



## November 2023 Hawai'i Hotel Performance Report

Hawai'i hotels statewide reported higher revenue per available room (RevPAR) and occupancy but slightly lower average daily rate (ADR) in November 2023 compared to November 2022. When compared to pre-pandemic November 2019, statewide ADR and RevPAR were higher in November 2023 but occupancy was lower.

According to the Hawai'i Hotel Performance Report published by the Hawai'i Tourism Authority (HTA), statewide RevPAR in November 2023 was \$255 (+2.5%), with ADR at \$350 (-0.6%) and an occupancy of 72.9 percent (+2.3 percentage points) compared to November 2022 (Figure 1). Compared with November 2019, RevPAR was 23.6 percent higher, driven by higher ADR (+34.1%) which offset lower occupancy (-6.2 percentage points) (Figure 3).

The report's findings utilized data compiled by STR, Inc., which conducts the largest and most comprehensive survey of hotel properties in the Hawaiian Islands. For November 2023, the survey included 154 properties representing 47,579 rooms, or 85.1 percent of all lodging properties with 20 rooms or more in the Hawaiian Islands, including those offering full service, limited service, and condominium hotels. Vacation rental and timeshare properties were not included in this survey.

Statewide Hawai'i hotel room revenues totaled \$427.7 million (+3.2% vs. 2022, +28.4% vs. 2019) in November 2023. Room demand was 1.2 million room nights (+3.9% vs. 2022, -4.3% vs. 2019) and room supply was 1.7 million room nights (+0.7% vs. 2022, +3.9% vs. 2019) (Figure 2).

Luxury Class properties earned RevPAR of \$443 (-4.3% vs. 2022, +17.9% vs. 2019), with ADR at \$764 (-3.4% vs. 2022, +49.0% vs. 2019) and occupancy of 58.0 percent (-0.6 percentage points vs. 2022, -15.3 percentage points vs. 2019). Midscale & Economy Class properties earned RevPAR of \$169 (+6.1% vs. 2022, +27.7% vs. 2019) with ADR at \$242 (+5.8% vs. 2022, +49.1% vs. 2019) and occupancy of 69.9 percent (+0.2 percentage points vs. 2022, -11.7 percentage points vs. 2019).

Maui County hotels continued to be impacted by the August 8 wildfires, but still led the counties in November 2023 RevPAR due to higher ADR. Maui County hotels earned RevPAR of \$341 (-5.5% vs. 2022, +26.2% vs. 2019), with ADR at \$497 (-9.8% vs. 2022, +38.2% vs. 2019) and occupancy of 68.6 percent (+3.1 percentage points vs. 2022, -6.5 percentage points vs. 2019). Maui's luxury resort region of Wailea had RevPAR of \$447 (-13.2% vs. 2022, -4.0% vs. 2019), with ADR at \$797 (-9.7% vs. 2022, +44.4% vs. 2019) and occupancy of 56.1 percent (-2.3 percentage points vs. 2022, -28.2 percentage points vs. 2019). On November 1, 2023, the last reopening phases of West Maui accommodations began, which included the remaining area from Kahana to Kāʻanapali. In November, hotels in the Lahaina/Kāʻanapali/Kapalua region were occupied by a mix of displaced Lahaina residents impacted by the fires, relief workers, and visitors. The Lahaina/Kāʻanapali/Kapalua region had RevPAR of \$312 (-3.9% vs. 2022, +45.2% vs. 2019), ADR at \$426 (-11.4% vs. 2022, +42.7% vs. 2019) and occupancy of 73.3 percent (+5.8 percentage points vs. 2022, +1.2 percentage points vs. 2019).

Kaua'i hotels earned RevPAR of \$268 (-1.6% vs. 2022, +44.5% vs. 2019), with ADR at \$390 (+6.7% vs. 2022, +57.2% vs. 2019) and occupancy of 68.8 percent (-5.8 percentage points vs. 2022, -6.1 percentage points vs. 2019).

Hotels on the island of Hawai'i reported RevPAR at \$288 (+4.5% vs. 2022, +55.9% vs. 2019), with ADR at \$426 (+9.2% vs. 2022, +74.5% vs. 2019), and occupancy of 67.6 percent (-3.1 percentage points vs. 2022, -8.1 percentage points vs. 2019). Kohala Coast hotels earned RevPAR of \$414 (+4.9% vs. 2022, +52.6% vs. 2019), with ADR at \$547 (-4.3% vs. 2022, +57.0% vs. 2019), and occupancy of 75.6 percent (+6.6 percentage points vs. 2022, -2.2 percentage points vs. 2019).

