



## July 2023 Hawai'i Hotel Performance Report

Hawai'i hotels statewide reported lower revenue per available room (RevPAR), average daily rate (ADR), and occupancy in July 2023 compared to July 2022. When compared to pre-pandemic July 2019, statewide ADR and RevPAR were higher in July 2023 but occupancy was lower.

According to the Hawai'i Hotel Performance Report published by the Hawai'i Tourism Authority (HTA), statewide RevPAR in July 2023 was \$317 (-6.6%), with ADR at \$409 (-2.0%) and occupancy of 77.4 percent (-3.8 percentage points) compared to July 2022 (Figure 1). Compared with July 2019, RevPAR was 22.2 percent higher, driven by higher ADR (+34.6%) which offset lower occupancy (-7.9 percentage points) (Figure 3).

The report's findings utilized data compiled by STR, Inc., which conducts the largest and most comprehensive survey of hotel properties in the Hawaiian Islands. For July 2023, the survey included 155 properties representing 47,489 rooms, or 84.6 percent of all lodging properties with 20 rooms or more in the Hawaiian Islands, including those offering full service, limited service, and condominium hotels. Vacation rental and timeshare properties were not included in this survey.

Statewide Hawai'i hotel room revenues totaled \$551.2 million (-6.2% vs. 2022, +27.0% vs. 2019) in July 2023. Room demand was 1.3 million room nights (-4.3% vs. 2022, -5.7% vs. 2019) and room supply was 1.7 million room nights (+0.4% vs. 2022, +3.9% vs. 2019) (Figure 2).

Luxury Class properties earned RevPAR of \$586 (-3.9% vs. 2022, +16.7% vs. 2019), with ADR at \$918 (-5.5% vs. 2022, +51.7% vs. 2019) and occupancy of 63.8 percent (+1.1 percentage points vs. 2022, -19.2 percentage points vs. 2019). Midscale & Economy Class properties earned RevPAR of \$207 (-10.0% vs. 2022, +37.9% vs. 2019) with ADR at \$265 (-4.1% vs. 2022, +48.9% vs. 2019) and occupancy of 78.3 percent (-5.2 percentage points vs. 2022, -6.2 percentage points vs. 2019).

Maui County hotels led the counties in July 2023 and achieved RevPAR of \$442 (-10.3% vs. 2022, +23.6% vs. 2019), with ADR at \$656 (-5.1% vs. 2022, +51.7% vs. 2019) and occupancy of 67.4 percent (-3.9 percentage points vs. 2022, -15.3 percentage points vs. 2019). Maui's luxury resort region of Wailea had RevPAR of \$656 (-8.8% vs. 2022, +2.5% vs. 2019), with ADR at \$1,022 (-10.2% vs. 2022, +46.5% vs. 2019) and occupancy of 64.2 percent (+1.0 percentage points vs. 2022, -27.6 percentage points vs. 2019). The Lahaina/Kāʻanapali/Kapalua region had RevPAR of \$409 (-11.0% vs. 2022, +36.0% vs. 2019), ADR at \$582 (-5.8% vs. 2022, +59.1% vs. 2019) and occupancy of 70.3 percent (-4.1 percentage points vs. 2022, -12.0 percentage points vs. 2019).

Kaua'i hotels earned RevPAR of \$337 (-8.7% vs. 2022, +45.9% vs. 2019), with ADR at \$459 (+2.2% vs. 2022, +52.3% vs. 2019) and occupancy of 73.5 percent (-8.8 percentage points vs. 2022, -3.2 percentage points vs. 2019).

Hotels on the island of Hawai'i reported RevPAR at \$303 (-9.6% vs. 2022, +36.7% vs. 2019), with ADR at \$442 (+2.9% vs. 2022, +66.7% vs. 2019), and occupancy of 68.4 percent (-9.4 percentage points vs. 2022, -15.0 percentage points vs. 2019). Kohala Coast hotels earned RevPAR of \$444 (-6.3% vs. 2022, +37.4% vs. 2019), with ADR at \$590 (-8.0% vs. 2022, +56.9% vs. 2019), and occupancy of 75.3 percent (+1.4 percentage points vs. 2022, -10.7 percentage points vs. 2019).

