## YouGov Destination Index Trends Responsible Travelers Segment

### June 6, 2022





### **YouGov Syndicated Survey**

- HTA subscribes to YouGov's BrandIndex and Profiles databases for the U.S., Japan, and Canada
- YouGov has a global consumer panel with over 11 million participants in 55 countries who take over 20 million surveys each year
- 10,000 consumers are surveyed each day
- HTA receives access to new data each week
- YouGov has daily brand tracking metrics media-focused, brand health, purchase/intent, consumer status
- Responsible Traveler Segment
  - Respondents who self-identify as responsible travelers (i.e., wellness focused, environmental impact, culturally minded)

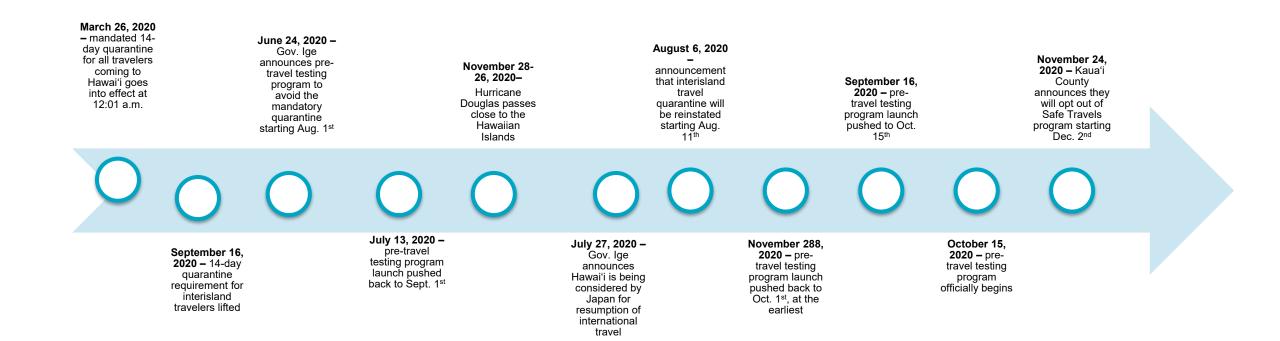


### **Destination Index**

- Metrics
  - Buzz
    - Net % of people that heard something positive about the brand in past two weeks minus % of people heard something negative about brand in past two weeks
  - Recommend
    - Net % would recommend to others minus % would tell to avoid
  - Word of Mouth Exposure
    - Yes% talked with someone about the brand (in-person, online or through social media)
  - Consideration
    - Yes% would consider purchasing a brand when next in market
  - Purchase Intent
    - Yes % most likely to visit the brand in question, of all brands considered



