

TRAVEL AGENCY BOOKING TRENDS

OCTOBER 28, 2020



Global Agency Pro

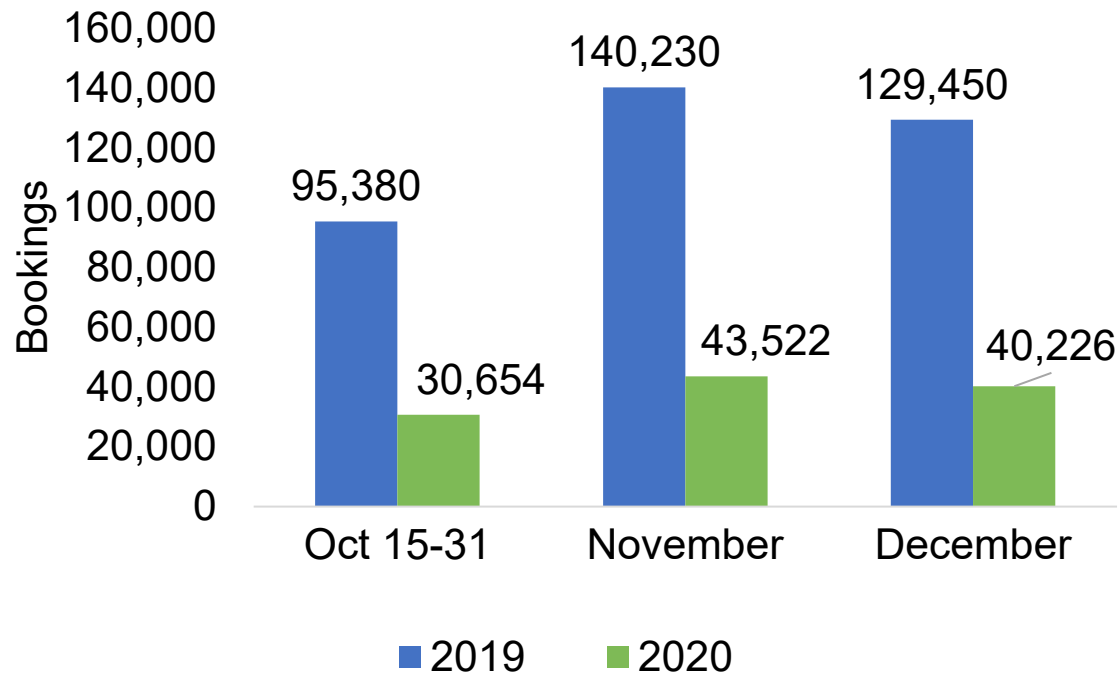
- HTA subscribes to Global Agency Pro, an online travel distribution system consisting of Travel Agency data
- Global Agency Pro provides access to over 90% of the world's Travel Agency airline transactions
- The database consists of five years of historical ticketing data and one year of advance purchase data
- The information is updated daily with a recency of two days prior to current date

Global Agency Pro Index

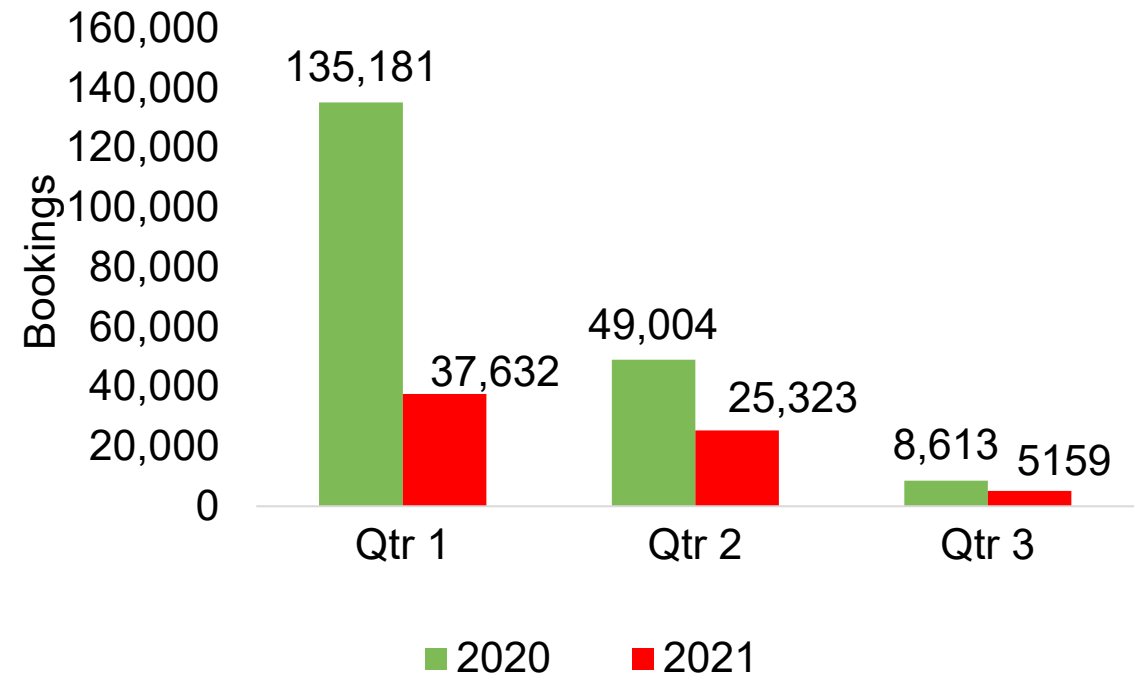
- **Bookings**
 - Net sum of the number of visitors (i.e., excluding Hawai'i residents and inter-island travelers) from Sales transactions counted, including Exchanges and Refunds.
 - Booking Date
 - The date on which the ticket was purchased by the passenger. Also known as the Sales Date
- **Travel Date**
 - The date on which travel is expected to take place.
- **Point of Origin Country**
 - The country which contains the airport at which the ticket started
- **Travel Agency**
 - Travel Agency associated with the ticket is doing business (DBA)

US

Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 by Month



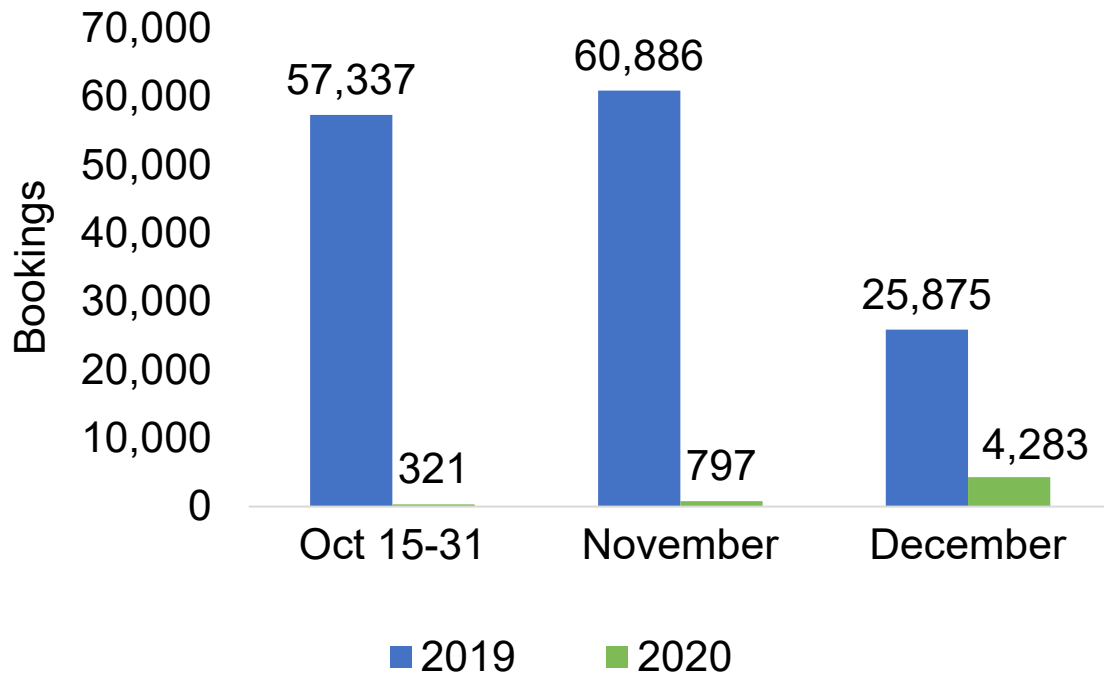
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 by Quarter



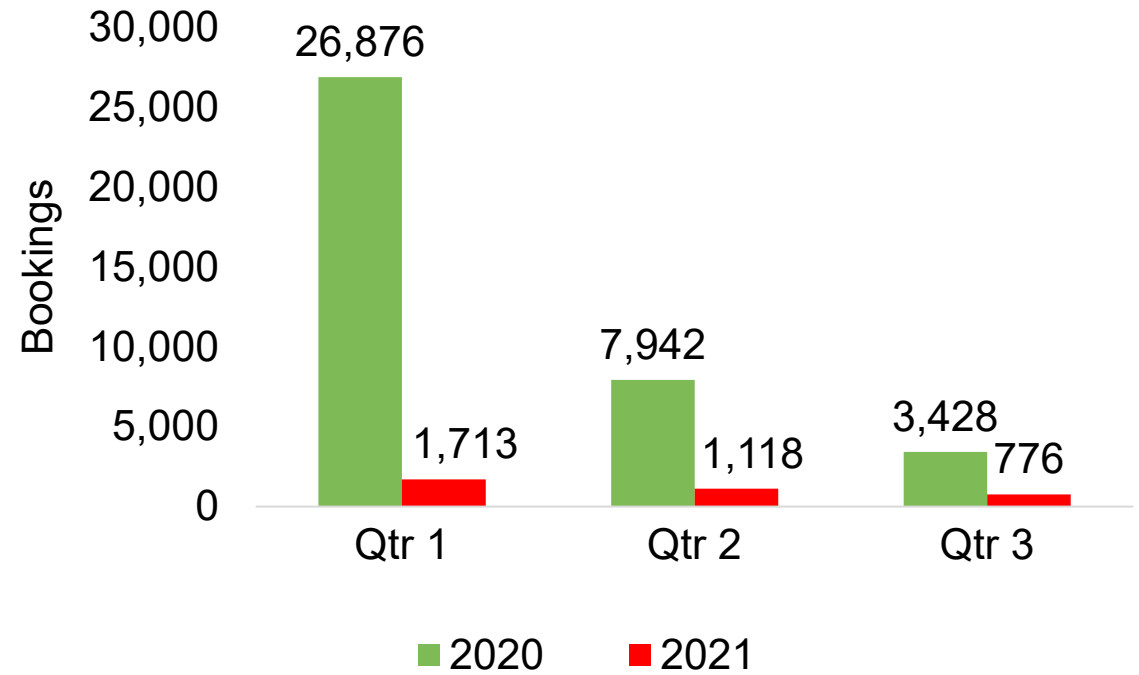
Source: Global Agency Pro as of 10/24/20

