TRAVEL AGENCY BOOKING TRENDS

JULY 11, 2022





AUTHORITY

Global Agency Pro

- HTA subscribes to Global Agency Pro, an online travel distribution system consisting of Travel Agency data.
- Global Agency Pro provides access to over 90% of the world's Travel Agency airline transactions.
- The database consists of five years of historical ticketing data and one year of advance purchase data.
- The information is updated daily with a recency of two days prior to current date.





Global Agency Pro Index

Bookings

 Net sum of the number of visitors (i.e., excluding Hawai'i residents and inter-island travelers) from Sales transactions counted, including Exchanges and Refunds.

Booking Date

 The date on which the ticket was purchased by the passenger. Also known as the Sales Date.

Travel Date

- The date on which travel is expected to take place.

Point of Origin Country

- The country which contains the airport at which the ticket started.

Travel Agency

- Travel Agency associated with the ticket is doing business (DBA).



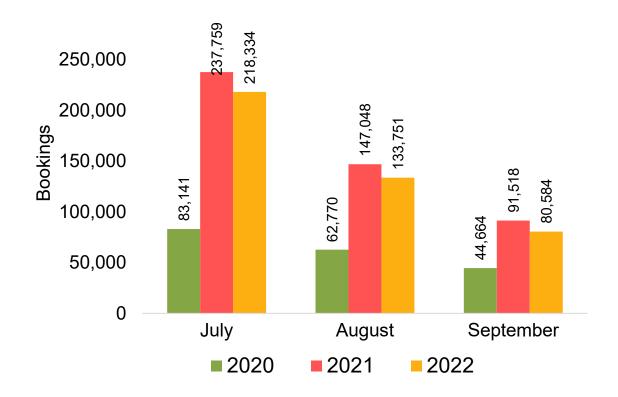
7/11/2022

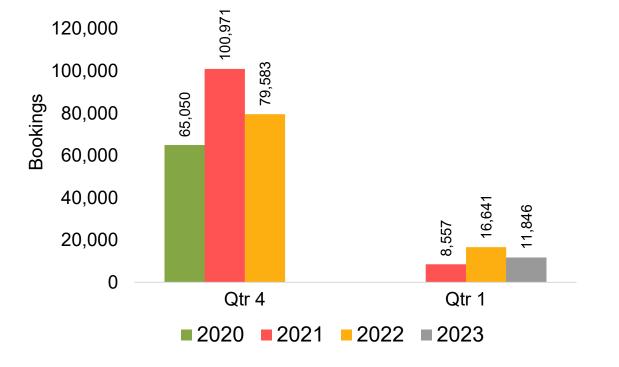


US

Travel Agency Booking Pace for Future Arrivals, by Month

Travel Agency Booking Pace for Future Arrivals, by Quarter

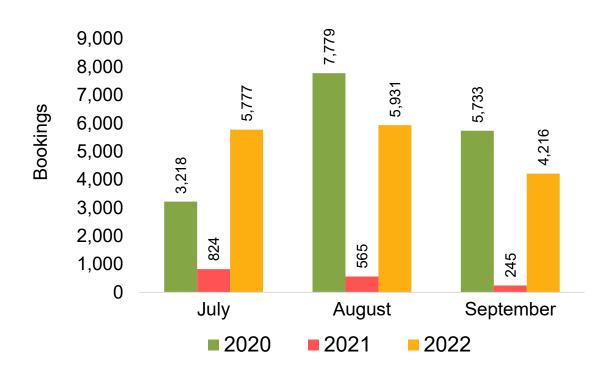




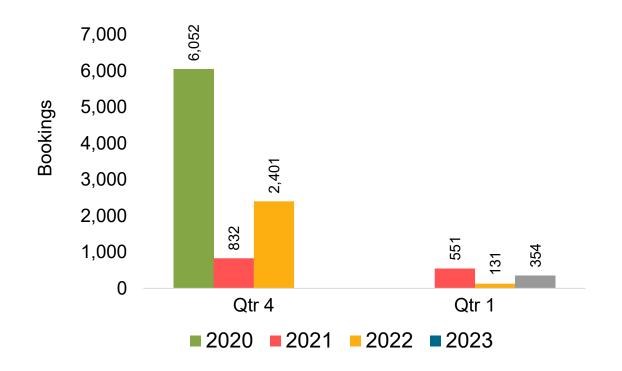
Source: Global Agency Pro as of 07/09/22