Oʻahu hotels reported RevPAR of \$208 (+10.7% vs. 2022, +10.8% vs. 2019) in November, ADR at \$271 (+4.6% vs. 2022, +18.7% vs. 2019) and occupancy of 76.6 percent (+4.2 percentage points vs. 2022, -5.4 percentage points vs. 2019). Waikīkī hotels earned RevPAR of \$200 (+12.2% vs. 2022, +6.6% vs. 2019), with ADR at \$259 (+5.0% vs. 2022, +14.5% vs. 2019) and occupancy of 77.3 percent (+4.9 percentage points vs. 2022, -5.7 percentage points vs. 2019).

Tables of hotel performance statistics, including data presented in the report are available for viewing online at: <a href="https://www.hawaiitourismauthority.org/research/infrastructure-research/">https://www.hawaiitourismauthority.org/research/infrastructure-research/</a>

## About the Hawai'i Hotel Performance Report

The Hawai'i Hotel Performance Report is produced using hotel survey data compiled by STR, Inc., the largest survey of its kind in Hawai'i. The survey generally excludes properties with under 20 lodging units, such as small bed and breakfasts, youth hostels, single-family vacation rentals, cottages, individually rented vacation condominiums and sold timeshare units no longer available for hotel use. The data has been weighted both geographically and by class of property to compensate for any over and/or under representation of hotel survey participants by location and type.

For November 2023, the survey included 154 properties representing 47,579 rooms, or 85.1 percent of all lodging properties with 20 rooms or more in the Hawaiian Islands, including full service, limited service, and condominium hotels. The November survey included 77 properties on Oʻahu, representing 29,174 rooms (94.9%); 39 properties in the County of Maui, representing 9,592 rooms (70.9%); 18 properties on the island of Hawaiʻi, representing 5,140 rooms (75.4%); and 20 properties on Kauaʻi, representing 3,673 rooms (76.2%).

## **About the Hawai'i Tourism Authority**

The Hawai'i Tourism Authority is the state agency responsible for holistically managing tourism in a sustainable manner consistent with community desires, economic goals, cultural values, preservation of natural resources, and visitor industry needs. HTA works with the community and industry to *Mālama Ku'u Home* – care for our beloved home. For more information about HTA, visit <a href="www.hawaiitourismauthority.org">www.hawaiitourismauthority.org</a> or follow @HawaiiHTA on <a href="facebook">Facebook</a>, <a href="Instagram">Instagram</a>, and <a href="Twitter">Twitter</a>.

