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DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT & TOURISM

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March 2024 Hawai'i Vacation Rental Performance Report

Vacation rentals across Hawai'i reported increases in supply, average daily rate (ADR) and demand, with a lower occupancy rate in March 2024 when compared to March 2023. In comparison to pre-pandemic March 2019, ADR and vacation rental supply were higher in March 2024 but vacation rental demand and occupancy were lower.

In March 2024, the total monthly supply of statewide vacation rentals was 783,200 unit nights (+13.9% vs. 2023, +1.5% vs. 2019) and monthly demand was 449,500 unit nights (+4.3% vs. 2023, -25.9% vs. 2019) (Figures 1 and 2). This combination resulted in an average monthly unit occupancy of 57.4 percent (-5.3 percentage points vs. 2023, -21.2 percentage points vs. 2019) for March. Occupancy for Hawai'i's hotels was 74.6 percent in March 2024.

The ADR for vacation rental units statewide in March was \$337 (+3.5% vs. 2023, +57.8% vs. 2019). By comparison, the ADR for hotels was \$384 in March 2024. It is important to note that unlike hotels, units in vacation rentals are not necessarily available year-round or each day of the month and often accommodate a larger number of guests than traditional hotel rooms.

The data in DBEDT's Hawai'i Vacation Rental Performance Report specifically excludes units reported in Hawai'i Tourism Authority's (HTA) Hawai'i Hotel Performance Report and Hawai'i Timeshare Quarterly Survey Report. A vacation rental is defined as the use of a rental house, condominium unit, private room in a private home, or shared room/space in a private home. This report does not determine or differentiate between units that are permitted or unpermitted. The legality of any given vacation rental unit is determined on a county basis.

Island Highlights

In March 2024, Oʻahu had the largest vacation rental supply at 227,000 available unit nights (+12.2% vs. 2023, -16.7% vs. 2019). Unit demand was 131,000 unit nights (+6.4% vs. 2023, -37.0% vs. 2019), resulting in 57.7 percent occupancy (-3.1 percentage points vs. 2023, -18.6 percentage points vs. 2019) with ADR at \$265 (+8.2% vs. 2023, +65.7% vs. 2019). In comparison, Oʻahu hotels reported ADR at \$284 and occupancy of 78.7 percent for March 2024.

Maui County vacation rental supply was 225,900 available unit nights in March (+9.2% vs. 2023, +1.2% vs. 2019), and Maui vacation rental unit supply continued to be impacted

March 2024 Hawai'i Vacation Rental Performance Report Page 2

by the August 8 wildfire. Unit demand was 140,600 unit nights (-2.0% vs. 2023, -24.2% vs. 2019), resulting in 62.2 percent occupancy (-7.1 percentage points vs. 2023, -20.8 percentage points vs. 2019) and ADR at \$424 (+1.3% vs. 2023, +54.0% vs. 2019). For March 2024, Maui County hotels reported ADR at \$581 and occupancy of 69.1 percent.

The island of Hawai'i vacation rental supply was 201,200 available unit nights (+16.4% vs. 2023, +16.8% vs. 2019) in March. Unit demand was 106,800 unit nights (+2.5% vs. 2023, -16.0% vs. 2019), resulting in 53.1 percent occupancy (-7.2 percentage points vs. 2023, -20.7 percentage points vs. 2019) with ADR at \$271 (+6.8% vs. 2023, +57.4% vs. 2019). Hawai'i Island hotels reported ADR at \$475 and occupancy of 67.7 percent.

Kaua'i had the fewest number of available vacation rental unit nights in March at 129,100 (+22.0% vs. 2023, +24.9% vs. 2019). Unit demand was 71,200 unit nights (+18.0% vs. 2023, -17.3% vs. 2019), resulting in 55.1 percent occupancy (-1.9 percentage points vs. 2023, -28.2 percentage points vs. 2019) with ADR at \$398 (+0.9% vs. 2023, +46.4% vs. 2019). Kaua'i hotels reported ADR at \$444 and occupancy of 73.3 percent.

