HTA Winter Tourism Update

Tourism Update and Outlook

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Jennifer Chun
Director of Tourism Research





UNWTO: Global Arrivals up 4%, but -72% vs. 2019

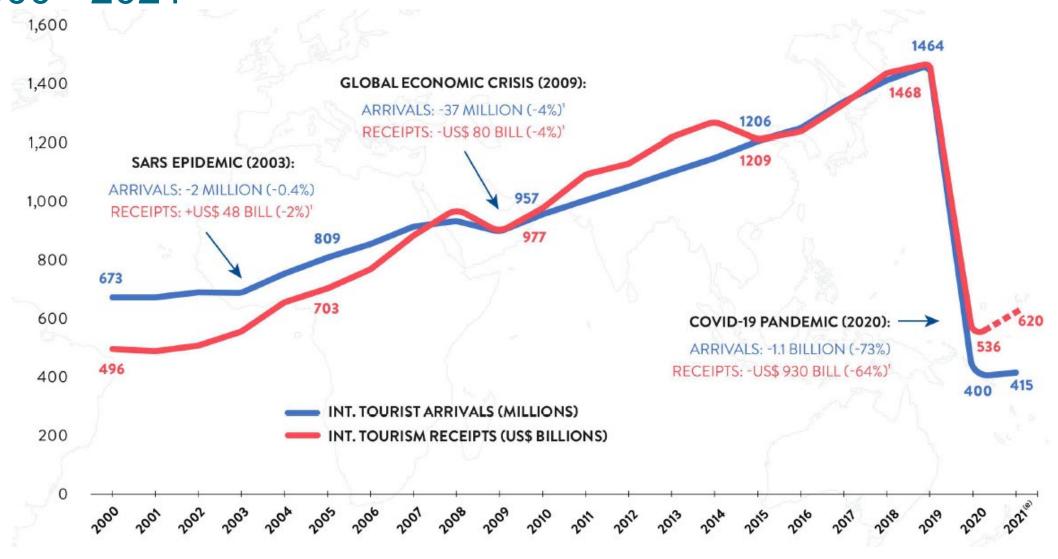


Source: UNWTO, Provisional Data (data as of January 2022)





UNWTO International Tourism Arrivals and Tourism Receipts 2000 - 2021



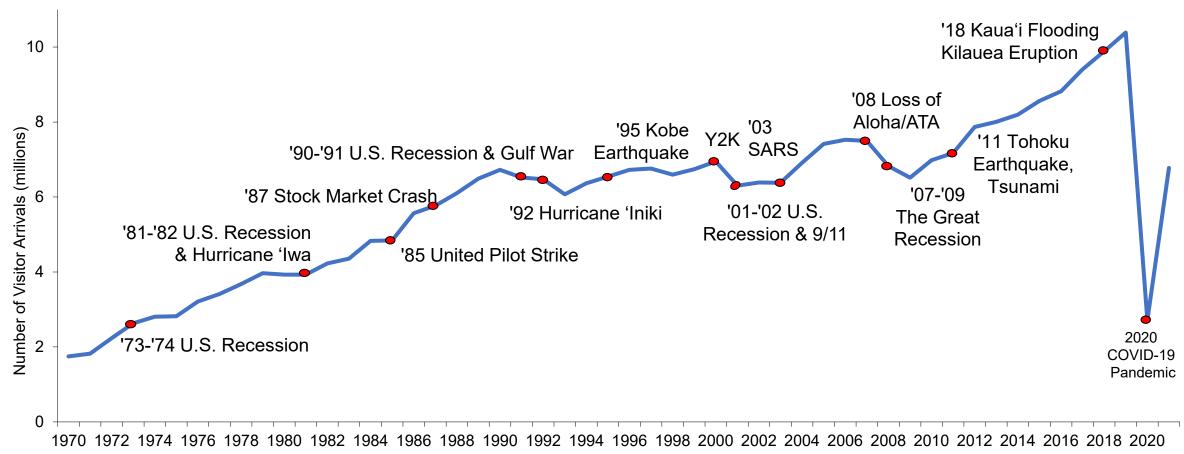
Source: UNWTO, Provisional Data (data as of January 2022)





