

HAWAI'I TOURISM Visitor Satisfaction Survey Second Quarter 2020



| Visitor Profile by MMA | US West | US East |
|------------------------------|-------------------------------|-------------------------------|
| Average Age | 47 | 44 |
| Affluent Households | 17% \$200K+ | 13% \$200K+ |
| Education | 33% College Grad | 33% College Grad |

EFFECTS OF COVID-19

Starting on Thursday, March 26, 2020, the State of Hawai'i required all visitors and returning residents to Hawai'i to complete a mandatory, 14-day guarantine to prevent the spread of COVID-19. As a result, transpacific travel to the islands dropped by an average of 99% from a year earlier. COVID-19 led to considerable reduction of air service to Hawai'i from U.S. West and U.S. East and suspension of direct air service from Japan, Canada, Oceania, China and Korea.

Nearly all incoming visitors to the islands in Q2 2020 were from the U.S. Mainland. Therefore, the Visitor Satisfaction and Activity Survey was collected only among visitors from the U.S. West (Alaska, California, Oregon, Washington, Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Utah, and Wyoming) and U.S. East (all other states in the Continental U.S.).

When reviewing this data and comparing to prior periods, please note the comparatively small sample sizes and corresponding margins of error.

- U.S. West: 528 completed surveys, +/-4.27% margin of error* •
- U.S. East: 362 completed surveys, +/-5.15% margin of error* •

*Margins of error presented at the 95% level of confidence. MARKET AREA SNAPSHOT: S EAST MAUI **TOP ATTRACTION** 68% rated **BY ISLAND** trip "Excellent" **ΚΑUΑΊ** 22% remember 55% rated seeing or hearing MAU trip "Excellent" advertisement

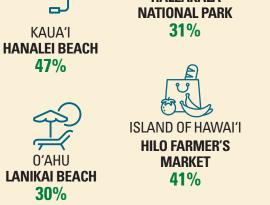
10% remember seeing or hearing advertisement

O'AHU 70% rated trip "Excellent"

17% remember seeing or hearing advertisement

ISLAND OF HAWAI'I 82% rated trip "Excellent"

19% remember seeing or hearing advertisement



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