First Quarter 2024

For the first quarter of 2024, Hawai'i vacation rental supply was 2.2 million unit nights (+17.1% vs. 2023, +2.5% vs. 2019) and demand was 1.3 million unit nights (+8.7% vs. 2023, -24.0% vs. 2019). 2024 average daily unit rate was \$336 (+2.2% vs. 2023, +55.6% vs. 2019). Statewide vacation rental occupancy for the first quarter of 2024 was 59.0 percent (-7.2 percentage points vs. 2023, -25.8 percentage points vs. 2019). In comparison, statewide hotel ADR for the first quarter of 2024 was \$378 and occupancy was 76.5 percent.

Tables of vacation rental performance statistics, including data presented in the report are available for viewing online at: http://dbedt.hawaii.gov/visitor/vacation-rental-performance/

About the Hawai'i Vacation Rental Performance Report

The Hawai'i Vacation Rental Performance Report is produced using data compiled by Lighthouse Intelligence, Ltd. (formerly known as Transparent Intelligence, Inc.), which was selected by DBEDT as the provider for these data services.

The report includes data for properties that are listed on Airbnb, Booking.com and HomeAway. Data for units included in HTA's Hawai'i Hotel Performance Report and DBEDT's Hawai'i Timeshare Quarterly Report have been excluded from the Hawai'i Vacation Rental Performance Report. This report also does not determine or differentiate between units that are permitted or unpermitted. The legality of any given vacation rental unit is determined on a county basis. DBEDT and HTA do not support illegal vacation rentals.

Lighthouse enriches their occupancy and price calculations with reservation data provided by vacation rental software providers, online travel agencies and local property

March 2024 Hawai'i Vacation Rental Performance Report Page 3

managers. Currently, the reservations data provided by data partners represent about 33.5 percent of the estimated total unique vacation rental properties in the State of Hawai'i.

For March 2024, the report included data for 33,116 units, representing 57,303 bedrooms in the Hawaiian Islands.

Figure 1: Hawai'i Vacation Rental Performance March 2024

	Unit Night Supply			Unit N	Un	it Occup	ancy %	Unit Average Daily Rate				
	2024	2023	% Change	2024	2023	% Change	2024	2023	Percentage Pt. Change	2024	2023	% Change
State of Hawaiʻi	783,160	687,822	13.9%	449,524	431,011	4.3%	57.4%	62.7%	-5.3%	\$337.19	\$325.71	3.5%
Oʻahu	226,956	202,331	12.2%	130,950	123,066	6.4%	57.7%	60.8%	-3.1%	\$265.02	\$244.89	8.2%
Waikīkī	132,124	121,302	8.9%	86,797	80,468	7.9%	65.7%	66.3%	-0.6%	\$214.02	\$201.96	6.0%
Maui County	225,941	206,838	9.2%	140,630	143,520	-2.0%	62.2%	69.4%	-7.1%	\$423.92	\$418.39	1.3%
Wailea/Kīhei Lahaina/Kāʻanapali/ Nāpili/Kapalua	101,419 96,835	86,626 95,287	17.1% 1.6%	67,225 58,425	58,189 68,902	15.5% -15.2%	66.3% 60.3%	67.2% 72.3%	-0.9% -12.0%	\$363.49 \$531.22	\$351.84 \$508.95	3.3% 4.4%
Island of Hawaiʻi	201,175	172,854	16.4%	106,786	104,133	2.5%	53.1%	60.2%	-7.2%	\$270.84	\$253.66	6.8%
Kona	100,890	86,630	16.5%	53,415	52,896	1.0%	52.9%	61.1%	-8.1%	\$264.36	\$248.66	6.3%
Hilo/Honokaʻa	45,574	40,417	12.8%	23,183	22,537	2.9%	50.9%	55.8%	-4.9%	\$152.70	\$143.22	6.6%
Kauaʻi	129,088	105,799	22.0%	71,158	60,292	18.0%	55.1%	57.0%	-1.9%	\$398.17	\$394.50	0.9%