Historical Visitor Arrivals

Visitor Arrivals to the State of Hawaiii 1970 - 2021



2021 data are preliminary





Hawai'i Tourism at a Glance

	2013	2014	2015	2016	2017R	2018	2019	2020	2021P ¹
Spending	\$14.52B	\$14.97B (+3.1%)	\$15.11B (+0.9%)	\$15.91B (+5.3%)	\$16.79B (+5.5%)	\$17.64B (+5.1%)	\$17.72B (+1.2%)	\$4.63B ² (-73.9%)	\$13.0B (+180.6%)
Tax Revenue	\$1.54B	\$1.58B (+2.6%)	\$1.71B (+7.0%)	\$1.86B (+8.8%)	\$1.96B (+5.4%)	\$2.08B (+6.8)	\$2.07B (+1.2%)	\$540.6M ³ (-73.9%)	\$1.52B (+180.6%)
Jobs Supported	168K	174K (+3.6%)	177K (+1.7%)	194K (+9.6%)	205K (+5.7%)	217K (+6.8%)	216K (+0.6%)	56.4K ³ (-73.9%)	158K (+180.6%)
Arrivals	8.17M	8.32M (+1.8%)	8.68M (+4.3%)	8.93M (+2.9%)	9.40M (+5.3%)	9.95M (+5.9%)	10.39M (+5.0%)	2.71M (-73.9%)	6.78M (+150.3%)
Air Seats	10.9 M	11.3M (+3.7%)	11.9M (+5.7%)	12.0M (+0.7%)	12.2M (+1.8%)	13.2M (+8.3%)	13.6M (+2.9%)	5.32M (-60.9%)	10.74M (+101.8%)

¹ 2021 data are preliminary



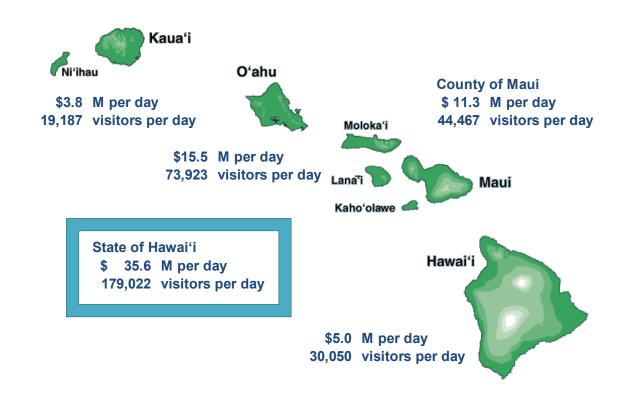


² 2020 expenditures 2020 spending statistics from U.S. West and U.S. East visitors were available from January – March, November and December 2020. Visitor surveys were not conducted from April-October 2020 due to COVID-19 restrictions. For Japan, Canada, Other Asia, Oceania, Europe and Latin America, visitor spending data were only available from January-March 2020; data for November and December were not available due to limited samples 2020 expenditures do not include supplemental business spending

³2020 tax revenues and jobs were calculated based on available spending data from MMA countries detailed in footnote 2

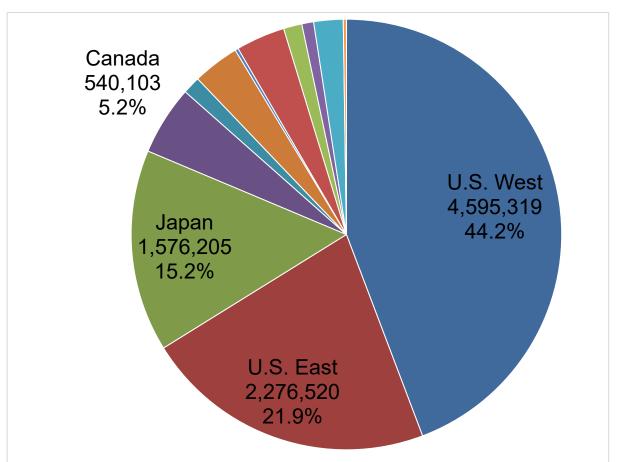
Tourism Impacts by County – 2021P vs. 2019 2019

