



## MAUI COUNTY OVERVIEW

### VISITOR STATISTICS

MAUI ISLAND	2023P YTD*	2022 YTD*	YTD % change	2022	2021	2020	2019
TOTAL EXPENDITURES (\$mil)	4,872.7	4,787.2	1.8%	5,822.0	4,043.1	NA	5,128.0
VISITOR ARRIVALS	2,118,827	2,429,699	-12.8%	2,921,159	2,303,942	792,602	3,059,905
PPPD SPENDING (\$)	288.5	242.8	18.8%	244.3	201.9	NA	211.7
AVERAGE DAILY CENSUS	55,550	64,849	-14.3%	65,287	54,866	20,637	66,363

MOLOKA'I	2023P YTD*	2022 YTD*	YTD % change	2022	2021	2020	2019
TOTAL EXPENDITURES (\$mil)	36.7	30.8	19.2%	39.2	25.2	NA	36.0
VISITOR ARRIVALS	37,164	34,984	6.2%	43,317	25,758	17,025	63,035
PPPD SPENDING (\$)	177.1	154.9	14.4%	152.8	138.0	NA	126.0
AVERAGE DAILY CENSUS	682	654	4.2%	703	500	322	783

LĀNA'I	2023P YTD*	2022 YTD*	YTD % change	2022	2021	2020	2019
TOTAL EXPENDITURES (\$mil)	128.4	123.2	4.2%	150.8	108.1	NA	128.9
VISITOR ARRIVALS	57,914	55,947	3.5%	68,016	47,829	17,924	84,103
PPPD SPENDING (\$)	600.3	535.1	12.2%	539.5	460.2	NA	478.8
AVERAGE DAILY CENSUS	703	757	-7.1%	766	644	227	738

P = Preliminary data.

\* year-to-date through October.

Note: 2023 visitor data are preliminary. 2019 - 2022 visitor data are the final numbers and reflect updated airfare statistics from DIIO Mi Airline database, data from the National Travel and Tourism Office and final passenger counts from Airline Traffic Summary reports.

NA= Annual 2020 visitor spending statistics were not available, as there was no Departure Survey fielding between April through October 2020 due to COVID19 restrictions.

Source: Department of Business, Economic Development and Tourism

### AIR LIFT

KAHULUI	2023P YTD*	2022 YTD*	YTD % change	2022	2021	2020	2019
DOMESTIC SEATS	2,259,942	2,583,609	-12.5%	3,065,230	2,955,085	1,015,080	2,672,036
INTERNATIONAL SEATS	153,280	177,728	-13.8%	225,512	65,303	87,086	223,644
TOTAL SEATS	2,413,222	2,761,337	-12.6%	3,290,742	3,020,388	1,102,166	2,895,680
DOMESTIC FLIGHTS	11,173	13,244	-15.6%	15,597	15,373	5,246	14,728
INTERNATIONAL FLIGHTS	829	823	0.7%	1,077	260	397	1,138
TOTAL FLIGHTS	12,002	14,067	-14.7%	16,674	15,633	5,643	15,866

Source: Dilo Mii schedules

\* year-to-date through October.

### TRANSIENT ACCOMMODATIONS TAX (TAT) TO MAUI COUNTY

	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
TAT (\$mill)	23.4	23.4	23.4	23.4	23.4	0	0

### HOTEL PERFORMANCE

COUNTY OF MAUI	2023P YTD*	2022 YTD*	YTD % change	2022	2021	2020	2019
OCCUPANCY	65.6%	68.2%	-2.6%	67.6%	60.2%	34.6%	77.7%
AVERAGE DAILY RATE	\$598.42	\$596.59	0.3%	\$606.92	\$536.47	\$409.19	\$401.10
REVENUE PER AVAILABLE ROOM	\$392.30	\$406.79	-3.6%	\$410.12	\$322.70	\$141.55	\$311.61

Source: STR, Inc.

\* year-to-date through October.

### VACATION RENTAL PERFORMANCE

COUNTY OF MAUI	2023P YTD*	2022 YTD*	YTD % change	2022	2021	2020	2019
UNIT SUPPLY	2,067,043	2,087,812	-1.0%	2,496,164	2,664,426	2,090,812	3,126,890
UNIT OCCUPANCY	60.4%	71.4%	-15.3%	70.0%	66.7%	42.4%	79.0%
UNIT AVERAGE DAILY RATE	\$365.87	\$347.84	5.2%	\$351.63	\$278.71	\$292.68	\$343.07

Source: Transparent Intelligence, Inc.