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April 2023 Hawai'i Hotel Performance Report

Hawai'i hotels statewide reported weaker revenue per available room (RevPAR), and occupancy in April 2023 compared to April 2022. Average daily rate (ADR) was slightly higher than last year. When compared to pre-pandemic April 2019, statewide ADR and RevPAR were higher in April but occupancy was lower in April 2023.

According to the Hawai'i Hotel Performance Report published by the Hawai'i Tourism Authority (HTA), statewide RevPAR in April 2023 was \$278 (-2.2%), with ADR at \$376 (+0.5%) and occupancy of 73.9 percent (-2.0 percentage points) compared to April 2022 (Figure 1). Compared with April 2019, RevPAR was 31.0 percent higher, driven by higher ADR (+38.2%) which offset lower occupancy (-4.1 percentage points) (Figure 3).

The report's findings utilized data compiled by STR, Inc., which conducts the largest and most comprehensive survey of hotel properties in the Hawaiian Islands. For April 2023, the survey included 153 properties representing 47,381 rooms, or 84.6 percent of all lodging properties with 20 rooms or more in the Hawaiian Islands, including those offering full service, limited service, and condominium hotels. Vacation rental and timeshare properties were not included in this survey.

Statewide Hawai'i hotel room revenues totaled \$467.6 million (-2.3% vs. 2022, +35.6% vs. 2019) in April 2023. Room demand was 1.2 million room nights (-2.8% vs. 2022, -1.9% vs. 2019) and room supply was 1.7 million room nights (-0.1% vs. 2022, +3.5% vs. 2019) (Figure 2).

Luxury Class properties earned RevPAR of \$517 (-7.8% vs. 2022, +23.1% vs. 2019), with ADR at \$859 (-0.8% vs. 2022, +55.8% vs. 2019) and occupancy of 60.2 percent (-4.6 percentage points vs. 2022, -16.0 percentage points vs. 2019). Midscale & Economy Class properties earned RevPAR of \$181 (+2.3% vs. 2022, +38.5% vs. 2019) with ADR at \$245 (+3.4% vs. 2022, +51.6% vs. 2019) and occupancy of 73.9 percent (-0.8 percentage points vs. 2022, -6.9 percentage points vs. 2019).

Maui County hotels led the counties in April 2023 and achieved RevPAR of \$398 (-9.3% vs. 2022, +30.4% vs. 2019), with ADR at \$609 (+0.1% vs. 2022, +57.3% vs. 2019) and occupancy of 65.4 percent (-6.8 percentage points vs. 2022, -13.5 percentage points vs. 2019). Maui's luxury resort region of Wailea had RevPAR of \$586 (-6.5% vs. 2022, +4.6% vs. 2019), with ADR at \$957 (-2.0% vs. 2022, +58.0% vs. 2019) and occupancy of 61.2 percent (-2.9 percentage points vs. 2022, -31.2 percentage points vs. 2019). The Lahaina/Kā'anapali/Kapalua region had RevPAR of \$362 (-9.8% vs. 2022, +44.8% vs. 2019), ADR at \$538 (+0.7% vs. 2022, +68.6% vs. 2019) and occupancy of 67.2 percent (-7.8 percentage points vs. 2022, -11.1 percentage points vs. 2019).

Kaua'i hotels earned RevPAR of \$308 (-2.5% vs. 2022, +73.1% vs. 2019), with ADR at \$408 (+5.7% vs. 2022, +53.1% vs. 2019) and occupancy of 75.3 percent (-6.3 percentage points vs. 2022, +8.7 percentage points vs. 2019).

Hotels on the island of Hawai'i reported RevPAR at \$299 (-11.0% vs. 2022, +54.3% vs. 2019), with ADR at \$430 (-3.6% vs. 2022, +65.6% vs. 2019), and occupancy of 69.6 percent (-5.8 percentage points vs. 2022, -5.1 percentage points vs. 2019). Kohala Coast hotels earned

RevPAR of \$453 (-11.4% vs. 2022, +58.5% vs. 2019), with ADR at \$603 (-11.5% vs. 2022, +61.4% vs. 2019), and occupancy of 75.1 percent (+0.1 percentage points vs. 2022, -1.4 percentage points vs. 2019).

