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John De Fries

President and Chief Executive Officer

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HTA Release (21-52)

Hawai'i Hotel ADR Up 27.5 Percent in November 2021 Compared to November 2019; RevPAR Down Due to Lower Occupancy

HONOLULU – Hawai'i hotels statewide reported substantially higher revenue per available room (RevPAR), average daily rate (ADR), and occupancy in November 2021 compared to November 2020 when the State's quarantine order for travelers due to the COVID-19 pandemic resulted in dramatic declines for the hotel industry. When compared to November 2019, statewide ADR was higher in November 2021, but RevPAR was lower due to less occupancy.

According to the Hawai'i Hotel Performance Report published by the Hawai'i Tourism Authority (HTA), statewide RevPAR in November 2021 was \$199 (+277.0%), with ADR at \$333 (+42.6%) and occupancy of 59.7 percent (+37.1 percentage points) compared to November 2020 (Figure 1). Compared with November 2019, RevPAR was 3.8 percent lower, driven by lower occupancy (-19.4 percentage points) which could not be offset by increased ADR (+27.5%) (Figure 3).

"While Hawai'i's hotel sector statewide continues so show positive signs of recovery on the leisure travel side, there is still much work to do as the industry focuses on returning to prepandemic RevPAR and ADR levels," said John De Fries, HTA president and CEO. "It is encouraging to see strong demand and growing average daily rates continuing as near the end of the year. This signals Hawai'i is on the right path, however, with the Omicron variant cases continuing to rise around the world, the timing for a full recovery remains uncertain."

The report's findings utilized data compiled by STR, Inc., which conducts the largest and most comprehensive survey of hotel properties in the Hawaiian Islands. For November, the survey included 145 properties representing 46,602 rooms, or 86.1 percent of operating lodging properties with 20 rooms or more in the Hawaiian Islands, including those offering full service, limited service, and condominium hotels. Vacation rental and timeshare properties were not included in this survey.

In November 2021, passengers arriving from out-of-state could bypass the State's mandatory 10-day self-quarantine if they were fully vaccinated in the United States or with a valid negative COVID-19 NAAT test result from a Trusted Testing Partner prior to their departure through Hawai'i's Safe Travels program.

Hawaiʻi hotel room revenues statewide rose to \$322.4 million (+339.2% vs. 2020, -3.3% vs. 2019) in November. A total of 969,100 room nights (+207.9% vs. 2020, -24.1% vs. 2019) were booked and room supply was over 1.6 million room nights (+16.5% vs. 2020, +0.5% vs. 2019) (Figure 2). Many properties closed or reduced operations starting in April 2020 due to the COVID-19 pandemic.

Luxury Class properties earned RevPAR of \$417 (+344.2% vs. 2020, +10.8% vs. 2019), with ADR at \$724 (+33.7% vs. 2020, +41.3% vs. 2019) and occupancy of 57.5 percent (+40.2 percentage points vs. 2020, -15.8 percentage points vs. 2019). Midscale & Economy Class properties earned RevPAR of \$180 (+283.7% vs. 2020, +36.3% vs. 2019) with ADR at \$283

(+68.9% vs. 2020, +74.7% vs. 2019) and occupancy of 63.6 percent (+35.6 percentage points vs. 2020, -17.9 percentage points vs. 2019).

Maui County hotels led the counties in November and achieved RevPAR that surpassed November 2019. RevPAR was \$347 (+346.1% vs. 2020, +28.3% vs. 2019), with ADR at \$531 (+39.9% vs. 2020, +47.4% vs. 2019) and occupancy of 65.4 percent (+44.9 percentage points vs. 2020, -9.8 percentage points vs. 2019). Maui's luxury resort region of Wailea had RevPAR of \$492 (+280.3% vs. 2020, +5.7% vs. 2019), with ADR at \$773 (+43.1% vs. 2020, +40.1% vs. 2019) and occupancy of 63.6 percent (+39.7 percentage points vs. 2020, -20.7 percentage points vs. 2019). The Lahaina/Kāʻanapali/Kapalua region had RevPAR of \$290 (+435.3% vs. 2020, +35.0% vs. 2019), ADR at \$439 (+24.4% vs. 2020, +47.2% vs. 2019) and occupancy of 66.1 percent (+50.7 percentage points vs. 2020, -6.0 percentage points vs. 2019).

Hotels on the island of Hawai'i reported RevPAR at \$249 (+404.6% vs. 2020, +34.6% vs. 2019), with ADR at \$354 (+58.5% vs. 2020, +45.0% vs. 2019), and occupancy of 70.3 percent (+48.2 percentage points vs. 2020, -5.4 percentage points vs. 2019). Kohala Coast hotels earned RevPAR of \$389 (+463.2% vs. 2020, +43.4% vs. 2019), with ADR at \$566 (+50.8% vs. 2020, +62.5% vs. 2019), and occupancy of 68.7 percent (+50.3 percentage points vs. 2020, -9.1 percentage points vs. 2019).

