TRAVEL AGENCY BOOKING TRENDS

MARCH 29, 2021



AUTHORITY

Global Agency Pro

- HTA subscribes to Global Agency Pro, an online travel distribution system consisting of Travel Agency data.
- Global Agency Pro provides access to over 90% of the world's Travel Agency airline transactions.
- The database consists of five years of historical ticketing data and one year of advance purchase data.
- The information is updated daily with a recency of two days prior to current date.



Global Agency Pro Index

Bookings

 Net sum of the number of visitors (i.e., excluding Hawai'i residents and inter-island travelers) from Sales transactions counted, including Exchanges and Refunds.

Booking Date

 The date on which the ticket was purchased by the passenger. Also known as the Sales Date.

Travel Date

- The date on which travel is expected to take place.

Point of Origin Country

- The country which contains the airport at which the ticket started.

Travel Agency

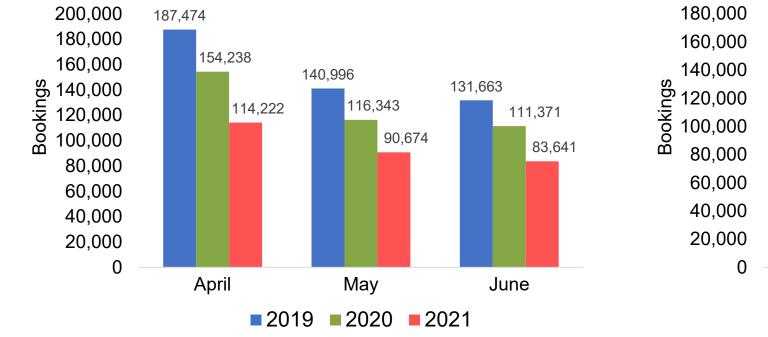
- Travel Agency associated with the ticket is doing business (DBA).