Oʻahu hotels reported RevPAR of \$214 (+7.8% vs. 2022, +17.2% vs. 2019) in April, ADR at \$272 (+5.6% vs. 2022, +19.3% vs. 2019) and occupancy of 78.5 percent (+1.6 percentage points vs. 2022, -1.4 percentage points vs. 2019). Waikīkī hotels earned RevPAR of \$201 (+7.4% vs. 2022, +13.1% vs. 2019), with ADR at \$256 (+6.2% vs. 2022, +14.9% vs. 2019) and occupancy of 78.7 percent (+0.9 percentage points vs. 2022, -1.3 percentage points vs. 2019).

Tables of hotel performance statistics, including data presented in the report are available for viewing online at: https://www.hawaiitourismauthority.org/research/infrastructure-research/

About the Hawai'i Hotel Performance Report

The Hawai'i Hotel Performance Report is produced using hotel survey data compiled by STR, Inc., the largest survey of its kind in Hawai'i. The survey generally excludes properties with under 20 lodging units, such as small bed and breakfasts, youth hostels, single-family vacation rentals, cottages, individually rented vacation condominiums and sold timeshare units no longer available for hotel use. The data has been weighted both geographically and by class of property to compensate for any over and/or under representation of hotel survey participants by location and type.

For April 2023, the survey included 153 properties representing 47,381 rooms, or 84.6 percent of all lodging properties with 20 rooms or more in the Hawaiian Islands, including full service, limited service, and condominium hotels. The April survey included 77 properties on Oʻahu representing 28,948 rooms (95.2%); 40 properties in the County of Maui, representing 9,818 rooms (70.5%); 17 properties on the island of Hawaiʻi, representing 4,990 rooms (72.8%); and 19 properties on Kauaʻi, representing 3,625 rooms (74.6%).

About the Hawai'i Tourism Authority

The Hawai'i Tourism Authority is the state agency responsible for holistically managing tourism in a sustainable manner consistent with community desires, economic goals, cultural values, preservation of natural resources, and visitor industry needs. HTA works with the community and industry to *Mālama Ku'u Home* – care for our beloved home. For more information about HTA, visit www.hawaiitourismauthority.org or follow @HawaiiHTA on Facebook, Instagram, and Twitter.

