



Ke'ena Kuleana Ho'okipa O Hawaii'i
Hawaii'i Convention Center
1801 Kalākaua Avenue, Honolulu, Hawaii 96815
kelepona tel 808 973 2255
kelepa'i fax 808 973 2253
kahua pa'a web hawaiiitourismauthority.org

Josh Green, M.D.
Governor

John De Fries
Resident and Chief Executive Officer

KA HĀLĀWAI KŪMAU O NĀ KŌMIKE MO'OHELU KĀLĀ, 'OIHANA KĀLĀ, A ME KA HALE 'AHA
KE'ENA KULEANA HO'OKIPA O HAWAI'I

**BUDGET, FINANCE, AND CONVENTION CENTER STANDING COMMITTEE MEETING
HAWAII TOURISM AUTHORITY**

PO'AKOLU, 25 IANUALI 2023, MA KA 9:30 KAK
WEDNESDAY, JANUARY 25, 2023 AT 9:30 AM

HĀLĀWAI KIKOHO'E
VIRTUAL MEETING

Hiki i ka lehulehu ke hālāwai pū ma o ka ZOOM.
Webinar will be live streaming via ZOOM.

E kāinoa mua no kēia hālāwai:
Register in advance for this webinar:

https://us06web.zoom.us/webinar/register/WN_Gu3KgtchRzaCl2znlOoCpA

Ma hope o ke kāinoa 'ana, e ho'ouna 'ia ka leka uila hō'oiā iā 'oe me ka 'ikepili ho'oku'i hālāwai.
After registering, you will receive a confirmation email containing information about joining the
webinar.

*Hiki i ka lehulehu e komo ana ma ka hālāwai ma o ka Zoom ke hō'ike mai i nā 'ōlelo hō'ike ma o
ka māhele nīnau a pane o ka Zoom.*

Members of the public attending via Zoom may provide testimony through the question and
answer feature of the Zoom platform.

Papa Kumumana'ō
AGENDA

1. *Ho'omaka A Pule*
Call to Order and Opening Protocol
2. *E Mālama 'Ia Ana Ke Kikolā I Hiki Ke Ho'olauna 'Ia Nā Lālā Papa Luna Ho'okele A Me Nā
Kānaka 'É A'e E Komo Pū Ana Ma Ka Hālāwai*
**Roll Call to Announce Name of Participating Board Members and to Identify Who Else is
Present with Board Member if Location is Nonpublic**



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3. *Āpono i ka Mo'olelo o ka Hālāwai Kōmike o ka 15 Nowemapa, 2022*
Approval of the **Minutes of the November 15, 2022 Committee Meeting**
4. *Hō'ike'ike, Kūkā, a Hana no ko ke Ke'ena Kuleana Ho'okipa o Hawaii'i Mo'olelo Kālā Kēkēmapa*
Presentation, Discussion, and Action on the **HTA's December 2022 Financial Report**
5. *Nūhou no ko ka 'Aha Kenekoa Hālāwai O Ke Kōmike Ways and Means Ma Ka Lā 17 Ianuali 2023*
Update on **Senate Committee on Ways and Means Budget Briefing held on January 17, 2023**
6. *Nūhou a Kūkā no ko ke Ke'ena Kuleana Ho'okipa o Hawaii'i Noi Mo'ohelu Kūhelu o ka Makahiki Kālā 2024 a 2025 i ka 'Aha'olelo 2023*
Update and Discussion on the **HTA's FY 2024 and 2025 Executive Budget Request to the 2023 Legislature**
7. *Hō'ike'ike, Kūkā, a Hana e Ho'oku'u 'ia ai ke Kālā no ka Ho'okūkū Noi Kālā Mākeke Nui 'Amelika Hui Pū 'Ia no ka Hokona Alowelo a Ho'okele Wahi Huaka'i*
Presentation, Discussion, and Action to **Release Funds for the United States Major Market Area Brand Marketing and Destination Management Support Services Requests for Proposals*****
8. *Hō'ike'ike, Kūkākūkā A Kí'ina Hana No Ko Ke Kikowaena Hālāwai O Hawaii'i Palapala Hō'ike Kālā No Kēkēmapa 2022 A Me Ka 'ikepili Hou Ma Ko Ke Kikowaena Hālāwai O Hawaii'i Papa Hana CIP 6 Makahiki*
Presentation, Discussion, and Action on the **Hawaii'i Convention Center**
 - a. *Hō'ike'ike, Kūkākūkā, a Kí'ina No Ko Ke Kikowaena Hālāwai O Hawaii'i Mo'olelo Kālā No Kekemapa 2022*
Presentation, Discussion, and Action on the **Hawaii'i Convention Center December 2022 Financial Reports**
 - b. *Nūhou a Kūkākūkā no Ko Ke Kikowaena Hālāwai O Hawaii'i Papa Hana CIP 6 Makahiki*
Update and Discussion on the **Hawaii'i Convention Center's 6-Year CIP Plan**
 - c. *Nūhou a Kūkā no ka Mo'olelo Noi'i o ka Wā e hiki mai ana o ke Kikowaena Hālāwai o Hawaii'i*
Update and Discussion on the **Hawaii'i Convention Center Futures Study**



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d. *Nūhou a Kūkā no ka Ho'okūkū Noi Kālā no ka 'Aelike Ho'okele Lawelawe Kikowaena Hālāwai o Hawai'i*

Update and Discussion on the **Request for Proposals for the Hawai'i Convention Center Management Services Contract**

9. *Ho'oku'u*
Adjournment

*** *'Aha Ho'okō: Ua hiki i ka Papa Alaka'i ke mālama i kekahi hālāwai kūhelu i kū i ka Hawai'i Revised Statutes (HRS) § 92-4. E mālama 'ia kēia hālāwai kūhelu nei ma lalo o ka § 92-5 (a)(4), § 92-5 (a)(8) and §201B-4(a)(2) no ka pono o ko ka Papa Alaka'i kūkā a ho'oholo 'ana i nā nīnūnē a nīnau i pili i ko ka Papa Alaka'i kuleana me ko ka Papa Alaka'i loio. He hālāwai kūhelu kēia i 'ole paulele 'ia ka 'ikepili a i mea ho'i e mālama kūpono ai i ko Hawai'i 'ano, he wahi i kipa mau 'ia e nā malihini.*

*** **Executive Session:** The Board may conduct an executive session closed to the public pursuant to Hawai'i Revised Statutes (HRS) § 92-4. The executive session will be conducted pursuant to HRS § 92-5 (a) (2), § 92-5 (a)(4), § 92-5 (a)(8) and §201B-4(a)(2) for the purpose of consulting with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities; to consider hiring and evaluation of officers or employees, where consideration of matters affecting privacy will be involved; and to discuss information that must be kept confidential to protect Hawai'i's competitive advantage as a visitor destination.

Kono 'ia ka lehulehu e nānā mai i ka hālāwai a ho'ouna mai i ka 'ōlelo hō'ike kākau 'ia no kēlā me kēia kumuhana i helu 'ia ma ka papa kumumano'o. Hiki ke ho'ouna mai i nā 'ōlelo hō'ike kākau 'ia ma mua o ka hālāwai iā carole@gohta.net a i 'ole ho'ouna i ka leka i Ke'ena Kuleana Ho'okipa O Hawai'i, 1801 Kalakaua Avenue, Honolulu, HI 96815 - Attn: Carole Hagihara-Loo. Inā he lawelawe a mea like paha e pono ai ke kīnānā, e ho'oka'a'ike aku me Carole Hagihara-Loo ma (808)-973-2289 a ma ka leka uila: carole@gohta.net e like me ka wikiwiki i hiki, 'a'ole ho'i a ma 'ō aku o ka 'ekolu lā ma mua o ka hālāwai. Inā 'ike 'ia he noi i ka lā ma mua o ka hālāwai, e ho'ā'o mākou e 'imi i ka lawelawe a mea like paha, 'a'ole na'e ho'i e hiki ke ho'ohiki 'ia ke kō o ua noi lā.

Ua noa pū kēia ho'olaha ma nā kino 'oko'a e la'a ke kope pa'i nui, Braille, a kope uila pū ma ke noi.

Members of the public are invited to view the public meeting and provide written testimony on any agenda item. Written testimony may be submitted prior to the meeting to the HTA by email to carole@gohta.net or by postal mail to the Hawai'i Tourism Authority, 1801 Kalakaua Avenue, Honolulu, HI 96815 - Attn: Carole Hagihara-Loo. If you need an auxiliary aid/service or other accommodation due to a disability, contact Carole Hagihara-Loo at (808)973-2289 or by email: carole@gohta.net as soon as possible, preferably no later than 3 days prior to the meeting. If a response is received the day before the meeting, we will try to obtain the auxiliary aid/service or accommodation, but we cannot guarantee that the request will be fulfilled.

Upon request, this notice is available in alternative formats such as large print, Braille, or electronic copy.



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Governor

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Resident and Chief Executive Officer

E like nō me ka 'ōlelo a ke Kānāwai 220, e mālama ana ke Ke'ena Kuleana Ho'okipa o Hawaii i kekahi wahi e hiki ai ka po'e o ka lehulehu ke noho a komo pū ma nā hālāwai ma o ka ho'ohana 'ana i ka 'enehana pāpaho (ICT). Aia ana kēia 'enehana pāpaho ma ka papahelu mua o ka lumi ho'okipa i mua o ke Ke'ena Kuleana Ho'okipa o Hawaii ma ka Hale 'Aha. 'O 1801 Kalakaua Avenue, Honolulu, Hawaii, 96815 ka helu wahi.

In accordance with Act 220, the Hawaii Tourism Authority will establish a remote viewing area for members of the public and board members to view and participate in meetings held using interactive conference technology (ICT). The ICT audiovisual connection will be located on the 1st Floor in the Lobby area fronting the Hawaii Tourism Authority at the Hawaii Convention Center at 1801 Kalakaua Avenue, Honolulu, Hawaii, 96815.

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Approval of the Minutes of the November 15, 2022
Committee Meeting



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David Y. Ige
Governor

John De Fries
President and Chief Executive Officer

**BUDGET, FINANCE, AND CONVENTION CENTER STANDING COMMITTEE
MEETING HAWAII TOURISM AUTHORITY
Tuesday, November 15, 2022, at 12:00 p.m.
Virtual Meeting**

MINUTES OF THE BUDGET, FINANCE & CONVENTION CENTER STANDING COMMITTEE MEETING

MEMBERS PRESENT:

Mike White (Chair), Mahina Paishon-Duarte, George Kam

MEMBER NOT PRESENT:

HTA STAFF PRESENT:

John De Fries, Ilihia Gionson, Marc Togashi, Maka Casson-Fisher, Kalani Ka'anā'anā

GUESTS:

Representative Richard Onishi,
Representative Jackson Samaya, Teri Orton,
Mari Tait

LEGAL COUNSEL:

Gregg Kinkley

1. Call to Order and Opening Protocol

Chair White called the meeting to order at 12:05 p.m.

2. Roll Call to Announce Name of Participating Board Members and to Identify Who Else is Present with Board Member if Location is Nonpublic

Mr. Gionson did the roll call. All confirmed in attendance and that they were alone.

3. Approval of the Minutes of the October 26, 2022, Committee Meeting

Mr. Kam made a motion to approve the minutes. Ms. Duarte seconded. Chair White did the roll call, and the motion was approved unanimously.

4. Presentation, Discussion, and Action on the HTA's October Financial Report

Mr. Togashi said the meeting packet had all the details of the HTA's financial position and related transactions covered across multiple documents, including balance sheets, statements of revenue and expenditures, budget statement summary, budget detail, budget reallocations, and the executive summary capturing all the information as of October 2022.

He spoke about the HTA's financial position for all the major funds supported by the various balance sheets in the meeting packets. He said they anticipate having six main funds. As of October 31, the HTA has access to \$32.1 million in the TFF (Tourism Federal Fund), a \$1.7 million decrease from September, due primarily to disbursements for the program and operating expenditures. Of the \$32.1 million, \$21.3 million is encumbered, and \$10.8 million is unencumbered. He said they are working with the governor's administration on releasing the FY2023 ARPA funds, which will be discussed in further detail in agenda item 6.

The TSF (Tourism Special Fund) has \$28.9 million in cash, which is a \$200,000 decrease from September 2022 due to the expenditure of the program and operating costs. It includes the \$5 million in emergency funds the HTA maintains by statute, which is invested primarily in U.S. treasury notes, and are laddered in three-month intervals. Mr. Togashi said \$18.6 million is encumbered to contracts, \$5 million represents emergency funds, and \$5.3 million is unencumbered. They anticipate \$5.3 million of unencumbered funds could increase as savings from certain encumbered contracts are realized. The \$5.3 million represents funds available to return to the state's general fund with the TSF sunset.

For the 2022 CCFF (Convention Center Federal Fund), \$10.2 million is available, most of which all has been encumbered. The CCESF has approximately \$34.9 million in cash, which is consistent with September 2022. Of that \$34.9 million cash amount, \$5.9 million is encumbered towards contracts. The remaining \$29 million of unencumbered funds will be stored as a Repair and Maintenance (R&M) reserve for future deployment in support of the six-year R&M plan when the appropriation expenditure ceiling is restored through the legislative processes in the coming session.

Chair White acknowledged Rep. Onishi joining the meeting.

Mr. Togashi spoke about the budget statement for FY2022 funds. He said the federal funding budget could span across several fiscal years. The HTA will continue to encumber funds against the FY2022 budget in FY2023, essentially encumbering against FY2022 carry-over funds.

He spoke about the full budget for \$60 million and the cumulative amount of \$41.9 million encumbered against the \$60million. Significant activity for October 2022 was the liquidating or disencumbering \$1.86 million of encumbrances relating to the U.S. Leisure and Global Support

Services programs due to the state procurement office approving less of an encumbrance than anticipated at the time they initially encumbered the funds.

The significant activity also included the reversal of \$1.5 million in budget reallocation request from island chapter staffing and administrative costs to the U.S. MMA program, which was no longer necessary. There was also \$200,000 of budget reallocation from GoHawaii.com to Global Market Shared Resources to better reflect intended costs under the previously reported HVCB Global Support Services Contract.

Mr. Gionson said there were no questions from anyone. Mr. Togashi asked for a motion to approve the financials. Mr. Kam made a motion, and Ms. Paishon-Duarte seconded. The motion passed unanimously.

5. Presentation, Discussion, and Action to Reallocate \$15,000 within the FY 2022 Budget from the GoHawaii.com Program to the Marketing Opportunity Fund

Mr. Togashi said they overshot by \$15,000 in one of their programs and asked to reallocate the funds in the amount of \$15,000, as previously noted.

Ms. Paishon-Duarte asked what the plan is for expenditure. Mr. Togashi said that with all the movement during the year, they missed that they already had \$15,000 in the program they wanted to spend on. Mr. Ka'anā'anā elaborated and said that moving things back and forth, the timing was off, and they overshot the budget by \$15,000. The funds were all Board approved and spent on, e.g., the map for tourism economics and other opportunities. Ultimately everything that was expended in the Marketing Opportunity Fund went through a full Board vetting process.

Mr. Togashi clarified that they have sufficient funds to cover the \$15,000. Ms. Duarte asked if they could identify what procedures can be strengthened to prevent it from happening again. Mr. Togashi re-emphasized that it was not a procedural failure but just missed a slight encumbrance, but as they moved things around, they could account for the amount. Chair White said it could have been avoided and must be aware of that moving forward.

Mr. Gionson said there were no questions from anyone else. Chair White asked for a motion to approve the agenda item. Mr. Kam made a motion, and Ms. Paishon-Duarte seconded. The motion passed unanimously.

6. Presentation, Discussion, and Action to Amend HTA's FY 2023 Budget Funded by Available American Rescue Plan Act (ARPA) Funds

Mr. Togashi said they have \$32.6 million in carry-over funds from FY2022 budget. The Board earlier approved the \$60 million FY2023 budget before the governor's veto of HB1147, which was subject to the release of funds by the governor. They have been working with the governor's administration for the release of those funds that required the governor's team and administration to weigh the ability of ARPA funds against many of the state's various priorities. From those discussions, the HTA anticipates receiving \$35 million in FY2023 ARPA funds, bringing the total available funding after considering carry-over to \$67.6 million for the FY. In the meeting packet, he said there is a document representing a draft and amended FY2023 for the Board's consideration and approval. He said in the August and September 2022 meetings that they had spoken about moving the funding of programs forward from the FY2023 budget to the FY2022 budget. He said that now that they had been moved around, it allowed them to adjust to \$35 million.

In summary, the HTA has \$67.6 million in funding for FY2023, and staff has revised the \$35 million portion to meet the cash flow and funding needs through June 2023. The \$35 million needs to be spent by December 31, 2023, and they have received authorization from the governor and his team. He asked that the Board considers the budget for recommended approval.

Mr. Kam asked how the items in orange would be funded. Mr. Togashi said they still need to be discussed and would be funded by the \$35 million.

Mr. Ka'anā'anā clarified that everything has been approved by the Board regarding the budget categories and has funding through June 2023 for the FY. Some have additional funds for the whole year if the HTA is granted the extensions they need for BNF to be allowed to spend beyond the deadline. In some scenarios, they have had to adjust how they fund the contracts in terms of timing. They will come back later with the FY2024 budget.

