

Vision Insights Responsible Travelers Segment South Korea

April 04, 2023



Vision Insights Syndicated Survey

- DBEDT subscribes to Vision Insight's Responsible Travelers Segment databases for O'ahu, Maui, Kaua'i and Hawai'i Island.
- Consumers are surveyed each day
- DBEDT receives access to new data each week for daily responsible traveler metrics – media-focused, brand health, purchase/intent, and consumer status
- Responsible Traveler Segment
 - Respondents who self-identify as responsible travelers (i.e., welness focused, environmental impact, culturally minded)



Vision Insights Metrics

- **Chatter (Net):** Net percentage of people who heard something positive about a destination and people who heard something negative about a destination in the last 2 weeks
- Personal Discussion: Percentage of people who have discussed the destination with friends and family in the past two weeks
- **Recommendation:** Percentage of people who are very likely to recommend the destination to a family, friend, or colleague
- **Consideration:** Percentage of people who are "Likely" to "Very Likely to Consider" a destination for their next vacation (Top 3 box of 8-point scale)
- **Favorability:** Percentage of people who rated a destination as "Favorable" or "Very Favorable" (Top 2 box of a 5-point scale)



Destinations

- Respondents are asked about:
 - Oʻahu
 - Maui
 - Kauaʻi
 - Hawai'i Island
- Selecting a Hawaiian island indicates respondents' chatter/personal discussion/recommendation/consideration/favorability for that specific Hawaiian island's brand (the concept of a beautiful place called "Hawaii") and lack of familiarity with individual islands