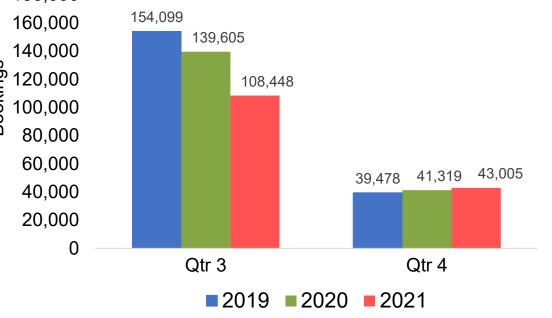


US

Travel Agency Booking Pace for Future Arrivals, by Month

Travel Agency Booking Pace for Future Arrivals, by Quarter



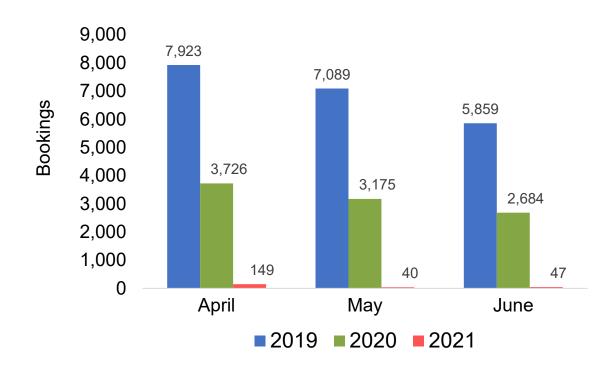


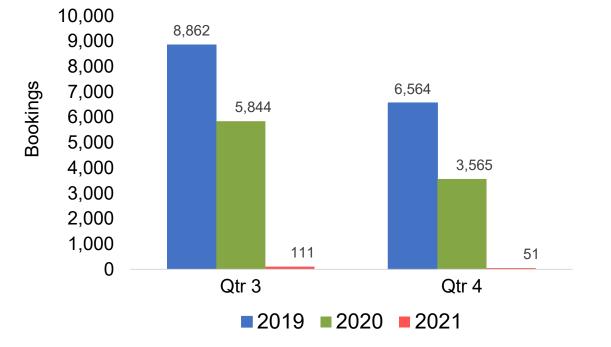




Travel Agency Booking Pace for Future Arrivals, by Month

Travel Agency Booking Pace for Future Arrivals, by Quarter





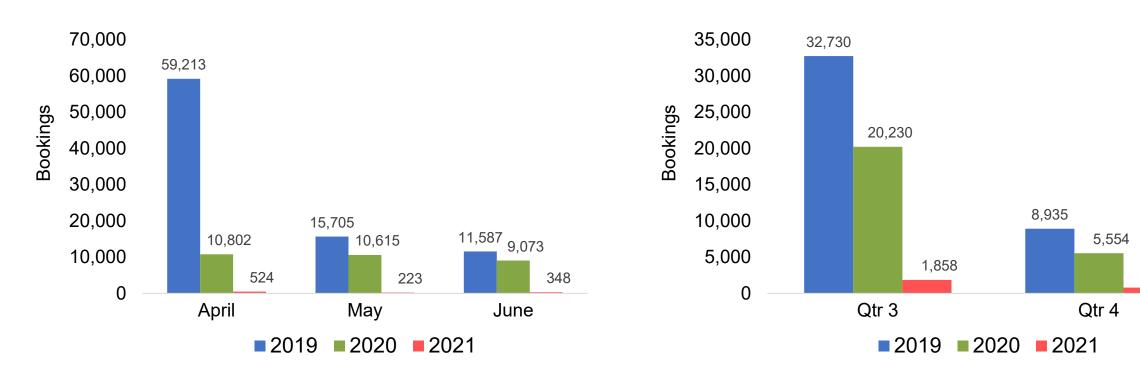


Source: Global Agency Pro as of 03/27/21

CANADA

Travel Agency Booking Pace for Future Arrivals, by Month

Travel Agency Booking Pace for Future Arrivals, by Quarter





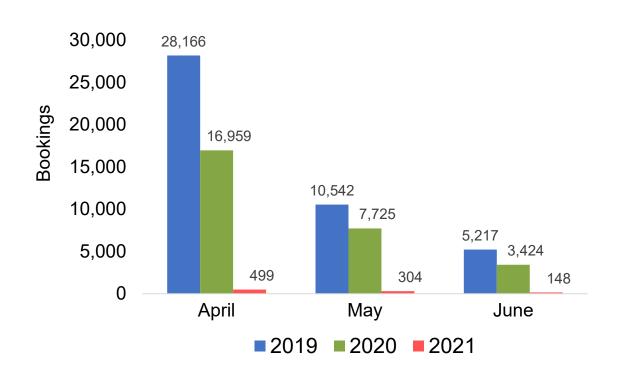
793

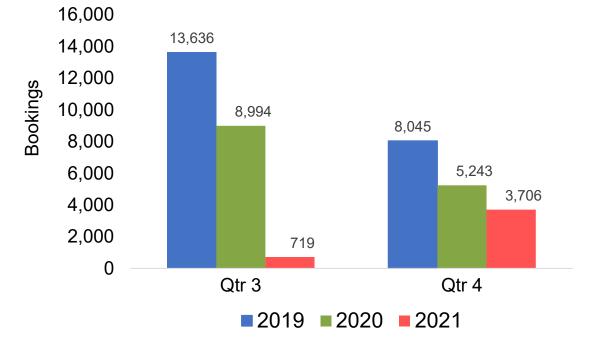
Source: Global Agency Pro as of 03/27/21