Kaua'i hotels earned RevPAR of \$235 (+289.7% vs. 2020, +26.9% vs. 2019), with ADR at \$329 (+52.0% vs. 2020, +32.6% vs. 2019) and occupancy of 71.6 percent (+43.7 percentage points vs. 2020, -3.3 percentage points vs. 2019).

Oʻahu hotels reported RevPAR of \$120 (+208.2% vs. 2020, -35.7% vs. 2019) in November, ADR at \$225 (+32.4% vs. 2020, -1.4% vs. 2019) and occupancy of 53.4 percent (+30.5 percentage points vs. 2020, -28.6 percentage points vs. 2019). Waikīkī hotels earned \$110 (+213.7% vs. 2020, -41.6% vs. 2019) in RevPAR with ADR at \$207 (+25.1% vs. 2020, -8.7% vs. 2019) and occupancy of 53.1 percent (+31.9 percentage points vs. 2020, -29.9 percentage points vs. 2019).

Tables of hotel performance statistics, including data presented in the report are available for viewing online at: https://www.hawaiitourismauthority.org/research/infrastructure-research/

About the Hawai'i Hotel Performance Report

The Hawai'i Hotel Performance Report is produced using hotel survey data compiled by STR, Inc., the largest survey of its kind in Hawai'i. The survey generally excludes properties with under 20 lodging units, such as small bed and breakfasts, youth hostels, single-family vacation rentals, cottages, individually rented vacation condominiums and sold timeshare units no longer available for hotel use. The data has been weighted both geographically and by class of property to compensate for any over and/or under representation of hotel survey participants by location and type.

For November, the survey included 145 properties representing 46,602 rooms, or 86.1.3 percent of operating lodging properties with 20 rooms or more in the Hawaiian Islands, including full service, limited service, and condominium hotels. The November survey included 75 properties on Oʻahu representing 29,020 rooms (95.0% of operating properties); 39 properties in the County of Maui, representing 9,548 rooms (74.2% of operating properties); 16 properties on the island of Hawaiʻi, representing 4,887 rooms (73.4% of operating properties); and 15 properties on Kauaʻi, representing 3,147 rooms (78.0% of operating properties).

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About the Hawai'i Tourism Authority

The <u>Hawai'i Tourism Authority</u> is the State of Hawai'i agency responsible for strategically managing its support of the tourism industry. Established in 1998 to support Hawai'i's leading industry and largest employer, HTA continually strives to help ensure tourism's sustainability and the benefits it brings to residents and communities statewide.

For more information about HTA, please visit www.hawaiitourismauthority.org. Follow updates from HTA (@HawaiiHTA) on Facebook, Instagram, Twitter and its new YouTube Channel. For more information, contact:

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Figure 1: Hawai'i Hotel Performance November 2021

	Occupancy % Average Daily Rate RevPAI						RevPAR		
			Percentage			%			%
	2021	2020	Pt. Change	2021	2020	Change	2021	2020	Change
State of Hawaiʻi	59.7%	22.6%	37.1%	\$332.65	\$233.22	42.6%	\$198.61	\$52.68	277.0%
Luxury Class	57.5%	17.3%	40.2%	\$724.41	\$541.77	33.7%	\$416.60	\$93.79	344.2%
Upper Upscale Class	57.2%	20.4%	36.7%	\$299.25	\$232.67	28.6%	\$171.04	\$47.56	259.6%
Upscale Class	67.0%	24.5%	42.5%	\$235.10	\$179.40	31.0%	\$157.50	\$43.90	258.8%
Upper Midscale Class	54.2%	28.7%	25.5%	\$174.54	\$139.09	25.5%	\$94.58	\$39.90	137.0%
Midscale & Economy Class	63.6%	28.0%	35.6%	\$283.08	\$167.58	68.9%	\$180.15	\$46.95	283.7%
Oʻahu	53.4%	23.0%	30.5%	\$225.32	\$170.18	32.4%	\$120.41	\$39.07	208.2%
Waikīkī	53.1%	21.2%	31.9%	\$206.75	\$165.22	25.1%	\$109.80	\$35.00	213.7%
Other Oʻahu	55.4%	33.8%	21.6%	\$327.81	\$189.09	73.4%	\$181.52	\$63.84	184.3%
Oʻahu Luxury	44.2%	10.1%	34.1%	\$608.33	\$490.19	24.1%	\$268.98	\$49.71	441.1%
Oʻahu Upper Upscale	51.9%	18.1%	33.9%	\$230.61	\$196.45	17.4%	\$119.72	\$35.48	237.4%
Oʻahu Upscale	64.0%	28.8%	35.2%	\$184.08	\$163.61	12.5%	\$117.86	\$47.20	149.7%
Oʻahu Upper Midscale	51.4%	27.5%	23.9%	\$149.26	\$131.07	13.9%	\$76.74	\$36.07	112.8%
Oʻahu Midscale & Economy	51.6%	33.5%	18.0%	\$111.01	\$92.40	20.1%	\$57.23	\$31.00	84.6%
Maui County	65.4%	20.5%	44.9%	\$530.62	\$379.33	39.9%	\$346.91	\$77.76	346.1%
Wailea	63.6%	23.9%	39.7%	\$773.31	\$540.53	43.1%	\$491.75	\$129.31	280.3%
Lahaina/Kāʻanapali/Kapalua	66.1%	15.4%	50.7%	\$439.41	\$353.22	24.4%	\$290.32	\$54.23	435.3%
Other Maui County	64.6%	26.5%	38.1%	\$639.18	\$396.99	61.0%	\$412.73	\$105.24	292.2%
Maui County Luxury	57.7%	20.4%	37.3%	\$856.90	\$623.07	37.5%	\$494.53	\$127.31	288.4%
Maui County Upper Upscale & Upscale	67.1%	19.1%	48.0%	\$399.01	\$286.69	39.2%	\$267.91	\$54.83	388.6%
Island of Hawaiʻi	70.3%	22.1%	48.2%	\$354.02	\$223.41	58.5%	\$248.82	\$49.31	404.6%
Kohala Coast	68.7%	18.4%	50.3%	\$566.25	\$375.61	50.8%	\$388.97	\$69.06	463.2%
Kauaʻi	71.6%	27.9%	43.7%	\$328.55	\$216.22	52.0%	\$235.14	\$60.34	289.7%

