HTA COVID-19 UPDATE

(Issued: 11/9/20 @ 4:30pm)

| Reason for Trip by Arrival Airport - Transpacific Screened Passengers as of 11/08/20 | Honolulu (HNL) | Kahului (OGG) | Kona (KOA) | Lihue (LIH) | Grand Total |
|--|-------------------|---------------------------|---------------|----------------|----------------|
| Airline Crew | 293 | 113 | 63 | 64 | 533 |
| Corporate Meeting | 5 | 2 | 0 | 0 | 7 |
| Essential Worker | 150 | 35 | 24 | 17 | 226 |
| Honeymoon | 11 | 22 | 4 | 7 | 44 |
| Intended Resident | 79 | 22 | 27 | 12 | 140 |
| Military or Federal | | | | | |
| Government | 170 | 1 | 2 | 3 | 176 |
| Other | 18 | 14 | 17 | 0 | 49 |
| Other Business | 139 | 40 | 38 | 22 | 239 |
| Pleasure/Vacation | 1,079 | 1,398 | 398 | 575 | 3,450 |
| Returning Resident | 653 | 117 | 123 | 47 | 940 |
| To Attend School | 3 | 0 | 0 | 0 | 3 |
| To Get Married | 2 | 12 | 3 | 13 | 30 |
| Transit | 174 | 4 | 1 | 2 | 181 |
| Visiting Friends or Relatives | 481 | 150 | 124 | 64 | 819 |
| Grand Total | 3,257 | 1,930 | 824 | 826 | 6,837 |

Source: Safe Travels program developed by the State of Hawaii Office of Enterprise Technology Services

Note: The data is preliminary and subject to change

Market Impact Update: https://www.dropbox.com/11/09/20 HTA COVID19 Update

Novel Coronavirus in Hawaii

COVID-19 Positive Cases

Cumulative totals as of 3:00pm on November 9, 2020

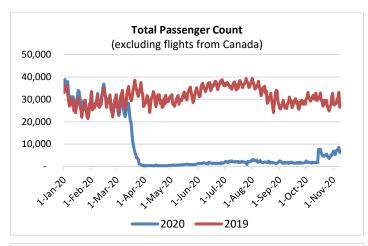
| Total Confirmed Cases | 16,010* (64 new) |
|------------------------------|------------------|
| Hawaii | 1,409 |
| Kauai | 73 |
| Lanai | 106 |
| Maui | 425† |
| Molokai | 17 |
| Oahu | 13,862 |
| Out of State | 118 |
| Pending | 0 |
| Required Hospitalization | 1160‡ |
| Hawaii Deaths | 221 |
| Cases in the past 14 days | 1,306** |

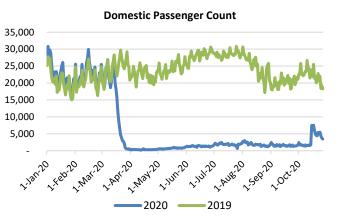
Footnotes for COVID-19 Cases

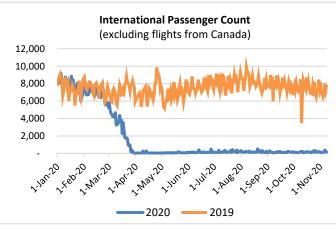
- *As a result of updated information, one case from Oahu was removed from the counts.
- **Using cases reported in the past 14 days provides a rough approximation of the number of cases currently meeting criteria for isolation. This proxy number for "active cases" resolves classification issues for cases unable to be reached or who are out of jurisdiction, for whom precise release from isolation date may not be possible to determine. It is also not influenced by lags in data entry.

†One case is a Lanai resident whose exposure is on Maui Island and who will be remaining on Maui Island for the interim.

‡Includes Hawaii residents hospitalized out of state. §Includes cases that meet isolation release criteria (Isolation should be maintained until at least 24 hours after resolution of fever and myalgia without the use of antipyretics OR at least 10 days have passed since symptom onset, whichever is longer). (The cases that have died and one case that has left the jurisdiction have been removed from these counts). Positive cases include confirmed cases, and Hawaii residents and nonresidents; data are preliminary and subject to change. Note that CDC provides case counts according to states of residence.







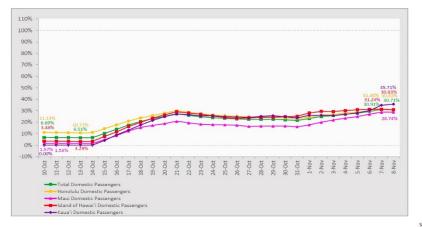
Daily Passenger Count Table

| 11/08/2020 | Domestic | International | Total |
|------------------|----------|---------------|-------|
| Oahu | 2938 | 134 | 4097 |
| Maui | 1722 | | 1701 |
| Island of Hawaii | 714 | | 835 |
| Kauai | 735 | | 745 |
| State | 6109 | 134 | 7378 |

7-Day Domestic by Island Moving Average Daily Passenger Volume

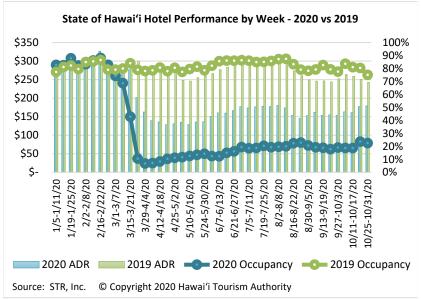
2020 Volume as Percentage of 2019 Volume

Through November 8, 2020



Source: HVCB analysis based on data from DBEDT

Note: Passenger volume figures include both visitors and residents.