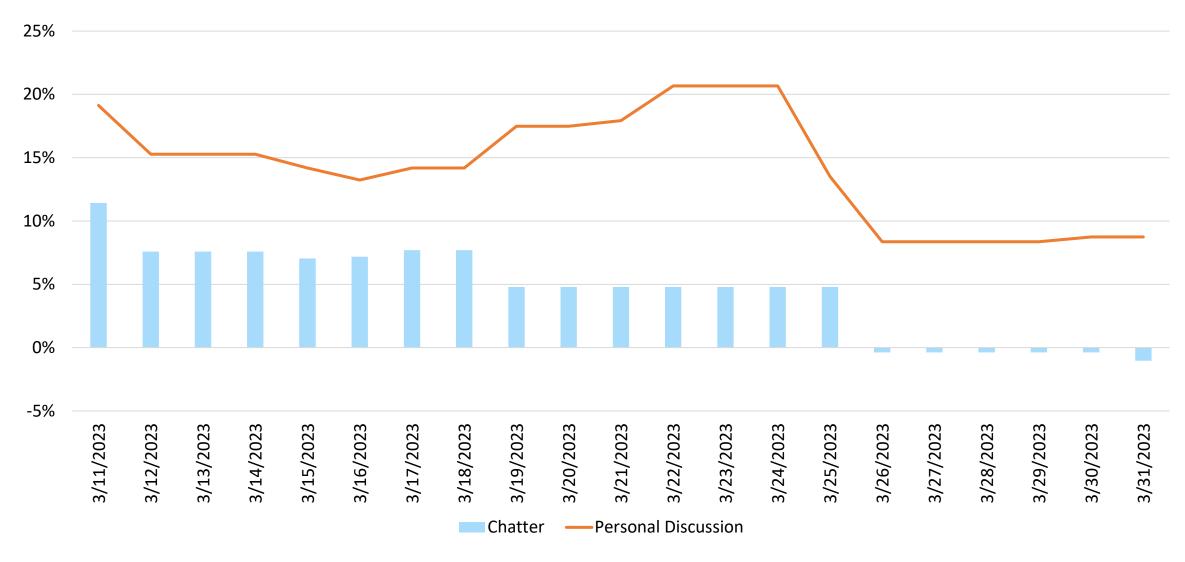




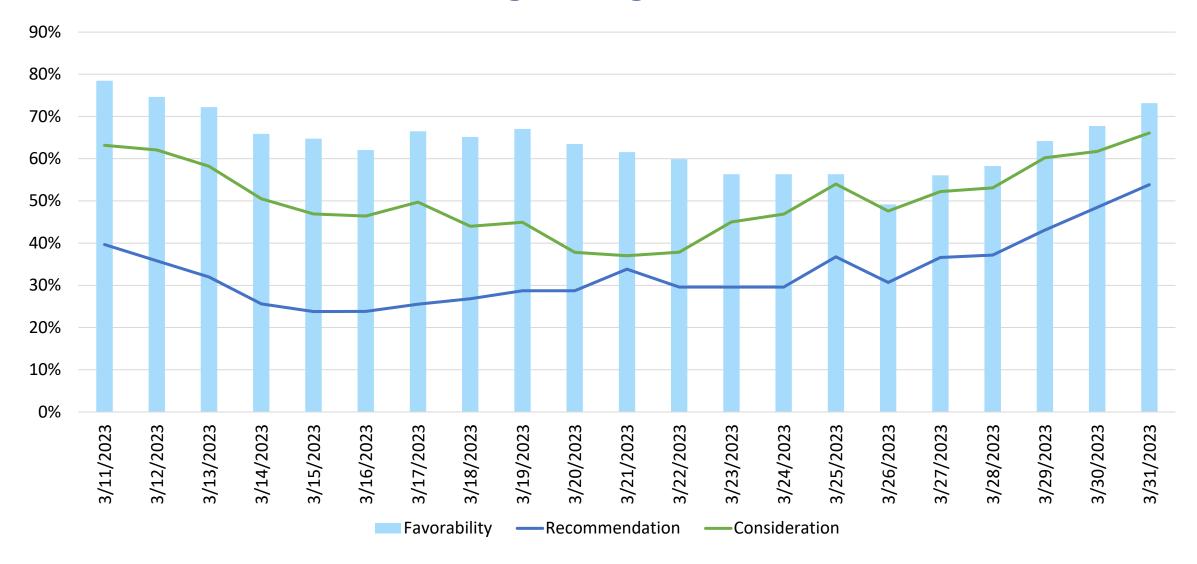
South Korea Responsible Travelers Segment O'ahu



O'ahu – Chatter (Net) and Personal Discussion South Korea Two-Week Moving Average



O'ahu – Recommendation, Consideration and Favorability South Korea Two-Week Moving Average

