HTA COVID-19 UPDATE

(Issued: 3/27/20 @ 4:30pm)

Impact on Wholesale Partners

OCEANIA: The Australian Prime Minister announced a travel ban. Following New Zealand. Australia is now on a lockdown with only essential services operating and all businesses required to work from home where possible.

SINGPORE: The island nation banned social gathering of more than 10 people outside of work and school. The government also implemented closures of all bars, cinemas, and other entertainment venues from this Friday through April.

THAILAND: Starting 3/26 through April, Thailand will be under a "state of emergency" to curb the spread of the virus within the country. This will give the government more power to implement curfews, censor the media, stop public gatherings and deploy the military for enforcement. The government also allocated 10 billion baht (\$305 million) to assist small and medium enterprises especially tourism related businesses. TAIWAN: Most confirmed new cases in Taiwan are imported from people who came back from traveling in a foreign country. KOREA: Hana tour will launch a high-tech travel booking platform "Hana Huh" to capture the travel demands, and a local OTA "My Real Trip" will

Hub" to capture the travel demands, and a local OTA "My Real Trip" will now focus on domestic travel while in past the bulk of their business was out bound products from South Korea. Nation's premium hotels and resorts are rolling out wellness packages and untack services (no direct contact) for consumers to overcome the travel slump and corona-blues from social isolation.

CHINA: 81,960 confirmed cases (67 more compare to yesterday). Starbucks reopened 5 stores in Wuhan on 3/24.

UK: 12.000 cases of COVID-19 with 500 deaths.

Impact on Airlines

Flight suspension information from Japan are found on the following web sites by airlines:

ANA https://www.ana.co.jp/ja/jp/international/

JAL https://www.jal.co.jp/jp/jainfo/2020/inter/200313/index.html

DELTA https://news.delta.com/delta-reduces-japan-flight-schedule-due-covid-19-JP

HAWAIIAN https://www.hawaiianairlines.co.jp/alerts/covid-19-travel-advisories

UNITED https://hub.united.com/united-covid19-japanflights-2645445173.html

KOREAN will suspend KE001/002

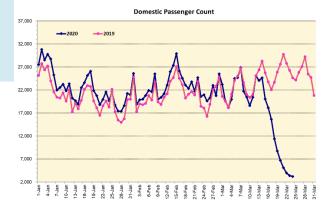
(Narita-Honolulu) 3/26-4/30

ASIAX will suspend D7 1/2

(Kansai-Honolulu) 3/26-4/30

38,000 28,000 33,000 48

Note: Excludes flights from Canada



Impact on Hotels

Hotel closure are up to 98 now and continues to increase. All closures of Hotels, activities, parks, restaurants etc. are listed on the GOHAWAII.COM web site.

Department of Health Update

case counts according to states of residence.

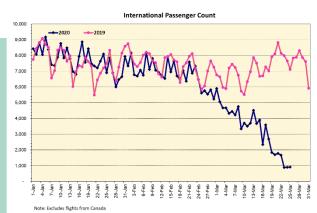
COVID-19 Positive* Cases Cumulative totals as of 12:00pm on March 27, 2020

| County | 120 (14) | |
|---|----------|--|
| Hawaii | 7 (2) | |
| Honolulu | 87 (10) | |
| Kauai | 5 (0) | |
| Maui | 16 (2) | |
| Pending | 3 (0) | |
| HI Residents Diagnosed Outside of HI | 2 (0) | |
| Total Required Hospitalization | 8 (0) | |
| Total Deaths | 0 (0) | |
| * includes presumptive and confirmed cases, and Hawaii and non-Hawaii | | |

residents; data are preliminary and subject to change; note that CDC provides

Daily Passenger Count Table

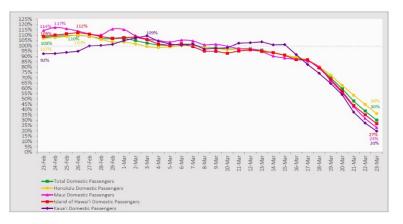
| 3/24/2020 | Domestic | International | Total |
|---------------------|----------|---------------|-------|
| Oahu | 2,430 | 904 | 3,334 |
| Maui | 399 | | 399 |
| Island of Hawaii | 360 | | 360 |
| Kauai | 38 | | 38 |
| State | 3,227 | 904 | 4,131 |



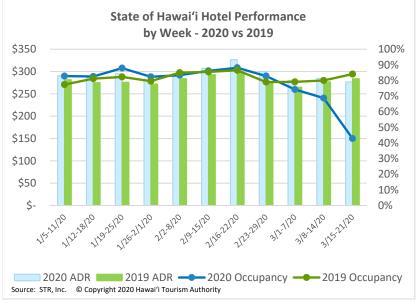
7-Day Domestic by Island Moving Average Daily Passenger Volume

2020 Volume as Percentage of 2019 Volume

Through March 23, 2020



Source: HVCB analysis based on data from DBEDT Note: Passenger volume figures include both visitors and residents.



