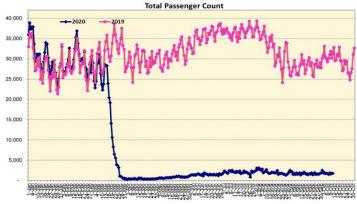
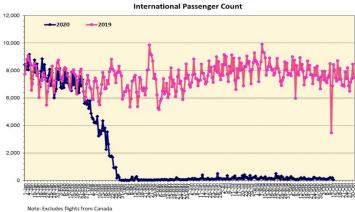
HTA COVID-19 UPDATE

(Issued: 10/12/20 @ 4:00pm)

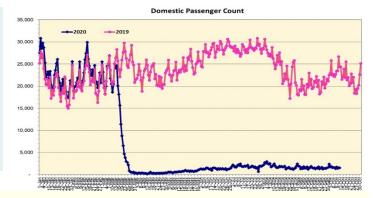




Daily Passenger Count Table

Note: Excludes flights from Canada

| 10/11/2020 | Domestic | International | Total |
|------------------|----------|---------------|-------|
| Oahu | 1306 | 212 | 1518 |
| Maui | 126 | | 126 |
| Island of Hawaii | 106 | | 106 |
| Kauai | 0 | | 0 |
| State | 1538 | 212 | 1750 |



Market Impact Update: https://www.dropbox.com/10/12/20 HTA COVID19 Update

| Reason for Trip by Arrival Airport - Transpacific Screened Passengers as of 10/11/20 | Honolulu (HNL) | Kahului (OGG) | Kona (KOA) | Lihue (LIH) | Grand Total |
|--|-------------------|---------------------------|---------------|----------------|----------------|
| Airline Crew | 246 | 29 | 14 | 0 | 289 |
| Corporate Meeting | 1 | 0 | 0 | 0 | 1 |
| Essential Worker | 117 | 18 | 13 | 1 | 149 |
| Intended Resident | 75 | 0 | 9 | 0 | 84 |
| Military or Federal Government | 117 | 0 | 0 | 0 | 117 |
| Other | 34 | 3 | 2 | 0 | 39 |
| Other Business | 46 | 6 | 10 | 0 | 62 |
| Pleasure/Vacation | 62 | 5 | 14 | 0 | 81 |
| Returning Resident | 592 | 56 | 43 | 0 | 691 |
| To Attend School | 4 | 0 | 0 | 0 | 4 |
| To Get Married | 1 | 0 | 0 | 0 | 1 |
| Transit | 111 | 0 | 0 | 0 | 111 |
| Visiting Friends or Relatives | 163 | 31 | 25 | 1 | 220 |
| Grand Total | 1,569 | 148 | 130 | 2 | 1,849 |

Source: Safe Travels program developed by the State of Hawaii Office of Enterprise Technology Services

Note: The data is preliminary and subject to change

Novel Coronavirus in Hawaii

COVID-19 Positive* Cases
Cumulative totals as of 12:00 noon on October 12, 2020

| cumulative totals as of 12.00 moon on o | 200001 12, 2020 |
|---|------------------------|
| Statewide | Total |
| Total Cases | 13,514 (42 new) |
| Released from Isolation+ | 10,781 |
| Required Hospitalization | 939 |
| Deaths | 169 |
| BY COUNTY | Total |
| Hawaii County | |
| Total Cases | 953 |
| Released from Isolation+ | 714 |
| Required Hospitalization | 50 |
| Deaths | 15 |
| Honolulu County | |
| Total Cases | 12,068 |
| Released from Isolation+ | 9,643 |
| Required Hospitalization | 830 |
| Deaths | 141 |
| Kauai County | |
| Total Cases | 59 |
| Released from Isolation+ | 58 |
| Required Hospitalization | 1 |
| Deaths | 0 |
| Maui County | |
| Total Cases | 397 |
| Released from Isolation+ | 366 |
| Required Hospitalization | 56 |
| Deaths | 12 |
| HI Residents diagnosed outside of HI | 37 |
| County Pending *includes presumptive and confirmed cases, data ar | 0 |

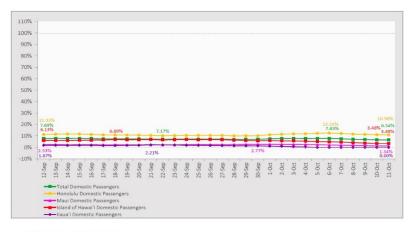
^{*}includes presumptive and confirmed cases, data are preliminary and subject to change; note that CDC provides case counts according to states of residence.

†Isolation should be maintained until at least 3 days (72 hours) after resolution of fever and myalgia without the use of antipyretics OR at least 7 days have passed since symptom onset, whichever is longer.