JAPAN

Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 by Month



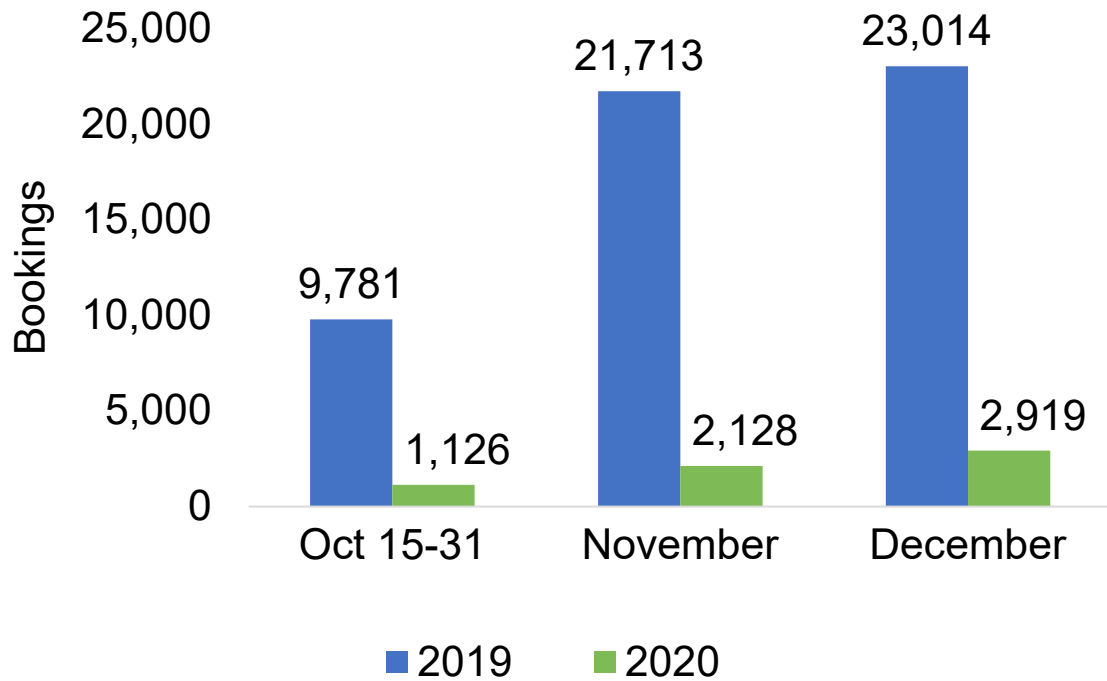
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 by Quarter



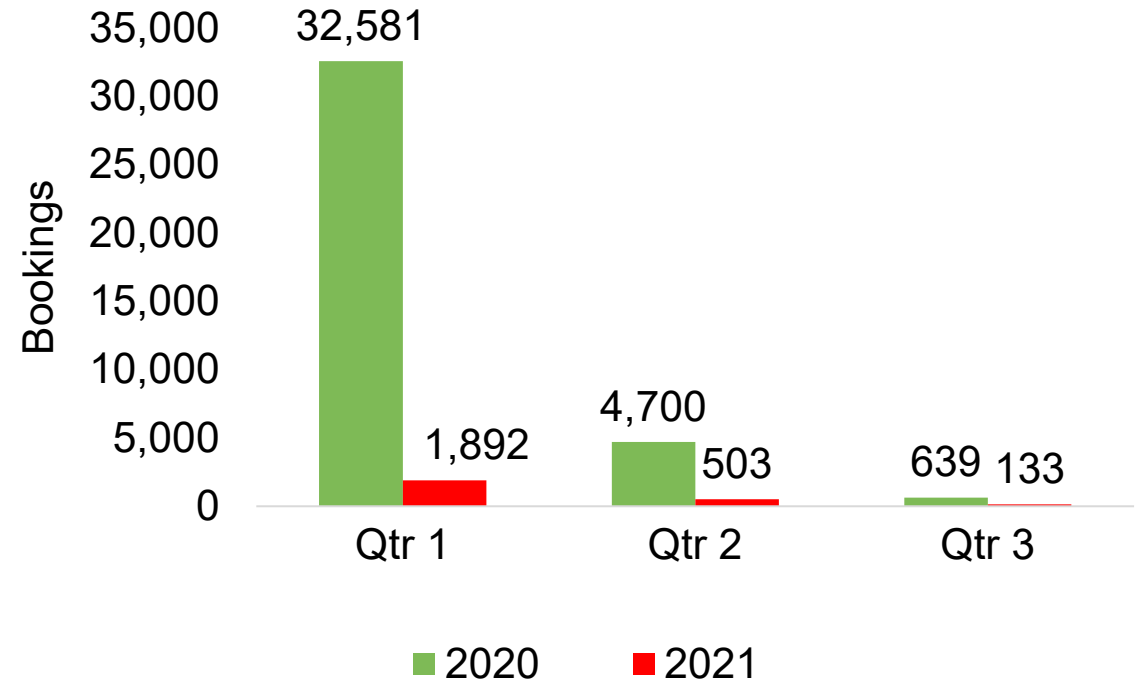
Source: Global Agency Pro as of 10/24/20

CANADA

Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 by Month



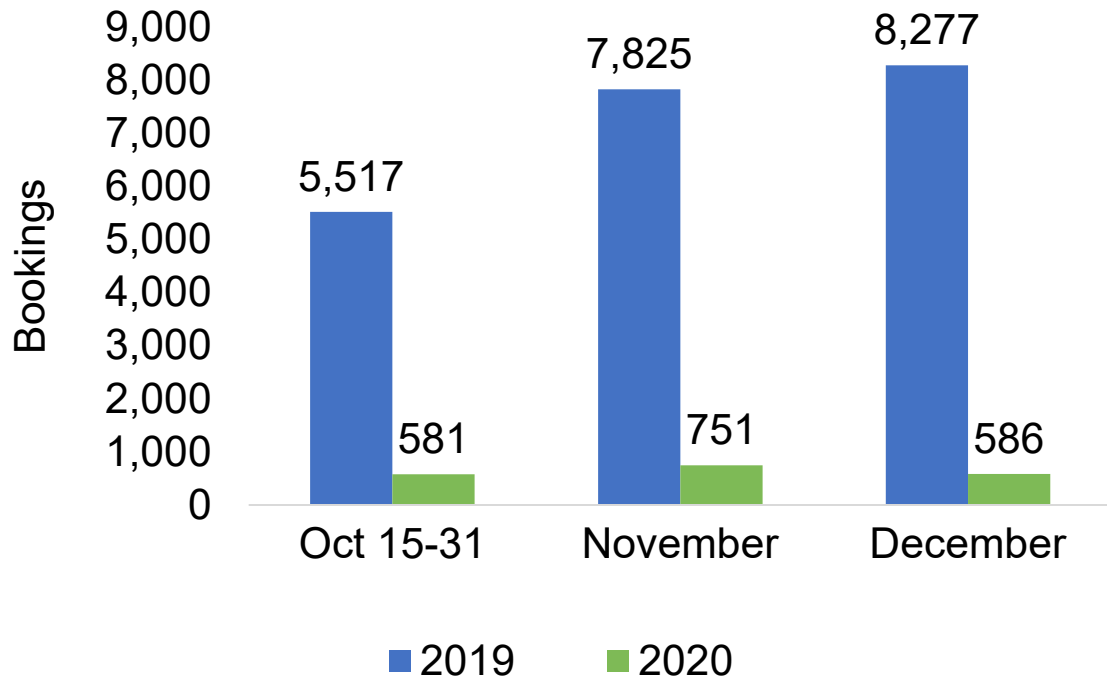
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 by Quarter



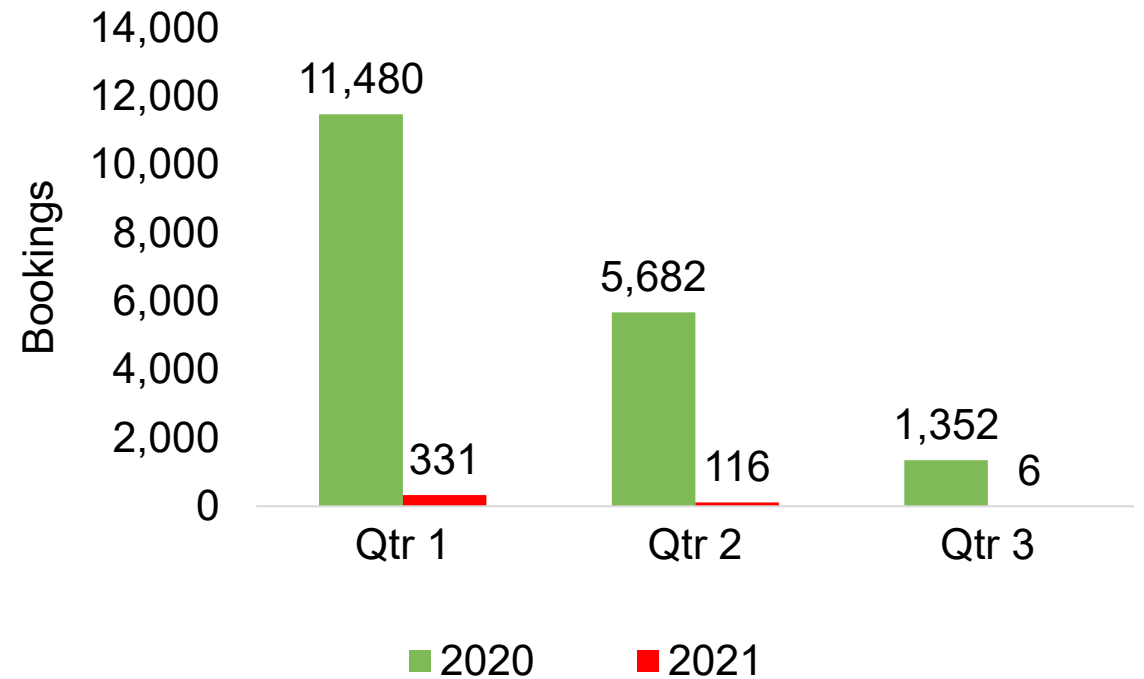
Source: Global Agency Pro as of 10/24/20

AUSTRALIA

Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 by Month



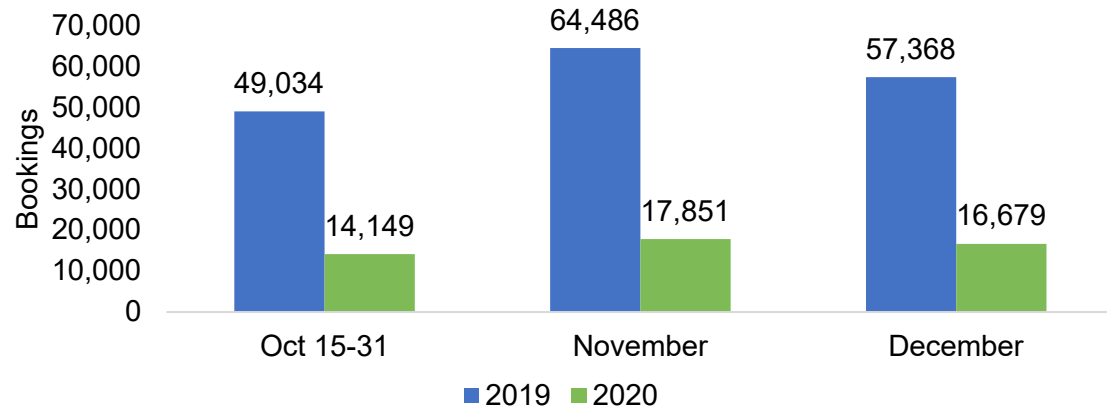
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 by Quarter



