TRAVEL AGENCY BOOKING TRENDS

MARCH 1, 2021



AUTHORITY

Global Agency Pro

- HTA subscribes to Global Agency Pro, an online travel distribution system consisting of Travel Agency data
- Global Agency Pro provides access to over 90% of the world's Travel Agency airline transactions
- The database consists of five years of historical ticketing data and one year of advance purchase data
- The information is updated daily with a recency of two days prior to current date



Global Agency Pro Index

Bookings

- Net sum of the number of visitors (i.e., excluding Hawai'i residents and inter-island travelers) from Sales transactions counted, including Exchanges and Refunds.
- Booking Date
- The date on which the ticket was purchased by the passenger. Also known as the Sales Date

Travel Date

- The date on which travel is expected to take place.

Point of Origin Country

- The country which contains the airport at which the ticket started

Travel Agency

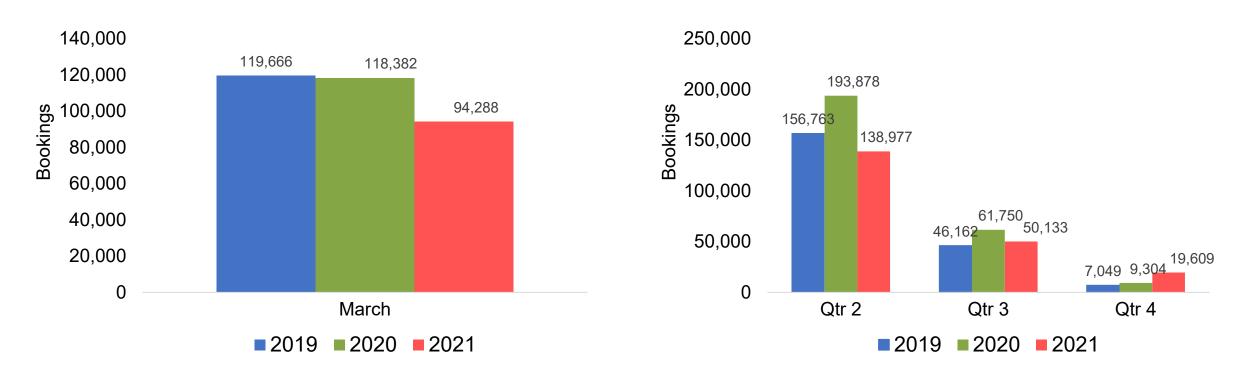
- Travel Agency associated with the ticket is doing business (DBA)