Ms. Duarte asked what the vetting process is for assuring that all of the proposed uses are allowable. Mr. Togashi said that federal guidelines are in place concerning the allowability of cost, essentially a document called a Final Ruling, for the federal funds they reference. Additionally, it goes through multiple layers of review in that their intended expenditures budget is submitted to the Department of Budget and Finance. So, they do review the intended expenditures and intended contracts.

Mr. Ka'anā'anā added that the HTA works from Board approved budgets. So, they have created a genealogy where they have had to adjust between FY2022, FY2023, and various funds. Mr. Togashi added that they report to the Board the monthly financials and the budget statements to ensure they are in accordance with the budget.

Chair White asked about the Campaign Effectiveness Study, which was budgeted at \$260,000, but there was no allocation for it out of the 2022 funds nor the 2023 funds. Mr. Ka'anā'anā said that they had to push it off to FY2024. He said the 2023 Campaign Effectiveness Study is already funded, and the campaign will begin in January 2023 to monitor and measure its effectiveness throughout the calendar year and in Q1 of 2024. The Campaign Effectiveness Study for the calendar year 2024 will be funded out of FY2024 and is already encumbered and paid for.

Chair White asked about the Ironman and LPGA allocations. Mr. Ka'anā'anā said they would be funded out of 2022 monies. Mr. Kam asked about the Visitor Assistance program and if it is being pushed out to 2024. Mr. Ka'anā'anā said part of the \$32 million on the books for FY2022 will be used to pay for calendar 2023 operations.

Chair White asked if they had received final approval on the \$35 million allocation from the governor. Mr. Togashi said they had received approval, and the funds are available, but they need to apply for the release of the funds. Chair White asked for a motion to recommend the approval of the HTA 2023 budget funded by ARPA funds. Mr. Kam made a motion, and Ms. Paishon-Duarte seconded. The motion passed unanimously.

7. Adjournment

There were no questions or comments from anyone. Mr. Kam made a motion to adjourn. The motion passed unanimously. Chair White adjourned the meeting at 12:38 p.m.

Respectfully submitted,



Sheillane Reyes
Recorder

4

Presentation, Discussion and Action on the HTA's December 2022 Financial Report

4.1

Financial Statements – Executive Summary as of December 31, 2022



AUTHORITY

Financial Statements – Executive Summary
As of December 31, 2022

Foreword:

- Fund Accounts. HTA’s major funds are the following:
 - Tourism Federal Fund FY2023 (ARPA TFF) – Official Name: HTA CSFRF Subaward
 - Tourism Federal Fund FY2022 (ARPA TFF) – Official Name: HTA CSFRF Subaward
 - Tourism Special Fund (TSF)
 - Convention Center Federal Fund (ARPA CCFF) – Official Name: Convention Center CSFRF Subaward
 - Convention Center Enterprise Special Fund (CCESF)
 - Economic Development Administration (EDA) Grant – Official Name: ARPA-EDA Tourism Grant (Non-Competitive ARPA State Tourism Grant for State of Hawaii)
- Remaining FY 2022 Budget. HTA currently can continue encumbering its FY 2022 ARPA funds until June 2023.
- Tracking of Cross-Year Encumbrances. The formatting of the financial statements has changed from prior years because we are now working with Federal funds that can be encumbered in more than one fiscal year. The change in format reflects the need to track such cross-year transactions.
- FY23 Funding. HTA’s Board of Directors approved a \$60M FY 2023 budget. Then-Governor Ige vetoed HB1147, 2022 Legislature, on concerns of the legality of the mechanism for appropriating those funds. If not vetoed, HB 1147 would have appropriated the \$60M in General funds to HTA for FY 2023. In November 2023, the HTA’s FY 2023 funding issue was resolved and HTA was granted a \$35M ARPA subaward. At its November 2022 meeting, the HTA Board approved a revised \$35M FY 2023 budget. There has been a significant delay in planning and initiating HTA FY 2023 programs due to this and other matters.

Summary of Financial Position – All Funds

		(In Millions)					
		2022 TFF (ARPA)	2023 ARPA	TSF (incl Emergency)	2022 CCFF (ARPA)	CCESF	EDA
Cash at December 31, 2022		29.1	-	25.2	10.2	34.9	-
Increase (Decrease) due to							
Revenue		-	-	-	-	-	-
Program/Op Expenses		(2.6)	-	(3.4)	-	-	-
Encumbered Funds		20.1	-	14.9	10.0	5.9	-
Unencumbered Funds		9.0	-	10.3	0.2	29.0	-

Tourism Federal Fund FY 2022 (ARPA TFF):

1. \$29.1M in cash (remaining from amount that has been allotted to HTA so far). Cash decreased by \$2.6M from November 30, 2022 due to disbursements related to program expenditures.
2. The release of TFF funds for HTA use is accomplished through an approval process that includes approval by the Governor (CSFRF approval), the State's Department of Budget & Finance's (B&F) and the HTA Board of Directors. Below is a summary of the status of those approvals:

	Gov Approved (CSFRF)	B&F Funds Release		Board Approved Amount	Encumbered
		Requested	Approved *		
Hawaiian Culture	-	1,565,500	1,565,500	4,544,845	1,234,292
Natural Resources	-	665,000	665,000	1,915,000	100,000
Community	27,289,500	735,500	735,500	3,685,500	120,000
Branding	28,500,000	33,563,000	33,563,000	31,673,655	29,792,497
Sports	-	4,344,889	4,344,889	6,311,889	2,844,889
Safety & Security	-	900,000	900,000	700,000	152,044
Research	-	60,000	60,000	60,000	-
Planning	-	2,005,200	2,005,200	2,005,200	780,330
Admin	648,700	1,199,111	1,199,111	1,199,111	432,202
Governance and Org-Wide	351,800	529,001	529,001	572,001	263,299
Payroll	3,210,000	7,132,799	7,132,799	7,332,799	6,505,669
	60,000,000	52,700,000	52,700,000	60,000,000	42,225,222

B&F has approved HTA’s extension request to allow the encumbering and expenditure of the \$60M ARPA funds by June 30, 2023. HTA is in the process of seeking an extension through December 31, 2023.

- Over several meetings, the HTA Board approved the FY 2022 budget of \$60M, further detailed below.

	Incremental Approved at Meeting	Cumulative Budget Approved	Description
June 11, 2021 Meeting	1,000,000	1,000,000	Payroll
July 2021 Meeting	32,200,500	33,200,500	Branding, Payroll, Admin and Governance
September 2021 Meeting	1,787,889	34,988,389	Cruise and Sports
November 2021 Meeting	8,086,611	43,075,000	Most other programs
December 2021 Meeting	5,300,000	48,375,000	Programs previously identified as needing further clarification to Board's questions.
January 2022 Meeting	475,000	48,850,000	NAHHA FY23
June 2022 Meeting	4,300,000	53,150,000	Release of funds for FY23 payroll, admin and governance costs, bringing to current.
July 2022 Meeting	6,400,000	59,550,000	Release of funds for KO, AA, and CEP programs
September 2022 Meeting	450,000	60,000,000	Release of remaining funds as part of staff's budget reallocation request.

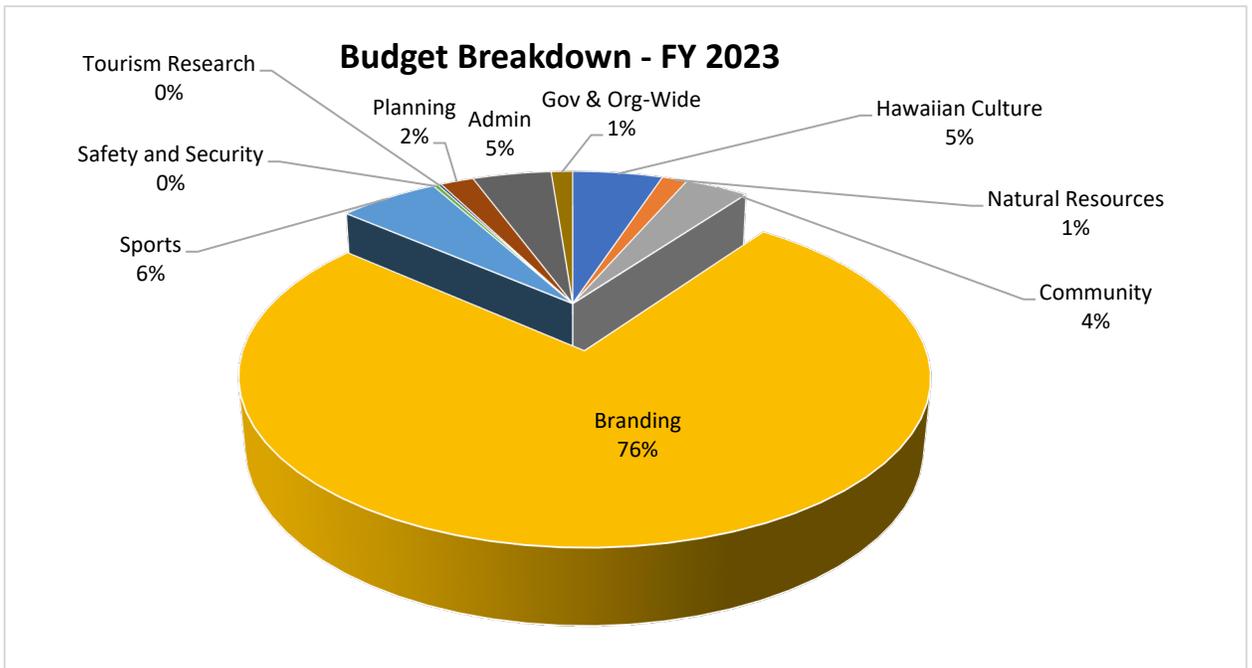
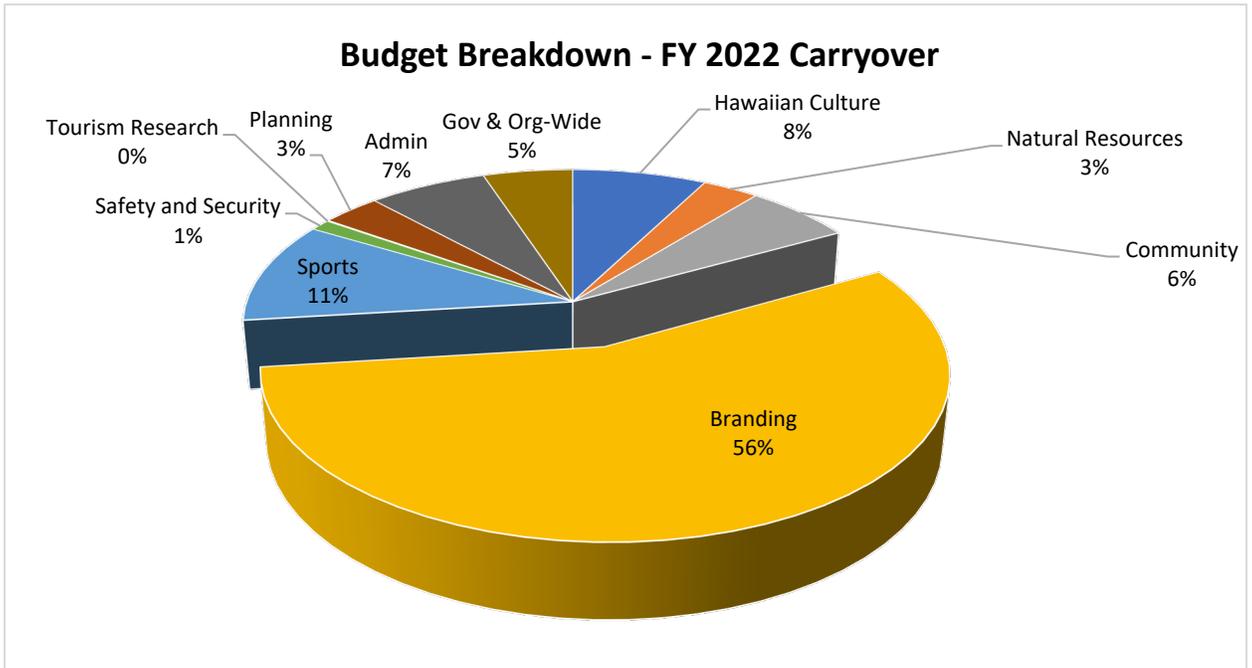
As of December 31, 2022, \$42.2M of the \$60.0M FY2022 budget was utilized/encumbered, or 70%.

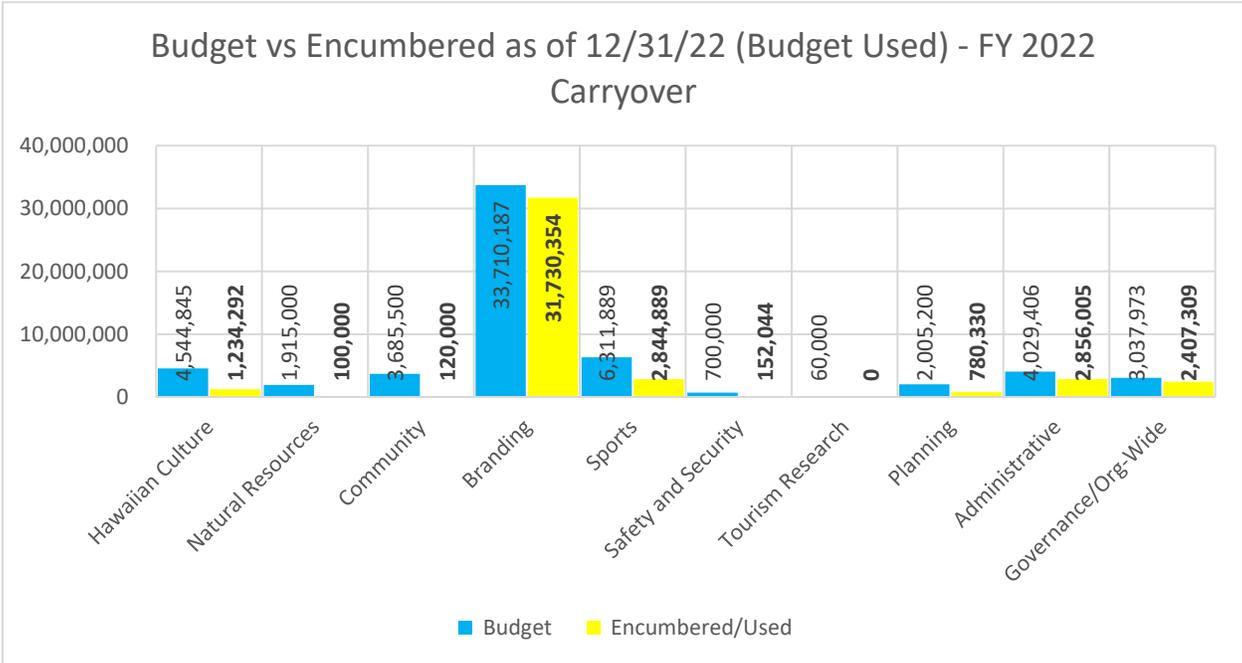
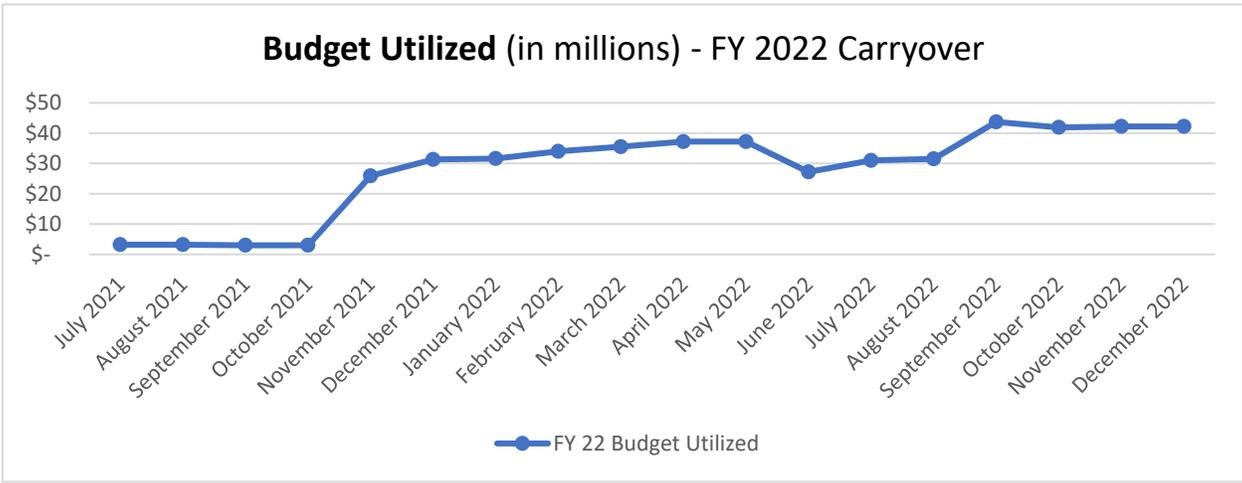
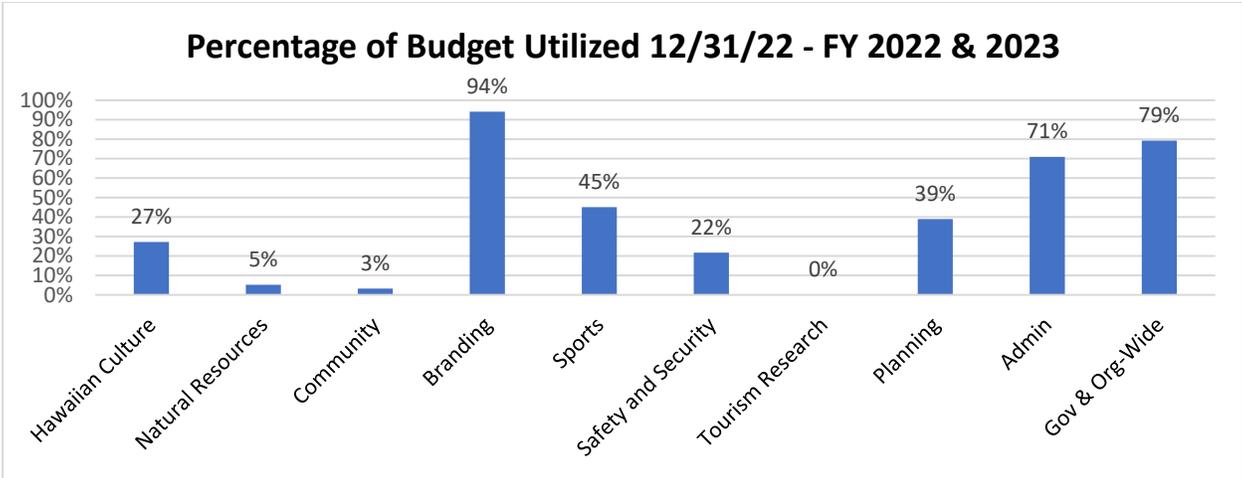
Below is a summary of the FY 2022 budget based upon Federal reporting categories (titles were paraphrased). In April 2022, B&F approved HTA’s request to reclassify Federal eligibility categories from “Negative Economic Impacts” to “Revenue Loss (Revenue Replacement).”

