# **YouGov Destination Index Trends**

## May 31, 2022





AUTHORITY

# YouGov Syndicated Survey

- HTA subscribes to YouGov's Brand Index and Profiles databases for the U.S., Japan, and Canada
- YouGov has a global consumer panel with over 6 million participants in 42 countries who take over 20 million surveys each year
- 10,000 consumers are surveyed each day
- HTA receives access to new data each week
- YouGov has daily brand tracking metrics media-focused, brand health, purchase/intent, consumer status





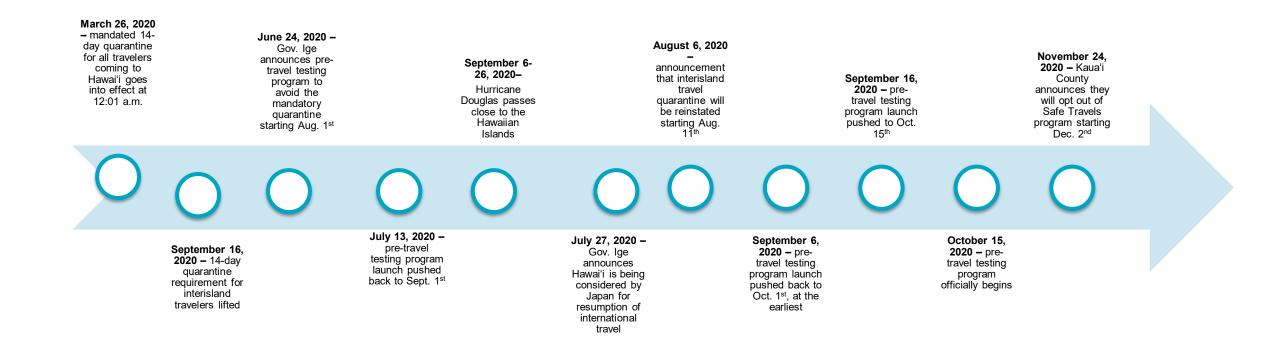
# **Destination Index**

- Metrics
  - Buzz
    - Net % of people that heard something positive about the brand in past two weeks minus % of people heard something negative about brand in past two weeks
  - Recommend
    - Net % would recommend to others minus % would tell to avoid
  - Word of Mouth Exposure
    - Yes% talked with someone about the brand (in-person, online or through social media)
  - Consideration
    - Yes% would consider purchasing a brand when next in market
  - Purchase Intent
    - Yes % most likely to visit the brand in question, of all brands considered
- Indexing
  - U.S. and Japan data are indexed to January 1, 2020, as a pre-COVID-19 baseline to compare magnitude in shifts across markets. Canada data began on September 18, 2020, well into the pandemic, and thus cannot be indexed to a pre-pandemic date.

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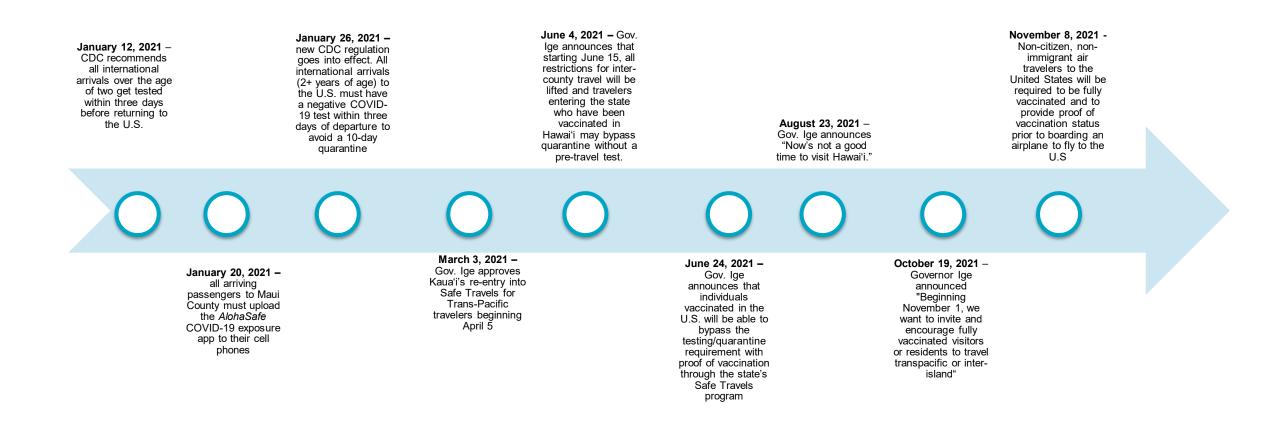
# **2020 Significant Dates**







# **2021 Significant Dates**







# 2022 Significant Dates

March 1, 2022 -

Governor Ige announces Safe Travels Program ends on March 25, 2022.

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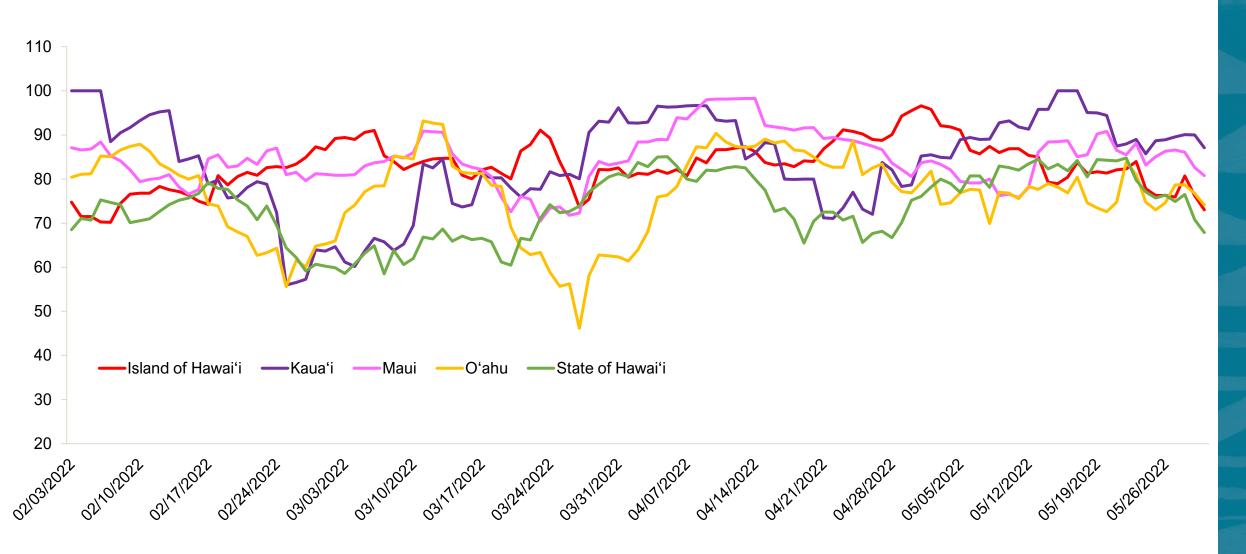
# **U.S. Destination Index Trends**





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### **U.S. Buzz Net Score Two-Week Moving Average**

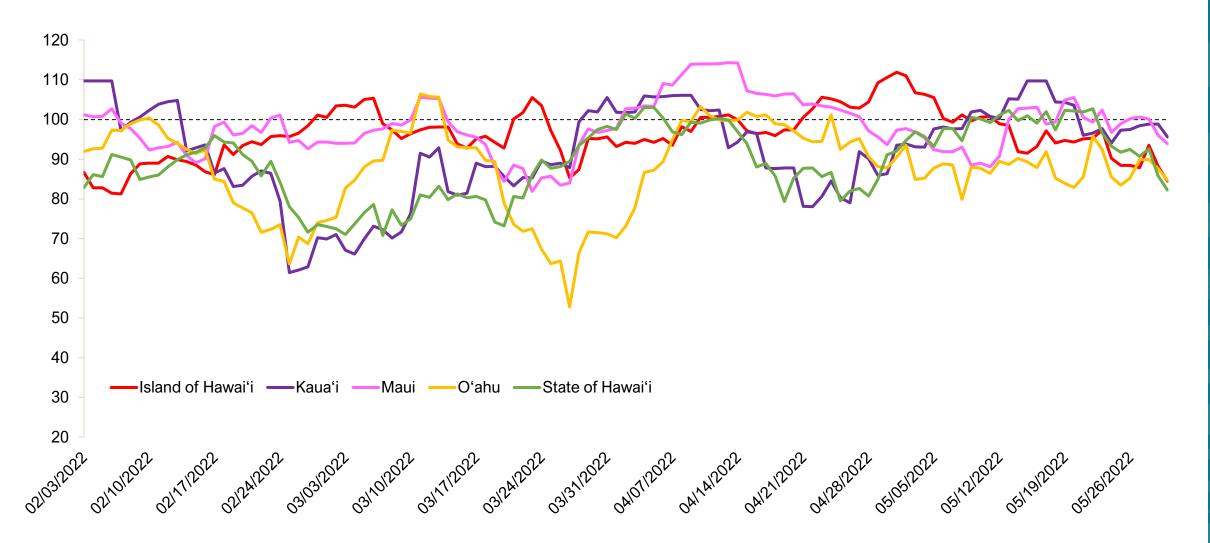


Question: (Net) Over the PAST TWO WEEKS, which of the following destinations have you heard something POSITIVE about (whether in the news, through advertising, or talking to friends and family)? / Now which of the following have you heard something NEGATIVE about over the PAST TWO WEEKS?