US

Travel Agency Booking Pace for Future Arrivals, by Month

Travel Agency Booking Pace for Future Arrivals, by Quarter

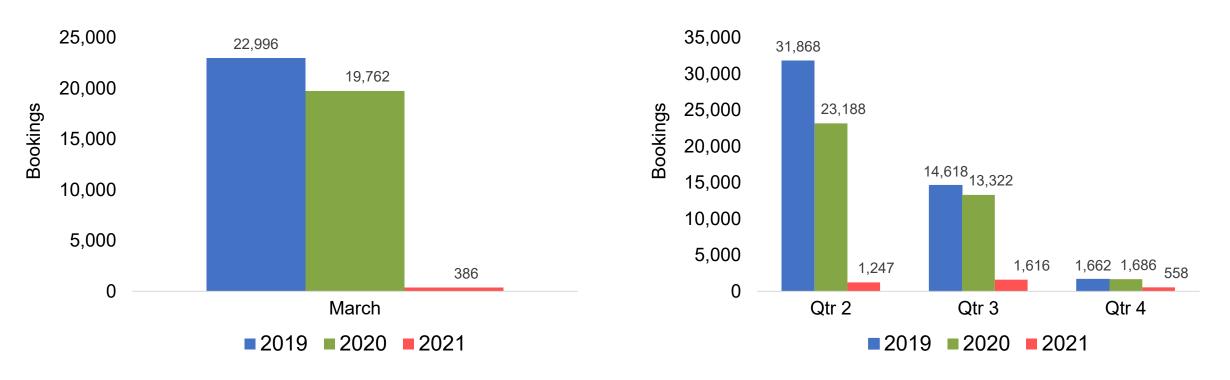






Travel Agency Booking Pace for Future Arrivals, by Month

Travel Agency Booking Pace for Future Arrivals, by Quarter





Source: Global Agency Pro as of 02/27/21

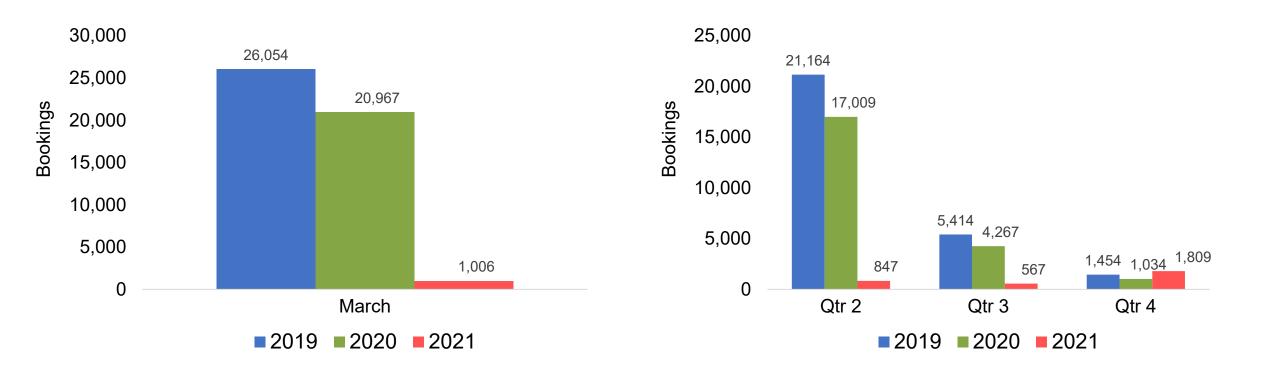
CANADA

Travel Agency Booking Pace for Future Arrivals, by Month

Travel Agency Booking Pace for Future Arrivals, by Quarter

OURISM

AUTHORITY

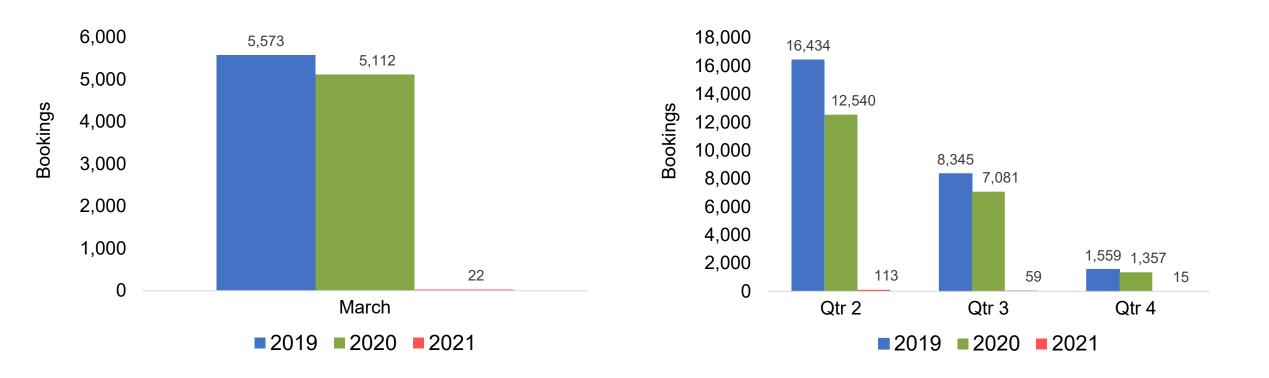


Source: Global Agency Pro as of 02/27/21

AUSTRALIA

Travel Agency Booking Pace for Future Arrivals, by Month

Travel Agency Booking Pace for Future Arrivals, by Quarter

