

Hawai'i Convention Center 1801 Kalākaua Avenue, Honolulu, Hawai'i 96815 **kelepona** tel 808 973 2255

kelepa'i fax 808 973 2253 **kahua pa'a** web hawaiitourismauthority.org David Y. Ige Governor

John De Fries

President and Chief Executive Officer

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HTA Release (21-50)

Hawai'i Hotel ADR Up 20.4 Percent in October 2021 Compared to October 2019; RevPAR Down Due to Lower Occupancy

HONOLULU – Hawai'i hotels statewide reported substantially higher revenue per available room (RevPAR), average daily rate (ADR), and occupancy in October 2021 compared to October 2020 when the State's quarantine order for travelers due to the COVID-19 pandemic resulted in dramatic declines for the hotel industry. When compared to October 2019, statewide ADR was higher in October 2021 but RevPAR was lower due to less occupancy.

According to the Hawai'i Hotel Performance Report published by the Hawai'i Tourism Authority (HTA), statewide RevPAR in October 2021 was \$169 (+367.0%), with ADR at \$308 (+67.2%) and occupancy of 54.9 percent (+35.3 percentage points) compared to October 2020 (Figure 1). Compared with October 2019, RevPAR was 16.8 percent lower, driven by lower occupancy (-24.5 percentage points) which could not be offset by increased ADR (+20.4%) (Figure 5).

"Leisure travel demand continued to fuel room rate growth for Hawaii's hotel sector statewide in October," said John De Fries, HTA president and CEO. "Though we still have a ways to go as we continue to reopen, the strong demand and high average daily rates are promising signs of a recovery that will continue to support the kamaiaina families who work in the hospitality industry."

The report's findings utilized data compiled by STR, Inc., which conducts the largest and most comprehensive survey of hotel properties in the Hawaiian Islands. For October, the survey included 144 properties representing 46,385 rooms, or 85.8 percent of all lodging properties ¹ and 86.3 percent of operating lodging properties with 20 rooms or more in the Hawaiian Islands, including those offering full service, limited service, and condominium hotels. Vacation rental and timeshare properties were not included in this survey.

In October 2021, passengers arriving from out-of-state could bypass the State's mandatory 10-day self-quarantine if they were fully vaccinated in the United States or with a valid negative COVID-19 NAAT test result from a Trusted Testing Partner prior to their departure through the Safe Travels program.

Hawai'i hotel room revenues statewide rose to \$283.0 million (+613.7% vs. 2020, -16.2% vs. 2019) in October. Room demand was 920,200 room nights (+326.8% vs. 2020, -30.4% vs. 2019) and room supply was nearly 1.7 million room nights (+52.8% vs. 2020, +0.7% vs. 2019) (Figure 2). Many properties closed or reduced operations starting in April 2020 due to the COVID-19 pandemic.

Luxury Class properties earned RevPAR of \$309 (+418.1% vs. 2020, -12.0% vs. 2019), with ADR at \$656 (+106.1% vs. 2020, +37.9% vs. 2019) and occupancy of 47.1 percent (+28.4 percentage points vs. 2020, -26.8 percentage points vs. 2019). Midscale & Economy Class properties earned RevPAR of \$169 (+290% vs. 2020, +29.6% vs. 2019) with ADR at \$276 (+80.6% vs. 2020,

¹ Based on 2019 census rooms.

+71.6% vs. 2019) and occupancy of 61.3 percent (+32.9 percentage points vs. 2020, -19.9 percentage points vs. 2019).

Maui County hotels led the counties in October and achieved RevPAR that surpassed October 2019. RevPAR was \$289 (+650.2% vs. 2020, +12.2% vs. 2019), with ADR at \$480 (+75.3% vs. 2020, +42.1% vs. 2019) and occupancy of 60.3 percent (+46.2 percentage points vs. 2020, -16.1 percentage points vs. 2019). Maui's luxury resort region of Wailea had RevPAR of \$339 (+284.9% vs. 2020, -23.4% vs. 2019), with ADR at \$621 (+130.4% vs. 2020, +24.2% vs. 2019) and occupancy of 54.5 percent (+21.9 percentage points vs. 2020, -33.9 percentage points vs. 2019). The Lahaina/Kāʻanapali/Kapalua region had RevPAR of \$261 (+1,070.9% vs. 2020, +22.1% vs. 2019), ADR at \$422 (+28.8% vs. 2020, +45.8% vs. 2019) and occupancy of 62.0 percent (+55.1 percentage points vs. 2020, -12.0 percentage points vs. 2019).

