TRAVEL AGENCY BOOKING TRENDS

JUNE 7, 2021



AUTHORITY

Global Agency Pro

- HTA subscribes to Global Agency Pro, an online travel distribution system consisting of Travel Agency data.
- Global Agency Pro provides access to over 90% of the world's Travel Agency airline transactions.
- The database consists of five years of historical ticketing data and one year of advance purchase data.
- The information is updated daily with a recency of two days prior to current date.



Global Agency Pro Index

Bookings

 Net sum of the number of visitors (i.e., excluding Hawai'i residents and inter-island travelers) from Sales transactions counted, including Exchanges and Refunds.

Booking Date

 The date on which the ticket was purchased by the passenger. Also known as the Sales Date.

Travel Date

- The date on which travel is expected to take place.

Point of Origin Country

- The country which contains the airport at which the ticket started.

Travel Agency

- Travel Agency associated with the ticket is doing business (DBA).

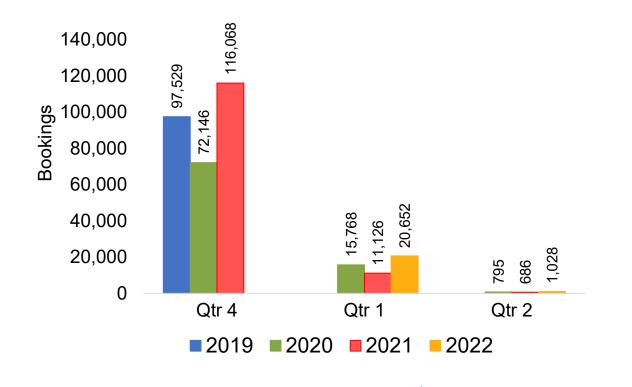


US

Travel Agency Booking Pace for Future Arrivals, by Month

271,507 240,281 300,000 192,954 250,000 181,944 Bookings 200,000 117,300 106,551 150,000 90,717 90,282 66,020 56,757 55,689 40,429 100,000 50,000 0 June July August September 2019 2020 2021

Travel Agency Booking Pace for Future Arrivals, by Quarter



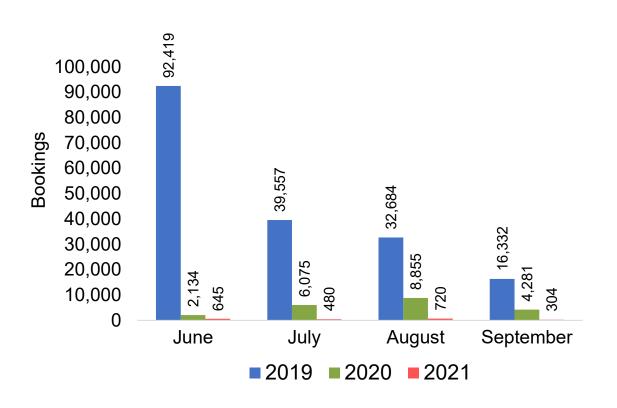
OURISM

AUTHORITY

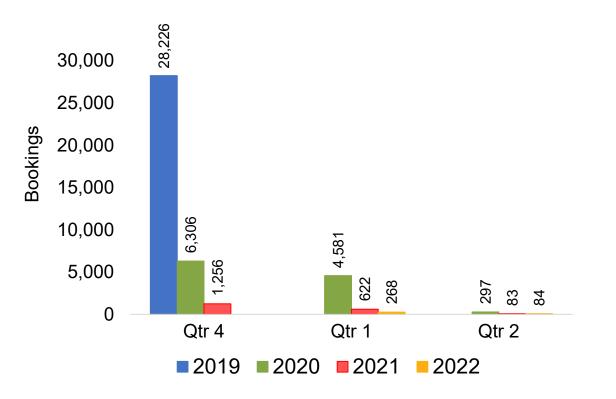
Source: Global Agency Pro as of 06/05/21



Travel Agency Booking Pace for Future Arrivals, by Month



Travel Agency Booking Pace for Future Arrivals, by Quarter



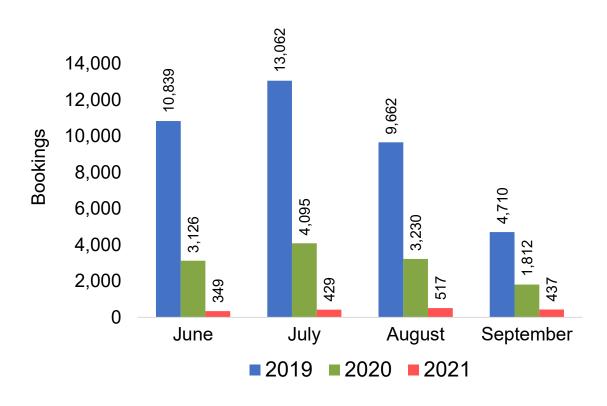
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AUTHORITY