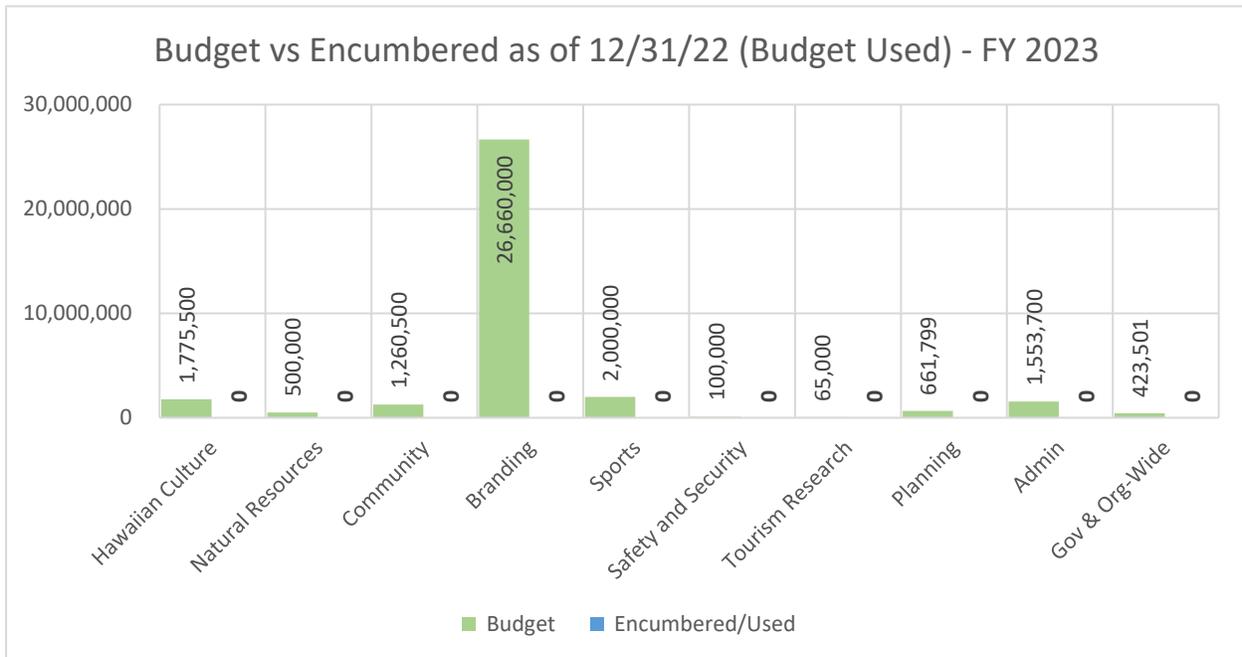
	Budget	Encumbered	Remaining
Revenue Replacement	52,667,201.00	35,719,553	16,947,648
Continuation of Government Services			
Payroll	7,332,799.00	6,505,669	827,130
	60,000,000	42,225,222	17,774,778

The following are various charts to depict our FY 2022 budget, budget utilization and trends. Additionally, these charts reflect the funding of FY 2023 community-type programs that were originally planned to be funded by the FY 2023 budget. Such programs were instead funded by FY 2022’s budget to fulfill HTA’s commitment toward

community, in consideration of cash flow needs of those programs while HTA's FY 2023 funding is being resolved. Further, the majority of Major Market Area contracts within the Branding budget are to be used toward Branding Education programs to promote responsible and regenerative tourism.







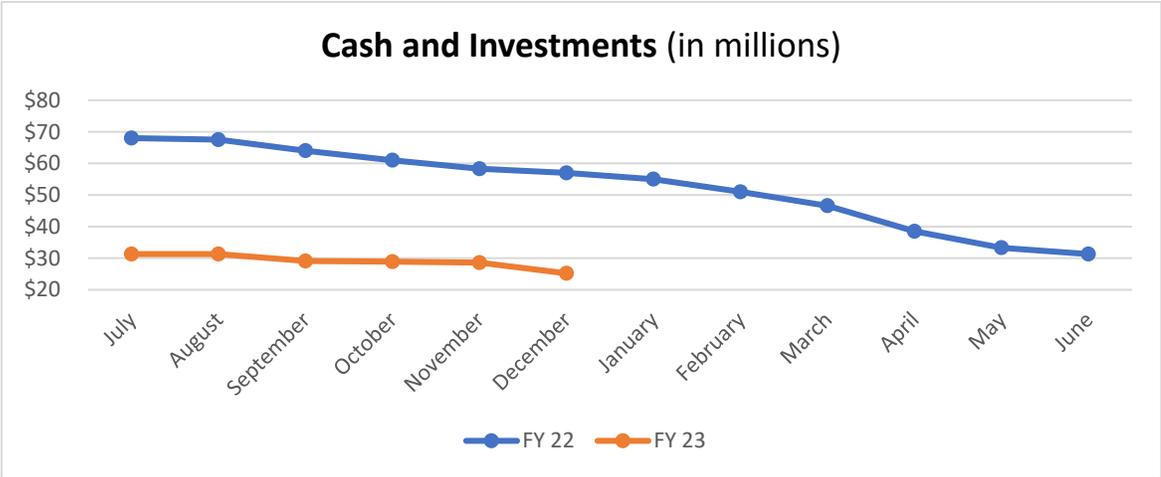
4. No significant budget reallocations were made during the month. A detail of the budget reallocations made for the reporting period and cumulatively for the fiscal year is provided on the accompanying Budget Reallocation Summary.
5. \$20.2M in encumbrances outstanding.
6. Operating Income (Loss):
 - a. Cumulatively from the beginning of FY 2022 (prior year), \$52.7M has been allotted to HTA through December 31, 2022, which represents ARPA funds HTA is using for staff's payroll (FY 2022 and FY 2023), program, admin and governance costs.
 - b. Cumulatively, \$23.6M has been expended through December 2022 from the beginning of FY 2022 (prior year).
 - c. Since HTA can continue to encumber off the FY 2022 budget in FY 2023, a single Statement of Revenues and Expenditures is presented, which displays both current year and cumulative activity. Typically, separate statements would be presented for current year and prior year funds.

Tourism Federal Fund FY 2023 (ARPA TFF):

- 7. At its November 2022 meeting, the HTA Board approved a \$35M FY 2023 ARPA funds budget upon the subaward by now former Governor Ige. Staff is currently working on paperwork for the release of funds by B&F.

Tourism Special Fund - (TSF; incl Emergency):

- 8. The Tourism Special Fund sunset on January 1, 2022, pursuant to Act 001, 2021 Legislative Special Session, leaving all unencumbered funds available for remitting to the State’s General Fund. The \$5M Emergency Fund remains with HTA.
- 9. \$25.2M in cash and investments. The cash balance is earmarked primarily for contract encumbrances made from the FY 2021 budget. The FY 2021 budget was funded by HTA’s reserves that were bolstered by cancelled and reduced contracts due to the pausing of TAT distributions to HTA at the onset of the pandemic and a one-time TAT cash distribution in June 2021. In FY 2023, we continue to spend down previously encumbered funds within the TSF.



- a. Includes \$5M in Emergency Fund held as investments.
 - i. Approximately \$1.0M held in money market funds and \$4M held in US Treasury notes laddered in approximately 3-month intervals.
 - ii. Further detail provided in the financial statements

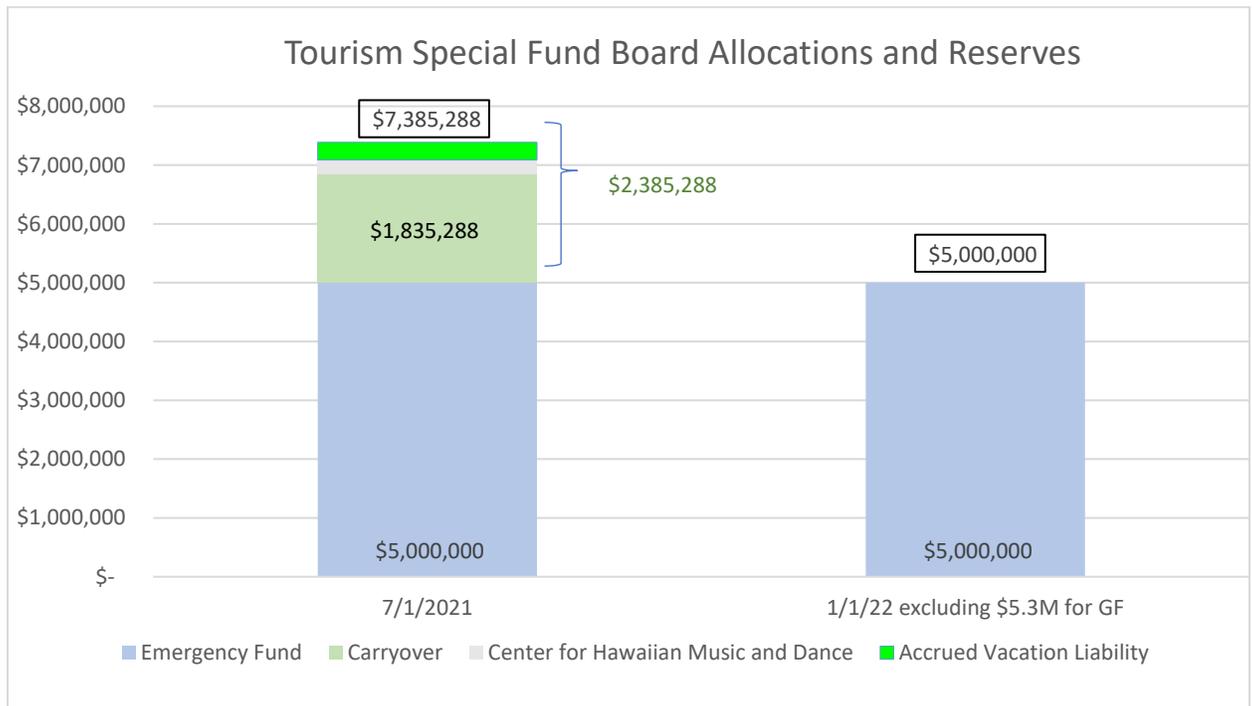
- b. Cash decreased by \$3.4M from November 30, 2022, primarily due to disbursements for program expenditures.
- c. We anticipate the cash balance to decrease to \$0 over time once all encumbered funds are expended, except for the \$5M Emergency Fund.

10. HTA's outstanding encumbrances are summarized as follows:

\$14.9M	Prior year encumbrances currently being spent down
\$0.00	Current year encumbrances remaining
\$14.9M	Total encumbrances outstanding as of December 31, 2022

Staff routinely makes a concerted effort to liquidate older encumbrances that should no longer be encumbered and that is reflected here.

11. In addition to HTA's \$5M Emergency Fund, approximately \$5.3M in unencumbered funds is available to return to the State's General Fund as a result of the sunset of the Tourism Special Fund, Pursuant to Act 001, Special Session 2021 (HB 862). This balance has grown from the \$2.3M on July 1, 2021 (start of FY22) to the current amount due to efficiencies realized from unspent contracts that were previously encumbered.



12. With its sunset, there is no budget for the Tourism Special Fund in FY 2023.

13. Operating Income (Loss):

- a. Pursuant to Act 001, Legislative Special Session 2021, HTA is no longer included in the TAT allocation.
- b. \$50.2K of investment income earned year-to-date.
- c. \$6.1M in expenditures year-to-date primarily relating to program costs.

Convention Center Federal Fund (ARPA CCFF):

14. \$10.2M in cash (remaining from amount that has been allotted to HTA). Cash remained consistent from November 30, 2022.

15. Over several meetings, the HTA Board approved the \$11M budget for FY 2022's Convention Center ARPA funds, further detailed below.

	Incremental Approved at Meeting	Cumulative Budget Approved	
June 2021 Meeting	162,000	162,000	Interim Payroll funding
July 2021 Meeting	328,000	490,000	Payroll for remainder of year
February 2022 Meeting	10,510,000	11,000,000	Remainder of budget, primarily for R&M
June 2022 Meeting	0	11,000,000	Reallocated to fund FY23 operations due to HB1147 (2022) veto, bringing to current

In April 2022, B&F approved HTA's request to extend the period of performance from June 2022 to June 2023, as anticipated from prior discussions. HTA is currently in the process of seeking an extension through December 2023.

16. No budget reallocations were made in December 2022.

17. Operating Income:

- a. Cumulatively from the beginning of FY 2022 (prior year), \$11M of ARPA funds has been allotted, which represents ARPA funds HTA used in FY 2022 for staff's

payroll and, provided the earlier-noted budget reallocation, that will fund FY 2023 expenditures of the Convention Center.

- b. Cumulatively, \$751K has been expended from the beginning of FY 2022 (prior year).
- c. Since HTA can continue to encumber off the FY 2022 budget in FY 2023, a single Statement of Revenues and Expenditures is presented, which displays both current year and cumulative activity. Typically, separate statements would be presented for current year and prior year funds.

Convention Center Enterprise Special Fund (CCESF):

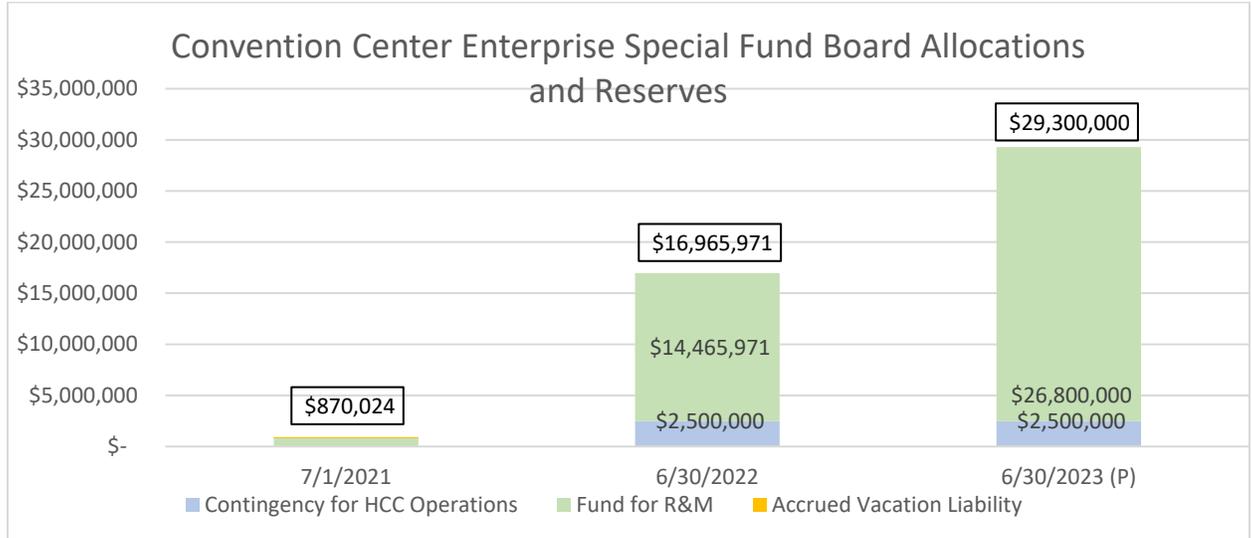
18. \$34.9M in cash. Cash remained consistent from November 30, 2022.

19. \$37.3M in cash with contractor or with DAGS, for R&M projects (as of November 2022).

- a. Includes \$2M in Emergency R&M funds
- b. These funds are encumbered or budgeted toward specific projects such as kitchen wall rehabilitation and exterior planter repairs, exterior building painting, house audio upgrades, ballroom gutter and transom glass repair, chiller replacement, and various equipment purchases and upgrades. Of the \$37.3M, approximately \$2.7M has been contracted (as of November 2022).
- c. The amount of cash remaining with the contractor already accounts for \$2.5M expended on current and future projects (in-progress costs or preliminary work).