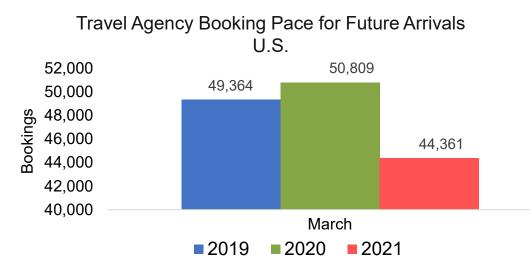


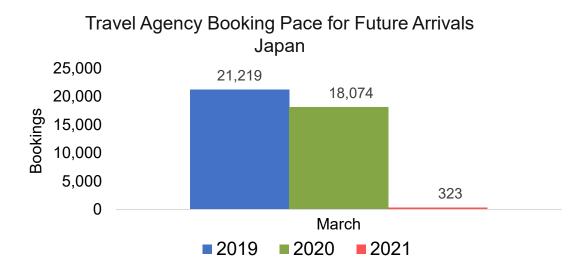
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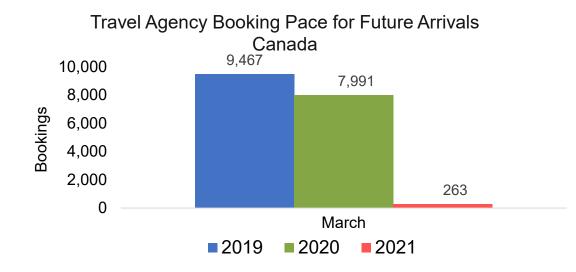
AUTHORITY

TOURISM

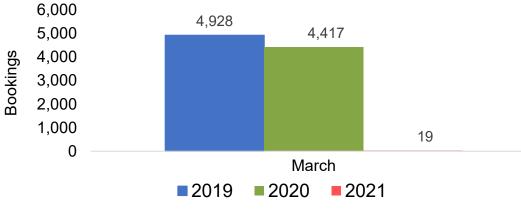
O'ahu by Month 2021







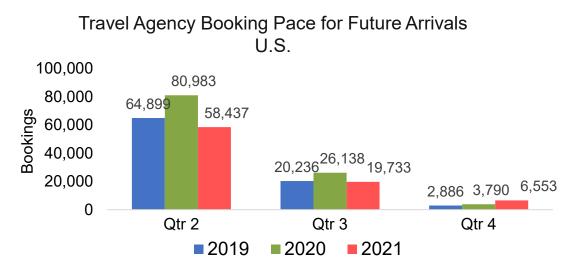
Travel Agency Booking Pace for Future Arrivals Australia

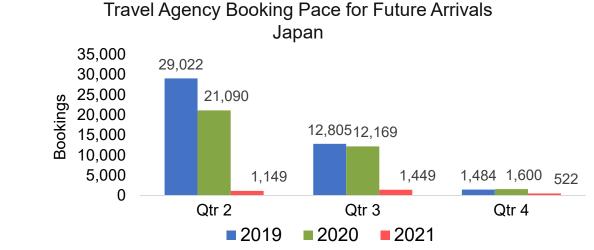




Source: Global Agency Pro as of 02/27/21

O'ahu by Quarter 2021





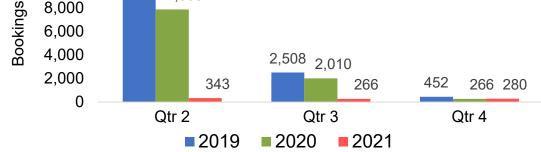
Travel Agency Booking Pace for Future Arrivals Australia





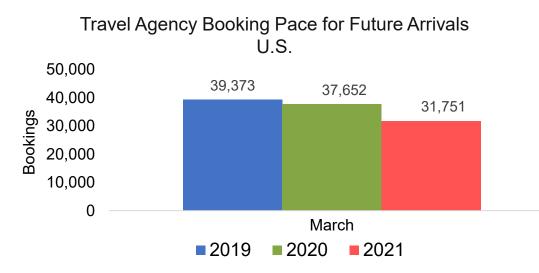
Canada 12,000 9,840 10,000 7,868 8,000

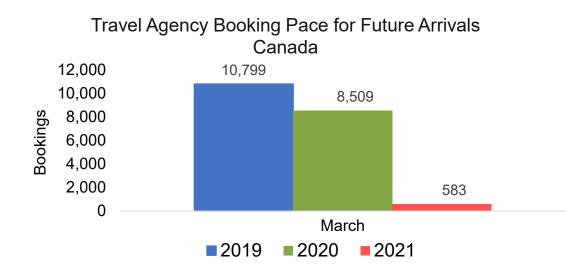
Travel Agency Booking Pace for Future Arrivals