Source: STR, Inc. © Copyright 2021 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 2: Hawai'i Hotel Performance by Measure November 2021

	,	Supply (thousands)	ei Periorii		Demand (thousand			Revenu (millions	
	2021	2020	% Change	2021	2020	% Change	2021	2020	% Change
State of Hawai'i	1,623.2	1,393.3	16.5%	969.1	314.8	207.9%	322.4	73.4	339.2%
Oʻahu	916.5	712.1	28.7%	489.8	163.5	199.6%	110.4	27.8	296.7%
Waikīkī	780.9	611.5	27.7%	414.7	129.5	220.2%	85.7	21.4	300.6%
Maui County	385.8	376.2	2.6%	252.2	77.1	227.1%	133.8	29.3	357.5%
Wailea Lahaina/Kā'anapali/	87.0	83.1	4.7%	55.3	19.9	178.3%	42.8	10.7	298.1%
Kapalua	207.5	202.6	2.4%	137.1	31.1	340.7%	60.2	11.0	448.2%
Island of Hawaiʻi	199.8	188.4	6.1%	140.4	41.6	237.7%	49.7	9.3	435.1%
Kohala Coast	83.9	76.4	9.8%	57.6	14.0	310.2%	32.6	5.3	518.3%
Kauaʻi	121.0	116.6	3.8%	86.6	32.6	166.1%	28.5	7.0	304.3%

Figure 3: Hawai'i Hotel Performance November 2021 vs. 2019

		Occupan	cy %		rage Daily Ra			RevPAR	
			Percentage			%			%
	2021	2019	Pt. Change	2021	2019	Change	2021	2019	Change
State of Hawaiʻi	59.7%	79.1%	-19.4%	\$332.65	\$260.98	27.5%	\$198.61	\$206.39	-3.8%
Luxury Class	57.5%	73.3%	-15.8%	\$724.41	\$512.50	41.3%	\$416.60	\$375.89	10.8%
Upper Upscale Class	57.2%	80.7%	-23.5%	\$299.25	\$256.99	16.4%	\$171.04	\$207.35	-17.5%
Upscale Class	67.0%	79.3%	-12.3%	\$235.10	\$196.98	19.4%	\$157.50	\$156.25	0.8%
Upper Midscale Class	54.2%	78.7%	-24.5%	\$174.54	\$156.61	11.4%	\$94.58	\$123.27	-23.3%
Midscale & Economy Class	63.6%	81.6%	-17.9%	\$283.08	\$162.05	74.7%	\$180.15	\$132.20	36.3%
Oʻahu	53.4%	82.0%	-28.6%	\$225.32	\$228.49	-1.4%	\$120.41	\$187.39	-35.7%
Waikīkī	53.1%	83.1%	-29.9%	\$206.75	\$226.38	-8.7%	\$109.80	\$188.02	-41.6%
Other Oʻahu	55.4%	75.9%	-20.5%	\$327.81	\$242.01	35.5%	\$181.52	\$183.70	-1.2%
Oʻahu Luxury	44.2%	73.3%	-29.1%	\$608.33	\$459.76	32.3%	\$268.98	\$336.94	-20.2%
Oʻahu Upper Upscale	51.9%	83.3%	-31.4%	\$230.61	\$246.15	-6.3%	\$119.72	\$205.13	-41.6%
Oʻahu Upscale	64.0%	85.1%	-21.1%	\$184.08	\$193.92	-5.1%	\$117.86	\$165.10	-28.6%
Oʻahu Upper Midscale	51.4%	78.0%	-26.6%	\$149.26	\$151.16	-1.3%	\$76.74	\$117.96	-34.9%
Oʻahu Midscale & Economy	51.6%	86.1%	-34.5%	\$111.01	\$126.42	-12.2%	\$57.23	\$108.79	-47.4%
Maui County	65.4%	75.1%	-9.8%	\$530.62	\$359.97	47.4%	\$346.91	\$270.46	28.3%
Wailea	63.6%	84.3%	-20.7%	\$773.31	\$551.96	40.1%	\$491.75	\$465.12	5.7%
Lahaina/Kāʻanapali/Kapalua	66.1%	72.0%	-6.0%	\$439.41	\$298.56	47.2%	\$290.32	\$215.11	35.0%
Other Maui County	64.6%	78.9%	-14.3%	\$639.18	\$428.49	49.2%	\$412.73	\$338.08	22.1%
Maui County Luxury	57.7%	76.1%	-18.4%	\$856.90	\$576.28	48.7%	\$494.53	\$438.47	12.8%
Maui County Upper Upscale & Upscale	67.1%	74.4%	-7.2%	\$399.01	\$281.72	41.6%	\$267.91	\$209.55	27.9%
Island of Hawaiʻi	70.3%	75.7%	-5.4%	\$354.02	\$244.19	45.0%	\$248.82	\$184.85	34.6%
Kohala Coast	68.7%	77.8%	-9.1%	\$566.25	\$348.51	62.5%	\$388.97	\$271.19	43.4%
Kauaʻi	71.6%	74.8%	-3.3%	\$328.55	\$247.72	32.6%	\$235.14	\$185.35	26.9%