Oʻahu hotels reported RevPAR of \$259 (-2.2% vs. 2022, +12.6% vs. 2019) in July, ADR at \$306 (-0.2% vs. 2022, +17.1% vs. 2019) and occupancy of 84.6 percent (-1.7 percentage points vs. 2022, -3.4 percentage points vs. 2019). Waikīkī hotels earned RevPAR of \$249 (-2.4% vs. 2022, +11.5% vs. 2019), with ADR at \$291 (-0.7% vs. 2022, +14.5% vs. 2019) and occupancy of 85.5 percent (-1.4 percentage points vs. 2022, -2.3 percentage points vs. 2019).

Tables of hotel performance statistics, including data presented in the report are available for viewing online at: <a href="https://www.hawaiitourismauthority.org/research/infrastructure-research/">https://www.hawaiitourismauthority.org/research/infrastructure-research/</a>

## About the Hawai'i Hotel Performance Report

The Hawai'i Hotel Performance Report is produced using hotel survey data compiled by STR, Inc., the largest survey of its kind in Hawai'i. The survey generally excludes properties with under 20 lodging units, such as small bed and breakfasts, youth hostels, single-family vacation rentals, cottages, individually rented vacation condominiums and sold timeshare units no longer available for hotel use. The data has been weighted both geographically and by class of property to compensate for any over and/or under representation of hotel survey participants by location and type.

For July 2023, the survey included 155 properties representing 47,489 rooms, or 84.6 percent of all lodging properties with 20 rooms or more in the Hawaiian Islands, including full service, limited service, and condominium hotels. The July survey included 77 properties on Oʻahu, representing 28,940 rooms (95.2%); 40 properties in the County of Maui, representing 9,705 rooms (69.8%); 18 properties on the island of Hawaiʻi, representing 5,140 rooms (73.4%); and 20 properties on Kauaʻi, representing 3,704 rooms (76.3%).

## About the Hawai'i Tourism Authority

The Hawai'i Tourism Authority is the state agency responsible for holistically managing tourism in a sustainable manner consistent with community desires, economic goals, cultural values, preservation of natural resources, and visitor industry needs. HTA works with the community and industry to *Mālama Ku'u Home* – care for our beloved home. For more information about HTA, visit <a href="www.hawaiitourismauthority.org">www.hawaiitourismauthority.org</a> or follow <a href="www.hawaiiHTA">@HawaiiHTA</a> on <a href="mailto:Facebook">Facebook</a>, <a href="Instagram">Instagram</a>, and <a href="Twitter">Twitter</a>.

