

AUTHORITY

COMMUNICATIONS WORKSHOP

May 2019



YOUR COACH

[ANTHOLOGY®]

MARKETING GROUP

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TODAY'S GOAL

To build your confidence and communications skillset to more effectively work with media and social influencers to generate awareness for your event or service. Next to doing the right thing, the most important thing is to Let people know you are doing the right thing.

John D. Rockefeller

AGENDA



- 1. What is Public Relations?
- 2. Print & Online Media
- 3. Broadcast Media
- 4. Communications Timeline
- 5. Building a Media List
- 6. Media Relations Tools
- 7. Social Media
- 8. PR Toolkit
- 9. Q&A

If I was down to my last dollar, I would spend it on public relations

Bill Gates

Chairman Bill & Melinda Gates Foundation, Microsoft

WHAT IS PR?



Public relations is a strategic communications process that builds mutually beneficial relationships between organizations and their publics. Advertising is saying you're good. PR is getting someone else to say you're good.

Jean-Louis Gassée

Founder BeOS



7 · HONOLULU STAR-ADVERTISER · THURSDAY 3/7/19

play // family

BACK TO THE FUTURE

Honolulu Festival celebrates 25 years of culture and fun

By Zenaida Serrano

Prepare for a weekend packed with free cultural arts and entertainment by more than 100 visiting groups from Asia, Europe, South America and more at the Honolulu restrival, Saturday and Sunday at venues throughout Honolulu.

"The festival has an abundance of activities for fam lies to enjoy with their children," said Tatsuo Watanabe, director of the Honolulu Festival Foundation. "The experience helps educate children by giving them a better understanding of cultures and people around the world."

The Honolulu Festival's theme this year is "Looking Back to Create the Future: 25 years of Aloha." In recognition of the event's 25th anniversary, the festivities will culminate with a 25-minute Nagaoka Fireworks Show— 8.30 pm. Sunday over Waikiki Beach — that's "not to be missed," Watanabe said. Among highlights:

Anong ingingings. >> Ennichi Corner: Through hands-on activities, children will be introduced to customary Japanese games, crafts and traditions. 10 a.m.-6 p.m. Saturday and 10 a.m.-3 p.m. Sunday, Hawai'i Convention Center

>> Japanese Film Festival: Includes screenings of "Thermae Romae," "Voko the Cherry Blossom" and "Sing My Life." 10 a.m.-6:10 p.m. Saturday and 10 a.m.-2:45 p.m. Sunday, Hawai'i Convention Center room #311.

>> Grand Parade: Groups and performers dancing, singing and staging cultural demonstrations will entertain throughout the route, along with colorful floats. 4 p.m. Sunday along Kalakaua Avenue.

KEIKI KRAFTING

Courtesy HouseMart Ben Franklin Crafts. For more craft ideas, visit benfranklinhawaii.com

Rainbow cloud pocket

SUPPLIES NEEDED:

>> Wooden embroidery hoop (7 inches or smaller)

- >> White felt, two pieces 9-by-12-inch
- >> Purple Foamie foam, 9-by-12-inch >> Baby blue Foamie foam, 9-by-12-inch
- >> Baby blue Foamie foam, 9-by-12-inch >> Neon green Foamie foam, 9-by-12-inch
- >> Fuschia Foamie foam, 9-by-12-inch
- >> Tangerine Foamie foam, 9-by-12-inch
- >> Yellow Foamie foam, 9-by-12-inch
- >> 3/8-inch wide ribbon, 12 inches >> Scratch paper, two 8.5-by-11-inch sheets for pattern making
- >> Low-temperature glue gun and glue sticks

INSTRUCTIONS:

- On the paper, trace half the inside and outside of the wooden embroidery hoop to create an arch.
 Draw one arch below the initial semicircles and four
- arches above to create total of six arches for the rainbow. Number the arches



25TH ANNUAL HONOLULU FESTIVAL Free public events:

werse Throughout Honolulu, including the Hawai'i Convention Center, Waikidi Beach Walk, Ala Moana Center and International Market Place werse: Saturday-Sunday werse: Saturday werse: Satur

COURTESY HONOLULU FESTIVAL FOUNDATION

Now hear this, 'Superhero' There's something about a catchy, heroic theme song that can make you, too, feel unstoppable. Enjoy an evening filled with such

stoppact injoy at coming med with sach memorable unes at "Superherbor Soundtrack," a Hawa'i Symphony Orchestra concert Friday at Blaisdel Concert Hall. The concert is a must for parents and children alike, said Maestro Stuart Chafetz, who will conduct an iconic program that includes the theme from "The Avengers" and music from "Batman."