Figure 1: Hawai'i Hotel Performance November 2023

		Occupan	-	Ave	erage Daily Ra			RevPAR		
			Percentage			%			%	
	2023	2022	Pt. Change	2023	2022	Change	2023	2022	Change	
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State of Hawaiʻi	72.9%	70.6%	2.3%	\$349.87	\$352.06	-0.6%	\$255.04	\$248.70	2.5%	
Luxury Class	58.0%	58.6%	-0.6%	\$763.76	\$790.56	-3.4%	\$443.22	\$463.12	-4.3%	
Upper Upscale Class	77.6%	73.8%	3.8%	\$325.05	\$326.43	-0.4%	\$252.17	\$240.84	4.7%	
Upscale Class	77.1%	74.0%	3.1%	\$252.03	\$249.85	0.9%	\$194.39	\$185.00	5.1%	
Upper Midscale Class	69.9%	69.0%	0.9%	\$231.37	\$224.88	2.9%	\$161.73	\$155.24	4.2%	
Midscale & Economy Class	69.9%	69.7%	0.2%	\$241.68	\$228.36	5.8%	\$168.86	\$159.11	6.1%	
Oʻahu	76.6%	72.4%	4.2%	\$271.11	\$259.20	4.6%	\$207.66	\$187.65	10.7%	
Waikīkī	77.3%	72.4%	4.9%	\$259.19	\$246.88	5.0%	\$200.46	\$178.73	12.2%	
Other Oʻahu	72.4%	72.4%	0.0%	\$343.29	\$328.04	4.7%	\$248.46	\$237.46	4.6%	
Oʻahu Luxury	62.8%	57.8%	5.0%	\$660.17	\$631.98	4.5%	\$414.35	\$365.09	13.5%	
Oʻahu Upper Upscale	80.6%	75.8%	4.8%	\$283.75	\$268.21	5.8%	\$228.64	\$203.31	12.5%	
Oʻahu Upscale	79.4%	75.8%	3.5%	\$193.74	\$192.80	0.5%	\$153.76	\$146.21	5.2%	
Oʻahu Upper Midscale	68.4%	63.8%	4.6%	\$158.43	\$154.50	2.5%	\$108.32	\$98.57	9.9%	
Oʻahu Midscale & Economy	70.5%	68.6%	1.8%	\$146.12	\$139.30	4.9%	\$102.99	\$95.62	7.7%	
Maui County	68.6%	65.5%	3.1%	\$497.47	\$551.63	-9.8%	\$341.35	\$361.29	-5.5%	
Wailea	56.1%	58.3%	-2.3%	\$797.00	\$882.77	-9.7%	\$446.73	\$514.84	-13.2%	
Lahaina/Kāʻanapali/Kapalua	73.3%	67.5%	5.8%	\$426.11	\$481.14	-11.4%	\$312.26	\$324.90	-3.9%	
Other Maui County	63.1%	63.0%	0.1%	\$595.72	\$643.75	-7.5%	\$375.82	\$405.68	-7.4%	
Maui County Luxury	48.8%	52.6%	-3.8%	\$871.87	\$984.44	-11.4%	\$425.49	\$518.18	-17.9%	
Maui County Upper	75.6%	70.0%	5.6%	\$418.65	\$456.00	-8.2%	\$316.30	\$319.07	-0.9%	
Upscale & Upscale	73.070	70.070	3.070	ψ+10.00	ψ+30.00	0.270	ψ510.50	ψ515.07	0.570	
Island of Hawaiʻi	67.6%	70.7%	-3.1%	\$426.10	\$390.29	9.2%	\$288.22	\$275.94	4.5%	
Kohala Coast	75.6%	69.1%	6.6%	\$547.05	\$571.38	-4.3%	\$413.84	\$394.62	4.9%	
Kauaʻi	68.8%	74.5%	-5.8%	\$389.54	\$365.24	6.7%	\$267.82	\$272.28	-1.6%	

Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority
Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 2: Hawai'i Hotel Performance by Measure November 2023

		Supply (thousands)			<b>Demand</b> (thousands)			Revenue (millions)		
			%			%			%	
	2023	2022	Change	2023	2022	Change	2023	2022	Change	
State of Hawaiʻi	1,676.9	1,665.8	0.7%	1,222.4	1,176.7	3.9%	427.7	414.3	3.2%	
Oʻahu	921.8	912.1	1.1%	706.1	660.3	6.9%	191.4	171.1	11.8%	
Waikīkī	783.5	773.6	1.3%	606.0	560.1	8.2%	157.1	138.3	13.6%	
Maui County	406.0	417.8	-2.8%	278.6	273.6	1.8%	138.6	150.9	-8.2%	
Wailea Lahaina/Kāʻanapali/	89.0	88.7	0.3%	49.9	51.8	-3.6%	39.8	45.7	-12.9%	
Kapalua	220.2	229.6	-4.1%	161.4	155.0	4.1%	68.8	74.6	-7.8%	
Island of Hawaiʻi	204.6	197.9	3.4%	138.4	139.9	-1.1%	59.0	54.6	8.0%	
Kohala Coast	88.6	89.0	-0.4%	67.0	61.4	9.1%	36.7	35.1	4.5%	
Kauaʻi	144.5	138.1	4.7%	99.4	102.9	-3.4%	38.7	37.6	3.0%	