KOREA

Travel Agency Booking Pace for Future Arrivals, by Month

Travel Agency Booking Pace for Future Arrivals, by Quarter



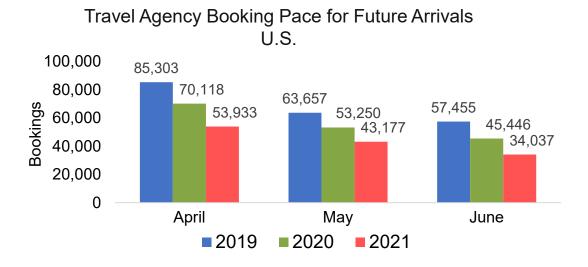


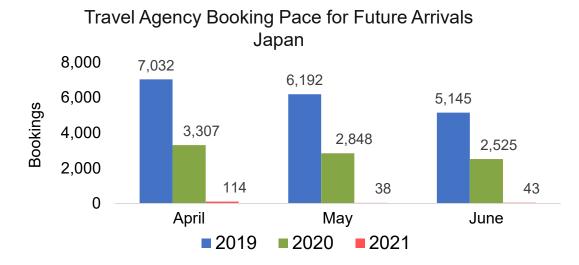


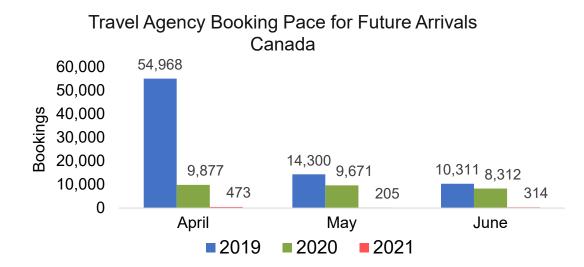
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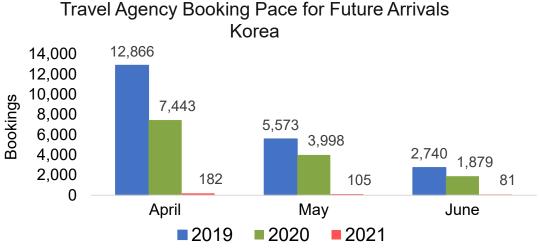
3/29/2021

O'ahu by Month 2021



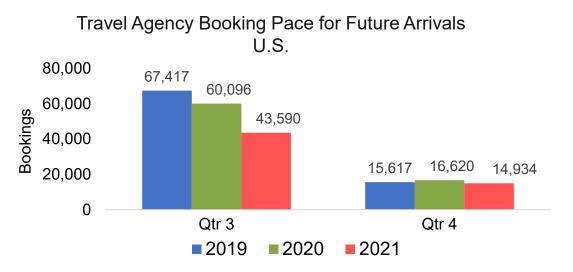


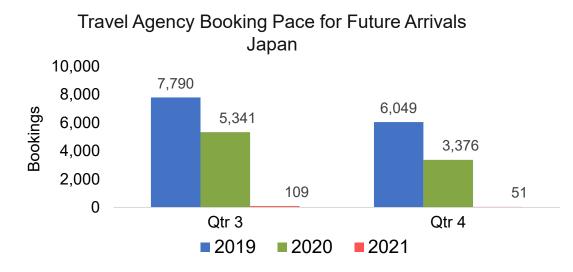






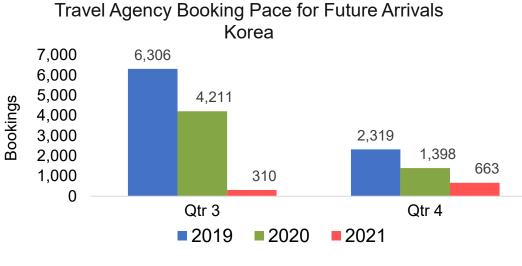
O'ahu by Quarter 2021





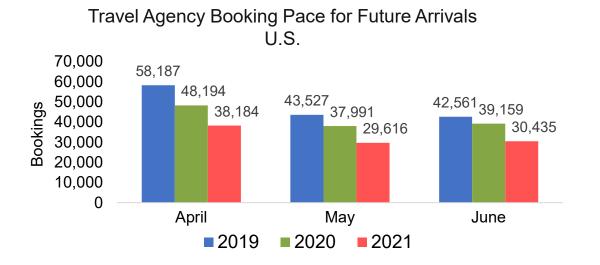
Canada 35,000 28,772 30,000 25,000 Bookings 18,509 20,000 15,000 8,157 10,000 5,245 5,000 1,664 740 0 Qtr 3 Qtr 4 2019 2020 2021

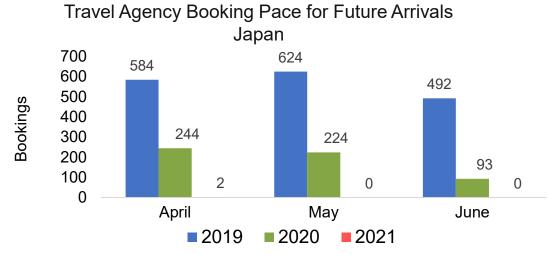
Travel Agency Booking Pace for Future Arrivals