Hotels on the island of Hawai'i reported RevPAR at \$213 (+660.6% vs. 2020, +20.7% vs. 2019), with ADR at \$331 (+136.3% vs. 2020, +39.0% vs. 2019), and occupancy of 64.3 percent (+44.3 percentage points vs. 2020, -9.7 percentage points vs. 2019). Kohala Coast hotels earned RevPAR of \$326 (+7,462.2% vs. 2020, +39.1% vs. 2019), with ADR at \$524 (+265.1% vs. 2020, +63.5% vs. 2019), and occupancy of 62.2 percent (+59.2 percentage points vs. 2020, -10.9 percentage points vs. 2019).

Kaua'i hotels earned RevPAR of \$211 (+362.7% vs. 2020, +15.1% vs. 2019), with ADR at \$311 (+45.2% vs. 2020, +22.6% vs. 2019) and occupancy of 67.9 percent (+46.6 percentage points vs. 2020, -4.4 percentage points vs. 2019).

Oʻahu hotels reported RevPAR of \$103 (+195.3% vs. 2020, -45.4% vs. 2019) in October, ADR at \$211 (+33.5% vs. 2020, -7.5% vs. 2019) and occupancy of 48.9 percent (+26.8 percentage points vs. 2020, -33.9 percentage points vs. 2019). Waikīkī hotels earned \$95 (+215.5% vs. 2020, -49.4% vs. 2019) in RevPAR with ADR at \$197 (+26.7% vs. 2020, -13.1% vs. 2019) and occupancy of 48.5 percent (+29.0 percentage points vs. 2020, -34.8 percentage points vs. 2019).

Tables of hotel performance statistics, including data presented in the report are available for viewing online at: https://www.hawaiitourismauthority.org/research/infrastructure-research/

About the Hawaiii Hotel Performance Report

The Hawai'i Hotel Performance Report is produced using hotel survey data compiled by STR, Inc., the largest survey of its kind in Hawai'i. The survey generally excludes properties with under 20 lodging units, such as small bed and breakfasts, youth hostels, single-family vacation rentals, cottages, individually rented vacation condominiums and sold timeshare units no longer available for hotel use. The data has been weighted both geographically and by class of property to compensate for any over and/or under representation of hotel survey participants by location and type.

For October, the survey included 144 properties¹ representing 46,385 rooms, or 85.8 percent of all lodging properties and 86.3 percent of operating lodging properties with 20 rooms or more in the Hawaiian Islands, including full service, limited service, and condominium hotels. The October survey included 76 properties on Oʻahu representing 29,092 rooms (95.2% of operating properties); 38 properties in the County of Maui, representing 9,386 rooms (73.2% of operating properties); 15 properties on the island of Hawaiʻi, representing 4,760 rooms (71.4% of operating properties); and 15 properties on Kauaʻi, representing 3,147 rooms (78.8% of operating properties).

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About the Hawai'i Tourism Authority

The <u>Hawaii Tourism Authority</u> is the State of Hawaii agency responsible for strategically managing its support of the tourism industry. Established in 1998 to support Hawaii's leading industry and largest employer, HTA continually strives to help ensure tourism's sustainability and the benefits it brings to residents and communities statewide.