8 December 27, 2021

Source: YouGov data as of May 31, 2022

### Index of U.S. Buzz Net Score Two-Week Moving Average

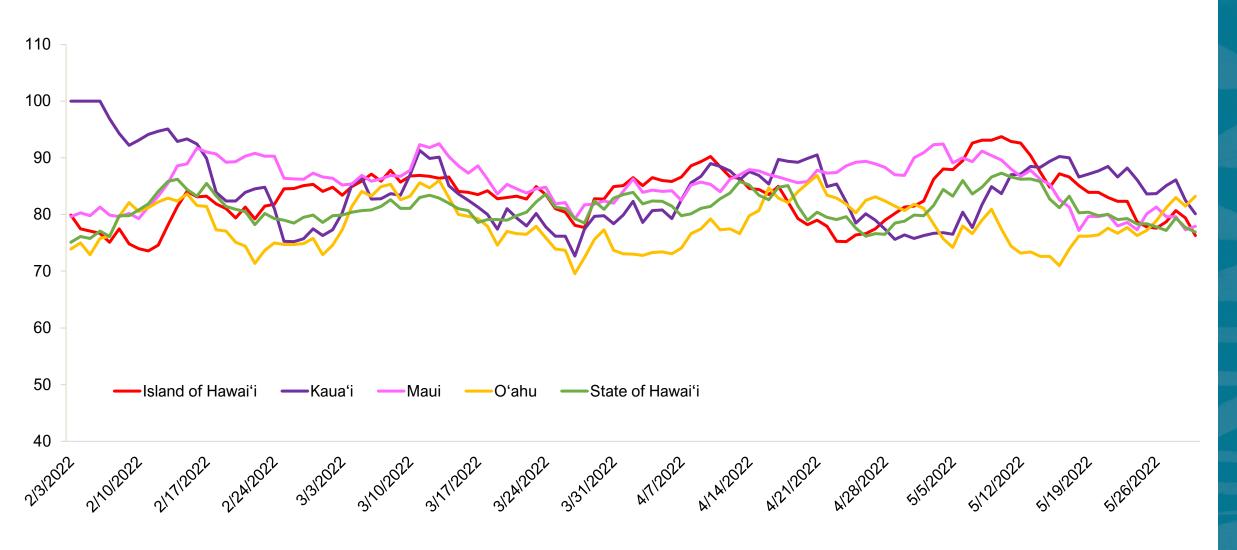


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9 December 27, 2021

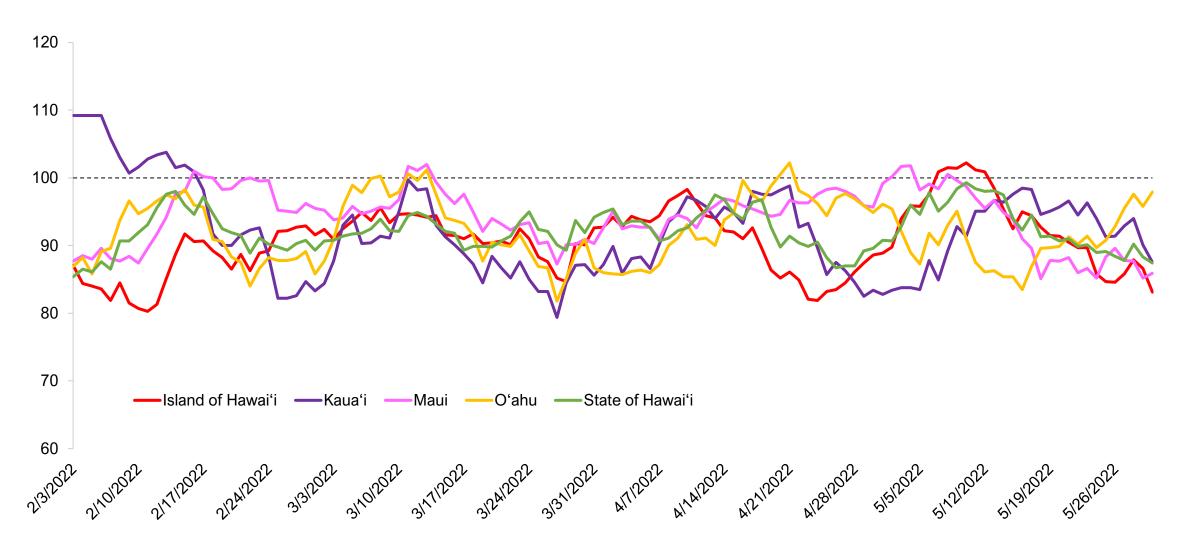
Source: YouGov data as of May 31, 2022

### **U.S. Recommend Net Score Two-Week Moving Average**



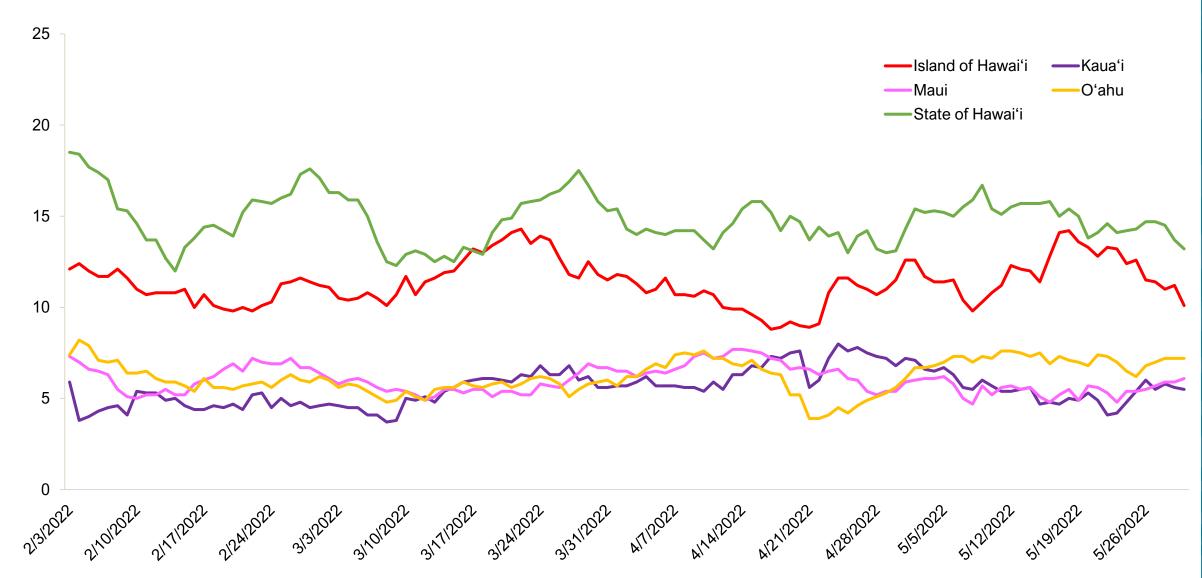
Question: (Net) Which of the following destinations would you RECOMMEND to a friend or colleague? / And which of the following destinations would you tell a friend or colleague to AVOID?

