# TRAVEL AGENCY BOOKING TRENDS

MARCH 15, 2021



#### Global Agency Pro

- HTA subscribes to Global Agency Pro, an online travel distribution system consisting of Travel Agency data
- Global Agency Pro provides access to over 90% of the world's Travel Agency airline transactions
- The database consists of five years of historical ticketing data and one year of advance purchase data
- The information is updated daily with a recency of two days prior to current date



#### Global Agency Pro Index

#### Bookings

- Net sum of the number of visitors (i.e., excluding Hawai'i residents and inter-island travelers) from Sales transactions counted, including Exchanges and Refunds.
- Booking Date
- The date on which the ticket was purchased by the passenger. Also known as the Sales Date

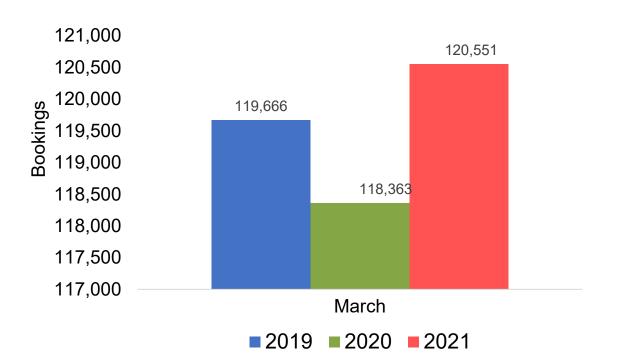
#### Travel Date

- The date on which travel is expected to take place.
- Point of Origin Country
  - The country which contains the airport at which the ticket started
- Travel Agency
  - Travel Agency associated with the ticket is doing business (DBA)

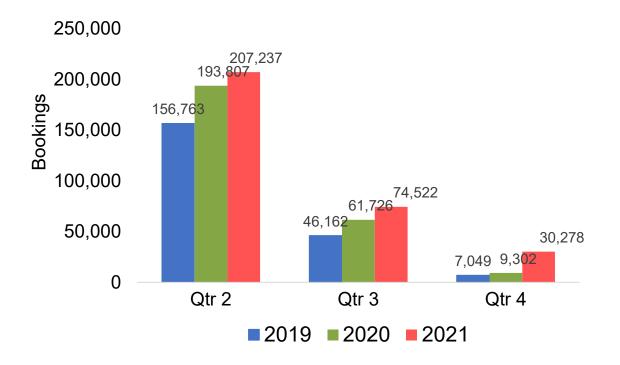


#### US

#### Travel Agency Booking Pace for Future Arrivals, by Month



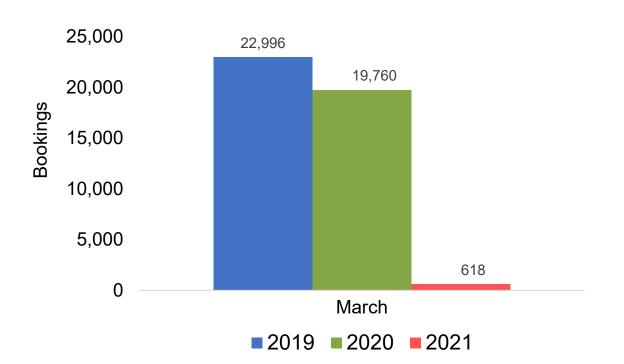
#### Travel Agency Booking Pace for Future Arrivals, by Quarter