Travel Agency Booking Pace for Future Arrivals, by Month



Travel Agency Booking Pace for Future Arrivals, by Quarter

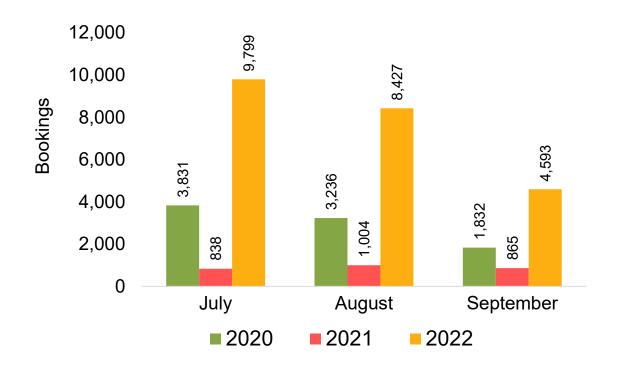


Source: Global Agency Pro as of 07/09/22

CANADA

Travel Agency Booking Pace for Future Arrivals, by Month

Travel Agency Booking Pace for Future Arrivals, by Quarter

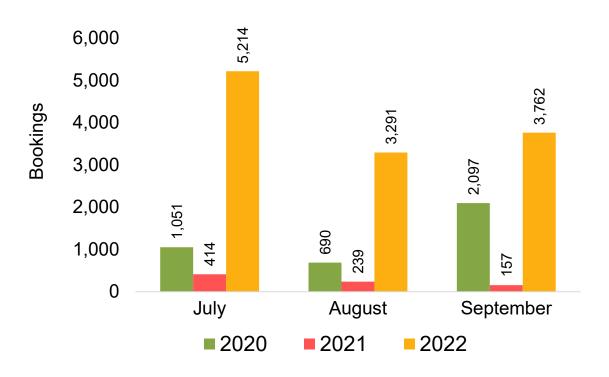




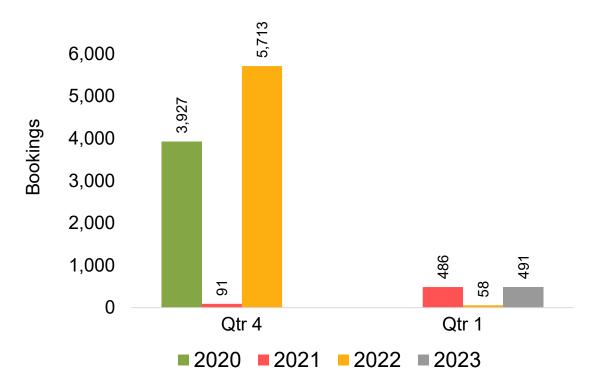
Source: Global Agency Pro as of 07/09/22

KOREA

Travel Agency Booking Pace for Future Arrivals, by Month



Travel Agency Booking Pace for Future Arrivals, by Quarter

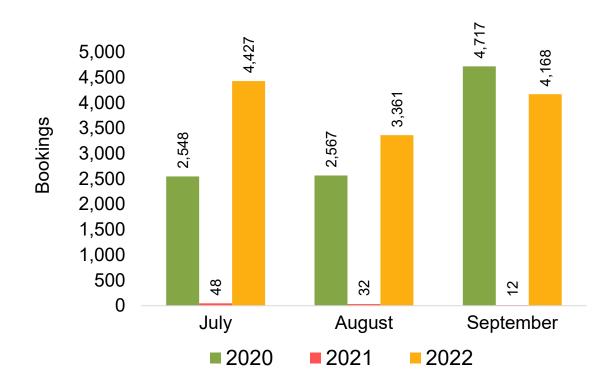


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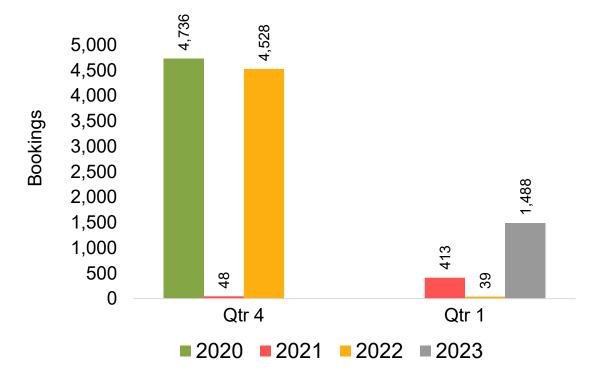
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AUSTRALIA