Figure 1: Hawai'i Hotel Performance July 2023

	1.94	rigure 1. Hawai i Hotel Ferformance July 2023									
		Occupan	•	Ave	rage Daily Ra			RevPAR			
			Percentage			%			%		
	2023	2022	Pt. Change	2023	2022	Change	2023	2022	Change		
0444	77 40/	81.2%	-3.8%	£400.04	\$417.67	2.00/	\$316.66	\$339.08	-6.6%		
State of Hawai'i	77.4%			\$409.24		-2.0%					
Luxury Class	63.8%	62.8%	1.1%	\$918.01	\$971.74	-5.5%	\$585.92	\$609.77	-3.9%		
Upper Upscale Class	82.7%	85.4%	-2.8%	\$383.89	\$393.85	-2.5%	\$317.39	\$336.51	-5.7%		
Upscale Class	79.2%	84.3%	-5.1%	\$274.30	\$292.30	-6.2%	\$217.25	\$246.26	-11.8%		
Upper Midscale Class	70.9%	82.2%	-11.3%	\$238.67	\$257.93	-7.5%	\$169.23	\$211.94	-20.2%		
Midscale & Economy Class	78.3%	83.5%	-5.2%	\$264.74	\$275.98	-4.1%	\$207.36	\$230.46	-10.0%		
Oʻahu	84.6%	86.3%	-1.7%	\$306.26	\$306.91	-0.2%	\$259.15	\$264.94	-2.2%		
Waikīkī	85.5%	87.0%	-1.4%	\$291.26	\$293.37	-0.7%	\$249.16	\$255.16	-2.4%		
Other Oʻahu	79.4%	82.7%	-3.3%	\$396.71	\$386.41	2.7%	\$314.97	\$319.50	-1.4%		
Oʻahu Luxury	66.2%	63.1%	3.2%	\$742.57	\$767.10	-3.2%	\$491.67	\$483.72	1.6%		
Oʻahu Upper Upscale	88.4%	88.8%	-0.4%	\$318.37	\$316.98	0.4%	\$281.31	\$281.36	0.0%		
Oʻahu Upscale	86.9%	91.1%	-4.2%	\$228.21	\$237.29	-3.8%	\$198.28	\$216.23	-8.3%		
Oʻahu Upper Midscale	76.6%	84.0%	-7.4%	\$183.11	\$189.39	-3.3%	\$140.30	\$159.04	-11.8%		
Oʻahu Midscale & Economy	84.2%	87.7%	-3.5%	\$167.16	\$179.51	-6.9%	\$140.75	\$157.49	-10.6%		
Maui County	67.4%	71.3%	-3.9%	\$656.16	\$691.44	-5.1%	\$442.33	\$492.87	-10.3%		
Wailea	64.2%	63.2%	1.0%	\$1,021.75	\$1,138.40	-10.2%	\$655.55	\$719.12	-8.8%		
Lahaina/Kāʻanapali/Kapalua	70.3%	74.4%	-4.1%	\$581.51	\$617.52	-5.8%	\$408.91	\$459.53	-11.0%		
Other Maui County	63.9%	67.5%	-3.6%	\$755.90	\$790.85	-4.4%	\$482.90	\$533.51	-9.5%		
Maui County Luxury	59.7%	55.2%	4.5%	\$1,134.43	\$1,257.52	-9.8%	\$677.67	\$694.21	-2.4%		
Maui County Upper	71.1%	77.6%	-6.5%	\$532.91	\$574.13	-7.2%	\$379.07	\$445.50	-14.9%		
Upscale & Upscale											
Island of Hawai'i	68.4%	77.9%	-9.4%	\$442.29	\$429.84	2.9%	\$302.59	\$334.67	-9.6%		
Kohala Coast	75.3%	73.8%	1.4%	\$590.49	\$642.05	-8.0%	\$444.48	\$474.14	-6.3%		
Kauaʻi	73.5%	82.3%	-8.8%	\$458.72	\$448.74	2.2%	\$337.21	\$369.18	-8.7%		

Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 2: Hawai'i Hotel Performance by Measure July 2023

		Supply (thousands)			Demand (thousands)		Revenue (millions)		
	0000	0000	%	0000	0000	%	0000	0000	%
	2023	2022	Change	2023	2022	Change	2023	2022	Change
State of Hawaiʻi	1,740.6	1,733.0	0.4%	1,346.8	1,406.9	-4.3%	551.2	587.6	-6.2%
Oʻahu	942.2	941.3	0.1%	797.3	812.6	-1.9%	244.2	249.4	-2.1%
Waikīkī	799.3	798.3	0.1%	683.8	694.3	-1.5%	199.2	203.7	-2.2%
Maui County	430.8	432.0	-0.3%	290.4	307.9	-5.7%	190.6	212.9	-10.5%
Wailea Lahaina/Kāʻanapali/	91.7	91.9	-0.2%	58.8	58.0	1.4%	60.1	66.1	-9.0%
Kapalua	236.2	237.3	-0.5%	166.1	176.6	-5.9%	96.6	109.0	-11.4%
Island of Hawai'i	217.0	216.8	0.1%	148.5	168.8	-12.1%	65.7	72.6	-9.5%
Kohala Coast	91.5	92.3	-0.8%	68.9	68.1	1.1%	40.7	43.7	-7.0%
Kauaʻi	150.5	142.8	5.4%	110.7	117.5	-5.8%	50.8	52.7	-3.7%