Hawaii Hotel Performance Info:

For the week of October 25 – October 31, 2020

| | Occupancy | ADR | RevPAR |
|------------------|-----------|-----------|----------|
| State of Hawaii | 22.5% | \$ 179.09 | \$ 40.32 |
| Oahu | 23.8% | \$ 162.16 | \$ 38.64 |
| Maui County | 18.5% | \$ 237.87 | \$ 44.07 |
| Kauai County | 23.6% | \$ 197.86 | \$ 46.66 |
| Island of Hawaii | 24.2% | \$ 142.75 | \$ 34.49 |

Domestic by Island Month-to-Date and Year-to-Date Daily Passenger Volume 2020 Volume versus 2019 Volume
Through November 8, 2020

November 2020 (Month-to-Date through November 8)

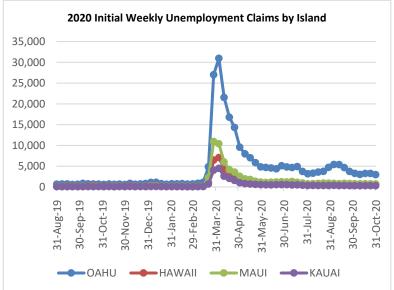
| | 2020 | 2019 | Volume Change | Percent Change |
|-------------------|--------|---------|------------------|-------------------|
| Honolulu | 29,592 | 97,192 | -67,600 | -69.6% |
| Maui County | 13,192 | 45,530 | -32,338 | -71.0% |
| Island of Hawai'i | 5,743 | 17,672 | -11,929 | -67.5% |
| Kaua'i | 5,557 | 16,613 | -11,056 | -66.5% |
| Total | 54,084 | 177,007 | -122,923 | -69.4% |

2020 (Year-to-Date through November 8)

| | 2020 | 2019 | Volume Change | Percent Change |
|-------------------|-----------|-----------|------------------|-------------------|
| Honolulu | 1,238,220 | 3,854,324 | -2,616,104 | -67.9% |
| Maui County | 477,069 | 1,875,718 | -1,398,649 | -74.6% |
| Island of Hawai'i | 240,390 | 821,708 | -581,318 | -70.7% |
| Kaua'i | 160,465 | 640,622 | -480,157 | -75.0% |
| Total | 2,116,144 | 7,192,372 | -5,076,229 | -70.6% |

Source: HVCB analysis based on data from DBEDT

Note: Passenger volume figures include both visitors and residents. Total includes other international passengers. 2020 includes one additional day due to Leap Yel (February 29th, 2020).



Weekly Unemployment Initial Claims: October 31, 2020

| State of Hawaii | 4,700 |
|---|-------|
| C&C of Oahu | 2,947 |
| Hawaii County | 660 |
| Maui County | 695 |
| Kauai County | 304 |
| Agent (filed in Hawaii against another state) | 94 |

News Highlights

November 9, 2020

Honolulu Star Advertiser: Japan helps diversify Hawaii's tourism recovery

KHON2: <u>Kauai cases rise</u>, <u>officials</u> <u>question surveillance testing</u>

KHON2: <u>Kauai's hospitality</u> <u>industry workers encouraged to</u> <u>take COVID-19 test</u>

KHON2: TheBus confirms an operator tested positive for coronavirus

Honolulu Public Radio: Five Days
Of Triple-Digit COVID-19 Case
Counts Could Threaten Reopening
Ahead Of Holidays

Honolulu Civil Beat: Executives
Foresee Long-Term Changes To
The Workplace After COVID-19

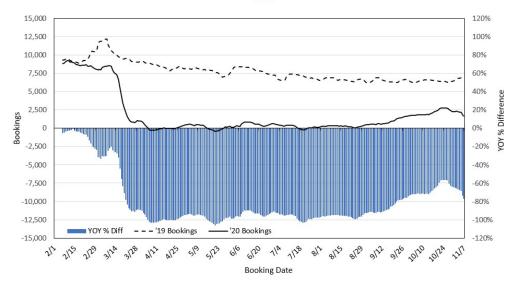
Maui Now: <u>Hawaii County Scales</u> Back on Post-Arrival Testing

West Hawaii Today: Kim seeks help from tourism industry leaders

Big Island Now: Hawaii's Safe
Travel Program is Luring Tourists
Back, But Very Slowly

Independent: Family turned away from Hawaii despite having negative Covid-19 tests

Travel Agency Bookings to Hawaii for Future Arrivals* Based on a 7-day Moving Average, 2020 vs 2019 U.S.