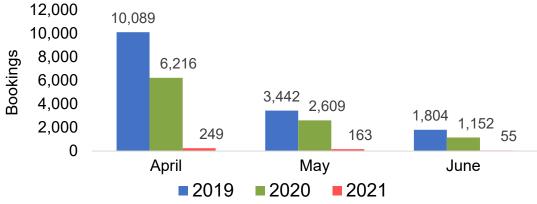


Maui by Month 2021





Travel Agency Booking Pace for Future Arrivals Korea





600 521 500 800 300 200 200 100 100

 200
 111
 115

 100
 19
 0

 0
 April
 May
 June

2

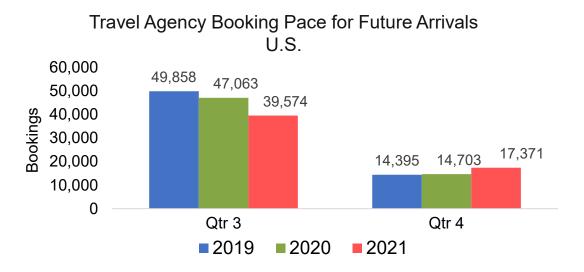
Travel Agency Booking Pace for Future Arrivals

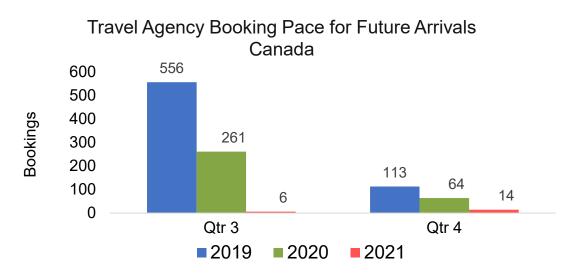
Canada

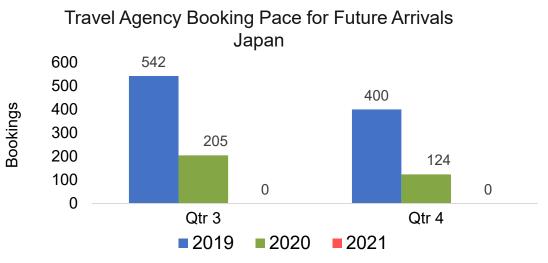
■2019 ■2020 ■2021

Source: Global Agency Pro as of 03/27/21

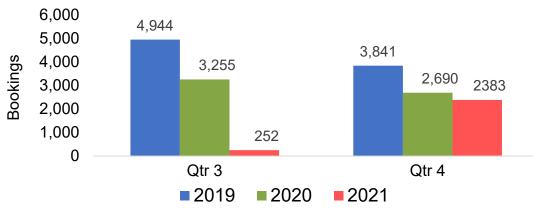
Maui by Quarter 2021







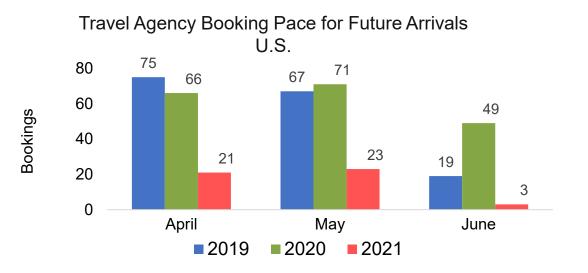
Travel Agency Booking Pace for Future Arrivals Korea