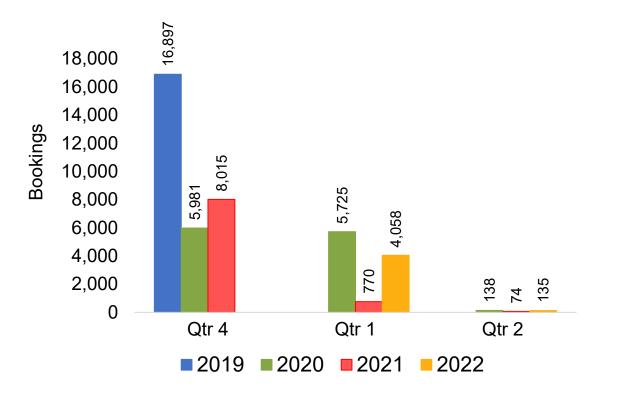
Source: Global Agency Pro as of 06/05/21

CANADA

Travel Agency Booking Pace for Future Arrivals, by Month



Travel Agency Booking Pace for Future Arrivals, by Quarter



OURISM

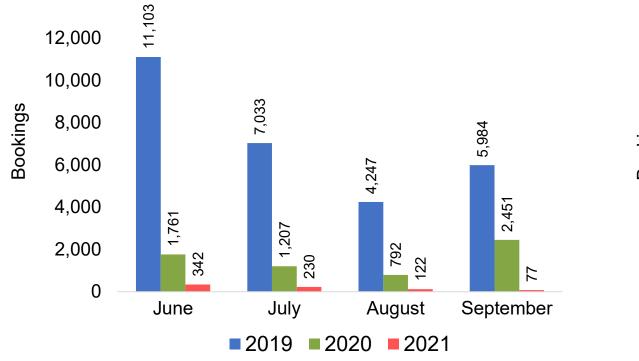
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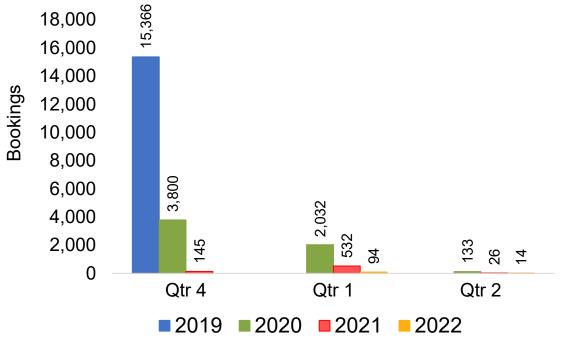
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KOREA

Travel Agency Booking Pace for Future Arrivals, by Month

Travel Agency Booking Pace for Future Arrivals, by Quarter





OURISM

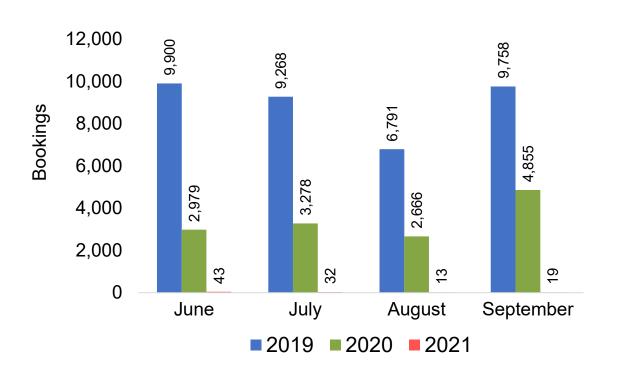
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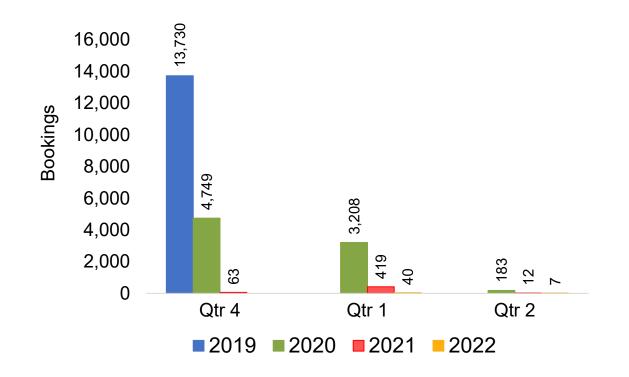
6/9/2021