Figure 1: Hawai'i Hotel Performance April 2023

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		Occupan	су %	Ave	rage Daily Rat		RevPAR		
			Percentage			%			%
	2023	2022	Pt. Change	2023	2022	Change	2023	2022	Change
State of Hawai'i	73.9%	75.9%	-2.0%	\$376.43	\$374.46	0.5%	\$278.16	\$284.36	-2.2%
Luxury Class	60.2%	64.8%	-2.0 % -4.6%	\$859.02	\$865.71	-0.8%	\$517.45	\$561.00	-2.2 % -7.8%
Upper Upscale Class	78.4%	79.7%	-1.3%	\$348.16	\$344.66	1.0%	\$273.04	\$274.67	-0.6%
Upscale Class	76.3%	78.3%	-2.0%	\$264.32	\$259.14	2.0%	\$201.57	\$202.87	-0.6%
Upper Midscale Class	70.4%	72.6%	-2.2%	\$229.62	\$230.54	-0.4%	\$161.72	\$167.47	-3.4%
Midscale & Economy Class	73.9%	74.7%	-0.8%	\$244.65	\$236.58	3.4%	\$180.86	\$176.85	2.3%
	70.5%	70.00/	4.00/	#070 04	#057.50	F 00/	#040 F0	# 400.00	7.00/
Oʻahu	78.5%	76.9%	1.6%	\$272.04	\$257.56	5.6%	\$213.56	\$198.03	7.8%
Waikīkī	78.7%	77.8%	0.9%	\$255.59	\$240.73	6.2%	\$201.14	\$187.33	7.4%
Other Oʻahu	77.4%	71.6%	5.8%	\$365.54	\$360.79	1.3%	\$283.09	\$258.47	9.5%
Oʻahu Luxury	61.7%	64.3%	-2.6%	\$685.77	\$670.51	2.3%	\$423.08	\$431.05	-1.8%
Oʻahu Upper Upscale	81.8%	80.0%	1.8%	\$281.27	\$263.68	6.7%	\$229.95	\$210.85	9.1%
Oʻahu Upscale	80.9%	80.7%	0.2%	\$199.92	\$187.78	6.5%	\$161.77	\$151.55	6.7%
Oʻahu Upper Midscale	72.5%	66.8%	5.7%	\$161.35	\$150.96	6.9%	\$116.98	\$100.87	16.0%
Oʻahu Midscale & Economy	77.2%	74.2%	3.0%	\$144.65	\$129.43	11.8%	\$111.68	\$96.02	16.3%
Maui County	65.4%	72.2%	-6.8%	\$609.10	\$608.58	0.1%	\$398.47	\$439.24	-9.3%
Wailea	61.2%	64.1%	-2.9%	\$957.37	\$976.80	-2.0%	\$585.91	\$626.54	-6.5%
Lahaina/Kāʻanapali/Kapalua	67.2%	75.0%	-7.8%	\$538.25	\$534.47	0.7%	\$361.76	\$400.92	-9.8%
Other Maui County	63.2%	68.7%	-5.5%	\$701.23	\$706.21	-0.7%	\$443.37	\$485.49	-8.7%
Maui County Luxury	54.3%	59.7%	-5.5%	\$1,053.13	\$1,052.13	0.1%	\$571.42	\$628.54	- 9.1%
Maui County Upper Upscale & Upscale	69.9%	77.2%	-7.3%	\$504.24	\$504.96	-0.1%	\$352.53	\$389.76	-9.6%
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Island of Hawaiʻi	69.6%	75.4%	-5.8%	\$429.95	\$445.92	-3.6%	\$299.38	\$336.35	-11.0%
Kohala Coast	75.1%	75.0%	0.1%	\$602.95	\$681.32	-11.5%	\$452.81	\$511.02	-11.4%
Kaua'i	75.3%	81.7%	-6.3%	\$408.45	\$386.33	5.7%	\$307.70	\$315.56	-2.5%

Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 2: Hawai'i Hotel Performance by Measure April 2023

	l iguio 2	Supply (thousands)			Demand (thousands)			Revenue (millions)		
	2023	2022	% Change	2023	2022	% Change	2023	2022	% Change	
State of Hawaiʻi	1,680.9	1,682.7	-0.1%	1,242.1	1,277.8	-2.8%	467.6	478.5	-2.3%	
Oʻahu	912.1	920.3	-0.9%	716.0	707.6	1.2%	194.8	182.2	6.9%	
Waikīkī	773.8	781.8	-1.0%	608.9	608.4	0.1%	155.6	146.5	6.3%	
Maui County Wailea	417.7 88.7	414.8 88.9	0.7% -0.2%	273.3 54.3	299.4 57.0	-8.7% -4.8%	166.4 52.0	182.2 55.7	-8.7% -6.7%	
Lahaina/Kāʻanapali/ Kapalua	229.8	226.9	1.3%	154.5	170.2	-9.2%	83.1	91.0	-8.6%	
Island of Hawaiʻi Kohala Coast	205.5 88.6	209.3 88.7	-1.8% -0.2%	143.1 66.5	157.9 66.6	-9.4% 0.0%	61.5 40.1	70.4 45.3	-12.6% -11.5%	
Kauaʻi	145.7	138.2	5.4%	109.7	112.9	-2.8%	44.8	43.6	2.8%	