### Index of U.S. Recommend Net Score Two-Week Moving Average

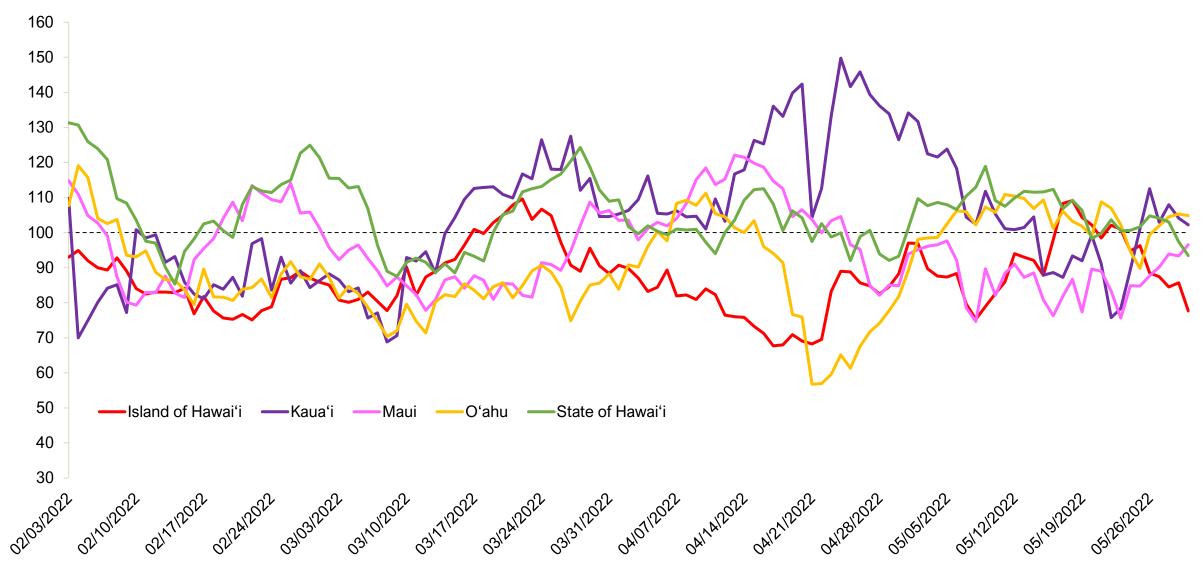


Question: (Net) Which of the following destinations would you RECOMMEND to a friend or colleague? / And which of the following destinations would you tell a friend or colleague to AVOID?

#### **U.S. Word of Mouth Exposure (% Yes) Two-Week Moving Average**

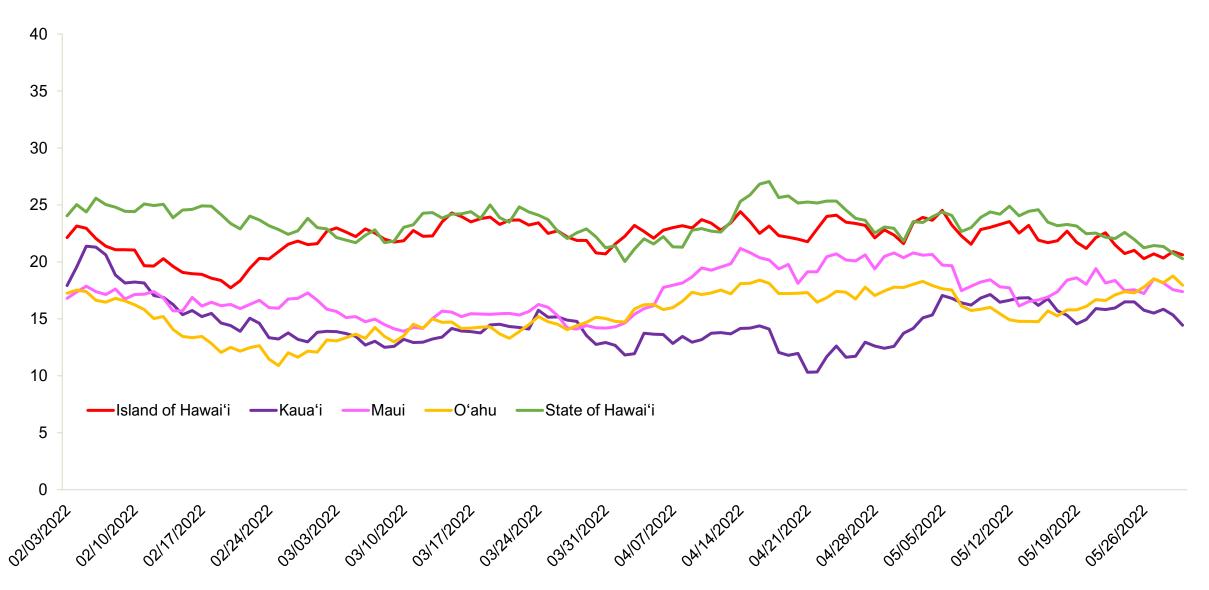


Question: (Net) Which of the following destinations have you talked about with friends and family in the PAST TWO WEEKS (whether in-person, online, or through social media?) December 27, 2021
Source: YouGov data as of May 31, 2022



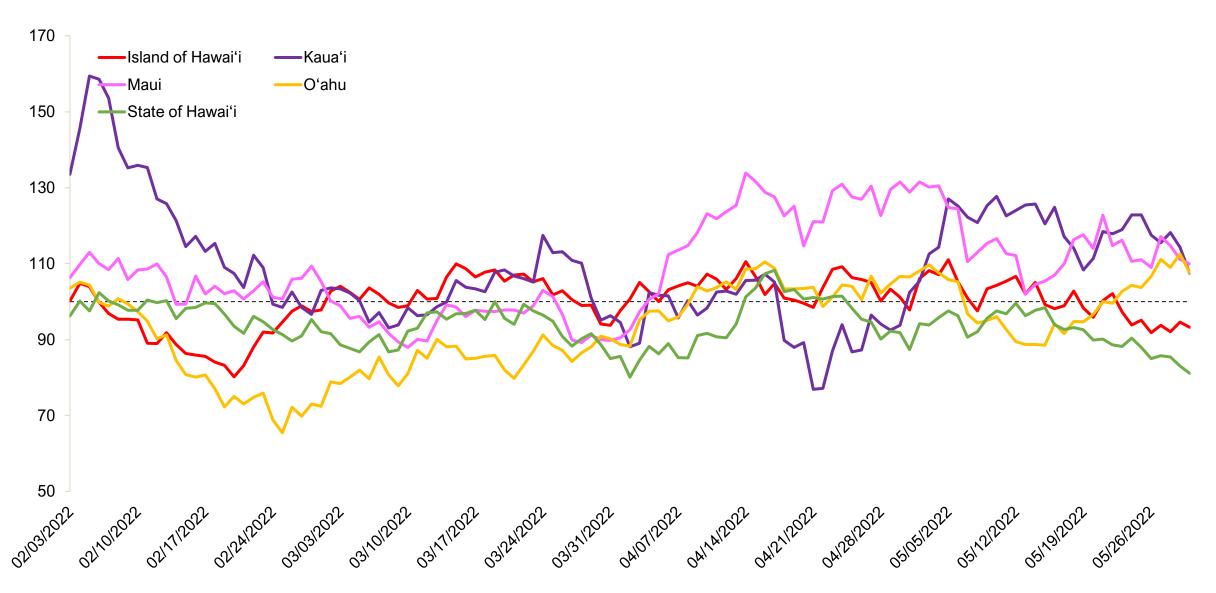
#### Index of U.S. Word of Mouth Exposure (% Yes) Two-Week Moving Average

### **U.S. Consideration (% Yes) Two-Week Moving Average**



Question: (Net) Thinking about your next vacation by air alone or with friends, family, a partner or spouse, which of the following destinations would you consider?