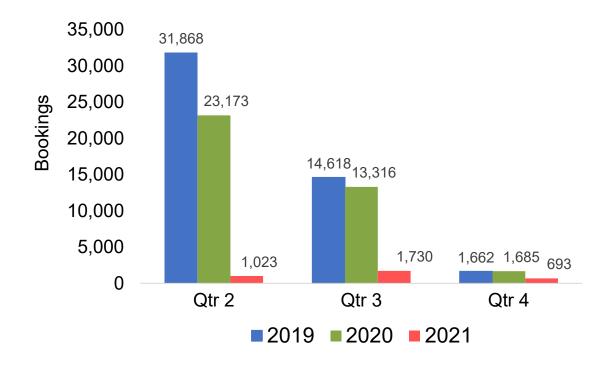


#### **JAPAN**

# Travel Agency Booking Pace for Future Arrivals, by Month



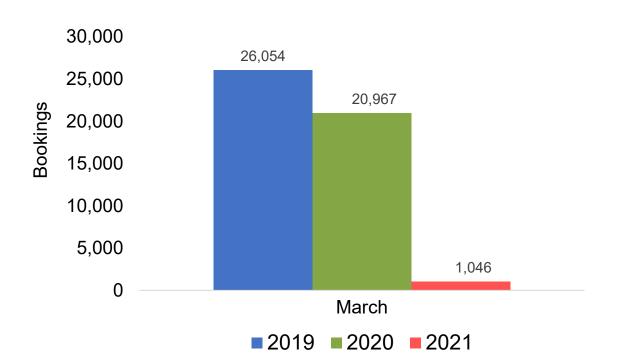
# Travel Agency Booking Pace for Future Arrivals, by Quarter



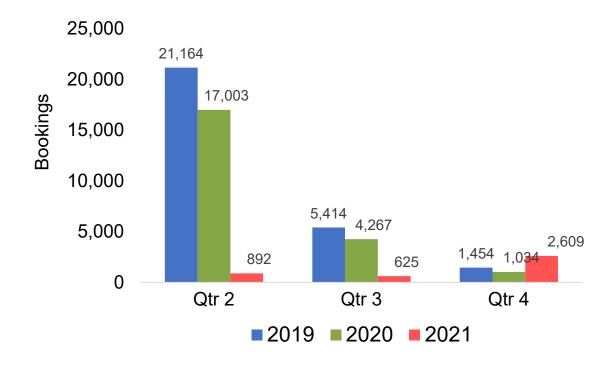


#### CANADA

# Travel Agency Booking Pace for Future Arrivals, by Month



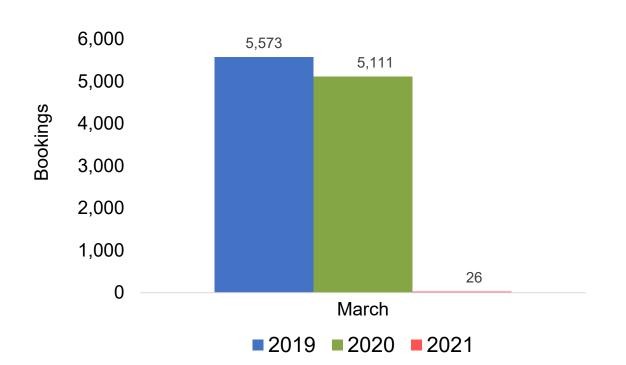
# Travel Agency Booking Pace for Future Arrivals, by Quarter



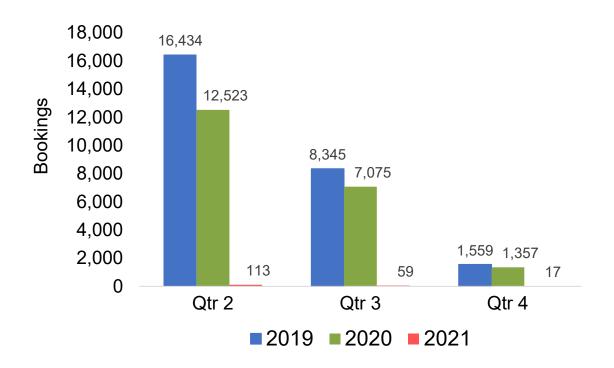


#### **AUSTRALIA**

# Travel Agency Booking Pace for Future Arrivals, by Month



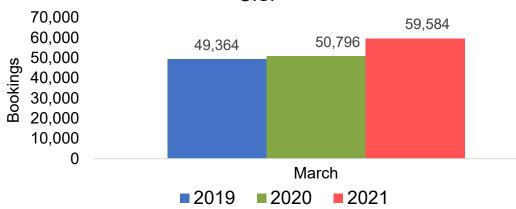
# Travel Agency Booking Pace for Future Arrivals, by Quarter



