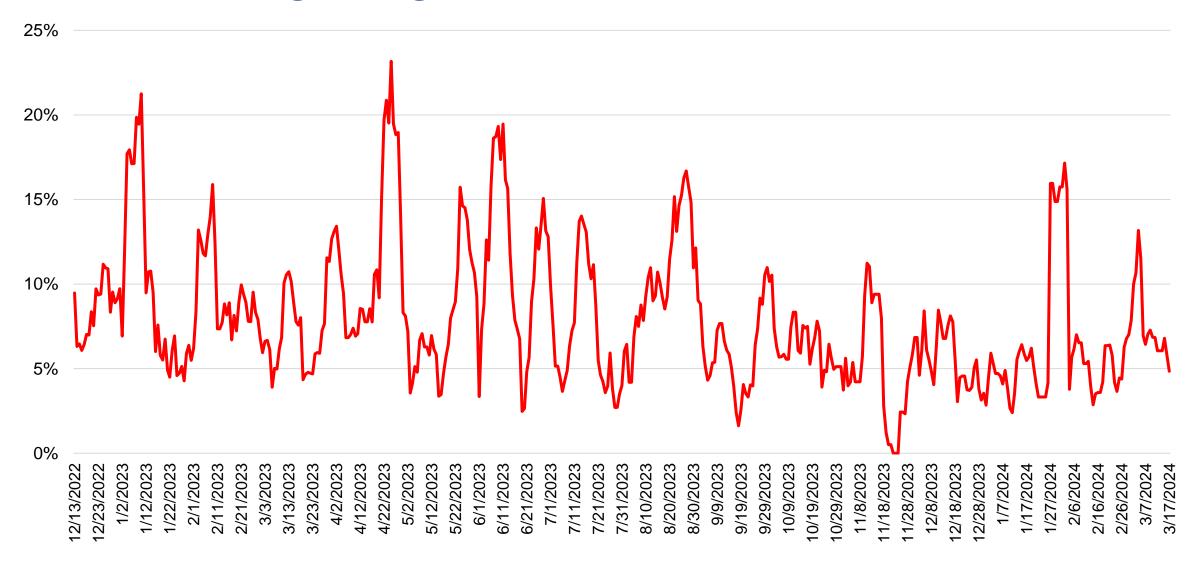
Source: Vision Insights Data as of March 18, 2024 Samples for Kaua'i, Moloka'i, and Lāna'i are limited

Australia Favorability Two-Week Moving Average



Source: Vision Insights Data as of March 18, 2024 Samples for Kaua'i, Moloka'i, and Lāna'i are limited