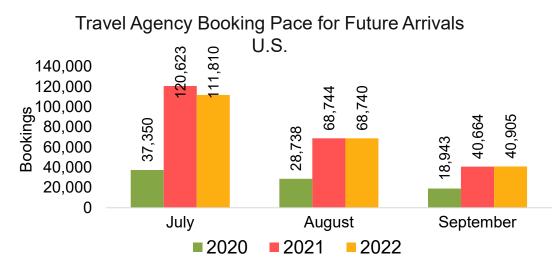
Travel Agency Booking Pace for Future Arrivals, by Month

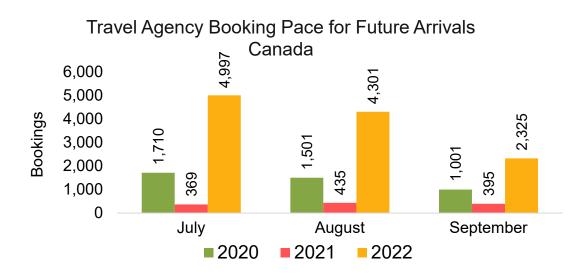


Travel Agency Booking Pace for Future Arrivals, by Quarter

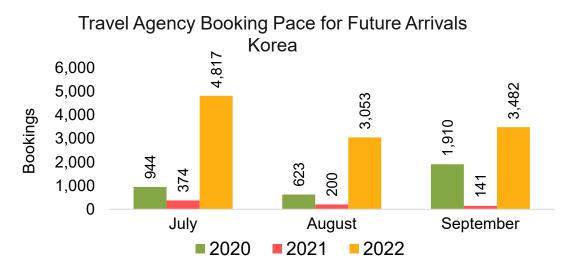


O'ahu by Month 2022

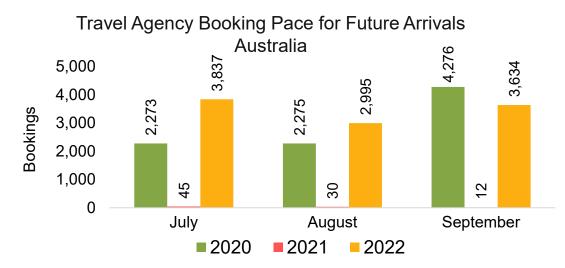




Travel Agency Booking Pace for Future Arrivals Japan Japan 8,000 5,410 5,428 5,255 ~ 3,908 6,000 Bookings 2,948 4,000 762 2,000 ဖ 218 51 0 July August September 2020 **2021 2022**

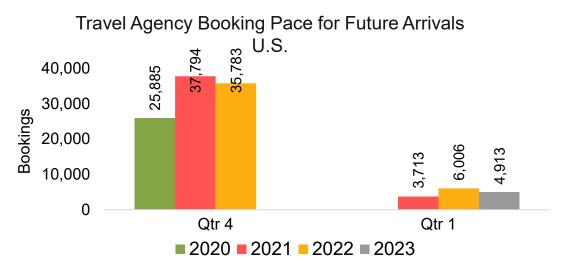


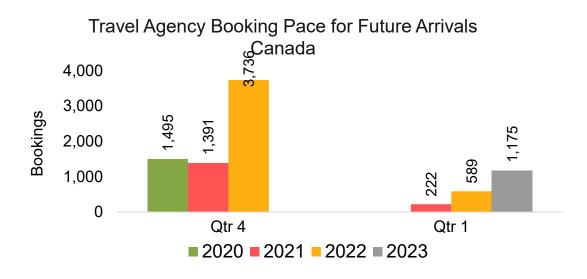
O'ahu by Month 2022 (cont.)

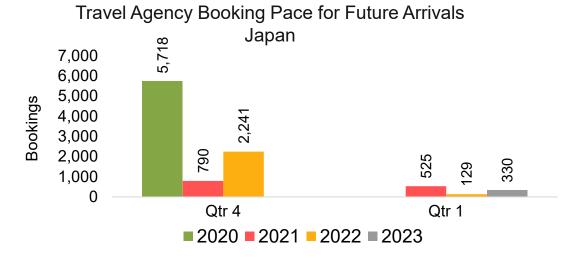


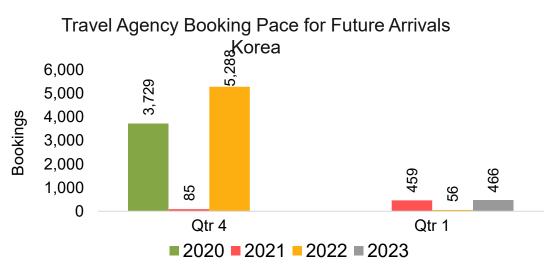
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O'ahu by Quarter 2023