Figure 2: Hawai'i Vacation Rental Performance March 2024 vs. 2019

	Unit Night Supply			Unit Night Demand			Un	it Occup	ancy %	Unit Average Daily Rate		
	2024	2019	% Change	2024	2019	% Change	2024	2019	Percentage Pt. Change	2024	2019	% Change
State of Hawaiʻi	783,160	771,517	1.5%	449,524	606,530	-25.9%	57.4%	78.6%	-21.2%	\$337.19	\$213.63	57.8%
Oʻahu	226,956	272,595	-16.7%	130,950	207,956	-37.0%	57.7%	76.3%	-18.6%	\$265.02	\$159.93	65.7%
Waikīkī	132,124	107,241	23.2%	86,797	84,408	2.8%	65.7%	78.7%	-13.0%	\$214.02	\$142.01	50.7%
Maui County	225,941	223,278	1.2%	140,630	185,410	-24.2%	62.2%	83.0%	-20.8%	\$423.92	\$275.26	54.0%
Wailea/Kīhei Lahaina/Kāʻanapali/ Nāpili/Kapalua	101,419 96,835	104,330 89,593	-2.8% 8.1%	67,225 58,425	87,062 74,585	-22.8% -21.7%	66.3% 60.3%	83.4% 83.2%	-17.2% -22.9%	\$363.49 \$531.22	\$273.53 \$302.06	32.9% 75.9%
Island of Hawaiʻi	201,175	172,270	16.8%	106,786	127,075	-16.0%	53.1%	73.8%	-20.7%	\$270.84	\$172.11	57.4%
Kona	100,890	83,489	20.8%	53,415	66,318	-19.5%	52.9%	79.4%	-26.5%	\$264.36	\$142.99	84.9%
Hilo/Honokaʻa	45,574	34,316	32.8%	23,183	21,526	7.7%	50.9%	62.7%	-11.9%	\$152.70	\$88.01	73.5%
Kauaʻi	129,088	103,374	24.9%	71,158	86,089	-17.3%	55.1%	83.3%	-28.2%	\$398.17	\$271.89	46.4%

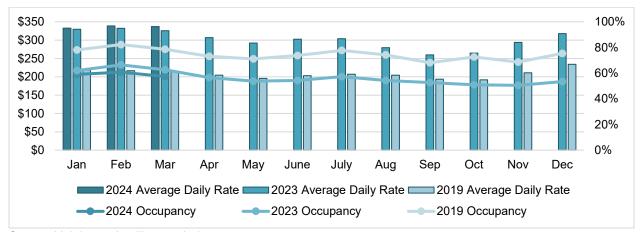
Figure 3: Hawai'i Vacation Rental Performance Year-to-Date March 2024