Australia Intent to Travel to Any Hawaiian Island One-Week Moving Average



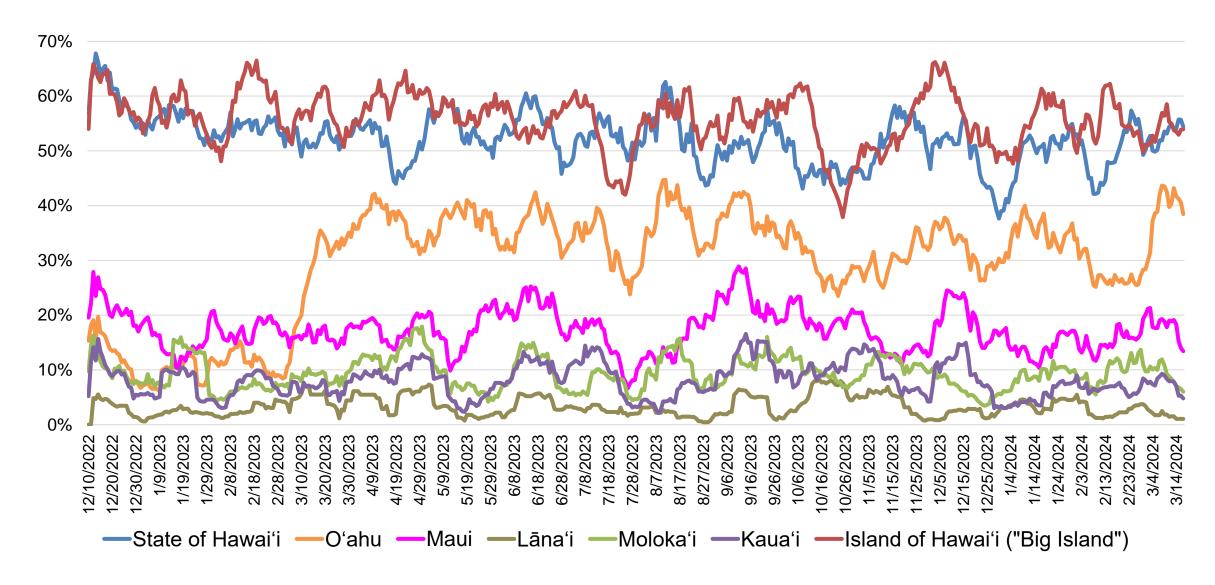


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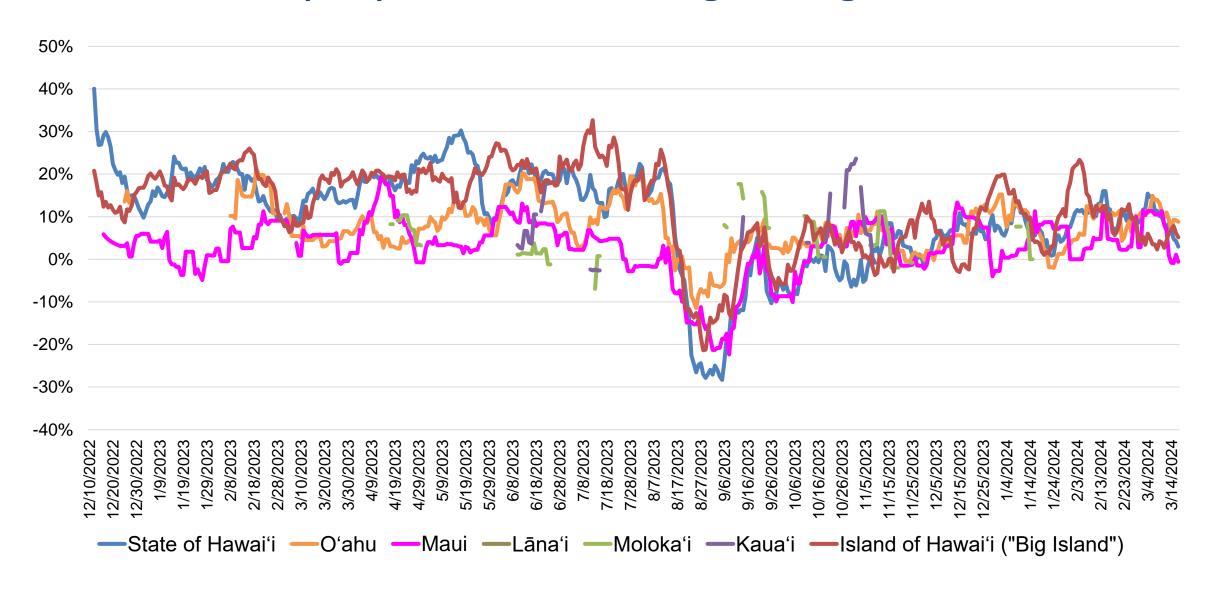
Korea Destination Brand Health Trends