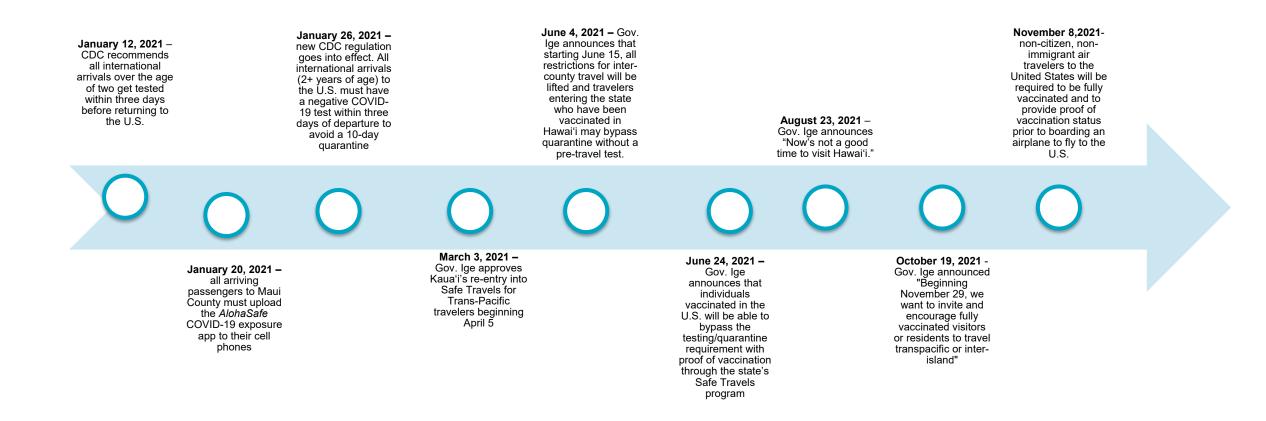
# **2020 Significant Dates**







# **2021 Significant Dates**







# **2022 Significant Dates**

March 1, 2022 – Governor Ige announces Safe Travels Program ends on March 25, 2022

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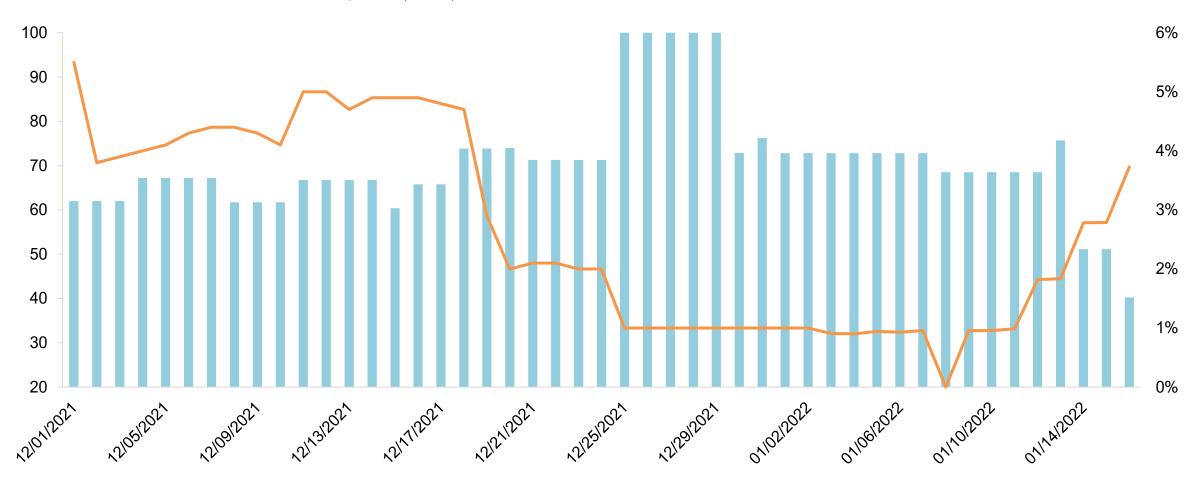
## U.S. Destination Index Trends Responsible Travelers Segment O'ahu