Figure 3: Hawai'i Hotel Performance April 2023 vs. 2019

		0	a., 0/	A	ese Deily D	-4-		RevPAR	
		Occupan	Percentage	Aver	age Daily Ra	ate %		RevPAR	%
	2023	2019	Pt. Change	2023	2019	Change	2023	2019	Change
004 - 511 - 273	70.00/	78.0%	-4.1%	#270.42	#070.00	20.00/	\$278.16	£040.00	24.00/
State of Hawai'i	73.9%			\$376.43	\$272.33	38.2%		\$212.28	31.0%
Luxury Class	60.2%	76.3%	-16.0%	\$859.02	\$551.31	55.8%	\$517.45	\$420.42	23.1%
Upper Upscale Class	78.4%	78.8%	-0.3%	\$348.16	\$271.85	28.1%	\$273.04	\$214.14	27.5%
Upscale Class	76.3%	76.1%	0.2%	\$264.32	\$198.57	33.1%	\$201.57	\$151.13	33.4%
Upper Midscale Class	70.4%	78.8%	-8.4%	\$229.62	\$152.81	50.3%	\$161.72	\$120.41	34.3%
Midscale & Economy Class	73.9%	80.9%	-6.9%	\$244.65	\$161.41	51.6%	\$180.86	\$130.55	38.5%
Oʻahu	78.5%	79.9%	-1.4%	\$272.04	\$228.06	19.3%	\$213.56	\$182.27	17.2%
Waikīkī	78.7%	80.0%	-1.3%	\$255.59	\$222.37	14.9%	\$201.14	\$177.85	13.1%
Other Oʻahu	77.4%	79.6%	-2.1%	\$365.54	\$262.65	39.2%	\$283.09	\$208.99	35.5%
Oʻahu Luxury	61.7%	68.9%	-7.2%	\$685.77	\$479.91	42.9%	\$423.08	\$330.66	28.0%
Oʻahu Upper Upscale	81.8%	81.4%	0.4%	\$281.27	\$253.05	11.2%	\$229.95	\$205.87	11.7%
Oʻahu Upscale	80.9%	81.3%	-0.4%	\$199.92	\$186.12	7.4%	\$161.77	\$151.27	6.9%
Oʻahu Upper Midscale	72.5%	78.9%	-6.4%	\$161.35	\$146.46	10.2%	\$116.98	\$115.50	1.3%
''	77.2%	84.2%	-0.4 % -7.0%	\$144.65	\$121.40	19.1%	\$111.68	\$102.20	9.3%
Oʻahu Midscale & Economy	11.270	04.270	-7.070	φ144.05	φ121.40	19.170	ф111.00	φ102.20	9.370
Maui County	65.4%	78.9%	-13.5%	\$609.10	\$387.16	57.3%	\$398.47	\$305.55	30.4%
Wailea	61.2%	92.4%	-31.2%	\$957.37	\$606.10	58.0%	\$585.91	\$560.29	4.6%
Lahaina/Kāʻanapali/Kapalua	67.2%	78.3%	-11.1%	\$538.25	\$319.27	68.6%	\$361.76	\$249.92	44.8%
Other Maui County	63.2%	79.7%	-16.5%	\$701.23	\$472.21	48.5%	\$443.37	\$376.55	17.7%
Maui County Luxury	54.3%	83.1%	-28.9%	\$1,053.13	\$635.57	65.7%	\$571.42	\$528.22	8.2%
Maui County Upper Upscale	69.9%	78.4%	-8.5%	\$504.24	\$304.50	65.6%	\$352.53	\$238.74	47.7%
& Upscale				,	,		,	,	
Island of Hawaiʻi	69.6%	74.7%	-5.1%	\$429.95	\$259.70	65.6%	\$299.38	\$193.99	54.3%
Kohala Coast	75.1%	76.5%	-1.4%	\$602.95	\$373.55	61.4%	\$452.81	\$285.72	58.5%
Kauaʻi	75.3%	66.6%	8.7%	\$408.45	\$266.81	53.1%	\$307.70	\$177.78	73.1%

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Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 4: Hawai'i Hotel Performance by Measure April 2023 vs. 2019