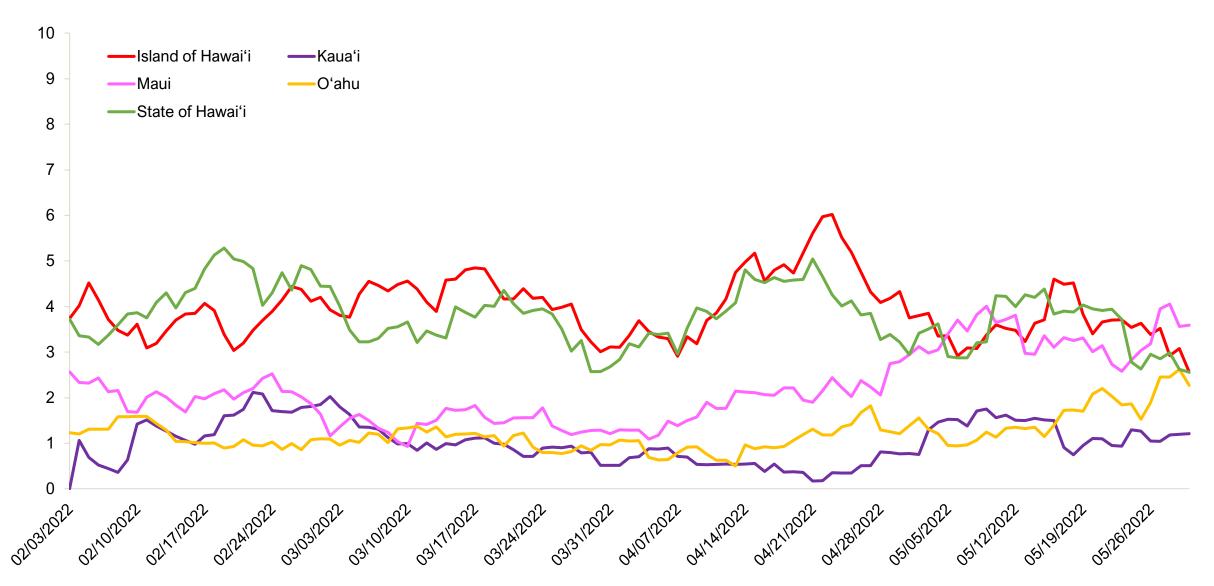
## Index of U.S. Consideration (% Yes) Two-Week Moving Average



Question: (Net) Thinking about your next vacation by air alone or with friends, family, a partner or spouse, which of the following destinations would you consider?

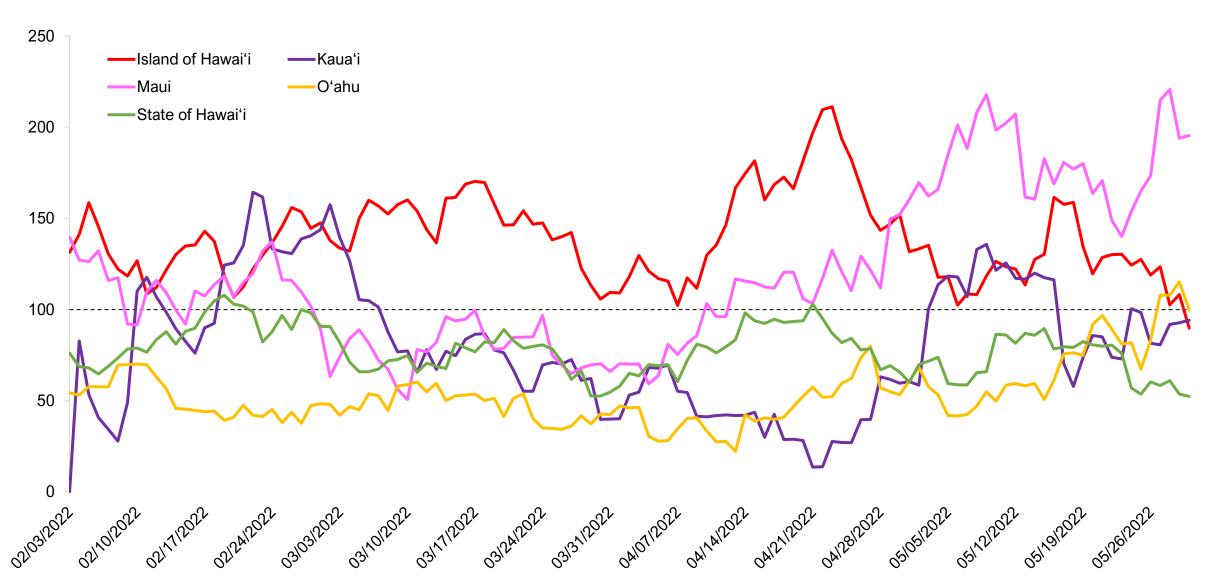
Source: YouGov data as of May 31, 2022

## **U.S. Purchase Intent (% Yes) Two-Week Moving Average**



Question: (Net) Of the destinations considered, which are you most likely to visit?

### Index of U.S. Purchase Intent (% Yes) Two-Week Moving Average



Question: (Net) Of the destinations considered, which are you most likely to visit?

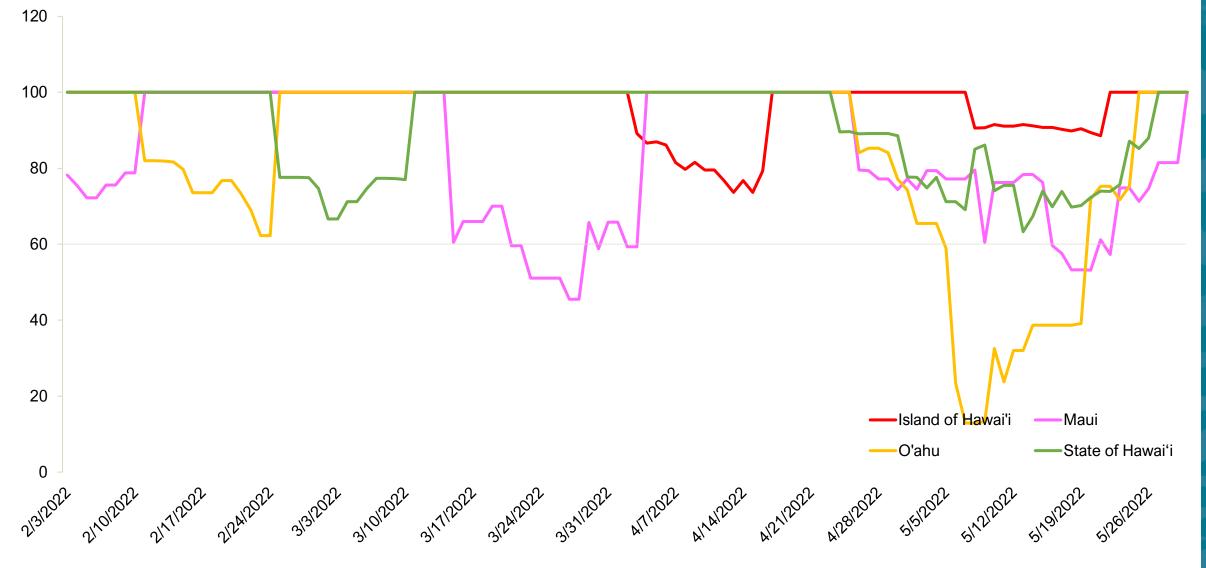
# **Japan Destination Index Trends**





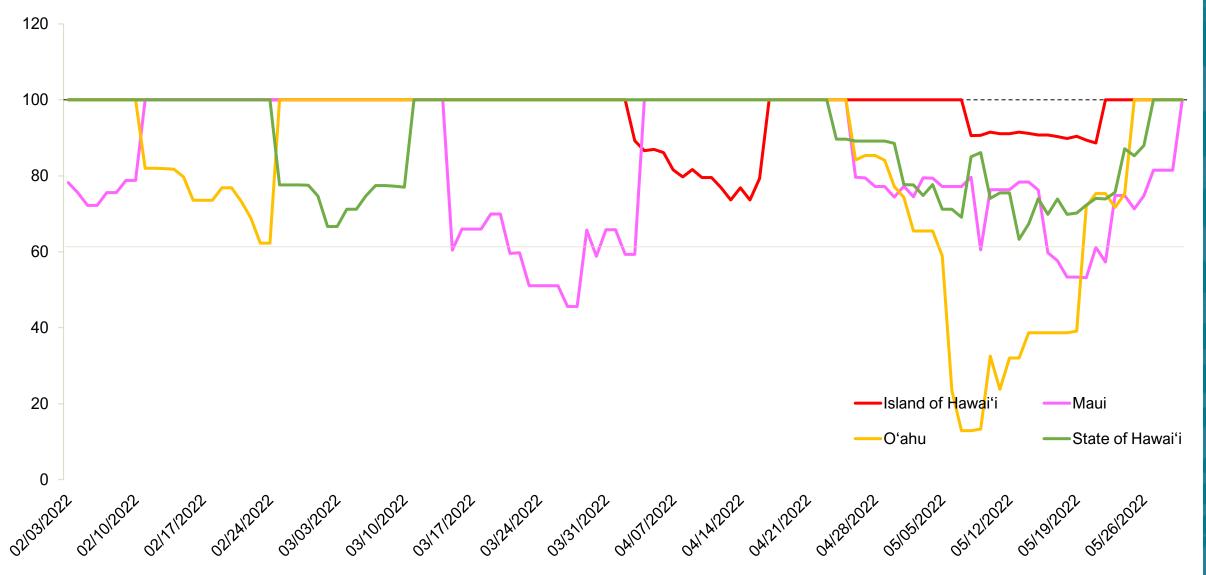
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## Japan Buzz Net Score Two-Week Moving Average