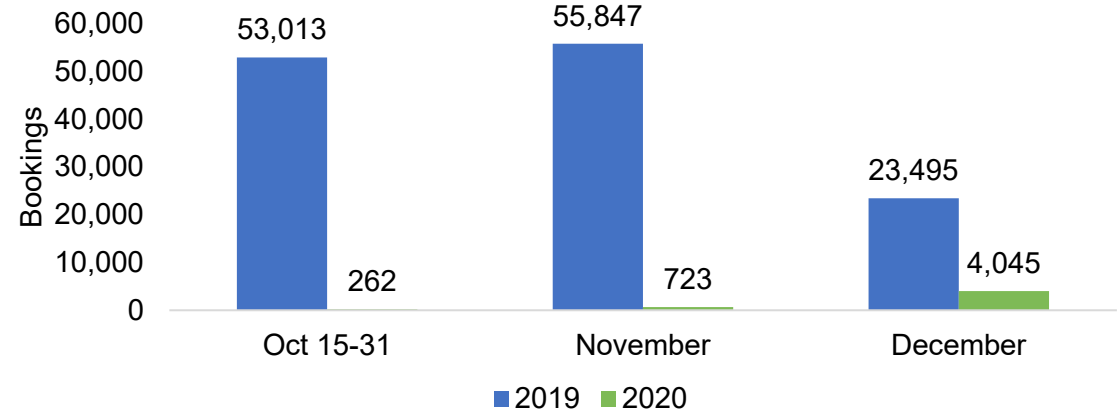
Source: Global Agency Pro as of 10/24/20

O'ahu by Month 2020

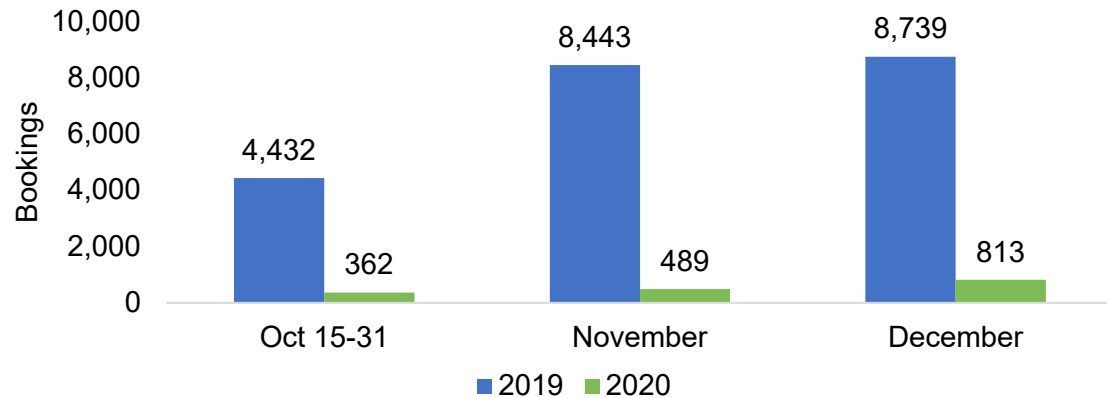
Travel Agency Booking Pace for Future Arrivals, 2021 vs 20 - U.S.



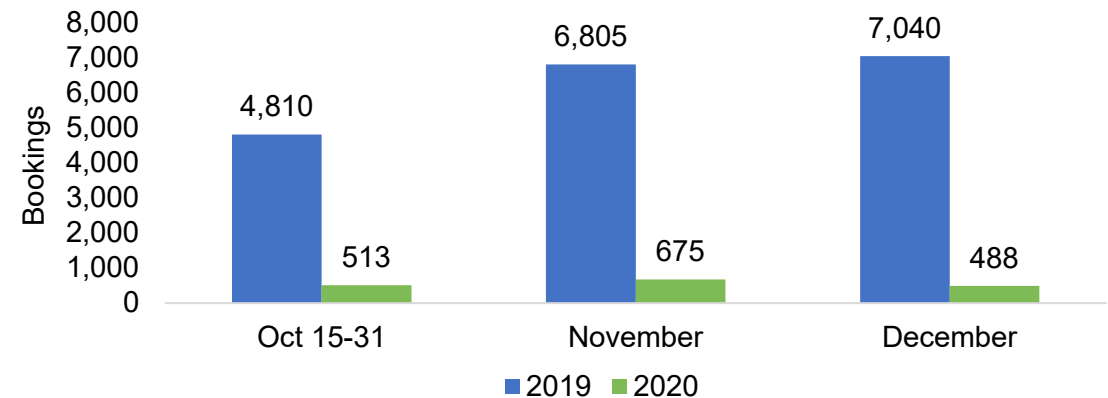
Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - Japan



Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - Canada



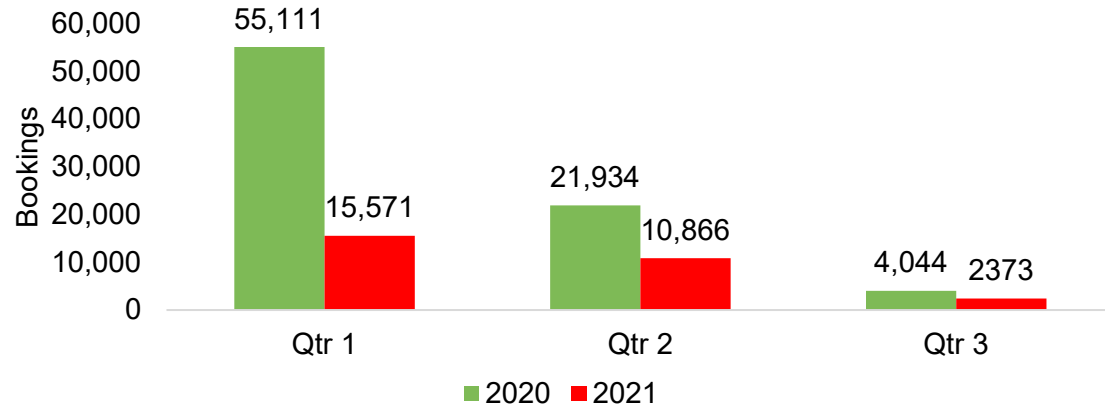
Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - Australia



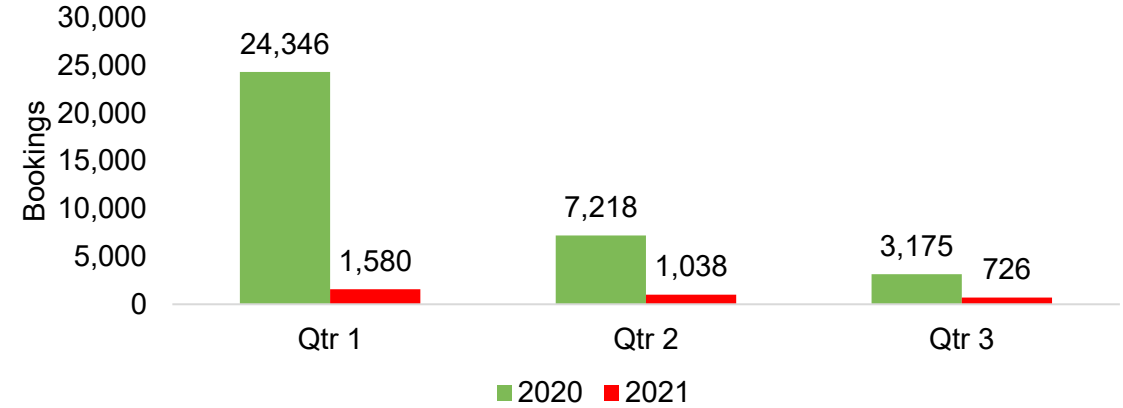
Source: Global Agency Pro as of 10/24/20

O'ahu by Quarter 2021

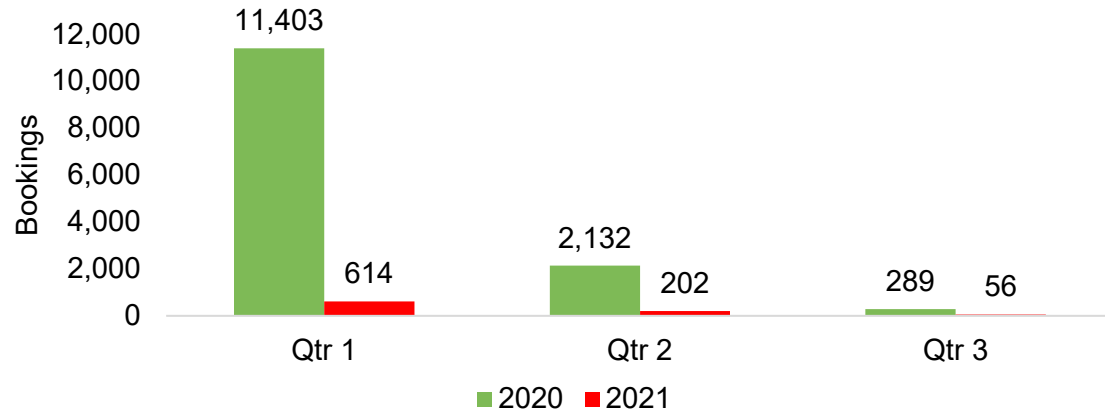
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - U.S.



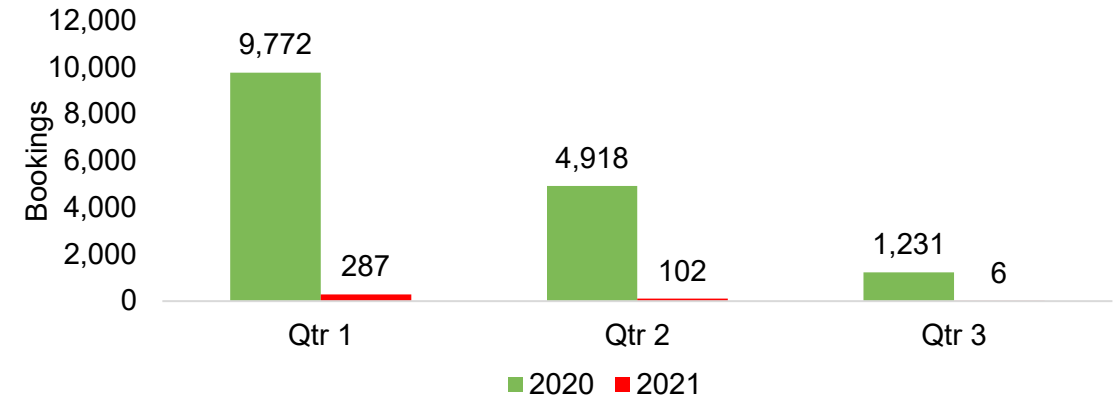
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Japan



Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Canada



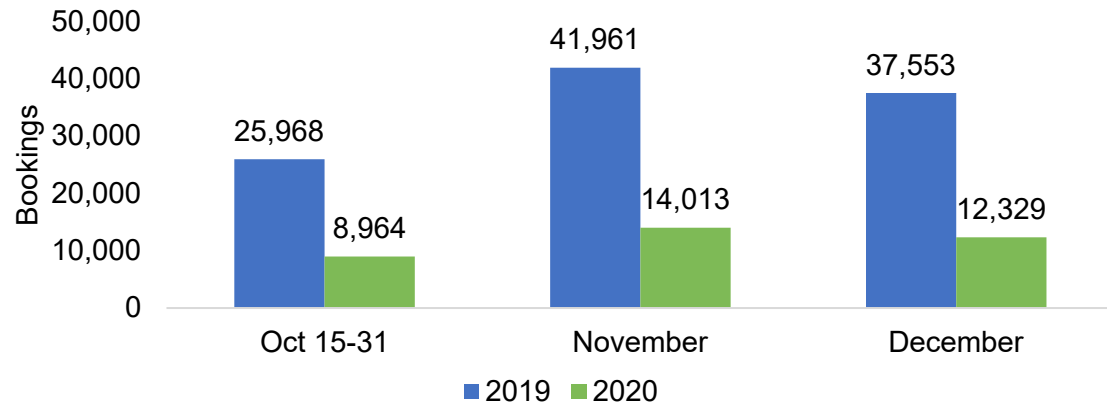
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Australia



