

AWA I'I TOURISM .

Ke'ena Kuleana Ho'okipa O Hawai'i Hawai'i Convention Center 1801 Kalākaua Avenue, Honolulu, Hawai'i 96815 **kelepona** tel 808 973 2255 **kelepa'i** fax 808 973 2253 **kahua pa'a** web hawaiitourismauthority.org Josh Green, M.D. Governor

John De Fries President and Chief Executive Officer

# February 2023 Hawai'i Hotel Performance Report

Hawai'i hotels statewide reported stronger revenue per available room (RevPAR), average daily rate (ADR), and occupancy in February 2023 compared to February 2022. When compared to pre-pandemic February 2019, statewide ADR and RevPAR were also higher but occupancy rate was lower in February 2023.

According to the Hawai'i Hotel Performance Report published by the Hawai'i Tourism Authority (HTA), statewide RevPAR in February 2023 was \$296 (+16.7%), with ADR at \$387 (+9.6%) and occupancy of 76.3 percent (+4.6 percentage points) compared to February 2022 (Figure 1). Compared with February 2019, RevPAR was 21.4 percent higher, driven by higher ADR (+32.8%) which offset lower occupancy (-7.2 percentage points) (Figure 3).

The report's findings utilized data compiled by STR, Inc., which conducts the largest and most comprehensive survey of hotel properties in the Hawaiian Islands. For February 2023, the survey included 155 properties representing 47,466 rooms, or 85.6 percent of all lodging properties with 20 rooms or more in the Hawaiian Islands, including those offering full service, limited service, and condominium hotels. Vacation rental and timeshare properties were not included in this survey.

Hawai'i hotel room revenues statewide totaled \$459.0 million (+16.6% vs. 2022, +24.5% vs. 2019) in February 2023. Room demand was 1.2 million room nights (+6.5% vs. 2022, -6.3% vs. 2019) and room supply was 1.6 million room nights (0.0% vs. 2022, +2.6% vs. 2019) (Figure 2).

Luxury Class properties earned RevPAR of \$524 (+7.8% vs. 2022, +14.7% vs. 2019), with ADR at \$863 (+5.6% vs. 2022, +47.8% vs. 2019) and occupancy of 60.7 percent (+1.3 percentage points vs. 2022, -17.5 percentage points vs. 2019). Midscale & Economy Class properties earned RevPAR of \$216 (+17.9% vs. 2022, +27.7% vs. 2019) with ADR at \$266 (+9.8% vs. 2022, +36.4% vs. 2019) and occupancy of 81.1 percent (+5.6 percentage points vs. 2022, -5.5 percentage points vs. 2019).

Maui County hotels led the counties in February 2023 and achieved RevPAR of \$465 (+16.2% vs. 2022, +32.3% vs. 2019), with ADR at \$655 (+11.3% vs. 2022, +49.8% vs. 2019) and occupancy of 71.0 percent (+3.0 percentage points vs. 2022, -9.4 percentage points vs. 2019). Maui's luxury resort region of Wailea had RevPAR of \$658 (+13.4% vs. 2022, +12.6% vs. 2019), with ADR at \$1,004 (+17.2% vs. 2022, +54.8% vs. 2019) and occupancy of 65.5 percent (-2.2 percentage points vs. 2022, -24.6 percentage points vs. 2019). The Lahaina/Kā'anapali/Kapalua region had RevPAR of \$423 (+19.4% vs. 2022, +44.9% vs. 2019), ADR at \$575 (+10.8% vs. 2022, +56.2% vs. 2019) and occupancy of 73.5 percent (+5.3 percentage points vs. 2022, -5.8 percentage points vs. 2019).

Kaua'i hotels earned RevPAR of \$309 (+7.4% vs. 2022, +36.0% vs. 2019), with ADR at \$418 (+10.3% vs. 2022, +37.5% vs. 2019) and occupancy of 73.9 percent (-2.0 percentage points vs. 2022, -0.8 percentage points vs. 2019).