	Supply (thousands) %				Demand (thousands) %			Revenue (millions)		
	2023	2019	Change	2023	2019	Change	2023	2019	Change	
State of Hawaiʻi	1,680.9	1,623.8	3.5%	1,242.1	1,265.7	-1.9%	467.6	344.7	35.6%	
Oʻahu	912.1	912.1	0.0%	716.0	728.9	-1.8%	194.8	166.2	17.2%	
Waikīkī	773.8	782.7	-1.1%	608.9	626.0	-2.7%	155.6	139.2	11.8%	
Maui County	417.7	381.8	9.4%	273.3	301.3	-9.3%	166.4	116.7	42.7%	
Wailea Lahaina/Kāʻanapali/	88.7	65.8	34.8%	54.3	60.8	-10.7%	52.0	36.9	41.0%	
Kapalua	229.8	214.1	7.4%	154.5	167.6	-7.8%	83.1	53.5	55.4%	
Island of Hawaiʻi	205.5	194.2	5.8%	143.1	145.1	-1.4%	61.5	37.7	63.3%	
Kohala Coast	88.6	90.0	-1.6%	66.5	68.8	-3.4%	40.1	25.7	56.0%	
Kauaʻi	145.7	135.7	7.3%	109.7	90.4	21.4%	44.8	24.1	85.8%	

Figure 5: Hawai'i Hotel Performance Year-to-Date April 2023

_		Occupanc	•	Ave	Average Daily Rate			RevPAR		
			Percentage	%				%		
	2023	2022	Pt. Change	2023	2022	Change	2023	2022	Change	
State of Hawaiʻi	75.0%	71.7%	3.3%	\$385.97	\$363.25	6.3%	\$289.48	\$260.57	11.1%	
Luxury Class	60.7%	59.3%	1.4%	\$871.80	\$857.76	1.6%	\$529.11	\$508.99	4.0%	
Upper Upscale Class	78.4%	74.1%	4.3%	\$354.97	\$332.36	6.8%	\$278.22	\$246.29	13.0%	
Upscale Class	77.9%	75.1%	2.7%	\$281.97	\$256.59	9.9%	\$219.57	\$192.75	13.9%	
Upper Midscale Class	75.1%	71.5%	3.6%	\$245.35	\$225.29	8.9%	\$184.22	\$161.05	14.4%	
Midscale & Economy Class	76.7%	73.8%	2.9%	\$254.81	\$234.08	8.9%	\$195.49	\$172.76	13.2%	
Oʻahu	77.9%	72.1%	5.8%	\$272.55	\$244.06	11.7%	\$212.24	\$175.85	20.7%	
Oʻanu Waikīkī	78.0%	72.1%	5.7%	\$272.55 \$259.57	\$244.00 \$230.48	12.6%	\$202.43	\$175.65	20.7%	
	77.2%	70.5%	6.7%	\$345.90	\$322.67	7.2%	\$202.43	\$227.52	17.4%	
Other Oʻahu	60.7%	70.5% 50.7%	10.0%	\$675.45	\$657.62	2.7%	\$409.69	\$333.26	22.9%	
Oʻahu Luxury	79.9%	74.1%	5.8%	\$282.03	\$251.94	11.9%	\$225.31	\$186.79	20.6%	
Oʻahu Upper Upscale	81.9%	74.1% 78.5%	3.3%	\$204.26	\$187.50	8.9%	\$167.22	\$160.79	13.5%	
Oʻahu Upscale Oʻahu Upper Midscale	74.3%	65.9%	3.5% 8.5%	\$204.20 \$168.02	\$150.93	11.3%	\$107.22	\$99.39	25.7%	
··	78.6%	74.1%	4.5%	\$100.02	\$134.33	12.8%	\$124.90	\$99.54	19.7%	
Oʻahu Midscale & Economy	70.0%	74.170	4.570	φ131.49	φ134.33	12.070	ф119.10	φ99.54	19.770	
Maui County	68.8%	68.0%	0.8%	\$635.29	\$601.45	5.6%	\$437.27	\$409.08	6.9%	
Wailea	61.8%	64.0%	-2.1%	\$1,002.30	\$937.50	6.9%	\$619.85	\$599.58	3.4%	
Lahaina/Kāʻanapali/Kapalua	71.8%	69.8%	2.0%	\$559.06	\$525.32	6.4%	\$401.42	\$366.45	9.5%	
Other Maui County	65.2%	65.9%	-0.7%	\$738.04	\$699.22	5.6%	\$481.13	\$460.82	4.4%	
Maui County Luxury	55.2%	57.8%	-2.6%	\$1,109.57	\$1,041.07	6.6%	\$612.55	\$601.68	1.8%	
Maui County Upper	74.0%	72.1%	2.0%	\$526.48	\$493.05	6.8%	\$389.68	\$355.26	9.7%	
Upscale & Upscale										
Island of Hawai'i	74.8%	75.2%	-0.4%	\$426.41	\$425.89	0.1%	\$319.04	\$320.17	-0.4%	
Kohala Coast	76.4%	74.4%	2.0%	\$598.73	\$640.31	-6.5%	\$457.51	\$476.59	-4.0%	
Kaua'i	75.0%	75.6%	-0.6%	\$411.49	\$380.52	8.1%	\$308.54	\$287.63	7.3%	

Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 6: Hawai'i Hotel Performance by Measure Year-to-Date April 2023

		Supply (thousands)	%	-	Demand (thousands)	%	-	Revenue (millions)	%
	2023	2022	Change	2023	2022	Change	2023	2022	Change
State of Hawaiʻi	6,704.7	6,728.8	-0.4%	5,028.6	4,826.7	4.2%	1,940.9	1,753.3	10.7%
Oʻahu	3,648.2	3,679.4	-0.8%	2,840.9	2,651.1	7.2%	774.3	647.0	19.7%
Waikīkī	3,095.0	3,125.6	-1.0%	2,413.8	2,260.6	6.8%	626.5	521.0	20.3%
Maui County Wailea Lahaina/Kāʻanapali/ Kapalua	1,670.5 355.0 919.3	1,662.6 355.7 911.5	0.5% -0.2% 0.9%	1,149.8 219.6 660.1	1,130.9 227.5 635.8	1.7% -3.5% 3.8%	730.5 220.1 369.0	680.2 213.3 334.0	7.4% 3.2% 10.5%
Island of Hawaiʻi Kohala Coast	811.0 354.4	837.6 355.0	-3.2% -0.2%	606.8 270.8	629.7 264.2	-3.6% 2.5%	258.7 162.1	268.2 169.2	-3.5% -4.2%
Kauaʻi	574.9	549.1	4.7%	431.1	415.1	3.9%	177.4	157.9	12.3%

Figure 7: Hawai'i Hotel Performance Year-to-Date April 2023 vs. 2019

			· onomian						
		Occupan	су %	Aver	age Daily R			RevPAR	
			Percentage			%			%
	2023	2019	Pt. Change	2023	2019	Change	2023	2019	Change
a	75.00/	00.00/	F 00/	#00F 07	# 000 40	0.4.00/	# 000 40	#000 70	00.5%
State of Hawaiʻi	75.0%	80.0%	-5.0%	\$385.97	\$286.10	34.9%	\$289.48	\$228.76	26.5%
Luxury Class	60.7%	75.9%	-15.2%	\$871.80	\$583.35	49.4%	\$529.11	\$442.61	19.5%
Upper Upscale Class	78.4%	81.7%	-3.3%	\$354.97	\$281.03	26.3%	\$278.22	\$229.55	21.2%
Upscale Class	77.9%	77.2%	0.7%	\$281.97	\$215.39	30.9%	\$219.57	\$166.26	32.1%
Upper Midscale Class	75.1%	82.7%	-7.6%	\$245.35	\$162.13	51.3%	\$184.22	\$134.12	37.4%
Midscale & Economy Class	76.7%	82.7%	-6.0%	\$254.81	\$180.85	40.9%	\$195.49	\$149.58	30.7%
Oʻahu	77.9%	82.2%	-4.3%	\$272.55	\$232.89	17.0%	\$212.24	\$191.44	10.9%
	78.0%	82.4%	-4.3% -4.4%	\$272.55	\$232.69	14.0%	\$202.43	\$187.53	7.9%
Waikīkī	77.2%	81.2%	-4.4% -4.0%	*					
Other Oʻahu				\$345.90	\$264.97	30.5%	\$267.08	\$215.07	24.2%
Oʻahu Luxury	60.7%	69.9%	-9.2%	\$675.45	\$493.32	36.9%	\$409.69	\$344.80	18.8%
Oʻahu Upper Upscale	79.9%	83.7%	-3.8%	\$282.03	\$255.76	10.3%	\$225.31	\$214.12	5.2%
Oʻahu Upscale	81.9%	82.0%	-0.2%	\$204.26	\$190.89	7.0%	\$167.22	\$156.62	6.8%
Oʻahu Upper Midscale	74.3%	83.0%	-8.6%	\$168.02	\$153.93	9.2%	\$124.90	\$127.70	-2.2%
Oʻahu Midscale & Economy	78.6%	86.9%	-8.3%	\$151.49	\$130.04	16.5%	\$119.10	\$112.99	5.4%
Maui County	68.8%	78.5%	-9.7%	\$635.29	\$420.38	51.1%	\$437.27	\$330.19	32.4%
Wailea	61.8%	89.7%	-27.9%	\$1,002.30	\$636.66	57.4%	\$619.85	\$571.05	8.5%
Lahaina/Kāʻanapali/Kapalua	71.8%	77.6%	-5.8%	\$559.06	\$351.34	59.1%	\$401.42	\$272.64	47.2%
Other Maui County	65.2%	79.8%	-14.6%	\$738.04	\$506.10	45.8%	\$481.13	\$403.64	19.2%
Maui County Luxury	55.2%	81.0%	-25.8%	\$1,109.57	\$686.03	61.7%	\$612.55	\$555.84	10.2%
Maui County Upper Upscale	74.0%	78.4%	-4.4%	\$526.48	\$333.30	58.0%	\$389.68	\$261.27	49.1%
& Upscale									
Island of Hawai'i	74.8%	77.9%	-3.1%	\$426.41	\$278.26	53.2%	\$319.04	\$216.84	47.1%
Kohala Coast	76.4%	78.6%	-2.2%	\$598.73	\$394.29	51.8%	\$457.51	\$309.91	47.6%
Kauaʻi	75.0%	71.8%	3.2%	\$411.49	\$294.40	39.8%	\$308.54	\$211.34	46.0%