AUSTRALIA

Travel Agency Booking Pace for Future Arrivals, by Month



Travel Agency Booking Pace for Future Arrivals, by Quarter

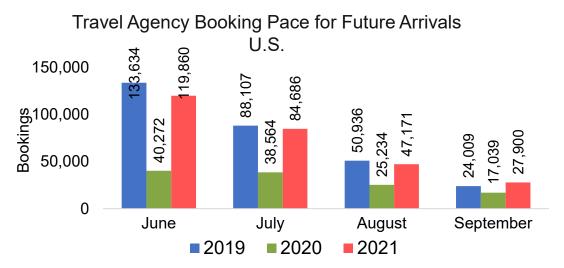


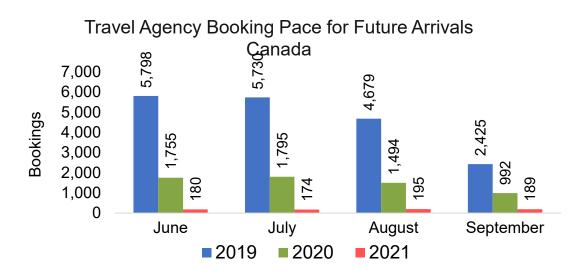
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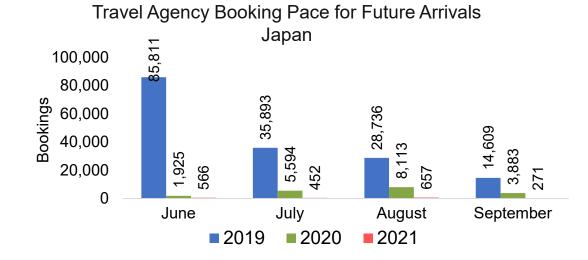
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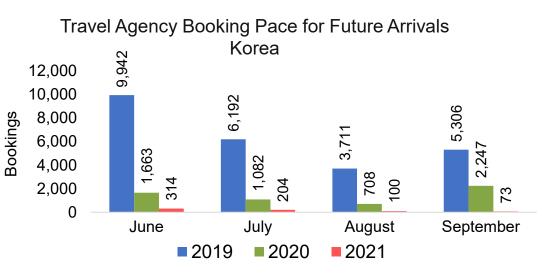
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O'ahu by Month 2021





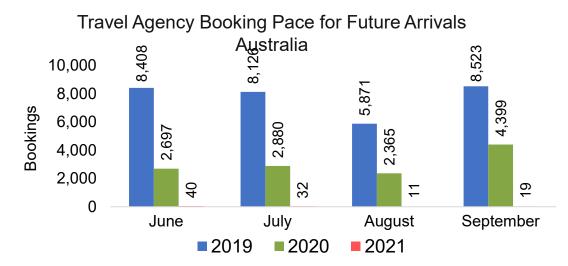






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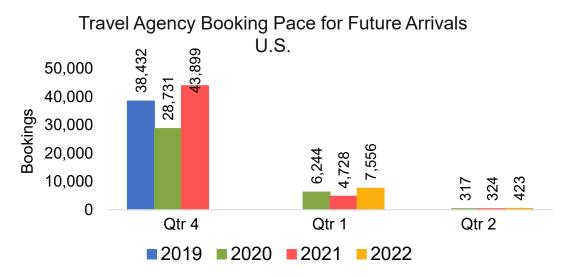
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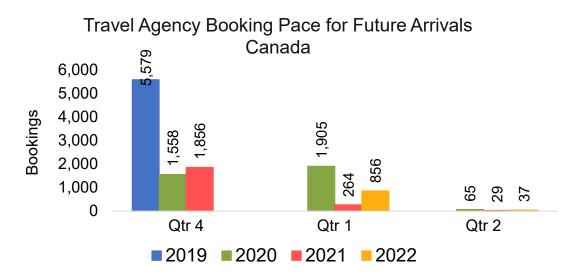


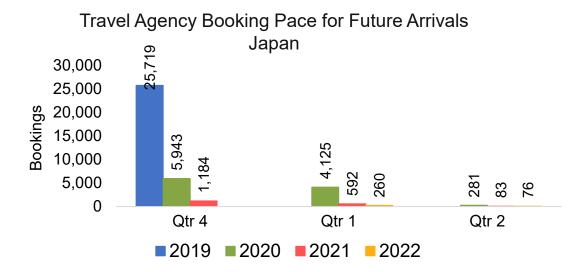


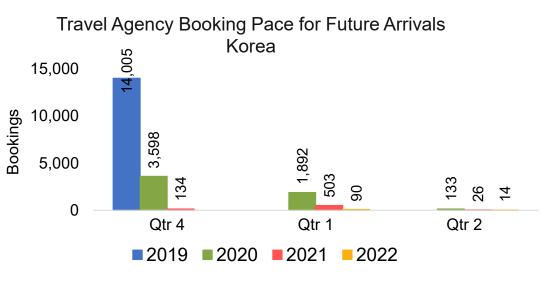
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O'ahu by Quarter 2021







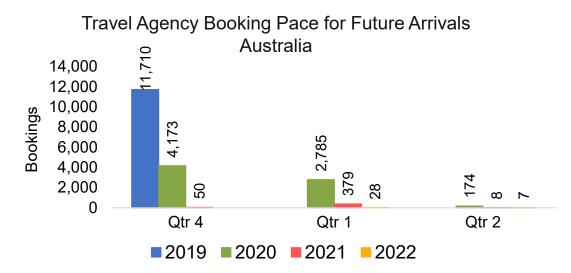


TOURISM

AUTHORITY

Source: Global Agency Pro as of 06/05/21

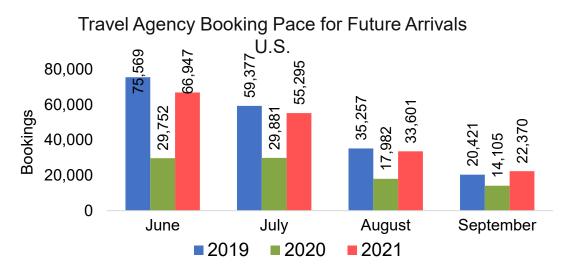
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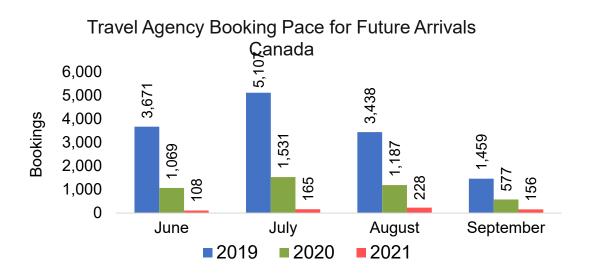