Hotels on the island of Hawai'i reported RevPAR at \$332 (+1.7% vs. 2022, +43.3% vs. 2019), with ADR at \$432 (+1.3% vs. 2022, +52.1% vs. 2019), and occupancy of 76.8 percent (+0.3 percentage points vs. 2022, -4.7 percentage points vs. 2019). Kohala Coast hotels earned

February 2023 Hawai'i Hotel Performance Report Page 2

RevPAR of \$455 (-2.7% vs. 2022, +41.0% vs. 2019), with ADR at \$602 (-2.3% vs. 2022, +52.6% vs. 2019), and occupancy of 75.6 percent (-0.4 percentage points vs. 2022, -6.2 percentage points vs. 2019).

O'ahu hotels reported RevPAR of \$210 (+25.3% vs. 2022, +3.4% vs. 2019) in February, ADR at \$266 (+13.5% vs. 2022, +13.3% vs. 2019) and occupancy of 78.9 percent (+7.4 percentage points vs. 2022, -7.6 percentage points vs. 2019). Waikīkī hotels earned RevPAR of \$202 (+27.7% vs. 2022, +1.6% vs. 2019), with ADR at \$255 (+14.9% vs. 2022, +11.0% vs. 2019) and occupancy of 79.2 percent (+7.9 percentage points vs. 2022, -7.4 percentage points vs. 2019).

Tables of hotel performance statistics, including data presented in the report are available for viewing online at: <u>https://www.hawaiitourismauthority.org/research/infrastructure-research/</u>

## About the Hawai'i Hotel Performance Report

The Hawai'i Hotel Performance Report is produced using hotel survey data compiled by STR, Inc., the largest survey of its kind in Hawai'i. The survey generally excludes properties with under 20 lodging units, such as small bed and breakfasts, youth hostels, single-family vacation rentals, cottages, individually rented vacation condominiums and sold timeshare units no longer available for hotel use. The data has been weighted both geographically and by class of property to compensate for any over and/or under representation of hotel survey participants by location and type.

For February, the survey included 155 properties representing 47,466 rooms, or 85.6 percent of all lodging properties with 20 rooms or more in the Hawaiian Islands, including full service, limited service, and condominium hotels. The February survey included 78 properties on O'ahu representing 29,056 rooms (95.6%); 41 properties in the County of Maui, representing 9,829 rooms (72.8%); 16 properties on the island of Hawai'i, representing 4,879 rooms (72.5%); and 20 properties on Kaua'i, representing 3,702 rooms (76.3%).

## About the Hawai'i Tourism Authority

The Hawai'i Tourism Authority is the state agency responsible for holistically managing tourism in a sustainable manner consistent with community desires, economic goals, cultural values, preservation of natural resources, and visitor industry needs. HTA works with the community and industry to *Mālama Ku'u Home* – care for our beloved home. For more information about HTA, visit <u>www.hawaiitourismauthority.org</u> or follow @HawaiiHTA on <u>Facebook</u>, <u>Instagram</u>, and <u>Twitter</u>.