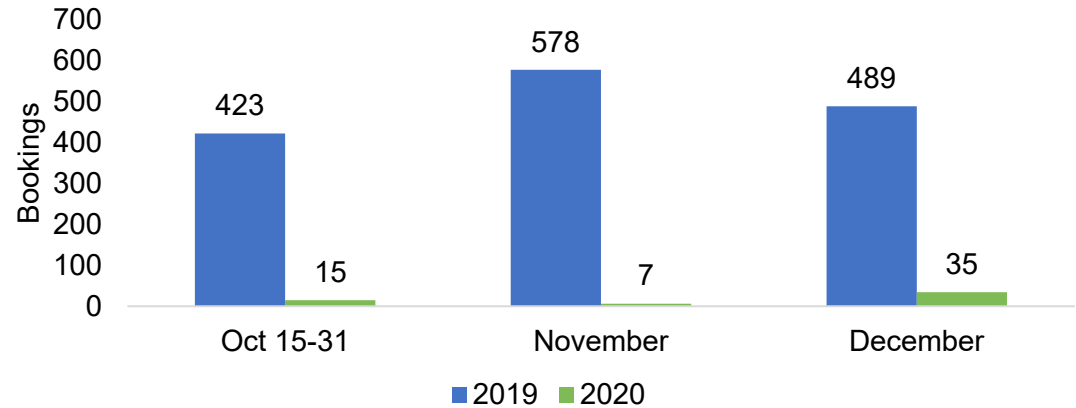
Source: Global Agency Pro as of 10/24/20

Maui by Month 2020

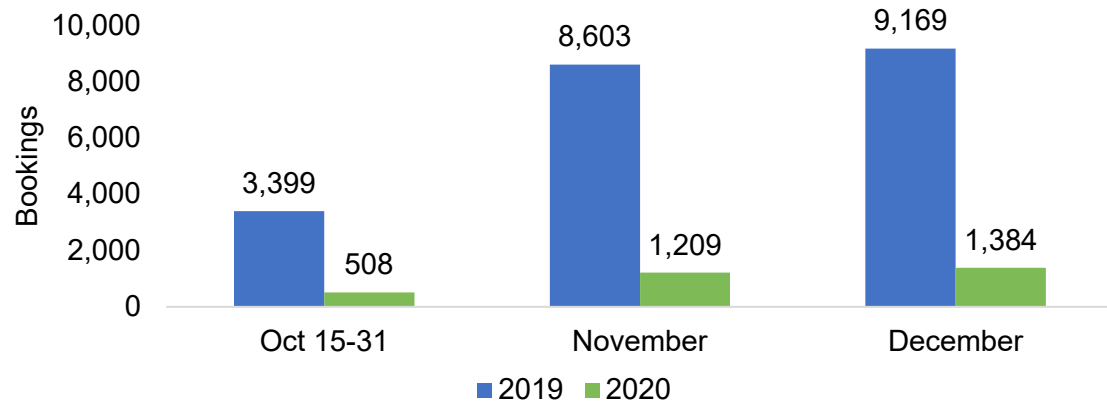
Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - U.S.



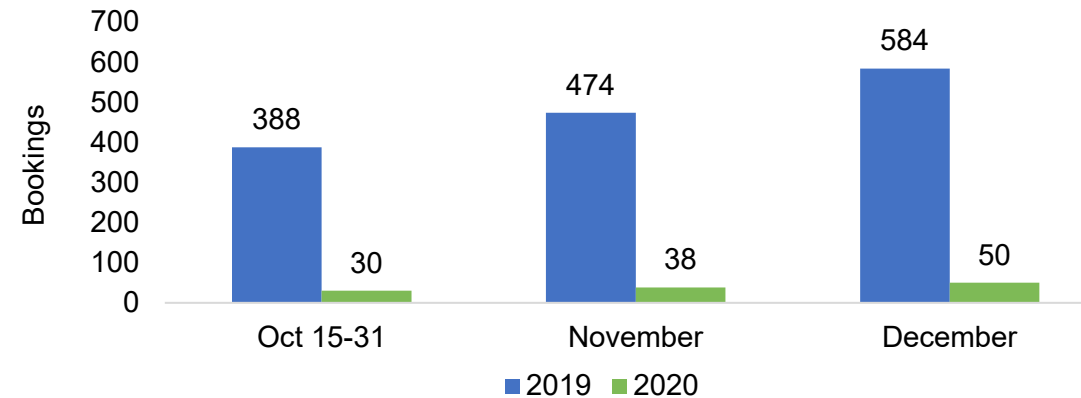
Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - Japan



Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - Canada



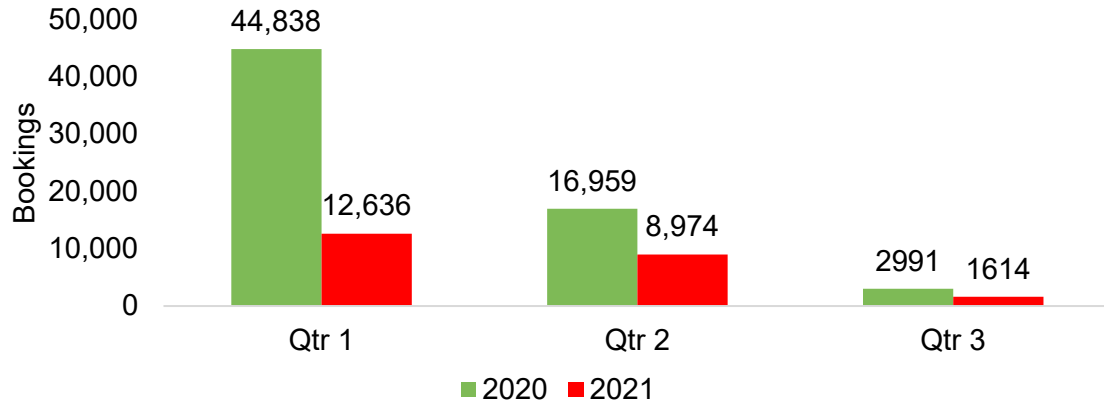
Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - Australia



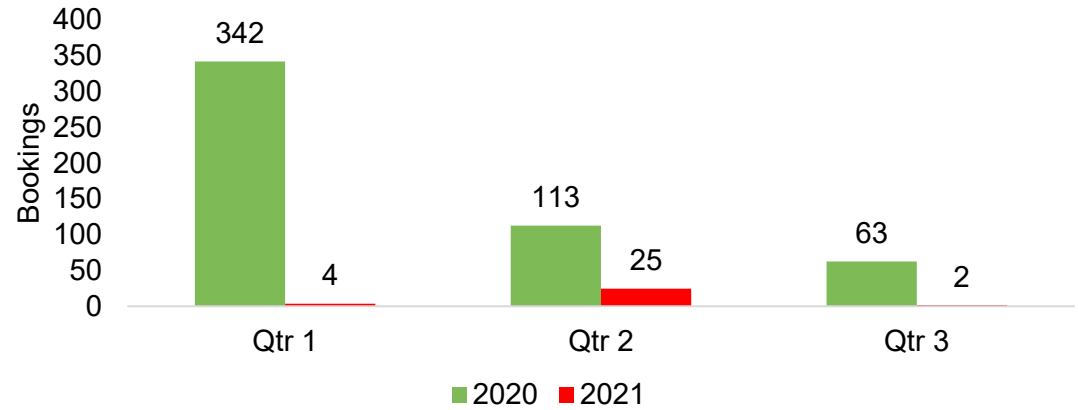
Source: Global Agency Pro as of 10/24/20

Maui by Quarter 2021

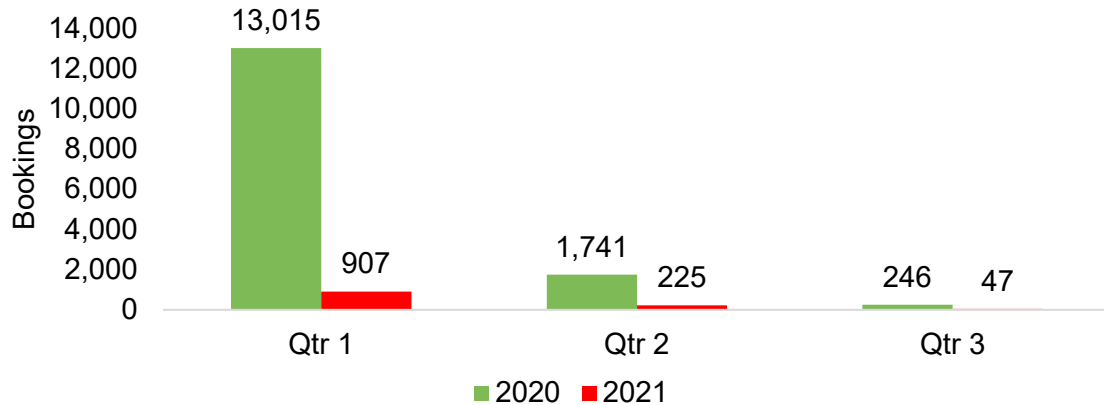
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - U.S.



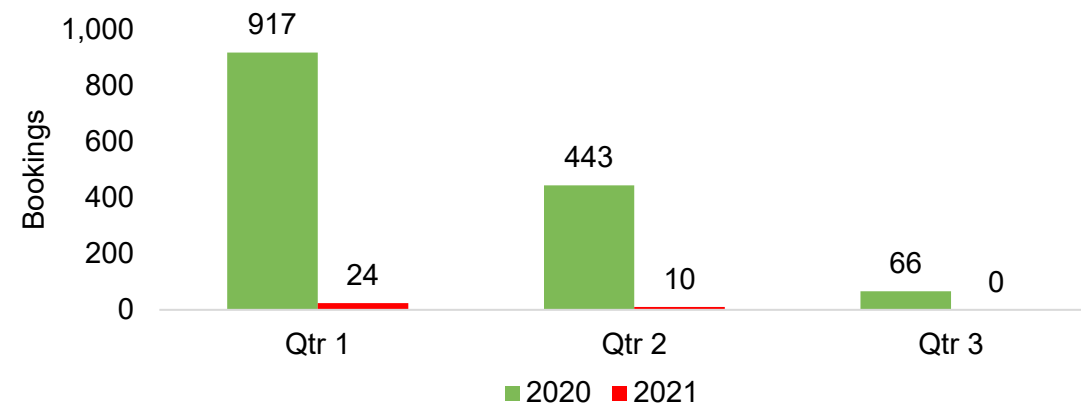
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Japan



Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Canada



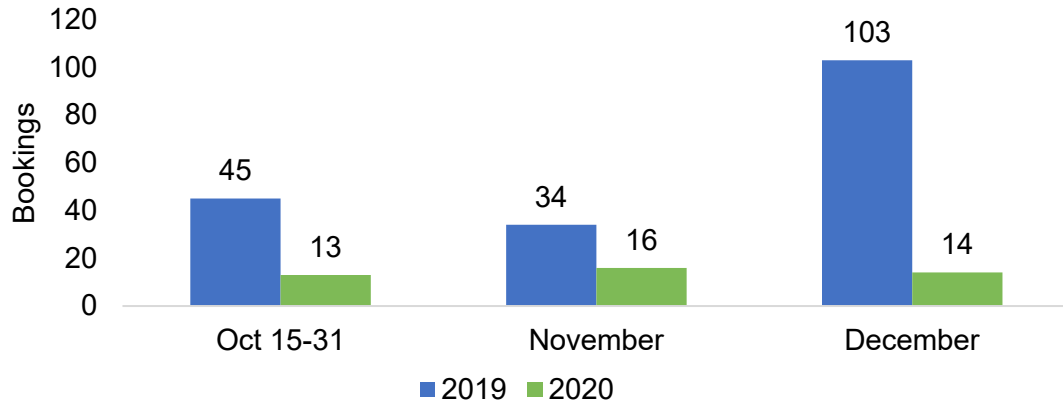
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Australia