	Uni	Unit Night Supply			Unit Night Demand			it Occupand	cy %	Unit Average Daily Rate		
			%			%			Percentage			%
	2024	2023	Change	2024	2023	Change	2024	2023	Pt. Change	2024	2023	Change
State of Hawaiʻi	2,177,154	1,859,288	17.1%	1,284,397	1,181,694	8.7%	59.0%	63.6%	-7.2%	\$336.35	\$329.05	2.2%
Oʻahu	634,051	558,541	13.5%	380,257	350,294	8.6%	60.0%	62.7%	-4.4%	\$264.26	\$250.49	5.5%
Waikīkī	373,577	339,486	10.0%	252,464	227,036	11.2%	67.6%	66.9%	1.1%	\$218.37	\$209.46	4.3%
North Shore	69,648	63,344	10.0%	41,262	40,547	1.8%	59.2%	64.0%	-7.4%	\$399.90	\$384.50	4.0%
Other Honolulu	54,737	48,853	12.0%	21,410	23,314	-8.2%	39.1%	47.7%	-18.0%	\$186.02	\$212.38	-12.4%
Leeward/Mākaha Side	65,716	50,043	31.3%	34,129	28,573	19.4%	51.9%	57.1%	-9.0%	\$467.59	\$397.75	17.6%
Windward Side	50,943	41,260	23.5%	22,446	21,884	2.6%	44.1%	53.0%	-16.9%	\$329.81	\$322.93	2.1%
Ala Moana Area	14,996	12,289	22.0%	6,757	7,594	-11.0%	45.1%	61.8%	-27.1%	\$195.01	\$141.26	38.0%
Airport Area	4,434	3,266	35.8%	1,789	1,346	32.9%	40.3%	41.2%	-2.1%	\$108.48	\$106.26	2.1%
Maui County	620,454	545,127	13.8%	388,898	376,573	3.3%	62.7%	69.1%	-9.3%	\$429.62	\$432.87	-0.8%
Wailea/Kīhei	272,271	225,617	20.7%	179,509	149,596	20.0%	65.9%	66.3%	-0.6%	\$369.69	\$366.97	0.7%
Lahaina/Kā'anapali/ Nāpili/Kapalua	272,449	251,793	8.2%	166,389	180,483	-7.8%	61.1%	71.7%	-14.8%	\$532.62	\$527.97	0.9%
Mā'alaea	29,740	23,128	28.6%	18,355	17,327	5.9%	61.7%	74.9%	-17.6%	\$305.42	\$297.24	2.8%
Kahului/Wailuku	20,709	20,419	1.4%	11,608	14,889	-22.0%	56.1%	72.9%	-23.1%	\$304.69	\$292.80	4.1%
Kula/Makawao Area	4,455	4,731	- 5.8%	2,630	3,351	-21.5%	59.0%	70.8%	-16.7%	\$258.55	\$239.69	7.9%
Hāna Area	4,472	4,451	0.5%	3,164	3,798	-16.7%	70.8%	85.3%	-17.1%	\$397.77	\$390.81	1.8%
Island of Maui	604.096	530.139	14.0%	381.655	369,444	3.3%	63.2%	69.7%	-9.3%	\$435.12	\$438.45	-0.8%
Moloka'i	15,949	14,491	10.1%	7,038	6,769	4.0%	44.1%	46.7%	-5.5%	\$136.31	\$138.45	-1.5%
Lāna'i	409	497	-17.7%	205	360	-43.1%	50.1%	72.4%	-30.8%	\$255.78	\$233.98	9.3%
Island of Hawaiʻi	557,417	467,639	19.2%	315,660	293,157	7.7%	56.6%	62.7%	-9.7%	\$267.27	\$253.11	5.6%
Kona	280,554	234,275	19.8%	161,381	146,313	10.3%	57.5%	62.5%	-7.9%	\$268.13	\$252.36	6.2%
Kohala/Waimea/Kawaihae	110,016	90,942	21.0%	63,875	56,567	12.9%	58.1%	62.2%	-6.7%	\$427.64	\$422.80	1.1%
Hilo/Honoka'a	128,893	111,036	16.1%	70,084	69,175	1.3%	54.4%	62.3%	-12.7%	\$150.20	\$144.50	3.9%
Volcano Area	31,868	25,101	27.0%	17,308	16,785	3.1%	54.3%	66.9%	-18.8%	\$163.67	\$160.90	1.7%
Nā'ālehu /Ka'ū	6,086	6,285	-3.2%	3,012	4,317	-30.2%	49.5%	68.7%	-27.9%	\$139.78	\$153.96	-9.2%
Kaua'i	365,232	287,981	26.8%	199,582	161,670	23.5%	54.6%	56.1%	-2.7%	\$401.20	\$395.15	1.5%
Princeville/Hanalei	167,815	136,056	23.3%	81,252	71,497	13.6%	48.4%	52.5%	-7.9%	\$379.22	\$370.20	2.4%
Poʻipū/Kukuiʻula	95,894	81,229	18.1%	63,453	49,653	27.8%	66.2%	61.1%	8.2%	\$493.22	\$501.59	-1.7%
Wailua/Kapa'a	64,722	48,235	34.2%	35,380	27,533	28.5%	54.7%	57.1%	-4.2%	\$331.22	\$304.09	8.9%
Līhu'e	34,345	19,935	72.3%	18,024	11,247	60.3%	52.5%	56.4%	-7.0%	\$318.22	\$315.49	0.9%
Kalāheo/Waimea	2,365	2,436	-2.9%	1,473	1,740	-15.3%	62.3%	71.4%	-12.8%	\$345.60	\$338.88	2.0%