Korea Destination Awareness Two-Week Moving Average

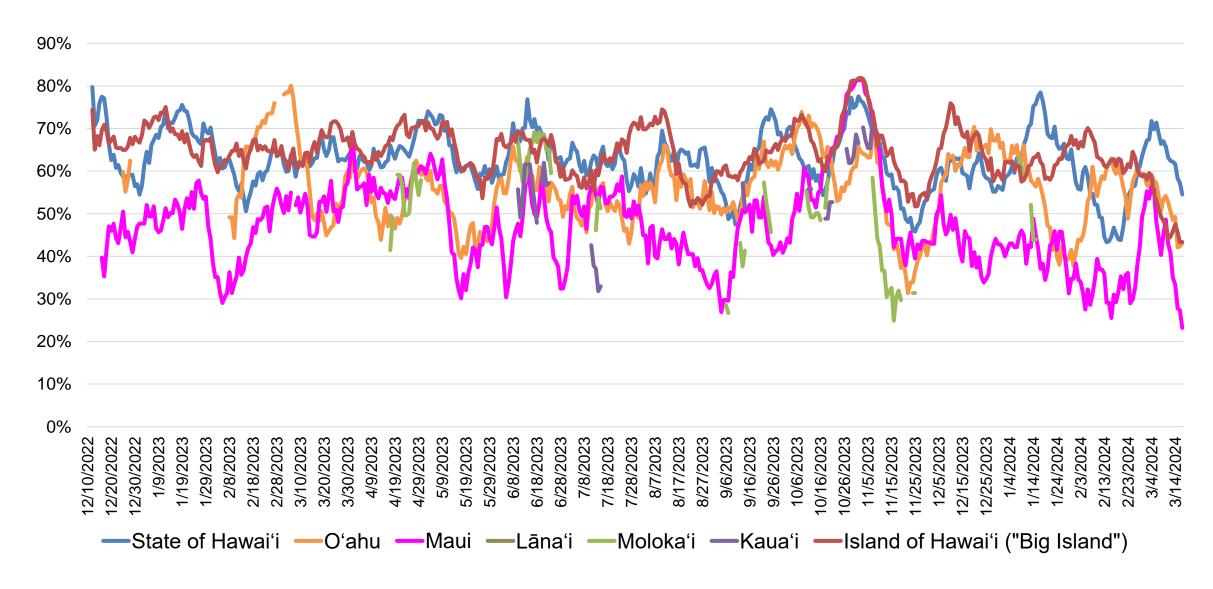


Korea Chatter (Net) Two-Week Moving Average



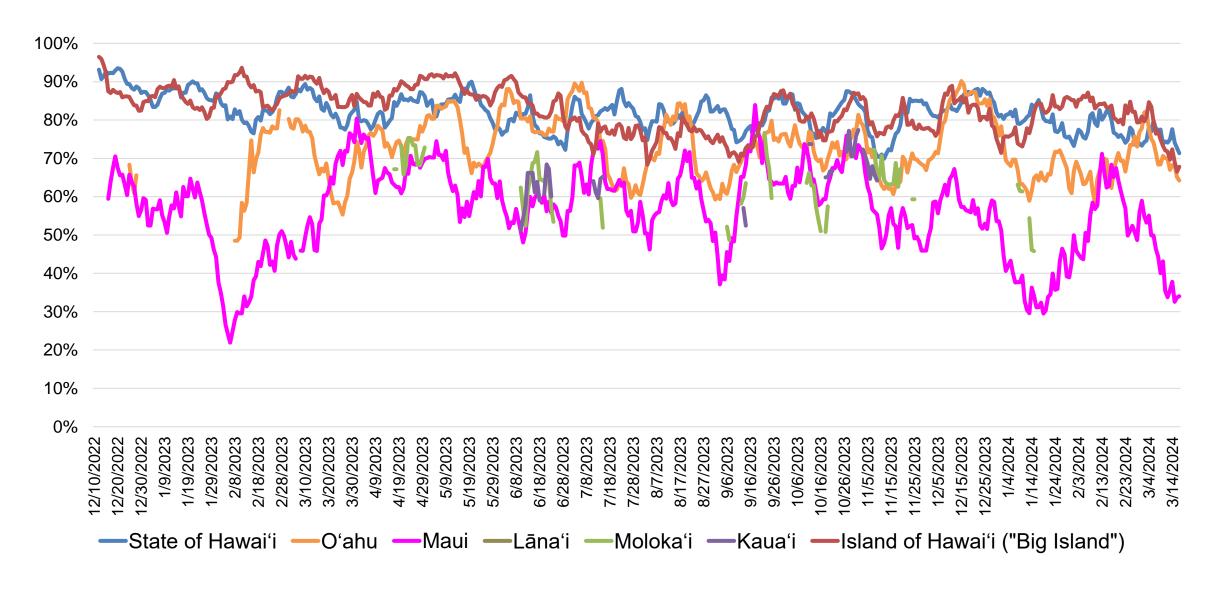
Source: Vision Insights Data as of March 18, 2024 Samples for Oʻahu, Kauaʻi, Molokaʻi, and Lānaʻi are limited

Korea Consideration Two-Week Moving Average



Source: Vision Insights Data as of March 18, 2024 Samples for Oʻahu, Kauaʻi, Molokaʻi, and Lānaʻi are limited

Korea Favorability Two-Week Moving Average



Source: Vision Insights Data as of March 18, 2024 Samples for O'ahu, Kaua'i, Moloka'i, and Lāna'i are limited

Korea Intent to Travel to Any Hawaiian Island One-Week Moving Average