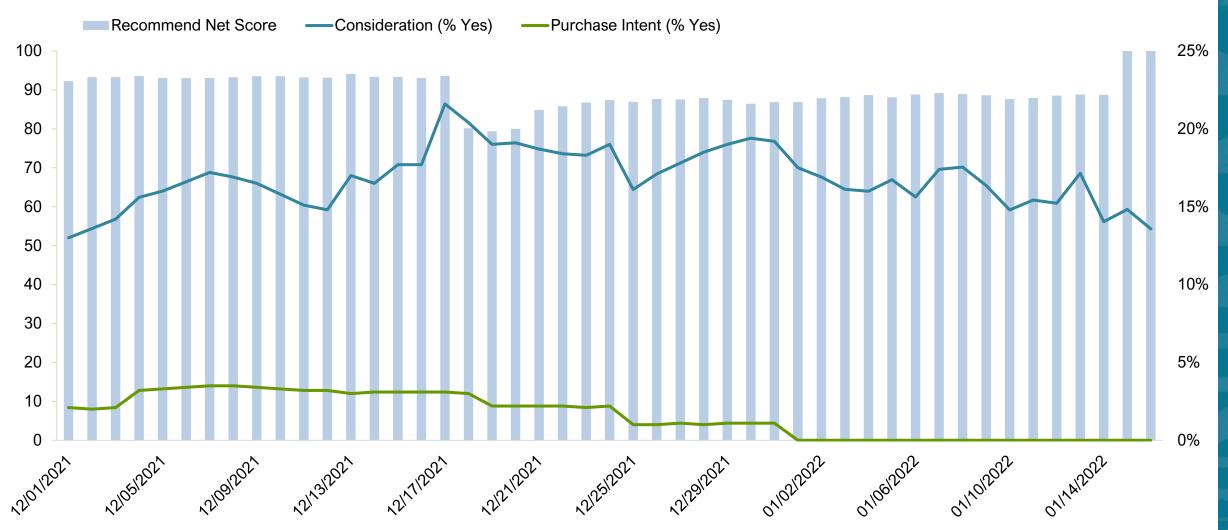
#### O'ahu – Buzz Net Score and Word of Mouth Exposure (% Yes) U.S. Four-Week Moving Average

Buzz Net Score — Word of Mouth Exposure (% Yes)



Buzz Question: (Net) Over the PAST TWO WEEKS, which of the following destinations have you heard something POSITIVE about (whether in the news, through advertising, or talking to friends and family)? / Now which of the following have you heard something NEGATIVE about over the PAST TWO WEEKS?