		Occupan	су %	Ave	rage Daily Ra	te	RevPAR		
		•	Percentage			%			%
	2023	2022	Pt. Change	2023	2022	Change	2023	2022	Change
State of Hawai'i	76.3%	71.6%	4.6%	\$387.39	\$353.62	9.6%	\$295.54	\$253.34	16.7%
Luxury Class	60.7%	59.4%	1.3%	\$863.28	\$817.83	5.6%	\$524.13	\$486.06	7.8%
Upper Upscale Class	78.9%	73.2%	5.7%	\$351.85	\$319.31	10.2%	\$277.64	\$233.70	18.8%
Upscale Class	79.5%	75.4%	4.1%	\$294.09	\$258.26	13.9%	\$233.80	\$194.61	20.1%
Upper Midscale Class	79.0%	72.7%	6.3%	\$258.82	\$226.37	14.3%	\$204.46	\$164.54	24.3%
Midscale & Economy Class	81.1%	75.5%	5.6%	\$265.98	\$242.20	9.8%	\$215.65	\$182.91	17.9%
Oʻahu	78.9%	71.5%	7.4%	\$266.12	\$234.42	13.5%	\$209.97	\$167.57	25.3%
Waikīkī	79.2%	71.3%	7.9%	\$255.50	\$222.29	14.9%	\$202.42	\$158.56	27.7%
Other Oʻahu	77.1%	72.3%	4.8%	\$327.10	\$301.82	8.4%	\$252.21	\$218.35	15.5%
Oʻahu Luxury	59.2%	46.2%	13.0%	\$649.08	\$628.22	3.3%	\$384.23	\$289.95	32.5%
Oʻahu Upper Upscale	79.8%	73.2%	6.6%	\$275.56	\$242.98	13.4%	\$219.99	\$177.98	23.6%
Oʻahu Upscale	83.3%	78.8%	4.4%	\$206.33	\$185.95	11.0%	\$171.79	\$146.55	17.2%
Oʻahu Upper Midscale	78.8%	66.5%	12.3%	\$172.19	\$149.61	15.1%	\$135.62	\$99.46	36.4%
Oʻahu Midscale & Economy	84.3%	76.1%	8.2%	\$155.70	\$136.48	14.1%	\$131.21	\$103.85	26.3%
Maui County	71.0%	68.0%	3.0%	\$655.19	\$588.43	11.3%	\$465.29	\$400.37	16.2%
Wailea	65.5%	67.8%	-2.2%	\$1,003.94	\$856.36	17.2%	\$657.98	\$580.24	13.4%
Lahaina/Kāʻanapali/Kapalua	73.5%	68.2%	5.3%	\$574.76	\$518.56	10.8%	\$422.56	\$353.81	19.4%
Other Maui County	68.1%	67.8%	0.3%	\$755.60	\$668.79	13.0%	\$514.72	\$453.59	13.5%
Maui County Luxury	57.9%	59.9%	-2.1%	\$1,101.90	\$982.30	12.2%	\$637.46	\$588.79	8.3%
Maui County Upper	76.1%	71.0%	5.0%	\$546.06	\$480.09	13.7%	\$415.50	\$341.10	21.8%
Upscale & Upscale									
Island of Hawai'i	76.8%	76.6%	0.3%	\$431.57	\$425.95	1.3%	\$331.54	\$326.13	1.7%
Kohala Coast	75.6%	76.0%	-0.4%	\$602.05	\$616.14	-2.3%	\$455.37	\$468.24	-2.7%
Kaua'i	73.9%	75.9%	-2.0%	\$418.48	\$379.27	10.3%	\$309.18	\$287.87	7.4%

Figure 1: Hawai'i Hotel Performance February 2	2023
--	------

Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

## Figure 2: Hawai'i Hotel Performance by Measure February 2023

		Supply (thousands)	0/		<b>Demand</b> (thousands)	0/	<b>Revenue</b> (millions)		
	2023	2022	% Change	2023	2022	% Change	2023	2022	% Change
State of Hawaiʻi	1,553.0	1,553.4	0.0%	1,184.8	1,112.9	6.5%	459.0	393.5	16.6%
Oʻahu	850.7	857.7	-0.8%	671.2	613.1	9.5%	178.6	143.7	24.3%
Waikīkī	721.6	728.5	-0.9%	571.7	519.6	10.0%	146.1	115.5	26.5%
Maui County	378.0	375.3	0.7%	268.4	255.4	5.1%	175.9	150.3	17.0%
Wailea Lahaina/Kāʻanapali/	82.8	83.0	-0.2%	54.3	56.2	-3.5%	54.5	48.2	13.2%
Kapalua	202.7	200.2	1.3%	149.0	136.6	9.1%	85.7	70.8	20.9%
Island of Hawaiʻi	188.4	191.6	-1.7%	144.7	146.7	-1.3%	62.5	62.5	0.0%
Kohala Coast	83.0	82.8	0.2%	62.8	62.9	-0.3%	37.8	38.8	-2.6%
Kauaʻi	135.9	128.8	5.5%	100.4	97.8	2.7%	42.0	37.1	13.3%