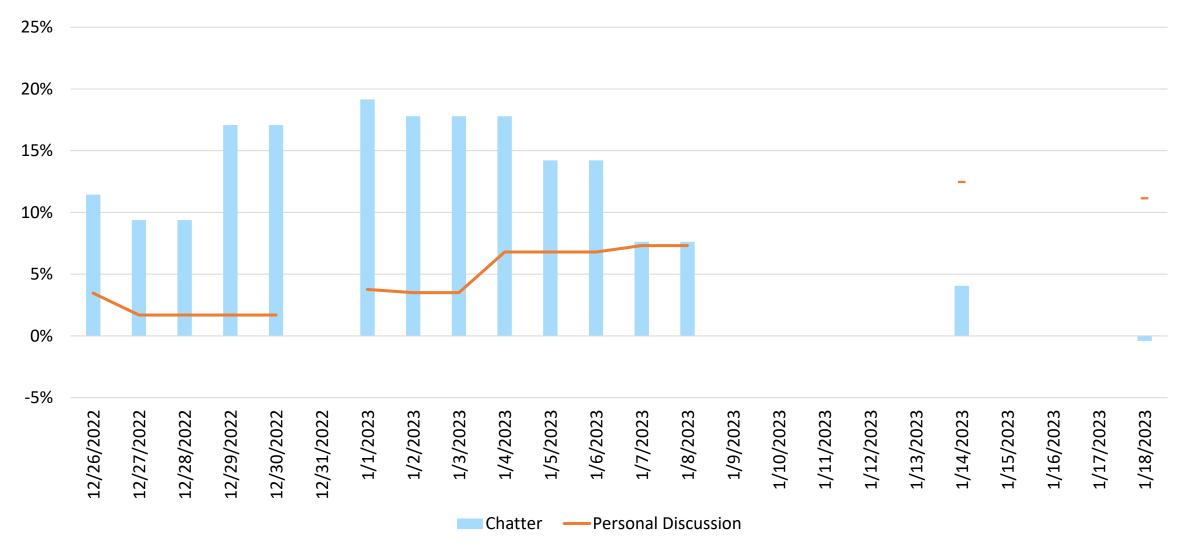




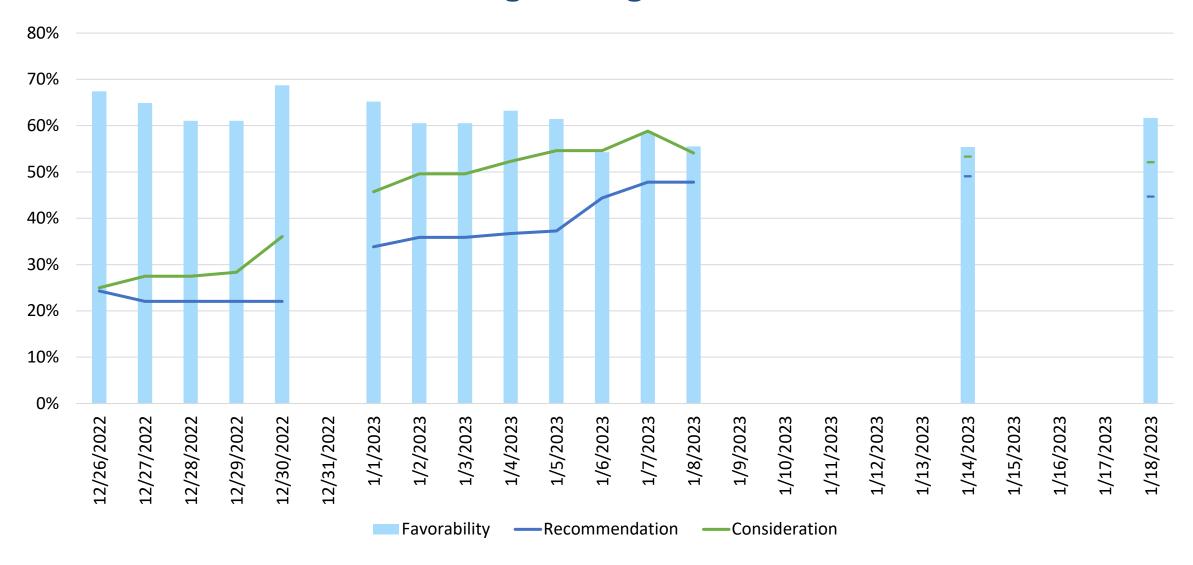
South Korea Responsible Travelers Segment Maui



Maui – Chatter (Net) and Personal Discussion South Korea Two-Week Moving Average



Maui – Recommendation, Consideration and Favorability South Korea Two-Week Moving Average





South Korea Responsible Travelers Segment Kaua'i



Kaua'i – Chatter (Net) and Personal Discussion South Korea Two-Week Moving Average