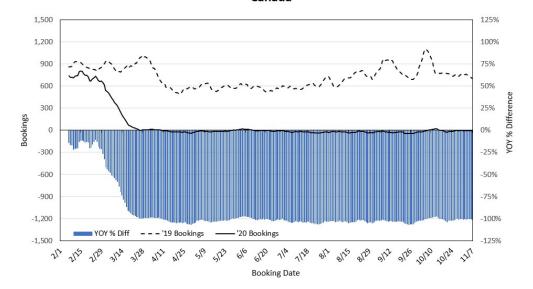


*Future Arrivals refers to all arrivals that are 'future' relative to the referenced booking date. Source: Global Agency Pro

Update: Nov 7, 2020

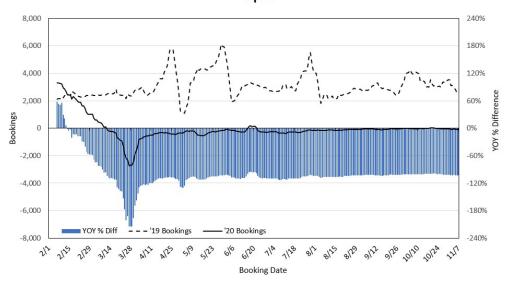
Update: Nov 7, 2020

Travel Agency Bookings to Hawaii for Future Arrivals* Based on a 7-day Moving Average, 2020 vs 2019 Canada



*Future Arrivals refers to all arrivals that are 'future' relative to the referenced booking date. Source: Global Agency Pro

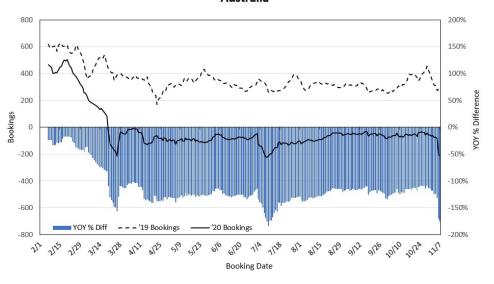
Travel Agency Bookings to Hawaii for Future Arrivals* Based on a 7-day Moving Average, 2020 vs 2019 Japan



*Future Arrivals refers to all arrivals that are 'future' relative to the referenced booking date. Source: Global Agency Pro

Update: Nov 7, 2020

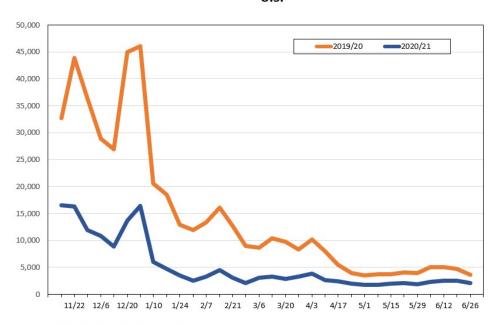
Travel Agency Bookings to Hawaii for Future Arrivals* Based on a 7-day Moving Average, 2020 vs 2019 Australia



*Future Arrivals refers to all arrivals that are 'future' relative to the referenced booking date. Source: Global Agency Pro

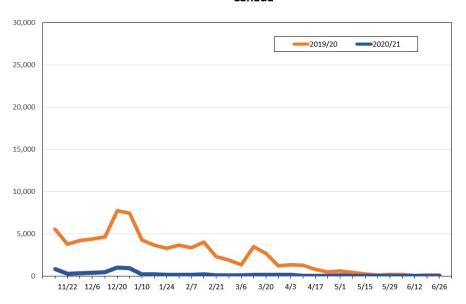
Update: Nov 7, 2020

Travel Agency Weekly Bookings for Future Travel to Hawai'i as of November 7, 2020 U.S.



Source: Global Agency Pro, as of November 7, 2020

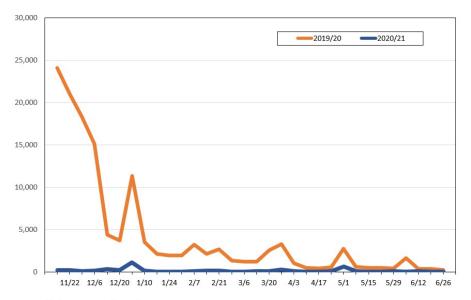
Travel Agency Weekly Bookings for Future Travel to Hawai'i as of November 7, 2020
Canada



Source: Global Agency Pro, as of November 7, 2020

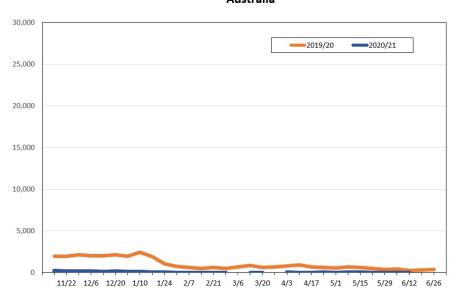
Travel Agency Weekly Bookings for Future Travel to Hawai'i as of November 7, 2020

Japan



Source: Global Agency Pro, as of November 7, 2020

Travel Agency Weekly Bookings for Future Travel to Hawai'i as of November 7, 2020 Australia



Source: Global Agency Pro, as of November 7, 2020