		Occupan	су %	Aver	age Daily Ra	ate		RevPAR	
			Percentage			%			%
	2023	2019	Pt. Change	2023	2019	Change	2023	2019	Change
State of Hawai'i	76.3%	83.5%	-7.2%	\$387.39	\$291.66	32.8%	\$295.54	\$243.46	21.4%
Luxury Class	60.7%	78.2%	-17.5%	\$863.28	\$584.03	47.8%	\$524.13	\$456.82	14.7%
Upper Upscale Class	78.9%	85.0%	-6.1%	\$351.85	\$284.37	23.7%	\$277.64	\$241.68	14.9%
Upscale Class	79.5%	80.3%	-0.8%	\$294.09	\$227.03	29.5%	\$233.80	\$182.40	28.2%
Upper Midscale Class	79.0%	88.9%	-9.9%	\$258.82	\$170.40	51.9%	\$204.46	\$151.56	34.9%
Midscale & Economy Class	81.1%	86.6%	-5.5%	\$265.98	\$194.99	36.4%	\$215.65	\$168.91	27.7%
Oʻahu	78.9%	86.5%	-7.6%	\$266.12	\$234.87	13.3%	\$209.97	\$203.06	3.4%
Waikīkī	79.2%	86.6%	-7.4%	\$255.50	\$230.19	11.0%	\$202.42	\$199.33	1.6%
Other Oʻahu	77.1%	85.6%	-8.5%	\$327.10	\$263.52	24.1%	\$252.21	\$225.62	11.8%
Oʻahu Luxury	59.2%	73.1%	-13.9%	\$649.08	\$486.80	33.3%	\$384.23	\$355.62	8.0%
Oʻahu Upper Upscale	79.8%	86.9%	-7.1%	\$275.56	\$256.01	7.6%	\$219.99	\$222.52	-1.1%
Oʻahu Upscale	83.3%	86.6%	-3.4%	\$206.33	\$195.74	5.4%	\$171.79	\$169.59	1.3%
Oʻahu Upper Midscale	78.8%	89.6%	-10.8%	\$172.19	\$161.42	6.7%	\$135.62	\$144.58	-6.2%
Oʻahu Midscale & Economy	84.3%	92.2%	-7.9%	\$155.70	\$139.32	11.8%	\$131.21	\$128.43	2.2%
Maui County	71.0%	80.4%	-9.4%	\$655.19	\$437.36	49.8%	\$465.29	\$351.75	32.3%
Wailea	65.5%	90.1%	-24.6%	\$1,003.94	\$648.71	54.8%	\$657.98	\$584.47	12.6%
Lahaina/Kāʻanapali/Kapalua	73.5%	79.3%	-5.8%	\$574.76	\$367.86	56.2%	\$422.56	\$291.63	44.9%
Other Maui County	68.1%	81.9%	-13.8%	\$755.60	\$523.21	44.4%	\$514.72	\$428.49	20.1%
Maui County Luxury	57.9%	82.6%	-24.8%	\$1,101.90	\$694.14	58.7%	\$637.46	\$573.44	11.2%
Maui County Upper Upscale & Upscale	76.1%	80.2%	-4.1%	\$546.06	\$352.62	54.9%	\$415.50	\$282.91	46.9%
Island of Hawaiʻi	76.8%	81.6%	-4.7%	\$431.57	\$283.74	52.1%	\$331.54	\$231.40	43.3%
Kohala Coast	75.6%	81.8%	-6.2%	\$602.05	\$394.63	52.6%	\$455.37	\$322.92	41.0%
Kauaʻi	73.9%	74.7%	-0.8%	\$418.48	\$304.37	37.5%	\$309.18	\$227.38	36.0%