Source: STR, Inc. © Copyright 2021 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 4: Hawai'i Hotel Performance by Measure November 2021 vs. 2019

		Supply (thousands)		-	Demand (thousands)		Revenue (millions)		
State of Hawai'i	1,623.2	1,393.3	16.5%	969.1	314.8	207.9%	322.4	73.4	339.2%
Oʻahu	916.5	712.1	28.7%	489.8	163.5	199.6%	110.4	27.8	296.7%
Waikīkī	780.9	611.5	27.7%	414.7	129.5	220.2%	85.7	21.4	300.6%
Maui County	385.8	376.2	2.6%	252.2	77.1	227.1%	133.8	29.3	357.5%
Wailea Lahaina/Kāʻanapali/	87.0	83.1	4.7%	55.3	19.9	178.3%	42.8	10.7	298.1%
Kapalua	207.5	202.6	2.4%	137.1	31.1	340.7%	60.2	11.0	448.2%
Island of Hawaiʻi	199.8	188.4	6.1%	140.4	41.6	237.7%	49.7	9.3	435.1%
Kohala Coast	83.9	76.4	9.8%	57.6	14.0	310.2%	32.6	5.3	518.3%
Kauaʻi	121.0	116.6	3.8%	86.6	32.6	166.1%	28.5	7.0	304.3%

Figure 5: Hawai'i Hotel Performance Year-to-Date November 2021

		Occupano	y %	Ave	rage Daily R	ate		RevPAR	
			Percentage			%			%
	2021	2020	Pt. Change	2021	2020	Change	2021	2020	Change
State of Hawai'i	56.2%	39.2%	16.9%	\$317.87	\$265.87	19.6%	\$178.51	\$104.34	71.1%
Luxury Class	50.1%	40.9%	9.2%	\$744.14	\$591.63	25.8%	\$372.71	\$242.02	54.0%
Upper Upscale Class	54.5%	40.6%	13.8%	\$297.39	\$272.03	9.3%	\$161.96	\$110.53	46.5%
Upscale Class	60.9%	32.8%	28.1%	\$227.93	\$210.76	8.1%	\$138.85	\$69.13	100.9%
Upper Midscale Class	57.4%	42.6%	14.8%	\$167.77	\$162.78	3.1%	\$96.34	\$69.37	38.9%
Midscale & Economy Class	59.9%	45.8%	14.1%	\$246.69	\$164.45	50.0%	\$147.75	\$75.34	96.1%
Oʻahu	53.7%	41.1%	12.6%	\$217.54	\$217.91	-0.2%	\$116.76	\$89.54	30.4%
Waikīkī	53.2%	39.6%	13.7%	\$205.11	\$216.96	-5.5%	\$109.18	\$85.87	27.1%
Other Oʻahu	56.4%	49.0%	7.4%	\$289.83	\$221.91	30.6%	\$163.38	\$108.69	50.3%
Oʻahu Luxury	41.5%	NA	NA	\$584.97	NA	NA	\$242.89	NA	NA
O'ahu Upper Upscale	50.5%	40.1%	10.5%	\$234.91	\$245.05	-4.1%	\$118.69	\$98.20	20.9%
Oʻahu Upscale	62.1%	39.3%	22.8%	\$184.88	\$190.85	-3.1%	\$114.87	\$75.09	53.0%
Oʻahu Upper Midscale	56.0%	42.0%	14.0%	\$150.17	\$155.93	-3.7%	\$84.06	\$65.45	28.4%
Oʻahu Midscale & Economy	57.0%	51.9%	5.1%	\$116.85	\$125.43	-6.8%	\$66.61	\$65.13	2.3%
Maui County	59.5%	35.5%	23.9%	\$516.04	\$402.75	28.1%	\$306.91	\$143.15	114.4%
Wailea	55.7%	NA	NA	\$792.46	NA	NA	\$441.29	NA	NA
Lahaina/Kāʻanapali/Kapalua	60.1%	30.3%	29.7%	\$435.40	\$368.34	18.2%	\$261.50	\$111.67	134.2%
Other Maui County	58.8%	42.0%	16.7%	\$612.68	\$433.63	41.3%	\$360.17	\$182.34	97.5%
Maui County Luxury	51.3%	NA	NA	\$877.70	NA	NA	\$450.24	NA	NA
Maui County Upper Upscale & Upscale	62.2%	32.1%	30.1%	\$394.66	\$341.74	15.5%	\$245.56	\$109.69	123.9%
Island of Hawaiʻi	59.9%	41.1%	18.7%	\$336.41	\$247.27	36.0%	\$201.39	\$101.75	97.9%
Kohala Coast	60.3%	NA	NA	\$521.53	NA	NA	\$314.47	NA	NA
Kauaʻi	57.7%	35.4%	22.3%	\$313.75	\$267.95	17.1%	\$180.93	\$94.74	91.0%