Figure 4: Hawai'i Vacation Rental Performance Year-to-Date March 2024 vs. 2019

Unit Night Supply			Unit Night Demand			Ur	it Occupa		Unit Average Daily Rate			
2024	2019		2024	2019		2024	2019		2024	2019	% Change	
2,177,154	2,123,917	2.5%	1,284,397	1,689,293	-24.0%	59.0%	79.5%	-25.8%	\$336.35	\$216.13	55.6%	
634,051	757,502	-16.3%	380,257	584,035	-34.9%	60.0%	77.1%	-22.2%	\$264.26	\$159.33	65.9%	
373,577	291,133	28.3%			8.2%	67.6%	80.1%	-15.6%	\$218.37	\$146.37	49.2%	
69,648	127,531	-45.4%		98,701	-58.2%	59.2%	77.4%	-23.5%	\$399.90	\$177.90	124.8%	
54,737	115,044	-52.4%		83,207	-74.3%	39.1%	72.3%	-45.9%	\$186.02	\$147.35	26.2%	
65,716	89,658	-26.7%	34,129	66,648	-48.8%	51.9%	74.3%	-30.1%	\$467.59	\$184.55	153.4%	
50.943	113,610	-55.2%		87,161	-74.2%	44.1%	76.7%	-42.6%	\$329.81	\$175.47	88.0%	
14,996	11,290	32.8%	6,757	8,212	-17.7%	45.1%	72.7%	-38.1%	\$195.01	\$116.50	67.4%	
4,434	9,236	-52.0%	1,789	6,854	-73.9%	40.3%	74.2%	-45.6%	\$108.48	\$79.31	36.8%	
620,454	603,828	2.8%	388,898	509,869	-23.7%	62.7%	84.4%	-25.8%	\$429.62	\$283.32	51.6%	
272,271	275,886	-1.3%	179,509	232,405	-22.8%	65.9%	84.2%	-21.7%	\$369.69	\$285.78	29.4%	
272,449	243,716	11.8%		207,163						\$311.13	71.2%	
			,	19,337	- 5.1%	-		-28.6%	-		33.6%	
20,709	*	-23.9%		23,056	-49.7%			-33.9%	\$304.69	\$188.73	61.4%	
4,455		-38.1%		5,859	-55.1%			-27.5%	\$258.55	\$188.48	37.2%	
4,472	6,408	-30.2%	3,164	5,615	-43.7%	70.8%	87.6%	-19.3%	\$397.77	\$279.91	42.1%	
604,096	582,771	3.7%	381,655	493,435	-22.7%	63.2%	84.7%	-25.4%	\$435.12	\$288.43	50.9%	
15,949	19,850	-19.7%	7,038	15,717	-55.2%	44.1%	79.2%	-44.3%	\$136.31	\$124.43	9.5%	
409	1,207	-66.1%	205	717	-71.4%	50.1%	59.4%	-15.6%	\$255.78	\$251.73	1.6%	
557,417	478,303	16.5%	315,660	357,393	-11.7%	56.6%	74.7%	-24.2%	\$267.27	\$170.75	56.5%	
280,554	231,595	21.1%	161,381	186,963	-13.7%	57.5%	80.7%	-28.7%	\$268.13	\$144.19	86.0%	
110,016	112,033	-1.8%	63,875	86,150	-25.9%	58.1%	76.9%	-24.5%	\$427.64	\$302.98	41.1%	
128,893	96,121	34.1%	70,084	61,008	14.9%	54.4%	63.5%	-14.3%	\$150.20	\$87.82	71.0%	
31,868	29,225	9.0%	17,308	17,318	-0.1%	54.3%	59.3%	-8.3%	\$163.67	\$112.90	45.0%	
6,086	9,329	-34.8%	3,012	5,954	-49.4%	49.5%	63.8%	-22.5%	\$139.78	\$109.38	27.8%	
365,232	284,284	28.5%	199,582	237,996	-16.1%	54.6%	83.7%	-34.7%	\$401.20	\$279.70	43.4%	