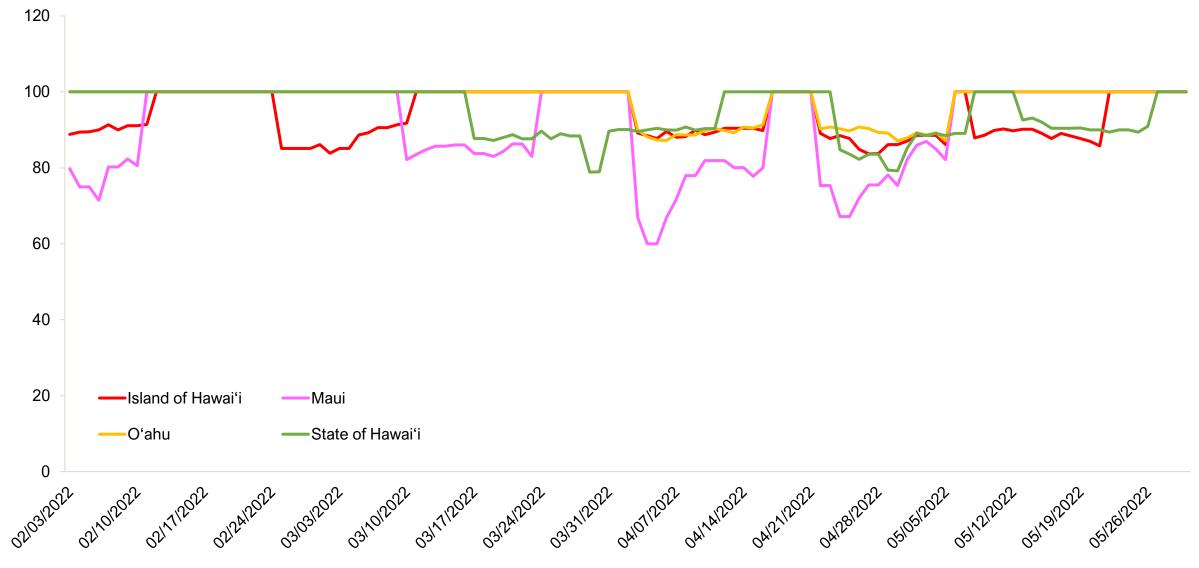
Question: (Net) Over the PAST TWO WEEKS, which of the following destinations have you heard something POSITIVE about (whether in the news, through advertising, or talking to friends and family)? / Now which of the following have you heard something NEGATIVE about over the PAST TWO WEEKS?

## Index of Japan Buzz Net Score Two-Week Moving Average



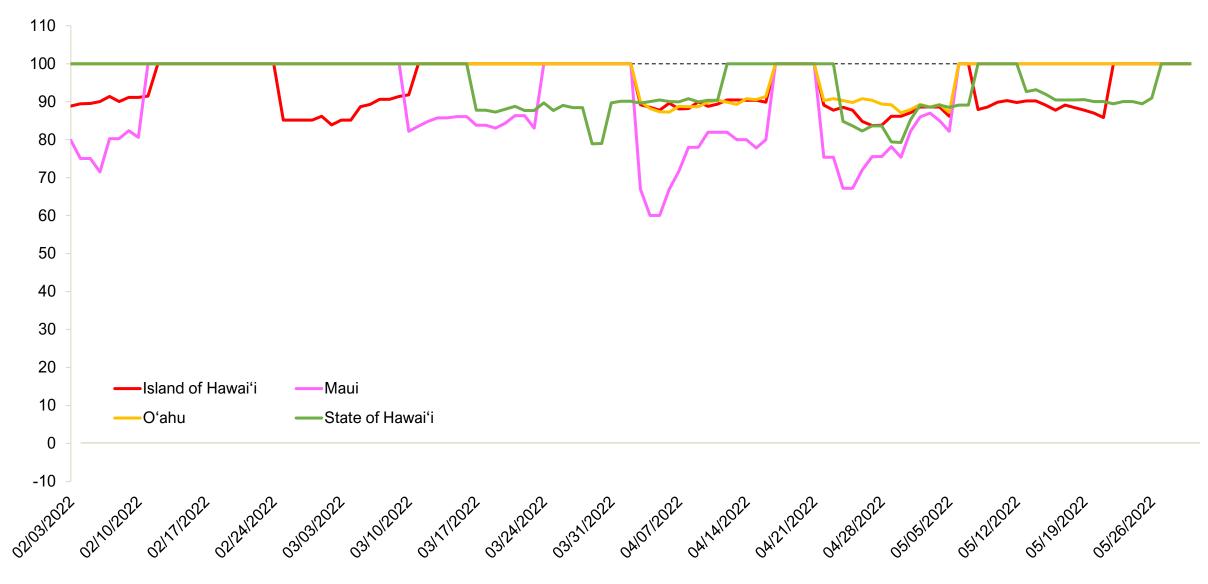
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## **Japan Recommend Net Score Two-Week Moving Average**



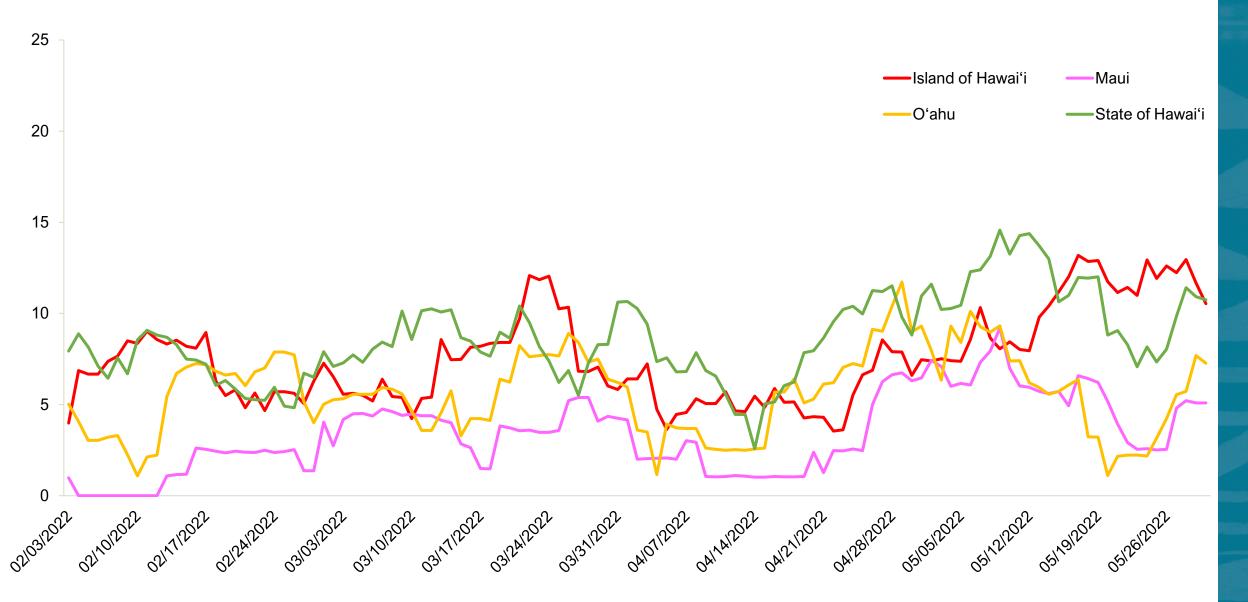
Question: (Net) Which of the following destinations would you RECOMMEND to a friend or colleague? / And which of the following destinations would you tell a friend or colleague to AVOID?