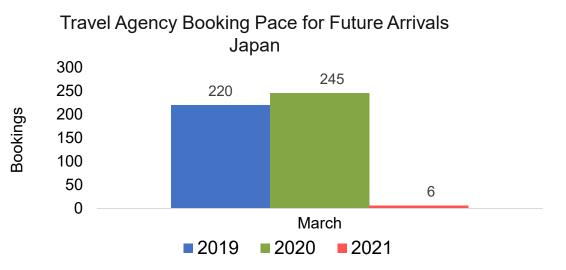


Source: Global Agency Pro as of 02/27/21

Maui by Month 2021

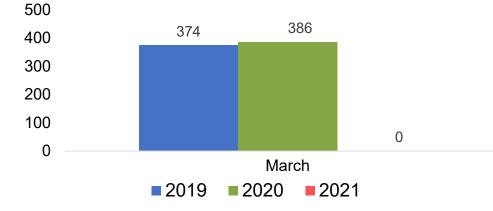






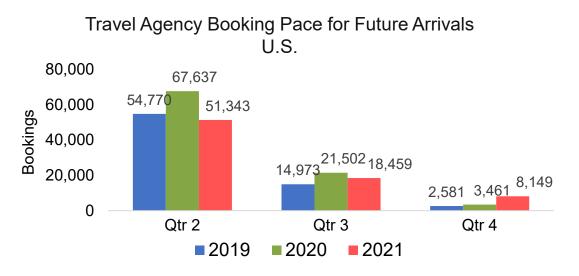


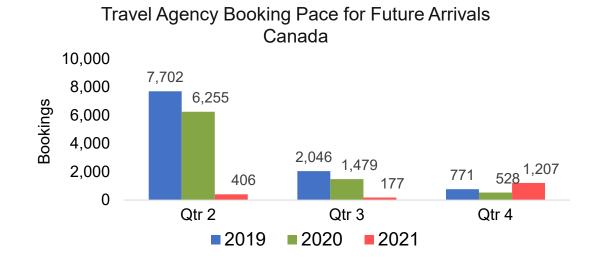
Bookings





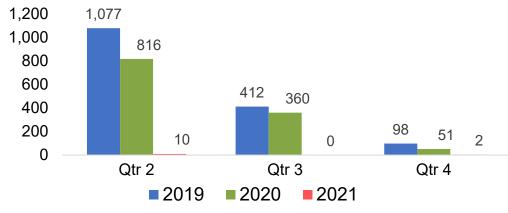
Maui by Quarter 2021





Travel Agency Booking Pace for Future Arrivals Japan 462 500 400 308 Bookings 300 250 200 145 100 35 22 14 4 4 0 Qtr 2 Qtr 3 Qtr 4 2019 2020 2021

