TRAVEL AGENCY BOOKING TRENDS

DECEMBER 28, 2020



AUTHORITY

Global Agency Pro

- HTA subscribes to Global Agency Pro, an online travel distribution system consisting of Travel Agency data
- Global Agency Pro provides access to over 90% of the world's Travel Agency airline transactions
- The database consists of five years of historical ticketing data and one year of advance purchase data
- The information is updated daily with a recency of two days prior to current date



Global Agency Pro Index

Bookings

- Net sum of the number of visitors (i.e., excluding Hawai'i residents and inter-island travelers) from Sales transactions counted, including Exchanges and Refunds.
- Booking Date
- The date on which the ticket was purchased by the passenger. Also known as the Sales Date

Travel Date

- The date on which travel is expected to take place.

Point of Origin Country

- The country which contains the airport at which the ticket started

Travel Agency

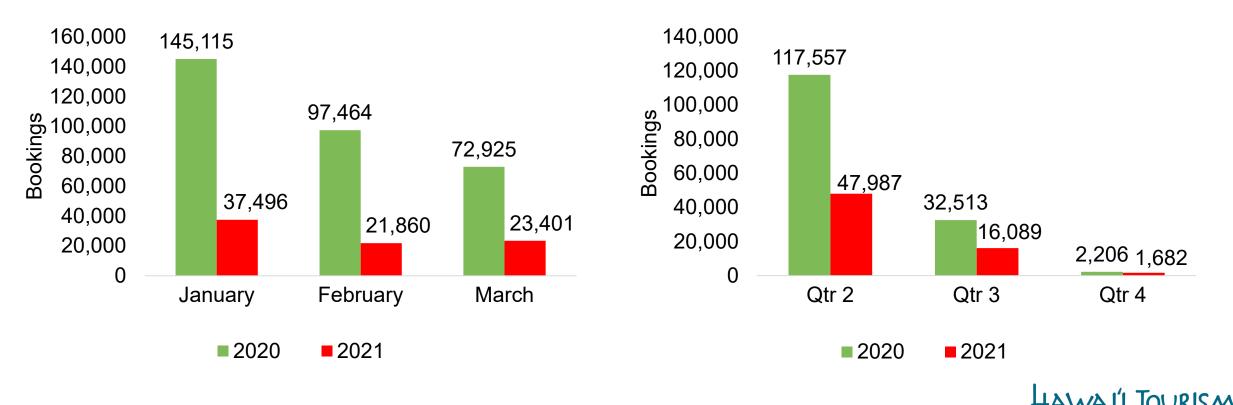
- Travel Agency associated with the ticket is doing business (DBA)



US

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 by Month Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 by Quarter

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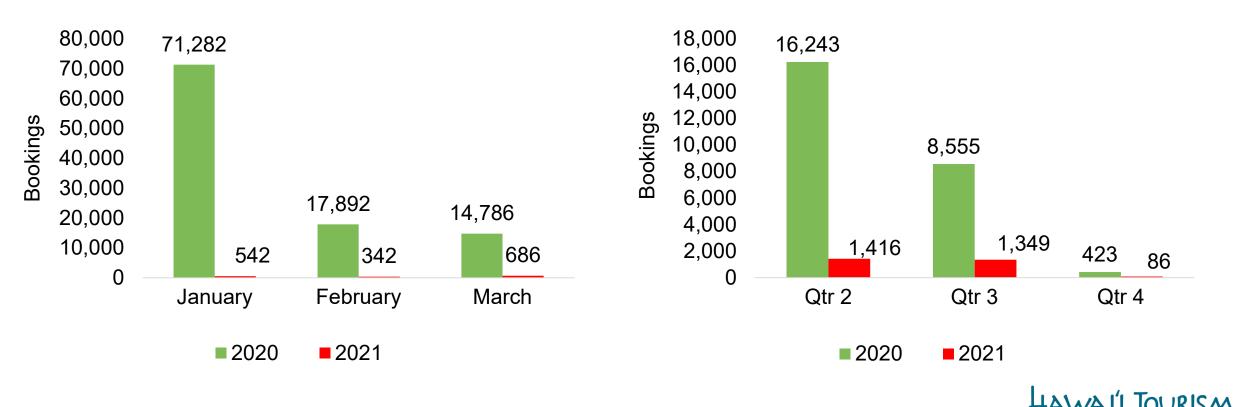