#### Index of Japan Recommend Net Score Two-Week Moving Average

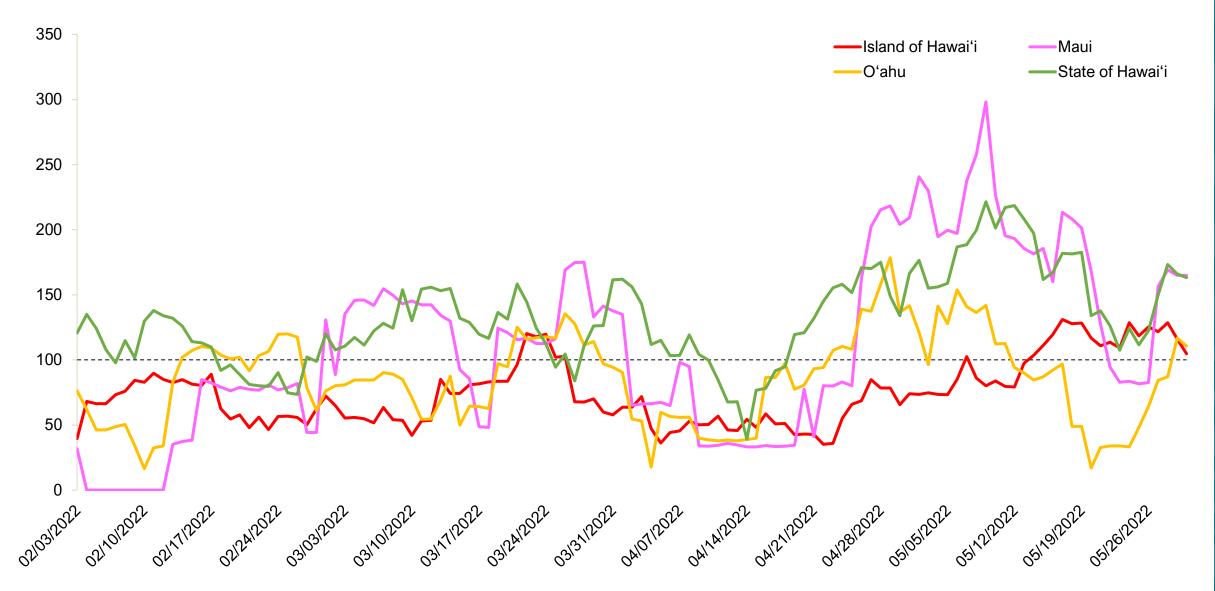


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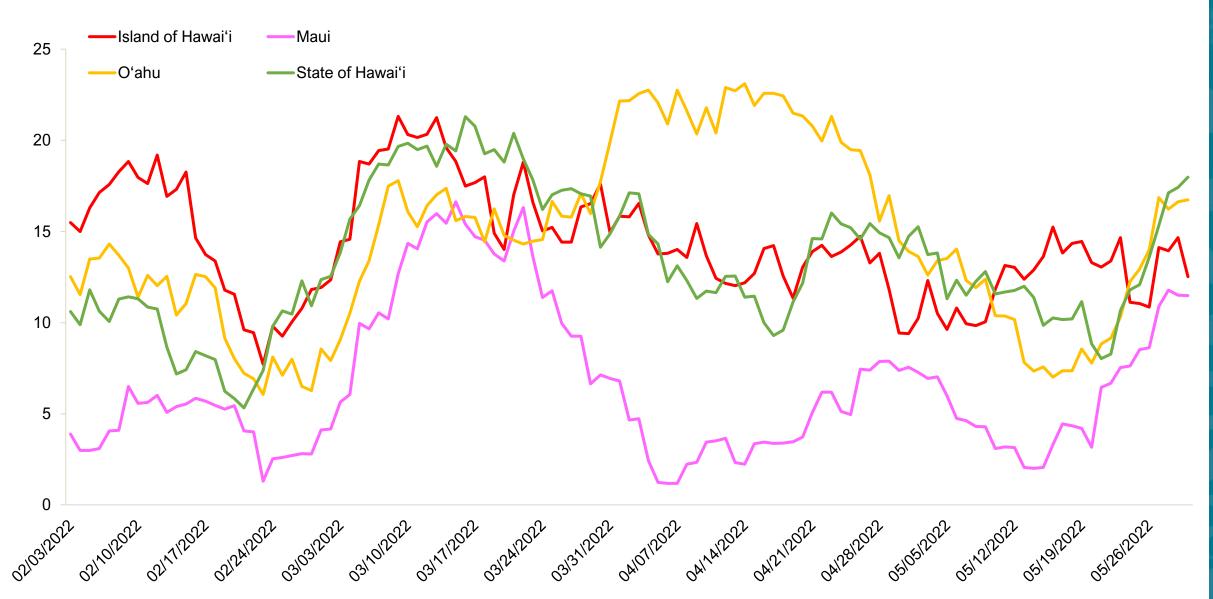
#### Japan Word of Mouth Exposure (% Yes) Two-Week Moving Average



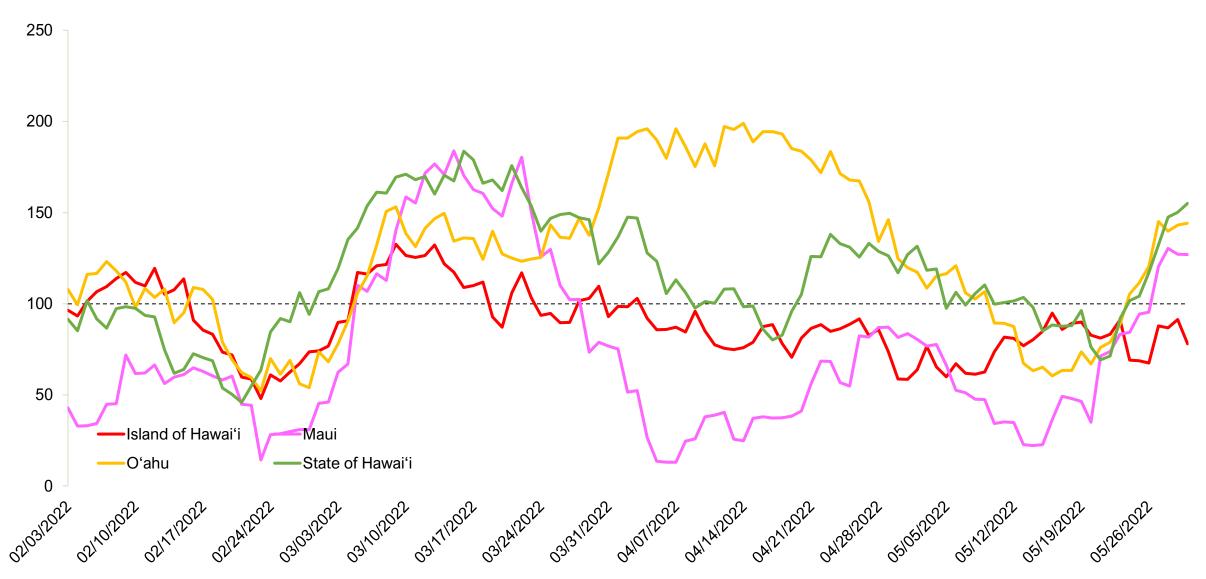
#### Index of Japan Word of Mouth Exposure (% Yes) Two-Week Moving Average