> Travel Agency Booking Pace for Future Arrivals Australia

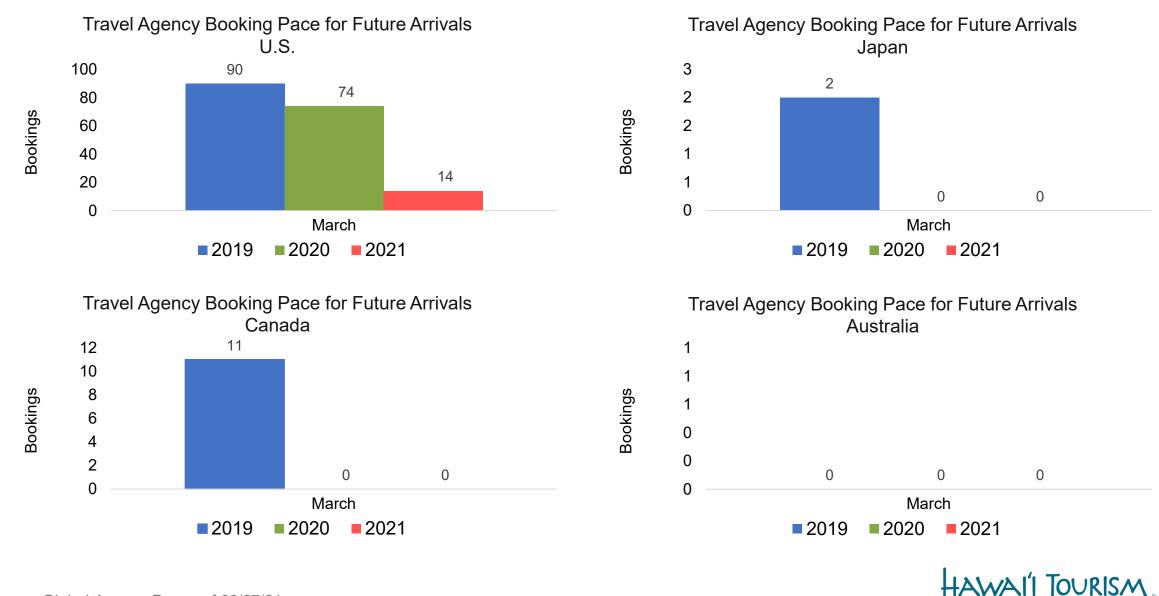


Bookings

AUTHORITY

Source: Global Agency Pro as of 02/27/21

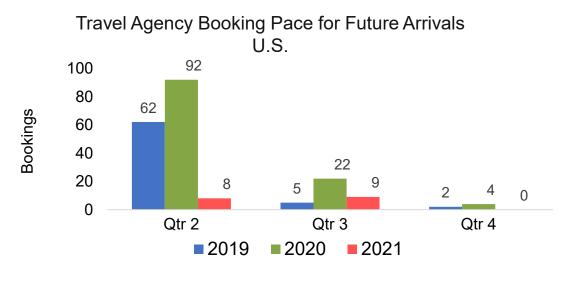
Moloka'i by Month 2021

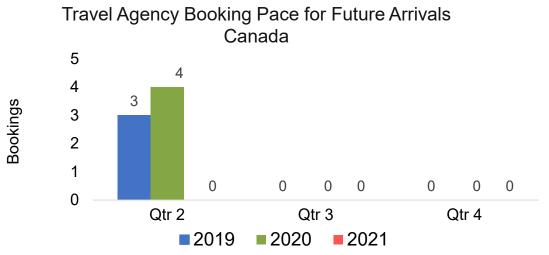


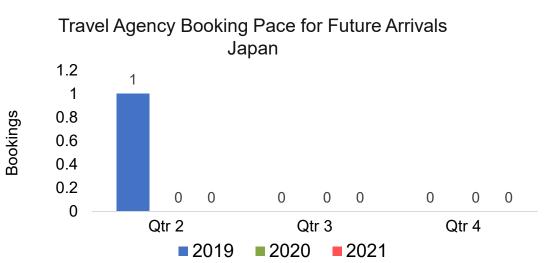
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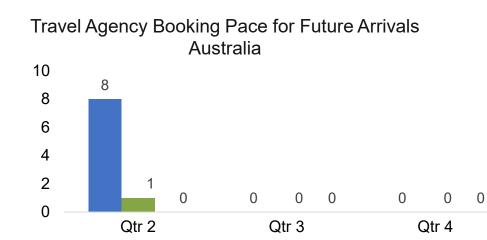
AUTHORITY

