



Victor Osumi

**Vice President, International Sales North Asia
Owner & Franchise Relations - Japan**

Victor began his hospitality industry career with the Hyatt Regency Waikiki in 1991 as a guest services manager. He held a number of operation and sales & marketing positions with Hyatt both in the U.S. and in Japan prior to joining the Mandarin Oriental as Regional Director, Japan.

In 2002 he joined Marriott International as Vice President, Global Sales Organization Japan. In 2006 Victor was appointed to Vice President Global Sales North Asia, where he is responsible for managing 6 Global Sales offices in the region. Additionally Victor serves as the point of contact for owners and franchisees of the hotels in Japan. He currently divides his time between Hong Kong and Tokyo.

Earlier, he served for six years with the U.S. Air Force where he was with the 347 Tactical Air Command and earned The Air Force Achievement Metal in 1991.

Victor is an US Citizen, and earned his B.S. degree in Aviation Management, Flight Technology at Florida Institute of Technology.

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