Hawaii Hotel Performance Info:

For the week of March 15-21, 2020

| | Occupancy | ADR | RevPAR |
|------------------|-----------|-----------|-----------|
| State of Hawaii | 42.9% | \$ 276.75 | \$ 118.64 |
| Oahu | 40.4% | \$ 212.36 | \$ 85.83 |
| Maui County | 45.3% | \$ 415.31 | \$ 187.94 |
| Kauai County | 44.8% | \$ 283.51 | \$ 221.73 |
| Island of Hawaii | 48.6% | \$ 275.72 | \$ 134.13 |
| Kohala Coast | 45.5% | \$ 424.47 | \$ 193.10 |

Domestic by Island Month-to-Date and Year-to-Date Daily Passenger Volume

2020 Volume versus 2019 Volume Through March 23, 2020

March 2020 (Month-to-Date through March 23)

| Honolulu | 221,547 | 290,987 | -69,440 | -23.9% |
|-------------------|---------|---------|----------|--------|
| Maui County | 98,885 | 137,656 | -38,771 | -28.2% |
| Island of Hawai'i | 49,749 | 69,833 | -20,084 | -28.8% |
| Kaua'i | 35,186 | 48,855 | -13,669 | -28.0% |
| Total | 405,367 | 547,331 | -141,964 | -25.9% |

2020 (Year-to-Date through March 23)

| | 2020 | 2019 | Volume Change | Percent Change |
|-------------------|-----------|-----------|------------------|-------------------|
| Honolulu | 958,541 | 961,538 | -2,997 | -0.3% |
| Maui County | 440,050 | 434,277 | +5,773 | +1.3% |
| Island of Hawai'i | 215,280 | 222,430 | -7,150 | -3.2% |
| Kaua'i | 148,394 | 156,742 | -8,348 | -5.3% |
| Total | 1,762,265 | 1,774,987 | -12,722 | -0.7% |

Source: HVCB analysis based on data from DBEDT

Note: Passenger volume figures include both visitors and residents. Total includes other international passengers. 2020 includes one additional day due to Leap Year (February 29th, 2020).

2020 Initial Weekly Unemployment Claims by Island 6,000 4,000 3,000 1,000 1,000 0 1,000

Weekly Unemployment Initial Claims: March 21, 2020

| State of Hawaii | 8,821 |
|--|-------|
| C&C of Oahu | 4,837 |
| Maui County | 2,213 |
| Hawaii County | 1,019 |
| Kauai County | 698 |
| Agent (fled in Hawaii against another state) | 54 |

News Highlights March 27, 2020

Hawaii News Now: A noticeably empty airport marks day 1 of Hawaii's travel quarantine rules

Honolulu Star-Advertiser: Arriving passengers face 14 days of mandatory self-isolation, based on the honor system

KHON2: State: random calls can be made to make sure visitors who just arrived are quarantined in hotel rooms

Big Island Now: <u>As Quarantine Kicks</u> <u>In, Hawaii Arrivals Plummet</u>

Hawaii Tribune-Herald: Young Brothers to stop accepting 'nonessential' cargo

The Garden Island: <u>Airlines still</u> marketing flights to Hawaii, Kauai

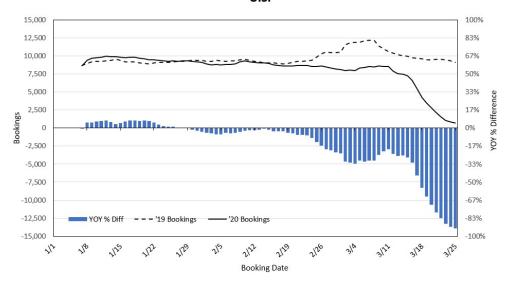
West Hawaii Today: <u>Tourism-</u> <u>dependent Hawaii hit by</u> <u>unemployment during pandemic</u>

West Hawaii Today: Getting a better understanding: Second drive-through COVID-19 testing slated for Kona

Honolulu Civil Beat: <u>Hawaii</u>
<u>Travelers Quarantine: 'I Think I</u>
<u>Might Go Insane'</u>

KCRA3: Travel to Hawaii drops by 87% after new coronavirus restrictions

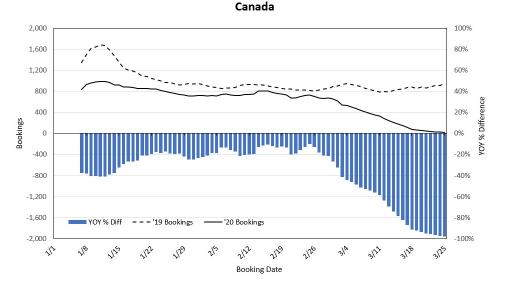
Travel Agency Bookings to Hawaii for Future Arrivals* Based on a 7-day Moving Average, 2020 vs 2019 U.S.



*Future Arrivals refers to all arrivals that are 'future' relative to the referenced booking date. Source: Global Agency Pro

Update: Mar 25, 2020

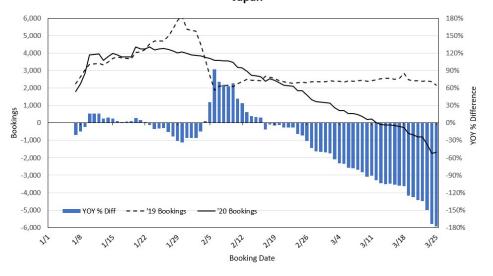
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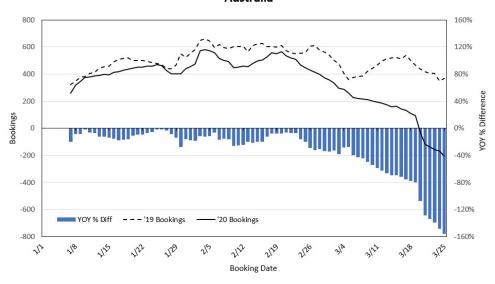
Travel Agency Bookings to Hawaii for Future Arrivals* Based on a 7-day Moving Average, 2020 vs 2019 Japan



*Future Arrivals refers to all arrivals that are 'future' relative to the referenced booking date. Source: Global Agency Pro

Update: Mar 25, 2020

Travel Agency Bookings to Hawaii for Future Arrivals* Based on a 7-day Moving Average, 2020 vs 2019 Australia



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Update: Mar 25, 2020