Source: STR, Inc. © Copyright 2021 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 6: Hawai'i Hotel Performance by Measure Year-to-Date November 2021

rigare	. Hawai i	Supply	Ommanico	by Mca	Demand	i to Date		Revenue	
		(thousands)			(thousands)	١		(millions)	
		(%		(%		(%
	2021	2020	Change	2021	2020	Change	2021	2020	Change
State of Hawai'i	17,444.9	12,490.6	39.7%	9,796.6	4,901.6	99.9%	3,114.1	1,303.2	139.0%
Oʻahu	9,721.4	6,802.0	42.9%	5,217.6	2,794.9	86.7%	1,135.0	609.0	86.4%
Waikīkī	8,363.0	5,707.7	46.5%	4,451.8	2,258.9	97.1%	913.1	490.1	86.3%
Maui County	4,261.1	2,982.2	42.9%	2,534.3	1,060.0	139.1%	1,307.8	426.9	206.3%
Wailea	952.6	NA	NA	530.5	NA	NA	420.4	NA	NA
Lahaina/Kā'anapali/									
Kapalua	2,300.2	1,653.7	39.1%	1,381.5	501.3	175.6%	601.5	184.7	225.7%
Island of Hawai'i	2,189.6	1,551.4	41.1%	1,310.8	638.4	105.3%	441.0	157.9	179.3%
Kohala Coast	933.5	NA	NA	562.9	NA	NA	293.6	NA	NA
Kaua'i	1,272.8	1,154.9	10.2%	734.0	408.4	79.7%	230.3	109.4	110.5%

Source: STR, Inc. © Copyright 2021 Hawai'i Tourism Authority

Figure 7: Hawai'i Hotel Performance Year-to-Date November 2021 vs. 2019

Occupancy %			Average Daily Rate			RevPAR		
		Percentage			%			%
2021	2019	Pt. Change	2021	2019	Change	2021	2019	Change