20. \$29M reserved as Board allocations as of December 31, 2022, of which \$2.5M is earmarked as a facility operations contingency reserve and \$26.5M is earmarked for the Convention Center's major R&M program as supported by specific projects under its 6-Year Plan. This \$29M compares to a reserve balance of \$16.9M as of June 30, 2022. The increase is due to the approximate \$1.1M in revenue recorded in July 2022 and \$11M in TAT revenue that was deposited into the CCESF in August 2022, pursuant to HRS 237D, as amended by Act 1 of the 2021 Legislative Special Session, which allowed for the continued deposit of TAT into the CCESF. Without the ability to spend these funds due to the CCESF not having an appropriation ceiling in FY 2023, we forecast the amount reserved as Board allocations to remain around \$29M through June 2023. No significant Convention Center revenues will be collected due to a change in the management contract with AEG/ASM that will require the contractor's use of revenues to

pay for costs (netting cash flow). This contract change is particularly necessary with no CCESF expenditure ceiling for the second consecutive year. HTA’s 2023 legislative initiatives include seeking the restoration of the CCESF expenditure ceiling.



- 21. \$5.9M of prior year outstanding encumbrances currently being spent down.
- 22. Budget:
 - a. No budget has been established for the CCESF in FY 2023, as no expenditure ceiling was appropriated, as discussed earlier.
- 23. Operating Income:
 - a. HTA collected \$11M in TAT funds cumulatively for FY 2023.
 - b. Current Year Convention Center Operations
 - i. Note: HTA’s FY 2023 operating subsidy to the Convention Center cumulatively through December 2022 was \$1.8M per HCC financial statements. We budgeted for a \$5.4M operating subsidy for FY 2023. Funded by FY22’s encumbrance as discussed above.
 - d. \$10.1M in year-to-date expenditures paid from the CCESF, primarily from prior year encumbrances to fund the Convention Center’s major repair and maintenance program.

EDA Grant:

- 24. The Board’s \$14M budget was approved in June 2022 and we are working with the EDA to approve HTA’s Grant Administration Plan.

Hawaii Tourism Authority
Balance Sheet
Tourism Federal (ARPA) Fund
As of 12/31/22

	Current Year
Assets	
Current Assets	
Checking	29,086,299.39
Total Current Assets	29,086,299.39
Total Assets	29,086,299.39
Fund Balance	
Current year payables	
Accounts Payable	601.45
Total Current year payables	601.45
Encumbered Funds	
FY 2022 Funds	20,110,710.56
Total Encumbered Funds	20,110,710.56
Unencumbered Funds	
Total Unencumbered Funds	8,974,987.38
Total Fund Balance	29,086,299.39

Hawaii Tourism Authority

Balance Sheet

Tourism Special Fund

As of 12/31/22

	<u>Current Year</u>
Assets	
Current Assets	
Checking	20,213,173.95
Total Current Assets	<u>20,213,173.95</u>
Total Assets	<u><u>20,213,173.95</u></u>
Fund Balance	
Encumbered Funds	
FY 2015 Funds	6,830.35
FY 2016 Funds	6,047.12
FY 2017 Funds	15,706.80
FY 2018 Funds	4,137.03
FY 2019 Funds	18,274.11
FY 2020 Funds	652,379.62
FY 2021 Funds	14,148,484.02
Total Encumbered Funds	<u>14,851,859.05</u>
Unencumbered Funds	
Total Unencumbered Funds	5,361,314.90
Total Fund Balance	<u><u>20,213,173.95</u></u>

Hawaii Tourism Authority
Balance Sheet
Convention Center Federal (ARPA) Fund
As of 12/31/22

	<u>Current Year</u>
Assets	
Current Assets	
Checking	10,248,890.96
Total Current Assets	<u>10,248,890.96</u>
 Total Assets	 <u><u>10,248,890.96</u></u>
 Fund Balance	
Encumbered Funds	
FY 2022 Funds	10,070,285.27
Total Encumbered Funds	<u>10,070,285.27</u>
Unencumbered Funds	
Total Unencumbered Funds	178,605.69
 Total Fund Balance	 <u><u>10,248,890.96</u></u>

Hawaii Tourism Authority
Balance Sheet
Convention Center Enterprise Special Fund
As of 12/31/22

	Current Year
Assets	
Current Assets	
Checking	34,921,672.05
Total Current Assets	34,921,672.05
Total Assets	34,921,672.05
Fund Balance	
Encumbered Funds	
FY 2019 Funds	110,894.39
FY 2021 Funds	5,771,724.93
Total Encumbered Funds	5,882,619.32
Unencumbered Funds	
Total Unencumbered Funds	29,039,052.73
Total Fund Balance	34,921,672.05

Hawaii Tourism Authority

Balance Sheet

Emergency Trust Fund

As of 12/31/22

	<u>Current Year</u>
Assets	
Current Assets	
Investments	5,074,852.64
Total Current Assets	<u>5,074,852.64</u>
 Total Assets	 <u><u>5,074,852.64</u></u>
 Fund Balance	
Current year net assets	
	60,827.92
Total Current year net assets	<u>60,827.92</u>
Prior years	
Total Prior years	5,014,024.72
 Total Fund Balance	 <u><u>5,074,852.64</u></u>

HTA Allocations
FY 2022 and FY 2023

HTA Allocations:

Annual Budgets:

-\$60M FY 2023 HTA ARPA Funds (subject to release by Governor)

-No FY23 budget for Convention Center (\$11M TAT, however no expenditure ceiling appropriation)

\$5M Emergency Funds

\$5M Emergency Fund Reserve (Established by Statute as a separate fund, to be used upon declaration of a tourism emergency by the Governor)

\$0M Mandated by Board (designated for use in the event of a significant economic downturn upon Board approval; used to fund FY 21 budget)

Convention Center Enterprise Special Fund:

	7/1/2021	6/30/2022	Projected 6/30/2023
Carryover for HCC Operations	-	2,500,000	2,500,000
Reserve for Funding Year 21 Transactions	-	-	-
Funds for 6-Year R&M Plan	790,024	14,465,972	26,800,000
Accrued Vacation Liability	80,000	-	-
	<u>870,024</u>	<u>16,965,972</u>	<u>29,300,000</u> *

*With no expenditure ceiling appropriated in FYs 2022 and 2023, HTA is currently unable to spend these funds.

Hawaii Tourism Authority
Statement of Revenues and Expenditures
Fiscal Year 2022 Funds - Tourism Federal Fund
From 7/1/2021 Through 12/31/2022

	<u>Budget</u>	<u>Cumulative Actual</u>	<u>Budget Variance</u>	<u>Current Period Actual</u>	<u>FY 2023 Actual</u>
Revenue					
Alloted Federal Funds	60,000,000.00	52,700,000.00	(7,300,000.00)	0.00	4,360,000.00
Total Revenue	<u>60,000,000.00</u>	<u>52,700,000.00</u>	<u>(7,300,000.00)</u>	<u>0.00</u>	<u>4,360,000.00</u>
Expense					
Perpetuating Hawaiian Culture	4,544,845.00	8,214.75	4,536,630.25	7,000.00	8,214.75
Natural Resources	1,915,000.00	40,000.00	1,875,000.00	40,000.00	40,000.00
Community	3,685,500.00	100,000.00	3,585,500.00	0.00	0.00
Branding	33,710,187.00	18,486,705.03	15,223,481.97	2,278,514.15	7,491,387.24
Sports	6,311,889.00	2,669,889.00	3,642,000.00	200,000.00	325,000.00
Safety and Security	700,000.00	136,944.92	563,055.08	0.00	90,000.00
Tourism Research	60,000.00	0.00	60,000.00	0.00	0.00
Planning	2,005,200.00	117,974.05	1,887,225.95	0.00	82,940.82
Administrative	4,029,406.00	1,128,665.16	2,900,740.84	72,000.00	163,062.52
Governance and Org-Wide	3,037,973.00	925,909.15	2,112,063.85	16,282.81	21,244.85
Total Expense	<u>60,000,000.00</u>	<u>23,614,302.06</u>	<u>36,385,697.94</u>	<u>2,613,796.96</u>	<u>8,221,850.18</u>
Net Income	<u>0.00</u>	<u>29,085,697.94</u>	<u>29,085,697.94</u>	<u>(2,613,796.96)</u>	<u>(3,861,850.18)</u>

Hawaii Tourism Authority
Statement of Revenues and Expenditures
Prior Year Funds - Tourism Special Fund
From 12/1/2022 Through 12/31/2022

	<u>Budget</u>	<u>Current Year Actual</u>	<u>Budget Variance</u>	<u>Current Period Actual</u>
Revenue				
Interest and Dividends	0.00	50,207.67	50,207.67	0.00
Total Revenue	<u>0.00</u>	<u>50,207.67</u>	<u>50,207.67</u>	<u>0.00</u>
Expense				
Perpetuating Hawaiian Culture	6,809,550.50	200,000.00	6,609,550.50	200,000.00
Natural Resources	1,781,000.00	0.00	1,781,000.00	0.00
Community	1,192,966.00	699,274.89	493,691.11	233,299.00
Branding	10,397,551.18	5,160,554.65	5,236,996.53	2,964,601.90
Sports	18,000.00	0.00	18,000.00	0.00
Safety and Security	92,094.23	0.00	92,094.23	0.00
Tourism Research	455,211.72	36,231.52	418,980.20	22,356.52
Administrative	253,219.23	51,672.75	201,546.48	5,087.26
Total Expense	<u>20,999,592.86</u>	<u>6,147,733.81</u>	<u>14,851,859.05</u>	<u>3,425,344.68</u>
Net Income	<u>(20,999,592.86)</u>	<u>(6,097,526.14)</u>	<u>14,902,066.72</u>	<u>(3,425,344.68)</u>

Hawaii Tourism Authority
Statement of Revenues and Expenditures
Fiscal Year 2022 Funds - Convention Center Federal Fund
From 7/1/2021 Through 12/31/2022

	<u>Budget</u>	<u>Cumulative Actual</u>	<u>Budget Variance</u>	<u>Current Period Actual</u>	<u>FY 2023 Actual</u>
Revenue					
Alloted Federal Funds	11,000,000.00	11,000,000.00	0.00	0.00	0.00
Total Revenue	<u>11,000,000.00</u>	<u>11,000,000.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Expense					
Branding	72,458.00	6,079.86	66,378.14	0.00	0.00
Administrative	247,042.00	207,964.14	39,077.86	0.00	0.00
Governance and Org-Wide	1,334,845.00	537,065.04	797,779.96	0.00	0.00
HCC Operating Expense	5,406,900.00	0.00	5,406,900.00	0.00	0.00
HCC Repair and Maintenance	2,970,455.00	0.00	2,970,455.00	0.00	0.00
HCC Sales and Marketing / MFi	968,300.00	0.00	968,300.00	0.00	0.00
Total Expense	<u>11,000,000.00</u>	<u>751,109.04</u>	<u>10,248,890.96</u>	<u>0.00</u>	<u>0.00</u>
Net Income	<u>0.00</u>	<u>10,248,890.96</u>	<u>10,248,890.96</u>	<u>0.00</u>	<u>0.00</u>

Hawaii Tourism Authority
Statement of Revenues and Expenditures
Fiscal Year 2023 Funds - Convention Center Enterprise Special Fund
From 12/1/2022 Through 12/31/2022

	<u>Budget</u>	<u>Current Year Actual</u>	<u>Budget Variance</u>	<u>Current Period Actual</u>
Revenue				
Transient Accomodations Tax	11,000,000.00	11,000,000.00	0.00	0.00
Total Revenue	<u>11,000,000.00</u>	<u>11,000,000.00</u>	<u>0.00</u>	<u>0.00</u>
 Net Income	 <u>11,000,000.00</u>	 <u>11,000,000.00</u>	 <u>0.00</u>	 <u>0.00</u>

Hawaii Tourism Authority
Statement of Revenues and Expenditures
Prior Year Funds - Convention Center Enterprise Special Fund
From 12/1/2022 Through 12/31/2022

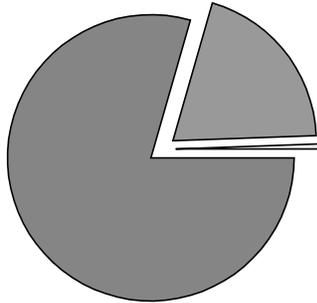
	<u>Budget</u>	<u>Current Year Actual</u>	<u>Budget Variance</u>	<u>Current Period Actual</u>
Revenue				
Interest and Dividends	0.00	32,377.55	32,377.55	0.00
HCC Revenue	0.00	1,040,703.47	1,040,703.47	0.00
Total Revenue	<u>0.00</u>	<u>1,073,081.02</u>	<u>1,073,081.02</u>	<u>0.00</u>
Expense				
Governance and Org-Wide	296.52	0.00	296.52	0.00
HCC Operating Expense	5,512,649.87	0.00	5,512,649.87	0.00
HCC Repair and Maintenance	10,129,600.00	10,129,600.00	0.00	0.00
HCC Sales and Marketing / MFI	369,672.93	0.00	369,672.93	0.00
Total Expense	<u>16,012,219.32</u>	<u>10,129,600.00</u>	<u>5,882,619.32</u>	<u>0.00</u>
Net Income	<u>(16,012,219.32)</u>	<u>(9,056,518.98)</u>	<u>6,955,700.34</u>	<u>0.00</u>

Hawaii Tourism Authority
Statement of Revenues and Expenditures
Fiscal Year 2022 Funds - EDA Tourism Grant Fund
From 12/1/2022 Through 12/31/2022

	<u>Budget</u>	<u>Current Year Actual</u>	<u>Budget Variance</u>	<u>Current Period Actual</u>
Revenue				
Alloted Federal Funds	14,024,372.00	0.00	(14,024,372.00)	0.00
Total Revenue	<u>14,024,372.00</u>	<u>0.00</u>	<u>(14,024,372.00)</u>	<u>0.00</u>
Expense				
Natural Resources	7,950,000.00	0.00	7,950,000.00	0.00
Community	20,000.00	0.00	20,000.00	0.00
Branding	4,540,000.00	0.00	4,540,000.00	0.00
Planning	770,000.00	0.00	770,000.00	0.00
Administrative	331,907.00	0.00	331,907.00	0.00
Governance and Org-Wide	412,465.00	0.00	412,465.00	0.00
Total Expense	<u>14,024,372.00</u>	<u>0.00</u>	<u>14,024,372.00</u>	<u>0.00</u>
Net Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>

Summary Of Investments

Investment Allocation



0.7%	CASH	33,057.27
19.9%	CASH EQUIVALENTS	1,001,635.56
79.4%	FIXED INCOME	4,000,792.60
100.0%	TOTAL	5,035,485.43

Investment Summary

	Market Value	%	Estimated Income	Current Yield
CASH	33,057.27	0.66	0	0.00
CASH EQUIVALENTS	1,001,635.56	19.89	39,765	3.97
FIXED INCOME	4,000,792.60	79.45	101,500	2.54
Total Fund	5,035,485.43	100.00	141,265	2.81

Schedule Of Investments

UNITS	DESCRIPTION	BOOK VALUE	MARKET VALUE	% OF CATEGORY
	CASH	3,374.70	3,374.70	10.21
	ACCRUED INCOME	29,682.57	29,682.57	89.79
	TOTAL CASH	33,057.27*	33,057.27*	100.00*
	CASH EQUIVALENTS			
	CASH MANAGEMENT			
1,001,635.56	DREYFUS TREASURY OBLIGATIONS CASH MANAGEMENT FUND	1,001,635.56	1,001,635.56	100.00
	FIXED INCOME			
	U S TREASURY OBLIGATIONS			
500,000	US TREASURY NOTES 2.375% 01/31/2023	499,513.31	499,330.00	12.48



Statement Period
Account Number

12/01/2022 through 12/31/2022
BANK OF HAWAII
AGENT U/A DATED 10/31/2018 FOR
HAWAII TOURISM AUTHORITY -
TOURISM EMERGENCY TRUST
FUND

Schedule Of Investments

UNITS	DESCRIPTION	BOOK VALUE	MARKET VALUE	% OF CATEGORY
500,000	US TREASURY NOTES 2.75% 04/30/2023	499,732.12	497,205.00	12.43
500,000	US TREASURY NOTES 2.75% 07/31/2023	498,868.51	494,570.00	12.36
500,000	US TREASURY NOTES 2.875% 10/31/2023	498,900.95	492,520.00	12.31
585,000	US TREASURY NOTES 2.5% 01/31/2024	578,244.89	571,287.60	14.28
500,000	US TREASURY NOTES 2.25% 04/30/2024	493,357.06	484,295.00	12.10
500,000	US TREASURY NOTES NOTE 2.125% 07/31/2024	492,617.19	481,095.00	12.02
500,000	US TREASURY NOTES 2.25% 10/31/2024	478,925.78	480,490.00	12.01
	TOTAL U S TREASURY OBLIGATIONS	4,040,159.81*	4,000,792.60*	100.00*
	Total Fund	5,074,852.64*	5,035,485.43*	100.00*

Hawaii Convention Center
Facility
Income Statement
From 12/01/2022 Through 12/31/2022
(In Whole Numbers)