Source: Global Agency Pro as of 12/26/20



Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 by Month Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 by Quarter

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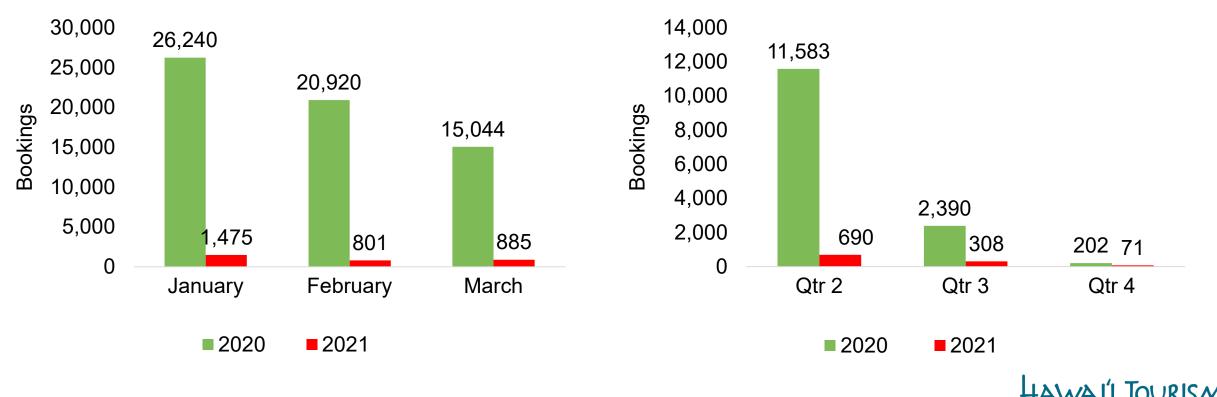


Source: Global Agency Pro as of 12/26/20

CANADA

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 by Month Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 by Quarter

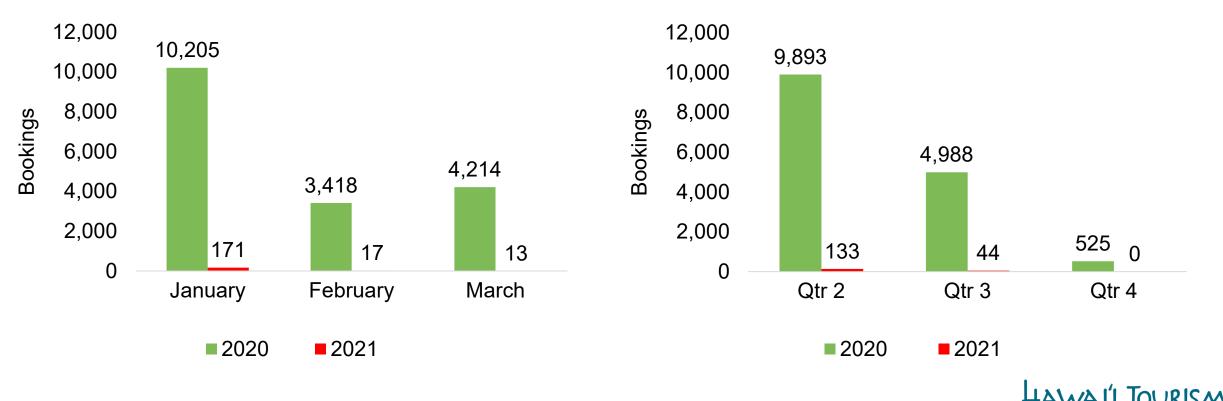
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AUSTRALIA

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 by Month Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 by Quarter

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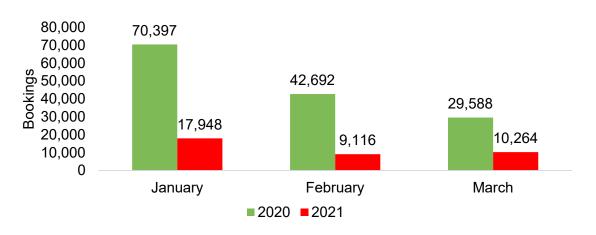