For more information about HTA, please visit www.hawaiitourismauthority.org. Follow updates from HTA (@HawaiiHTA) on Facebook, Instagram, Twitter and its new YouTube Channel. For more information, contact:

Ilihia Gionson
Public Affairs Officer
Hawai'i Tourism Authority
Ilihia.Gionson@gohta.net

Jennifer Chun
Director of Tourism Research
Hawai'i Tourism Authority
Jennifer@gohta.net

Figure 1: Hawai'i Hotel Performance October 2021

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		Occupanc		Ave	rage Daily Ra	ate	RevPAR		
			Percentage Pt.			%			%
	2021	2020	Change	2021	2020	Change	2021	2020	Change
State of Hawaiʻi	54.9%	19.7%	35.3%	\$307.50	\$183.90	67.2%	\$168.90	\$36.17	367.0%
Luxury Class	47.1%	18.8%	28.4%	\$656.31	\$318.45	106.1%	\$309.41	\$59.72	418.1%
Upper Upscale Class	53.2%	16.0%	37.2%	\$285.93	\$185.47	54.2%	\$151.98	\$29.62	413.1%
Upscale Class	61.8%	17.1%	44.7%	\$229.80	\$173.87	32.2%	\$141.98	\$29.70	378.0%
Upper Midscale Class	53.2%	28.3%	24.9%	\$170.08	\$142.75	19.1%	\$90.42	\$40.34	124.1%
Midscale & Economy Class	61.3%	28.4%	32.9%	\$276.41	\$153.04	80.6%	\$169.38	\$43.43	290.0%
Oʻahu	48.9%	22.1%	26.8%	\$210.96	\$157.97	33.5%	\$103.21	\$34.95	195.3%
Waikīkī	48.5%	19.5%	29.0%	\$196.74	\$155.34	26.7%	\$95.45	\$30.25	215.5%
Other Oʻahu	51.3%	35.4%	15.8%	\$288.41	\$165.23	74.5%	\$147.88	\$58.55	152.6%
Oʻahu Luxury	32.4%	NA	NA	\$555.59	Ψ100.20 NA	NA	\$180.03	NA	NA
Oʻahu Upper Upscale	47.1%	16.0%	31.1%	\$223.64	\$174.15	28.4%	\$105.30	\$27.85	278.1%
Oʻahu Upscale	59.2%	23.3%	35.9%	\$181.99	\$169.58	7.3%	\$107.78	\$39.59	172.2%
Oʻahu Upper Midscale	51.1%	27.7%	23.3%	\$148.13	\$139.54	6.2%	\$75.63	\$38.69	95.5%
Oʻahu Midscale & Economy	48.6%	34.2%	14.4%	\$107.41	\$97.37	10.3%	\$52.25	\$33.35	56.7%
Maui County	60.3%	14.1%	46.2%	\$479.70	\$273.59	75.3%	\$289.26	\$38.56	650.2%
Wailea	54.5%	32.6%	21.9%	\$621.38	\$269.68	130.4%	\$338.79	\$88.01	284.9%
Lahaina/Kāʻanapali/Kapalua	62.0%	6.8%	55.1%	\$421.99	\$327.54	28.8%	\$261.47	\$22.33	1070.9%
Other Maui County	58.4%	24.5%	33.9%	\$551.34	\$252.14	118.7%	\$321.74	\$61.74	421.1%
Maui County Luxury	49.2%	18.6%	30.6%	\$714.61	\$333.44	114.3%	\$351.76	\$61.95	467.8%
Maui County Upper Upscale & Upscale	63.5%	10.7%	52.8%	\$384.27	\$238.71	61.0%	\$243.88	\$25.48	857.1%
Island of Hawaiʻi	64.3%	20.0%	44.3%	\$331.18	\$140.18	136.3%	\$213.05	\$28.01	660.6%
Kohala Coast	62.2%	3.0%	59.2%	\$524.17	\$143.56	265.1%	\$325.93	\$4.31	7462.2%
Kauaʻi	67.9%	21.3%	46.6%	\$310.90	\$214.14	45.2%	\$211.03	\$45.61	362.7%

Source: STR, Inc. © Copyright 2021 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 2: Hawai'i Hotel Performance by Measure October 2021