	Current Month Actual	Current Month Budget	Variance	Current Month Prior Year	YTD Actual	YTD Budget	Variance	YTD Prior Year
Direct Event Income								
Rental Income (Net)	229,467	221,214	8,254	282,895	1,293,950	1,729,626	(435,676)	1,093,518
Service Revenue	129,710	31,956	97,754	24,940	665,165	412,382	252,783	683,527
Total Direct Event Income	359,177	253,170	106,008	307,835	1,959,114	2,142,008	(182,893)	1,777,044
Direct Service Expenses	158,837	158,631	(207)	89,209	1,029,598	1,205,069	175,470	753,913
Net Direct Event Income	200,340	94,539	105,801	218,626	929,516	936,939	(7,423)	1,023,131
Ancillary Income								
Food and Beverage (Net)	170,533	278,200	(107,667)	19,822	2,321,509	2,379,350	(57,841)	42,655
Event Parking (Net)	95,510	50,600	44,910	20,294	428,591	563,620	(135,029)	359,861
Electrical Services	1,000	1,920	(920)	2,000	25,905	24,760	1,145	2,000
Audio Visual	30,185	5,800	24,385	3,911	247,028	58,920	188,108	14,792
Internet Services	493	0	493	0	1,831	0	1,831	0
Rigging Services	480	240	240	82,661	50,117	66,240	(16,124)	84,003
First Aid Commissions	0	0	0	0	0	0	0	0
Total Ancillary Income	298,202	336,760	(38,558)	128,687	3,074,982	3,092,890	(17,908)	503,312
Total Event Income	498,541	431,299	67,242	347,313	4,004,498	4,029,829	(25,331)	1,526,443
Other Operating Income								
Non-Event Parking	828	583	245	0	2,672	3,498	(826)	3,480
Other Income	9,396	4,875	4,521	8,628	62,546	29,250	33,296	41,391
Total Other Operating Income	10,224	5,458	4,766	8,628	65,218	32,748	32,470	44,871
Total Gross Income	508,766	436,757	72,008	355,941	4,069,716	4,062,577	7,139	1,571,314
Net Salaries & Benefits								
Salaries & Wages	359,175	438,730	79,555	322,109	2,162,367	2,668,355	505,988	1,879,902
Payroll Taxes & Benefits	135,613	139,866	4,253	76,495	628,771	839,196	210,425	491,073
Labor Allocations to Events	(35,299)	(49,881)	(14,582)	(33,791)	(319,263)	(403,575)	(84,312)	(484,638)
Total Net Salaries & Benefits	459,489	528,715	69,226	364,814	2,471,876	3,103,976	632,100	1,886,338
Other Indirect Expenses								
Net Contracted Services	59,032	31,109	(27,923)	28,249	359,610	192,140	(167,470)	103,238
Operations	10,914	11,533	619	17,484	64,372	69,198	4,826	46,407
Repair & Maintenance	131,372	107,300	(24,072)	99,085	517,597	571,800	54,203	421,908
Operational Supplies	54,560	50,928	(3,632)	37,490	279,949	332,086	52,136	127,797
Insurance	20,021	18,185	(1,836)	11,345	125,684	117,153	(8,531)	71,078
Utilities	218,695	183,302	(35,393)	178,716	1,505,591	1,273,574	(232,017)	1,004,727
Meetings & Conventions	3,783	1,642	(2,141)	0	10,224	13,352	3,128	3,396
Promotions & Communications	2,887	4,550	1,663	2,565	16,362	27,300	10,938	(98)
General & Administrative	29,474	20,966	(8,508)	12,372	187,837	130,091	(57,746)	69,898
Management Fees	19,033	19,033	(0)	18,633	114,200	114,198	(2)	111,800
Other	17,899	10,983	(6,916)	6,343	74,200	65,898	(8,302)	12,493
Total Other Indirect	567,670	459,530	(108,139)	412,282	3,255,626	2,906,789	(348,837)	1,972,644
Net Income (Loss) before CIP Funded Expenses	(518,393)	(551,488)	33,095	(421,155)	(1,657,786)	(1,948,188)	290,402	(2,287,668)
CIP Funded Expenses	0	0	0	0	384	0	384	0
Net Income (Loss) from Operations	(518,393)	(551,488)	33,095	(421,155)	(1,657,401)	(1,948,188)	290,787	(2,287,668)
Fixed Asset Purchases	0	25,000	25,000	261,326	100,969	150,000	49,031	300,126
Net Income (Loss) After Fixed Asset Purchases	(518,393)	(576,488)	58,095	(682,481)	(1,758,371)	(2,098,188)	339,818	(2,587,794)

Hawaii Convention Center
Facility
Income Statement
From 12/01/2022 Through 12/31/2022
(In Whole Numbers)

	Current Month Actual	Current Month Budget	Variance	Current Month Prior Year	YTD Actual	YTD Budget	Variance	YTD Prior Year
Revenues								
Food & Beverage	497,097	481,655	15,442	34,582	3,994,688	4,099,061	(104,373)	266,770
Facility	508,851	326,488	182,363	428,849	2,865,970	2,975,536	(109,566)	2,327,602
Total Revenues	1,005,948	808,143	197,805	463,431	6,860,658	7,074,597	(213,939)	2,594,372
Expenses								
Food & Beverage	487,001	336,232	(150,769)	93,583	2,490,896	2,561,859	70,964	707,333
Facility	1,037,339	1,023,399	(13,940)	791,003	6,027,548	6,460,926	433,378	4,174,708
Total Expenses	1,524,340	1,359,631	(164,709)	884,586	8,518,444	9,022,785	504,341	4,882,040
Net Income (Loss) before CIP Funded Expenses	(518,393)	(551,488)	33,095	(421,155)	(1,657,786)	(1,948,188)	290,402	(2,287,668)
CIP Funded Expenses	0	0	0	0	384	0	384	0
Net Income (Loss) from Operations	(518,393)	(551,488)	33,095	(421,155)	(1,657,402)	(1,948,188)	290,786	(2,287,668)
Fixed Asset Purchases	0	25,000	25,000	261,326	100,969	150,000	49,031	300,126
Net Income (Loss) after Fixed Asset Purchases	(518,393)	(576,488)	58,095	(682,481)	(1,758,371)	(2,098,188)	339,817	(2,587,794)

4.2

Budget Reallocation Summary
FY2022 ARPA Funds (TFF)
Through December 31, 2022

Budget Reallocation Summary
 FY 2022 ARPA Funds (TFF)
 Through December 31, 2022

Budget Line Item	Program Code	Original Budget	Cumulative To-Date (Since Inception of Award)		December 2022 Activity
			Reallocation	Budget After Reallocations	
Perpetuating Hawaiian Culture					
<i>From:</i>					
Hawaiian Culture Opportunity Fund	215	200,000	(200,000)	-	
Travel - Hawaiian Culture	298	15,000	(655)	14,345	
Resort Area Hawaiian Culture Initiative	718	400,000	(250,000)	150,000	
				-	
				-	
			(450,655)		-
<i>To:</i>					
Resort Area Hawaiian Culture Initiative	718	-	400,000	400,000	
Kahea Airport Greetings	207	-	700,000	700,000	
Legacy Award Program	214	25,000	50,000	75,000	
Hawaiian Culture Festivals & Events	218	-	330,000	330,000 *	
				-	
				-	
			1,480,000		-
Natural Resources					
<i>From:</i>					
Wahi Pana Series	416	250,000	(250,000)	-	
				-	
				-	
			(250,000)		-
<i>To:</i>					
				-	
				-	
				-	
				-	
			-		-
Community					
<i>From:</i>					
Community Product Capacity Building	702	500,000	(500,000)	-	
Current Workforce	802	100,000	(100,000)	-	
				-	
			(600,000)		-
<i>To:</i>					
Future Workforce	803	120,000	150,000	270,000	
				-	
			150,000		-
Branding					
<i>From:</i>					
Route Development	005	250,000	(250,000)	-	

Budget Reallocation Summary
 FY 2022 ARPA Funds (TFF)
 Through December 31, 2022

Budget Line Item	Program Code	Original Budget	Reallocation	Budget After Reallocations	December 2022 Activity
gohawaii.com	318	2,500,000	(1,725,500)	774,500	
Campaig Effectiveness Study	010	270,000	(10,000)	260,000	
Island Chapters Staffing and Admin	320	-	-	-	
Rebranding the Hawaiian Islands	012	1,000,000	(1,000,000)	-	
Creative Agency	013	250,000	(250,000)	-	
Marketing Opportunity Fund	380	250,000	(202,345)	47,655	
			(3,437,845)		-
To:					
US MMA	321	22,500,000	-	22,500,000	-
Pono Travel Education Program	014	175,000	225,000	400,000	-
Hawaii Tourism Updates	102	125,000	106,000	231,000	-
Cruise Industry Consulting Services	004	100,000	100,000	200,000	-
Global Mkt Shared Resces (formerly Intellect Prop Data f	350	787,000	200,500	987,500	-
			631,500		-
Sports					
From:					
			-		-
To:					
UH Athletics Branding Partnership	378	-	334,000	334,000	-
Sports Programs - Unallocated	379	1,500,000	(1,500,000)	-	-
LPGA	343	-	500,000	500,000	-
WTC - Ironman Worrld Championships	340	-	250,000	250,000	-
Sports RFP or Other Procurement	385	-	1,250,000	1,250,000	-
PGA Tour Contracts	312	2,177,889	1,800,000	3,977,889	-
			2,634,000		-
Safety and Security					
From:					
Lifeguard Program	603	200,000	(200,000)	-	-
			(200,000)		-
To:					
			-	-	-
			-		-

Budget Reallocation Summary
 FY 2022 ARPA Funds (TFF)
 Through December 31, 2022

Budget Line Item	Program Code	Original Budget	Reallocation	Budget After Reallocations	December 2022 Activity
Tourism Research					
<i>From:</i>					
None				-	
			-		-
<i>To:</i>					
				-	
				-	
			-		-
Planning					
<i>From:</i>					
None				-	
			-		-
<i>To:</i>					
				-	
				-	
			-		-
Administration					
<i>From:</i>					
None				-	
			-		-
<i>To:</i>					
				-	
				-	
			-		-

Budget Reallocation Summary
 FY 2022 ARPA Funds (TFF)
 Through December 31, 2022

Budget Line Item	Program Code	Original Budget	Reallocation	Budget After Reallocations	December 2022 Activity
Governance and Organization-Wide					
<i>From:</i>					
Organization-Wide	915	230,000	(10,000)	220,000	
				-	
			(10,000)		-
<i>To:</i>					
Governance - Gen Board/Others	919	121,800	53,000	174,800	
				-	
			53,000		-
Board Allocations					
<i>From:</i>					
None				-	
			-		-
			-		-

*Excluded \$450,000 that was a release of funds for availability by the Board, as opposed to a reallocation.

4.3

Budget Statement Summary
FY 2023 as of December 31, 2022

Hawaii Tourism Authority
 Budget Statement - Summary
 FY 2023
 As of December 31, 2022

Category	2022 Tourism Federal Fund - ARPA [TFF]				2023 ARPA Funding				2022 EDA Grant			
	Fiscal Year 2022 and FY 2023				Fiscal Year 2023				Fiscal Year 2022 and FY 2023			
	Budget	Cumulative Budget Used	Balance	Activity for December 2022	Budget	Cumulative Budget Used	Balance	Activity for December 2022	Budget	Cumulative Budget Used	Balance	Activity for December 2022
Revenues												
TAT Revenue Allocation			-	-	35,000,000	-	35,000,000	-	-	-	-	-
Federal Funds	60,000,000	52,700,000	7,300,000	-	-	-	-	-	14,024,372	-	14,024,372	-
Prior Year Carryover	-	-	-	-	-	-	-	-	-	-	-	-
Availability of \$5M Emergency Fund (Subject to Governor Approval)	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	210	(210)	-	-	-	-	-	-	-	-	-
Total Revenues	60,000,000	52,700,210	7,299,790	-	35,000,000	-	35,000,000	-	14,024,372	-	14,024,372	-
Encumbrances												
Perpetuating Hawaiian Culture												
Hawaiian Culture Programs	4,544,845	1,234,292	3,310,553	-	1,775,500	-	1,775,500	-	-	-	-	-
In-House Contracted Staff - Hawaiian Culture	-	-	-	-	-	-	-	-	-	-	-	-
Subtotal	4,544,845	1,234,292	3,310,553	-	1,775,500	-	1,775,500	-	-	-	-	-
Natural Resources												
Natural Resources Programs	1,915,000	100,000	1,815,000	-	500,000	-	500,000	-	7,200,000	-	7,200,000	-
In-House Contracted Staff - Natural Resources	-	-	-	-	-	-	-	-	-	-	-	-
Subtotal	1,915,000	100,000	1,815,000	-	500,000	-	500,000	-	7,200,000	-	7,200,000	-
Community												
Community Programs	3,685,500	120,000	3,565,500	-	1,260,500	-	1,260,500	-	1,520,000	-	1,520,000	-
In-House Contracted Staff - Community	-	-	-	-	-	-	-	-	-	-	-	-
Subtotal	3,685,500	120,000	3,565,500	-	1,260,500	-	1,260,500	-	1,520,000	-	1,520,000	-
Branding												
Branding Programs	31,673,655	29,792,497	1,881,158	391	25,360,000	-	25,360,000	-	4,000,000	-	4,000,000	-
In-House Contracted Staff - Branding	-	-	-	-	-	-	-	-	-	-	-	-
State Employee Salaries - Branding	2,036,532	1,937,857	98,675	-	-	-	-	-	540,000	-	540,000	-
Subtotal	33,710,187	31,730,354	1,979,833	391	25,360,000	-	25,360,000	-	4,540,000	-	4,540,000	-
Sports												
Sports Programs	6,311,889	2,844,889	3,467,000	-	2,000,000	-	2,000,000	-	-	-	-	-
Subtotal	6,311,889	2,844,889	3,467,000	-	2,000,000	-	2,000,000	-	-	-	-	-
Safety and Security												
Safety and Security Programs	700,000	152,044	547,956	-	100,000	-	100,000	-	-	-	-	-
Subtotal	700,000	152,044	547,956	-	100,000	-	100,000	-	-	-	-	-
Tourism Research												
Tourism Research Programs	60,000	-	60,000	-	65,000	-	65,000	-	-	-	-	-
In-House Contracted Staff - Tourism Research	-	-	-	-	-	-	-	-	-	-	-	-
Subtotal	60,000	-	60,000	-	65,000	-	65,000	-	-	-	-	-
Planning												
Planning Programs	2,005,200	780,330	1,224,870	-	661,799	-	661,799	-	20,000	-	20,000	-
In-House Contracted Staff - Planning	-	-	-	-	-	-	-	-	-	-	-	-
Subtotal	2,005,200	780,330	1,224,870	-	661,799	-	661,799	-	20,000	-	20,000	-
Administrative												
Operations	1,199,111	432,201	766,910	-	653,700	-	653,700	-	214,907	-	214,907	-
In-House Contracted Staff - Admin	-	-	-	-	-	-	-	-	-	-	-	-
State Employee Salaries - Admin	2,830,295	2,423,804	406,491	-	-	-	-	-	117,000	-	117,000	-
Subtotal	4,029,406	2,856,005	1,173,401	-	653,700	-	653,700	-	331,907	-	331,907	-
Organizationwide Costs												
State Employee Fringe	2,465,972	2,144,010	321,962	-	-	-	-	-	412,465	-	412,465	-
Organization-Wide	220,000	105,000	115,000	-	250,583	-	250,583	-	-	-	-	-
Governance - Board/Others	352,001	158,299	193,702	1,656	172,918	-	172,918	-	-	-	-	-
Subtotal	3,037,973	2,407,309	630,664	1,656	423,501	-	423,501	-	412,465	-	412,465	-
Payroll												
State Employee Fringe	-	-	-	-	-	-	-	-	20,000	-	20,000	-
State Employee Salaries - All Employees	-	-	-	-	2,200,000	-	2,200,000	-	-	-	-	-
Subtotal	-	-	-	-	2,200,000	-	2,200,000	-	20,000	-	20,000	-
Total Encumbrances	60,000,000	42,225,223	17,774,777	2,047	35,000,000	-	35,000,000	-	14,024,372	-	14,024,372	-
Revenues vs Encumbrances	-	10,474,987			-	-			-	-		

4.4

Budget Statement

FY 2023

As of December 31, 2022 (2023)