Figure 3: Hawai'i Hotel Performance February 2023 vs. 2019

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

### Figure 4: Hawai'i Hotel Performance by Measure February 2023 vs. 2019

		Supply (thousands)	%		<b>Demand</b> (thousands)	%		<b>Revenue</b> (millions)	%
	2023	2019	Change	2023	2019	Change	2023	2019	Change
State of Hawai'i	1,553.0	1,514.0	2.6%	1,184.8	1,263.8	-6.3%	459.0	368.6	24.5%
Oʻahu	850.7	851.3	-0.1%	671.2	736.0	-8.8%	178.6	172.9	3.3%
Waikīkī	721.6	730.5	-1.2%	571.7	632.6	-9.6%	146.1	145.6	0.3%
Maui County	378.0	356.3	6.1%	268.4	286.6	-6.3%	175.9	125.3	40.3%
Wailea Lahaina/Kāʻanapali/	82.8	61.4	34.8%	54.3	55.3	-1.9%	54.5	35.9	51.8%
Kapalua	202.7	199.8	1.5%	149.0	158.4	-5.9%	85.7	58.3	47.0%
Island of Hawai'i	188.4	179.8	4.7%	144.7	146.7	-1.3%	62.5	41.6	50.1%
Kohala Coast	83.0	84.0	-1.2%	62.8	68.7	-8.7%	37.8	27.1	39.3%
Kaua'i	135.9	126.6	7.4%	100.4	94.6	6.2%	42.0	28.8	46.0%

		Occupanc		Aver	age Daily Ra	ate		RevPAR	
			Percentage Pt.			%			%
	2023	2022	Change	2023	2022	Change	2023	2022	Change
State of Hawai'i	74.6%	67.9%	6.6%	\$389.33	\$350.81	11.0%	\$290.37	\$238.34	21.8%
Luxury Class	61.2%	55.7%	5.5%	\$369.33 \$868.53	\$830.41	4.6%	\$290.37 \$531.35	\$230.34 \$462.19	15.0%
Upper Upscale Class	76.9%	69.2%	7.7%	\$353.54	\$315.21	12.2%	\$271.84	\$217.97	24.7%
Upscale Class	77.6%	71.9%	5.7%	\$291.73	\$254.56	14.6%	\$226.45	\$183.02	23.7%
	76.5%	70.1%	5.7 % 6.4%	\$291.73 \$254.94	\$234.30 \$221.28	14.0 %	\$220.43 \$195.00	\$165.02 \$155.04	25.8%
Upper Midscale Class Midscale & Economy Class	70.5%	70.1%	6.0%	\$254.94 \$266.72	\$221.20 \$240.36	11.0%	\$195.00 \$207.44	\$155.04 \$172.46	20.3%
	11.070	11.070	0.070	φ200.72	φ240.00	11.070	φ207.++	ψ172.40	20.0 /
Oʻahu	76.6%	68.5%	8.1%	\$273.40	\$237.09	15.3%	\$209.33	\$162.33	29.0%
Waikīkī	76.6%	68.1%	8.5%	\$262.45	\$225.09	16.6%	\$201.09	\$153.23	31.2%
Other Oʻahu	76.3%	70.7%	5.6%	\$334.91	\$302.29	10.8%	\$255.39	\$213.68	19.5%
Oʻahu Luxury	60.6%	43.4%	17.2%	\$675.28	\$653.65	3.3%	\$408.89	\$283.44	44.3%
Oʻahu Upper Upscale	77.3%	69.8%	7.5%	\$282.46	\$244.91	15.3%	\$218.45	\$170.93	27.8%
Oʻahu Upscale	81.6%	76.0%	5.6%	\$206.66	\$188.32	9.7%	\$168.71	\$143.18	17.8%
Oʻahu Upper Midscale	75.0%	65.7%	9.3%	\$171.57	\$152.18	12.7%	\$128.64	\$100.00	28.6%
Oʻahu Midscale & Economy	79.4%	72.8%	6.6%	\$154.23	\$138.61	11.3%	\$122.41	\$100.86	21.4%
Maui County	69.3%	63.5%	5.8%	\$644.94	\$579.89	11.2%	\$446.83	\$368.03	21.4%
Wailea	62.0%	62.5%	-0.5%	\$1,011.13	\$880.56	14.8%	\$627.36	\$550.60	13.9%
Lahaina/Kā'anapali/Kapalua	72.6%	64.0%	8.6%	\$562.93	\$498.39	13.0%	\$408.52	\$318.82	28.1%
Other Maui County	65.5%	62.9%	2.6%	\$750.07	\$675.57	11.0%	\$491.15	\$424.82	15.6%
Maui County Luxury	55.9%	55.5%	0.4%	\$1,111.44	\$995.18	11.7%	\$621.18	\$552.69	12.4%
Maui County Upper Upscale & Upscale	74.4%	66.4%	8.0%	\$530.82	\$465.21	14.1%	\$395.01	\$309.13	27.8%
Island of Hawai'i	76.4%	72.9%	3.5%	\$428.48	\$420.70	1.9%	\$327.42	\$306.68	6.8%
Kohala Coast	76.0%	71.9%	4.1%	\$590.99	\$610.97	-3.3%	\$449.28	\$439.18	2.3%
Kaua'i	74.4%	70.2%	4.2%	\$419.16	\$375.12	11.7%	\$311.71	\$263.18	18.4%