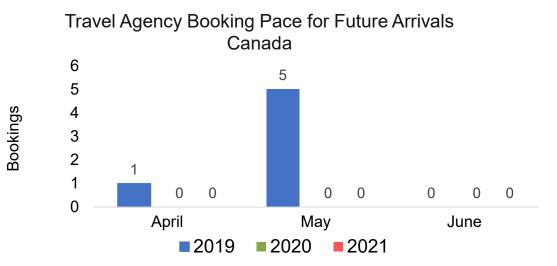


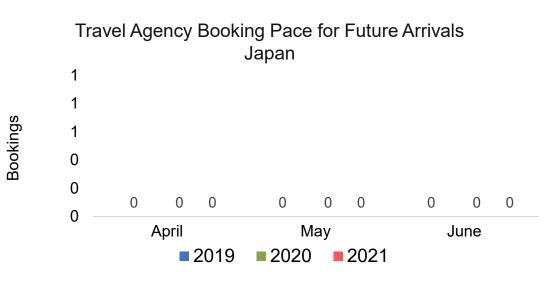


Source: Global Agency Pro as of 03/27/21

Moloka'i by Month 2021

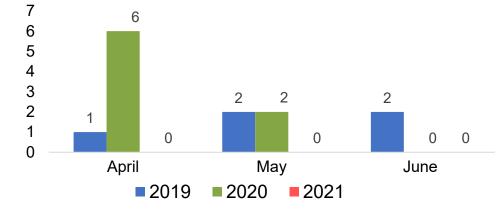






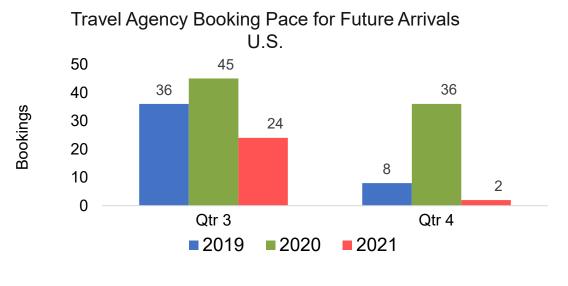


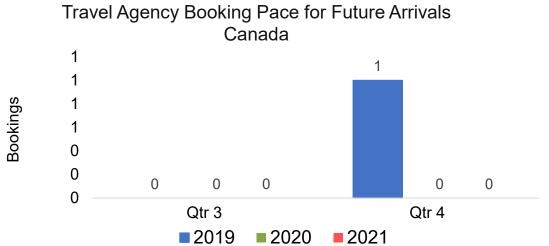
Bookings





Moloka'i by Quarter 2021



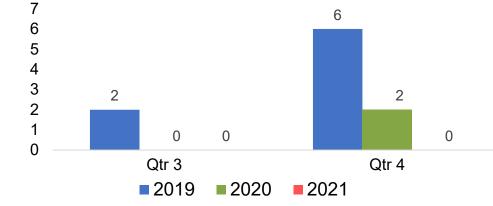


Travel Agency Booking Pace for Future Arrivals Japan 1 0.8 0.6 0.4 0.2 0 0 0 0 0 0 0 Qtr 3 Qtr 4 2019 2020 2021