"This program is perfect for families because it really includes something for everyone," (Thafetz said. "From the classic William Tell/Lone Ranger' theme to 'Spiderman' to 'Wonder Woman." Plus, "The Incredibles' — a superhero family!"

But the fun isn't all in the music. "My absolute favorite part is seeing everyone dressed up in superhero costumes," Chafetz said. "The HSO is planning a costume context, so come early to enter." Costumed villains are welcome, too.

"SUPERHERO SOUNDTRACK" Presented by Hawai'i Symphony Orchestra

WHERE: Blaisdell Concert Hall WHEN: 7:30 p.m. Friday COST: \$27-\$79 INFO: 946-8742, hawaiisymphonyorchestra.org

FAMILY FARE

Dr. Seuss Celebrations with Mr. Kneel: At the following public libraries: Thursday, 10:30 a.m. at Waipahu (675-0358) and 3 p.m. at Kaimuki (733-8422); 10:30 a.m. Friday at Salt Lake-Moanalua (831-6831); and 1:30 p.m. Saturday at Hawaii Kai (397-5833). Hip-hop musician and educator Mr. Kneel entertains with musical magic through beatboxing. Free. Butterfly Experience presentation: 10 a.m. Saturday, Kapolei Public Library. Learn about the transformation stages and life cycle of butterflies. Sponsored by Sharing the Butterfly Experience. Free. Info: 693-7050. Touch a Truck: 10 a.m. to 1 p.m. Saturday, Kapolei Commons lawn, Annual event features firetrucks, military trucks, construction trucks and other big trucks for keiki to explore, along

with food trucks, activities, entertainment and giveaways. Info: 808ne.ws/touchatruck19. **Teen Tech Week Trifecta**: 1 to 4 p.m. Sunday, Pearl City Public Library, Learning activities include a 'Breaker Space' area to take apart old appliances and electronics, and a craft station to create a cell phone holder using recycled materials. Also learn how to use the library's databases and e-media platforms that may help with future homework assignments. For ages 12 to 18. To RSVP, call 453-6566.

Find a full calendar of events at staradvertiser. com/calendar. To submit a family event, go to staradvertiser.com/calendar. Click "add event" and



8. Trace the cloud paper on

Stack the two sheets of felt

d cut through both to a

one sheet of white felt.



Alongside Ben Affleck



Your Ultimate Guide to the 2019 Honolulu Festival

CATCH LIVE CULTURAL PERFORMANCES, INDULGE IN FOOD FROM ACROSS THE GLOBE AND MORE FROM MARCH 8-10.