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Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 8: Hawai'i Hotel Performance by Measure Year-to-Date April 2023 vs. 2019

		Supply (thousands)	%		Demand (thousands)	%		Revenue (millions)	%
	2023	2019	Change	2023	2019	Change	2023	2019	Change
State of Hawaiʻi	6,704.7	6,496.1	3.2%	5,028.6	5,194.1	-3.2%	1,940.9	1,486.0	30.6%
Oʻahu	3,648.2	3,648.2	0.0%	2,840.9	2,998.8	-5.3%	774.3	698.4	10.9%
Waikīkī	3,095.0	3,130.7	-1.1%	2,413.8	2,578.7	-6.4%	626.5	587.1	6.7%
Maui County	1,670.5	1,527.1	9.4%	1,149.8	1,199.5	-4.1%	730.5	504.2	44.9%
Wailea Lahaina/Kāʻanapali/	355.0	263.3	34.8%	219.6	236.1	-7.0%	220.1	150.3	46.4%
Kapalua	919.3	856.2	7.4%	660.1	664.4	-0.6%	369.0	233.4	58.1%
Island of Hawaiʻi	811.0	776.8	4.4%	606.8	605.3	0.2%	258.7	168.4	53.6%
Kohala Coast	354.4	360.0	-1.6%	270.8	283.0	-4.3%	162.1	111.6	45.3%
Kauaʻi	574.9	543.9	5.7%	431.1	390.5	10.4%	177.4	115.0	54.3%

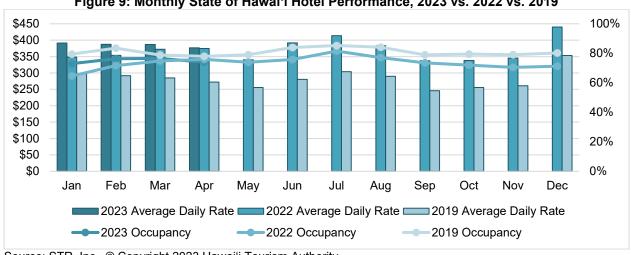
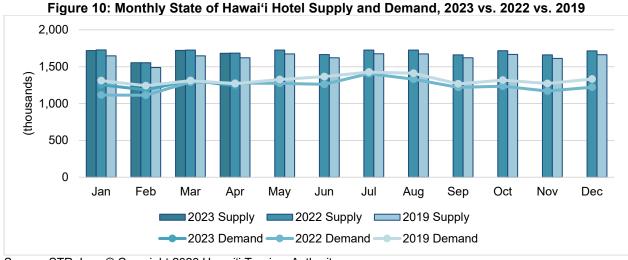
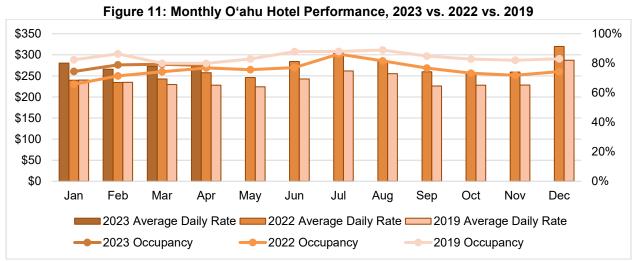