		Supply (thousands)			Demand (thousands		Revenue (millions)		
	2021	2020	% Change	2021	2020	% Change	2021	2020	% Change
State of Hawai'i	1,675.3	1,096.1	52.8%	920.2	215.6	326.8%	283.0	39.6	613.7%
Oʻahu	947.1	563.2	68.1%	463.4	124.6	271.8%	97.7	19.7	396.6%
Waikīkī	806.9	469.8	71.8%	391.5	91.5	327.8%	77.0	14.2	441.9%
Maui County	397.7	288.7	37.8%	239.8	40.7	489.4%	115.0	11.1	933.4%
Wailea Lahaina/Kāʻanapali/	89.9	29.2	207.7%	49.0	9.5	414.2%	30.4	2.6	1084.7%
Kapalua	214.4	169.8	26.3%	132.8	11.6	1047.8%	56.1	3.8	1378.8%
Island of Hawai'i	206.7	131.1	57.7%	133.0	26.2	407.6%	44.0	3.7	1099.3%
Kohala Coast	86.7	22.6	283.5%	53.9	0.7	7837.4%	28.3	0.1	28881.8%
Kauaʻi	123.8	113.1	9.5%	84.1	24.1	248.9%	26.1	5.2	406.5%

Figure 3: Hawai'i Hotel Performance Year-to-Date October 2021

_	Occupancy %			Ave	erage Daily R	ate	RevPAR		
			Percentage Pt.			%			%
	2021	2020	Change	2021	2020	Change	2021	2020	Change
State of Hawai'i	55.8%	41.3%	14.5%	\$315.91	\$267.91	17.9%	\$176.31	\$110.75	59.2%
Luxury Class	49.3%	45.0%	4.3%	\$745.57	\$595.59	25.2%	\$367.80	\$268.31	37.1%
Upper Upscale Class	54.2%	43.5%	10.7%	\$297.14	\$274.63	8.2%	\$161.02	\$119.36	34.9%
Upscale Class	60.3%	33.7%	26.6%	\$227.16	\$213.31	6.5%	\$137.02	\$71.95	90.4%
Upper Midscale Class	57.7%	44.0%	13.8%	\$167.13	\$164.31	1.7%	\$96.52	\$72.28	33.5%
Midscale & Economy Class	59.5%	47.6%	11.9%	\$242.80	\$164.26	47.8%	\$144.47	\$78.25	84.6%
Oʻahu	53.7%	43.2%	10.5%	\$216.74	\$220.87	-1.9%	\$116.38	\$95.44	21.9%
Waikīkī	53.2%	41.8%	11.5%	\$204.94	\$220.11	-6.9%	\$109.12	\$91.97	18.6%
Other Oʻahu	56.5%	50.5%	6.0%	\$285.70	\$224.13	27.5%	\$161.37	\$113.23	42.5%
Oʻahu Luxury	41.2%	NA	NA	\$581.56	NA	NA	\$239.34	NA	NA
Oʻahu Upper Upscale	50.4%	42.9%	7.5%	\$235.36	\$247.67	- 5.0%	\$118.59	\$106.23	11.6%
Oʻahu Upscale	61.9%	40.6%	21.3%	\$184.96	\$193.17	-4.2%	\$114.57	\$78.42	46.1%
Oʻahu Upper Midscale	56.4%	43.4%	13.0%	\$150.26	\$157.50	-4.6%	\$84.79	\$68.38	24.0%
Oʻahu Midscale & Economy	57.6%	53.8%	3.8%	\$117.45	\$127.52	-7.9%	\$67.70	\$68.59	-1.3%
Maui County	58.8%	37.7%	21.1%	\$513.29	\$404.59	26.9%	\$302.00	\$152.58	97.9%
Wailea	54.7%	NA	NA	\$790.70	NA	NA	\$432.27	NA	NA
Lahaina/Kāʻanapali/Kapalua	59.5%	32.4%	27.1%	\$434.84	\$369.34	17.7%	\$258.57	\$119.69	116.0%
Other Maui County	58.1%	44.4%	13.7%	\$607.57	\$436.92	39.1%	\$352.99	\$193.92	82.0%
Maui County Luxury	50.5%	NA	NA	\$876.85	NA	NA	\$442.65	NA	NA
Maui County Upper Upscale & Upscale	61.7%	33.9%	27.8%	\$394.08	\$346.02	13.9%	\$243.26	\$117.26	107.5%
Island of Hawaiʻi	59.0%	43.8%	15.2%	\$336.00	\$248.95	35.0%	\$198.29	\$108.99	81.9%
Kohala Coast	59.9%	NA	NA	\$518.39	NA	NA	\$310.58	NA	NA
Kauaʻi	56.3%	36.2%	20.0%	\$308.55	\$269.89	14.3%	\$173.58	\$97.75	77.6%