BY JAYNA OMAYE PUBLISHED: 2019.02.25 05:27 PM

Hawai'i State Art

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PHOTOS: COURTESY OF HONOLULU FESTIVAL FOUNDATION



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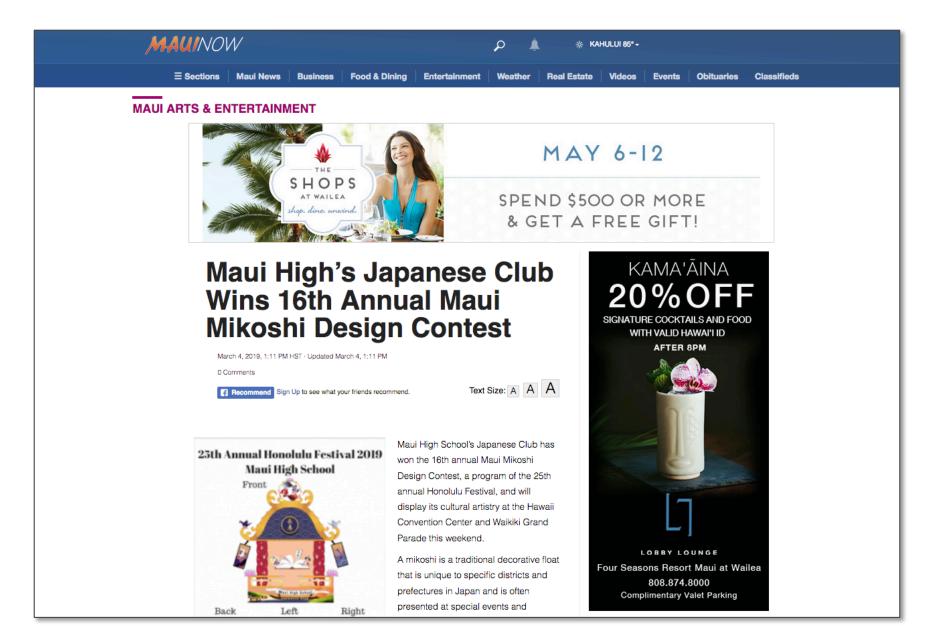
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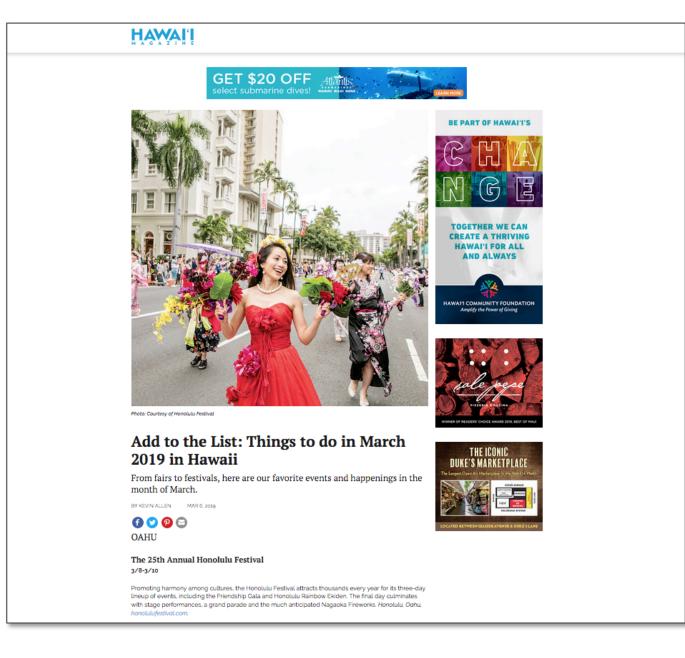
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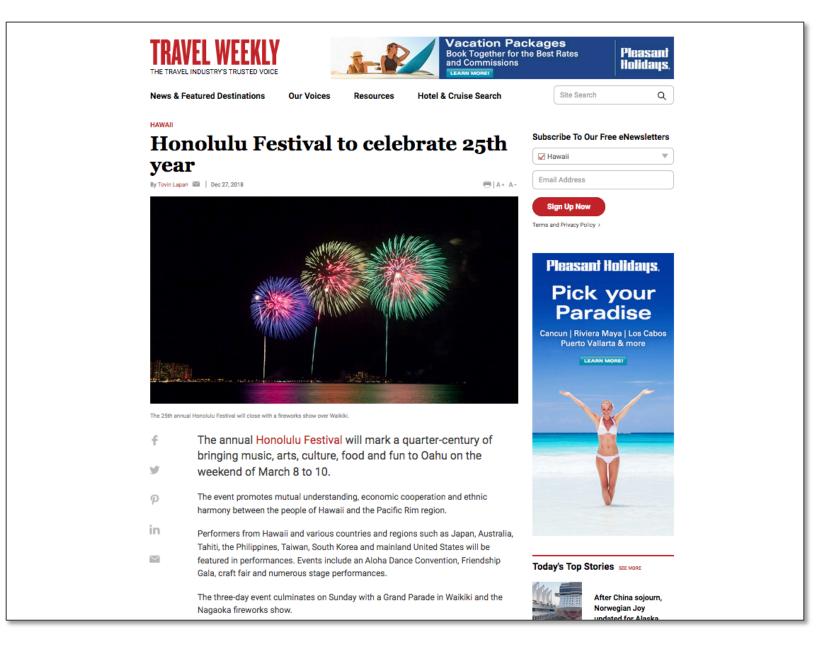
MOST POPULAR