Figure 3: Hawai'i Hotel Performance July 2023 vs. 2019

<del></del> ,			i i i oter Ferr				Ĭ		
		Occupan	•	Aver	age Daily Ra			RevPAR	
			Percentage			%			%
	2023	2019	Pt. Change	2023	2019	Change	2023	2019	Change
State of Hawai'i	77.4%	85.3%	-7.9%	\$409.24	\$303.93	34.6%	\$316.66	\$259.16	22.2%
Luxury Class	63.8%	83.0%	-1.9 <i>%</i> -19.2%	\$918.01	\$605.23	51.7%	\$585.92	\$502.22	16.7%
•	82.7%	87.7%	-19.2% -5.0%	\$383.89	\$305.15	25.8%	\$317.39	\$267.66	18.6%
Upper Upscale Class Upscale Class	79.2%	82.2%	-3.0%	\$274.30	\$219.22	25.1%	\$217.25	\$180.22	20.5%
'		86.3%							
Upper Midscale Class	70.9%		-15.4%	\$238.67	\$178.40	33.8%	\$169.23	\$153.98	9.9%
Midscale & Economy Class	78.3%	84.5%	-6.2%	\$264.74	\$177.81	48.9%	\$207.36	\$150.33	37.9%
Oʻahu	84.6%	88.0%	-3.4%	\$306.26	\$261.62	17.1%	\$259.15	\$230.20	12.6%
Waikīkī	85.5%	87.8%	-2.3%	\$291.26	\$254.40	14.5%	\$249.16	\$223.42	11.5%
Other Oʻahu	79.4%	89.0%	-9.6%	\$396.71	\$304.63	30.2%	\$314.97	\$271.13	16.2%
Oʻahu Luxury	66.2%	87.9%	-21.6%	\$742.57	\$529.34	40.3%	\$491.67	\$465.07	5.7%
Oʻahu Upper Upscale	88.4%	89.1%	-0.7%	\$318.37	\$286.80	11.0%	\$281.31	\$255.51	10.1%
Oʻahu Upscale	86.9%	89.2%	-2.3%	\$228.21	\$210.78	8.3%	\$198.28	\$188.03	5.5%
Oʻahu Upper Midscale	76.6%	86.4%	-9.8%	\$183.11	\$174.37	5.0%	\$140.30	\$150.69	-6.9%
Oʻahu Midscale & Economy	84.2%	90.6%	-6.4%	\$167.16	\$151.23	10.5%	\$140.75	\$137.00	2.7%
Maui County	67.4%	82.8%	-15.3%	\$656.16	\$432.51	51.7%	\$442.33	\$357.93	23.6%
Wailea	64.2%	91.7%	-27.6%	\$1,021.75	\$697.21	46.5%	\$655.55	\$639.54	2.5%
Lahaina/Kāʻanapali/Kapalua	70.3%	82.3%	-12.0%	\$581.51	\$365.48	59.1%	\$408.91	\$300.76	36.0%
Other Maui County	63.9%	83.4%	-19.5%	\$755.90	\$517.92	45.9%	\$482.90	\$431.72	11.9%
Maui County Luxury	59.7%	88.0%	-28.2%	\$1,134.43	\$633.17	79.2%	\$677.67	\$556.96	21.7%
Maui County Upper Upscale	71.1%	82.9%	-11.8%	\$532.91	\$341.98	55.8%	\$379.07	\$283.52	33.7%
& Upscale				,	, ,		, , , , ,	,	
Island of Hawaiʻi	68.4%	83.4%	-15.0%	\$442.29	\$265.38	66.7%	\$302.59	\$221.42	36.7%
Kohala Coast	75.3%	85.9%	-10.7%	\$590.49	\$376.33	56.9%	\$444.48	\$323.39	37.4%
Kauaʻi	73.5%	76.7%	-3.2%	\$458.72	\$301.26	52.3%	\$337.21	\$231.07	45.9%

Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 4: Hawai'i Hotel Performance by Measure July 2023 vs. 2019