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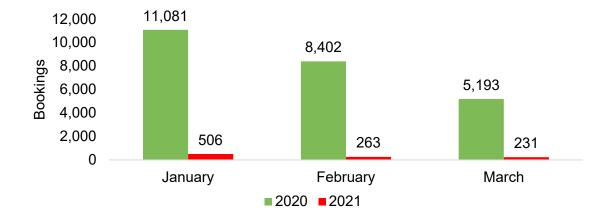
12/28/2020

O'ahu by Month 2021

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - U.S.

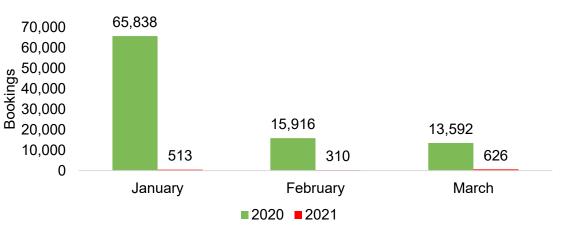


Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Canada

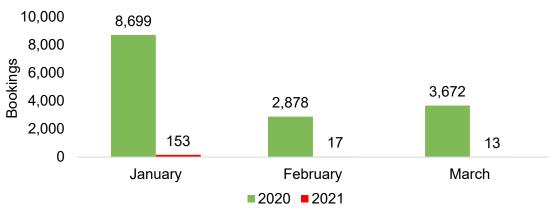


Source: Global Agency Pro as of 12/26/20

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Japan



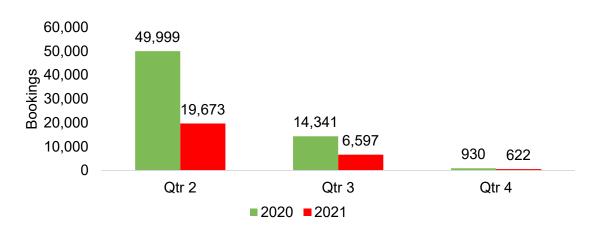
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Australia



HAWAI'I TOURISM

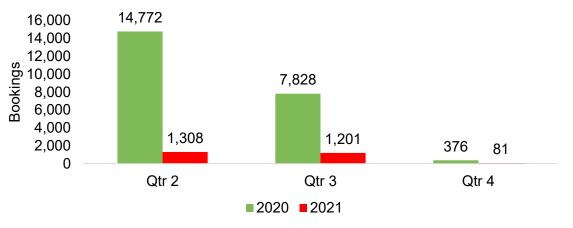
O'ahu by Quarter 2021

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - U.S.

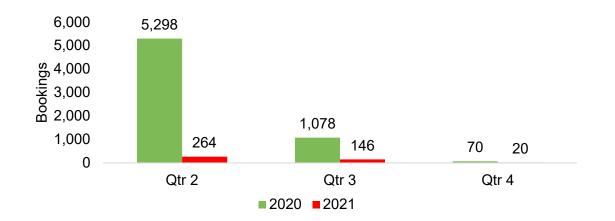


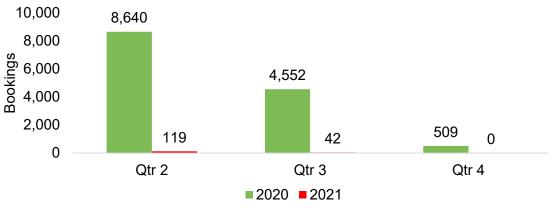
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Canada





Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Australia



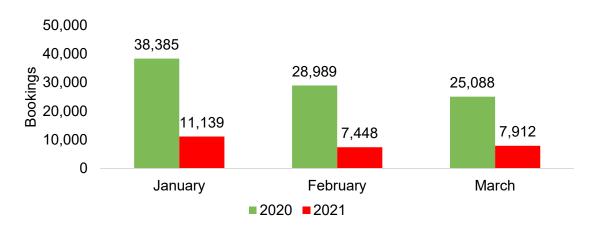




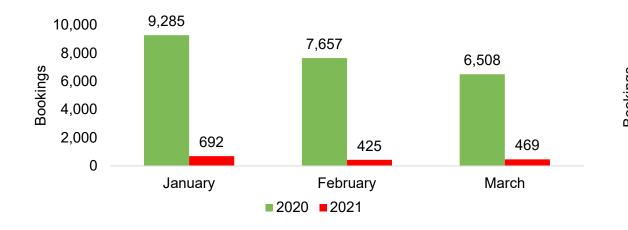
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Maui by Month 2021

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - U.S.

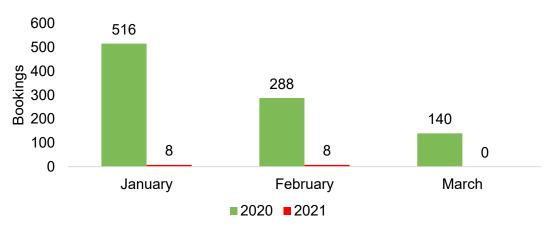


Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Canada

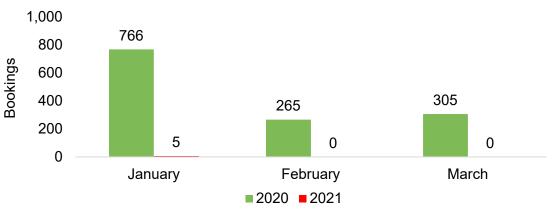


Source: Global Agency Pro as of 12/26/20

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Japan



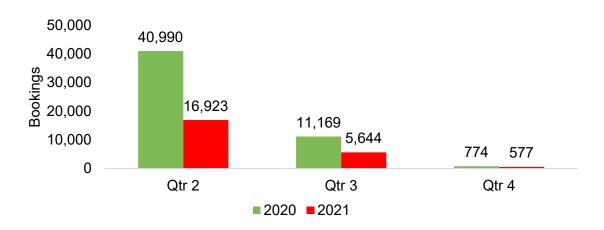
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Australia



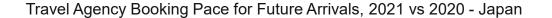
HAWAI'I TOURISM.

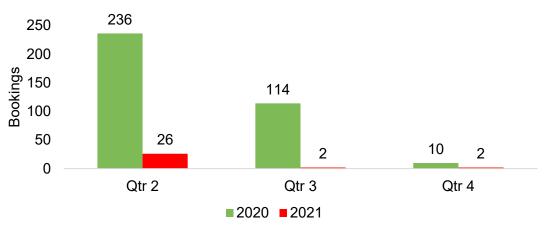
Maui by Quarter 2021

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - U.S.

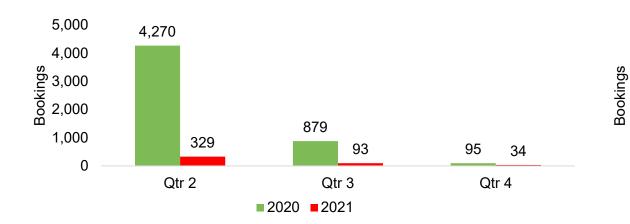


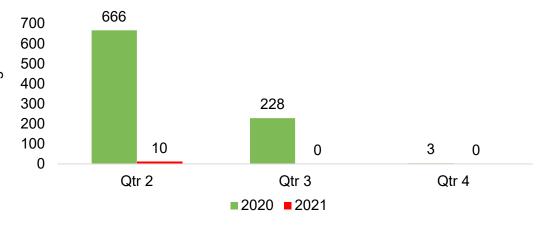
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Canada





Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Australia

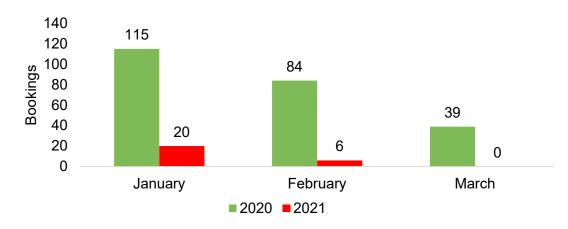




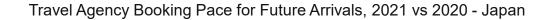


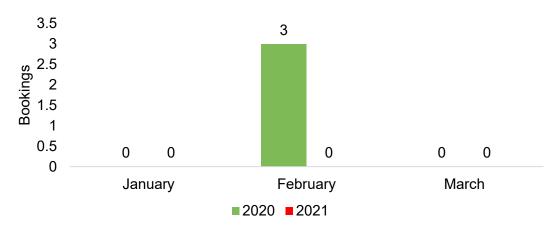
Moloka'i by Month 2021

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - U.S.