Bookings

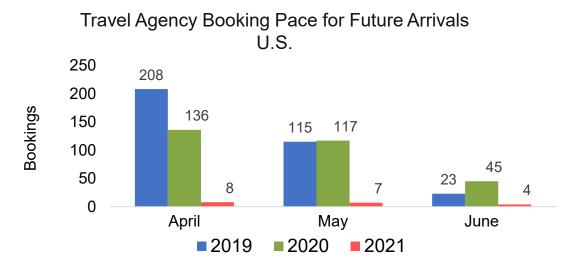
Bookings

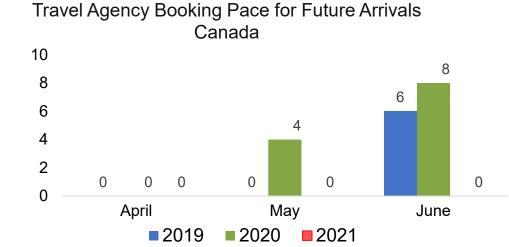


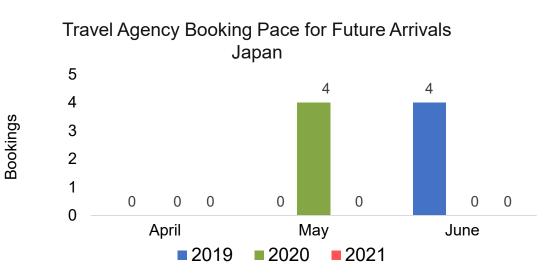




Lāna'i by Month 2021

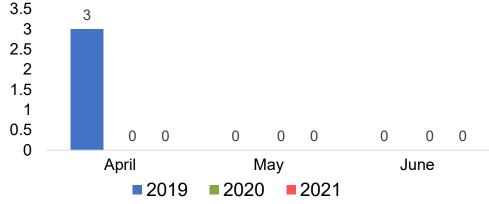








Bookings

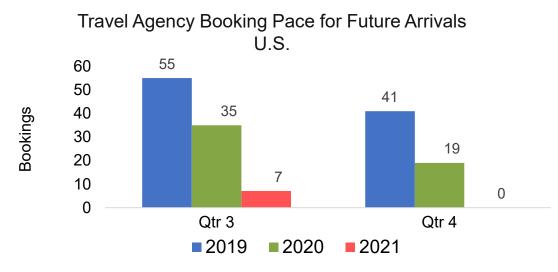


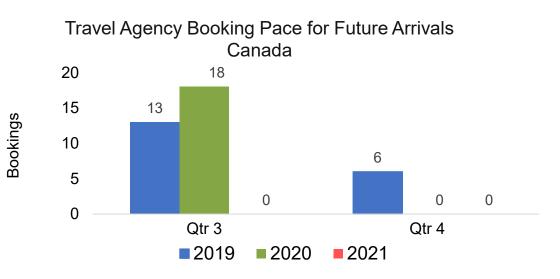


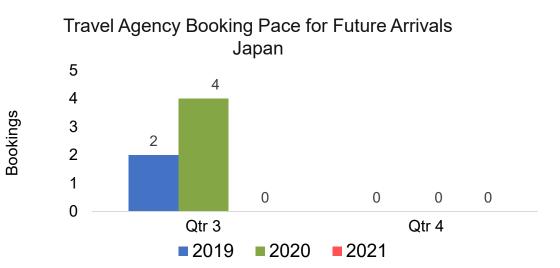
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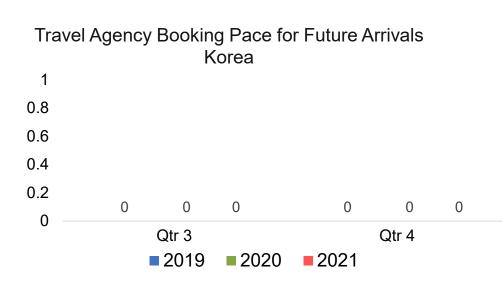
Source: Global Agency Pro as of 03/27/21