## **Japan Consideration (% Yes) Two-Week Moving Average**

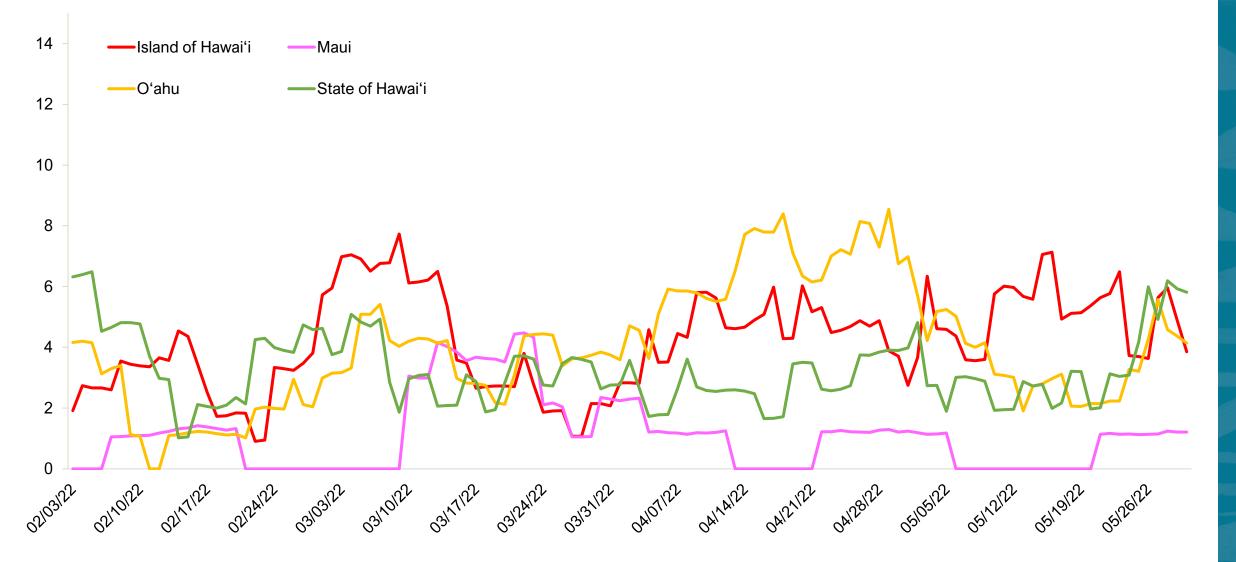


#### Index of Japan Consideration (% Yes) Two-Week Moving Average



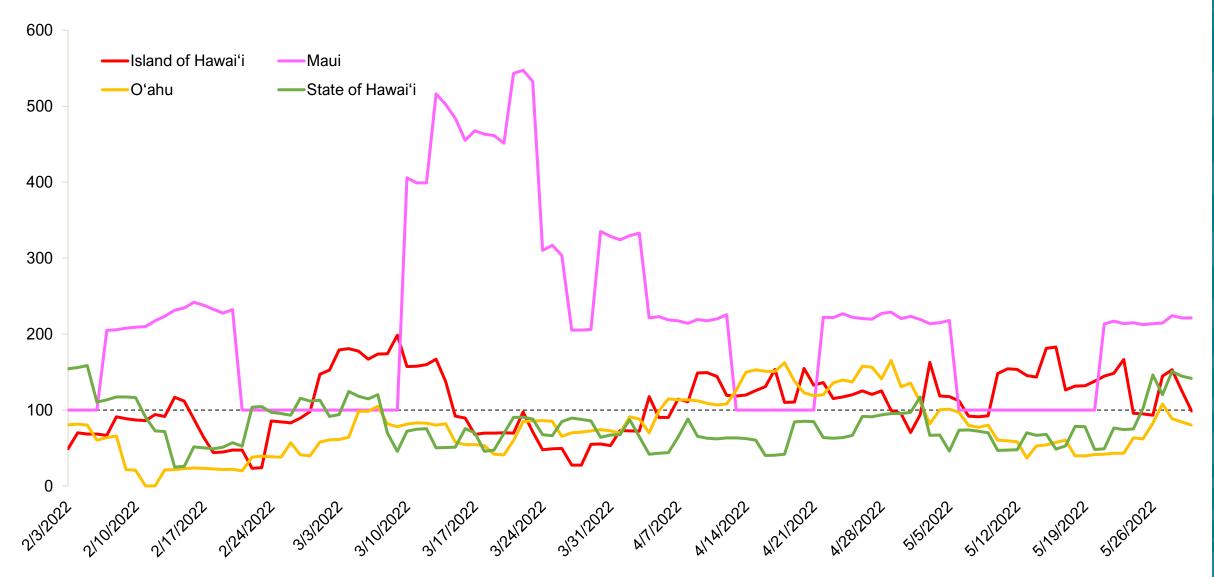
Question: (Net) Thinking about your next vacation by air alone or with friends, family, a partner or spouse, which of the following destinations would you consider?

## **Japan Purchase Intent (% Yes) Two-Week Moving Average**



Question: (Net) Of the destinations considered, which are you most likely to visit?

#### Index of Japan Purchase Intent (% Yes) Two-Week Moving Average



Question: (Net) Of the destinations considered, which are you most likely to visit?

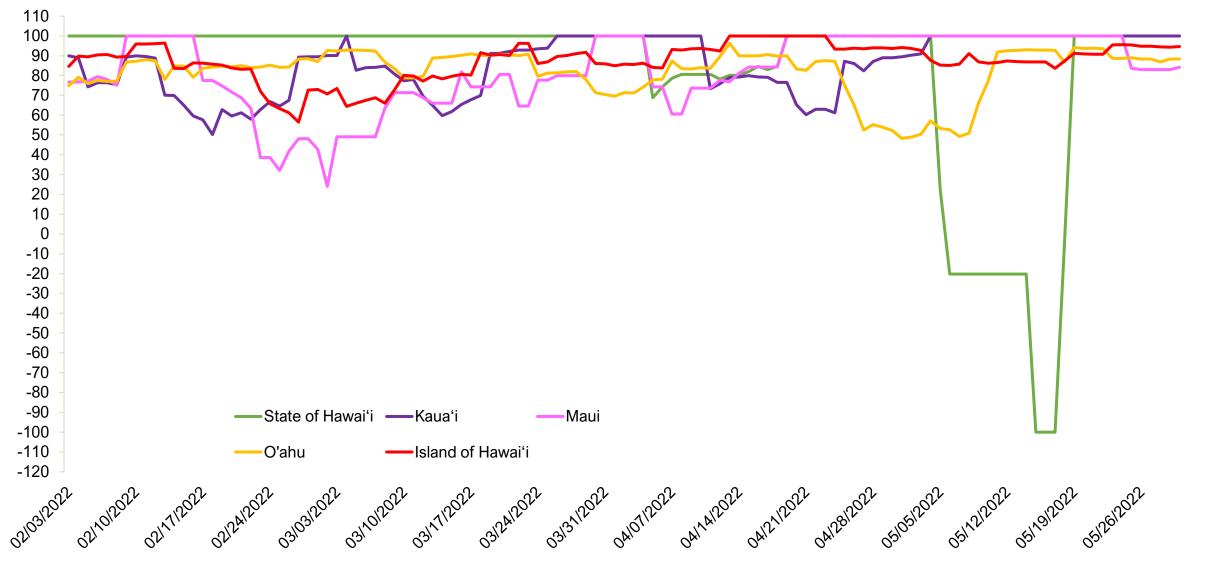
# **Canada Destination Index Trends**





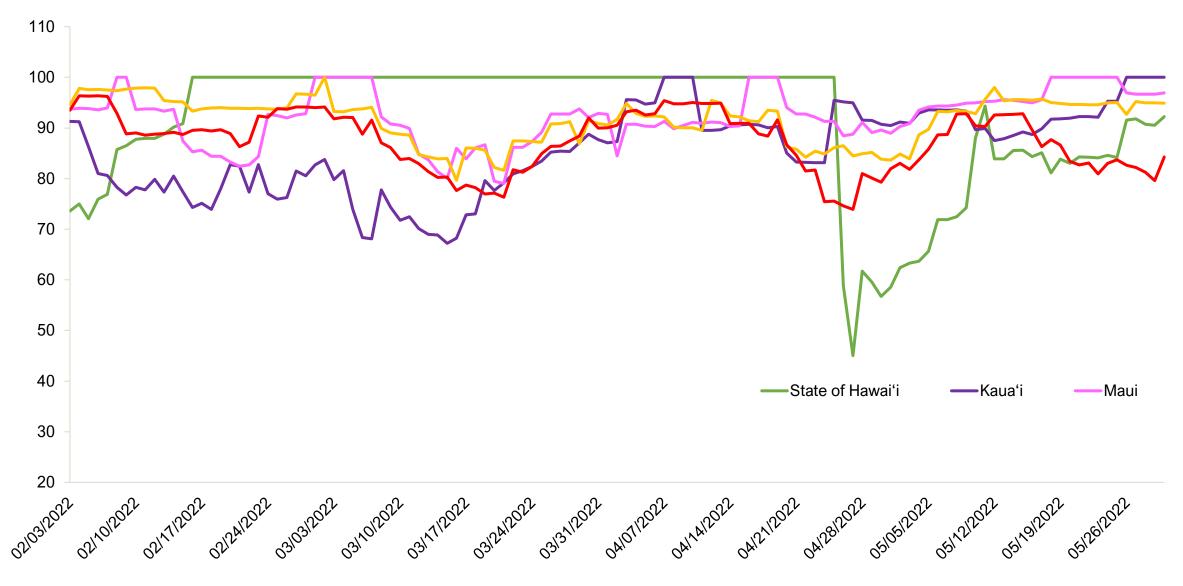
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### **Canada Buzz Net Score Two-Week Moving Average**



Question: (Net) Over the PAST TWO WEEKS, which of the following destinations have you heard something POSITIVE about (whether in the news, through advertising, or talking to friends and family)? / Now which of the following have you heard something NEGATIVE about over the PAST TWO WEEKS?