Moloka'i by Quarter 2021







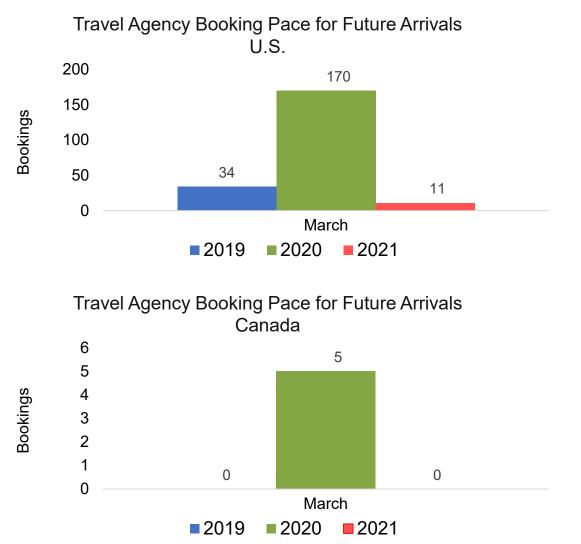


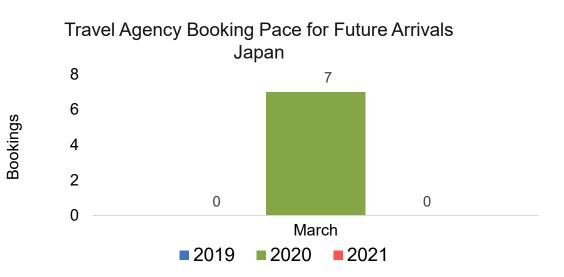
Bookings

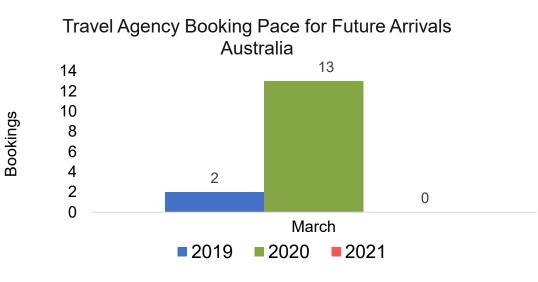
2019 2020 2021



Lāna'i by Month 2021



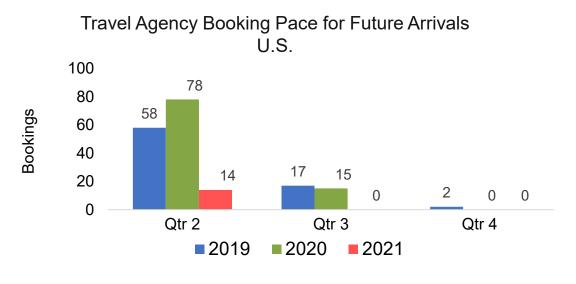


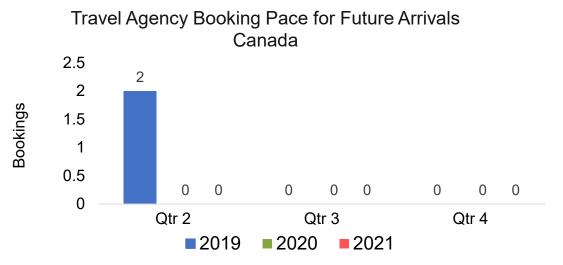


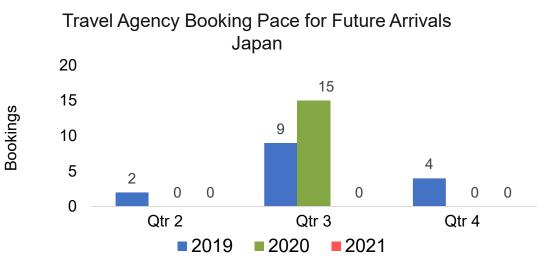


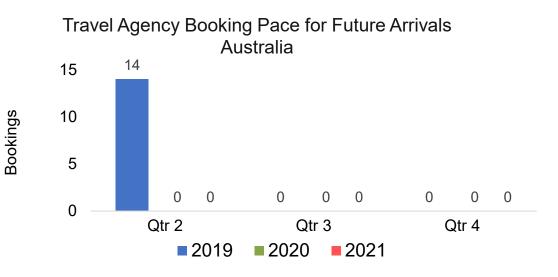
Source: Global Agency Pro as of 02/27/21