Figure 5: Hawai'i Hotel Performance	Year-to-Date February 2023
-------------------------------------	----------------------------

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 6: Hawai'i Hotel Performance b	y Measure Year-to-Date February 2	2023
---------------------------------------	-----------------------------------	------

	of flamat					to Bato	1 Obligation		
		Supply (thousands)	%		<b>Demand</b> (thousands)	%		<b>Revenue</b> (millions)	%
	2023	2022	Change	2023	2022	Change	2023	2022	Change
State of Hawaiʻi	1,553.0	1,553.4	0.0%	1,184.8	1,112.9	6.5%	459.0	393.5	16.6%
Oʻahu	850.7	857.7	-0.8%	671.2	613.1	9.5%	178.6	143.7	24.3%
Waikīkī	721.6	728.5	-0.9%	571.7	519.6	10.0%	146.1	115.5	26.5%
<b>Maui County</b> Wailea Lahaina/Kāʻanapali/ Kapalua	378.0 82.8 202.7	375.3 83.0 200.2	0.7% -0.2% 1.3%	268.4 54.3 149.0	255.4 56.2 136.6	5.1% -3.5% 9.1%	175.9 54.5 85.7	150.3 48.2 70.8	17.0% 13.2% 20.9%
<b>Island of Hawaiʻi</b> Kohala Coast	188.4 83.0	191.6 82.8	-1.7% 0.2%	144.7 62.8	146.7 62.9	-1.3% -0.3%	62.5 37.8	62.5 38.8	0.0% -2.6%
Kaua'i	135.9	128.8	5.5%	100.4	97.8	2.7%	42.0	37.1	13.3%

