The Auditor  
State of Hawaii  

The Board of Directors  
Hawaii Tourism Authority

We have audited the financial statements of the governmental activities and each major fund of the Hawaii Tourism Authority (the “Authority”) for the year ended June 30, 2021. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards and Government Auditing Standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our engagement letter with the Authority dated August 7, 2019 and Contract No. 67940 with you dated July 18, 2019. Professional standards also require that we communicate to you the following information related to our audit.

**Significant Audit Findings**

**Qualitative Aspects of Accounting Practices**

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Authority are described in Note 1 to the financial statements. As described in Note 1 to the financial statements, the Authority adopted Governmental Accounting Standards Board Statement No. 84, *Fiduciary Activities*, in 2021. We noted no transactions entered into by the Authority during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management’s knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the Authority’s financial statements are:

- Useful lives used to depreciate capital assets such as capitalized costs of the Convention Center.
- Accrued vacation liability.
- Net pension and other postemployment benefit (“OPEB”) liabilities.
We evaluated the key factors and assumptions used to develop these estimates in determining that they are reasonable in relation to the financial statements taken as a whole.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. The most sensitive disclosures affecting the financial statements were:

- Note 6, related to the Authority’s net pension liability.
- Note 6, related to the Authority’s net OPEB liability.
- Note 8, related to the COVID-19 pandemic.
- Note 9, related to significant subsequent events impacting the Authority.

The financial statement disclosures are neutral, consistent and clear.

**Difficulties Encountered in Performing the Audit**

We encountered no significant difficulties in dealing with management in performing and completing our audit.

**Corrected and Uncorrected Misstatements**

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. The schedule in the attached management representation letter summarizes the uncorrected misstatements of the financial statements. Management has determined that the effects of the uncorrected misstatements are immaterial, both individually and in the aggregate, to the financial statements taken as a whole. The adjusting and reclassifying entries included in the attached management representation letter and detected as a result of our audit procedures were corrected by management.

**Disagreements with Management**

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditors’ report. We are pleased to report that no such disagreements arose during the course of our audit.

**Management Representations**

We have requested certain representations from management that are included in the attached management representation letter.

**Management Consultations with Other Independent Accountants**

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a “second opinion” on certain situations. If a consultation involves application of an accounting principle to the Authority’s financial statements or a determination of the type of auditors’ opinion that may be expressed on
those statements, our professional standards require the consulting accountant to check with us
to determine that the consultant has all the relevant facts. To our knowledge, there were no
such consultations with other accountants.

**Other Audit Findings or Issues**
As discussed in Note 1 to the financial statements, the financial statements of the Authority
include only the governmental activities and each major fund of the Authority, and are not
intended to present fairly the financial position of the State of Hawaii as of June 30, 2021,
and the changes in its financial position for the year then ended in conformity with accounting
principles generally accepted in the United States of America. Our auditors’ report includes an
emphasis of matter paragraph for this matter.

We generally discuss a variety of matters, including the application of accounting principles and
auditing standards, with management each year prior to retention as the governmental unit’s
auditors. However, these discussions occurred in the normal course of our professional
relationship and our responses were not a condition to our retention.

**Other Matters**
We applied certain limited procedures to management’s discussion and analysis and budgetary
comparison schedules, which are required supplementary information (“RSI”) that supplements
the basic financial statements. Our procedures consisted of inquiries of management regarding
the methods of preparing the information and comparing the information for consistency with
management’s responses to our inquiries, the basic financial statements, and other knowledge
we obtained during our audit of the basic financial statements. We did not audit the RSI and do
not express an opinion or provide any assurance on the RSI.

**Restriction on Use**
This information is intended solely for the use of the Auditor and the directors and management
of the Authority and is not intended to be and should not be used by anyone other than these
specified parties.

Honolulu, Hawaii
December 14, 2021