		Supply (thousands)	%		<b>Demand</b> (thousands)	%		Revenue (millions)	%
	2023	2019	Change	2023	2019	Change	2023	2019	Change
State of Hawai'i	1,740.6	1,675.0	3.9%	1,346.8	1,428.2	-5.7%	551.2	434.1	27.0%
Oʻahu	942.2	940.8	0.2%	797.3	827.8	-3.7%	244.2	216.6	12.7%
Waikīkī	799.3	807.1	-1.0%	683.8	708.8	-3.5%	199.2	180.3	10.5%
Maui County	430.8	392.6	9.8%	290.4	324.9	-10.6%	190.6	140.5	35.6%
Wailea	91.7	68.0	34.8%	58.8	62.4	-5.7%	60.1	43.5	38.2%
Lahaina/Kāʻanapali/ Kapalua	236.2	221.2	6.8%	166.1	182.0	-8.7%	96.6	66.5	45.2%
Island of Hawai'i	217.0	200.7	8.1%	148.5	167.4	-11.3%	65.7	44.4	47.8%
Kohala Coast	91.5	93.0	-1.6%	68.9	79.9	-13.8%	40.7	30.1	35.3%
Kauaʻi	150.5	141.0	6.8%	110.7	108.1	2.3%	50.8	32.6	55.8%

Figure 5: Hawai'i Hotel Performance Year-to-Date July 2023

		Occupanc			erage Daily Ra			RevPAR	
			Pt.			%			%
	2023	2022	Change	2023	2022	Change	2023	2022	Change
State of Hawaiʻi	75.3%	74.0%	1.4%	\$383.96	\$373.78	2.7%	\$289.23	\$276.51	4.6%
Luxury Class	61.0%	60.4%	0.6%	\$857.87	\$867.30	-1.1%	\$523.35	\$523.79	-0.1%
Upper Upscale Class	79.3%	77.1%	2.2%	\$358.48	\$346.77	3.4%	\$284.36	\$267.47	6.3%
Upscale Class	78.1%	76.9%	1.2%	\$270.78	\$261.77	3.4%	\$211.41	\$201.19	5.1%
Upper Midscale Class	73.1%	73.8%	-0.7%	\$238.89	\$232.28	2.8%	\$174.65	\$171.53	1.8%
Midscale & Economy Class	76.9%	75.1%	1.8%	\$251.91	\$241.86	4.2%	\$193.76	\$181.71	6.6%
Oʻahu	79.7%	75.4%	4.3%	\$278.92	\$260.34	7.1%	\$222.23	\$196.33	13.2%
Waikīkī	80.0%	75.7%	4.2%	\$265.78	\$247.03	7.6%	\$212.54	\$187.05	13.6%
Other Oʻahu	78.0%	73.7%	4.3%	\$354.24	\$337.44	5.0%	\$276.40	\$248.62	11.2%
Oʻahu Luxury	61.7%	54.2%	7.5%	\$679.27	\$677.52	0.3%	\$419.03	\$367.46	14.0%
Oʻahu Upper Upscale	82.2%	77.8%	4.3%	\$290.13	\$269.60	7.6%	\$238.37	\$209.78	13.6%
Oʻahu Upscale	83.5%	81.2%	2.4%	\$209.23	\$200.19	4.5%	\$174.80	\$162.48	7.6%
Oʻahu Upper Midscale	74.4%	70.3%	4.1%	\$170.57	\$160.16	6.5%	\$126.97	\$112.67	12.7%
Oʻahu Midscale & Economy	80.4%	75.9%	4.5%	\$154.58	\$144.04	7.3%	\$124.27	\$109.30	13.7%
Maui County	67.7%	68.8%	-1.1%	\$623.11	\$614.27	1.4%	\$421.97	\$422.70	-0.2%
Wailea	62.5%	63.5%	-1.0%	\$965.84	\$964.89	0.1%	\$603.57	\$612.63	-1.5%
Lahaina/Kāʻanapali/Kapalua	70.5%	71.1%	-0.6%	\$553.40	\$542.52	2.0%	\$390.27	\$385.72	1.2%
Other Maui County	64.3%	66.0%	-1.7%	\$715.89	\$708.04	1.1%	\$460.46	\$467.61	-1.5%
Maui County Luxury	56.1%	57.4%	-1.3%	\$1,069.68	\$1,064.90	0.4%	\$600.28	\$611.15	-1.8%
Maui County Upper Upscale & Upscale	72.5%	73.3%	-0.8%	\$517.41	\$508.73	1.7%	\$375.09	\$372.83	0.6%
Island of Hawaiʻi	72.0%	75.3%	-3.3%	\$418.76	\$420.08	-0.3%	\$301.33	\$316.23	-4.7%
Kohala Coast	74.8%	73.4%	1.5%	\$580.87	\$629.99	-7.8%	\$434.65	\$462.26	-6.0%
Kaua'i	74.6%	78.0%	-3.4%	\$418.16	\$395.06	5.8%	\$312.03	\$308.30	1.2%

Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 6: Hawai'i Hotel Performance by Measure Year-to-Date July 2023

		Supply (thousands)			<b>Demand</b> (thousands)			Revenue (millions)	
	2023	2022	% Change	2023	2022	% Change	2023	2022	% Change
State of Hawai'i	11,857.8	11,891.9	-0.3%	8,932.3	8,797.2	1.5%	3,429.7	3,288.2	4.3%
Oʻahu	6,444.4	6,491.9	-0.7%	5,134.5	4,895.7	4.9%	1,432.1	1,274.6	12.4%
Waikīkī	5,467.1	5,513.5	-0.8%	4,372.0	4,174.9	4.7%	1,162.0	1,031.3	12.7%
Maui County	2,945.9	2,946.3	0.0%	1,994.9	2,027.5	-1.6%	1,243.1	1,245.4	-0.2%
Wailea Lahaina/Kāʻanapali/	627.2	628.4	-0.2%	391.9	399.0	-1.8%	378.5	385.0	-1.7%
Kapalua	1,615.3	1,615.6	0.0%	1,139.1	1,148.6	-0.8%	630.4	623.2	1.2%
Island of Hawaiʻi	1,445.9	1,480.6	-2.3%	1,040.4	1,114.6	-6.7%	435.7	468.2	-6.9%
Kohala Coast	626.0	628.2	-0.3%	468.5	460.9	1.6%	272.1	290.4	-6.3%
Kauaʻi	1,021.7	973.0	5.0%	762.4	759.3	0.4%	318.8	300.0	6.3%

Figure 7: Hawai'i Hotel Performance Year-to-Date July 2023 vs. 2019

			· orrorman						
		Occupan	су %	Aver	age Daily R			RevPAR	
			Percentage			%			%
	2023	2019	Pt. Change	2023	2019	Change	2023	2019	Change
	75 20/	04.00/	E 00/	<b>#202.00</b>	<b>#</b> 000 00	05 40/	#000 00	<b>#</b> 000 00	05.00/
State of Hawaiʻi	75.3%	81.2%	-5.8%	\$383.96	\$283.66	35.4%	\$289.23	\$230.22	25.6%
Luxury Class	61.0%	77.2%	-16.2%	\$857.87	\$568.91	50.8%	\$523.35	\$439.46	19.1%
Upper Upscale Class	79.3%	83.0%	-3.7%	\$358.48	\$282.18	27.0%	\$284.36	\$234.33	21.4%
Upscale Class	78.1%	78.4%	-0.4%	\$270.78	\$211.53	28.0%	\$211.41	\$165.94	27.4%
Upper Midscale Class	73.1%	83.9%	-10.8%	\$238.89	\$163.90	45.8%	\$174.65	\$137.55	27.0%
Midscale & Economy Class	76.9%	82.7%	-5.8%	\$251.91	\$175.79	43.3%	\$193.76	\$145.38	33.3%
Oʻahu	79.7%	84.0%	-4.3%	\$278.92	\$237.53	17.4%	\$222.23	\$199.45	11.4%
	80.0%	84.2%	-4.3 <i>%</i>	\$265.78	\$232.26	14.4%	\$212.54	\$195.46	8.7%
Waikīkī							*		
Other Oʻahu	78.0%	82.8%	-4.8%	\$354.24	\$269.91	31.2%	\$276.40	\$223.57	23.6%
Oʻahu Luxury	61.7%	72.8%	-11.1%	\$679.27	\$490.93	38.4%	\$419.03	\$357.25	17.3%
Oʻahu Upper Upscale	82.2%	85.4%	-3.2%	\$290.13	\$261.73	10.9%	\$238.37	\$223.50	6.7%
Oʻahu Upscale	83.5%	84.4%	-0.9%	\$209.23	\$194.63	7.5%	\$174.80	\$164.34	6.4%
Oʻahu Upper Midscale	74.4%	84.3%	-9.8%	\$170.57	\$157.42	8.4%	\$126.97	\$132.64	-4.3%
Oʻahu Midscale & Economy	80.4%	87.4%	-7.0%	\$154.58	\$132.64	16.5%	\$124.27	\$115.96	7.2%
Maui County	67.7%	79.1%	-11.4%	\$623.11	\$407.83	52.8%	\$421.97	\$322.66	30.8%
Wailea	62.5%	90.0%	-27.5%	\$965.84	\$625.77	54.3%	\$603.57	\$562.96	7.2%
Lahaina/Kāʻanapali/Kapalua	70.5%	78.5%	-8.0%	\$553.40	\$342.54	61.6%	\$390.27	\$268.80	45.2%
Other Maui County	64.3%	79.9%	-15.6%	\$715.89	\$489.76	46.2%	\$460.46	\$391.52	17.6%
Maui County Luxury	56.1%	82.9%	-26.7%	\$1,069.68	\$670.14	59.6%	\$600.28	\$555.28	8.1%
Maui County Upper Upscale	72.5%	79.0%	-6.5%	\$517.41	\$324.05	59.7%	\$375.09	\$256.09	46.5%
& Upscale									
Island of Hawaiʻi	72.0%	77.9%	-5.9%	\$418.76	\$266.19	57.3%	\$301.33	\$207.30	45.4%
Kohala Coast	74.8%	78.7%	-3.9%	\$580.87	\$376.82	54.1%	\$434.65	\$296.57	46.6%
Kauaʻi	74.6%	72.8%	1.8%	\$418.16	\$288.31	45.0%	\$312.03	\$209.81	48.7%

Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 8: Hawai'i Hotel Performance by Measure Year-to-Date July 2023 vs. 2019

	Supply (thousands)				<b>Demand</b> (thousands)	%	Revenue (millions)			
	2023	2019	Change	2023	2019	Change	2023	2019	Change	
State of Hawaiʻi	11,857.8	11,470.0	3.4%	8,932.3	9,309.1	-4.0%	3,429.7	2,640.6	29.9%	
Oʻahu	6,444.4	6,440.1	0.1%	5,134.5	5,407.6	-5.0%	1,432.1	1,284.5	11.5%	
Waikīkī	5,467.1	5,525.8	-1.1%	4,372.0	4,650.2	-6.0%	1,162.0	1,080.1	7.6%	
Maui County	2,945.9	2,696.0	9.3%	1,994.9	2,133.0	-6.5%	1,243.1	869.9	42.9%	
Wailea	627.2	465.1	34.8%	391.9	418.4	-6.3%	378.5	261.8	44.6%	
Lahaina/Kāʻanapali/ Kapalua	1,615.3	1,512.6	6.8%	1,139.1	1,187.0	-4.0%	630.4	406.6	55.0%	
Island of Hawai'i	1,445.9	1,372.3	5.4%	1,040.4	1,068.7	-2.6%	435.7	284.5	53.2%	
Kohala Coast	626.0	636.0	-1.6%	468.5	500.6	-6.4%	272.1	188.6	44.3%	
Kaua'i	1,021.7	961.6	6.2%	762.4	699.8	8.9%	318.8	201.8	58.0%	