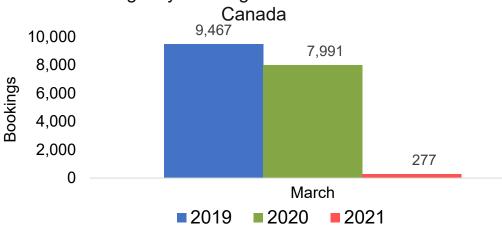


# O'ahu by Month 2021

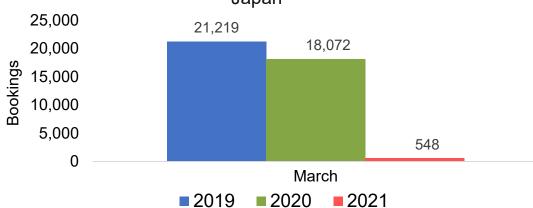
Travel Agency Booking Pace for Future Arrivals U.S.



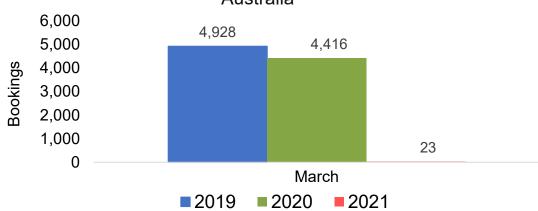
Travel Agency Booking Pace for Future Arrivals



Travel Agency Booking Pace for Future Arrivals Japan



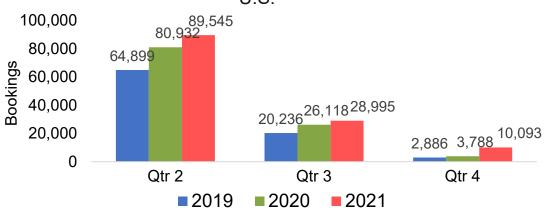
Travel Agency Booking Pace for Future Arrivals Australia





# O'ahu by Quarter 2021

Travel Agency Booking Pace for Future Arrivals U.S.

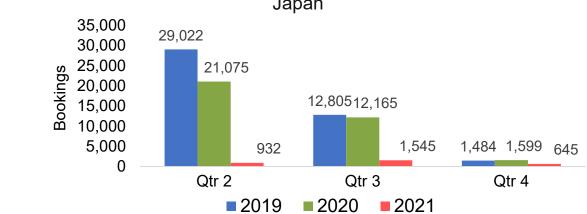


Travel Agency Booking Pace for Future Arrivals
Canada



Travel Agency Booking Pace for Future Arrivals

Japan



Travel Agency Booking Pace for Future Arrivals

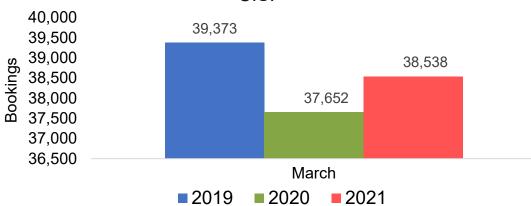
Australia



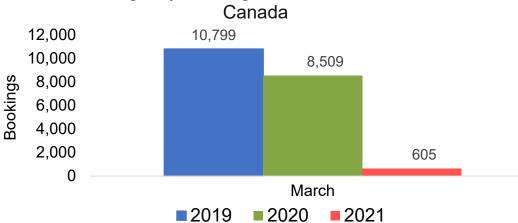


## Maui by Month 2021

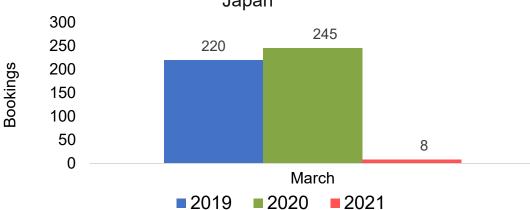
#### Travel Agency Booking Pace for Future Arrivals U.S.