		Occupan	су %	Aver	age Daily Ra	ate		RevPAR	
			Percentage			%			%
	2023	2019	Pt. Change	2023	2019	Change	2023	2019	Change
State of Hawai'i	74.6%	81.4%	-6.8%	\$389.33	\$294.69	32.1%	\$290.37	\$239.81	21.1%
Luxury Class	61.2%	75.9%	-14.7%	\$868.53	\$599.63	44.8%	\$531.35	\$454.96	16.8%
Upper Upscale Class	76.9%	83.4%	-6.5%	\$353.54	\$288.57	22.5%	\$271.84	\$240.77	12.9%
Upscale Class	77.6%	78.1%	-0.5%	\$291.73	\$225.36	29.5%	\$226.45	\$176.00	28.7%
Upper Midscale Class	76.5%	85.7%	-9.2%	\$254.94	\$167.88	51.9%	\$195.00	\$143.90	35.5%
Midscale & Economy Class	77.8%	84.3%	-6.5%	\$266.72	\$192.19	38.8%	\$207.44	\$162.05	28.0%
Oʻahu	76.6%	84.3%	-7.8%	\$273.40	\$237.56	15.1%	\$209.33	\$200.32	4.5%
Waikīkī	76.6%	84.6%	-8.0%	\$262.45	\$232.86	12.7%	\$201.09	\$197.10	2.0%
Other Oʻahu	76.3%	82.4%	-6.1%	\$334.91	\$266.73	25.6%	\$255.39	\$219.76	16.2%
Oʻahu Luxury	60.6%	70.7%	-10.2%	\$675.28	\$507.64	33.0%	\$408.89	\$358.98	13.9%
Oʻahu Upper Upscale	77.3%	85.8%	-8.5%	\$282.46	\$260.09	8.6%	\$218.45	\$223.22	-2.1%
Oʻahu Upscale	81.6%	83.9%	-2.2%	\$206.66	\$193.91	6.6%	\$168.71	\$162.64	3.7%
Oʻahu Upper Midscale	75.0%	86.1%	-11.1%	\$171.57	\$158.99	7.9%	\$128.64	\$136.87	-6.0%
Oʻahu Midscale & Economy	79.4%	89.0%	-9.7%	\$154.23	\$135.43	13.9%	\$122.41	\$120.57	1.5%
Maui County	69.3%	77.9%	-8.6%	\$644.94	\$438.19	47.2%	\$446.83	\$341.42	30.9%
Wailea	62.0%	87.8%	-25.8%	\$1,011.13	\$650.25	55.5%	\$627.36	\$570.94	9.9%
Lahaina/Kāʻanapali/Kapalua	72.6%	76.5%	-4.0%	\$562.93	\$369.46	52.4%	\$408.52	\$282.75	44.5%
Other Maui County	65.5%	79.7%	-14.2%	\$750.07	\$522.44	43.6%	\$491.15	\$416.28	18.0%
Maui County Luxury	55.9%	79.7%	-23.8%	\$1,111.44	\$707.09	57.2%	\$621.18	\$563.45	10.2%
Maui County Upper Upscale & Upscale	74.4%	77.6%	-3.2%	\$530.82	\$350.93	51.3%	\$395.01	\$272.46	45.0%
Island of Hawai'i	76.4%	79.1%	-2.7%	\$428.48	\$290.96	47.3%	\$327.42	\$230.08	42.3%
Kohala Coast	76.0%	78.9%	-2.9%	\$590.99	\$409.25	44.4%	\$449.28	\$323.04	39.1%
Kauaʻi	74.4%	74.6%	-0.2%	\$419.16	\$312.67	34.1%	\$311.71	\$233.18	33.7%

Figure 7: Hawai'i Hotel Performance Year-to-Date February 2023 vs. 2019

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

### Figure 8: Hawai'i Hotel Performance by Measure Year-to-Date February 2023 vs. 2019

		Supply (thousands)	0/	(	<b>Demand</b> (thousands)	Revenue (millions)			
	2023	2019	% Change	2023	2019	% Change	2023	2019	% Change
State of Hawai'i	1,553.0	1,514.0	2.6%	1,184.8	1,263.8	-6.3%	459.0	368.6	24.5%
Oʻahu	850.7	851.3	-0.1%	671.2	736.0	-8.8%	178.6	172.9	3.3%
Waikīkī	721.6	730.5	-1.2%	571.7	632.6	-9.6%	146.1	145.6	0.3%
Maui County	378.0	356.3	6.1%	268.4	286.6	-6.3%	175.9	125.3	40.3%
Wailea	82.8	61.4	34.8%	54.3	55.3	-1.9%	54.5	35.9	51.8%
Lahaina/Kāʻanapali/ Kapalua	202.7	199.8	1.5%	149.0	158.4	-5.9%	85.7	58.3	47.0%
Island of Hawai'i	188.4	179.8	4.7%	144.7	146.7	-1.3%	62.5	41.6	50.1%
Kohala Coast	83.0	84.0	-1.2%	62.8	68.7	-8.7%	37.8	27.1	39.3%
Kaua'i	135.9	126.6	7.4%	100.4	94.6	6.2%	42.0	28.8	46.0%

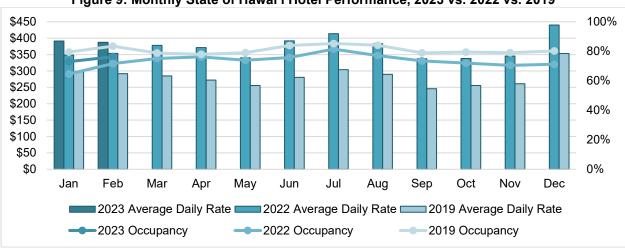
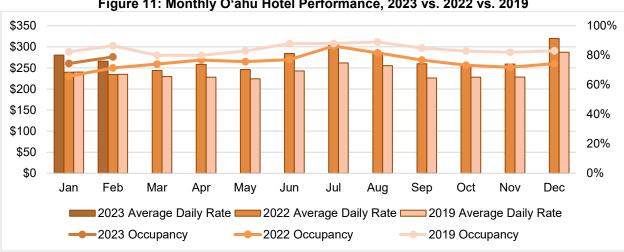