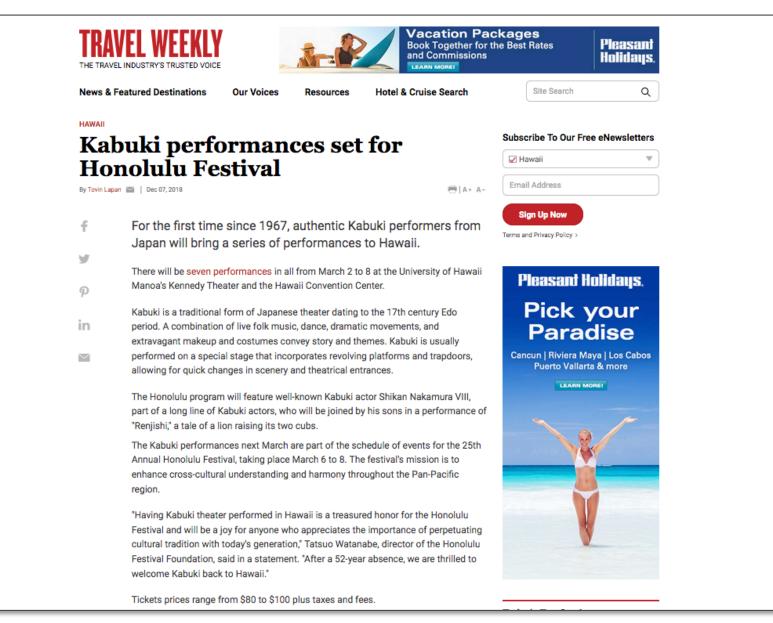
- 1. TREAT YOUR MOM WITH THESE 16 SPECIAL MOTHER'S DAY MENUS
- 2. LEARN HOW TO MAKE YOUR OWN LEI PO'O FOR LEI DAY 2019
- 3. KE KILOHANA: A SNEAK PEEK AT WARD VILLAGE'S FIRST WORKFORCE BUILDING
- 4. YOUR GUIDE TO THE PERFECT WEEKEND IN HONOLULU: MAY 2-5, 2019
- 5. DINE ON A FARM AND SHOP A CELEBRATORY FARMERS MARKET THIS WEEK