167,815	116,620	43.9%	81,252	98,448	-17.5%	48.4%	84.4%	-42.6%	\$379.22	\$264.85	43.2%	
95,894	99,843	-4.0%	63,453	82,979	-23.5%	66.2%	83.1%	-20.4%	\$493.22	\$344.91	43.0%	
64,722	46,977	37.8%	35,380	38,971	-9.2%	54.7%	83.0%	-34.1%	\$331.22	\$209.24	58.3%	
34,345	15,077	127.8%	18,024	12,685	42.1%	52.5%	84.1%	-37.6%	\$318.22	\$195.89	62.4%	
2,365	5,628	-58.0%	1,473	4,819	-69.4%	62.3%	85.6%	-27.3%	\$345.60	\$252.53	36.9%	
_	2024 2,177,154 634,051 373,577 69,648 54,737 65,716 50,943 14,996 4,434 620,454 272,271 272,449 29,740 20,709 4,455 4,472 604,096 15,949 409 557,417 280,554 110,016 128,893 31,868 6,086 365,232 167,815 95,894 64,722 34,345	2024 2019 2,177,154 2,123,917 634,051 757,502 373,577 291,133 69,648 127,531 54,737 115,044 65,716 89,658 50,943 113,610 14,996 11,290 4,434 9,236 620,454 603,828 272,271 275,886 272,449 243,716 29,740 22,361 20,709 27,200 4,455 7,200 4,455 7,200 4,472 6,408 604,096 582,771 15,949 19,850 409 1,207 557,417 478,303 280,554 231,595 110,016 112,033 128,893 96,121 31,868 29,225 6,086 9,329 365,232 284,284 167,815 116,620 95,894 99,843 64,722 46,977 34,345 15,077	2024 2019 Change 2,177,154 2,123,917 2.5% 634,051 757,502 -16.3% 373,577 291,133 28.3% 69,648 127,531 -45.4% 54,737 115,044 -52.4% 65,716 89,658 -26.7% 50,943 113,610 -55.2% 14,996 11,290 32.8% 4,434 9,236 -52.0% 620,454 603,828 2.8% 272,271 275,886 -1.3% 272,449 243,716 11.8% 29,740 22,361 33.0% 20,709 27,200 -23.9% 4,455 7,200 -38.1% 4,472 6,408 -30.2% 604,096 582,771 3.7% 15,949 19,850 -19.7% 409 1,207 -66.1% 557,417 478,303 16.5% 280,554 231,595 21.1% 110,016 112,033 -1.8% 128,893 96,121 34.1% 31,868 29,225 9.0% 6,086 9,329 -34.8% 365,232 284,284 28.5% 167,815 116,620 43.9% 95,894 99,843 -4.0% 64,722 46,977 37.8% 34,345 15,077 127.8%	2024 2019 Change 2024 2,177,154 2,123,917 2.5% 1,284,397 634,051 757,502 -16.3% 380,257 373,577 291,133 28.3% 252,464 69,648 127,531 -45.4% 41,262 54,737 115,044 -52.4% 21,410 65,716 89,658 -26.7% 34,129 50,943 113,610 -55.2% 22,446 14,996 11,290 32.8% 6,757 4,434 9,236 -52.0% 1,789 620,454 603,828 2.8% 388,898 272,271 275,886 -1.3% 179,509 272,449 243,716 11.8% 166,389 29,740 22,361 33.0% 18,355 20,709 27,200 -23.9% 11,608 4,472 6,408 -30.2% 3,164 604,096 582,771 3.7% 381,655 15,949 19,850 -19.7%	2024 2019 Change 2024 2019 2,177,154 2,123,917 2.5% 1,284,397 1,689,293 