Lāna'i by Quarter 2021





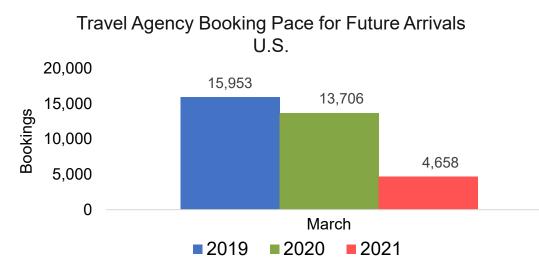


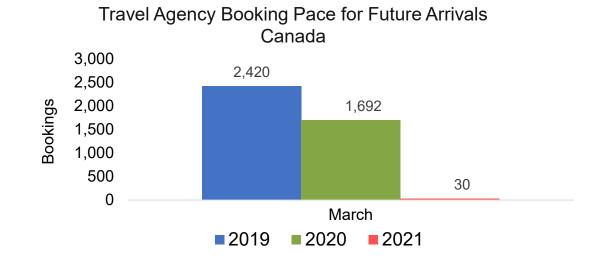


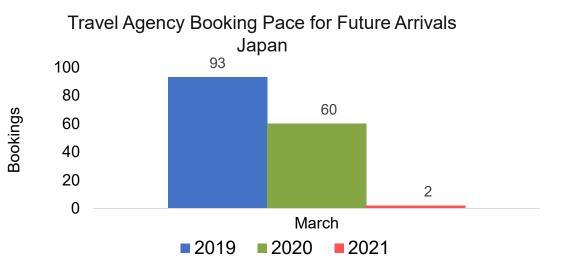


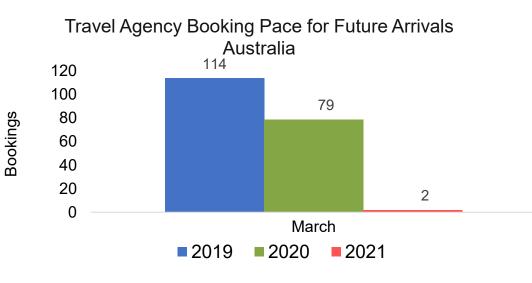
Source: Global Agency Pro as of 02/27/21