7-Day Domestic by Island Moving Average Daily Passenger Volume

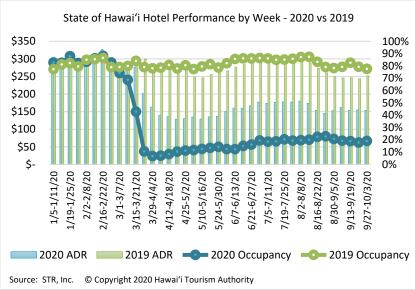
2020 Volume as Percentage of 2019 Volume

Through October 11, 2020



Source: HVCB analysis based on data from DBEDT

Note: Passenger volume figures include both visitors and



Hawaii Hotel Performance Info:

For the week of September 27 – October 03, 2020

| | Occupancy | ADR | RevPAR |
|------------------|-----------|-----------|----------|
| State of Hawaii | 19.0% | \$ 153.49 | \$ 29.24 |
| Oahu | 19.0% | \$ 153.37 | \$ 29.18 |
| Maui County | 18.8% | \$ 165.99 | \$ 31.28 |
| Kauai County | 15.0% | \$ 152.30 | \$ 22.88 |
| Island of Hawaii | 22.6% | \$ 134.69 | \$ 30.38 |

Domestic by Island Month-to-Date and Year-to-Date Daily Passenger Volume

2020 Volume versus 2019 Volume Through October 11, 2020

October 2020 (Month-to-Date through October 11)

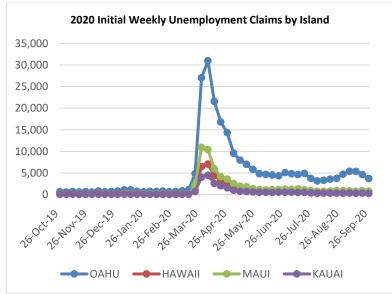
| | 2020 | 2019 | Volume Change | Percent Change |
|-------------------|--------|---------|------------------|-------------------|
| Honolulu | 15,977 | 134,735 | -118,758 | -88.1% |
| Maui County | 1,257 | 67,894 | -66,637 | -98.1% |
| Island of Hawai'i | 1,164 | 25,643 | -24,479 | -95.5% |
| Kaua'i | 0 | 22,444 | -22,444 | -100.0% |
| Total | 18,398 | 250,716 | -232,318 | -92.7% |

2020 (Year-to-Date through October 11)

| | 2020 | 2019 | Volume Change | Percent Change |
|-------------------|-----------|-----------|------------------|-------------------|
| Honolulu | 1,180,255 | 3,613,985 | -2,433,730 | -67.3% |
| Maui County | 458,937 | 1,761,964 | -1,303,027 | -74.0% |
| Island of Hawai'i | 230,727 | 778,777 | -548,050 | -70.4% |
| Kaua'i | 152,064 | 601,905 | -449,841 | -74.7% |
| Total | 2,021,983 | 6,756,631 | -4,734,649 | -70.1% |

Source: HVCB analysis based on data from DBEDT

Note: Passenger volume figures include both visitors (February 29th, 2020).



Weekly Unemployment Initial Claims: September 26, 2020

| State of Hawaii | 5.702 |
|---|-------|
| C&C of Oahu | 3,717 |
| Hawaii County | 775 |
| Maui County | 805 |
| Kauai County | 289 |
| Agent (filed in Hawaii against another state) | 116 |

News Highlights

October 12, 2020

Hawaii News Now: Victorino wants to open travel within Maui County's islands, but some disagree

Honolulu Star Advertiser: David Shapiro: State reopening Hawaii tourism on a wish and a prayer

KHON2: What returning residents should know about Hawaii's pretravel testing program

KHON2: What to expect at the airport when the pre-travel testing program begins

Honolulu Civil Beat: Will Hawaii Finally Be Able To Break Its Dependence On Tourism?

Hawaii Public Radio: Big Island Gets Governor Agreement 'In Concept' For Second Test As State Prepares To Reopen

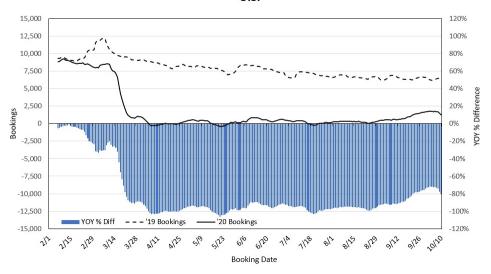
The Maui News: Need to travel interisland without quarantining

Maui Now: Maui's Struggling **Tourism Industry Prepares For Return of Transpacific Travelers**

The Mercury News: U.S. Covid-19 travel restrictions state by state

SF Gate: Cracks, confusion appear as Hawaii traveler testing deadline looms

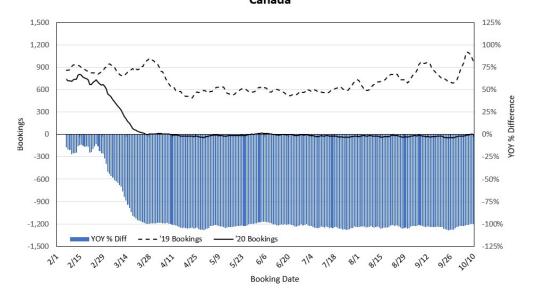
Travel Agency Bookings to Hawaii for Future Arrivals* Based on a 7-day Moving Average, 2020 vs 2019 U.S.