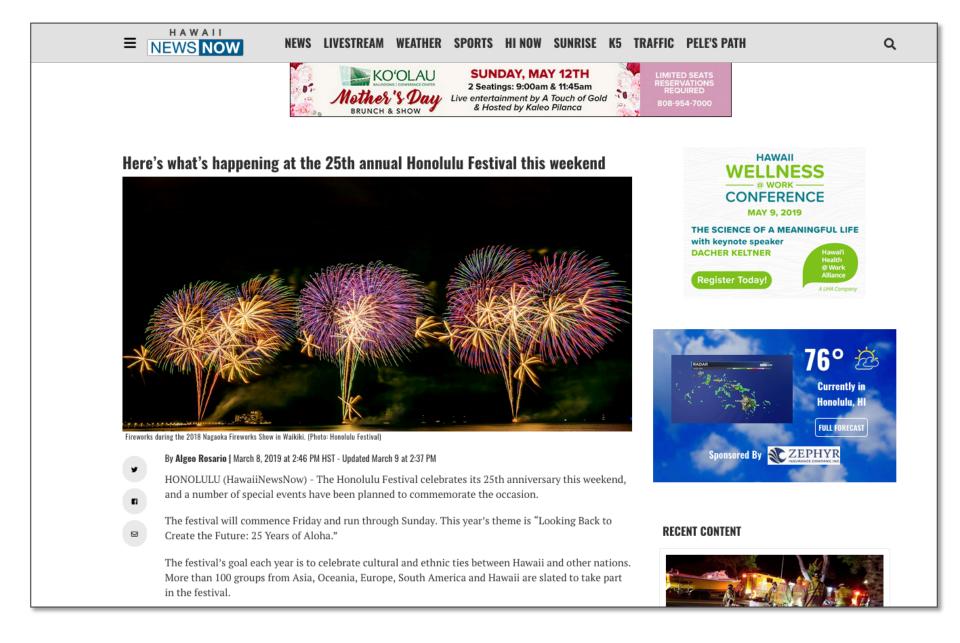










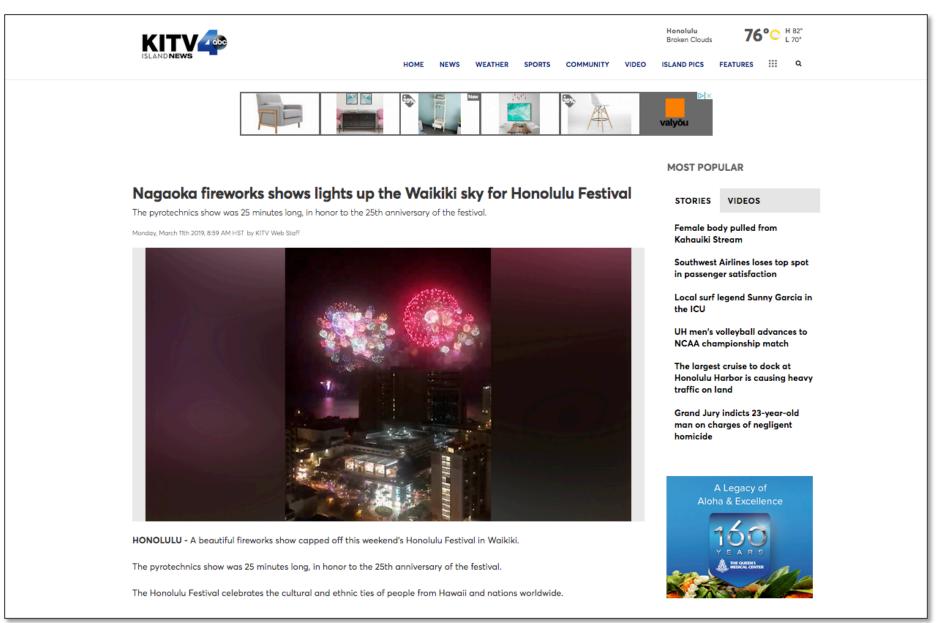


UN MON TUE WED Friday, May 3, 2019



Each year, the festival attracts thousands of new and returning spectators who are looking for an experience unique to Hawaii.

Performers from various countries and regions such as Japan, Australia, Tahiti, the Philippines, Taiwan, South Korea, Hawaii and the mainland United States will give dance performances and traditional art demonstrations.



Publicity is absolutely critical. A good PR story is infinitely more effective than a front page ad.

Richard Branson

Founder at Virgin Group

BROADCAST



BROADCAST



COMMUNICATIONS

One Year Out

- Begin developing your communications strategy.
- Start promoting your event via email, social media, etc.
- Send out calendar advisory to long-lead publications (i.e. magazines).

COMMUNICATIONS TIMELINE

Six Months Out

- Continue promoting your event via email, social media, etc.
- Issue news release(s) to local, national and international media regarding your event.
- Finalize paid media strategy (if budget allows).

COMMUNICATIONS

Three Months Out

- Develop a target media list for pitches.
- Identify newsworthy story angles about your event and share them with media and social influencers.

COMMUNICATIONS TIMELINE

One to Two Months Out

- Develop additional news releases, media advisories, calendar alerts, etc.
- One month out, begin reaching out to Hawai'ibased media to secure TV opportunities (i.e. morning shows, etc.).
- One month out, begin inviting media to your event (if desired).

COMMUNICATIONS TIMELINE

Two to Three Weeks Out

• Follow up with media you have pitched to gauge their interest in covering your event.

<u>One Week Out</u>

- Issue a media advisory for your event, if media are welcome to attend.
- Continue to leverage social media to generate awareness for your event.

DEVELOPING A MEDIA LIST





West Hawaii Today





























DEVELOPING A MEDIA LIST

- Identify the audience you want to reach (i.e. local, national, international, etc.).
- Develop a list of publications you want to contact with your information.
- When possible, identify a specific person at the media outlet you want to contact.

There is only one thing in the world worse than being talked about, and that is not being talked about.

Oscar Wilde

Author

MEDIA RELATIONS TOOLS



- News Release
- Media Advisory
- Calendar Alert
- Media Pitch Letter (Email)

NEWS RELEASE

Honolulu Festival: Celebrating 25 Years of Cultural Goodwill, March 8-10 Page 2

HONOLULU FESTIVAL HIGHLIGHTS

Cultural Performances and Exhibits Saturday, March 9, 10:00 a.m. – 6:00 p.m. Sunday, March 10, 10:00 a.m. – 3:00 p.m.

Cultural music and dance performances will be held at four locations: Hawaii Convention Center, Waikiki Beach Walk, Ala Moana Center and International Marketplace. Admission to see the performances is free. In addition, the Hawaii Convention Center will feature a wide array of cultural activities, arts, crafts, and exhibits appealing to all ages, including:

- Ennichi Corner: Designed specifically for children, the Ennichi Corner will offer fun, hands-on activities
 inspired by the traditional Japanese Saint's Day festival. Children will be introduced to customary
 Japanese games, crafts, and traditions.
- · Craft Fair and Exhibitions: Crafters will display a wonderful variety of cultural art and exhibits.

Japanese Film Festival

Saturday, March 9, 10:00 a.m. - 6:10 p.m. Sunday, March 10, 10:00 a.m. - 2:45 p.m.

Enjoy internationally acclaimed movies including *Thermae Romae*, Yoko the Cherry Blossom, The Vancouver Asahi and Sing My Life. Admission is free, but seating is limited and available on a first come-first served basis. The film festival will be staged on the third floor of the Hawaii Convention Center (room #311) and is cosponsored by Japan Foundation, Consulate General of Japan in Honolulu and the Honolulu Festival Foundation.