Figure 3: Hawai'i Hotel Performance November 2023 vs. 2019

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		Occupan	су %	Ave	rage Daily Ra			RevPAR	
			Percentage			%			%
	2023	2019	Pt. Change	2023	2019	Change	2023	2019	Change
State of Hawai'i	72.9%	79.1%	-6.2%	\$349.87	\$260.98	34.1%	\$255.04	\$206.39	23.6%
Luxury Class	58.0%	73.3%	-15.3%	\$763.76	\$512.50	49.0%	\$443.22	\$375.89	17.9%
Upper Upscale Class	77.6%	80.7%	-3.1%	\$325.05	\$256.99	26.5%	\$252.17	\$207.35	21.6%
Upscale Class	77.1%	79.3%	-2.2%	\$252.03	\$196.98	27.9%	\$194.39	\$156.25	24.4%
Upper Midscale Class	69.9%	78.7%	-8.8%	\$231.37	\$156.61	47.7%	\$161.73	\$123.27	31.2%
Midscale & Economy Class	69.9%	81.6%	-11.7%	\$241.68	\$162.05	49.1%	\$168.86	\$132.20	27.7%
Oʻahu	76.6%	82.0%	-5.4%	\$271.11	\$228.49	18.7%	\$207.66	\$187.39	10.8%
Waikīkī	77.3%	83.1%	-5.7%	\$259.19	\$226.38	14.5%	\$200.46	\$188.02	6.6%
Other Oʻahu	72.4%	75.9%	-3.5%	\$343.29	\$242.01	41.9%	\$248.46	\$183.70	35.3%
	62.8%	73.3%	-10.5%	\$660.17	\$459.76	43.6%	\$414.35	\$336.94	23.0%
Oʻahu Luxury	80.6%	83.3%	-10.5%	\$283.75	\$246.15	45.6% 15.3%	\$228.64	\$205.13	11.5%
Oʻahu Upper Upscale									
Oʻahu Upscale	79.4%	85.1%	-5.8%	\$193.74	\$193.92	-0.1%	\$153.76	\$165.10	-6.9%
Oʻahu Upper Midscale	68.4%	78.0%	-9.7%	\$158.43	\$151.16	4.8%	\$108.32	\$117.96	-8.2%
Oʻahu Midscale & Economy	70.5%	86.1%	-15.6%	\$146.12	\$126.42	15.6%	\$102.99	\$108.79	-5.3%
Maui County	68.6%	75.1%	-6.5%	\$497.47	\$359.97	38.2%	\$341.35	\$270.46	26.2%
Wailea	56.1%	84.3%	-28.2%	\$797.00	\$551.96	44.4%	\$446.73	\$465.12	-4.0%
Lahaina/Kāʻanapali/Kapalua	73.3%	72.0%	1.2%	\$426.11	\$298.56	42.7%	\$312.26	\$215.11	45.2%
Other Maui County	63.1%	78.9%	-15.8%	\$595.72	\$428.49	39.0%	\$375.82	\$338.08	11.2%
Maui County Luxury	48.8%	76.1%	-27.3%	\$871.87	\$576.28	51.3%	\$425.49	\$438.47	-3.0%
Maui County Upper Upscale	75.6%	74.4%	1.2%	\$418.65	\$281.72	48.6%	\$316.30	\$209.55	50.9%
& Upscale				,	,		, , , , , , ,	,	
Island of Hawai'i	67.6%	75.7%	-8.1%	\$426.10	\$244.19	74.5%	\$288.22	\$184.85	55.9%
Kohala Coast	75.6%	77.8%	-2.2%	\$547.05	\$348.51	57.0%	\$413.84	\$271.19	52.6%
Kauaʻi	68.8%	74.8%	-6.1%	\$389.54	\$247.72	57.2%	\$267.82	\$185.35	44.5%

Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 4: Hawai'i Hotel Performance by Measure November 2023 vs. 2019

	Supply (thousands)				<b>Demand</b> (thousands)	%	Revenue (millions)			
	2023	2019	Change	2023	2019	Change	2023	2019	Change	
State of Hawaiʻi	1,676.9	1,614.5	3.9%	1,222.4	1,276.7	-4.3%	427.7	333.2	28.4%	
Oʻahu	921.8	916.3	0.6%	706.1	751.5	-6.0%	191.4	171.7	11.5%	
Waikīkī	783.5	782.8	0.1%	606.0	650.1	-6.8%	157.1	147.2	6.7%	
Maui County	406.0	378.2	7.3%	278.6	284.2	-2.0%	138.6	102.3	35.5%	
Wailea	89.0	65.8	35.3%	49.9	55.5	-10.0%	39.8	30.6	29.9%	
Lahaina/Kāʻanapali/ Kapalua	220.2	208.0	5.9%	161.4	149.9	7.7%	68.8	44.7	53.7%	
Island of Hawaiʻi	204.6	191.2	7.0%	138.4	144.7	-4.4%	59.0	35.3	66.9%	
Kohala Coast	88.6	88.2	0.5%	67.0	68.6	-2.3%	36.7	23.9	53.3%	
Kauaʻi	144.5	128.8	12.2%	99.4	96.4	3.1%	38.7	23.9	62.1%	