Source: STR, Inc. © Copyright 2021 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 4: Hawai'i Hotel Performance by Measure Year-to-Date October 2021

		Supply (thousands)		Demand (thousands)	%		Revenue (millions) %			
	2021	2020	% Change	2021	2020	% Change	2021	2020	% Change	
State of Hawaiʻi	15,809.0	11,084.5	42.6%	8,822.8	4,582.3	92.5%	2,787.3	1,227.6	127.0%	
Oʻahu	8,804.9	6,089.9	44.6%	4,727.8	2,631.4	79.7%	1,024.7	581.2	76.3%	
Waikīkī	7,582.1	5,096.2	48.8%	4,037.1	2,129.4	89.6%	827.4	468.7	76.5%	
Maui County Wailea Lahaina/Kāʻanapali/	3,875.3 865.6	2,606.1 NA	48.7% NA	2,280.1 473.2	982.8 NA	132.0% NA	1,170.3 374.2	397.6 NA	194.3% NA	
Kapalua	2,092.8	1,451.2	44.2%	1,244.5	470.2	164.6%	541.1	173.7	211.6%	
Island of Hawaiʻi Kohala Coast	1,988.9 849.6	1,362.1 NA	46.0% NA	1,173.7 509.0	596.3 NA	96.8% NA	394.4 263.9	148.5 NA	165.7% NA	
Kauaʻi	1,139.9	1,026.4	11.1%	641.3	371.8	72.5%	197.9	100.3	97.2%	

Figure 5: Hawai'i Hotel Performance October 2021 vs. 2019

	Occupancy %			Ave	rage Daily Ra	ate		RevPAR	
			Percentage			%			%
	2021	2019	Pt. Change	2021	2019	Change	2021	2019	Change
State of Hawai'i	54.9%	79.4%	-24.5%	\$307.50	\$255.49	20.4%	\$168.90	\$202.96	-16.8%
Luxury Class	47.1%	73.9%	-26.8%	\$656.31	\$475.84	37.9%	\$309.41	\$351.64	-12.0%
Upper Upscale Class	53.2%	80.0%	-26.9%	\$285.93	\$259.91	10.0%	\$151.98	\$207.94	-26.9%
Upscale Class	61.8%	80.9%	-19.1%	\$229.80	\$199.28	15.3%	\$141.98	\$161.14	-11.9%
Upper Midscale Class	53.2%	80.7%	-27.5%	\$170.08	\$155.67	9.3%	\$90.42	\$125.61	-28.0%
Midscale & Economy Class	61.3%	81.2%	-19.9%	\$276.41	\$161.09	71.6%	\$169.38	\$130.72	29.6%
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Oʻahu	48.9%	82.8%	-33.9%	\$210.96	\$228.10	-7.5%	\$103.21	\$188.90	-45.4%
Waikīkī	48.5%	83.3%	-34.8%	\$196.74	\$226.52	-13.1%	\$95.45	\$188.64	-49.4%
Other Oʻahu	51.3%	80.1%	-28.8%	\$288.41	\$237.70	21.3%	\$147.88	\$190.43	-22.3%
Oʻahu Luxury	32.4%	72.9%	-40.5%	\$555.59	\$454.58	22.2%	\$180.03	\$331.53	-45.7%
Oʻahu Upper Upscale	47.1%	83.3%	-36.3%	\$223.64	\$249.92	-10.5%	\$105.30	\$208.31	-49.5%
Oʻahu Upscale	59.2%	87.5%	-28.3%	\$181.99	\$194.15	-6.3%	\$107.78	\$169.86	-36.5%
Oʻahu Upper Midscale	51.1%	80.6%	-29.5%	\$148.13	\$150.89	-1.8%	\$75.63	\$121.57	-37.8%
Oʻahu Midscale & Economy	48.6%	85.6%	-37.0%	\$107.41	\$125.90	-14.7%	\$52.25	\$107.81	-51.5%
Maui County	60.3%	76.4%	-16.1%	\$479.70	\$337.55	42.1%	\$289.26	\$257.82	12.2%
Wailea	54.5%	88.4%	-33.9%	\$621.38	\$500.13	24.2%	\$338.79	\$442.31	-23.4%
Lahaina/Kāʻanapali/Kapalua	62.0%	74.0%	-12.0%	\$421.99	\$289.47	45.8%	\$261.47	\$214.15	22.1%
Other Maui County	58.4%	79.4%	-21.0%	\$551.34	\$393.92	40.0%	\$321.74	\$312.78	2.9%
Maui County Luxury	49.2%	78.7%	-29.5%	\$714.61	\$512.30	39.5%	\$351.76	\$403.06	-12.7%
Maui County Upper Upscale	63.5%	75.9%	-12.4%	\$384.27	\$278.67	37.9%	\$243.88	\$211.47	15.3%
& Upscale									
Island of Hawaiʻi	64.3%	74.0%	-9.7%	\$331.18	\$238.34	39.0%	\$213.05	\$176.49	20.7%
Kohala Coast	62.2%	73.1%	-10.9%	\$524.17	\$320.62	63.5%	\$325.93	\$234.36	39.1%
Kauaʻi	67.9%	72.3%	-4.4%	\$310.90	\$253.58	22.6%	\$211.03	\$183.30	15.1%