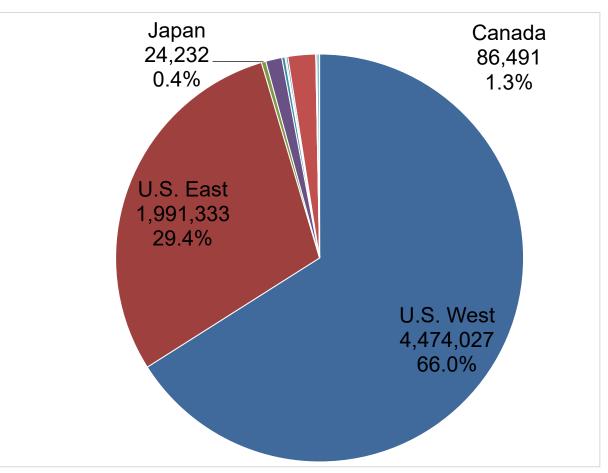
Kaua'i O'ahu **Maui County:** \$5.2 M per day \$14.5 M per day 27,700 visitors per day Moloka'i 67,900 visitors per day \$22.3 M per day 114,600 visitors per day Maui Kaho'olawe State of Hawai'i: \$48.4 M per day 245,700 visitors per day Hawai'i \$6.3 M per day 35,600 visitors per day



Visitor Arrival Mix 2021P vs 2019







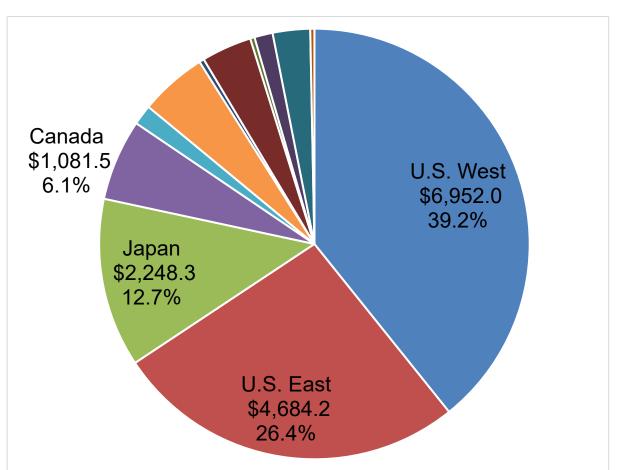
Note: 2021 figures are preliminary.