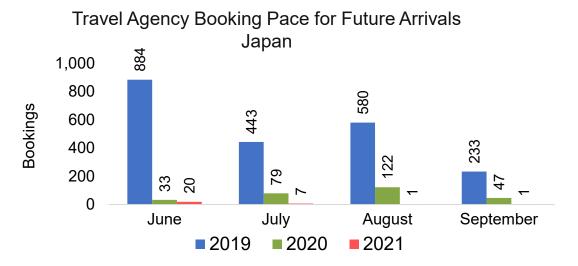


Source: Global Agency Pro as of 06/05/21

Maui by Month 2021

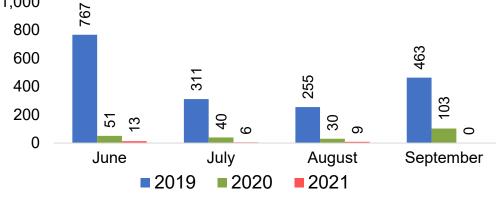






Travel Agency Booking Pace for Future Arrivals Korea

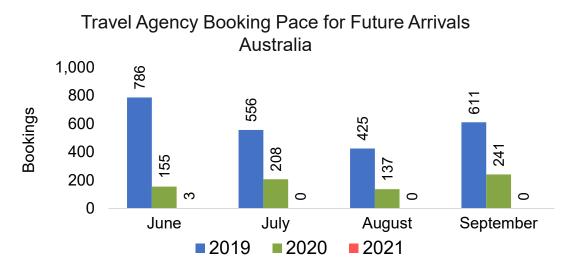
Bookings





Source: Global Agency Pro as of 06/05/21

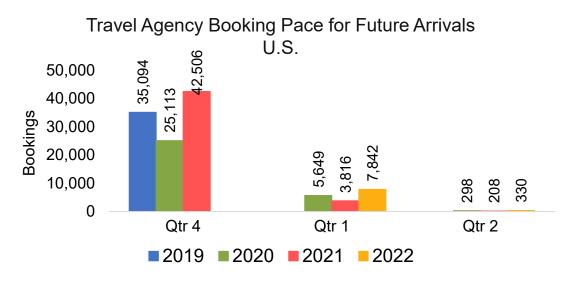
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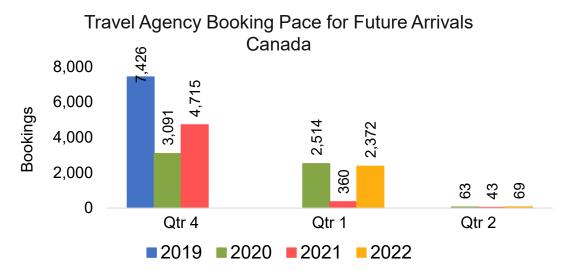


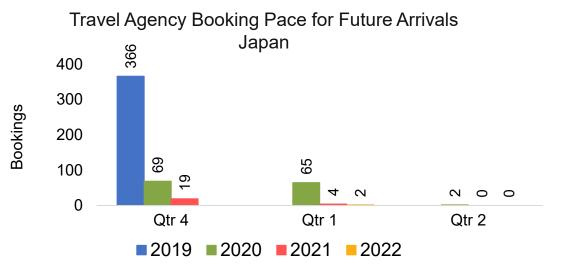


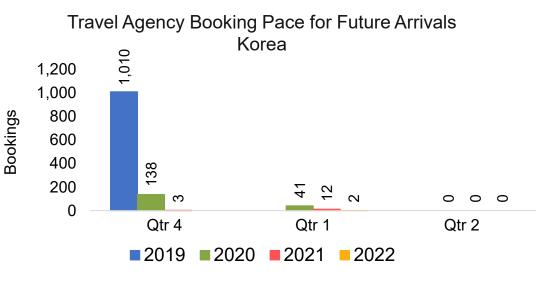
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Maui by Quarter 2021







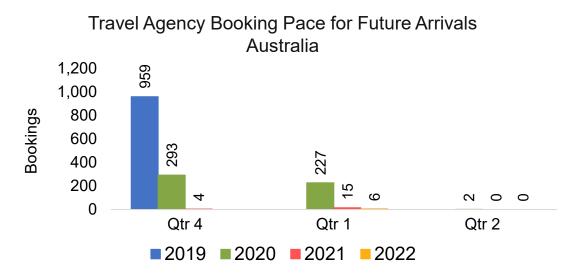


Source: Global Agency Pro as of 06/05/21

AUTHORITY

OURISM

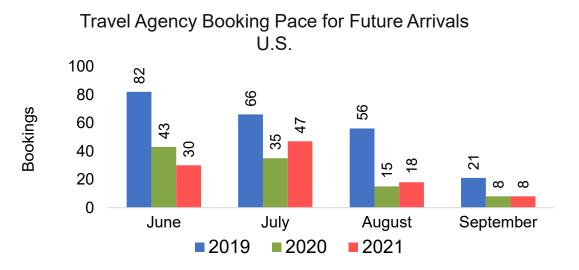
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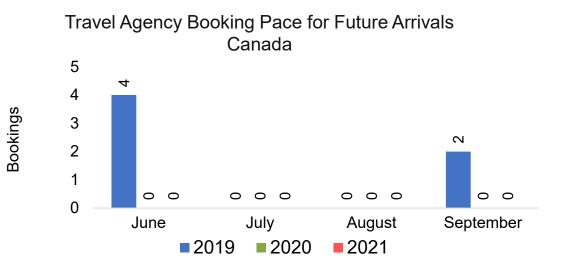