Source: STR, Inc. © Copyright 2021 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 6: Hawai'i Hotel Performance by Measure October 2021 vs. 2019

	Supply (thousands)			-	Demand (thousands)	%		%	
	2021	2019	Change	2021	2019	Change	2021	2019	Change
State of Hawaiʻi	1,675.3	1,663.2	0.7%	920.2	1,321.2	-30.4%	283.0	337.6	-16.2%
Oʻahu	947.1	946.8	0.0%	463.4	784.1	-40.9%	97.7	178.9	-45.3%
Waikīkī	806.9	808.9	-0.2%	391.5	673.6	-41.9%	77.0	152.6	-49.5%
Maui County	397.7	385.7	3.1%	239.8	294.6	-18.6%	115.0	99.4	15.7%
Wailea	89.9	68.0	32.1%	49.0	60.2	-18.5%	30.4	30.1	1.2%
Lahaina/Kāʻanapali/ Kapalua	214.4	214.9	-0.3%	132.8	159.0	-16.5%	56.1	46.0	21.8%
Island of Hawaiʻi	206.7	197.5	4.6%	133.0	146.3	-9.1%	44.0	34.9	26.3%
Kohala Coast	86.7	91.1	-4.9%	53.9	66.6	-19.1%	28.3	21.4	32.3%
Kauaʻi	123.8	133.1	-7.0%	84.1	96.2	-12.6%	26.1	24.4	7.1%