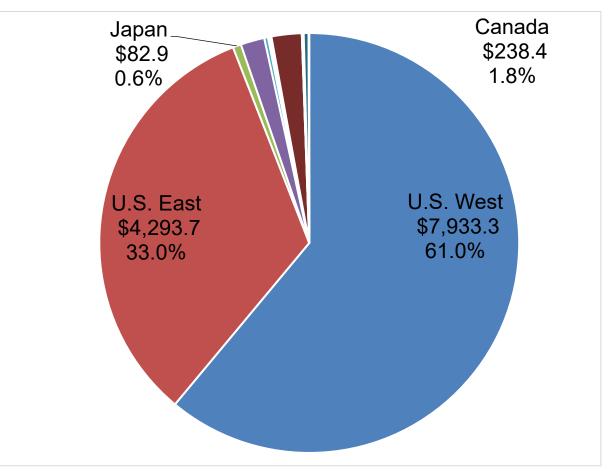




Visitor Spending Mix 2021P vs 2019





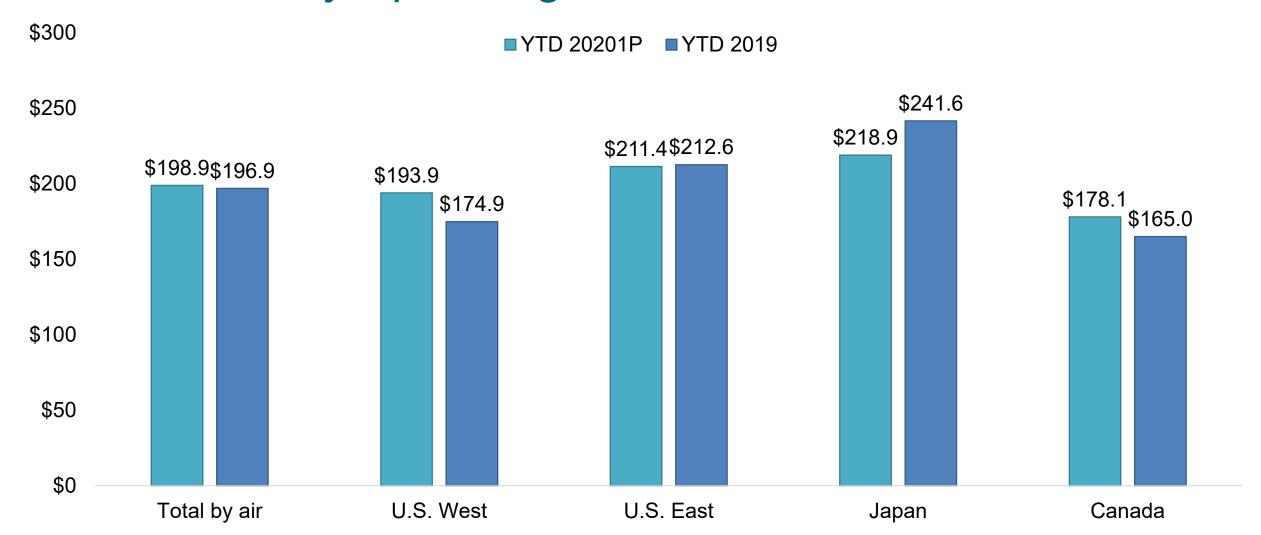


Note: 2021 figures are preliminary.





Personal Daily Spending – 2021P vs. 2019



2021 data are preliminary.