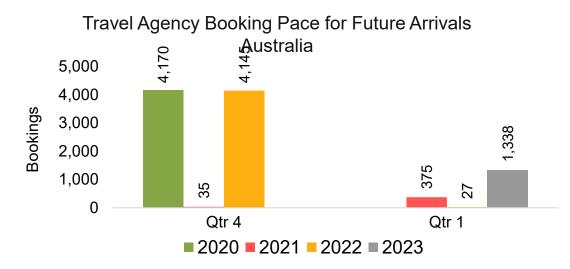






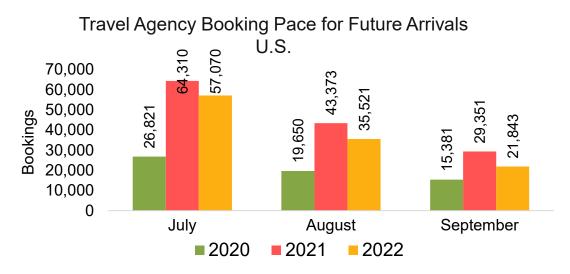


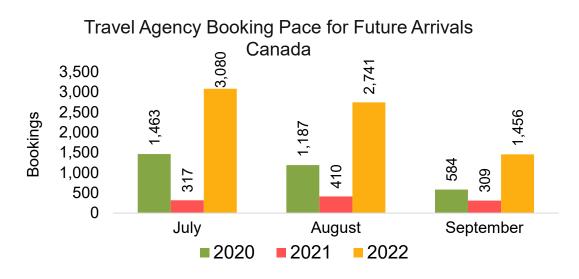
O'ahu by Quarter 2023 (cont.)



Source: Global Agency Pro as of 07/09/22

Maui by Month 2022



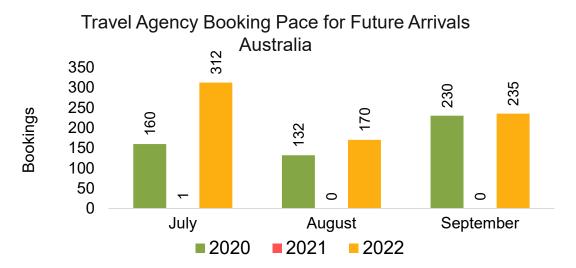


Travel Agency Booking Pace for Future Arrivals Japan \sim \sim July August September **2022**

Bookings

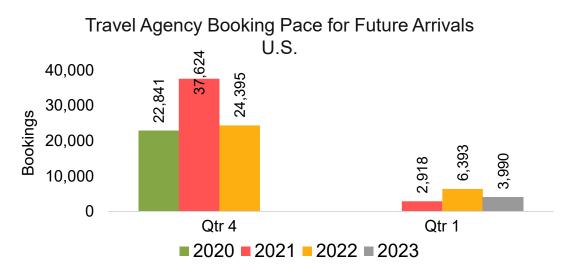


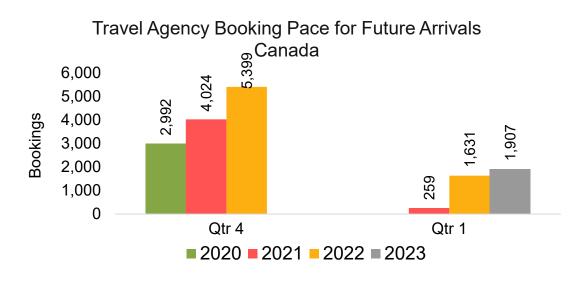
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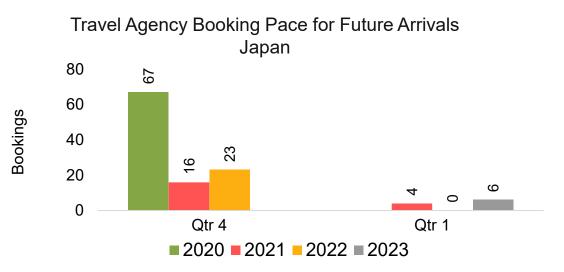


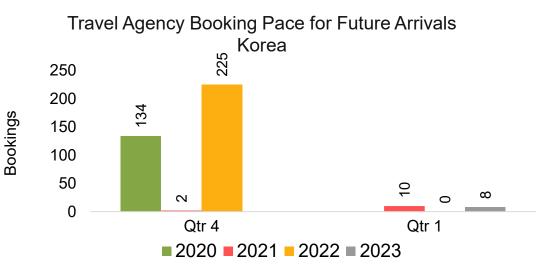
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Maui by Quarter 2023