Figure 7: Hawai'i Hotel Performance Year-to-Date October 2021 vs. 2019

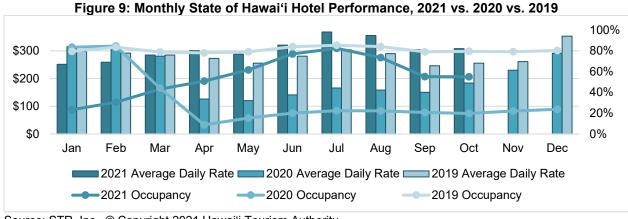
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		Occupan	•	Ave	rage Daily R			RevPAR		
			Percentage			%			%	
	2021	2019	Pt. Change	2021	2019	Change	2021	2019	Change	
State of Hawai'i	55.8%	81.1%	-25.3%	\$315.91	\$278.03	13.6%	\$176.31	\$225.43	-21.8%	
Luxury Class	49.3%	76.7%	-27.4%	\$745.57	\$550.39	35.5%	\$367.80	\$422.36	-12.9%	
Upper Upscale Class	54.2%	82.9%	-28.7%	\$297.14	\$277.47	7.1%	\$161.02	\$229.91	-30.0%	
Upscale Class	60.3%	78.9%	-18.6%	\$227.16	\$208.11	9.2%	\$137.02	\$164.18	-16.5%	
Upper Midscale Class	57.7%	83.9%	-26.2%	\$167.13	\$162.84	2.6%	\$96.52	\$136.67	-29.4%	
Midscale & Economy Class	59.5%	82.4%	-22.9%	\$242.80	\$172.28	40.9%	\$144.47	\$141.91	1.8%	
	FO 70/	84.5%	20.00/	\$216.74	\$227.40	-8.7%	\$116.38	#200 F4	40.00/	
Oʻahu	53.7%		-30.8%	•	\$237.42			\$200.51	-42.0%	
Waikīkī	53.2%	84.7%	-31.5%	\$204.94	\$232.69	-11.9%	\$109.12	\$197.17	-44.7%	
Other Oʻahu	56.5%	82.7%	-26.3%	\$285.70	\$266.74	7.1%	\$161.37	\$220.69	-26.9%	
Oʻahu Luxury	41.2%	74.0%	-32.9%	\$581.56	\$487.84	19.2%	\$239.34	\$361.16	-33.7%	
Oʻahu Upper Upscale	50.4%	85.7%	-35.3%	\$235.36	\$260.83	-9.8%	\$118.59	\$223.58	-47.0%	
Oʻahu Upscale	61.9%	85.5%	-23.5%	\$184.96	\$195.57	-5.4%	\$114.57	\$167.12	-31.4%	
Oʻahu Upper Midscale	56.4%	84.3%	-27.9%	\$150.26	\$157.18	-4.4%	\$84.79	\$132.50	-36.0%	
Oʻahu Midscale & Economy	57.6%	87.7%	-30.0%	\$117.45	\$132.60	-11.4%	\$67.70	\$116.26	-41.8%	
Maui County	58.8%	78.1%	-19.3%	\$513.29	\$391.01	31.3%	\$302.00	\$305.51	-1.1%	
Wailea	54.7%	89.2%	-34.5%	\$790.70	\$598.01	32.2%	\$432.27	\$533.18	-18.9%	
Lahaina/Kāʻanapali/Kapalua	59.5%	77.2%	-17.7%	\$434.84	\$329.81	31.8%	\$258.57	\$254.47	1.6%	
Other Maui County	58.1%	79.4%	-21.3%	\$607.57	\$466.90	30.1%	\$352.99	\$370.62	-4.8%	
Maui County Luxury	50.5%	80.9%	-30.4%	\$876.85	\$630.64	39.0%	\$442.65	\$510.16	-13.2%	
Maui County Upper Upscale	61.7%	77.9%	-16.2%	\$394.08	\$310.04	27.1%	\$243.26	\$241.63	0.7%	
& Upscale										
Island of Hawai'i	59.0%	76.9%	-17.9%	\$336.00	\$261.05	28.7%	\$198.29	\$200.81	-1.3%	
Kohala Coast	59.9%	77.5%	-17.6%	\$518.39	\$369.10	40.4%	\$310.58	\$286.21	8.5%	
Kauaʻi	56.3%	72.6%	-16.4%	\$308.55	\$280.28	10.1%	\$173.58	\$203.57	-14.7%	

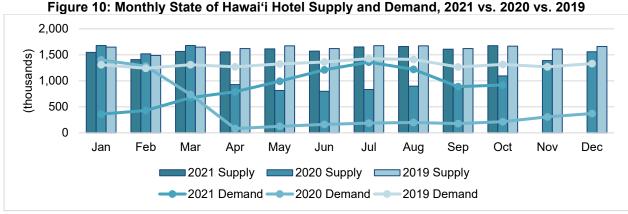
Source: STR, Inc. © Copyright 2021 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

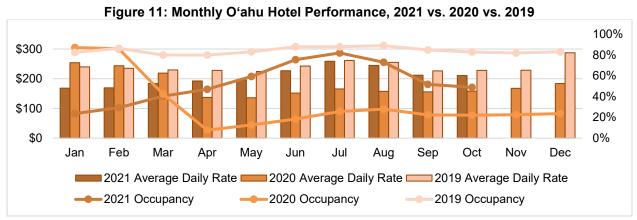
Figure 8: Hawai'i Hotel Performance by Measure Year-to-Date October 2021 vs. 2019