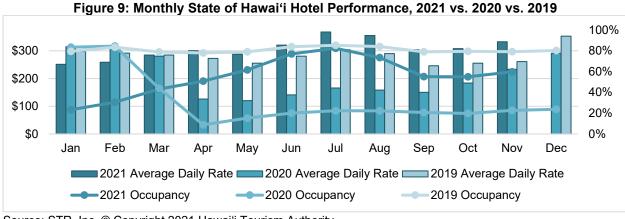
Upper Upscale Class Upscale Class Upper Midscale Class Upper Midscale Class Upper Midscale Class Upper Midscale Class Midscale & Economy Class O'ahu Waikiri 53.2% At 82.1% C'ahu Upper Upscale C'ahu Upper Upscale C'ahu Upper Upscale C'ahu Upper Midscale S57.4% S58.5% S59.9%	State of Hawaiʻi	56.2%	80.9%	-24.7%	\$317.87	\$276.63	14.9%	\$178.51	\$223.75	-20.2%
Upscale Class G0.9% 78.9% -18.0% \$227.93 \$207.11 10.1% \$138.85 \$163.43 -15.1 \$167.77 \$163.42 2.7% \$96.34 \$136.21 -29.1 \$167.77 \$163.42 2.7% \$96.34 \$136.21 -29.1 \$167.75 \$163.42 2.7% \$96.34 \$136.21 -29.1 \$167.75 \$163.42 2.7% \$96.34 \$136.21 -29.1 \$167.75 \$163.42 2.7% \$96.34 \$136.21 -29.1 \$167.75 \$163.42 2.7% \$96.34 \$136.21 -29.1 \$167.75 \$163.42 2.7% \$96.34 \$136.21 -29.1 \$167.75 \$163.42 2.7% \$96.34 \$136.21 -29.1 \$167.75 \$163.42 2.7% \$96.34 \$136.21 -29.1 \$167.75 \$163.42 2.7% \$96.34 \$136.21 -29.1 \$167.75 \$163.42 2.7% \$96.34 \$136.21 -29.1 \$167.75 \$163.42 2.7% \$96.34 \$136.21 -29.1 \$167.75 \$163.42 2.7% \$163.42 2.7% \$147.75 \$142.43 3.7 \$167.75	Luxury Class	50.1%	76.5%	-26.4%	\$744.14	\$542.53	37.2%	\$372.71	\$414.94	-10.2%
Upper Midscale Class Midscale & Economy Class	Upper Upscale Class	54.5%	82.7%	-28.2%	\$297.39	\$273.79	8.6%	\$161.96	\$226.45	-28.5%
Upper Midscale Class 57.4% 83.3% -25.9% \$167.77 \$163.42 2.7% \$96.34 \$136.21 -29.5% \$142.43 3.7	Upscale Class	60.9%	78.9%	-18.0%	\$227.93	\$207.11	10.1%	\$138.85	\$163.43	-15.0%
Oʻahu 53.7% 84.2% -30.6% \$217.54 \$236.64 -8.1% \$116.76 \$199.32 -41. Waikīkī 53.2% 84.6% -31.4% \$205.11 \$232.13 -11.6% \$109.18 \$196.35 -44. Oʻahu Luxury 56.4% 82.1% -25.7% \$289.83 \$264.63 9.5% \$163.38 \$217.27 -24. Oʻahu Upper Upscale 50.5% 74.0% -32.4% \$584.97 \$485.33 20.5% \$242.89 \$358.98 -32. Oʻahu Upper Upscale 62.1% 85.4% -23.3% \$184.88 \$195.42 -5.4% \$114.87 \$166.94 -31. Oʻahu Upper Midscale 56.0% 83.6% -27.7% \$150.17 \$157.59 -4.7% \$84.06 \$131.79 -36. Oʻahu Midscale & Economy 57.0% 87.5% -30.5% \$116.85 \$132.06 -11.5% \$66.61 \$115.58 -42. Mail County 59.5% 77.8% -18.3% \$516.04 \$388.33 32.9%	Upper Midscale Class	57.4%	83.3%	-25.9%	\$167.77	\$163.42	2.7%	\$96.34	\$136.21	-29.3%
Waikīkī 53.2% 84.6% -31.4% \$205.11 \$232.13 -11.6% \$109.18 \$196.35 -44. Other O'ahu 56.4% 82.1% -25.7% \$289.83 \$264.63 9.5% \$163.38 \$217.27 -24.8 O'ahu Upper Upscale 50.5% 85.5% -35.0% \$584.97 \$485.33 20.5% \$242.89 \$358.98 -32. O'ahu Upper Upscale 62.1% 85.4% -23.3% \$184.88 \$195.42 -5.4% \$114.87 \$166.94 -31. O'ahu Upper Midscale 56.0% 83.6% -27.7% \$150.17 \$157.59 -4.7% \$84.06 \$131.79 -36. O'ahu Midscale & Economy 57.0% 87.5% -30.5% \$116.85 \$132.06 -11.5% \$66.61 \$115.58 -42. Maui County 59.5% 77.8% -18.3% \$516.04 \$388.33 32.9% \$306.91 \$302.10 1.6 Lahaina/Kā'anapali/Kapalua 60.1% 76.7% -16.6% \$435.40 \$327.23 <th>Midscale & Economy Class</th> <th>59.9%</th> <th>82.0%</th> <th>-22.2%</th> <th>\$246.69</th> <th>\$173.59</th> <th>42.1%</th> <th>\$147.75</th> <th>\$142.43</th> <th>3.7%</th>	Midscale & Economy Class	59.9%	82.0%	-22.2%	\$246.69	\$173.59	42.1%	\$147.75	\$142.43	3.7%