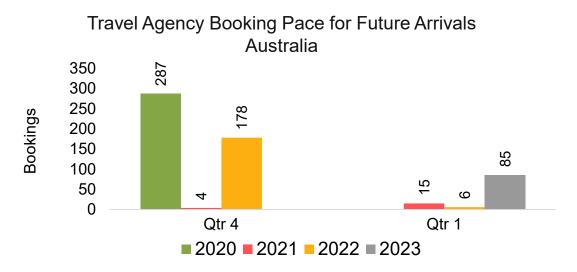






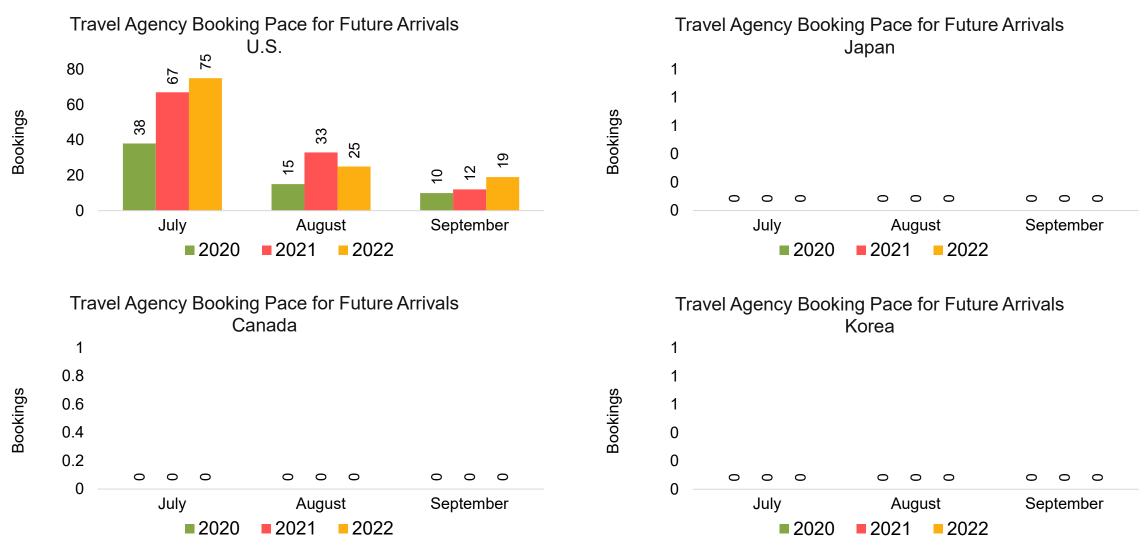


Maui by Quarter 2023 (cont.)