Grand Parade

Sunday, March 10, 4:00 p.m.

Following Sunday's cultural performances, Kalakaua Avenue will take center stage for the Grand Parade. Festival groups and performers dancing, singing and staging cultural demonstrations will entertain spectators throughout the parade route, along with colorful floats.

Nagaoka Fireworks Show

Sunday, March 10, 8:30 p.m.

The Honolulu Festival will conclude with an extended version of the spectacular Nagaoka Fireworks Show over Waikiki Beach. In celebration of the festival's silver anniversary, this showcase of world-famous pyrotechnics will last 25-minutes. The fireworks will be shot from barges positioned in the waters at the midpoint of Waikiki Beach, allowing residents and visitors throughout the area to have an unobstructed view of the show.

HONOLULU FESTIVAL SPECIAL EVENTS

Educational School Tours

Friday, March 8, 9:00 a.m. – 1:00 p.m. (by invitation only)

Hawaii school students will take a cultural field trip to the Hawaii Convention Center to interact with visiting performers and artisans. Students will get an exclusive behind-the-scenes look at many of the Festival exhibits and activities.

Friendship Party "Kabuki Night"

Friday, March 8, 6:25 – 8:40 p.m. 6:25 p.m. – Doors Open

7:15 p.m. - "What is Kabuki" Presentation

7:50 p.m. - Kabuki Performance of Renjishi

Kabuki, the traditional theater drama of Japan, returns to Hawaii for the first time since 1967. Steeped in culture and tradition dating back to the 17th century (Edo period), kabuki is considered an art form that possesses the heart and soul of Japan.



FOR IMMEDIATE RELEASE February 27, 2019

HONOLULU FESTIVAL: CELEBRATING 25 YEARS OF CULTURAL GOODWILL, MARCH 8-10

25-MINUTE FIREWORKS SHOW OVER WAIKIKI BEACH TO CULMINATE EVENTS

HONOLULU – The Honolulu Festival, renowned for its diverse cultural performances, vibrant music, dance and special presentations, and spectacular parade and fireworks show in Waikiki, is celebrating its 25th anniversary, March 8-10.

Presented by the Honolulu Festival Foundation under the banner of "Pacific Harmony," this year's Festival theme is "Looking Back to Create the Future: 25 Years of Aloha."

Building on the Festival's goal of celebrating the cultural and ethnic ties of people from Hawaii and nations worldwide, this year's celebration also pays tribute to the sponsors, volunteers, performers, residents and visitors who have made this gathering Honolulu's highlight event each March for the past 25 years.

"We are very thankful for the support the Honolulu Festival has received from the people of Hawaii and organizations and individuals from far and wide in its first 25 years," said Tsukasa Harufuku, president of the Honolulu Festival Foundation. "This year will be another wonderful cultural celebration, featuring fascinating performances, thought-provoking presentations and exhibits and a magnificent 25-minute fireworks show over Waikiki Beach. We encourage everyone to join us in helping to promote a greater understanding of cultural goodwill among all people."

Two special events at the Hawaii Convention Center begin the Honolulu Festival on Friday, March 8. That morning, the invitation-only Educational School Tours will bring hundreds of students from schools throughout Oahu together with visiting international performers from Japan and other countries.

The evening of March 8 will feature an authentic performance of Kabuki, Japan's traditional theater drama, by acclaimed visiting artists from Japan. This rare performance, along with others being held that same week at the University of Hawaii's Kennedy Theatre, marks the first time Kabuki will be performed in Hawaii in more than 50 years.

The public events take place the weekend of March 9-10, with cultural performances at four locations, the Hawaii Convention Center, Waikiki Beach Walk, Ala Moana Center and International Marketplace. Admission is free. More than 100 groups from Asia, Oceania, Europe and South America, as well as Hawaii, are slated to perform. The Hawaii Convention Center will also feature crafts, exhibits, special activities and a film festival.

The festivities conclude Sunday evening in Waikiki with two highly anticipated events. First, a colorful Grand Parade along Kalakaua Avenue will commence at 4:00 p.m., with performers, floats, and cultural displays by groups internationally, as well as from Hawaii.

Following the parade, Honolulu's sister city, Nagaoka City in Japan, will light up the sky over Waikiki Beach with a spectacular 25-minute Nagaoka Fireworks Show beginning at 8:30 p.m.