Program Code	Program Title	Budget FY23	Encumbered - Budget Used (Cumulative)	Remaining Balance	December 2022 Activity
<i>Tourism Federal Fund - FY 23</i>					
Perpetuating Hawaiian Culture					
203	Ma'ema'e HTA	50,000.00	0.00	50,000.00	0.00
204	Market Support	75,000.00	0.00	75,000.00	0.00
216	Olelo Hawaii	700,000.00	0.00	700,000.00	0.00
219	Hookipa Malihini Initiative	450,000.00	0.00	450,000.00	0.00
297	Memberships and Dues - Hawaiian Culture	500.00	0.00	500.00	0.00
374	Surfing	250,000.00	0.00	250,000.00	0.00
718	Resort Area Hawaiian Cultural Initiative	250,000.00	0.00	250,000.00	0.00
Subtotal	Perpetuating Hawaiian Culture	1,775,500.00	0.00	1,775,500.00	0.00
Natural Resources					
409	Tour Guide Certification Licensure Program	500,000.00	0.00	500,000.00	0.00
Subtotal	Natural Resources	500,000.00	0.00	500,000.00	0.00
Community					
702	Community Product Capacity Building (forn	300,000.00	0.00	300,000.00	0.00
731	Community-Based Tourism - Oahu	200,000.00	0.00	200,000.00	0.00
732	Community-Based Tourism - Maui County	200,000.00	0.00	200,000.00	0.00
733	Community-Based Tourism - Hawaii Island	200,000.00	0.00	200,000.00	0.00
734	Community-Based Tourism - Kauai	200,000.00	0.00	200,000.00	0.00
797	Memberships and Dues - Community	500.00	0.00	500.00	0.00
798	Travel - Community	10,000.00	0.00	10,000.00	0.00
802	Current Workforce Development (Industry	150,000.00	0.00	150,000.00	0.00
Subtotal	Community	1,260,500.00	0.00	1,260,500.00	0.00
Branding					
14	Pono Travel Education Program	500,000.00	0.00	500,000.00	0.00
102	Hawai'i Tourism Summit	100,000.00	0.00	100,000.00	0.00
317	Convention Center Sales & Marketing - City	2,600,000.00	0.00	2,600,000.00	0.00
318	gohawaii.com (formerly Online Website Co	500,000.00	0.00	500,000.00	0.00
319	MCI MFF	850,000.00	0.00	850,000.00	0.00
320	Island Chapters Staffing and Admin	1,200,000.00	0.00	1,200,000.00	0.00
321	US (formerly North America)	7,000,000.00	0.00	7,000,000.00	0.00
322	Canada	800,000.00	0.00	800,000.00	0.00
323	Japan	6,500,000.00	0.00	6,500,000.00	0.00
324	Korea	630,000.00	0.00	630,000.00	0.00
325	Oceania	950,000.00	0.00	950,000.00	0.00
329	China	120,000.00	0.00	120,000.00	0.00
331	Meetings, Convention & Incentives	1,900,000.00	0.00	1,900,000.00	0.00
350	Global Mkt Shared Resces (formerly Intelle	1,500,000.00	0.00	1,500,000.00	0.00
397	Memberships and Dues - Branding	160,000.00	0.00	160,000.00	0.00
398	Travel - Branding	50,000.00	0.00	50,000.00	0.00
934	State Employee Salaries - Branding	1,300,000.00	0.00	1,300,000.00	0.00
Subtotal	Branding	26,660,000.00	0.00	26,660,000.00	0.00
Sports					
385	Sports RFP or Other Procurement	2,000,000.00	0.00	2,000,000.00	0.00
Subtotal	Sports	2,000,000.00	0.00	2,000,000.00	0.00
Safety and Security					
602	Crisis Management	100,000.00	0.00	100,000.00	0.00
Subtotal	Safety and Security	100,000.00	0.00	100,000.00	0.00
Tourism Research					
506	Infrastructure Research (Accomodations ar	65,000.00	0.00	65,000.00	0.00
Subtotal	Tourism Research	65,000.00	0.00	65,000.00	0.00
Planning					
653	Hotspot Mitigation	200,000.00	0.00	200,000.00	0.00
657	Tourism Excellence Accreditation	450,000.00	0.00	450,000.00	0.00
698	Travel - Planning	11,799.00	0.00	11,799.00	0.00
Subtotal	Planning	661,799.00	0.00	661,799.00	0.00
Administrative					
101	Community-Industry Outreach & Public Rel	200,000.00	0.00	200,000.00	0.00
103	hawaiiauthority.org (formerly HTA \	50,000.00	0.00	50,000.00	0.00
901	General and Administrative	333,700.00	0.00	333,700.00	0.00
930	State Employee Salaries - Admin	900,000.00	0.00	900,000.00	0.00
998	Travel - Admin	70,000.00	0.00	70,000.00	0.00
Subtotal	Administrative	1,553,700.00	0.00	1,553,700.00	0.00
Governance and Org-Wide					
915	Organization-Wide	250,583.00	0.00	250,583.00	0.00
919	Governance - Gen Board/Others	172,918.00	0.00	172,918.00	0.00
Subtotal	Governance and Org-Wide	423,501.00	0.00	423,501.00	0.00
Total	FY 2023 Funds	35,000,000.00	0.00	35,000,000.00	0.00

4.5

Budget Statement

FY 2023

As of December 31, 2022 (2022)

Program Code	Program Title	Budget FY22	Encumbered - Budget Used (Cumulative)	Remaining Balance	December 2022 Activity	FY 2023 Activity
<i>Tourism Federal Fund</i>						
Perpetuating Hawaiian Culture						
201	Kūkulu Ola: Living Hawaiian Cultural Prog	1,500,000.00	0.00	1,500,000.00	0.00	0.00
202	Hawaiian Culture Initiative	475,000.00	0.00	475,000.00	0.00	0.00
203	Ma'ema'e HTA	50,000.00	0.00	50,000.00	0.00	0.00
204	Market Support	50,000.00	7,000.00	43,000.00	0.00	7,000.00
207	Kahea Program - Airport Greetings	700,000.00	700,000.00	0.00	0.00	700,000.00
214	Legacy Award Program	75,000.00	25,000.00	50,000.00	0.00	25,000.00
216	Olelo Hawaii	500,000.00	500,000.00	0.00	0.00	0.00
217	FESTPAC	250,000.00	0.00	250,000.00	0.00	0.00
218	Hawaiian Culture Festivals and Events	780,000.00	0.00	780,000.00	0.00	0.00
297	Memberships and Dues - Hawaiian Culture	500.00	300.00	200.00	0.00	300.00
298	Travel - Hawaiian Culture	14,345.00	1,991.84	12,353.16	0.00	1,991.84
718	Resort Area Hawaiian Cultural Initiative	150,000.00	0.00	150,000.00	0.00	0.00
Subtotal	Perpetuating Hawaiian Culture	4,544,845.00	1,234,291.84	3,310,553.16	0.00	734,291.84
Natural Resources						
402	Aloha Aina (formerly NR and Leg Prov NR)	1,500,000.00	0.00	1,500,000.00	0.00	0.00
406	Visitor Impact Program	350,000.00	50,000.00	300,000.00	0.00	0.00
407	Hawaii Eco Tourism Association	50,000.00	50,000.00	0.00	0.00	0.00
498	Travel - Natural Resources	15,000.00	0.00	15,000.00	0.00	0.00
Subtotal	Natural Resources	1,915,000.00	100,000.00	1,815,000.00	0.00	0.00
Community						
700	Community Opportunity	1,700,000.00	0.00	1,700,000.00	0.00	0.00
701	Community Enrichment Program	1,700,000.00	0.00	1,700,000.00	0.00	0.00
797	Memberships and Dues - Community	500.00	0.00	500.00	0.00	0.00
798	Travel - Community	15,000.00	0.00	15,000.00	0.00	0.00
803	Future Workforce Development (LEI)	270,000.00	120,000.00	150,000.00	0.00	0.00
Subtotal	Community	3,685,500.00	120,000.00	3,565,500.00	0.00	0.00
Branding						
004	Cruise Infrastructure Improvements and A	200,000.00	194,223.19	5,776.81	0.00	94,223.19
010	HTUS/HTJ Campaign Effectiveness Study	260,000.00	260,000.00	0.00	0.00	0.00
014	Pono Travel Education Program	400,000.00	400,000.00	0.00	0.00	0.00
102	Hawai'i Tourism Summit	231,000.00	230,999.30	0.70	0.00	225,748.00
317	Convention Center Sales & Marketing - City	2,600,000.00	2,600,000.00	0.00	0.00	0.00
318	gohawaii.com (formerly Online Website Co	774,500.00	387,500.00	387,000.00	0.00	155,000.00
319	MCI MFF	850,000.00	850,000.00	0.00	0.00	0.00
321	US (formerly North America)	22,500,000.00	21,250,000.00	1,250,000.00	0.00	8,500,000.00
331	Meetings, Convention & Incentives	1,900,000.00	1,900,000.00	0.00	0.00	0.00
339	Global Digital Marketing Strategy (former I	713,000.00	500,000.00	213,000.00	0.00	200,000.00
350	Global Mkt Shared Resces (formerly Intelle	987,500.00	987,500.00	0.00	0.00	395,000.00
380	Marketing Opportunity Fund	47,655.00	47,655.00	0.00	0.00	15,000.00
397	Memberships and Dues - Branding	160,000.00	137,265.00	22,735.00	0.00	0.00
398	Travel - Branding	50,000.00	47,354.09	2,645.91	391.22	31,371.05
934	State Employee Salaries - Branding	2,036,532.00	1,937,857.48	98,674.52	0.00	1,116,310.00
Subtotal	Branding	33,710,187.00	31,730,354.06	1,979,832.94	391.22	10,732,652.24
Sports						
312	PGA Tour Contracts	3,977,889.00	2,177,889.00	1,800,000.00	0.00	0.00
340	WTC - Ironman World Championships	250,000.00	250,000.00	0.00	0.00	250,000.00
343	LPGA	500,000.00	250,000.00	250,000.00	0.00	0.00
378	UH Athletics Branding Partnership	334,000.00	167,000.00	167,000.00	0.00	0.00
385	Sports RFP or Other Procurement	1,250,000.00	0.00	1,250,000.00	0.00	0.00
Subtotal	Sports	6,311,889.00	2,844,889.00	3,467,000.00	0.00	250,000.00
Safety and Security						
601	Visitor Assistance Programs	500,000.00	0.00	500,000.00	0.00	0.00
602	Crisis Management	100,000.00	52,043.88	47,956.12	0.00	5,098.96
604	Preventative Programs	100,000.00	100,000.00	0.00	0.00	0.00
Subtotal	Safety and Security	700,000.00	152,043.88	547,956.12	0.00	5,098.96
Tourism Research						
506	Infrastructure Research (Accomodations ar	60,000.00	0.00	60,000.00	0.00	0.00
Subtotal	Tourism Research	60,000.00	0.00	60,000.00	0.00	0.00
Planning						
652	Planning Tools and Assessments	410,000.00	111,585.32	298,414.68	0.00	0.00
653	Hotspot Mitigation	500,000.00	200,000.00	300,000.00	0.00	200,000.00
654	Program Evaluation	500,000.00	377,584.69	122,415.31	0.00	0.00
655	Community Engagement	175,000.00	4,560.28	170,439.72	0.00	4,560.28
656	Community Tourism Collaborative	400,000.00	75,000.00	325,000.00	0.00	75,000.00
697	Memberships and Dues - Planning	3,200.00	350.00	2,850.00	0.00	350.00
698	Travel - Planning	17,000.00	11,249.46	5,750.54	0.00	8,889.24
Subtotal	Planning	2,005,200.00	780,329.75	1,224,870.25	0.00	288,799.52
Administrative						
101	Community-Industry Outreach & Public Rel	200,000.00	200,000.00	0.00	0.00	0.00
103	hawaiiauthority.org (formerly HTA ')	100,000.00	24,546.80	75,453.20	0.00	0.00
901	General and Administrative	848,700.00	186,930.49	661,769.51	0.00	29,410.44
930	State Employee Salaries - Admin	2,830,295.00	2,423,803.66	406,491.34	0.00	1,450,517.00
998	Travel - Admin	50,411.00	20,724.13	29,686.87	0.00	11,392.18
Subtotal	Administrative	4,029,406.00	2,856,005.08	1,173,400.92	0.00	1,491,319.62
Governance and Org-Wide						
915	Organization-Wide	220,000.00	105,000.00	115,000.00	0.00	0.00
919	Governance - Gen Board/Others	352,001.00	158,299.24	193,701.76	1,656.19	54,246.89
931	State Employees Fringe	2,465,972.00	2,144,009.77	321,962.23	0.00	1,355,972.00
Subtotal	Governance and Org-Wide	3,037,973.00	2,407,309.01	630,663.99	1,656.19	1,410,218.89
Total	FY 2022 Funds	60,000,000.00	42,225,222.62	17,774,777.38	2,047.41	14,912,381.07
<i>Convention Center Federal Fund</i>						
Branding						
934	State Employee Salaries - Branding	72,458.00	12,613.84	59,844.16	0.00	0.00
Subtotal	Branding	72,458.00	12,613.84	59,844.16	0.00	0.00
Administrative						

Program Code	Program Title	Budget FY22	Encumbered - Budget Used (Cumulative)	Remaining Balance	December 2022 Activity	FY 2023 Activity
930	State Employee Salaries - Admin	247,042.00	226,060.43	20,981.57	0.00	0.00
Subtotal	Administrative	247,042.00	226,060.43	20,981.57	0.00	0.00
Governance and Org-Wide						
915	Organization-Wide	1,164,845.00	1,164,845.00	0.00	0.00	0.00
931	State Employees Fringe	170,000.00	72,220.04	97,779.96	0.00	0.00
Subtotal	Governance and Org-Wide	1,334,845.00	1,237,065.04	97,779.96	0.00	0.00
HCC Operating Expense						
850	HCC Operating Expense	5,406,900.00	5,406,900.00	0.00	0.00	0.00
Subtotal	HCC Operating Expense	5,406,900.00	5,406,900.00	0.00	0.00	0.00
HCC Repair and Maintenance						
860	HCC Repair and Maintenance	2,970,455.00	2,970,455.00	0.00	0.00	0.00
Subtotal	HCC Repair and Maintenance	2,970,455.00	2,970,455.00	0.00	0.00	0.00
HCC Local Sales						
871	HCC Local Sales	968,300.00	968,300.00	0.00	0.00	0.00
Subtotal	HCC Local Sales	968,300.00	968,300.00	0.00	0.00	0.00
Total	FY 2022 Funds	11,000,000.00	10,821,394.31	178,605.69	0.00	0.00
EDA Tourism Grant						
Natural Resources						
408	Outdoor Recreation (DLNR)	7,200,000.00	0.00	7,200,000.00	0.00	0.00
Subtotal	Natural Resources	7,200,000.00	0.00	7,200,000.00	0.00	0.00
Community						
656	Community Tourism Collaborative	750,000.00	0.00	750,000.00	0.00	0.00
736	Urban Trails	750,000.00	0.00	750,000.00	0.00	0.00
798	Travel - Community	20,000.00	0.00	20,000.00	0.00	0.00
Subtotal	Community	1,520,000.00	0.00	1,520,000.00	0.00	0.00
Branding						
300	Branding - Unallocated	4,000,000.00	0.00	4,000,000.00	0.00	0.00
934	Salaries - Branding	540,000.00	0.00	540,000.00	0.00	0.00
Subtotal	Branding	4,540,000.00	0.00	4,540,000.00	0.00	0.00
Planning						
698	Travel - Planning	20,000.00	0.00	20,000.00	0.00	0.00
Subtotal	Planning	20,000.00	0.00	20,000.00	0.00	0.00
Administrative						
901	Administrative	214,907.00	0.00	214,907.00	0.00	0.00
930	Salaries - Admin	117,000.00	0.00	117,000.00	0.00	0.00
Subtotal	Administrative	331,907.00	0.00	331,907.00	0.00	0.00
Governance and Org-Wide						
931	Fringe Benefits	412,465.00	0.00	412,465.00	0.00	0.00
Subtotal	Governance and Org-Wide	412,465.00	0.00	412,465.00	0.00	0.00
Total	FY 2022 Funds	14,024,372.00	0.00	14,024,372.00	0.00	0.00