Spending by Category 2021P vs 2019

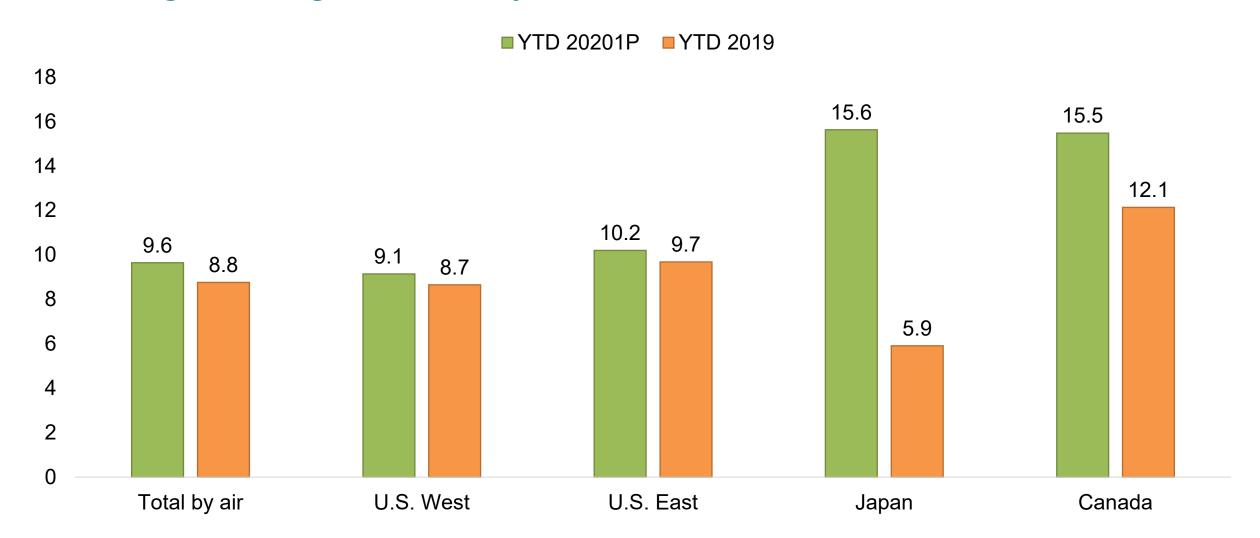


Note: 2021 figures are preliminary.





Average Length of Stay – 2021P vs. 2019



2021 data are preliminary.





UNWTO: Optimism for 2022, but Recovery Far Off

2022 Outlook

WHAT ARE YOUR PROSPECTS FOR TOURISM PERFORMANCE IN YOUR DESTINATION OR BUSINESS IN 2022 AS COMPARED TO 2021? 100% 90% MUCH BETTER 80% 70% **■** BETTER 60% 50% EQUAL 40% 30% WORSE 20% MUCH WORSE 10% **AFRICA AMERICAS** ASIA / PACIFIC EUROPE MIDDLE EAST

Recovery to 2019 Levels

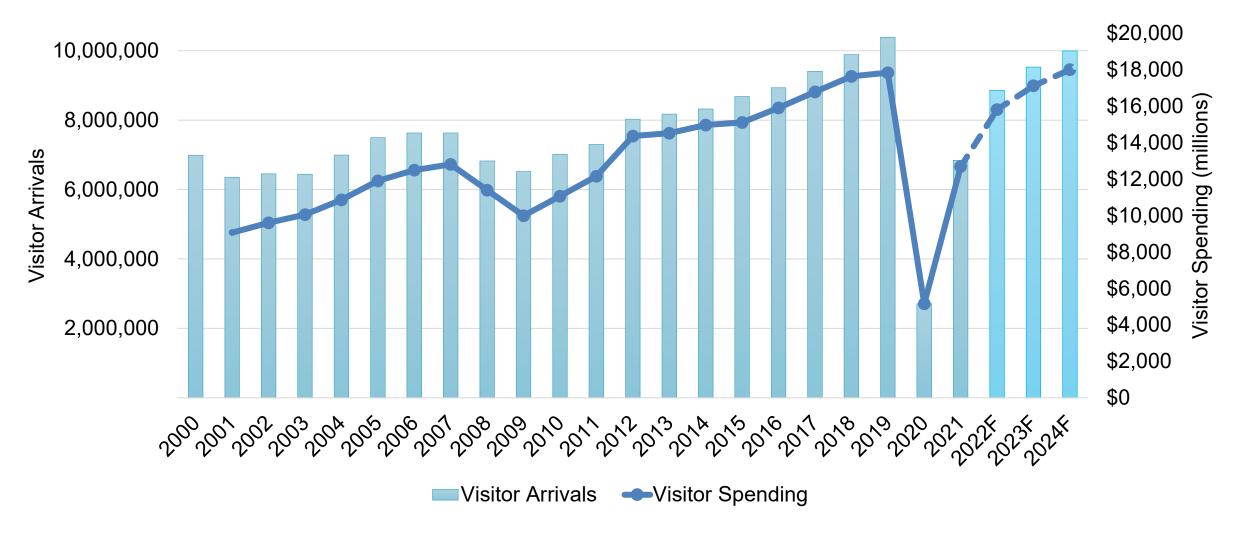


Source: UNWTO Panel of Experts, January 2022 Survey





DBEDT Tourism Forecast



Source: DBEDT





MAHALO!