Figure 9: Monthly State of Hawai'i Hotel Performance, 2023 vs. 2022 vs. 2019

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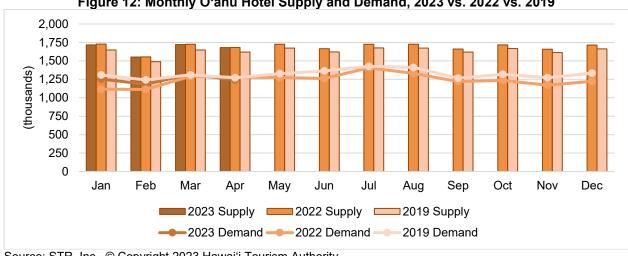
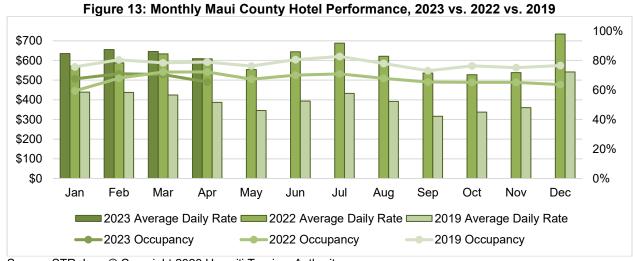
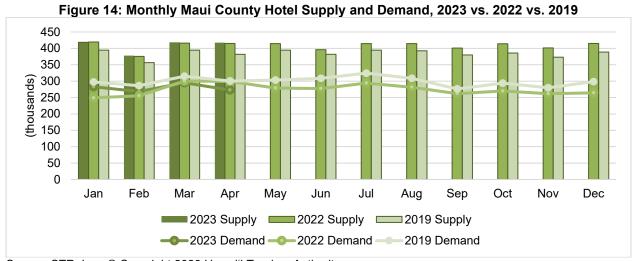


Figure 12: Monthly O'ahu Hotel Supply and Demand, 2023 vs. 2022 vs. 2019

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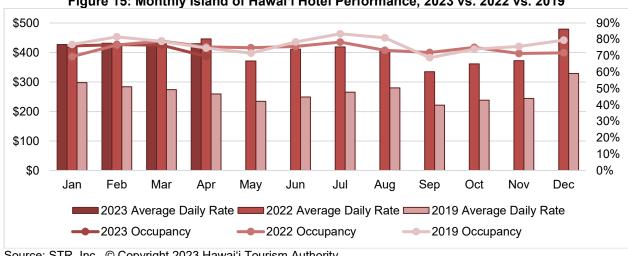
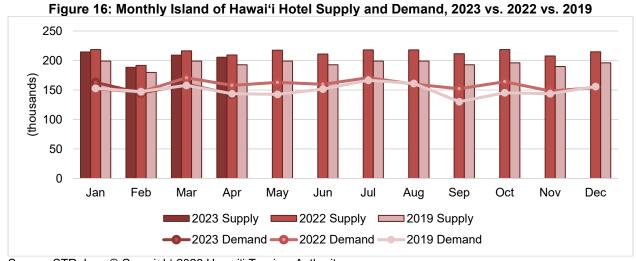


Figure 15: Monthly Island of Hawai'i Hotel Performance, 2023 vs. 2022 vs. 2019

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