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Wailea 55.7% 88.7% -33.0% \$792.46 \$594.08 33.4% \$441.29 \$527.07 -16.6% Lahaina/Kā'anapali/Kapalua 60.1% 76.7% -16.6% \$435.40 \$327.23 33.1% \$261.50 \$251.01 4.2 Maui County Luxury 58.8% 79.2% -20.4% \$612.68 \$462.73 32.4% \$360.17 \$366.29 -1.7 Maui County Upper Upscale 62.2% 77.6% -15.4% \$394.66 \$309.10 27.7% \$245.56 \$239.81 2.4 Island of Hawai'i 59.9% 76.8% -16.9% \$336.41 \$259.58 29.6% \$201.39 \$199.39 1.0 Kohala Coast 60.3% 77.6% -17.3% \$521.53 \$367.27 42.0% \$314.47 \$284.88 10.4	Oʻahu Midscale & Economy	57.0%	87.5%	-30.5%	\$116.85	\$132.06	-11.5%	\$66.61	\$115.58	-42.4%
Wailea 55.7% 88.7% -33.0% \$792.46 \$594.08 33.4% \$441.29 \$527.07 -16.6% Lahaina/Kā'anapali/Kapalua 60.1% 76.7% -16.6% \$435.40 \$327.23 33.1% \$261.50 \$251.01 4.2 Maui County Luxury 58.8% 79.2% -20.4% \$612.68 \$462.73 32.4% \$360.17 \$366.29 -1.7 Maui County Upper Upscale & Upscale 62.2% 77.6% -15.4% \$394.66 \$309.10 27.7% \$245.56 \$239.81 2.4 Island of Hawai'i 59.9% 76.8% -16.9% \$336.41 \$259.58 29.6% \$201.39 \$199.39 1.0 Kohala Coast 60.3% 77.6% -17.3% \$521.53 \$367.27 42.0% \$314.47 \$284.88 10.4	Maui County	59.5%	77.8%	-18.3%	\$516.04	\$388.33	32.9%	\$306.91	\$302.10	1.6%
Other Maui County 58.8% 79.2% -20.4% \$612.68 \$462.73 32.4% \$360.17 \$366.29 -1.7 Maui County Luxury 51.3% 80.5% -29.2% \$877.70 \$612.76 43.2% \$450.24 \$492.99 -8.7 Maui County Upper Upscale & Upscale 62.2% 77.6% -15.4% \$394.66 \$309.10 27.7% \$245.56 \$239.81 2.4 Island of Hawai'i 59.9% 76.8% -16.9% \$336.41 \$259.58 29.6% \$201.39 \$199.39 1.0 Kohala Coast 60.3% 77.6% -17.3% \$521.53 \$367.27 42.0% \$314.47 \$284.88 10.4	•	55.7%	88.7%	-33.0%	\$792.46	\$594.08	33.4%	\$441.29	\$527.07	-16.3%
Maui County Luxury Maui County Upper Upscale & Upscale Island of Hawai'i Kohala Coast Maui County Luxury Maui County Upper Upscale & Upscale Saland of Hawai'i Kohala Coast Maui County Upper Upscale & Upscale Saland of Hawai'i Saland of Hawai'i Kohala Coast Saland of Hawai'i	Lahaina/Kāʻanapali/Kapalua	60.1%	76.7%	-16.6%	\$435.40	\$327.23	33.1%	\$261.50	\$251.01	4.2%
Maul County Upper Upscale & Upscale 62.2% 77.6% -15.4% \$394.66 \$309.10 27.7% \$245.56 \$239.81 2.4 Island of Hawai'i 59.9% 76.8% -16.9% \$336.41 \$259.58 29.6% \$201.39 \$199.39 1.0 Kohala Coast 60.3% 77.6% -17.3% \$521.53 \$367.27 42.0% \$314.47 \$284.88 10.4	Other Maui County	58.8%	79.2%	-20.4%	\$612.68	\$462.73	32.4%	\$360.17	\$366.29	-1.7%
Lisland of Hawai'i 59.9% 76.8% -16.9% \$336.41 \$259.58 29.6% \$201.39 \$199.39 1.0 Kohala Coast 60.3% 77.6% -17.3% \$521.53 \$367.27 42.0% \$314.47 \$284.88 10.4	Maui County Luxury	51.3%	80.5%	-29.2%	\$877.70	\$612.76	43.2%	\$450.24	\$492.99	-8.7%
Kohala Coast 60.3% 77.6% -17.3% \$521.53 \$367.27 42.0% \$314.47 \$284.88 10.4		62.2%	77.6%	-15.4%	\$394.66	\$309.10	27.7%	\$245.56	\$239.81	2.4%
	Island of Hawaiʻi	59.9%	76.8%	-16.9%	\$336.41	\$259.58	29.6%	\$201.39	\$199.39	1.0%
Kauaʻi 57.7% 72.8% -15.2% \$313.75 \$277.41 13.1% \$180.93 \$202.00 -10.4	Kohala Coast	60.3%	77.6%	-17.3%	\$521.53	\$367.27	42.0%	\$314.47	\$284.88	10.4%
	Kauaʻi	57.7%	72.8%	-15.2%	\$313.75	\$277.41	13.1%	\$180.93	\$202.00	-10.4%