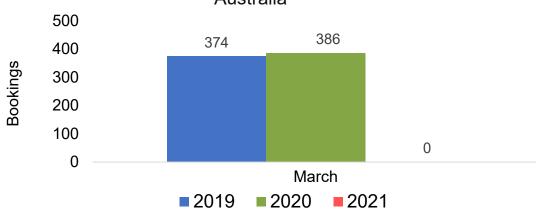
Travel Agency Booking Pace for Future Arrivals



Travel Agency Booking Pace for Future Arrivals Japan

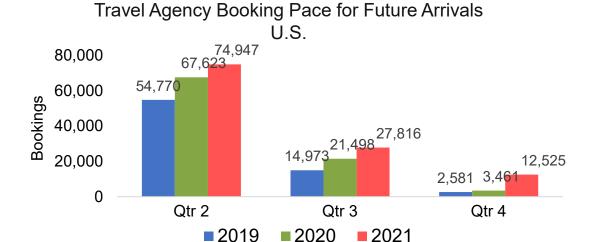


Travel Agency Booking Pace for Future Arrivals Australia





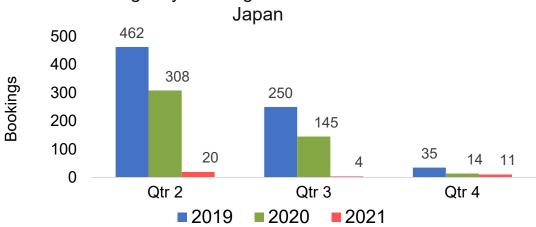
## Maui by Quarter 2021



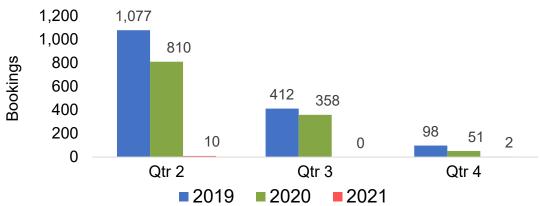




#### Travel Agency Booking Pace for Future Arrivals Japan

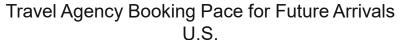


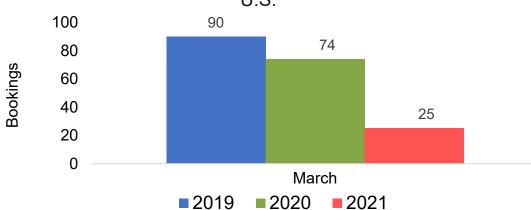
Travel Agency Booking Pace for Future Arrivals
Australia



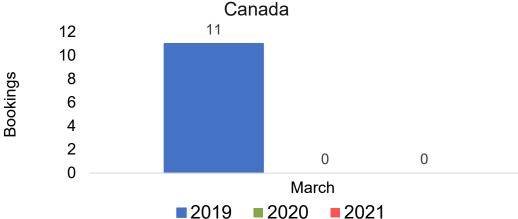


#### Moloka'i by Month 2021



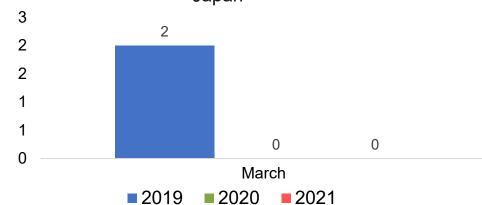


Travel Agency Booking Pace for Future Arrivals



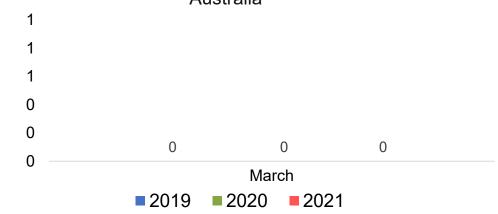
#### Travel Agency Booking Pace for Future Arrivals Japan

Bookings



Travel Agency Booking Pace for Future Arrivals

Australia



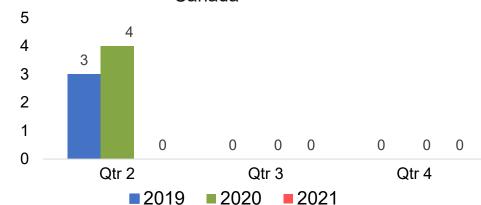


### Moloka'i by Quarter 2021

Travel Agency Booking Pace for Future Arrivals U.S.