NEWS RELEASE

Honolulu Festival: Celebrating 25 Years of Cultural Goodwill, March 8-10 Page 3

This special presentation for the Honolulu Festival will feature a performance of *Renjishi*, with acclaimed kabuki artists from Japan telling the classic story of a lion teaching its cubs courage and strength through tough challenges.

Tickets for the Kabuki performance of Renjishi at the Honolulu Festival are \$90 per person for ages 21 and older and \$75 per person for ages 6-20, which includes a dinner from RINKA Japanese restaurant. Admission is free for children ages 5 and under, with an accompanying adult. To purchase tickets, please click <u>here</u>.

All proceeds raised will benefit local students to enhance international understanding and awareness through high-quality educational programs.

ABOUT THE HONOLULU FESTIVAL

Supported by the Honolulu Festival Foundation, Hawaii Tourism Authority, and corporate sponsors, the 25th annual Honolulu Festival featuring a weekend of art and cultural displays and entertainment performances for all to enjoy, March 8-10.

Under the banner of "Pacific Harmony" and the theme, "Looking Back to Create the Future: 25 Years of Aloha" the Honolulu Festival's goal is to perpetuate the strong cultural and ethnic ties of people from Hawaii and nations around the world.

The Honolulu Festival Foundation supports educational and cultural programs for the benefit of Hawaii's school children and the community-at-large through public outreach and charitable efforts.

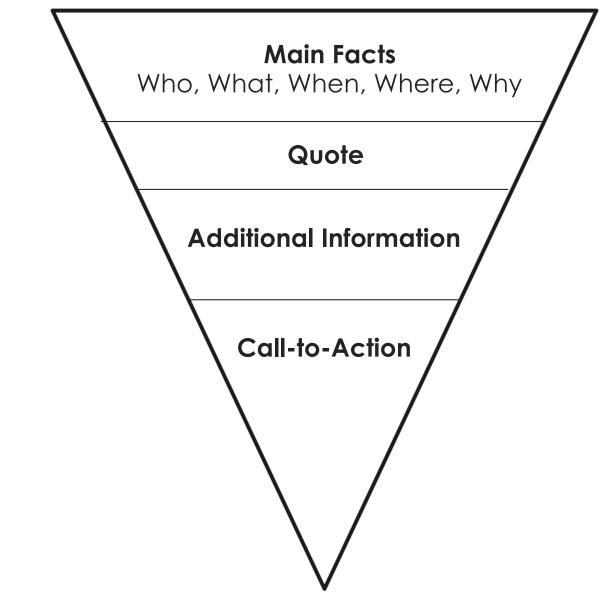
For more information about the Honolulu Festival and its schedule of events, please visit www.honolulufestival.com. Follow updates about the Festival on Twitter (@HonFestival), Instagram (@HonFestival) and become a fan of its Facebook page (Honolulu Festival).

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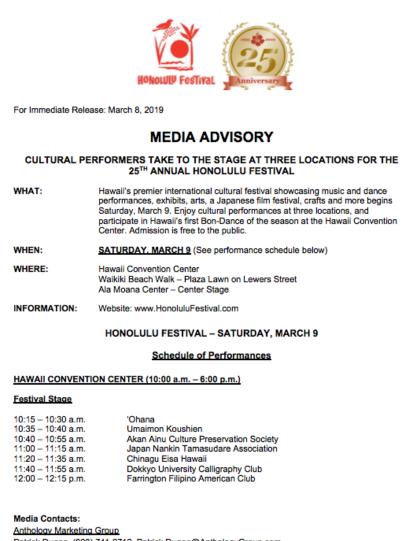
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NEWS RELEASE