*Future Arrivals refers to all arrivals that are 'future' relative to the referenced booking date Source: Global Agency Pro

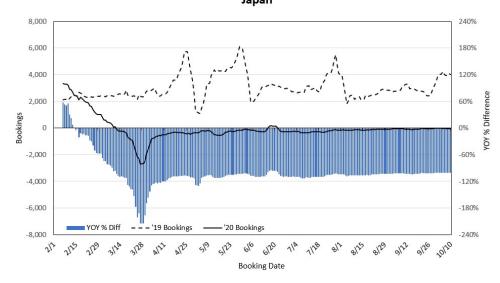
Update: Oct 10, 2020

Travel Agency Bookings to Hawaii for Future Arrivals* Based on a 7-day Moving Average, 2020 vs 2019 Canada



*Future Arrivals refers to all arrivals that are 'future' relative to the referenced booking date. Source: Global Agency Pro

Travel Agency Bookings to Hawaii for Future Arrivals* Based on a 7-day Moving Average, 2020 vs 2019 Japan

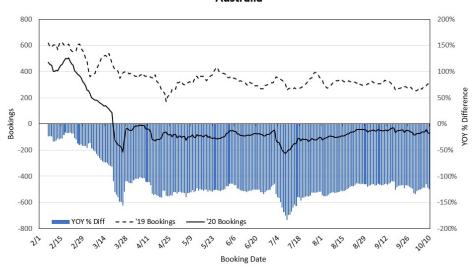


*Future Arrivals refers to all arrivals that are 'future' relative to the referenced booking date.

Source: Global Agency Pro

Update: Oct 10, 2020

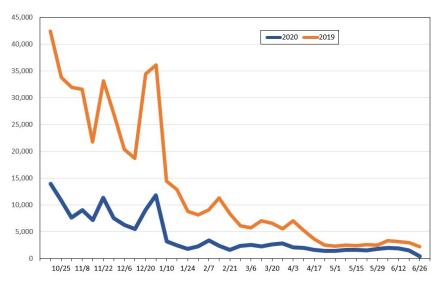
Travel Agency Bookings to Hawaii for Future Arrivals* Based on a 7-day Moving Average, 2020 vs 2019 Australia



*Future Arrivals refers to all arrivals that are 'future' relative to the referenced booking date. Source: Global Agency Pro

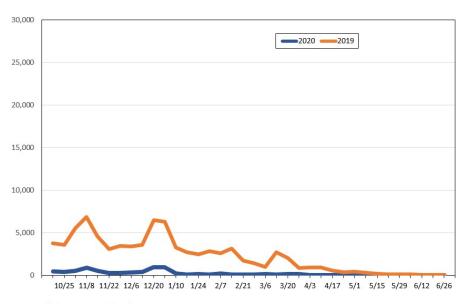
Update: Oct 10, 2020

Travel Agency Weekly Bookings for Future Travel to Hawai'i as of October 10, 2020 U.S.



Source: Global Agency Pro, as of October 10, 2020

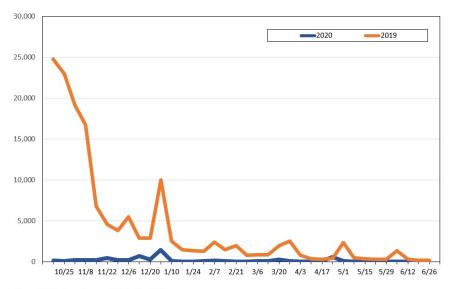
Travel Agency Weekly Bookings for Future Travel to Hawai'i as of October 10, 2020 Canada



Source: Global Agency Pro, as of October 10, 2020

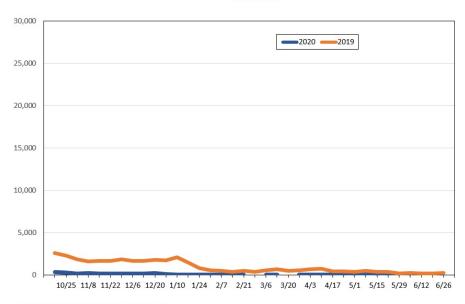
Travel Agency Weekly Bookings for Future Travel to Hawai'i as of October 10, 2020

Japan



Source: Global Agency Pro, as of October 10, 2020

Travel Agency Weekly Bookings for Future Travel to Hawai'i as of October 10, 2020 Australia



Source: Global Agency Pro, as of October 10, 2020