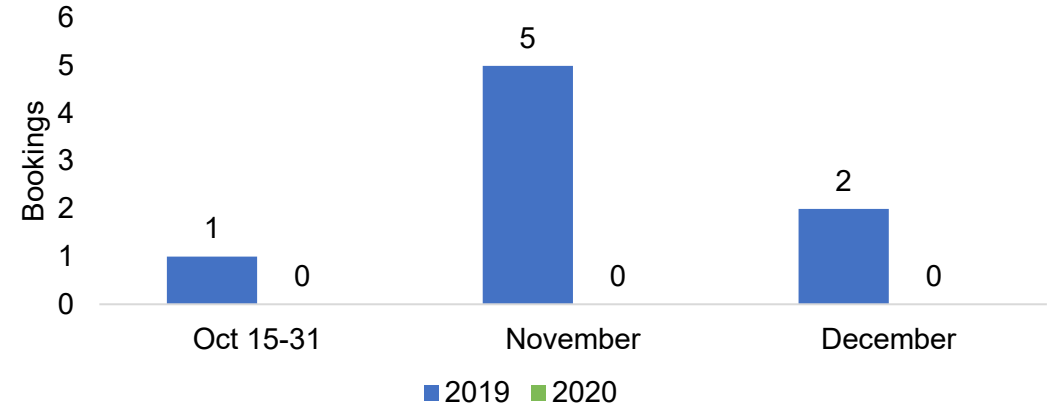
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Moloka'i by Month 2020

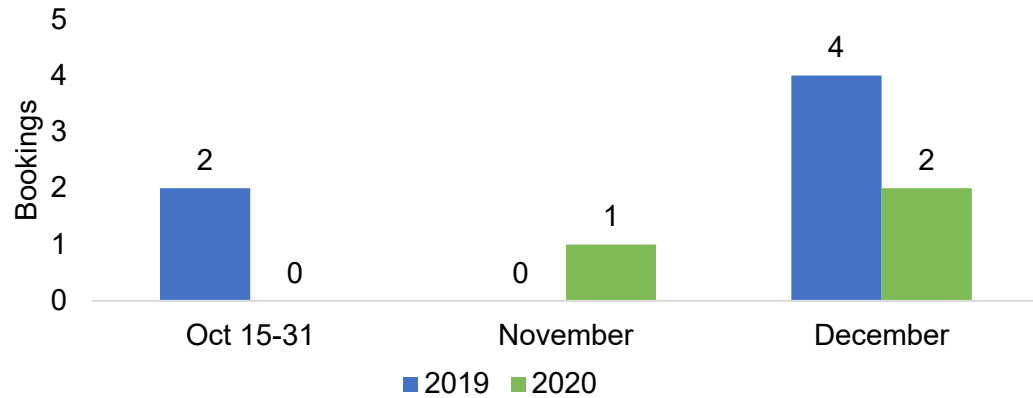
Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - U.S.



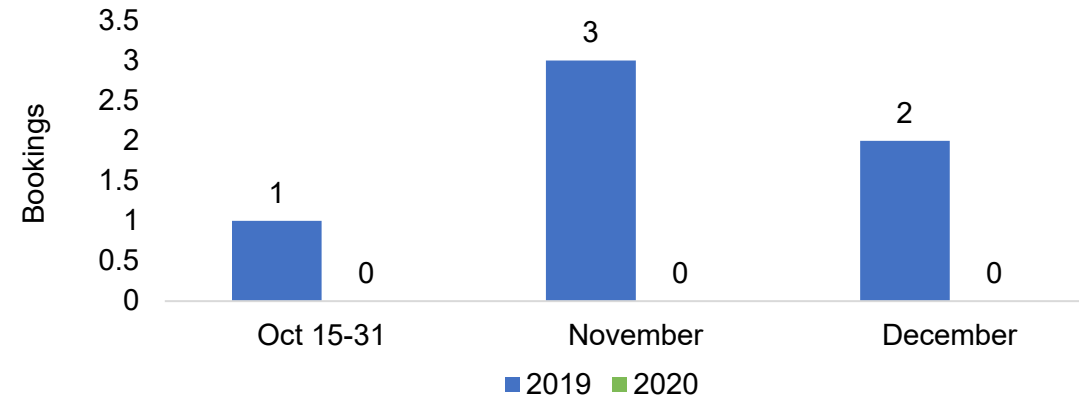
Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - Japan



Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - Canada



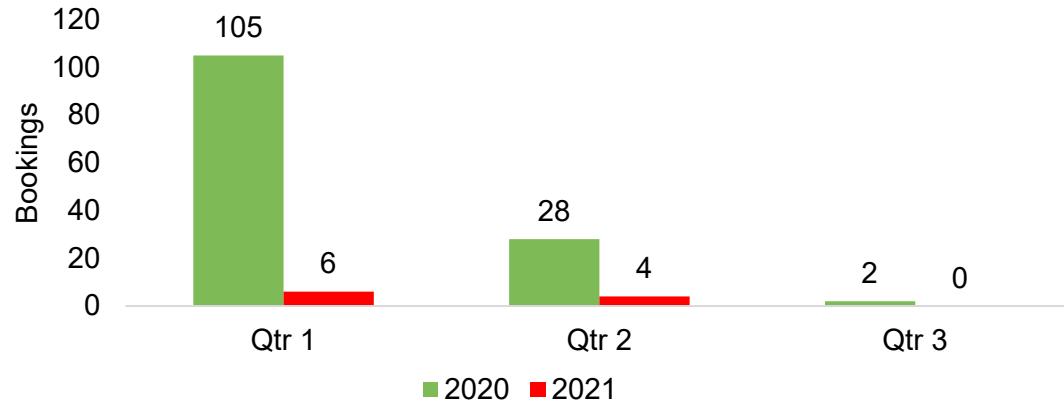
Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - Australia



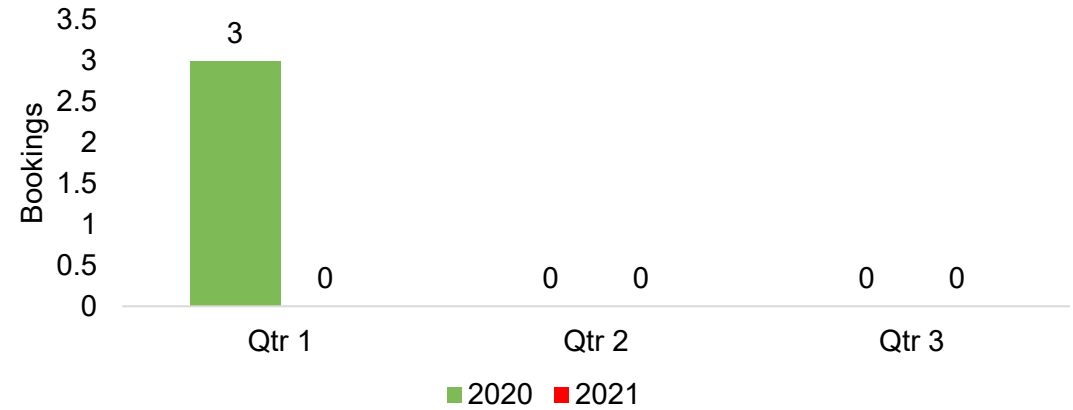
Source: Global Agency Pro as of 10/24/20

Moloka'i by Quarter 2021

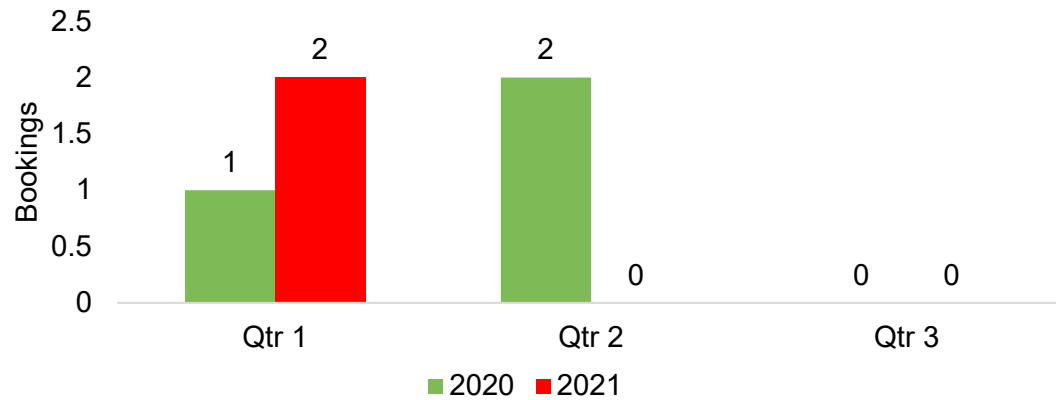
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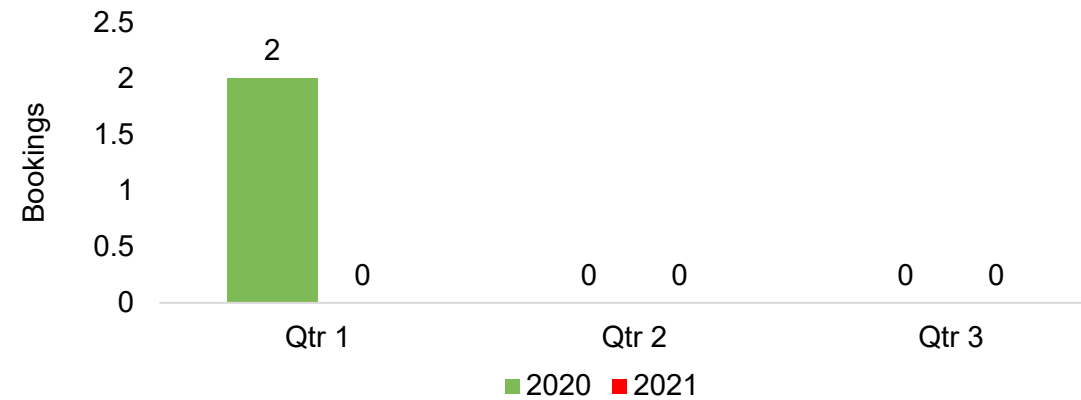
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Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Canada