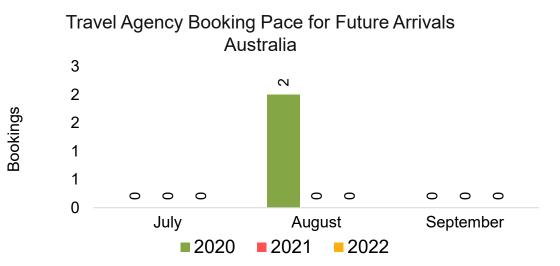




Moloka'i by Month 2022

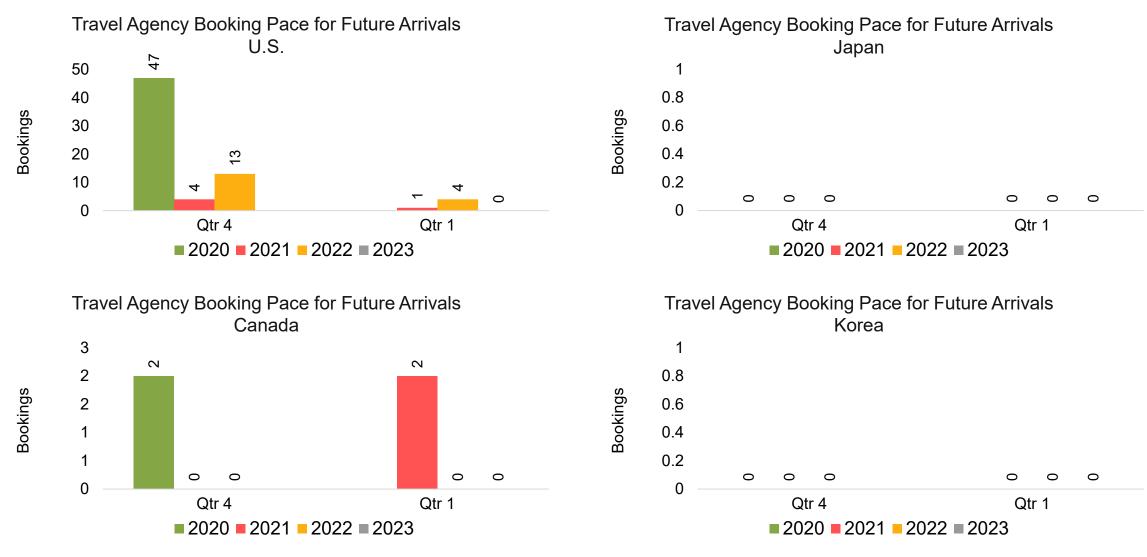


Moloka'i by Month 2022 (cont.)

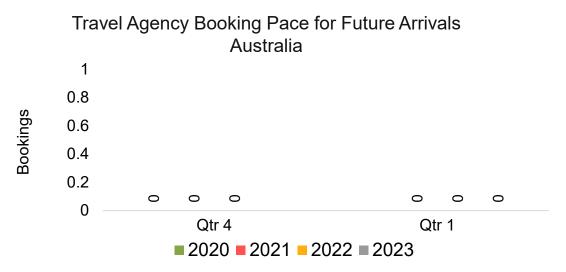


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Moloka'i by Quarter 2023



Moloka'i by Quarter 2023 (cont.)

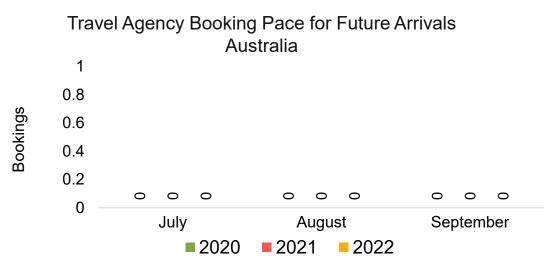


Source: Global Agency Pro as of 07/09/22

Lāna'i by Month 2022

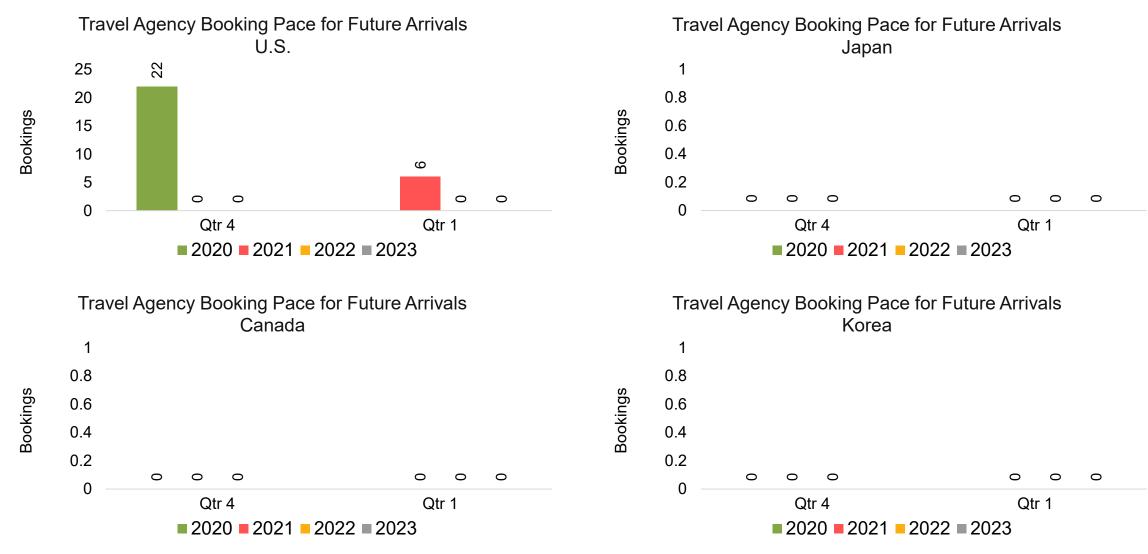


Lāna'i by Month 2022 (cont.)