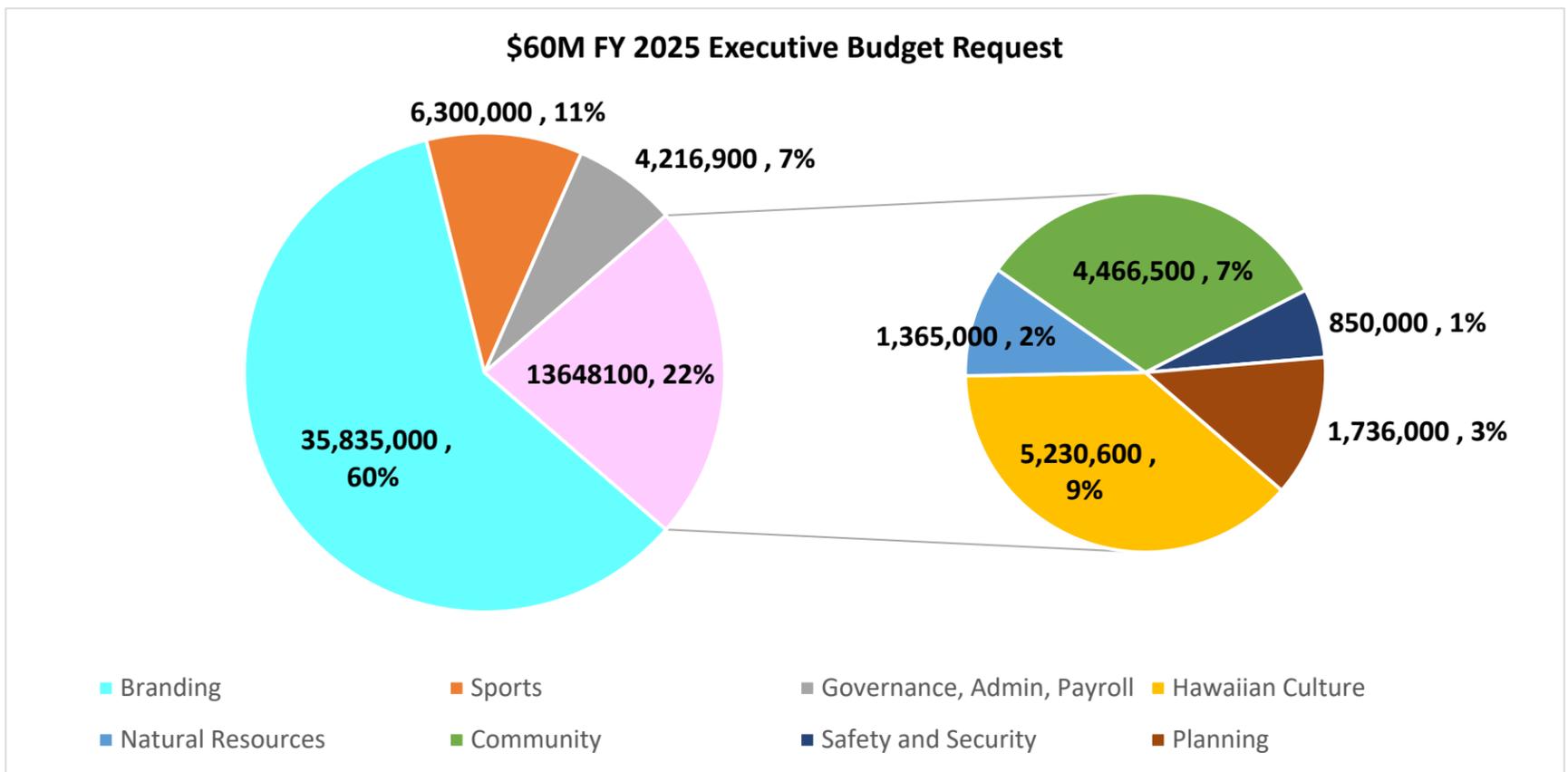
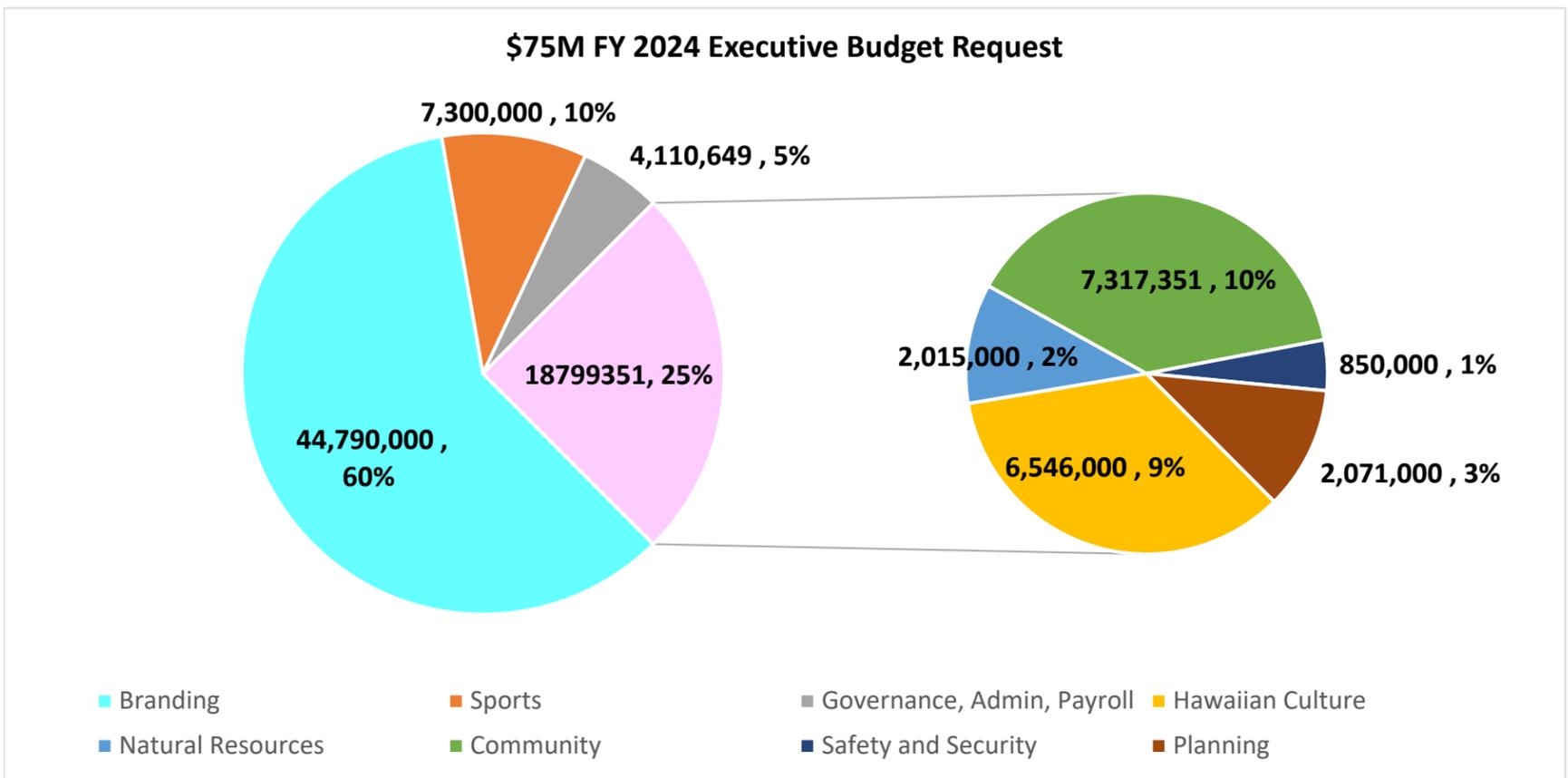
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Update and Discussion on the HTA's FY 2024 and
2025 Executive Budget Request to the 2023
Legislature

Hawaii Tourism Authority
Budget Request
FY 2024 and FY 2025

	FY 2024		FY 2025	
Community-Type Programs	18,799,351	25.1%	13,648,100	22.7%
Hawaiian Culture	6,546,000		5,230,600	
Natural Resources	2,015,000		1,365,000	
Community	7,317,351		4,466,500	
Planning	2,071,000		1,736,000	
Safety and Security	850,000		850,000	
Branding	44,790,000	59.7%	35,835,000	59.7%
Sports Marketing	7,300,000	9.7%	6,300,000	10.5%
Administrative and Governance	1,395,500	1.9%	1,396,500	2.3%
Payroll	2,715,149	3.6%	2,820,400	4.7%
	75,000,000	100%	60,000,000	100%

DRAFT



**Hawaii Tourism Authority
FY24-25 BUDGET REQUEST**

Program Code	Program Title	FY24		FY25	
Perpetuating Hawaiian Culture					
201	Kūkulu Ola: Living Hawaiian Cultural Program	1,500,000		1,000,000	
202	Hawaiian Culture Initiative	500,000		500,000	
203	Ma'ema'e HTA	100,000		50,000	
204	Market Support	300,000		109,600	
214	Legacy Award Program	75,000		50,000	
215	Hawaiian Culture Opportunity Fund	100,000		-	
216	'Ōlelo Hawai'i	700,000		700,000	
297	Memberships and Dues - Hawaiian Culture	1,000		1,000	
298	Travel - Hawaiian Culture	20,000		20,000	
374	Surfing	250,000		300,000	
715	Canoe Regatta	100,000		100,000	
716	May Day	150,000		150,000	
717	Monthly Music Series	500,000		500,000	
219	Ho'okipa Malihini Initiative	1,500,000		1,000,000	
218	Hawaiian Culture Festivals & Events	750,000		750,000	
		6,546,000	8.7%	5,230,600	8.7%
Natural Resources					
402	Aloha 'Āina	1,500,000		1,000,000	
406	Visitor Impact Program	400,000		250,000	
407	Sustainable Tourism Association of Hawai'i	100,000		100,000	
498	Travel	15,000		15,000	
		2,015,000	2.7%	1,365,000	2.3%
Community					
700	Signature Events	2,250,000		1,000,000	
701	Community Enrichment Program	2,000,000		1,000,000	
702	Community Tourism Capacity Building	500,000		300,000	
731	Destination Management - O'ahu	525,000		450,000	
732	Destination Management - Maui County	625,000		550,000	
733	Destination Management - Hawai'i Island	475,000		400,000	
734	Destination Management - Kaua'i	475,000		400,000	
797	Memberships and Dues - Community	1,500		1,500	
798	Travel - Community	15,851		15,000	
802	Current Workforce	250,000		200,000	
803	Future Workforce	200,000		150,000	
		7,317,351	9.8%	4,466,500	7.4%
Branding					
4	Cruise Industry Consultant Services	100,000		100,000	
10	Campaign Effectiveness Study	260,000		260,000	
12	Rebrand	2,000,000		-	
13	Creative Agency	100,000		100,000	
102	Hawai'i Tourism Updates	450,000		350,000	
306	Island-Based International Marketing	800,000		500,000	
317	Convention Center Sales & Marketing City Wide	2,900,000		2,500,000	
318	GoHawaii.com	1,500,000		475,000	
319	MFF	850,000		700,000	
320	Island Destination Marketing & Management Services	2,500,000		2,500,000	
321	US (formerly North America)	18,350,000		16,000,000	
322	Canada	800,000		700,000	
323	Japan	7,100,000		6,000,000	
324	Korea	1,000,000		800,000	
325	Oceania	1,200,000		800,000	
329	China	750,000		500,000	
331	MCI - Single Property	1,900,000		1,400,000	
350	Global Mkt Shared Resces	1,500,000		1,500,000	
380	Marketing Opportunity Fund	500,000		500,000	
397	Memberships and Dues - Branding	180,000		100,000	

**Hawaii Tourism Authority
FY24-25 BUDGET REQUEST**

Program Code	Program Title	FY24		FY25	
398	Travel - Branding	50,000		50,000	
		44,790,000	59.7%	35,835,000	59.7%
Sports					
312	PGA Tour Contracts	2,300,000		2,300,000	
379	Sports - Unallocated	5,000,000		4,000,000	
		7,300,000	9.7%	6,300,000	10.5%
Safety and Security					
601	Visitor Assistance Programs	500,000		500,000	
602	Crisis Management	250,000		250,000	
603	Lifeguard Program	100,000		100,000	
		850,000	1.1%	850,000	1.4%
Tourism Research					
506	Infrastructure Research	100,000		65,000	
		100,000	0.1%	65,000	0.1%
Planning					
509	Tourism Strategic Plan Update	300,000		-	
652	Planning Tools & Assessments	150,000		150,000	
653	Hotspot Mitigation	400,000		400,000	
654	Program Evaluation	300,000		300,000	
656	Community Tourism Collaborative	400,000		400,000	
697	Memberships & Dues	1,000		1,000	
657	Tourism Excellence Accreditation Program	400,000		400,000	
698	Travel - Planning	20,000		20,000	
		1,971,000	2.6%	1,671,000	2.8%
Admin					
101	Community-Industry Outreach & Public Relations Svcs	265,500		265,500	
103	HawaiiTourismAuthority.org	80,000		80,000	
901	General and Administrative	516,499		516,499	
998	Travel - Admin	70,000		70,000	
		931,999	1.2%	931,999	1.6%
Governance & Org Wide					
915	Organization - Wide	250,583		250,583	
919	Governance - Gen Board/Others	212,918		213,918	
		463,501	0.6%	464,501	0.8%
Payroll					
TBD-5	State Employee Salaries - All	2,715,149		2,820,400	
		2,715,149	3.6%	2,820,400	4.7%
		75,000,000	100%	60,000,000	100%

DRAFT - Subject to Board Review and Approval Convention Center Enterprise Special Fund
FYs 2024 and 2025

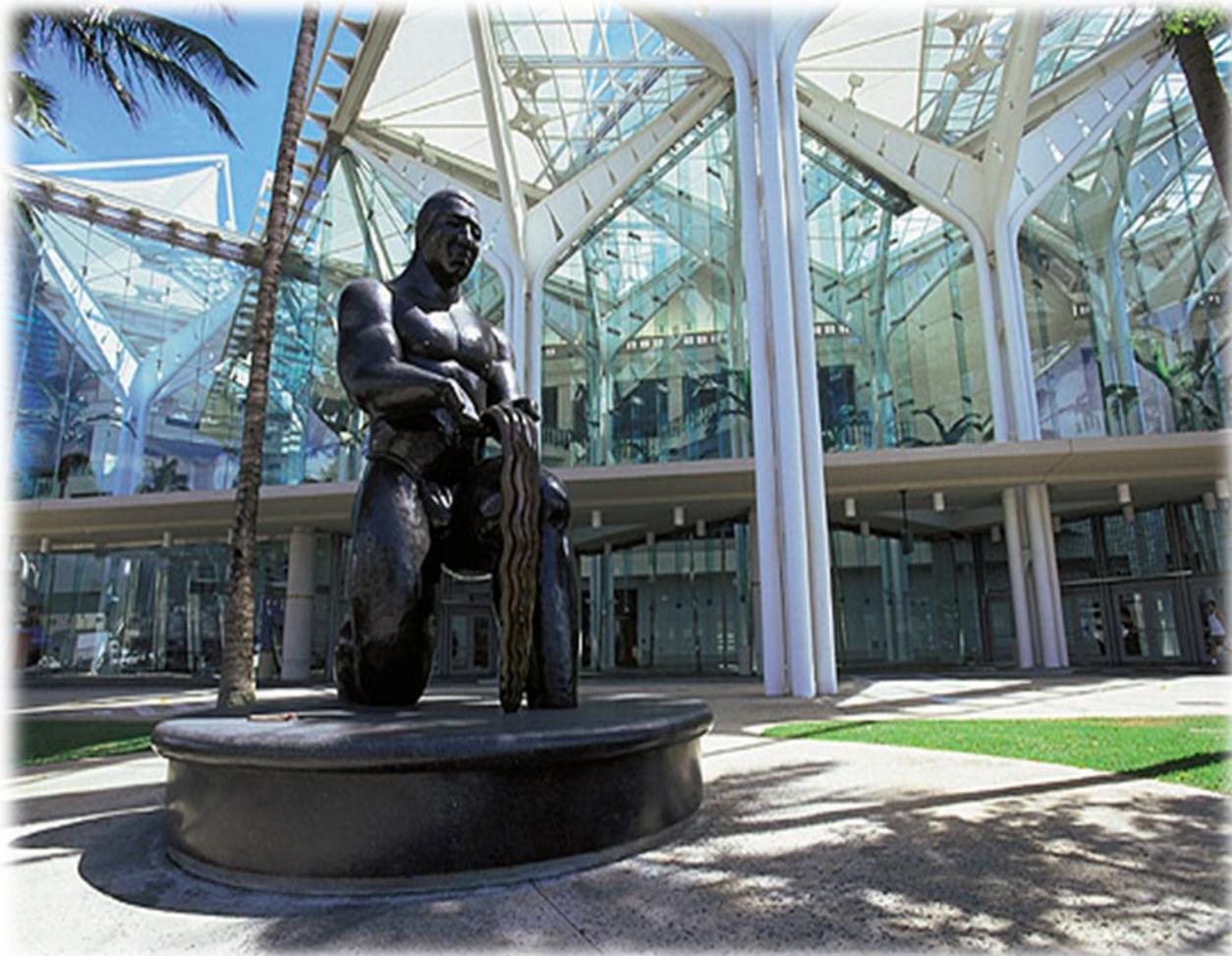
Appropriation Expenditure Ceiling

HCC Operations	5,358,200
HCC Local Sales	1,175,100
Significant Repair & Maintenance	21,366,700
HTA Allocation (Insurance, Studies)	<u>600,000</u>
	<u><u>28,500,000</u></u>

8

Presentation, Discussion, and Action on the Hawaii Convention Center

Hawai'i Convention Center



Update for
December 2022
For
(January 2023 meeting)

Financial Update

	Dec-22 FYTD Actual	FY 2023 Reforecast	FY 2023 Budget	Variance	FY 2022 Actual	CY 2019 Actual
Facility Occupancy	26%	29%	30%	-1%	29%	32%
Facility Number of Events	130	237	200	37	213	238
Facility Gross Revenue	\$6,860,700	\$12,610,800	\$13,041,400	-\$430,600	\$7,256,700	\$16,866,900
Facility Gross Expenses	-\$8,619,000	-\$17,934,900	-\$18,448,300	\$513,400	-\$11,842,500	-\$17,649,200
Facility Net Loss	-\$1,758,300	-\$5,324,100	-\$5,406,900	\$82,800	-\$4,585,800	-\$782,300
Local S&M Gross Expenses	-\$437,200	-\$968,300	-\$968,300	\$0	-\$522,600	-\$5,315,000
HCC Net Loss	-\$2,195,500	-\$6,292,400	-\$6,375,200	\$82,800	-\$5,108,400	-\$6,097,300

ROI December FYTD 2022

HCC Revenue + State Revenue + Tax Revenue
= \$63.3M

HCC Expense + HVCB MCI Expense = \$11.7M

***ROI = For every dollar spent,
\$5.40 returned to the State***

Definite Citywide Bookings for FY 2023

Start Date	End Date	Event Name	Forecast Attendance	Contracted Rooms	EI Value	Tax Generation
7/1/2022	7/3/2022	Pacific Rim Championship 2022 (Jam on It)	1,600	1,000	\$5,048,727	\$590,701
7/10/2022	7/15/2022	Goldschmidt Conference 2022	2,500	5,100	\$13,129,182	\$1,536,115
10/19/2022	10/28/2022	2022 Applied Superconductivity Conference	1,300	3,189	\$8,638,489	\$1,010,703
11/7/2022	11/16/2022	Confidential Association Meeting	3,500	8,371	\$23,728,741	\$2,776,263
4/11/2023	4/23/2023	American Roentgen Ray Society	2,500	3,844	\$18,342,486	\$2,146,071
5/19/2023	5/22/2023	All Star Cheerleaders 2023	2,500	5,000	\$8,654,669	\$1,012,596
	6	Total	13,900	26,504	\$77,542,293	\$9,072,449

HCC has two remaining Citywide Events in our fiscal year.
April and May 2023.

