Impact on Wholesale Partners
US: John Hopkins reports 19,285 confirmed cases (+5,607 in 1 day). For the week ending 3/9, domestic search for travel within U.S was down 11%, bookings is down by 17%. 7-day moving average at 69% of STLY.
CANADA: The Canadian Olympic Committee has decided not to send athletes to the 2020 Tokyo Olympics. Costco Travel Canada is not allowing any new bookings to Hawaii until 5/1.
JAPAN: With the hotel occupancy in Japan continues to go down. Staff layoff and travel agencies closures are starting. COVID-19 continues to spread with over 860 recorded cases.
THAILAND: Starting 3/22, any foreigners and Thai nationals that is coming/returning into Thailand are required to produce a valid Health Certificate with a negative COVID-19 lab result issued within 72 hours of flight departures.
SINGAPORE: All short-term visitors will be barred from entering starting 3/23.
NEW ZEALAND: Raised status to Level 2 which is focused on containment (there are 66 cases all travel related). Thus the pressure to move this up to level 3 and take the country closer to a shutdown status.
AUSTRALIA: The Australian Federal Government has imposed closures on all non-essential services as of today. These include indoor entertainment (bars, cafes etc.), sporting and religious venues. SA, WA, NT & Tas have closed their borders and require anyone who enters to self-quarantine for 14 days. Schools are remaining open, however it is advised to parents to keep their children home.
CHINA: Total confirmed cases: 81,602 (39 more new cases). China’s Ministry of Cultural Tourism stated that the industry of digital tourism is booming. Over 5 billion views via “cloud entertainment” “cloud live webinar” and “cloud exhibition” during the 2020 Spring Festival.

Impact on Airlines
HAWAIIAN AIRLINES: Will suspend most international flights into Hawaii effective Thursday 3/26. Contacting passengers to give them this message and having them re-book flights.
DELTA: Is cutting systemwide capacity by 70%.
BANGKOK Airways and AirAsia Thai has suspended all of their international flights while Thai Lion Air has grounded its fleet entirely.
KOREAN AIR: Is shutting down the operation to Europe and the Middle East, operations to U.S are continuing although decreased. Current schedule to North America as follows:
1 daily operation to LA, NY, Honolulu via Tokyo Narita. 4 weekly operations to Atlanta, Sand Francisco, 3 weekly operations to Chicago O’Hare, Honolulu, Washington Dulles.
ASIANA AIRLINES: Starting next week is resuming Seoul to Hong Kong route with 2 weekly flights to start. This interim schedule is currently listed until 4/24.
AIR BUSAN: Due to increased domestic travel demand, Air Busan has temporarily increased its service to Juju Island from Seoul and Busan with a total increased 16,280 seats in March.

Impact on Hotels
A hotel has reported they will run -60% to STLY, and the -60% is with starting the month much higher than the last year. They have seen most demand evaporate prior to the quarantine announcement but with that and the stay in place orders, expect the occupancy to drop to single digit occupancy. Another hotel reported that they are busy closing the hotel with 0% occupancy coming soon. Several other hotels will soon run single digit occupancy.

Department of Health Update
COVID-19 Positive* Cases Cumulative totals as of 12:00pm on March 23, 2020

<table>
<thead>
<tr>
<th></th>
<th>Total (new)</th>
</tr>
</thead>
<tbody>
<tr>
<td>County of Hawaii</td>
<td>5 (2)</td>
</tr>
<tr>
<td>City &amp; County of Honolulu</td>
<td>53 (12)</td>
</tr>
<tr>
<td>County Kauai</td>
<td>3 (0)</td>
</tr>
<tr>
<td>County of Maui</td>
<td>11 (2)</td>
</tr>
<tr>
<td>Pending</td>
<td>5 (5)</td>
</tr>
<tr>
<td>Required Hospitalization</td>
<td>4 (1)</td>
</tr>
<tr>
<td>Deaths</td>
<td>0</td>
</tr>
</tbody>
</table>

* Includes presumptive and confirmed cases, and Hawaii and non-Hawaii residents; note that CDC provides case counts according to states of residence.

Daily Passenger Count Table

<table>
<thead>
<tr>
<th></th>
<th>3/22/2020</th>
<th>Domestic</th>
<th>International</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oahu</td>
<td>3,013</td>
<td>1,804</td>
<td>4,817</td>
<td></td>
</tr>
<tr>
<td>Maui</td>
<td>1,649</td>
<td></td>
<td>1,649</td>
<td></td>
</tr>
<tr>
<td>Island of Hawaii</td>
<td>449</td>
<td></td>
<td>449</td>
<td></td>
</tr>
<tr>
<td>Kauai</td>
<td>340</td>
<td></td>
<td>340</td>
<td></td>
</tr>
<tr>
<td>State</td>
<td>5,451</td>
<td>1,804</td>
<td>7,255</td>
<td></td>
</tr>
</tbody>
</table>
Bankruptcy Filings All Chapters 2017 to 2020

General Fund Tax Revenue 2016 to 2020

News Highlights
March 23, 2020
Hawaii News Now: Stay-at-home order for Oahu set to begin in ‘extraordinary’ push to stop spread of virus

Honolulu Star-Advertiser: Hawaiian Airlines to cease most flights

Honolulu Star-Advertiser: Editorial: Difficulties deepen as tourism-dependent Hawaii forced to tell visitors to stay out due to coronavirus

The Garden Island: Making the new normal

The Guardian: Coronavirus in paradise: Hawaii clamps down with curfews and quarantine

Big Island Now: Local Hotels Temporarily Shut Down to Help Slow COVID-19 Crisis

Travel Weekly: Covid-19 closures, cancellations hit Hawaii

West Hawaii Today: Mayor: All Hawaii County beach parks to close Saturday

The New York Times: As Visitors Continue to Arrive, Tourist Areas Say: Stay Home

ABC News: Hawaii to quarantine all arrivals to the state for 14 days

Forbes: Hawaii Travel Update: New Closures, Restrictions For COVID-19

State of Hawai‘i Hotel Performance by Week 2020 vs 2019

Weekly Unemployment Initial Claims: March 14, 2020
State of Hawaii 1,595
City and County of Honolulu 1,108
Maui County 166
Hawaii County 217
Kauai County 84
Agent (filed in Hawaii against another state) 18

State of Hawaii
68.7% $284.57 $195.57
Oahu 64.5% $220.68 $142.24
Maui County 75.0% $417.75 $313.24
Kauai County 78.0% $304.78 $237.85
Island of Hawaii 70.8% $271.57 $192.24
Kohala Coast 69.7% $390.31 $272.18

Weekly Unemployment Initial Claims by Island

Helpful Resources
Department of Health
https://hawaiicovid19.com/

Dept. of Business, Economic Development & Tourism
https://dbedt.hawaii.gov/economic/covid19/

Department of Transportation
https://hidot.hawaii.gov/coronavirus/
Travel Agency Bookings to Hawaii for Future Arrivals*
Based on a 7-day Moving Average, 2020 vs 2019

U.S.

Japan

Canada

Australia

*Future Arrivals refers to all arrivals that are 'future' relative to the referenced booking date.
Source: Global Agency Pro

Update: Mar 21, 2020