Figure 5: Hawai'i Hotel Performance Year-to-Date November 2023

	Occupancy % Percentage			Ave	erage Daily Ra		RevPAR		
			Pt.			%			%
	2023	2022	Change	2023	2022	Change	2023	2022	Change
State of Hawai'i	75.0%	73.7%	1.2%	\$373.03	\$366.67	1.7%	\$279.59	\$270.40	3.4%
Luxury Class	59.9%	59.1%	0.8%	\$818.65	\$844.40	-3.0%	\$490.39	\$498.86	-1.7%
Upper Upscale Class	79.2%	77.1%	2.2%	\$350.43	\$342.50	2.3%	\$277.59	\$263.92	5.2%
Upscale Class	78.1%	77.0%	1.1%	\$268.23	\$259.59	3.3%	\$209.49	\$199.78	4.9%
Upper Midscale Class	72.6%	73.6%	-1.1%	\$240.52	\$232.32	3.5%	\$174.51	\$171.07	2.0%
Midscale & Economy Class	75.7%	75.3%	0.5%	\$242.94	\$235.41	3.2%	\$183.98	\$177.15	3.9%
Oʻahu	80.0%	75.7%	4.3%	\$278.27	\$261.89	6.3%	\$222.66	\$198.27	12.3%
Waikīkī	80.5%	76.0%	4.4%	\$265.63	\$249.42	6.5%	\$213.71	\$189.60	12.7%
Other Oʻahu	77.5%	74.0%	3.6%	\$351.81	\$333.79	5.4%	\$272.82	\$246.97	10.5%
Oʻahu Luxury	63.2%	55.3%	7.9%	\$673.21	\$667.05	0.9%	\$425.48	\$369.15	15.3%
Oʻahu Upper Upscale	82.9%	78.3%	4.6%	\$289.64	\$271.45	6.7%	\$240.19	\$212.51	13.0%
Oʻahu Upscale	83.6%	80.8%	2.8%	\$207.63	\$201.18	3.2%	\$173.54	\$162.59	6.7%
Oʻahu Upper Midscale	73.7%	70.4%	3.3%	\$168.73	\$160.80	4.9%	\$124.44	\$113.28	9.9%
Oʻahu Midscale & Economy	78.7%	75.7%	3.0%	\$153.70	\$145.80	5.4%	\$121.01	\$110.44	9.6%
Maui County	65.8%	67.9%	-2.1%	\$589.13	\$592.69	-0.6%	\$387.80	\$402.69	-3.7%
Wailea	60.3%	60.8%	-0.6%	\$889.68	\$940.76	-5.4%	\$536.42	\$572.40	-6.3%
Lahaina/Kāʻanapali/Kapalua	67.7%	70.6%	-2.9%	\$529.81	\$523.34	1.2%	\$358.72	\$369.30	-2.9%
Other Maui County	63.6%	64.8%	-1.2%	\$664.76	\$684.60	-2.9%	\$422.61	\$443.31	-4.7%
Maui County Luxury	52.5%	54.9%	-2.4%	\$995.04	\$1,036.49	-4.0%	\$522.27	\$568.83	-8.2%
Maui County Upper Upscale & Upscale	70.6%	72.8%	-2.2%	\$504.50	\$498.28	1.2%	\$356.14	\$362.84	-1.8%
Island of Hawaiʻi	70.4%	74.1%	-3.7%	\$415.42	\$407.74	1.9%	\$292.64	\$302.25	-3.2%
Kohala Coast	74.4%	71.7%	2.7%	\$562.20	\$604.39	-7.0%	\$418.48	\$433.44	-3.5%
Kauaʻi	75.3%	77.7%	-2.4%	\$414.37	\$388.91	6.5%	\$312.01	\$302.09	3.3%

Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 6: Hawai'i Hotel Performance by Measure Year-to-Date November 2023