Recent Events @ Hawai'i Convention Center

- Fight to Win, Jan 7, 2023, 1,000 attendees
- 2023 Sony Open Dinner (Jan 12, 2023), 1,000 attendees
- **TransPacific Volleyball Championships 2023 (Jan 14 – 16), 2,000 attendees (CW)**



Upcoming Local/Citywide Events

- Varsity Spirit Championships 2023 (Jan 27-29), 1,677 attendees
- Pacific Water Conference (Feb 2-9) 800 attendees
- Aloha Region Volleyball President's Tournament, (Feb 11-12), 1,500 attendees



AMERICAN WATER WORKS ASSOCIATION HAWAII SECTION
& HAWAII WATER ENVIRONMENT ASSOCIATION

2023

PACIFIC WATER CONFERENCE
FEBRUARY 7 - 9, 2023



Carbon Offset Program



Total Contributions	Partner Trees Planted
\$1,856.91	5,393
<u>HCC Carbon Offset Trees Planted</u>	
22.11	

5,415

Total Legacy Trees Planted



13.54

Total Acres of Habitat Restored

As of December 2022
(total carbon offset costs)



HCC in the New (PR coverage)



Bookings at the Hawaii Convention Center were good. Then a savvy leader took charge.

BY BRETT ALEXANDER-ESTES



The center maximizes fresh air and natural light.

Teri Orton, General Manager



Hawaii Convention Center, 1801 Kalia Ave.

Teri Orton, Hawaii Convention Center general manager, is celebrating another rise in bookings. She's also scooping up another array of HCC awards—premier status as an EXHIBITOR Magazine's Convention Center of Excellence, a 2022 Distinguished Achievement Award from Association Conventions & Facilities magazine and

recognition as a Safe Site Designee by Facilities & Destinations Media Group. "To consistently rank among the top convention centers in the U.S. for our service, facility and safety is an honor," Orton says. But not surprising, Orton has been increasing the value of the Convention Center's 1.1 million square feet of commercial space since her first days on the job.

HAWAII CONVENTION CENTER

OPENED
1990

FACILITIES
Exhibit hall (more than 200,000 square feet), ballroom (35,000 square feet), landscaped rooftop garden (2.5 acres), 188 production kitchen (20,000 square feet), 47 meeting rooms, 690 parking stalls, 70-foot lobby waterfall, 1801 Café

NUMBER OF STAFF
Approximately 31 to 200 employees

What's your management background?

Prior to joining ASM Global and the HCC, I served as vice president of condominium resort marketing for Outrigger Enterprises Group, which consists of 16 properties across the Hawaiian Islands. I have over 25 years of hospitality experience, including posts as hotel general manager, director of sales and marketing and other management roles with Embassy Suites, The Ilika, W Diamond Hotel, Sheraton Princess Kaihala and the Huntington Beach Hilton Resort.

When did you come aboard?

2014.

What have you achieved as GM?

The past eight years have been incredibly dynamic, representing some of the best and most challenging times during the center's nearly 25 years in operation.

What was your first project?

One of the largest key initiatives I spearheaded early on was to identify

ways to increase our building's occupancy. I saw the opportunity for our venue to host off-shore sporting events like volleyball, basketball and indoor soccer (futsal).

I put a business plan together with two years of research and was given the approval by HTA to purchase \$1.1 million in sporting equipment in 2016. Since we invested in our sports courts, the number of sporting tournaments we have hosted has doubled.

Has this market rebounded since COVID-19?

In 2022, we saw the return of major sporting events, including regional volleyball tournaments. In 2023 we have several major sporting events on the books, including the Trans-Pacific Volleyball Championships (10,000 expected attendees) in January 2023.

How did you deal with the pandemic?

I am proud of how the center was able to continue to operate and serve the Hawaii community during the pandemic. We worked with state agencies to quickly provide temporary space that allowed for additional staffing and

See Orton on page 37

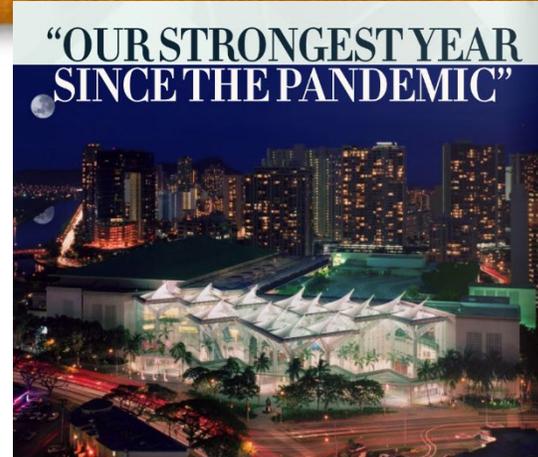
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The Hawai'i Convention Center is poised for a 2023 turnaround

BY BRETT ALEXANDER-ESTES

Convention bookings are rebounding nationwide—and the Hawai'i Convention Center is ready. "We expect 2023 to be our strongest year since the pandemic started," says Teri Orton, general manager for the center. "We are excited to already have dozens of events on the books." These include December's 2022 Honolulu Marathon Expo with 20,000 expected attendees and the Trans-Pacific Volleyball Championships 2023 that



Teri Orton increase in large, citywide meetings."

will welcome 10,000 more in January. This past September, the 40th annual Okinawan Festival drew a record 45,000 attendees over two days. "We are also seeing an

Orton says, "such as the Goldschmidt Conference in July, which drew over 3,000 attendees. We are planning new art exhibits (in December), including the "Healer Stones of Kapapahu" and a Hawai'i featherwork collection by master feather artist Rick San Nicolas." A recent report by the Center for Exhibition Industry Research says U.S. cancellation rates for in-person events continue to drop. In the second quarter of 2022, it says, the U.S.

Opposite page: The Hawai'i Convention Center photo: JOHANNY DAVID REWELLS.

Below: HCC General Manager Teri Orton (left) plants a milo sapling as part of the center's carbon offset program. Indigenous Hawaiians used milo wood for their prized bowls and carvings. PHOTO: JOHANNY DAVID REWELLS

business-to-business exhibition industry also improved significantly from the previous nine quarters. Similarly, Orton reports the center's clients "are more confidently booking advance gatherings, including attendance from local, national and international guests."

In response, the center is enhancing its services and making upgrades to its physical plant. These include:

- New AT&T 5G live connectivity
- A new distributed antenna system (DAS) Public Safety Network
- A first-of-its-kind carbon offset program
- New building improvements
- Global Business Advisory Council (GBAC) STAR facility accreditation
- Ongoing COVID-19 precautions

New AT&T 5G Live Connectivity
This center's three exhibit halls and main lobby areas now have AT&T 5G Millimeter Wave coverage by Biongo

Wireless, the Hawai'i Tourism Authority selected cellular DAS services provider. "We envision this technology being used by meeting organizers, visitors and staff to plan event layouts, livestream hybrid events and process mobile concession payments," Orton says.

New DAS Public Safety Network
The center's new DAS network provides a dedicated 800 MHz public safety radio channel for first responder fire-fighter, police, EMS communications. Orton says the center "is proud to join other U.S. convention centers using this technology to provide best-in-class safety measures for guests and staff."

Carbon Offset Program
Meeting organizers and individual attendees can offset an event's carbon footprint by planting endemic and native trees virtually or in-person. Launched in 2022, these efforts are part of the Center's Heʻomaʻohō (to conserve or manage wisely) conservation program.



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Building Management Hawai'i Feature Story



Hawai'i Hospitality Magazine Feature Story



Repair and Maintenance Projects Update

Repair & Maintenance Projects

6-Year Plan (page 1)

Project Number	Project Title	Estimated Project Cost	Prior Expenses to Nov 2022	FY23	FY24	FY25	FY26	FY27	FY28	Total
001	Rooftop Terrace Deck Temporary Repair	\$ 15,000,000	\$ -	\$ 15,000,000						\$ 15,000,000
	Rooftop Terrace Deck Temporary Repair (Previous planning)		\$ 626,152							\$ 626,152
003	Building Envelope Repairs (Kalākaua Kitchen, 3rd fl planters, planters, exterior)	\$ 18,632,703	\$ 282,071	\$ 8,189,126	\$ 10,161,506					\$ 18,632,703
007	Kitchen Hood Control Panel Replacement	\$ 421,249	\$ 36,453	\$ 384,796						\$ 421,249
008	F&B Refrigerator, 3rd floor (#348) Replacement	\$ 319,004	\$ 14,047	\$ -	\$ -	\$ -	\$ 304,957			\$ 319,004
009	Slate Tile Repair	\$ 2,142,108	\$ 22,978	\$ 2,119,130						\$ 2,142,108
010	Chiller Replacement	\$ 6,639,656	\$ 117,678	\$ 6,007,051	\$ 514,927					\$ 6,639,656
011	Ballroom Gutter, Foyer Transom Glass Repair and Soffit Repair	\$ 10,635,599	\$ 25,873	\$ 2,000,000	\$ 8,609,726					\$ 10,635,599
012	Parapet Roof Repairs	\$ 3,004,559	\$ 10,404	\$ 1,000,000	\$ 1,994,155					\$ 3,004,559
013	Ballroom Roof Repairs	\$ 2,143,187	\$ 6,712	\$ 1,000,000	\$ 1,136,475					\$ 2,143,187
014	Lobby Water Feature	\$ 1,035,800	\$ 1,985	\$ -	\$ 253,946	\$ 779,869				\$ 1,035,800
015	House Sound Audio System Upgrade	\$ 1,344,650	\$ 9,183	\$ 1,335,467						\$ 1,344,650
016	Camera, NVR and Access Control	\$ 2,001,733	\$ 1,566,230	\$ 435,503						\$ 2,001,733
022	Chill Water Pipe Reinsulation	\$ 250,000	\$ -	\$ 250,000						\$ 250,000
023	Air Wall Repairs	\$ 400,000	\$ -	\$ 400,000						\$ 400,000
024	Roll-up Door Replacement	\$ 225,000	\$ 23,656	\$ -	\$ 201,344					\$ 225,000
025	Ballroom and Meeting Room Wallpaper Replacement	\$ 450,000	\$ -	\$ 450,000						\$ 450,000
026	IT Network Upgrades	\$ 125,000	\$ -	\$ -	\$ -	\$ 55,000	\$ 70,000			\$ 125,000
027	Ice Machines Replacement	\$ 500,000	\$ -	\$ -	\$ -	\$ 500,000				\$ 500,000
028	Theatre 310 and 320 Furnishings Upgrade	\$ 750,000	\$ -	\$ -	\$ -	\$ -	\$ 375,000	\$ 375,000		\$ 750,000
029	Theatre 310 and 320 Seating Upgrade	\$ 500,000	\$ 155	\$ -	\$ -	\$ -	\$ 249,845	\$ 250,000		\$ 500,000
030	FB China and Equipment Upgrade	\$ 3,500,000	\$ -	\$ -	\$ -	\$ -	\$ 3,500,000			\$ 3,500,000
031	Ala Wai Waterfall Repair	\$ 1,013,271	\$ 1,985	\$ -	\$ 1,011,286					\$ 1,013,271
036	Water Intrusion Remediation	\$ 400,000	\$ -	\$ 400,000						\$ 400,000

Current Project
Project on hold
Cumming Managed Projects
RLB Managed Project
HCC Managed Project



Repair & Maintenance Projects

6-Year Plan (page 2)

037	Exterior Security Camera Upgrade	\$ 245,628	\$ 2,670	\$ 242,958						\$ 245,628
040	Exterior Planter Repair	\$ 2,313,660	\$ -	\$ -	\$ 2,313,660					\$ 2,313,660
041	Children's Courtyard Repair	\$ 250,000	\$ -	\$ -	\$ 250,000					\$ 250,000
042	Kahakai/Atkinson Drywell Rehabilitation	\$ 250,000	\$ -	\$ -			\$ 250,000			\$ 250,000
043	Air Handler Unit 9 and 10 Replacement	\$ 300,000	\$ -	\$ -		\$ 300,000				\$ 300,000
044	Fire Sprinkler Line Refurbishment	\$ 270,000	\$ -	\$ -			\$ 70,000	\$ 100,000	\$ 100,000	\$ 270,000
045	Escalator and Elevator Refurbishment	\$ 1,000,000	\$ -	\$ -			\$ 200,000	\$ 200,000	\$ 200,000	\$ 600,000
046	LED Light Upgrade	\$ 1,700,000	\$ -	\$ -		\$ 500,000	\$ 200,000	\$ 500,000	\$ 500,000	\$ 1,700,000
047	Lighting Control System Replacement	\$ 200,000	\$ -	\$ -	\$ 200,000					\$ 200,000
048	Electrical Harmonics Testing	\$ 100,000	\$ -	\$ -				\$ 100,000		\$ 100,000
049	Main Kitchen Dishwasher Replacement	\$ 300,000	\$ -	\$ 300,000						\$ 300,000
050	Main Kitchen Flooring Replacement	\$ 2,000,000	\$ -	\$ -				\$ 2,000,000		\$ 2,000,000
051	PBX System Replacement	\$ 200,000	\$ -	\$ 200,000						\$ 200,000
052	Ride-on Sweeper Replacement	\$ 55,000	\$ -	\$ -	\$ 55,000					\$ 55,000
053	Forklift	\$ 70,000	\$ -	\$ 70,000						\$ 70,000
054	Boardroom Upgrade	\$ 1,000,000	\$ -	\$ -			\$ 1,000,000			\$ 1,000,000
055	Elevator #2 Upgrade	\$ 250,000	\$ -	\$ -		\$ 250,000				\$ 250,000
056	Lobby Glass Panels Repair	\$ 170,000	\$ -	\$ 170,000						\$ 170,000
057	ADA Ramp for Stages	\$ 40,000	\$ -	\$ 40,000						\$ 40,000
058	Kitchen Hood Fire Suppression System Replacement	\$ 735,119	\$ 18,770	\$ 716,349						\$ 735,119
060	Lobby Sail Repair and Maintenance	\$ 188,799	\$ 10,299	\$ 42,000	\$ 65,000	\$ 71,500				\$ 188,799
061	ADA Lift (#320) Replacement	\$ 100,000	\$ -	\$ 100,000						\$ 100,000
062	Kalākaua Loading Dock Gate Replacement	\$ 24,370	\$ 24,370	\$ -						\$ 24,370
063	Escalator 1 Handrail Replacement	\$ 33,000		\$ 33,000						\$ 33,000
	GRAND TOTAL	\$ 83,229,095	\$ 2,801,671	\$ 40,885,380	\$ 26,767,027	\$ 2,456,369	\$ 6,219,802	\$ 3,525,000	\$ 800,000	\$ 83,455,249

Current Project
Project on hold
Cumming Managed Projects
RLB Managed Project
HCC Managed Project



Repair & Maintenance Projects

Construction and Project Management Services

Cumming Group

- *For management of priority projects:*
 - *Kitchen Hood Control Panel and Fire Suppression Upgrade*
 - *Slate Tile Repair*
 - *Chiller Replacement*
 - *Main Kitchen Dishwasher Replacement*
 - *Ballroom Roof Repair*
 - *House Sound Audio Upgrade*
 - *Ballroom Gutter, Foyer transom glass and soffit repair*
 - *Exterior Planter Repair*
 - *LED Lighting Upgrade*

Rider Levett Bucknall

- *For management of Rooftop Terrace Deck Temporary Repair*

Repair & Maintenance Projects Completed

- *Boiler Replacement; \$585k, completed 2020*
- *Ala Wai Waterfall Repairs; \$185k, completed 2020*
- *Chiller 4 Repairs; \$55k, completed 2020*
- *#320 Roof Repairs; \$1.4M, completed 2020*
- *Banquet Chairs and Facility Equipment Upgrade; \$2.25M, completed 2020*
- *Cooling Tower Replacement; \$3.2M, completed 2021*
- *Theatre LED Lighting Upgrade; \$77k, completed 2021*
- *Roof Overflow Drain Repairs; \$16k, completed 2021*
- *Jockey Chiller Repairs; \$28k, completed 2021*
- *ADA Lift Replacement, \$71.5k, completed 2021*
- *Emergency Generator Repairs, \$32k, completed 2021*
- *Window Repairs – Vandalism, \$177k, completed 2021*
- *Leak Repairs – December 2021 / January 2022, \$396k, completed 2022*
- *Chiller Repairs – \$69.3k, completed 2022*
- *Trellis Renovation - \$4.7M, completed 2022*
- *Lobby Glass Replacement - \$25k, completed 2022*
- *Security Camera, NVR, Access Control System - \$1.56M, completed 2022*
- *Kitchen AC Compressor Replacement - \$16.5k, completed 2022*
- *Kalākaua Loading Dock Gate Replacement - \$49k, completed 2022*

Mahalo Nui Loa

A close-up photograph of a sailboat's rigging. The image shows a wooden boom with a pulley block, ropes, and orange floats. The text "Mahalo Nui Loa" is overlaid in white. The background is slightly blurred, showing other boats and greenery.