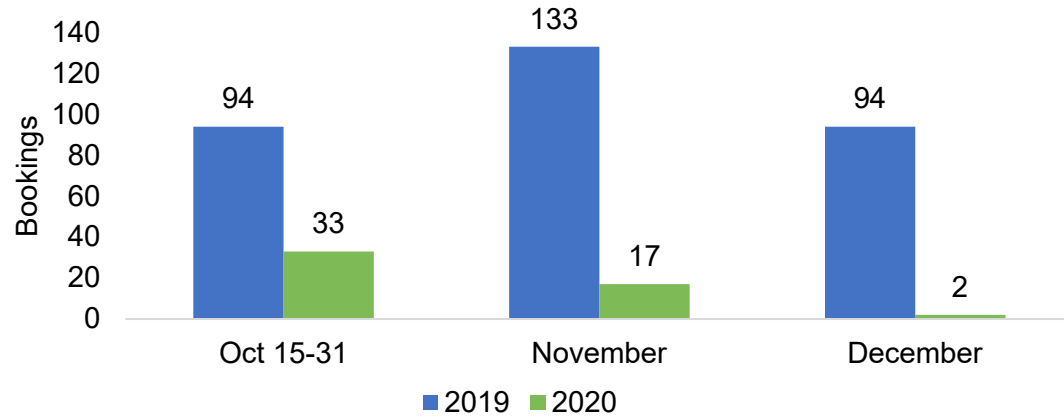
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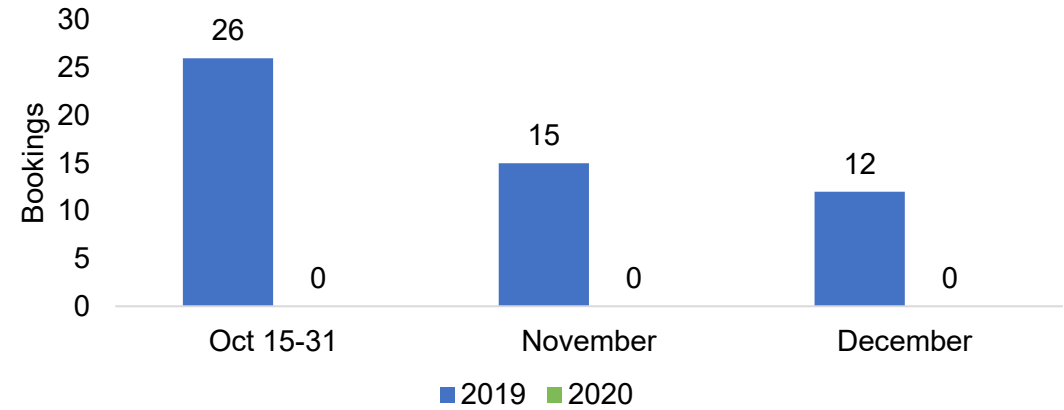
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Lānaʻi by Month 2020

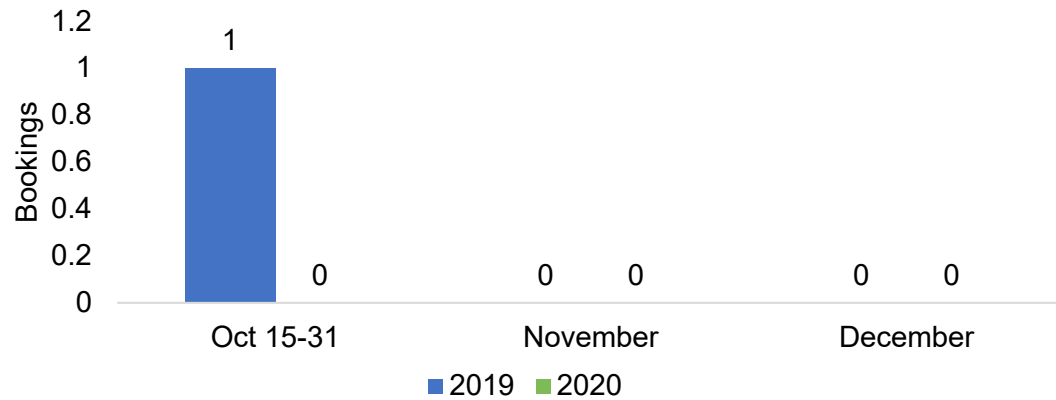
Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - U.S.



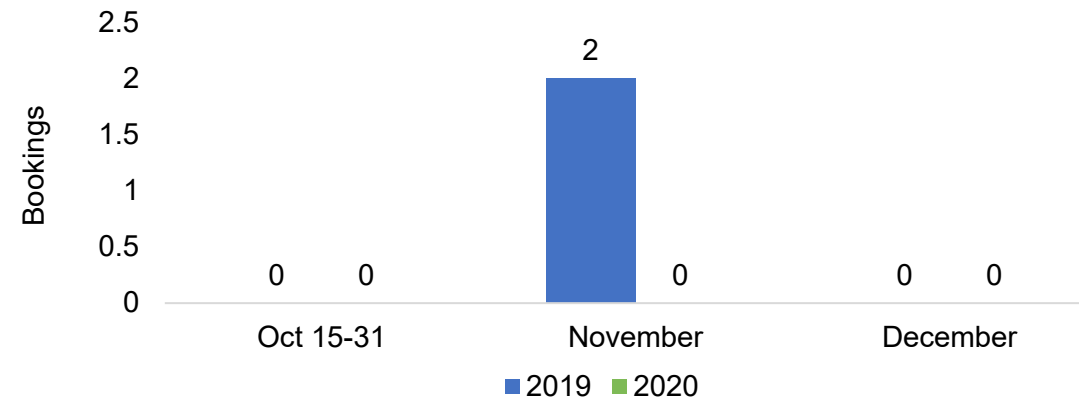
Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - Japan



Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - Canada



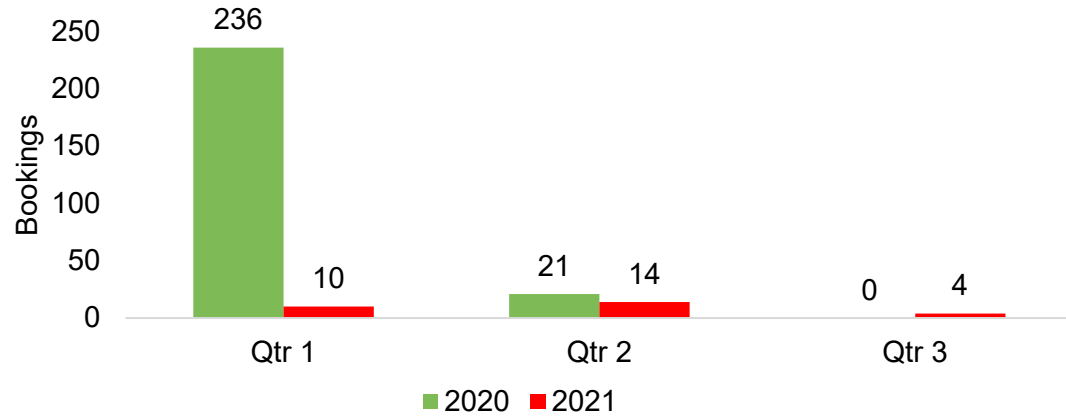
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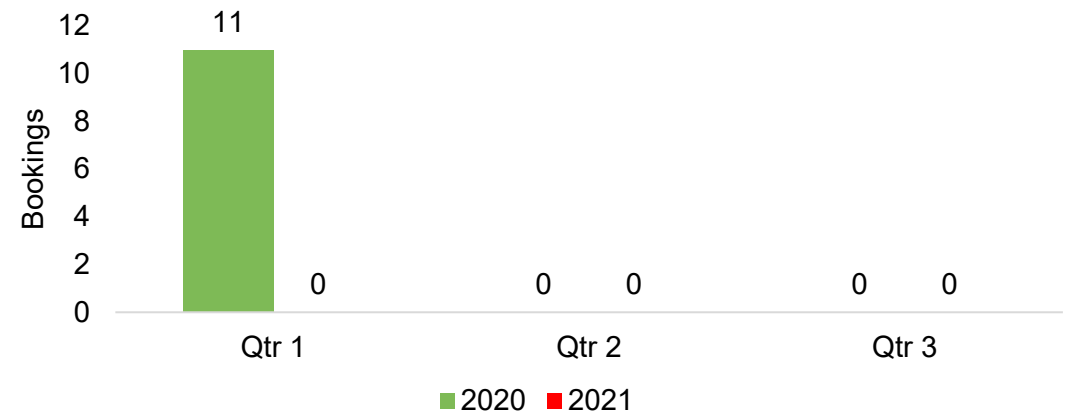
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Lānaʻi by Quarter 2021

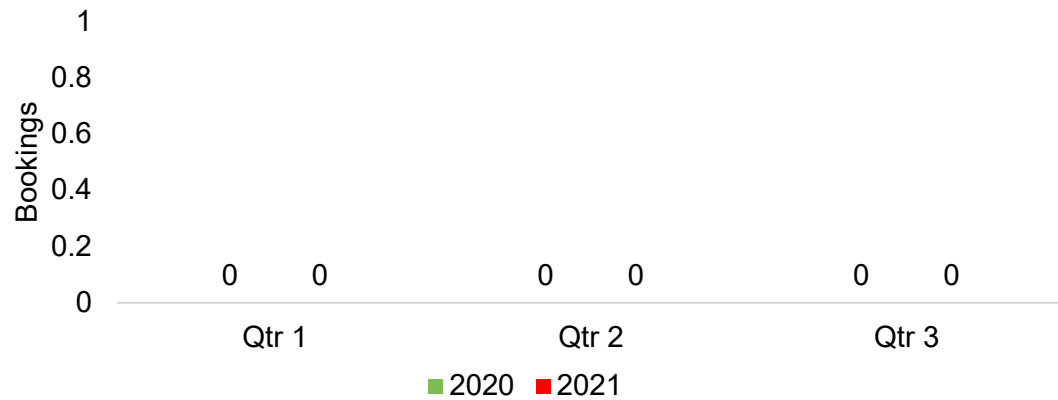
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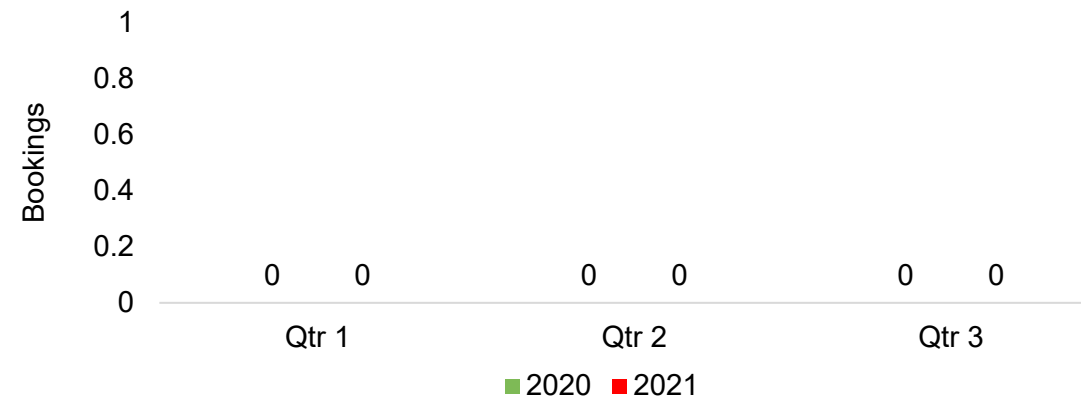
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Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Canada