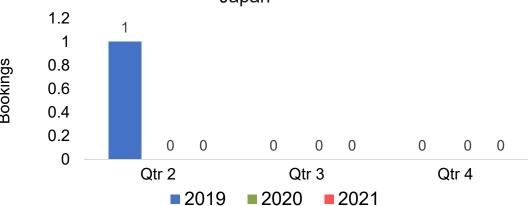


Travel Agency Booking Pace for Future Arrivals
Canada



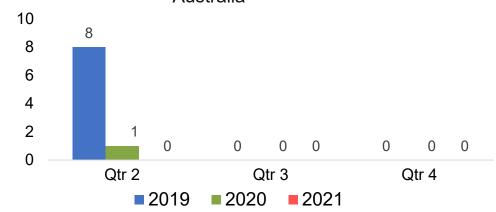
Travel Agency Booking Pace for Future Arrivals

Japan



Travel Agency Booking Pace for Future Arrivals
Australia

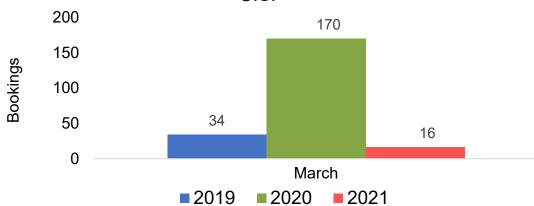
Bookings



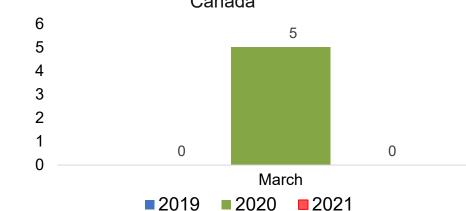


# Lāna'i by Month 2021

Travel Agency Booking Pace for Future Arrivals U.S.



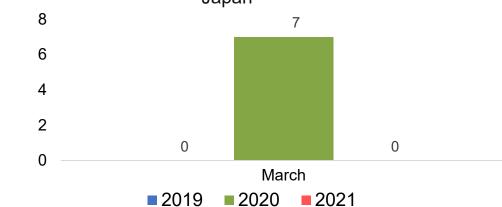
Travel Agency Booking Pace for Future Arrivals
Canada



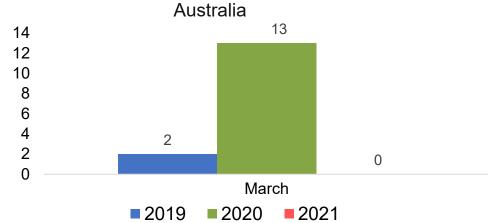
#### Travel Agency Booking Pace for Future Arrivals Japan

Bookings

Bookings



Travel Agency Booking Pace for Future Arrivals



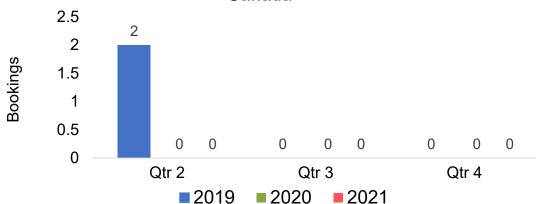


# Lāna'i by Quarter 2021

Travel Agency Booking Pace for Future Arrivals U.S.

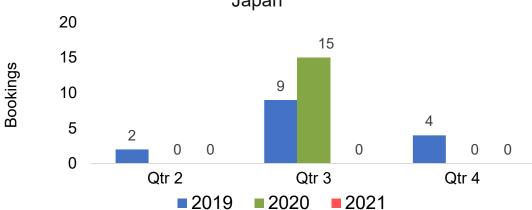


Travel Agency Booking Pace for Future Arrivals
Canada



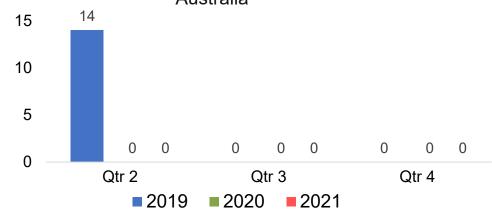
Travel Agency Booking Pace for Future Arrivals