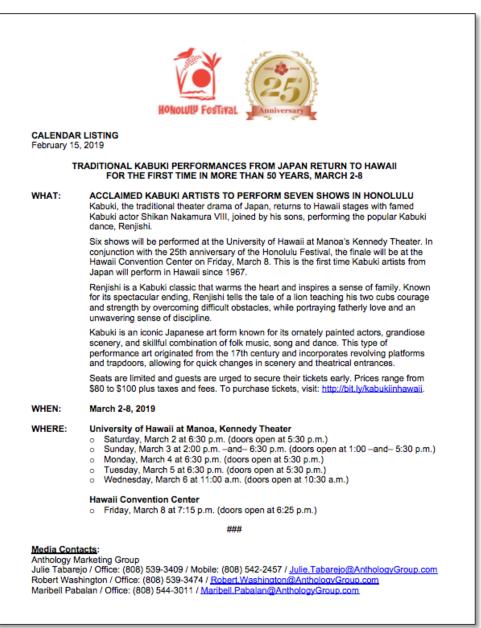


MEDIA ADVISORY



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CALENDAR ALERT



MEDIA PITCH

From: Maribell Pabalan <<u>maribell.pabalan@anthologygroup.com</u>>
Date: Tuesday, February 26, 2019 at 9:29 AM
To: Chanel Moke Puha <<u>chanel.mokepuha@khon2.com</u>>, KHON 2 <<u>news@khon2.com</u>>
Cc: Tina DeMello <<u>tina.demello@khon2.com</u>>, Patrick Dugan <<u>Patrick.Dugan@anthologygroup.com</u>>
Subject: 25th Annual Honolulu Festival: Live Remote from Hawaii Convention Center, Friday, March 8

Hi Chanel,

The Honolulu Festival is celebrating its 25th anniversary of cultural arts and entertainment for the public to enjoy the weekend of March 9-10 with performances at four locations, including the Hawaii Convention Center. Admission to the public is <u>FREE</u>.

We wanted to see if you would like to do a live remote from the Hawaii Convention Center on March 8 to help alert your audience about all the activities coming up that weekend. We will have visiting international groups available to perform, as well as a spokesperson for the Honolulu Festival to be interviewed.

More than 100 groups from Asia, Japan, Oceania and South America, as well as Hawaii, will be performing during the Honolulu Festival on March 9-10. The Festival will culminate Sunday evening with the Waikiki Grand Parade and a spectacular 25-minute extended version of the Nagaoka Fireworks Show over Waikiki Beach.

Following are examples of the types of performances by international groups coming to Hawaii:

Japan: Traditional dances from Hokkaido, shamisen (traditional string instrument) performances to folk and contemporary Japanese songs; Tahitian and hula.

Taiwan: Indigenous Taiwanese music by elementary students from Wutang, in southern Taiwan.

Brazil: Samba School Aguia de Ouro, a famous samba group from Sao Paulo. They've won several competitions in Brazil's Carnival.

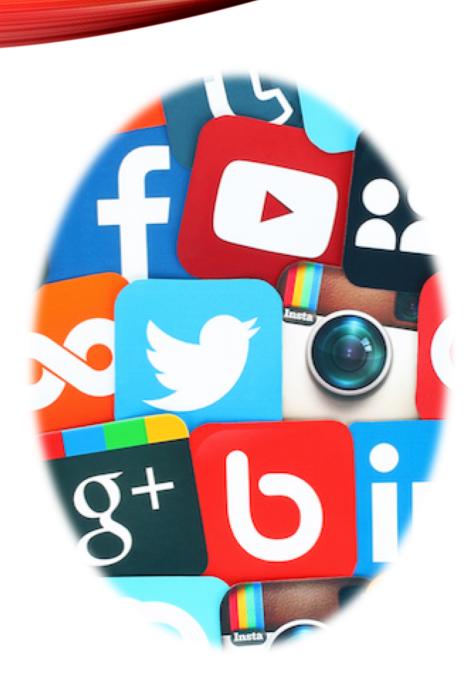
I appreciate you considering this offer. Please let me know if you're interested and what information you need.

Thanks, Maribell

[ANTHOLOGY]

Maribell Pabalan

Assistant Account Executive, Public Relations 1003 Bishop St., 9th Floor, Honolulu, HI 96813 Office: 808.544.3000 • Direct: 808.544.3011 Visit us at http://www.AnthologyGroup.com



SOCIAL MEDIA

- Needs to part of your outreach strategy.
- Develop own social channels.
- Leverage other social channels.
- Be committed.
- Paid media budget is necessary.

ONLINE RESOURCES

• **PR Toolkit** – Templates for news release, media advisory and calendar alert, as well as a general Hawai'i media contact list.

www.hawaiitourismauthority.org/PR-Toolkit

- Ma'ema'e A Hawaiian Cultural Tool Kit www.hawaiitourismauthority.org/what-we-do/toolsresources/maemae-tool-kit/
- GoHawaii.com Events Calendar
 <u>www.gohawaii.com/trip-planning/events-festivals</u>
- HTA Knowledge Bank Digital Asset Library www.barberstock.com/hawaii
- Google Alerts Media Monitoring
 www.google.com/alerts



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MAHALO NUI LOA

A lack of knowledge creates fear. Seeking knowledge creates courage.

Candice Swanepoel

🖌 quotefancy