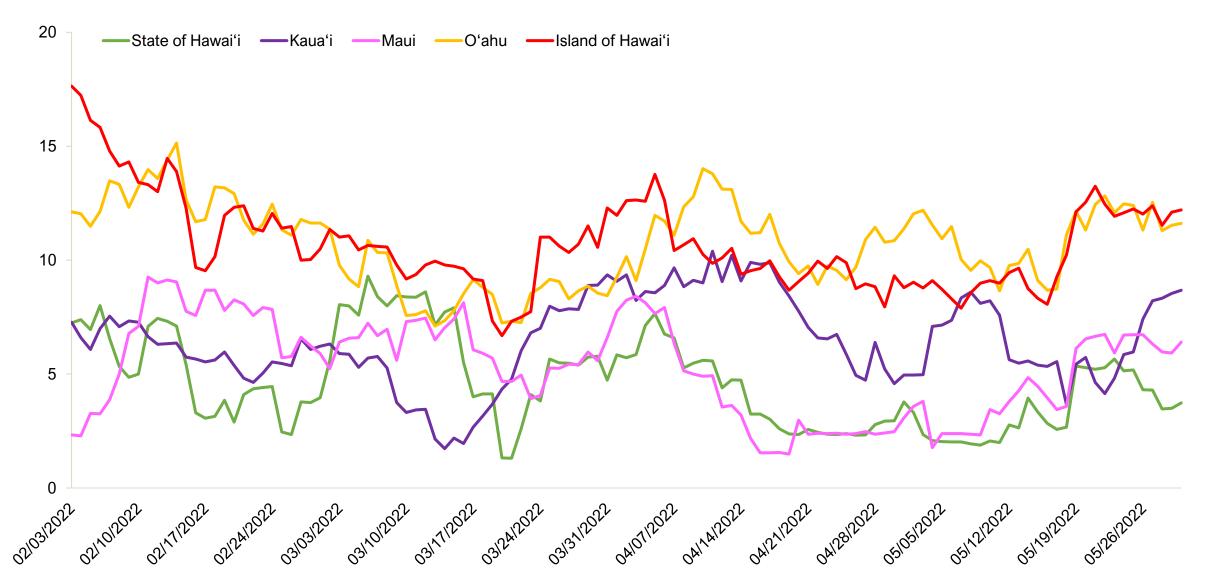
### **Canada Recommend Net Score Two-Week Moving Average**



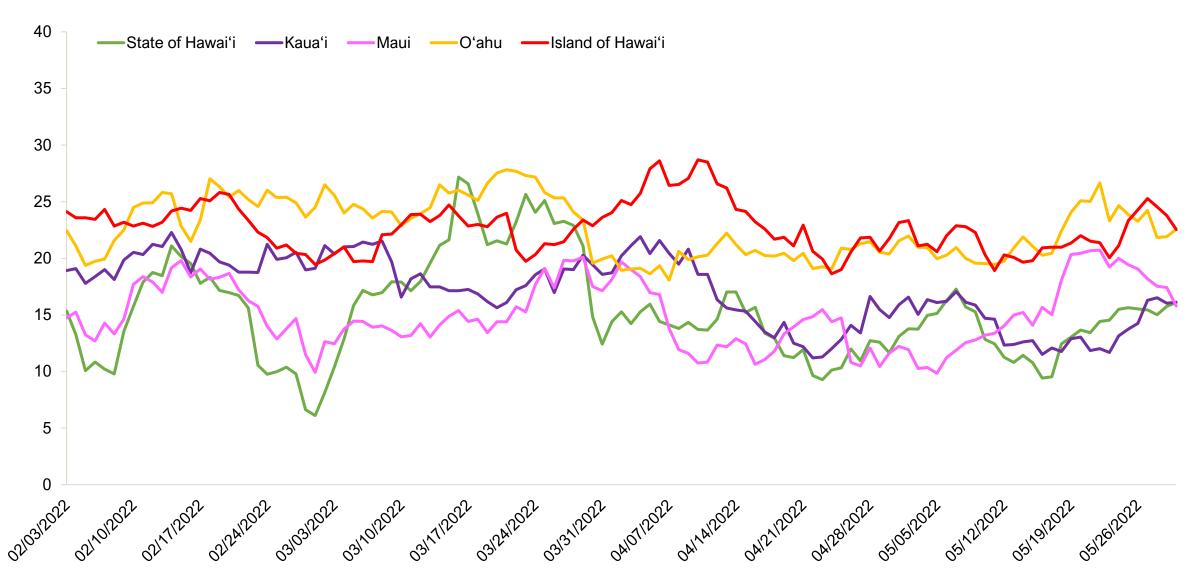
Question: (Net) Which of the following destinations would you RECOMMEND to a friend or colleague? / And which of the following destinations would you tell a friend or colleague to AVOID?

31

#### **Canada Word of Mouth Exposure (% Yes) Two-Week Moving Average**

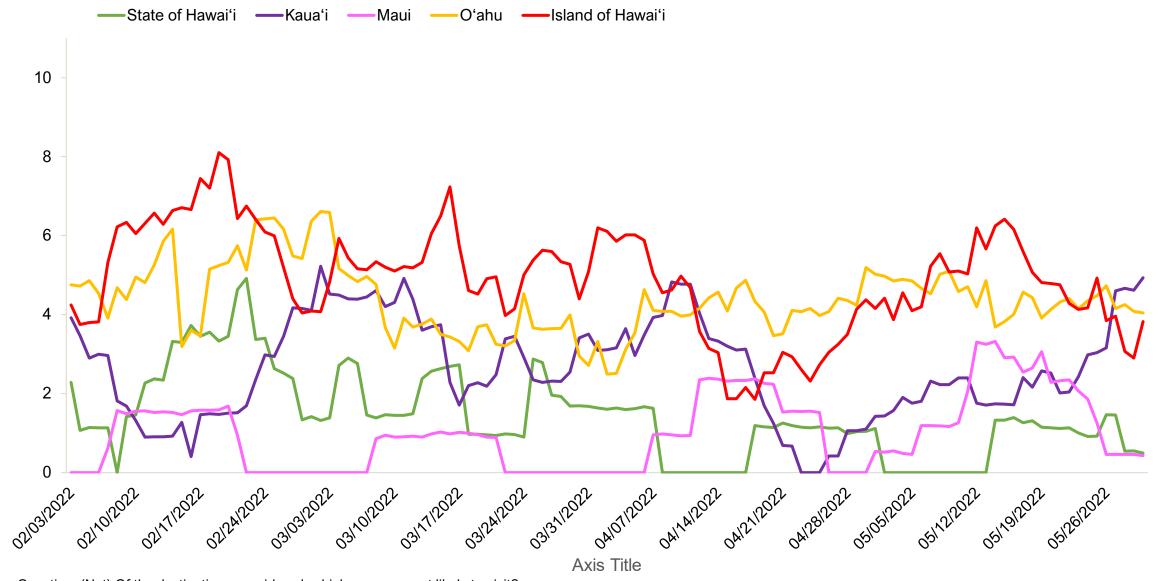


## **Canada Consideration (% Yes) Two-Week Moving Average**



Question: (Net) Thinking about your next vacation by air alone or with friends, family, a partner or spouse, which of the following destinations would you consider?

## **Canada Purchase Intent (% Yes) Two-Week Moving Average**



Question: (Net) Of the destinations considered, which are you most likely to visit?