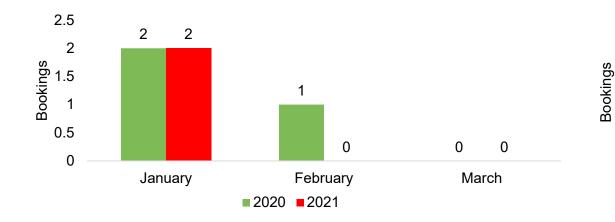


Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Canada





Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Australia



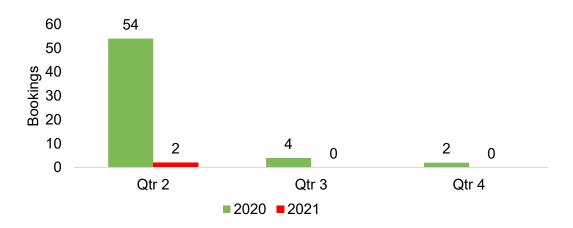
2020 2021



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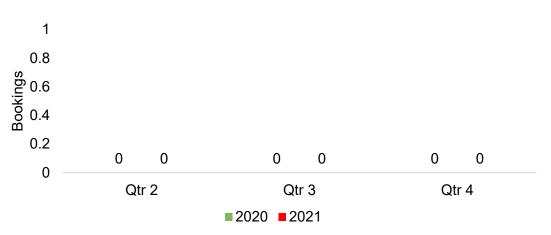
Moloka'i by Quarter 2021

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - U.S.

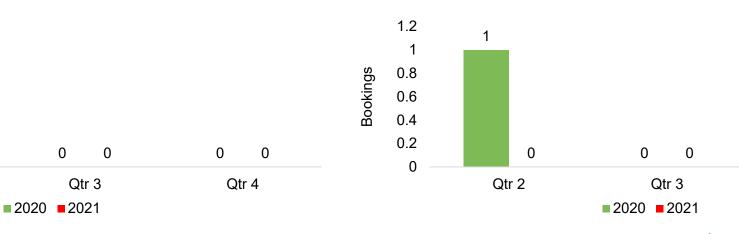


Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Canada





Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Australia



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Source: Global Agency Pro as of 12/26/20

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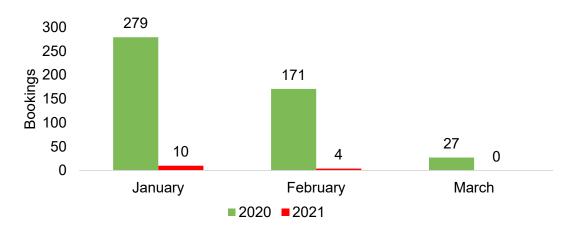
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Bookings 5

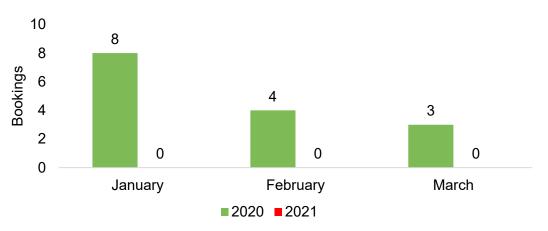
Lāna'i by Month 2021

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - U.S.