		Supply (thousands)	%		<b>Demand</b> (thousands)	%		Revenue (millions)	%
	2023	2022	Change	2023	2022	Change	2023	2022	Change
State of Hawaiʻi	18,630.0	18,653.4	-0.1%	13,963.3	13,755.8	1.5%	5,208.7	5,043.8	3.3%
Oʻahu	10,171.7	10,199.6	-0.3%	8,138.9	7,722.0	5.4%	2,264.8	2,022.3	12.0%
Waikīkī	8,631.9	8,658.1	-0.3%	6,944.8	6,581.5	5.5%	1,844.8	1,641.6	12.4%
<b>Maui County</b> Wailea Lahaina/Kā'anapali/	4,596.7 989.3	4,645.5 989.2	-1.1% 0.0%	3,025.9 596.5	3,156.3 601.9	-4.1% -0.9%	1,782.6 530.7	1,870.7 566.2	-4.7% -6.3%
Kapalua	2,504.6	2,549.4	-1.8%	1,695.8	1,799.0	-5.7%	898.5	941.5	-4.6%
Island of Hawai'i Kohala Coast	2,249.6 986.4	2,273.5 989.9	-1.1% -0.4%	1,584.7 734.2	1,685.3 709.9	-6.0% 3.4%	658.3 412.8	687.2 429.1	-4.2% -3.8%
Kauaʻi	1,612.0	1,534.9	5.0%	1,213.8	1,192.2	1.8%	503.0	463.7	8.5%

Figure 7: Hawai'i Hotel Performance Year-to-Date November 2023 vs. 2019

		Occupan	су %	Ave	rage Daily Ra			RevPAR	
			Percentage			%			%
	2023	2019	Pt. Change	2023	2019	Change	2023	2019	Change
State of Hawaiʻi	75.0%	80.9%	-5.9%	\$373.03	\$276.63	34.8%	\$279.59	\$223.75	25.0%
	59.9%	76.5%	-16.6%	\$818.65	\$542.53	50.9%	\$490.39	\$414.94	18.2%
Luxury Class	79.2%	82.7%	-3.5%	\$350.43	\$273.79	28.0%	\$277.59	\$226.45	22.6%
Upper Upscale Class	78.1%	78.9%	-0.8%				\$277.39		
Upscale Class				\$268.23	\$207.11	29.5%		\$163.43	28.2%
Upper Midscale Class	72.6%	83.3%	-10.8%	\$240.52	\$163.42	47.2%	\$174.51	\$136.21	28.1%
Midscale & Economy Class	75.7%	82.0%	-6.3%	\$242.94	\$173.59	40.0%	\$183.98	\$142.43	29.2%
Oʻahu	80.0%	84.2%	-4.2%	\$278.27	\$236.64	17.6%	\$222.66	\$199.32	11.7%
	80.5%	84.6%	-4.2% -4.1%	l .		14.4%	\$213.71		8.8%
Waikīkī				\$265.63	\$232.13		* -	\$196.35	
Other Oʻahu	77.5%	82.1%	-4.6%	\$351.81	\$264.63	32.9%	\$272.82	\$217.27	25.6%
Oʻahu Luxury	63.2%	74.0%	-10.8%	\$673.21	\$485.33	38.7%	\$425.48	\$358.98	18.5%
Oʻahu Upper Upscale	82.9%	85.5%	-2.6%	\$289.64	\$256.96	12.7%	\$240.19	\$219.74	9.3%
Oʻahu Upscale	83.6%	85.4%	-1.8%	\$207.63	\$195.42	6.2%	\$173.54	\$166.94	4.0%
Oʻahu Upper Midscale	73.7%	83.6%	-9.9%	\$168.73	\$157.59	7.1%	\$124.44	\$131.79	-5.6%
Oʻahu Midscale & Economy	78.7%	87.5%	-8.8%	\$153.70	\$132.06	16.4%	\$121.01	\$115.58	4.7%
Maui County	65.8%	77.8%	-12.0%	\$589.13	\$388.33	51.7%	\$387.80	\$302.10	28.4%
Wailea	60.3%	88.7%	-28.4%	\$889.68	\$594.08	49.8%	\$536.42	\$527.07	1.8%
Lahaina/Kāʻanapali/Kapalua	67.7%	76.7%	-9.0%	\$529.81	\$327.23	61.9%	\$358.72	\$251.01	42.9%
Other Maui County	63.6%	79.2%	-15.6%	\$664.76	\$462.73	43.7%	\$422.61	\$366.29	15.4%
Maui County Luxury	52.5%	80.5%	-28.0%	\$995.04	\$612.76	62.4%	\$522.27	\$492.99	5.9%
Maui County Upper Upscale	70.6%	77.6%	-7.0%	\$504.50	\$309.10	63.2%	\$356.14	\$239.81	48.5%
& Upscale				·					
Island of Hawaiʻi	70.4%	76.8%	-6.4%	\$415.42	\$259.58	60.0%	\$292.64	\$199.39	46.8%
Kohala Coast	74.4%	77.6%	-3.1%	\$562.20	\$367.27	53.1%	\$418.48	\$284.88	46.9%
Kauaʻi	75.3%	72.8%	2.5%	\$414.37	\$277.41	49.4%	\$312.01	\$202.00	54.5%

