



## MAUI COUNTY OVERVIEW

### VISITOR STATISTICS

MAUI ISLAND	2024P YTD*	2023P YTD*	YTD % change	2023P	2022	2021	2020	2019
TOTAL EXPENDITURES (\$mil)	946.9	1,165.3	-18.7%	5,712.5	5,822.0	4,043.1	NA	5,128.0
VISITOR ARRIVALS	356,305	449,484	-20.7%	2,476,751	2,921,159	2,303,942	792,602	3,059,905
PPPD SPENDING (\$)	299.5	294.1	1.8%	286.2	244.3	201.9	NA	211.7
AVERAGE DAILY CENSUS	52,700	67,152	-21.5%	54,693	65,287	54,866	20,637	66,363

MOLOKA'I	2024P YTD*	2023P YTD*	YTD % change	2023P	2022	2021	2020	2019
TOTAL EXPENDITURES (\$mil)	9.2	7.3	26.3%	46.0	39.2	25.2	NA	36.0
VISITOR ARRIVALS	7,367	7,589	-2.9%	45,587	43,317	25,758	17,025	63,035
PPPD SPENDING (\$)	159.1	126.6	25.7%	178.6	152.8	138.0	NA	126.0
AVERAGE DAILY CENSUS	961	972	-1.2%	706	703	500	322	783

LĀNA'I	2024P YTD*	2023P YTD*	YTD % change	2023P	2022	2021	2020	2019
TOTAL EXPENDITURES (\$mil)	21.8	23.5	-7.3%	161.3	150.8	108.1	NA	128.9
VISITOR ARRIVALS	7,877	10,528	-25.2%	68,270	68,016	47,829	17,924	84,103
PPPD SPENDING (\$)	637.4	530.4	20.2%	625.2	539.5	460.2	NA	478.8
AVERAGE DAILY CENSUS	570	752	-24.2%	707	766	644	227	738

P = Preliminary data.

\* year-to-date through February.

Note: 2023 and 2024 visitor data are preliminary. 2019 - 2022 visitor data are the final numbers and reflect updated airfare statistics from DIIO Mi Airline database, data from the National Travel and Tourism Office and final passenger counts from Airline Traffic Summary reports.

NA= Annual 2020 visitor spending statistics were not available, as there was no Departure Survey fielding between April through October 2020 due to COVID19 restrictions.

Source: Department of Business, Economic Development and Tourism

### AIR LIFT

KAHULUI	2024P YTD*	2023P YTD*	YTD % change	2023P	2022	2021	2020	2019
DOMESTIC SEATS	369,917	472,781	-21.8%	2,625,759	3,065,230	2,955,085	1,015,080	2,672,036
INTERNATIONAL SEATS	41,458	53,916	-23.1%	193,419	225,512	65,303	87,086	223,644
TOTAL SEATS	411,375	526,697	-21.9%	2,819,178	3,290,742	3,020,388	1,102,166	2,895,680
DOMESTIC FLIGHTS	1,795	2,278	-21.2%	12,999	15,597	15,373	5,246	14,728
INTERNATIONAL FLIGHTS	217	282	-23.0%	1,040	1,077	260	397	1,138
TOTAL FLIGHTS	2,012	2,560	-21.4%	14,039	16,674	15,633	5,643	15,866

Source: Diiio Mii schedules

\* year-to-date through February.

### TRANSIENT ACCOMMODATIONS TAX (TAT) TO MAUI COUNTY

	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
TAT (\$mill)	23.4	23.4	23.4	23.4	23.4	0	0	0

### HOTEL PERFORMANCE

COUNTY OF MAUI	2024P YTD*	2023P YTD*	YTD % change	2023P	2022	2021	2020	2019
OCCUPANCY	72.7%	69.3%	3.5%	66.1%	67.6%	60.2%	34.6%	77.7%
AVERAGE DAILY RATE	\$551.72	\$643.01	-14.2%	\$591.09	\$606.92	\$536.47	\$409.19	\$401.10
REVENUE PER AVAILABLE ROOM	\$401.23	\$445.30	-9.9%	\$390.46	\$410.12	\$322.70	\$141.55	\$311.61

Source: STR, Inc.

\* year-to-date through February.

### VACATION RENTAL PERFORMANCE

COUNTY OF MAUI	2024P YTD*	2023P YTD*	YTD % change	2023P	2022	2021	2020	2019
UNIT SUPPLY	394,513	338,289	16.6%	2,535,742	2,496,164	2,664,426	2,090,812	3,126,890
UNIT OCCUPANCY	62.9%	68.9%	-8.7%	59.2%	70.0%	66.7%	42.4%	79.0%
UNIT AVERAGE DAILY RATE	\$432.85	\$441.78	-2.0%	\$367.77	\$351.63	\$278.71	\$292.68	\$343.07

Source: Transparent Intelligence, Inc.