Japan



Travel Agency Booking Pace for Future Arrivals

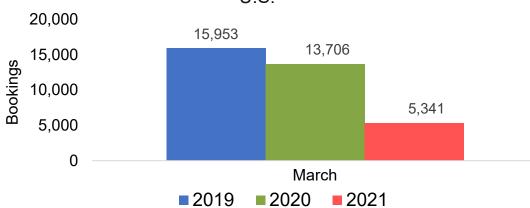
Australia



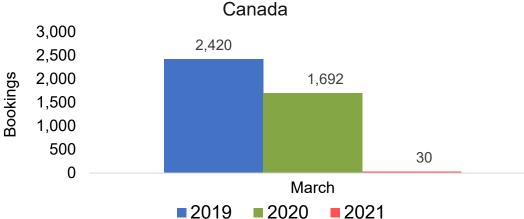


## Kaua'i by Month 2021

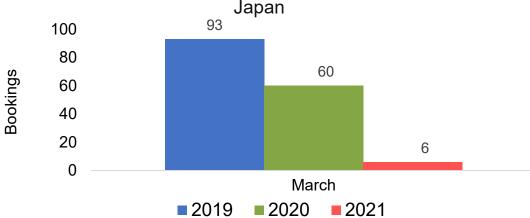
Travel Agency Booking Pace for Future Arrivals U.S.



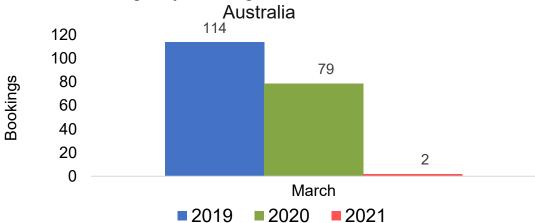
Travel Agency Booking Pace for Future Arrivals



#### Travel Agency Booking Pace for Future Arrivals



Travel Agency Booking Pace for Future Arrivals





## Kaua'i by Quarter 2021

Travel Agency Booking Pace for Future Arrivals U.S.

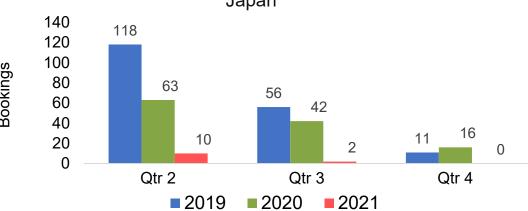


Travel Agency Booking Pace for Future Arrivals
Canada



Travel Agency Booking Pace for Future Arrivals

Japan



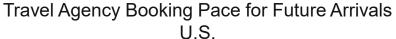
Travel Agency Booking Pace for Future Arrivals

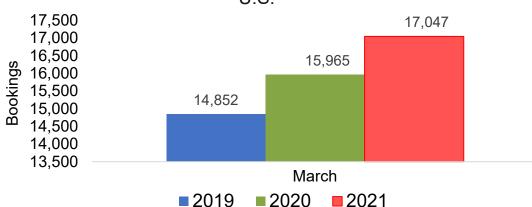
Australia



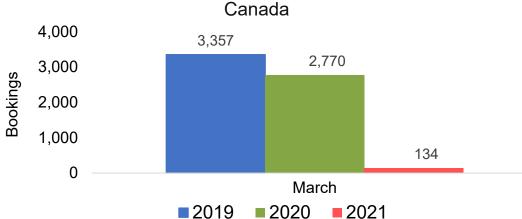


### Hawai'i Island by Month 2021

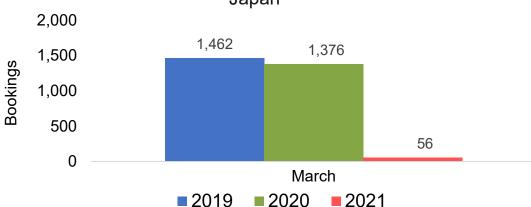




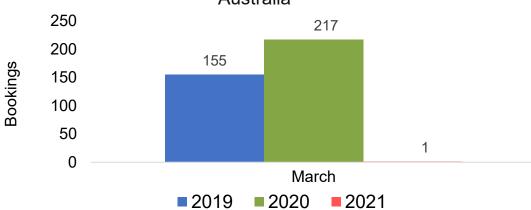
Travel Agency Booking Pace for Future Arrivals



#### Travel Agency Booking Pace for Future Arrivals Japan



Travel Agency Booking Pace for Future Arrivals
Australia





## Hawai'i Island by Quarter 2021