Lāna'i by Quarter 2021





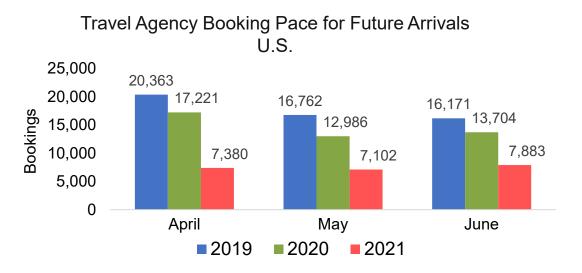


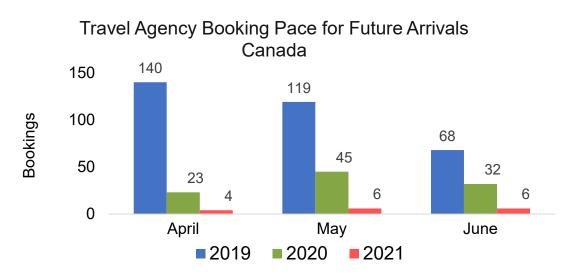


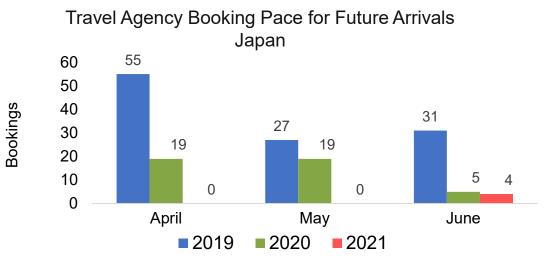
Bookings



Kaua'i by Month 2021

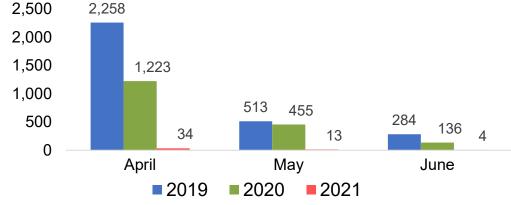






Travel Agency Booking Pace for Future Arrivals Korea

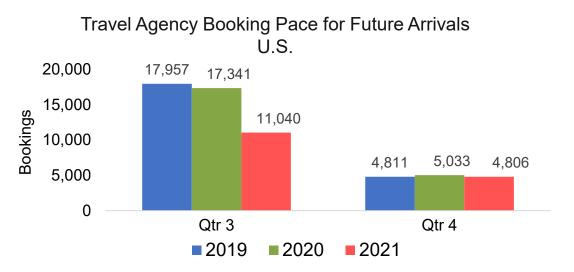
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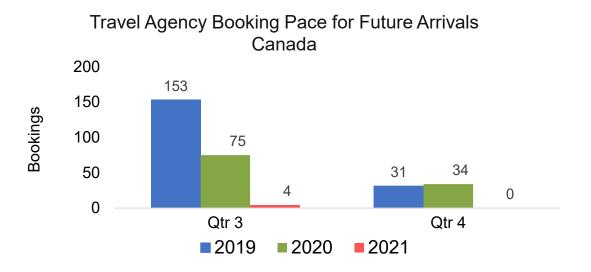


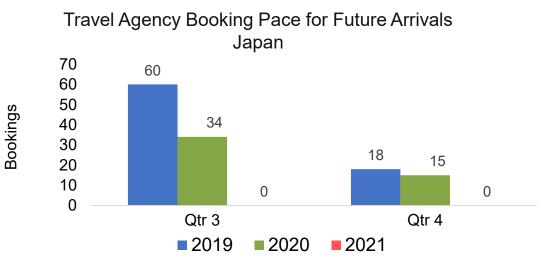


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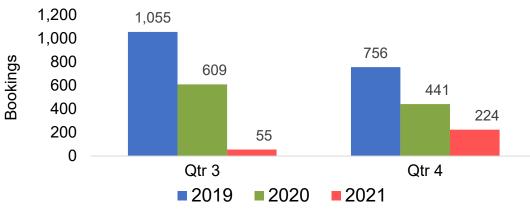
Kaua'i by Quarter 2021







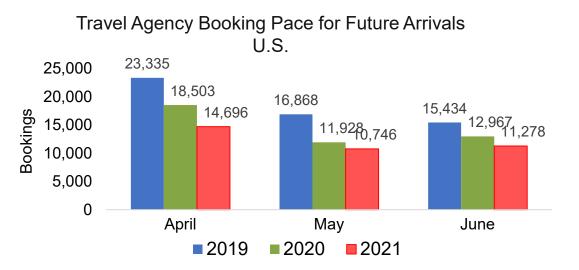
Travel Agency Booking Pace for Future Arrivals Korea

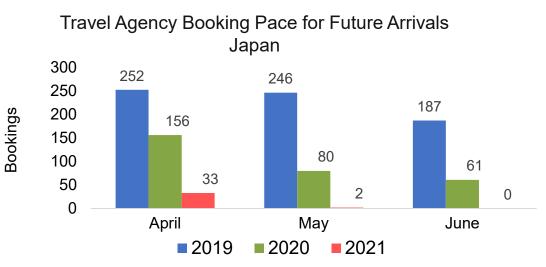




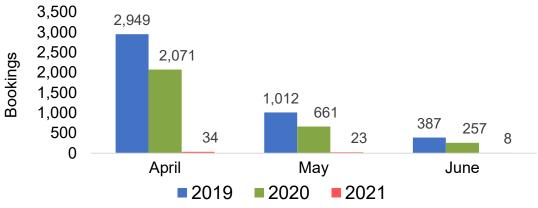
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Hawai'i Island by Month 2021

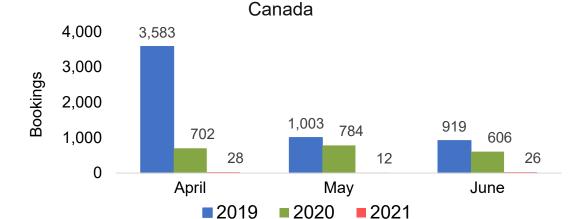




Travel Agency Booking Pace for Future Arrivals Korea



HAWAI'I TOURISM.



Travel Agency Booking Pace for Future Arrivals

Hawai'i Island by Quarter 2021