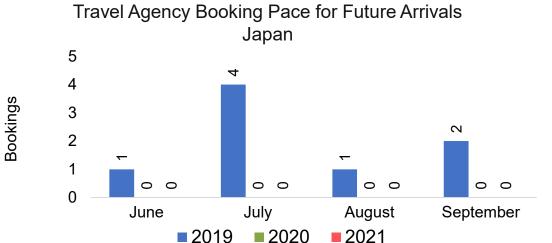


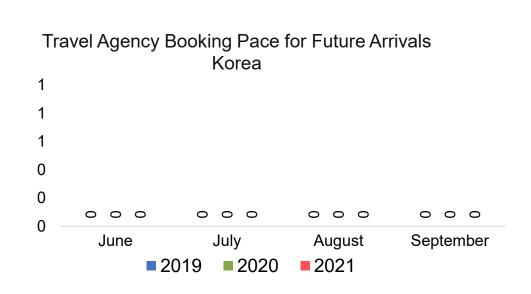
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Moloka'i by Month 2021







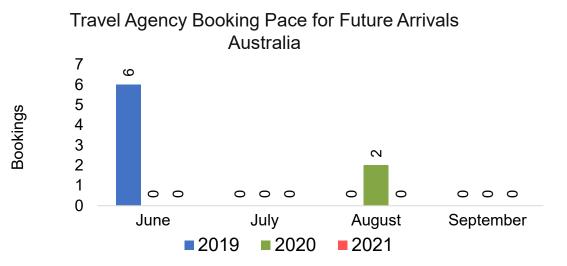


Bookings



Source: Global Agency Pro as of 06/05/21

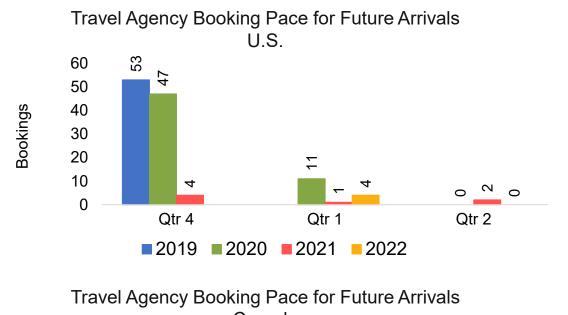
Moloka'i by Month 2021 (cont.)

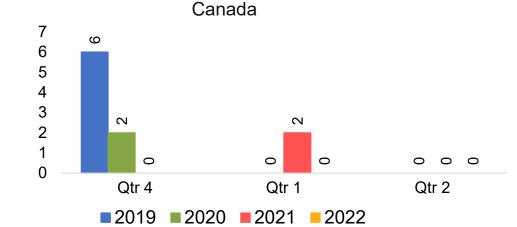


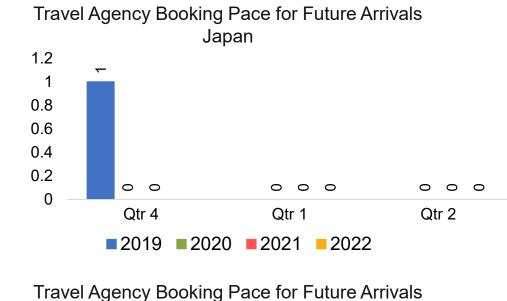
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Source: Global Agency Pro as of 06/05/21

Moloka'i by Quarter 2021



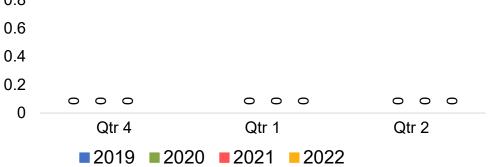




Bookings

Bookings



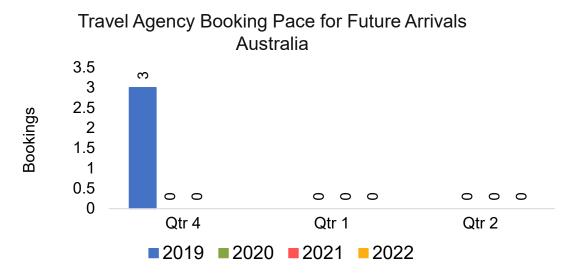


HAWAI'I TOURISM

Source: Global Agency Pro as of 06/05/21

Bookings

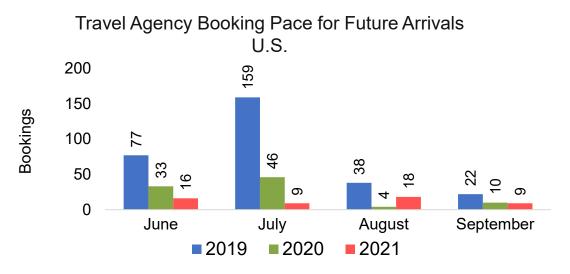
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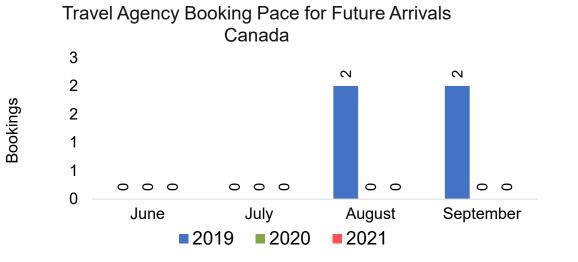