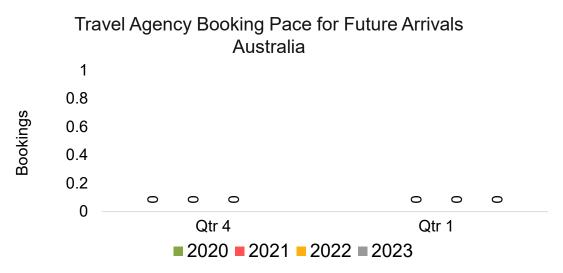


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Lāna'i by Quarter 2023

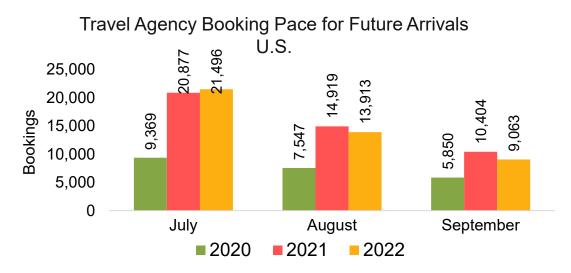


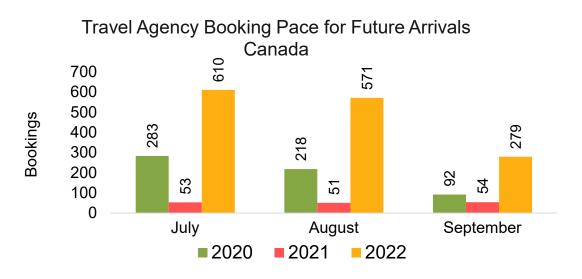
Lāna'i by Quarter 2023 (cont.)



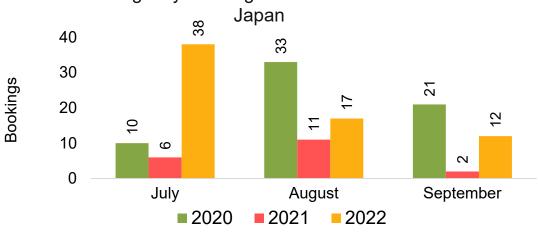
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Kaua'i by Month 2022



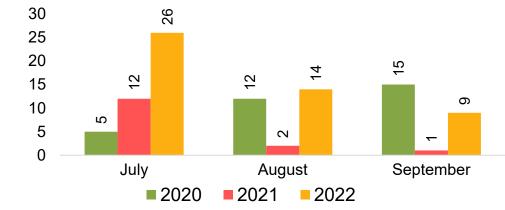


Travel Agency Booking Pace for Future Arrivals

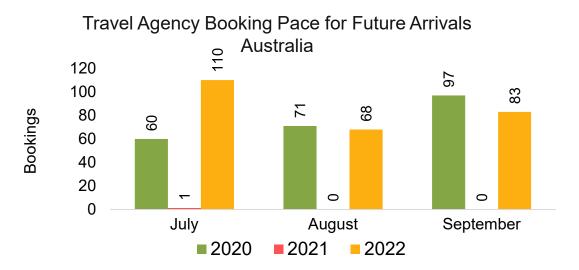


Travel Agency Booking Pace for Future Arrivals Korea

Bookings

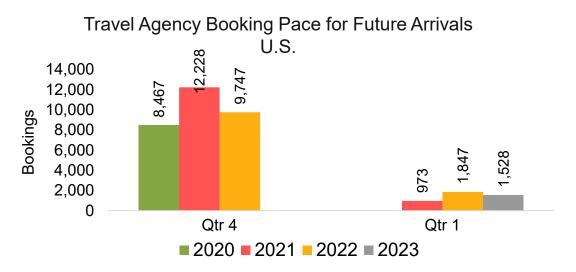


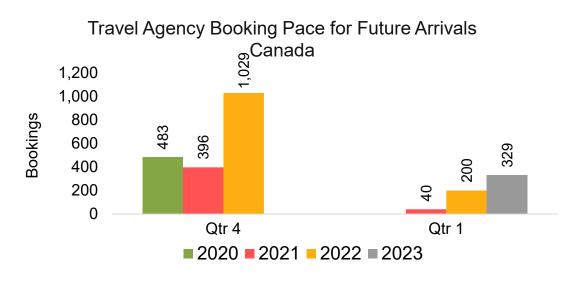
Kaua'i by Month 2022 (cont.)