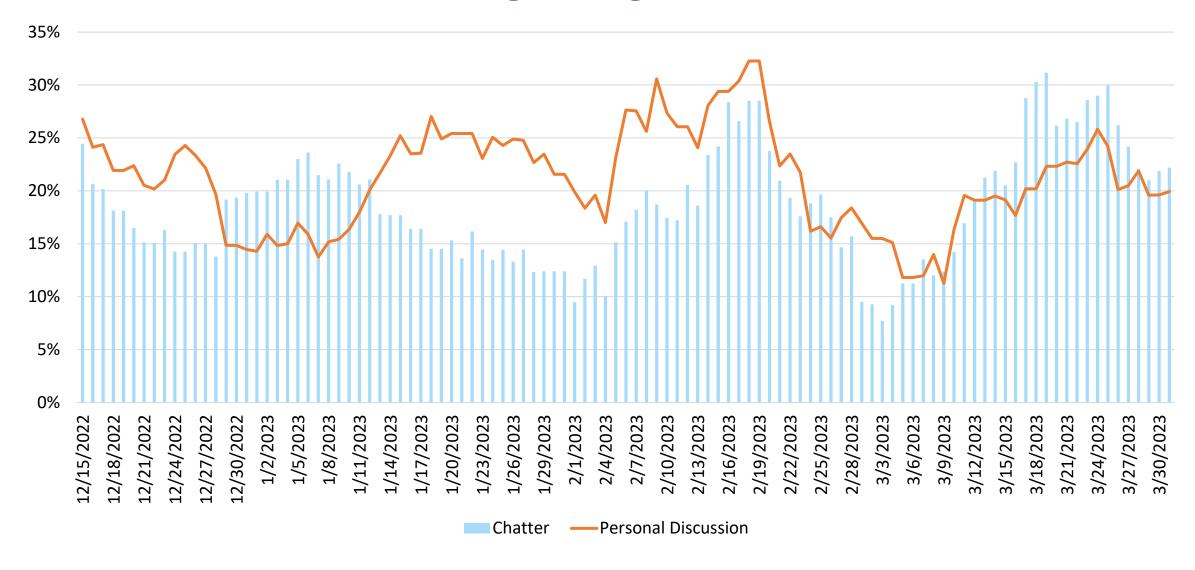
Kaua'i – Recommendation, Consideration and Favorability South Korea Two-Week Moving Average



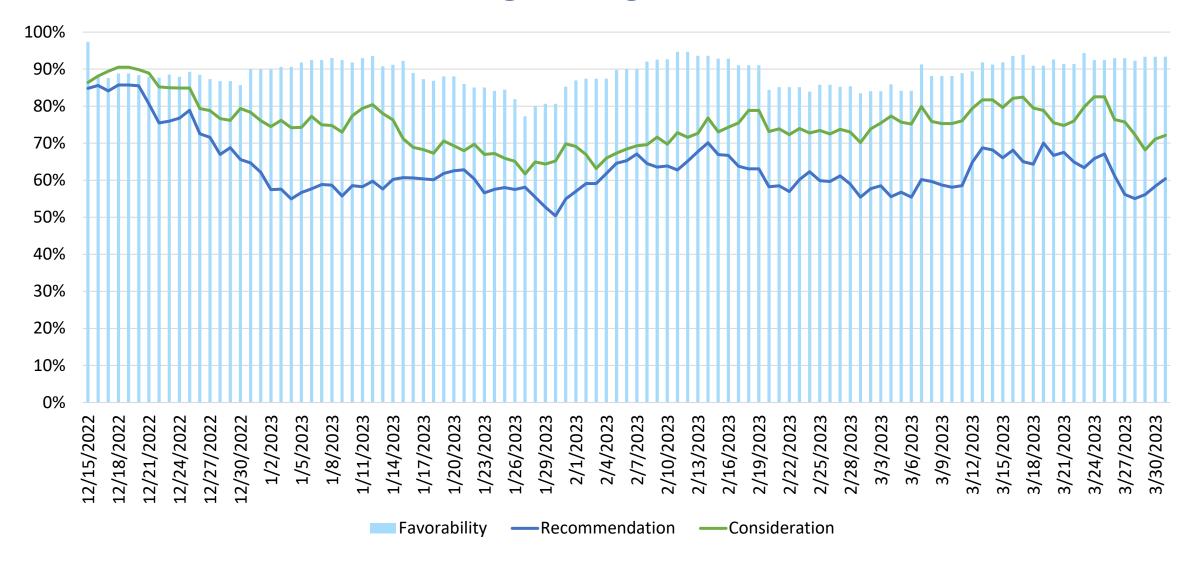
South Korea Responsible Travelers Segment Hawai'i Island



Hawai'i Island - Chatter (Net) and Personal Discussion South Korea Two-Week Moving Average



Hawai'i Island - Recommendation, Consideration and Favorability **South Korea Two-Week Moving Average**



Source: Vision Insights Data as of April 04, 2023 Samples for Kaua'i, Moloka'i, and Lāna'i are limited