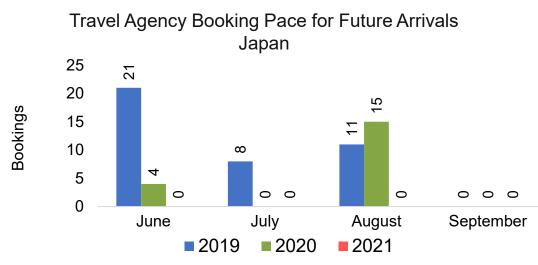


Source: Global Agency Pro as of 06/05/21

Lāna'i by Month 2021

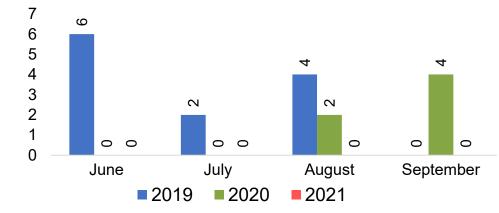






Travel Agency Booking Pace for Future Arrivals Korea

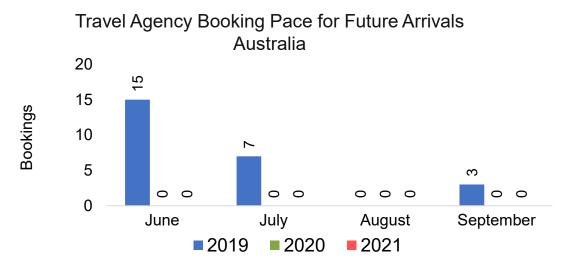
Bookings



HAWAI'I TOURISM.

Source: Global Agency Pro as of 06/05/21

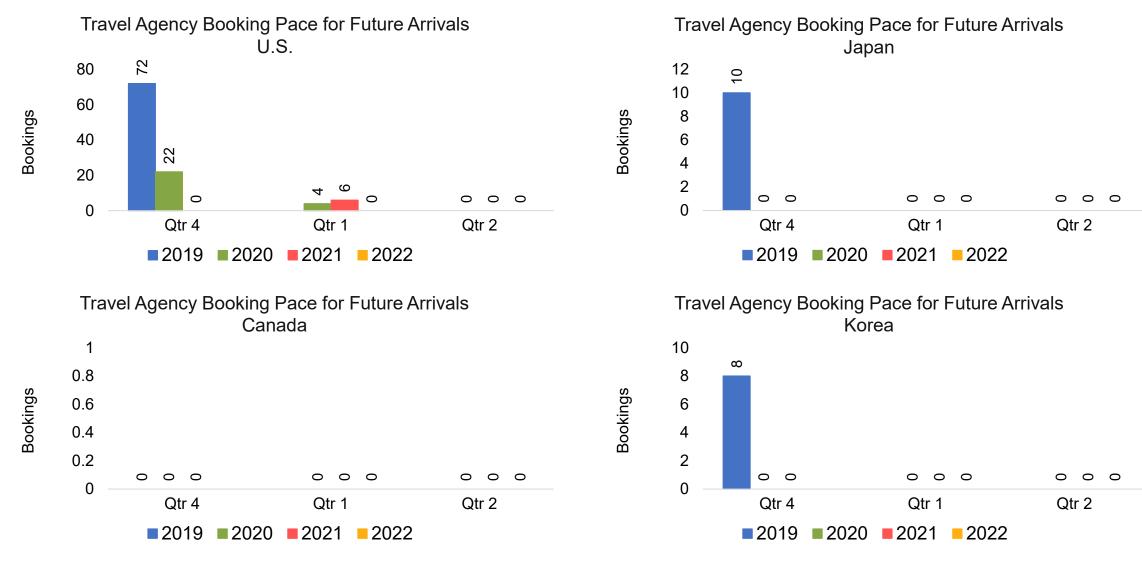
Lāna'i by Month 2021 (cont.)





Source: Global Agency Pro as of 06/05/21

Lāna'i by Quarter 2021

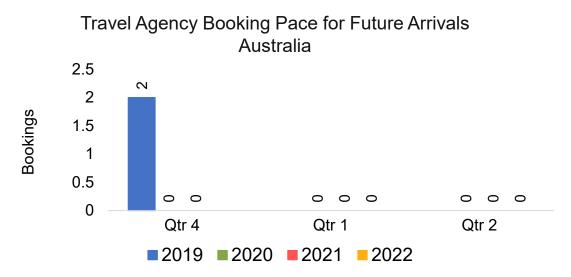


OURISM

AUTHORITY

Source: Global Agency Pro as of 06/05/21

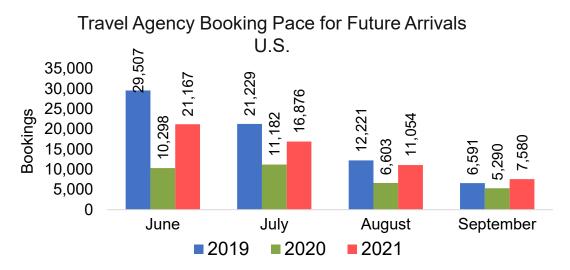
Lāna'i by Quarter 2021 (cont.)