634,051 757,502 -16.3% 380,257 584,035 373,577 291,133 28.3% 252,464 233,252 69,648 127,531 -45.4% 41,262 98,701 54,737 115,044 -52.4% 21,410 83,207 65,716 89,658 -26.7% 34,129 66,648 50,943 113,610 -55.2% 22,446 87,161 14,996 11,290 32.8% 6,757 8,212 4,434 9,236 -52.0% 1,789 6,854 620,454 603,828 2.8% 388,898 509,869 272,271 275,886 -1.3% 179,509 232,405 29,740 22,361 33.0% 18,355 19,337 20,709 27,200 -23.9% 11,608 23,056 4,455 7,200 -38.1% <t< td=""><td>2024 2019 Change 2024 2019 Change 2,177,154 2,123,917 2.5% 1,284,397 1,689,293 -24.0% 634,051 757,502 -16.3% 380,257 584,035 -34.9% 373,577 291,133 28.3% 252,464 233,252 8.2% 69,648 127,531 -45.4% 41,262 98,701 -58.2% 54,737 115,044 -52.4% 21,410 83,207 -74.3% 65,716 89,658 -26.7% 34,129 66,648 -48.8% 50,943 113,610 -55.2% 22,446 87,161 -74.2% 4,434 9,236 -52.0% 1,789 6,854 -73.9% 620,454 603,828 2.8% 388,898 509,869 -23.7% 272,449 243,716 11.8% 166,389 207,163 -19.7% 29,740 22,361 33.0% 18,355 19,337 -5.1% 20,709 27,200 -23.9%<td>2024 2019 Change 2024 2019 Change 2024 2,177,154 2,123,917 2.5% 1,284,397 1,689,293 -24.0% 59.0% 634,051 757,502 -16.3% 380,257 584,035 -34.9% 60.0% 373,577 291,133 28.3% 252,464 233,252 8.2% 67.6% 69,648 127,531 45.4% 41,262 98,701 -58.2% 59.2% 54,737 115,044 -52.4% 21,410 83,207 -74.3% 39.1% 65,716 89,658 -26.7% 34,129 66,648 -48.8% 51.9% 50,943 113,610 -55.2% 22,446 87,161 -74.2% 44.1% 4,434 9,236 -52.0% 1,789 6,854 -73.9% 40.3% 620,454 603,828 2.8% 388,898 509,869 -23.7% 62.7% 272,449 243,716 11.8% 166,389 207,163 19.7% 61.1%</td><td>2024 2019 Change 2024 2019 Change 2024 2019 2,177,154 2,123,917 2.5% 1,284,397 1,689,293 -24.0% 59.0% 79.5% 634,051 757,502 -16.3% 380,257 584,035 -34.9% 60.0% 77.1% 373,577 291,133 28.3% 252,464 233,252 8.2% 67.6% 80.1% 69,648 127,531 -45.4% 41,262 98,701 -58.2% 59.2% 77.4% 54,737 115,044 -52.4% 21,410 83,207 -74.3% 39.1% 72.3% 65,716 89,658 -26.7% 34,129 66,648 -48.8% 51.9% 74.3% 50,943 113,610 -55.2% 22,446 87,161 -74.2% 44.1% 76.7% 4,434 9,236 -52.0% 1,789 6,854 -73.9% 40.3% 74.2% 620,454 603,828 2.8% 388,898 509,869 -23.7%</td><td>2024 2019 Change 2024 2019 Change 2024 2019 Pt. 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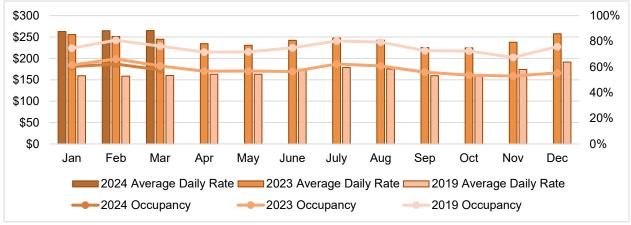
Figure 5: Monthly State of Hawai'i Vacation Rental Performance - 2024 vs. 2023 vs. 2019