Kaua'i by Month 2021





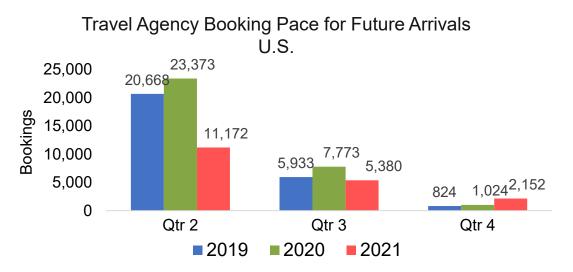


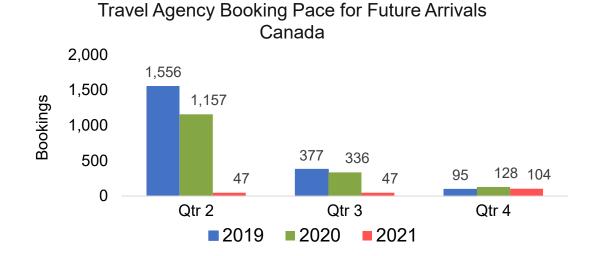


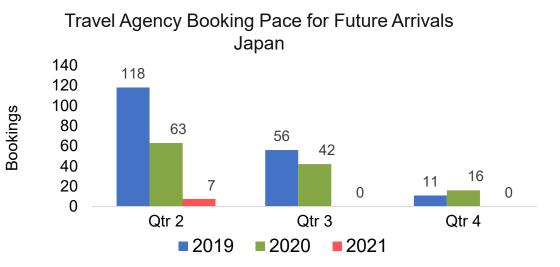


Source: Global Agency Pro as of 02/27/21

Kaua'i by Quarter 2021

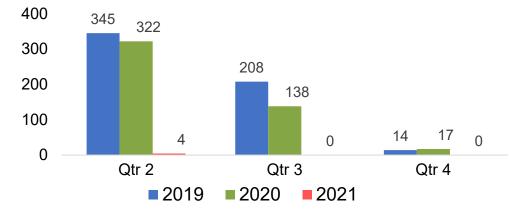






Travel Agency Booking Pace for Future Arrivals Australia

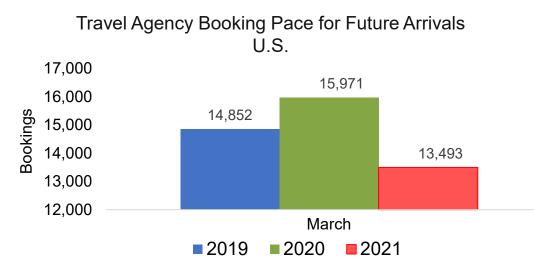
Bookings



AUTHORITY

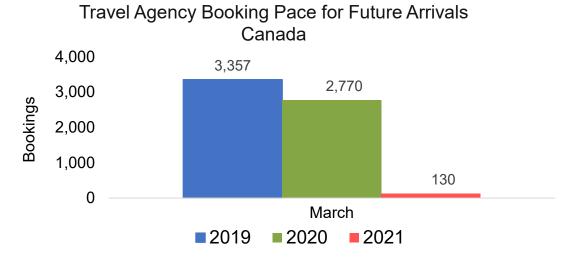
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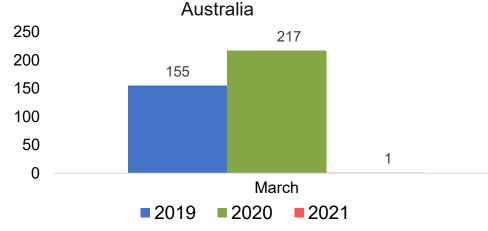
Hawai'i Island by Month 2021





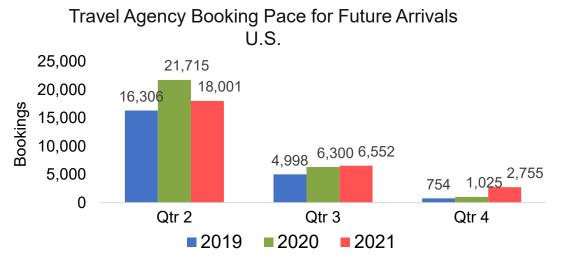
Bookings

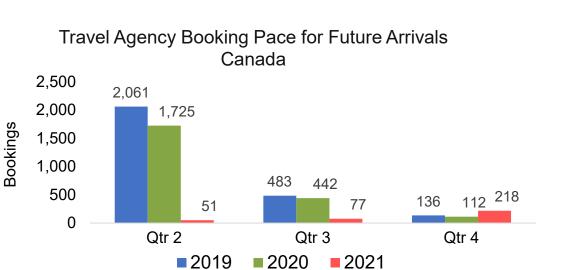


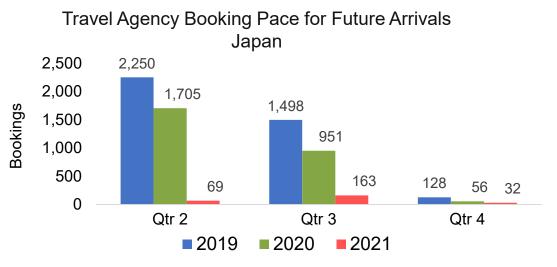




Hawai'i Island by Quarter 2021

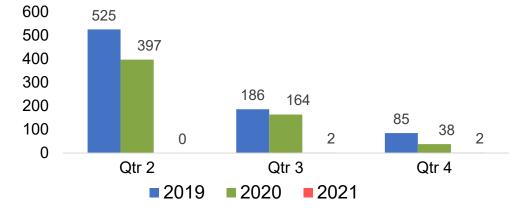






Travel Agency Booking Pace for Future Arrivals Australia

Bookings





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