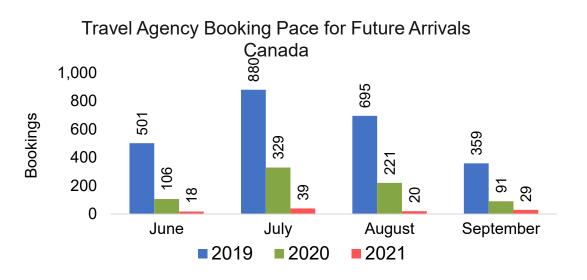


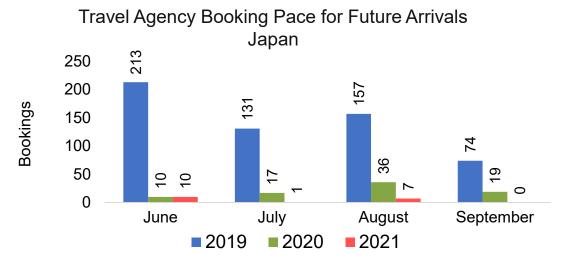
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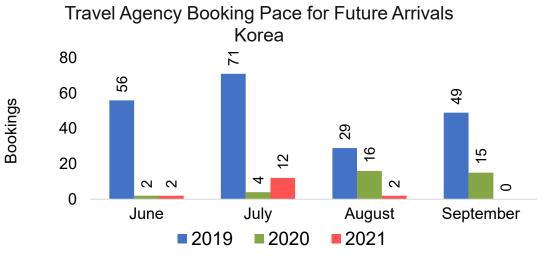
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Kaua'i by Month 2021





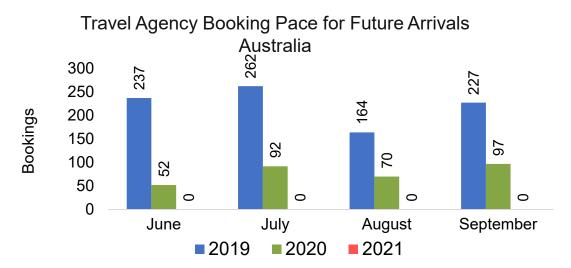






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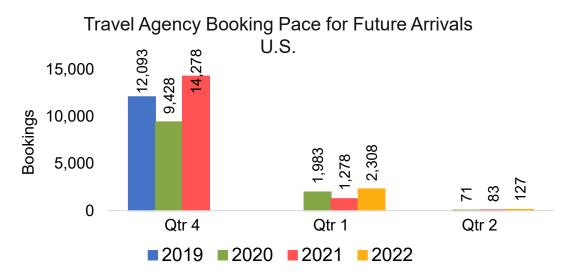
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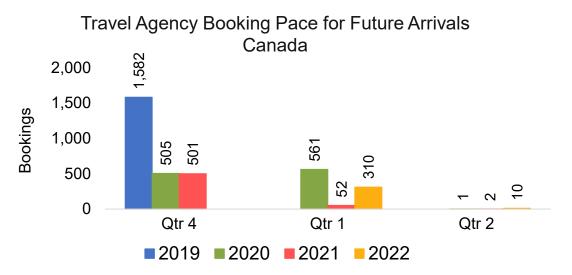




Source: Global Agency Pro as of 06/05/21

Kaua'i by Quarter 2021

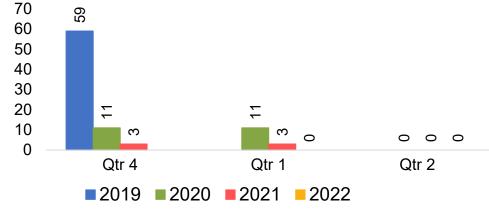




Travel Agency Booking Pace for Future Arrivals Japan 95 100 80 Bookings 60 45 40 20 σ 0 0 0 0 0 0 Qtr 4 Qtr 2 Qtr 1 ■ 2020 **■** 2021 **■** 2022 2019