Source: Lighthouse Intelligence, Ltd.

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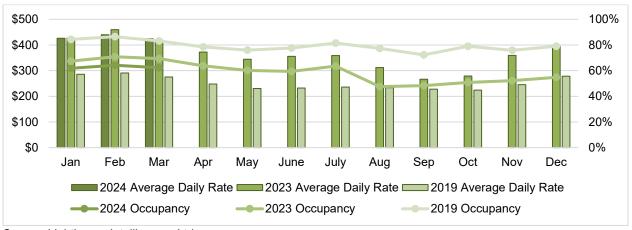
Figure 6: Monthly O'ahu Vacation Rental Performance - 2024 vs. 2023 vs. 2019



Source: Lighthouse Intelligence, Ltd.

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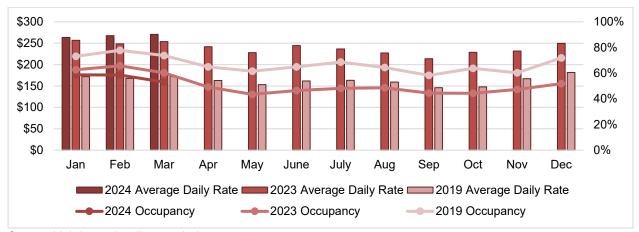
Figure 7: Monthly Maui County Vacation Rental Performance - 2024 vs. 2023 vs. 2019



Source: Lighthouse Intelligence, Ltd.

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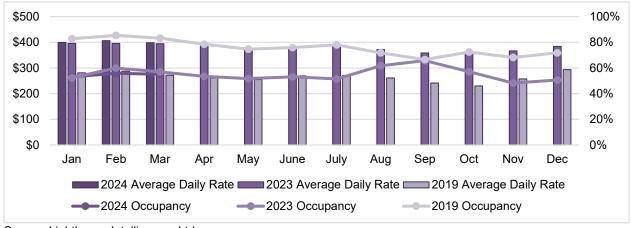
Figure 8: Monthly Island of Hawai'i Vacation Rental Performance - 2024 vs. 2023 vs. 2019



Source: Lighthouse Intelligence, Ltd.

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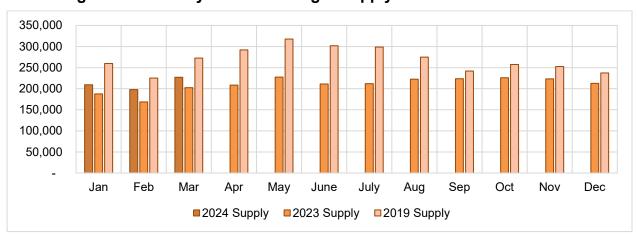
Figure 9: Monthly Kaua'i Vacation Rental Performance - 2024 vs. 2023 vs. 2019



Source: Lighthouse Intelligence, Ltd.

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Figure 10: Monthly O'ahu Unit Night Supply - 2024 vs. 2023 vs. 2019



Source: Lighthouse Intelligence, Ltd.

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350,000 300,000 250,000 200,000 150,000 100,000 50,000 Sep Oct Dec Feb June Nov Jan Mar Apr May July Aug ■2024 Supply ■2023 Supply ■2019 Supply

Figure 11: Monthly Maui County Unit Night Supply - 2024 vs. 2023 vs. 2019

Source: Lighthouse Intelligence, Ltd.

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250,000 200,000 150,000 100,000 50,000 Jan Feb Mar Apr May June July Aug Sep Oct Nov Dec ■2024 Supply ■2023 Supply ■2019 Supply

Figure 12: Monthly Island of Hawai'i Unit Night Supply - 2024 vs. 2023 vs. 2019

Source: Lighthouse Intelligence, Ltd.

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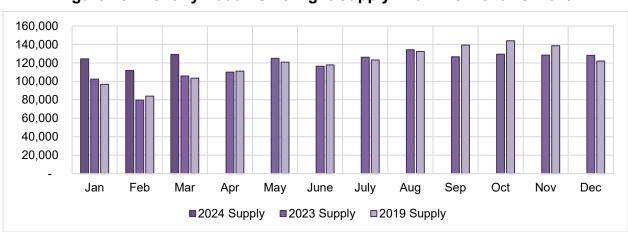


Figure 13: Monthly Kaua'i Unit Night Supply - 2024 vs. 2023 vs. 2019

Source: Lighthouse Intelligence, Ltd.

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