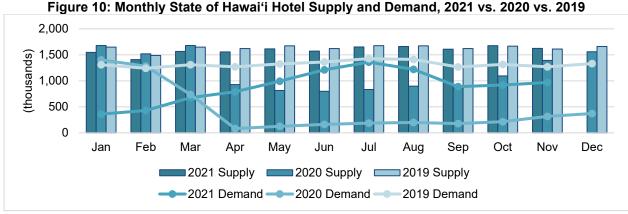
Source: STR, Inc. © Copyright 2021 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

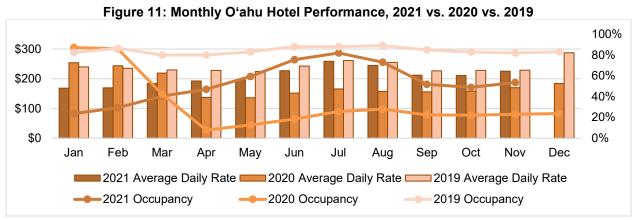
Figure 8: Hawai'i Hotel Performance by Measure Year-to-Date November 2021 vs. 2019

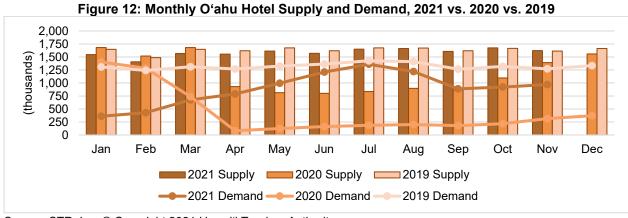
rigure о: па		Supply (thousands)	<u></u>		Demand (thousands)			Revenue (millions)	
			%			%			%
	2021	2019	Change	2021	2019	Change	2021	2019	Change
State of Hawai'i	17,444.9	18,039.5	-3.3%	9,796.6	14,590.7	-32.9%	3,114.1	4,036.3	-22.8%
Oʻahu	9,721.4	10,140.7	-4.1%	5,217.6	8,541.6	-38.9%	1,135.0	2,021.3	-43.8%
Waikīkī	8,363.0	8,698.7	-3.9%	4,451.8	7,357.7	-39.5%	913.1	1,708.0	-46.5%
Maui County	4,261.1	4,246.7	0.3%	2,534.3	3,303.7	-23.3%	1,307.8	1,282.9	1.9%
Wailea Lahaina/Kā'anapali/	952.6	732.8	30.0%	530.5	650.1	-18.4%	420.4	386.2	8.8%
Kapalua	2,300.2	2,364.7	-2.7%	1,381.5	1,813.9	-23.8%	601.5	593.6	1.3%
Island of Hawaiʻi	2,189.6	2,152.8	1.7%	1,310.8	1,653.6	-20.7%	441.0	429.2	2.7%
Kohala Coast	933.5	996.5	-6.3%	562.9	773.0	-27.2%	293.6	283.9	3.4%
Kaua'i	1,272.8	1,499.4	-15.1%	734.0	1,091.8	-32.8%	230.3	302.9	-24.0%

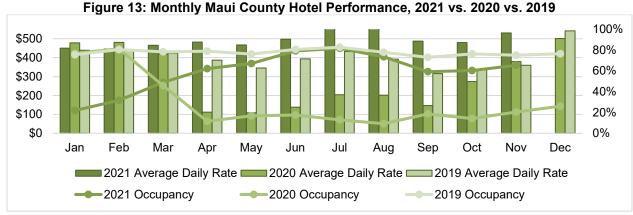




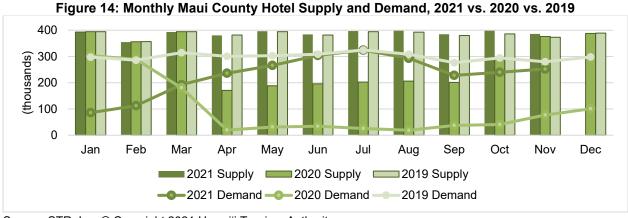
Source: STR, Inc. © Copyright 2021 Hawai'i Tourism Authority.

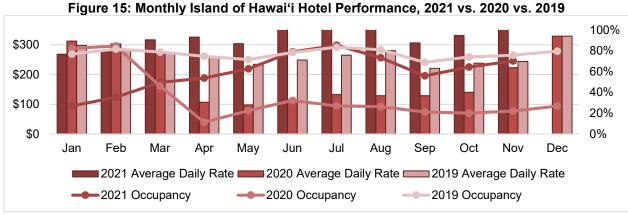


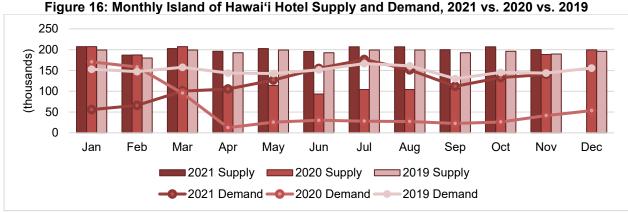




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