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Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 8: Hawai'i Hotel Performance by Measure Year-to-Date November 2023 vs. 2019

		<b>Supply</b> (thousands)	%		<b>Demand</b> (thousands)	%		Revenue (millions)	%
	2023	2019	Change	2023	2019	Change	2023	2019	Change
State of Hawaiʻi	18,630.0	18,039.5	3.3%	13,963.3	14,590.7	-4.3%	5,208.7	4,036.3	29.0%
Oʻahu	10,171.7	10,140.7	0.3%	8,138.9	8,541.6	-4.7%	2,264.8	2,021.3	12.1%
Waikīkī	8,631.9	8,698.7	-0.8%	6,944.8	7,357.7	-5.6%	1,844.8	1,708.0	8.0%
Maui County	4,596.7	4,246.7	8.2%	3,025.9	3,303.7	-8.4%	1,782.6	1,282.9	39.0%
Wailea Lahaina/Kāʻanapali/	989.3	732.8	35.0%	596.5	650.1	-8.3%	530.7	386.2	37.4%
Kapalua	2,504.6	2,364.7	5.9%	1,695.8	1,813.9	-6.5%	898.5	593.6	51.4%
Island of Hawai'i	2,249.6	2,152.8	4.5%	1,584.7	1,653.6	-4.2%	658.3	429.2	53.4%
Kohala Coast	986.4	996.5	-1.0%	734.2	773.0	-5.0%	412.8	283.9	45.4%
Kauaʻi	1,612.0	1,499.4	7.5%	1,213.8	1,091.8	11.2%	503.0	302.9	66.1%

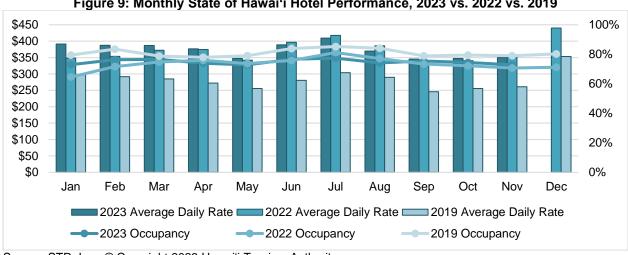
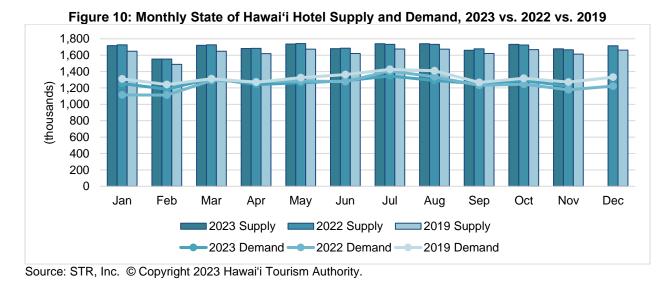
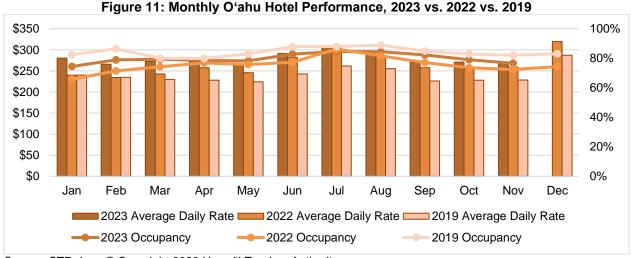