#### O'ahu – Recommend Net Score, Consideration (% Yes), Purchase Intent (% Yes) U.S. Four-Week Moving Average

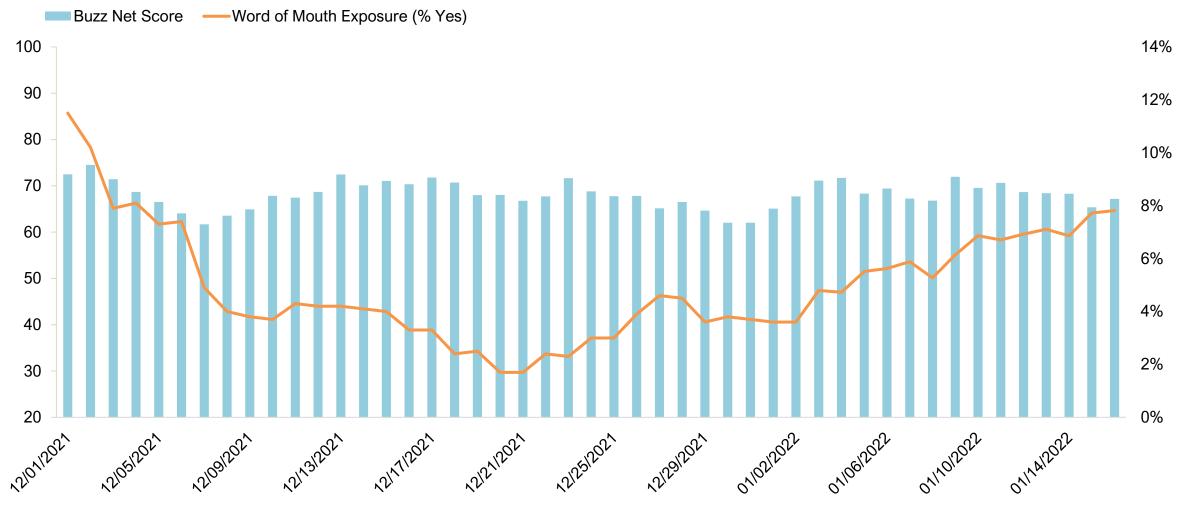


## U.S. Destination Index Trends Responsible Travelers Segment Maui



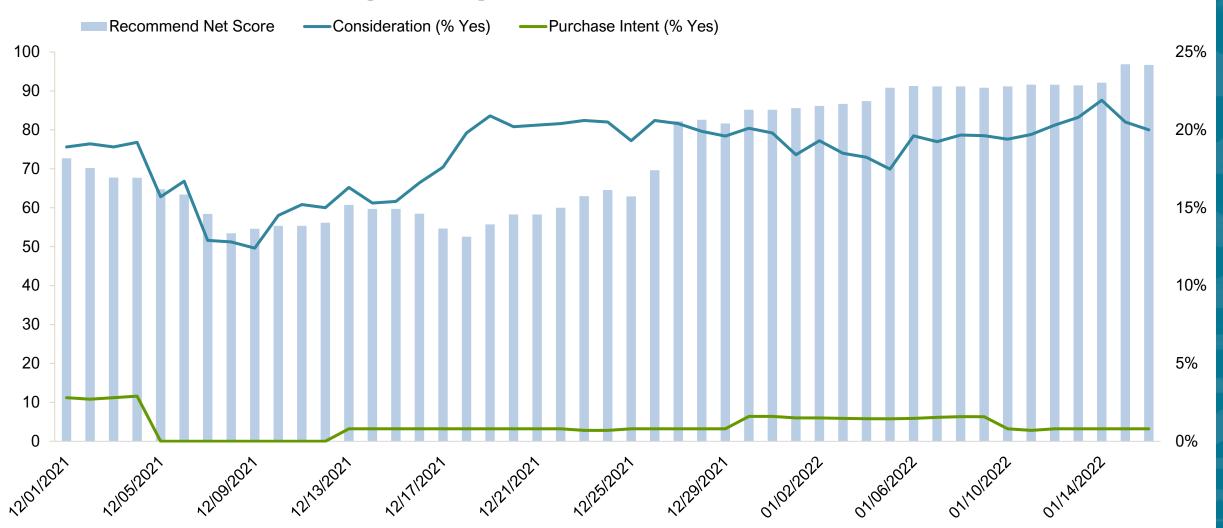


#### Maui – Buzz Net Score and Word of Mouth Exposure (% Yes) U.S. Four-Week Moving Average



Buzz Question: (Net) Over the PAST TWO WEEKS, which of the following destinations have you heard something POSITIVE about (whether in the news, through advertising, or talking to friends and family)? / Now which of the following have you heard something NEGATIVE about over the PAST TWO WEEKS?