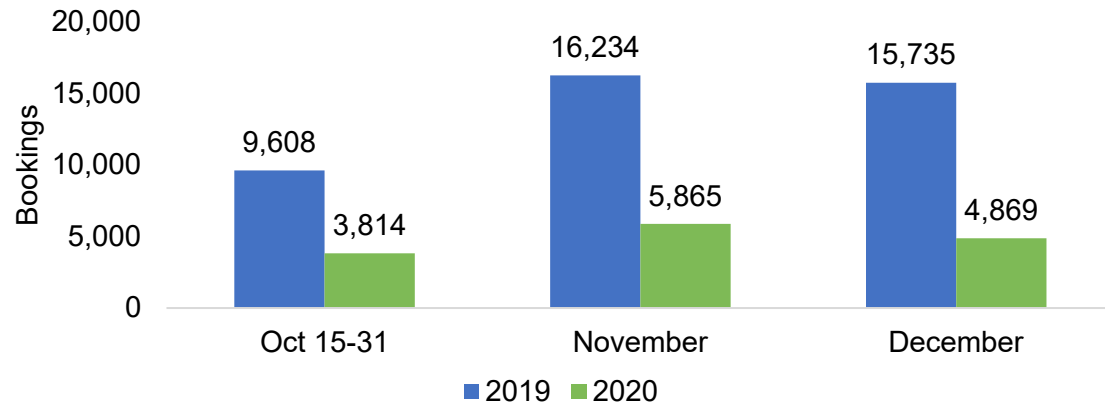
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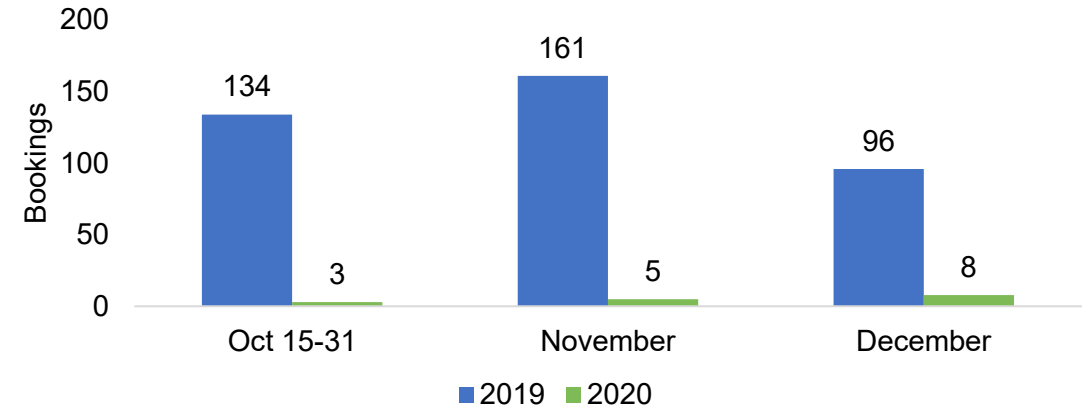
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Kaua'i by Month 2020

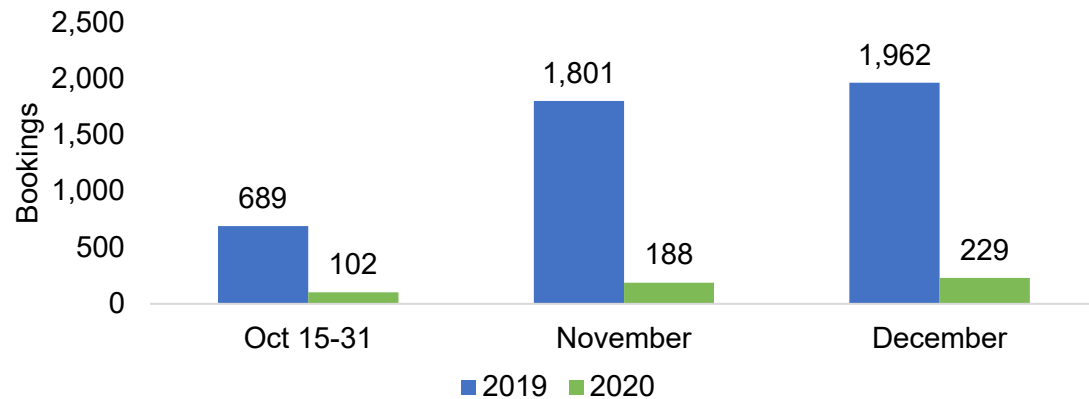
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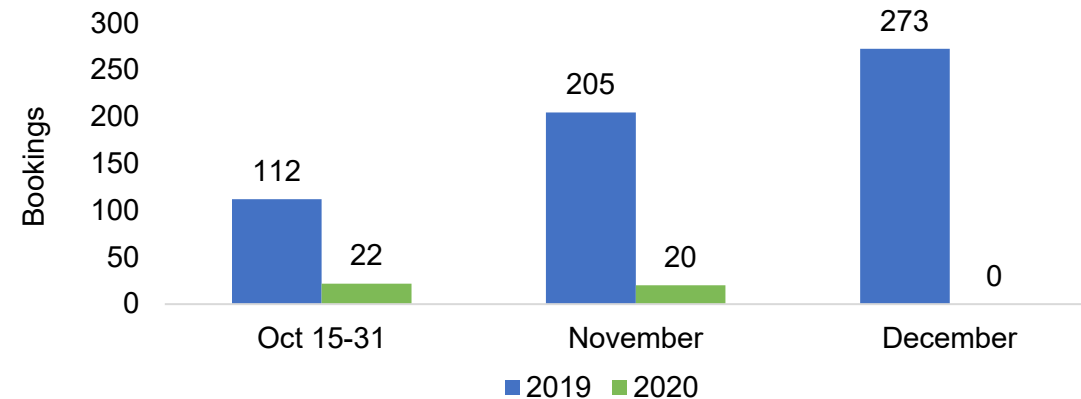
Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - Japan



Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - Canada



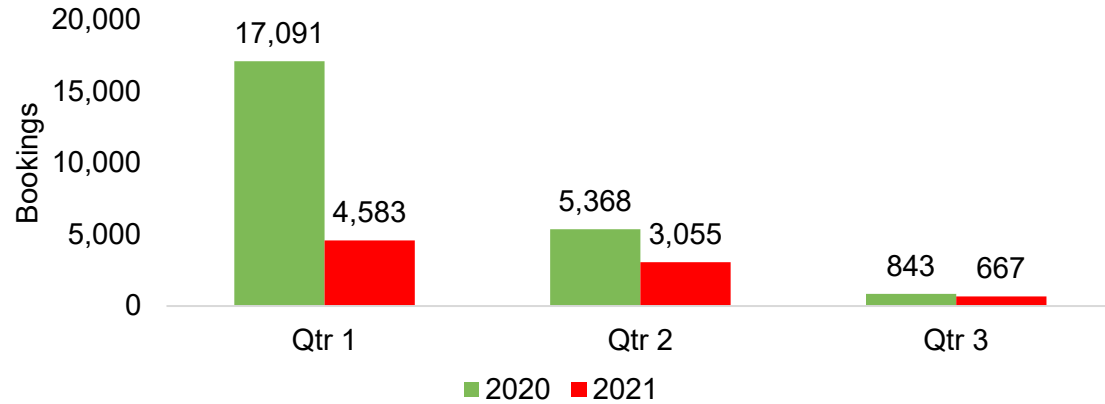
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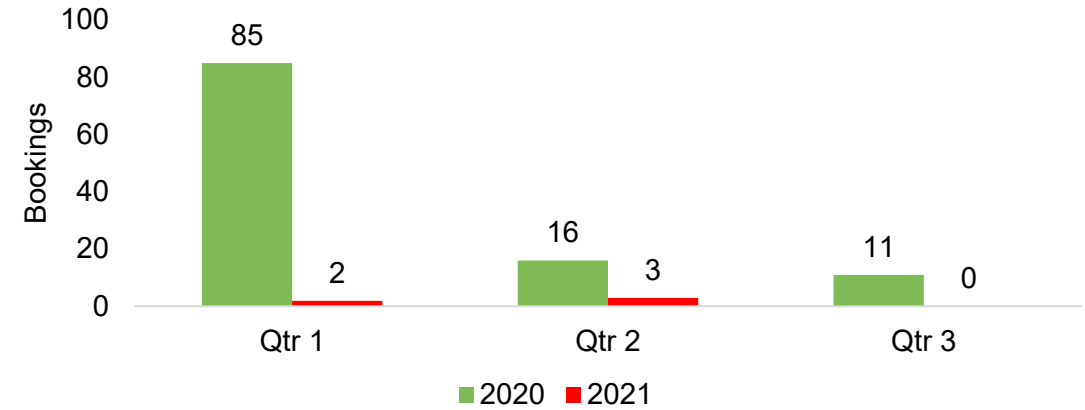
Source: Global Agency Pro as of 10/24/20

Kaua'i by Quarter 2021

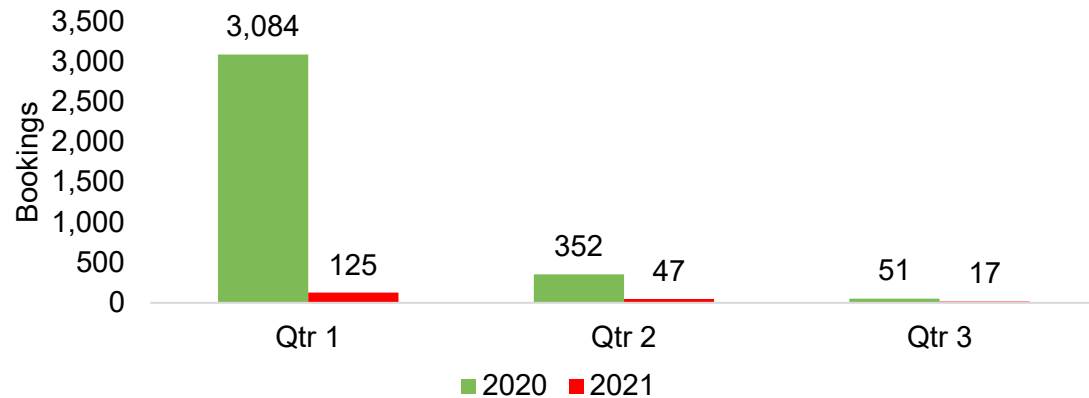
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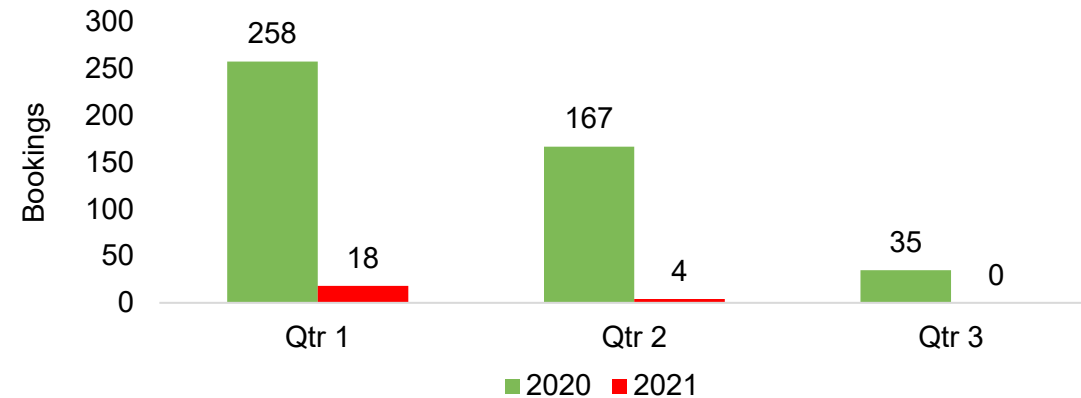
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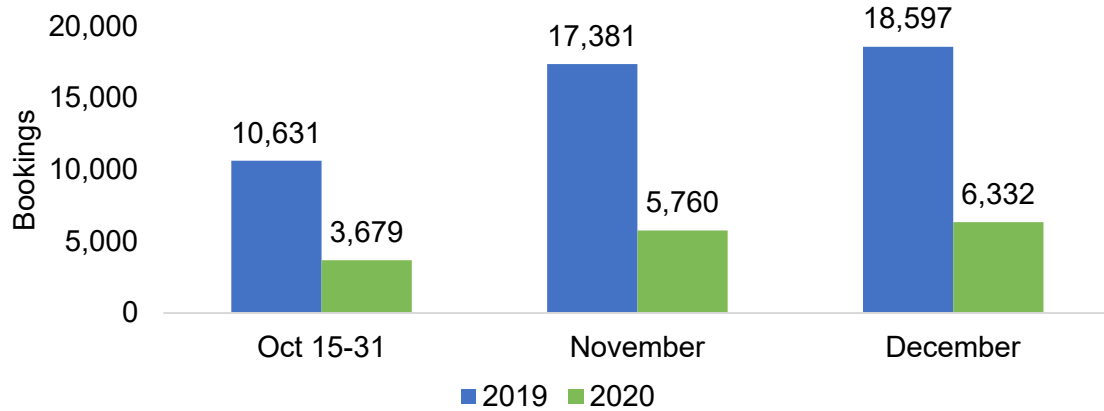
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Australia