Figure 9: Monthly State of Hawai'i Hotel Performance, 2023 vs. 2022 vs. 2019



Figure 10: Monthly State of Hawai'i Hotel Supply and Demand, 2023 vs. 2022 vs. 2019

Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority.





Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority.



Figure 12: Monthly O'ahu Hotel Supply and Demand, 2023 vs. 2022 vs. 2019

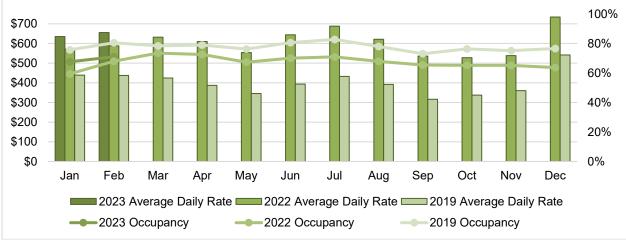


Figure 13: Monthly Maui County Hotel Performance, 2023 vs. 2022 vs. 2019

Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority.



Figure 94: Monthly Maui County Hotel Supply and Demand, 2023 vs. 2022 vs. 2019

Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority.

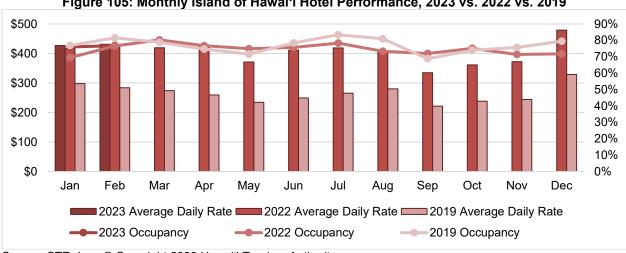
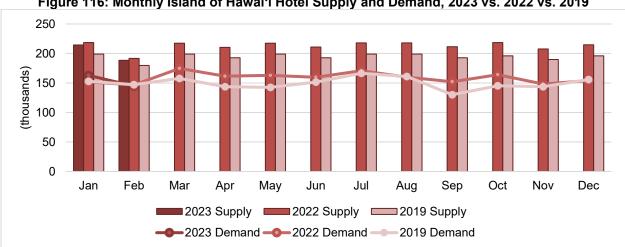
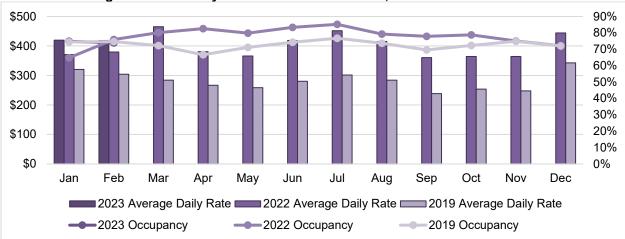


Figure 105: Monthly Island of Hawai'i Hotel Performance, 2023 vs. 2022 vs. 2019





Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority.





Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority.

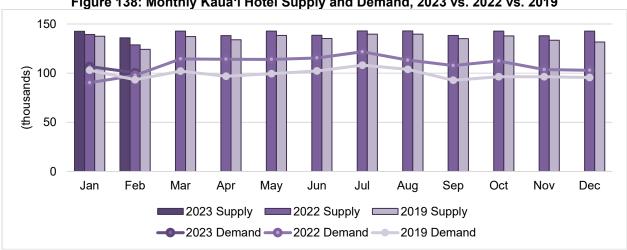


Figure 138: Monthly Kaua'i Hotel Supply and Demand, 2023 vs. 2022 vs. 2019