Figure 9: Monthly State of Hawai'i Hotel Performance, 2023 vs. 2022 vs. 2019

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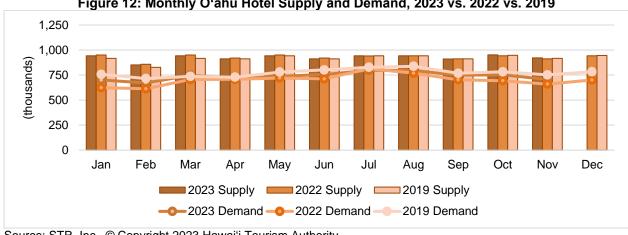
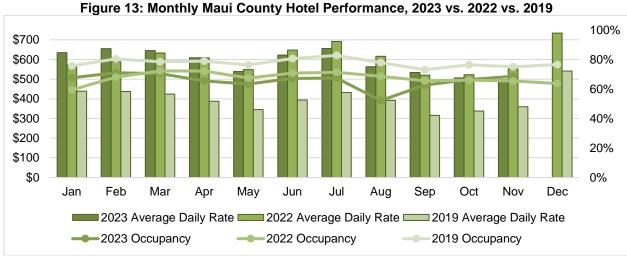
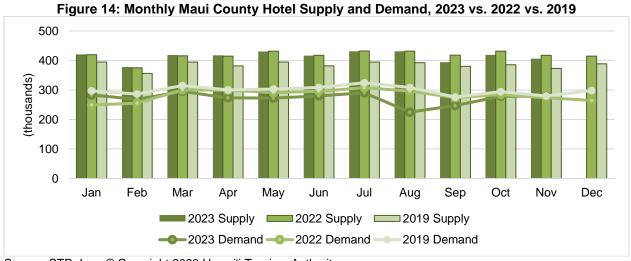


Figure 12: Monthly O'ahu Hotel Supply and Demand, 2023 vs. 2022 vs. 2019

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Source: STR, Inc. © Copyright 2023 Hawai'i Tourism Authority.



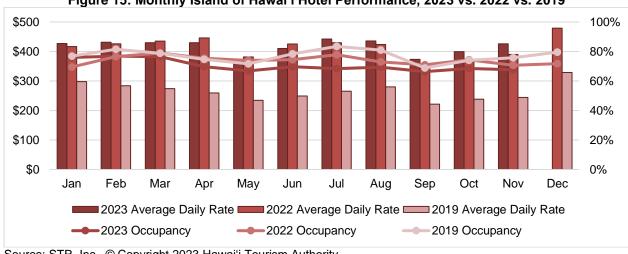
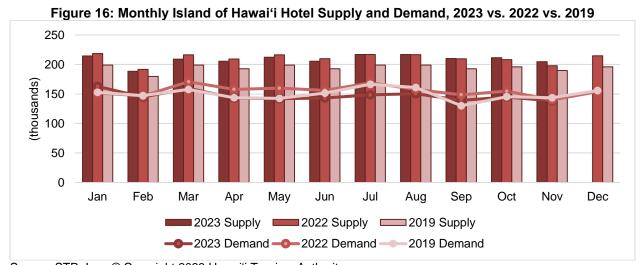
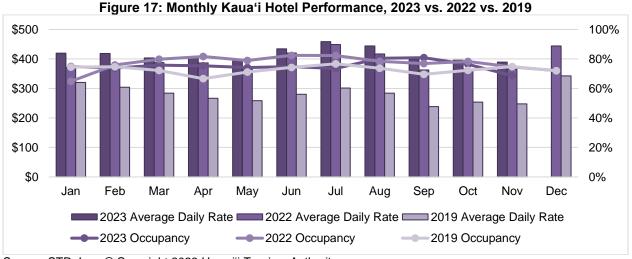


Figure 15: Monthly Island of Hawai'i Hotel Performance, 2023 vs. 2022 vs. 2019

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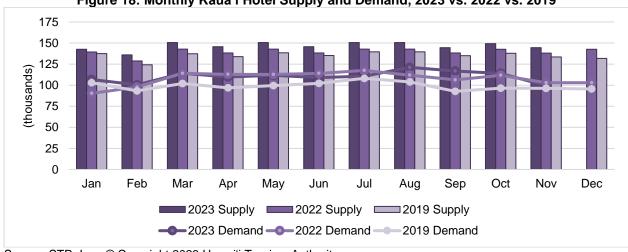


Figure 18: Monthly Kaua'i Hotel Supply and Demand, 2023 vs. 2022 vs. 2019