Bookings

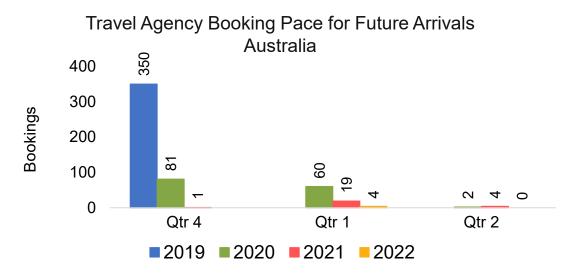


OURISM

AUTHORITY

Source: Global Agency Pro as of 06/05/21

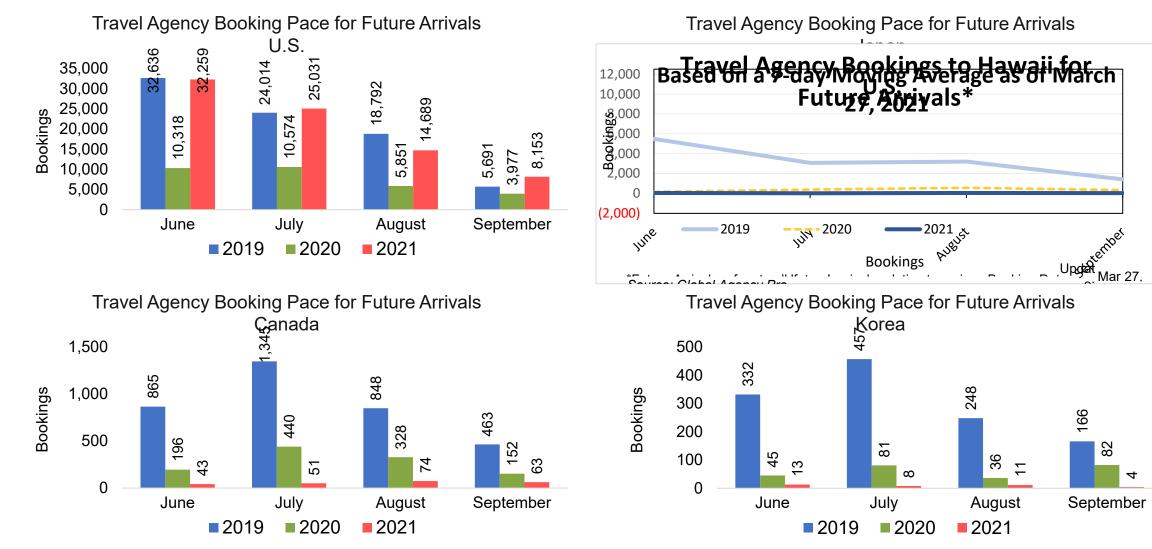
Kaua'i by Quarter 2021 (cont.)



HAWAI'I TOURISM.

Source: Global Agency Pro as of 06/05/21

Hawai'i Island by Month 2021

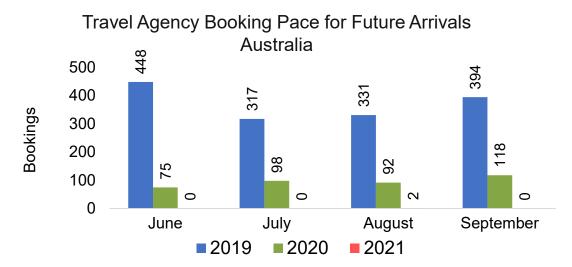


OURISM

AUTHORITY

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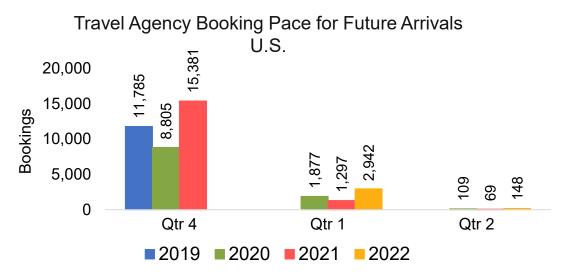
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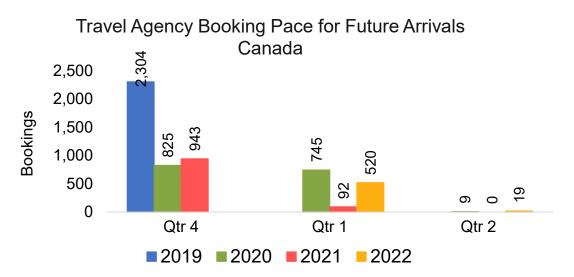


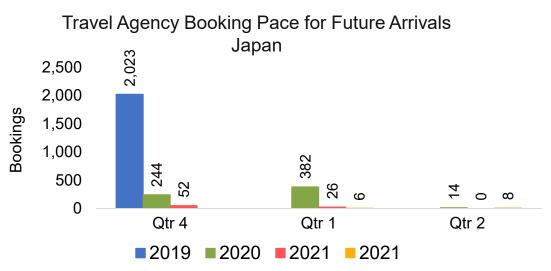


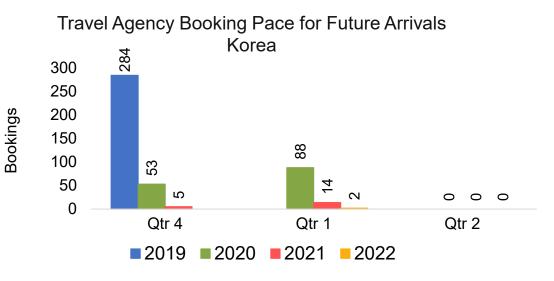
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Hawai'i Island by Quarter 2021







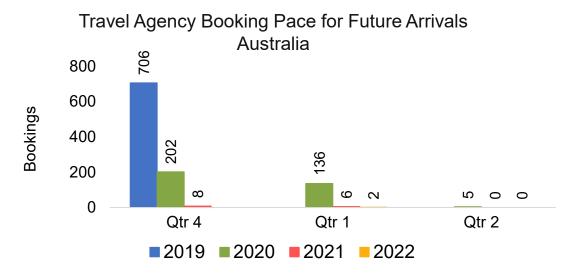


OURISM

AUTHORITY

Source: Global Agency Pro as of 06/05/21

Hawai'i Island by Quarter 2021 (cont.)





Source: Global Agency Pro as of 06/05/21