#### Maui – Recommend Net Score, Consideration (% Yes), Purchase Intent (% Yes) U.S. Four-Week Moving Average

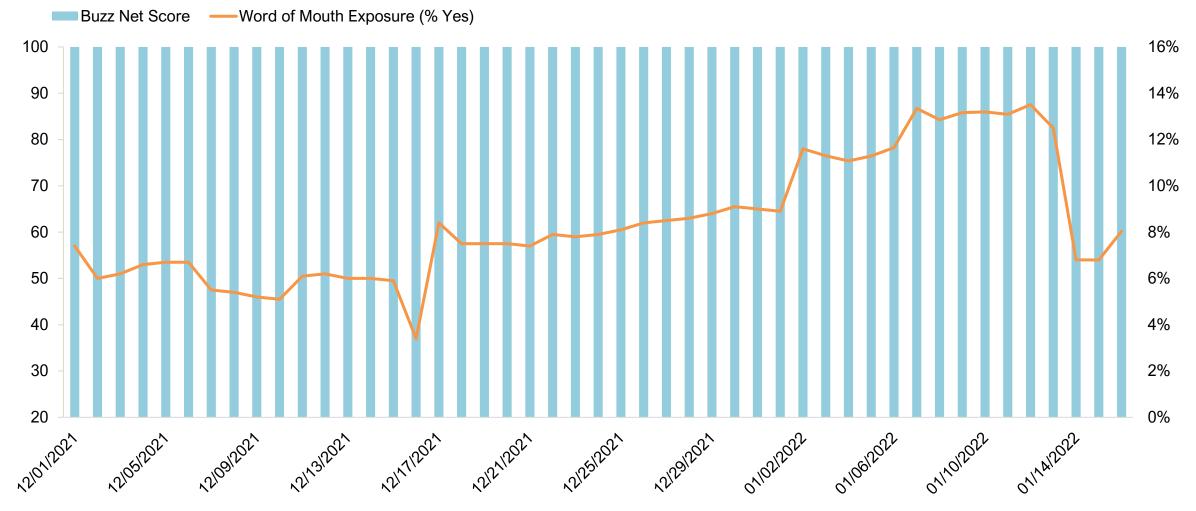


## U.S. Destination Index Trends Responsible Travelers Segment Kaua'i





#### Kaua'i – Buzz Net Score and Word of Mouth Exposure (% Yes) U.S. Four-Week Moving Average



**Buzz Question**: (Net) Over the PAST TWO WEEKS, which of the following destinations have you heard something POSITIVE about (whether in the news, through advertising, or talking to friends and family)? / Now which of the following have you heard something NEGATIVE about over the PAST TWO WEEKS?

#### Kaua'i – Recommend Net Score, Consideration (% Yes), Purchase Intent (% Yes) U.S. Four-Week Moving Average

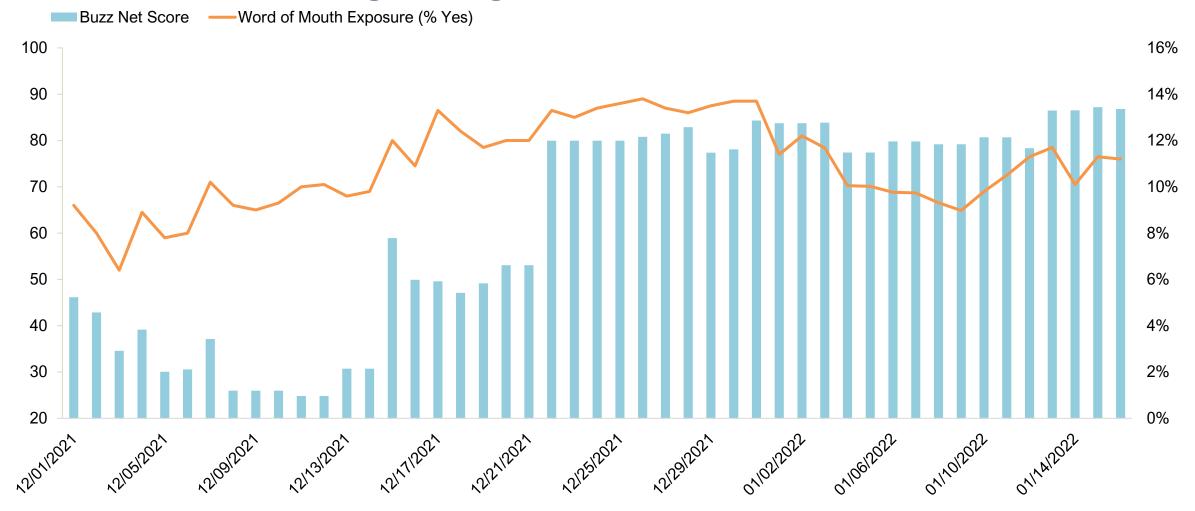


## U.S. Destination Index Trends Responsible Travelers Segment Island of Hawai'i





#### Island of Hawai'i – Buzz Net Score and Word of Mouth Exposure (% Yes) U.S. Four-Week Moving Average



**Buzz Question**: (Net) Over the PAST TWO WEEKS, which of the following destinations have you heard something POSITIVE about (whether in the news, through advertising, or talking to friends and family)? / Now which of the following have you heard something NEGATIVE about over the PAST TWO WEEKS?

#### Island of Hawai'i – Recommend Net Score, Consideration (% Yes), Purchase Intent (% Yes) U.S. Four-Week Moving Average