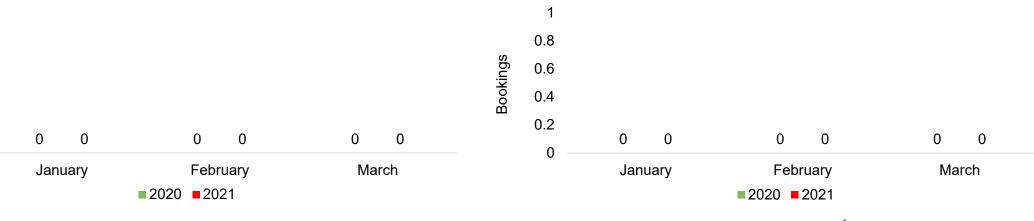


Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Canada

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Japan



Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Australia



AUTHORITY

Source: Global Agency Pro as of 12/26/20

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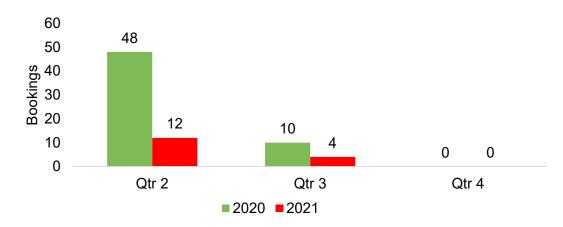
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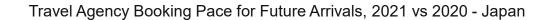
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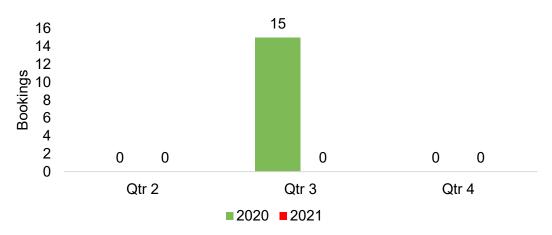
Lāna'i by Quarter 2021

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - U.S.

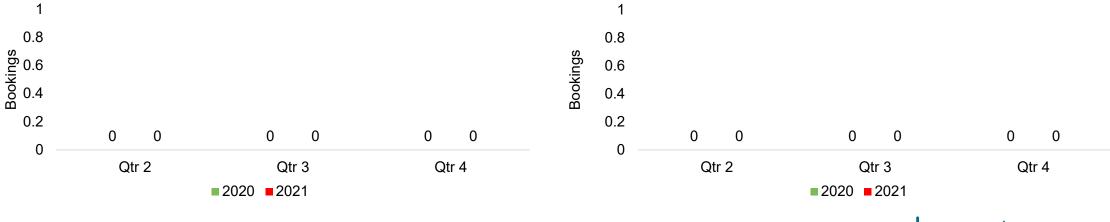


Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Canada





Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Australia

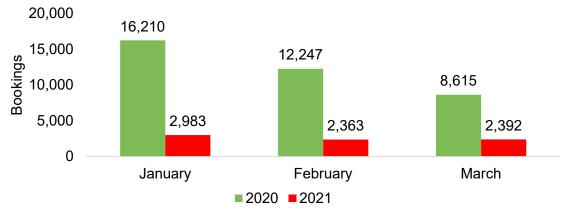


HAWAI'I TOURISM

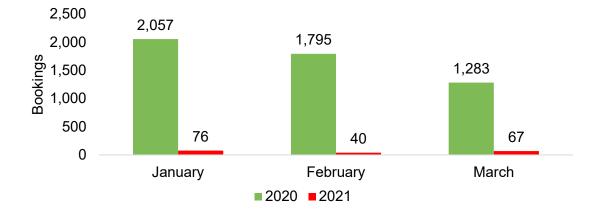
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Kaua'i by Month 2021

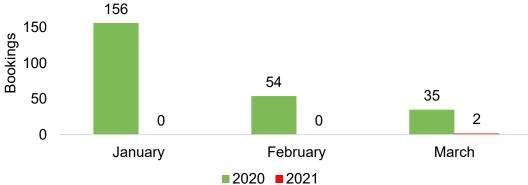
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - U.S.



Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Canada

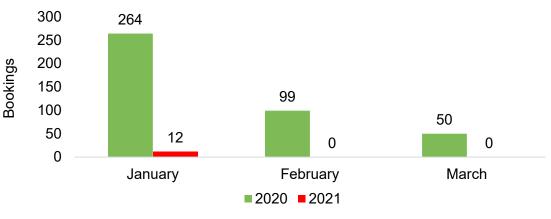


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Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Japan

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Australia

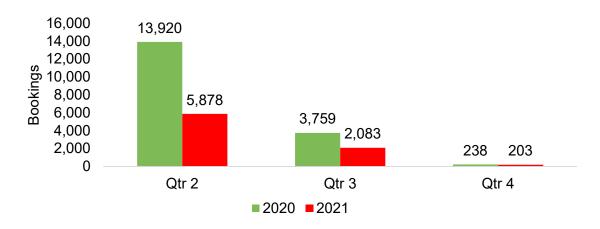




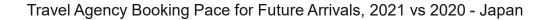
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Kaua'i by Quarter 2021

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - U.S.

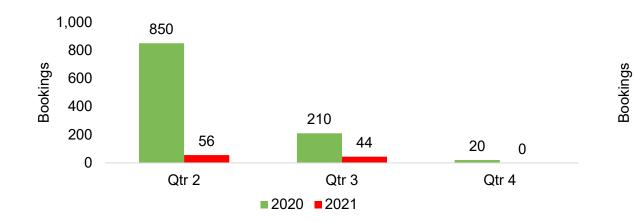


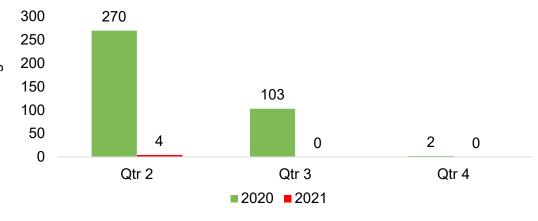
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Canada





Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Australia

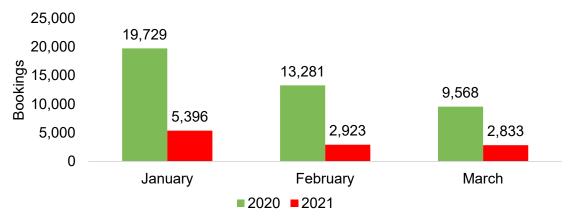






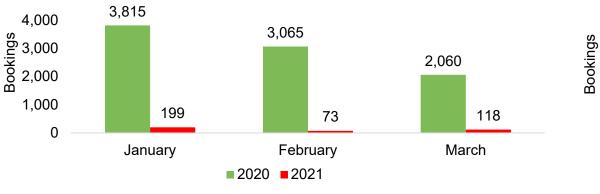
Hawai'i Island by Month 2021

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - U.S.



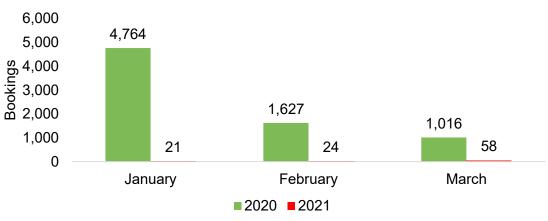
Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Canada

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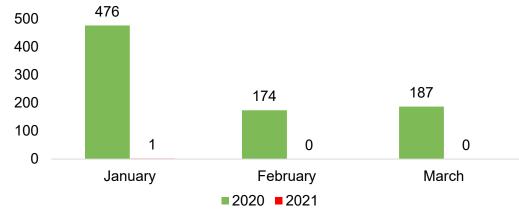


Source: Global Agency Pro as of 12/26/20

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Japan



Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Australia



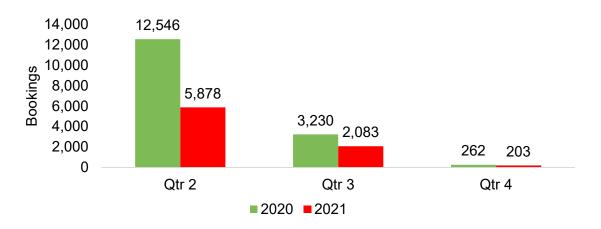
HAWAI'I TOURISM.

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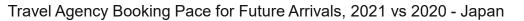
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Hawai'i Island by Quarter 2021

Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - U.S.



Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Canada





Travel Agency Booking Pace for Future Arrivals, 2021 vs 2020 - Australia

