

## **MAUI COUNTY OVERVIEW**

# **VISITOR STATISTICS**

| MAUI ISLAND                | 2022P YTD* | 2021 YTD* | YTD % change | 2021      | 2020    | 2019      |
|----------------------------|------------|-----------|--------------|-----------|---------|-----------|
| TOTAL EXPENDITURES (\$mil) | 5,689.6    | 4,043.1   | 40.7%        | 4,043.1   | NA      | 5,128.0   |
| VISITOR ARRIVALS           | 2,910,782  | 2,303,942 | 26.3%        | 2,303,942 | 792,602 | 3,059,905 |
| PPPD SPENDING (\$)         | 239.8      | 201.9     | 18.8%        | 201.9     | NA      | 211.7     |
| AVERAGE DAILY CENSUS       | 65,014     | 54,866    | 18.5%        | 54,866    | 20,637  | 66,363    |

| MOLOKA'I                   | 2022P YTD* | 2021 YTD* | YTD % change | 2021   | 2020   | 2019   |
|----------------------------|------------|-----------|--------------|--------|--------|--------|
| TOTAL EXPENDITURES (\$mil) | 39.1       | 25.2      | 55.0%        | 25.2   | NA     | 36.0   |
| VISITOR ARRIVALS           | 43,420     | 25,758    | 68.6%        | 25,758 | 17,025 | 63,035 |
| PPPD SPENDING (\$)         | 146.4      | 138.0     | 6.1%         | 138.0  | NA     | 126.0  |
| AVERAGE DAILY CENSUS       | 731        | 500       | 46.1%        | 500    | 322    | 783    |

| LĀNA'I                     | 2022P YTD* | 2021 YTD* | YTD % change | 2021   | 2020   | 2019   |
|----------------------------|------------|-----------|--------------|--------|--------|--------|
| TOTAL EXPENDITURES (\$mil) | 148.3      | 108.1     | 37.2%        | 108.1  | NA     | 128.9  |
| VISITOR ARRIVALS           | 67,364     | 47,829    | 40.8%        | 47,829 | 17,924 | 84,103 |
| PPPD SPENDING (\$)         | 524.9      | 460.2     | 14.1%        | 460.2  | NA     | 478.8  |
| AVERAGE DAILY CENSUS       | 774        | 644       | 20.3%        | 644    | 227    | 738    |

P = Preliminary data. \* year-to-date through December.

Note: 2022 visitor data are preliminary. 2021, 2020 and 2019 visitor data are the final numbers and reflect updated airfare statistics from DIIO Mi Airline database, data from the National Travel and Tourism Office and final passenger counts from Airline Traffic Summary reports.

# **AIR LIFT**

| KAHULUI               | 2022P YTD* | 2021 YTD* | YTD % change | 2021      | 2020      | 2019      |
|-----------------------|------------|-----------|--------------|-----------|-----------|-----------|
| DOMESTIC SEATS        | 3,065,230  | 2,955,085 | 3.7%         | 2,955,085 | 1,015,080 | 2,672,036 |
| INTERNATIONAL SEATS   | 225,512    | 65,303    | 245.3%       | 65,303    | 87,086    | 223,644   |
| TOTAL SEATS           | 3,290,742  | 3,020,388 | 9.0%         | 3,020,388 | 1,102,166 | 2,895,680 |
| DOMESTIC FLIGHTS      | 15,597     | 15,373    | 1.5%         | 15,373    | 5,246     | 14,728    |
| INTERNATIONAL FLIGHTS | 1,077      | 260       | 314.2%       | 260       | 397       | 1,138     |
| TOTAL FLIGHTS         | 16,674     | 15,633    | 6.7%         | 15,633    | 5,643     | 15,866    |

<sup>\*</sup> year-to-date through December.

Source: Diio Mii schedules

# TRANSIENT ACCOMMODATIONS TAX (TAT) TO MAUI COUNTY

|              | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY 2022 |
|--------------|---------|---------|---------|---------|---------|---------|
| TAT (\$mill) | 23.4    | 23.4    | 23.4    | 23.4    | 23.4    | 0       |

## **HOTEL PERFORMANCE**

| COUNTY OF MAUI             | 2022P YTD* | 2021 YTD* | YTD % change | 2021P    | 2020     | 2019     |
|----------------------------|------------|-----------|--------------|----------|----------|----------|
| OCCUPANCY                  | 67.6%      | 60.3%     | 7.3%         | 60.2%    | 34.6%    | 77.7%    |
| AVERAGE DAILY RATE         | \$606.92   | \$540.61  | 12.3%        | \$536.47 | \$409.19 | \$401.10 |
| REVENUE PER AVAILABLE ROOM | \$410.12   | \$325.75  | 25.9%        | \$322.70 | \$141.55 | \$311.61 |

<sup>\*</sup> year-to-date through December.

Source: STR, Inc.

## **VACATION RENTAL PERFORMANCE**

| COUNTY OF MAUI          | 2022P YTD* | 2021 YTD* | YTD % change | 2021P     | 2020      | 2019      |
|-------------------------|------------|-----------|--------------|-----------|-----------|-----------|
| UNIT SUPPLY             | 2,496,164  | 2,664,426 | -6.3%        | 2,664,426 | 2,090,812 | 3,126,890 |
| UNIT OCCUPANCY          | 70.0%      | 66.7%     | 4.9%         | 66.7%     | 42.4%     | 79.0%     |
| UNIT AVERAGE DAILY RATE | \$351.63   | \$278.71  | 26.2%        | \$278.71  | \$292.68  | \$343.07  |

<sup>\*</sup> year-to-date through December.

NA= Annual 2020 visitor spending statistics were not available, as there was no Departure Survey fielding between April through October 2020 due to COVID19 restrictions.

Source: Department of Business, Economic Development and Tourism