**Impact on Wholesale Partners**

CANADA: Vancouver City is about to declare a state of emergency to keep people off the streets. All airlines and travel industry partners are laying off employees, some for a specific period of time and some are simply being let go.

OCEANIA: The Australian and New Zealand governments have imposed a ban to close its borders to any non-citizens or residents.

MALAYSIA: Currently in its 3rd day of nationwide semi-lockdown. No Malaysians are allowed to travel abroad during this 14-day period.

THAILAND: Bangkok and Phuket have closed all schools and entertainment outlets including restaurants for 14 days. The Thai government also announced that their Songkran Festival (Thai New Year) will be postponed.

SINGAPORE: Has expanded its travel restrictions to include ASEAN countries, Japan, Switzerland, and UK. Singapore Airlines have announced to only fly 50% of their capacity until end of April.

JAPAN: Has reported 1 death and 121 cases of people who have COVID-19.

**Impact on Airlines & Cruise**

The airlines that still have routes to Hawaii continue to decrease in load factor.

AIR CANADA: A union official has revealed that Air Canada is laying off more than 5,000 flight attendants as the airline suspends service due to COVID-19.

HAWAIIAN AIRLINES: Announced specific service reductions to Hawaii from Las Vegas, Portland, Seattle, San Diego, LA, San Francisco, Oakland, San Jose, Sacramento, Phenix, Boston and New York. Effective 3/19, Californians have been ordered to stay home (except for critical services) until further notice.

KOREAN AIR: Is decreasing its frequency of its daily Incheon-Paris route to 3 times a week from 3/25. Asiana Airlines has been further paring the service to U.S. destinations. Incheon - Honolulu (OZ232) will implement an additional suspension on 3/26 and 3/28. This flight will start services from 3/29 - 4/29 with 3 times weekly flights (Sunday, Monday, Wednesday).

**Impact on Hotels**

Several hotels reported that they had a general staff meeting where the present state of the situation was reported. Many furloughs and lay offs were made shortly there after.

**Department of Health Update**

COVID-19 Positive* Cases
Cumulative totals as of 12:00pm on March 20, 2020

<table>
<thead>
<tr>
<th>Total (new)</th>
<th>37 (11)</th>
</tr>
</thead>
<tbody>
<tr>
<td>County of Hawaii</td>
<td>1 (0)</td>
</tr>
<tr>
<td>City &amp; County of Honolulu</td>
<td>28 (10)</td>
</tr>
<tr>
<td>County Kauai</td>
<td>3 (1)</td>
</tr>
<tr>
<td>County of Maui</td>
<td>5 (0)</td>
</tr>
</tbody>
</table>

* Includes presumptive and confirmed

**Friendly Reminders:**
- Wash your hands often with soap and water for at least 20 seconds.
- Avoid touching your eyes, nose, and mouth with unwashed hands.
- Avoid close contact with people who are sick.
- Stay home when you are sick.
- Cover your cough/sneeze with a tissue & throw away.
- Clean and disinfect frequently touched objects/surfaces using a regular household cleaning spray or wipe.
Bankruptcy Filings All Chapters 2017 to 2020

General Fund Tax Revenue 2016 to 2020

News Highlights
March 20, 2020

Hawaii News Now: LIST: Here’s how the state and each island is responding to coronavirus

Hawaii News Now: A major Waikiki hotel closes its doors to encourage visitors to return home safely

Honolulu Star-Advertiser: City pulls lifeguards from Oahu beaches

Pacific Business News: Hawaii hotels saw growth in occupancy in February, before coronavirus impacts

Hawaii Tribune-Herald: Green urges quarantine as people arrive in Hawaii

Honolulu Civil Beat: 10 New Coronavirus Cases Reported In Hawaii

Honolulu Star Advertiser: Convention that could bring 20,000 canceled

ABC News: Global coronavirus death toll surpasses 10,000, California governor asks all 39M residents to stay at home

Forbes: Hawaii Travel Update: New Closures, Restrictions For COVID-19

Phocus Wire: "What just happened?" - Tours and activities come to grips with coronavirus

State of Hawai‘i Hotel Performance by Week 2020 vs 2019

Weekly Unemployment Initial Claims: March 14, 2020

<table>
<thead>
<tr>
<th>Island of Hawaii</th>
<th>Occupancy</th>
<th>ADR</th>
<th>RevPAR</th>
</tr>
</thead>
<tbody>
<tr>
<td>State of Hawaii</td>
<td>68.7%</td>
<td>$ 284.57</td>
<td>$ 195.57</td>
</tr>
<tr>
<td>Oahu</td>
<td>64.5%</td>
<td>$ 220.68</td>
<td>$ 142.24</td>
</tr>
<tr>
<td>Maui County</td>
<td>75.0%</td>
<td>$ 417.75</td>
<td>$ 313.24</td>
</tr>
<tr>
<td>Kauai County</td>
<td>78.0%</td>
<td>$ 304.78</td>
<td>$ 237.85</td>
</tr>
<tr>
<td>Island of Hawaii</td>
<td>70.8%</td>
<td>$ 271.57</td>
<td>$ 192.24</td>
</tr>
<tr>
<td>Kohala Coast</td>
<td>69.7%</td>
<td>$ 390.31</td>
<td>$ 272.18</td>
</tr>
</tbody>
</table>

Weekly Unemployment Initial Claims: March 14, 2020

<table>
<thead>
<tr>
<th>Island of Hawaii</th>
<th>Unemployment Claims</th>
</tr>
</thead>
<tbody>
<tr>
<td>State of Hawaii</td>
<td>1,595</td>
</tr>
<tr>
<td>City and County of Honolulu</td>
<td>1,108</td>
</tr>
<tr>
<td>Maui County</td>
<td>166</td>
</tr>
<tr>
<td>Hawaii County</td>
<td>217</td>
</tr>
<tr>
<td>Kauai County</td>
<td>84</td>
</tr>
<tr>
<td>Agent (filed in Hawaii against another state)</td>
<td>18</td>
</tr>
</tbody>
</table>

Hawaii Hotel Performance Info:
For the week of March 8-14, 2020

Helpful Resources
Department of Health
https://hawaiicovid19.com/

Department of Health

Dept. of Business, Economic Development & Tourism
https://dbedt.hawaii.gov/economic/covid19/

Department of Transportation
https://hidot.hawaii.gov/coronavirus/
Travel Agency Bookings to Hawaii for Future Arrivals*
Based on a 7-day Moving Average, 2020 vs 2019
U.S.

Bookings

YTD % Difference

Update: Mar 18, 2020

*Future Arrivals refers to all arrivals that are 'future' relative to the referenced booking date.
Source: Global Agency Pro

Travel Agency Bookings to Hawaii for Future Arrivals*
Based on a 7-day Moving Average, 2020 vs 2019
Japan

Bookings

YTD % Difference

Update: Mar 18, 2020

*Future Arrivals refers to all arrivals that are 'future' relative to the referenced booking date.
Source: Global Agency Pro

Travel Agency Bookings to Hawaii for Future Arrivals*
Based on a 7-day Moving Average, 2020 vs 2019
Canada

Bookings

YTD % Difference

Update: Mar 18, 2020

*Future Arrivals refers to all arrivals that are 'future' relative to the referenced booking date.
Source: Global Agency Pro

Travel Agency Bookings to Hawaii for Future Arrivals*
Based on a 7-day Moving Average, 2020 vs 2019
Australia

Bookings

YTD % Difference

Update: Mar 18, 2020

*Future Arrivals refers to all arrivals that are 'future' relative to the referenced booking date.
Source: Global Agency Pro