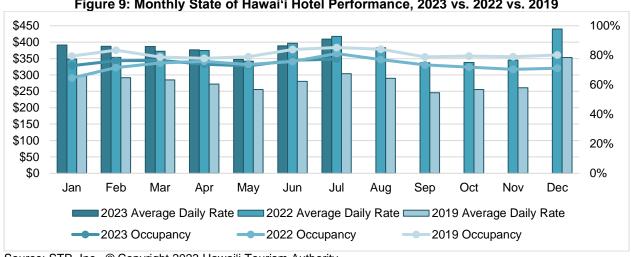
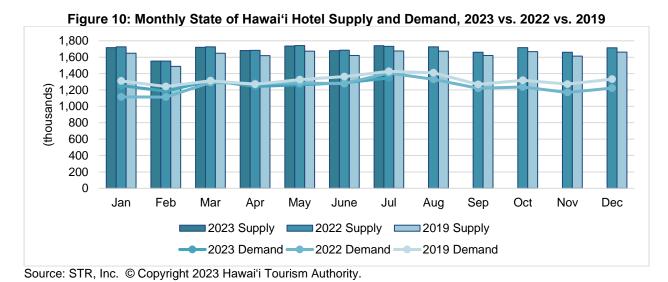
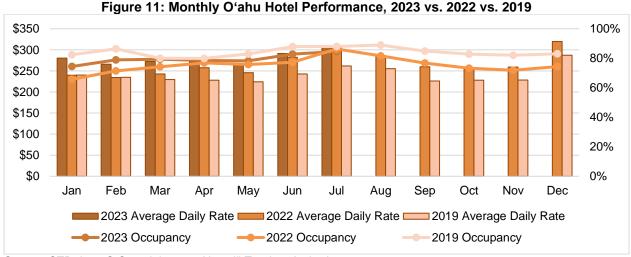
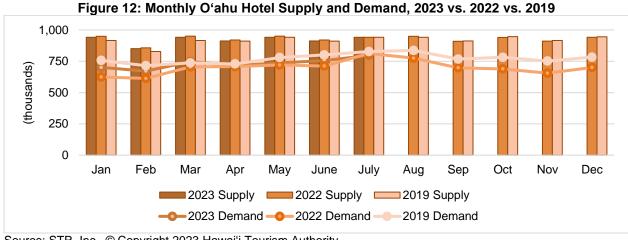


Figure 9: Monthly State of Hawai'i Hotel Performance, 2023 vs. 2022 vs. 2019

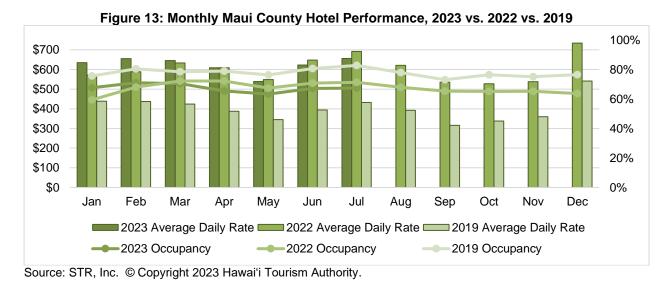
Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority.

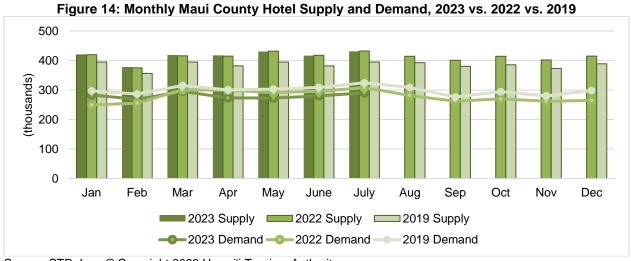






Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority.





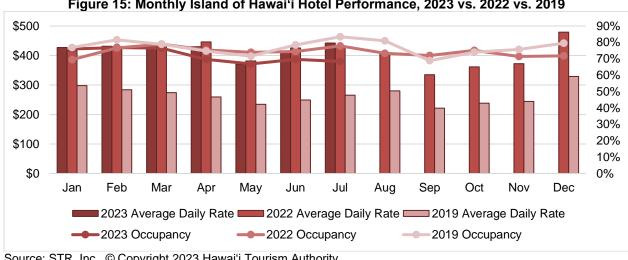
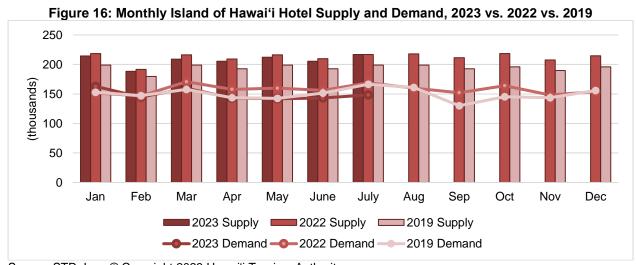


Figure 15: Monthly Island of Hawai'i Hotel Performance, 2023 vs. 2022 vs. 2019

Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority.



Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority.