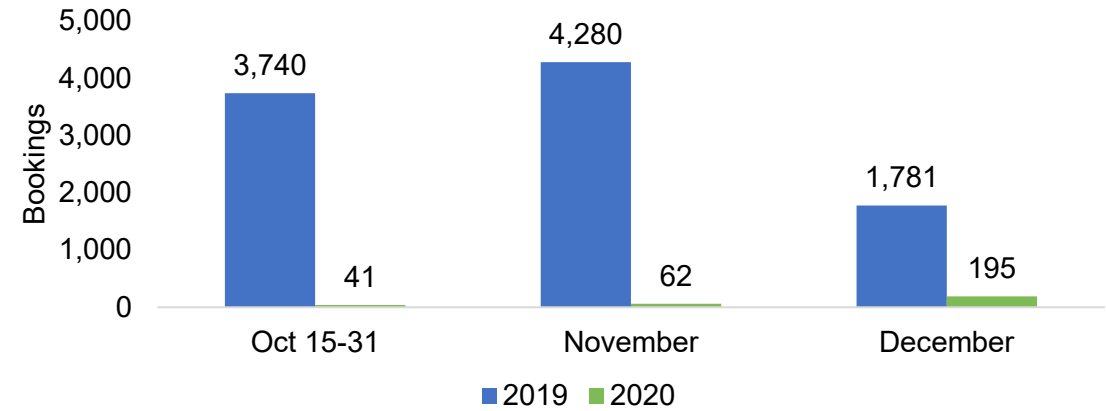
Source: Global Agency Pro as of 10/24/20

Hawai'i Island by Month 2020

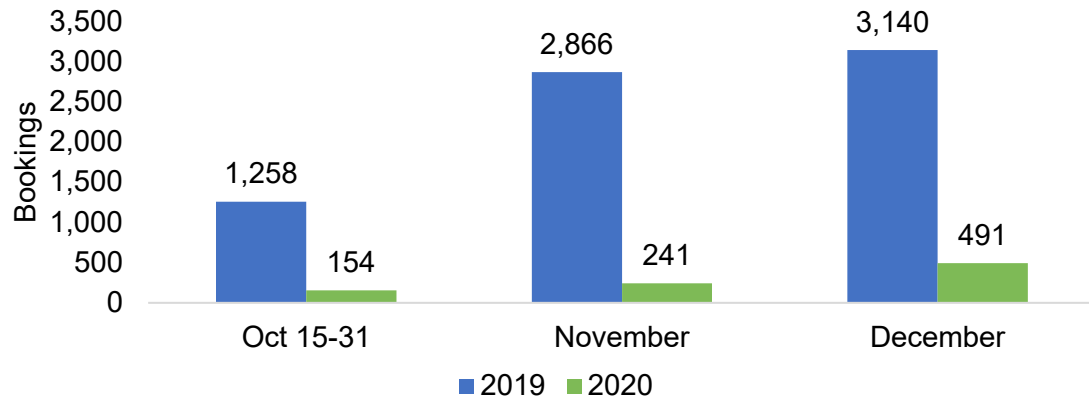
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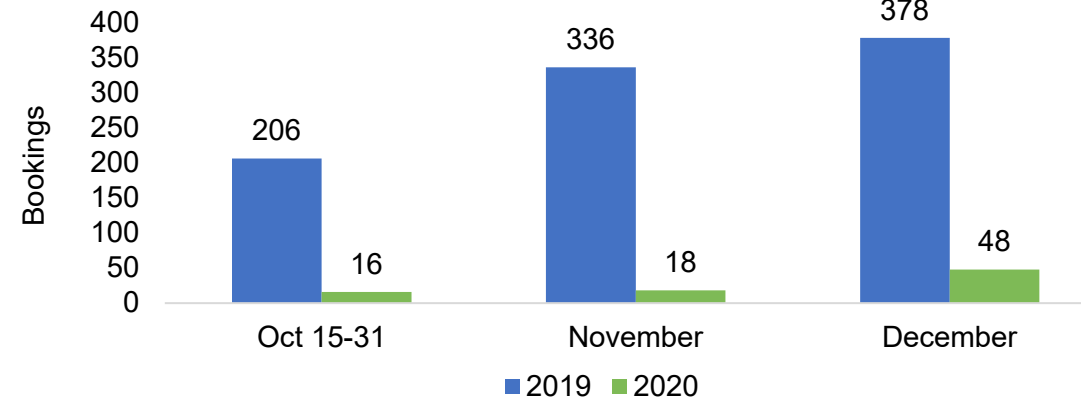
Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - Japan



Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - Canada



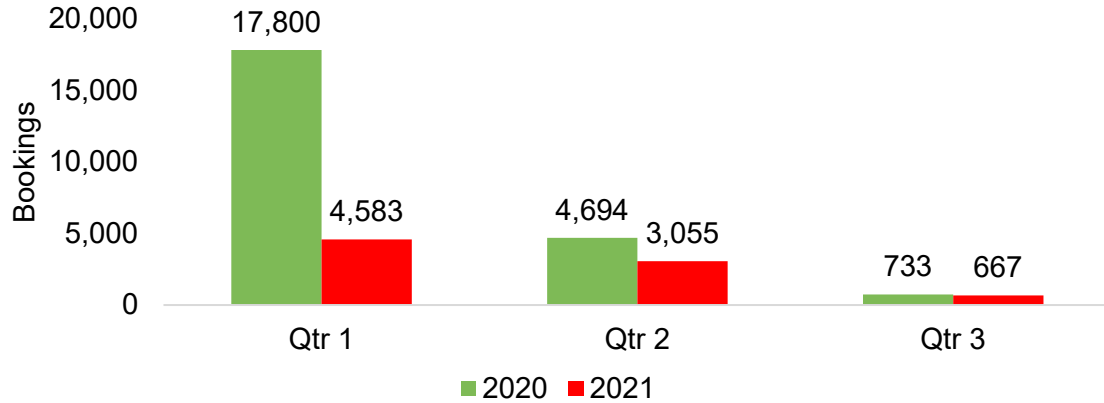
Travel Agency Booking Pace for Future Arrivals, 2020 vs 2019 - Australia



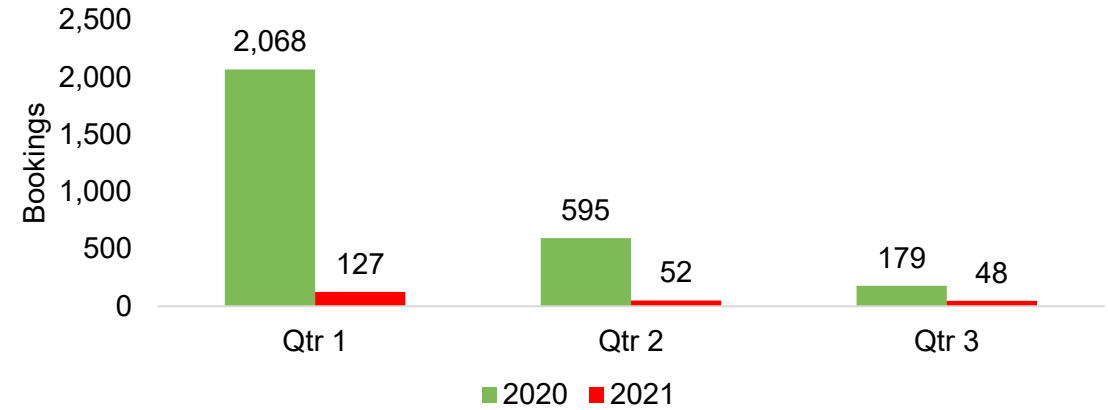
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Hawai'i Island by Quarter 2021

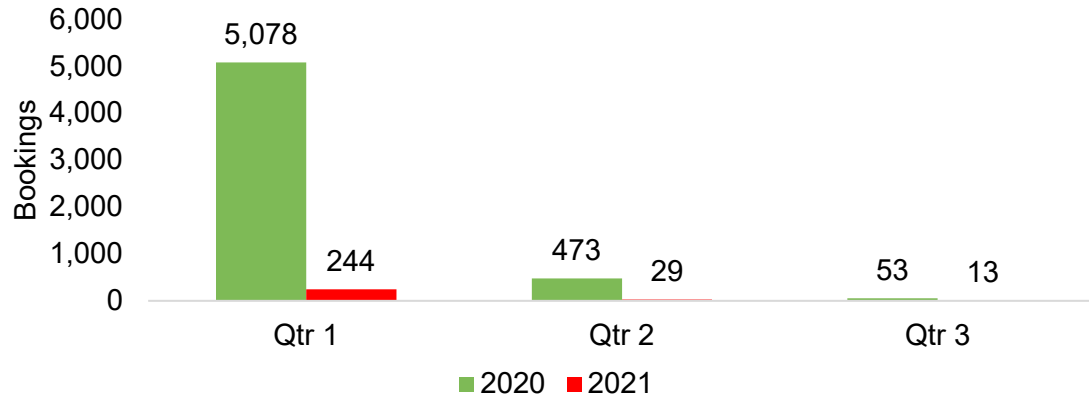
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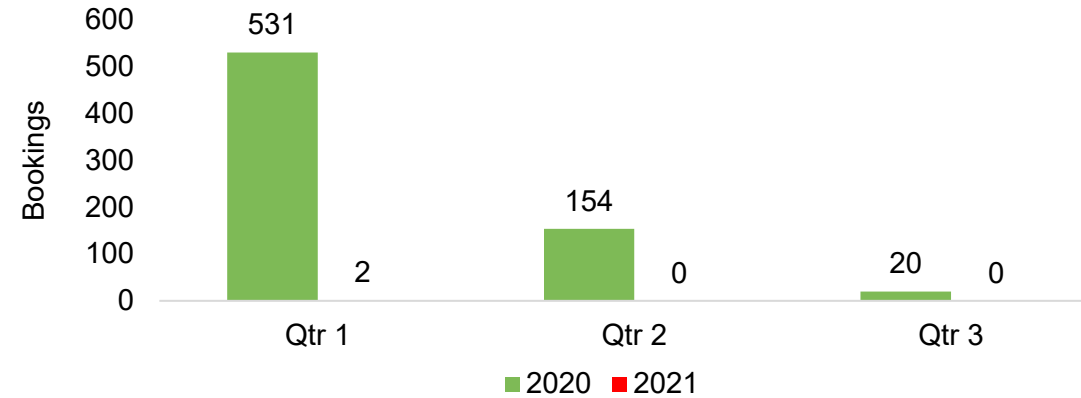
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