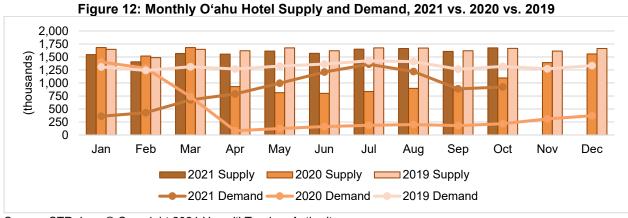
J		terr errorr					ODC: 2021 V3. 2010			
	Supply (thousands)				Demand (thousands) %			%		
	2021	2019	Change	2021	2019	Change	2021	2019	Change	
State of Hawaiʻi	15,809.0	16,404.1	-3.6%	8,822.8	13,300.7	-33.7%	2,787.3	3,697.9	-24.6%	
Oʻahu	8,804.9	9,224.5	-4.5%	4,727.8	7,790.2	-39.3%	1,024.7	1,849.6	-44.6%	
Waikīkī	7,582.1	7,915.9	-4.2%	4,037.1	6,707.5	-39.8%	827.4	1,560.8	-47.0%	
Maui County	3,875.3	3,847.5	0.7%	2,280.1	3,006.2	-24.2%	1,170.3	1,175.5	-0.4%	
Wailea	865.6	667.0	29.8%	473.2	594.7	-20.4%	374.2	355.6	5.2%	
Lahaina/Kāʻanapali/ Kapalua	2,092.8	2,156.7	-3.0%	1,244.5	1,664.1	-25.2%	541.1	548.8	-1.4%	
Island of Hawai'i	1,988.9	1,961.6	1.4%	1,173.7	1,508.9	-22.2%	394.4	393.9	0.1%	
Kohala Coast	849.6	908.3	-6.5%	509.0	704.4	-27.7%	263.9	260.0	1.5%	
Kauaʻi	1,139.9	1,370.5	-16.8%	641.3	995.4	-35.6%	197.9	279.0	-29.1%	

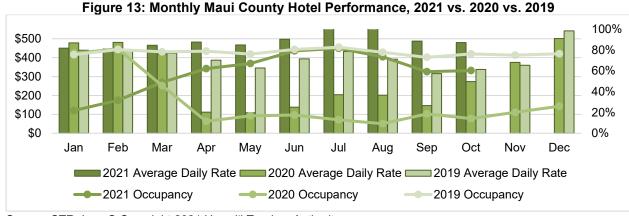




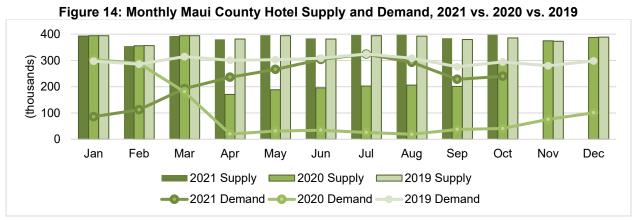
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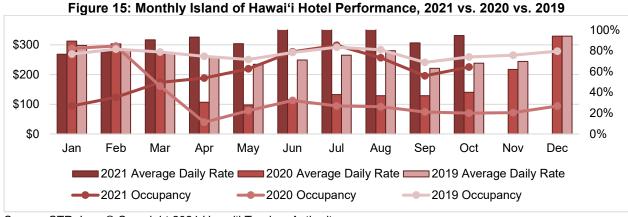


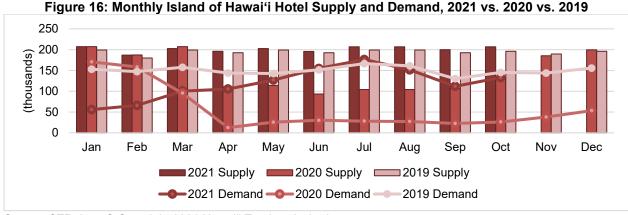




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