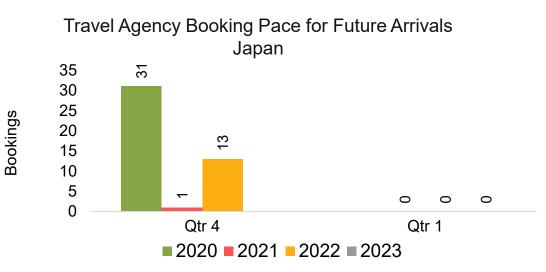


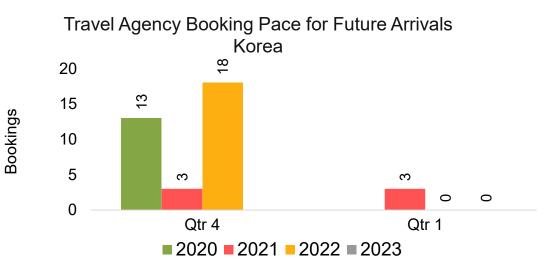
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Kaua'i by Quarter 2023

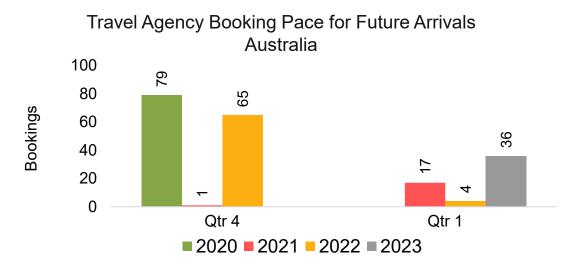






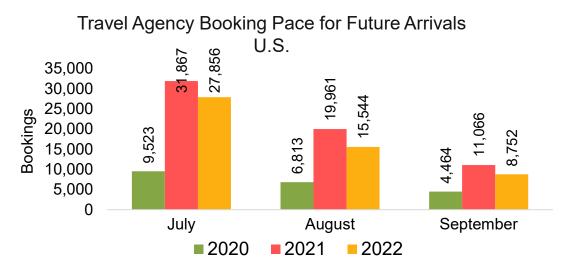


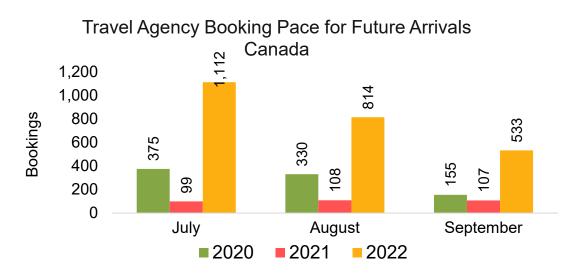
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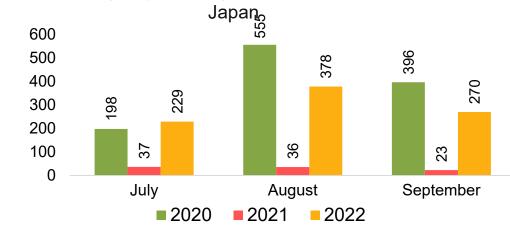
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Hawai'i Island by Month 2022

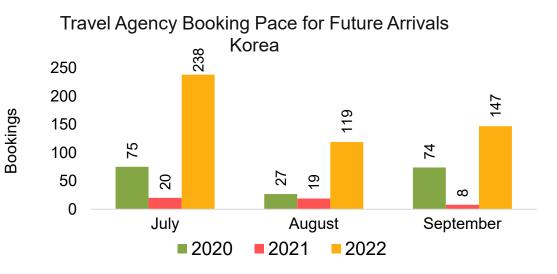




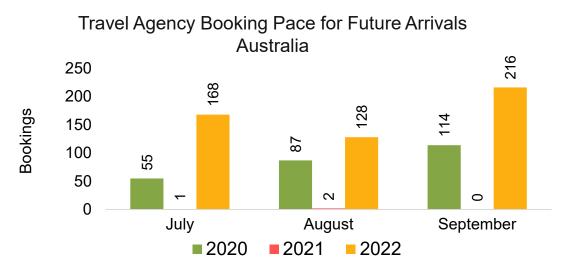
Travel Agency Booking Pace for Future Arrivals



Bookings

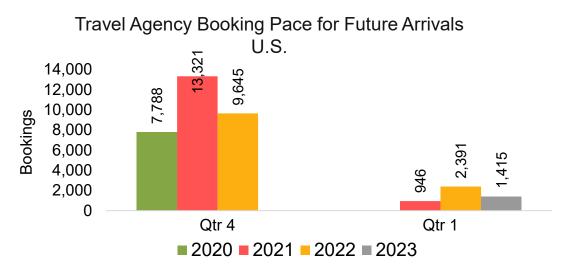


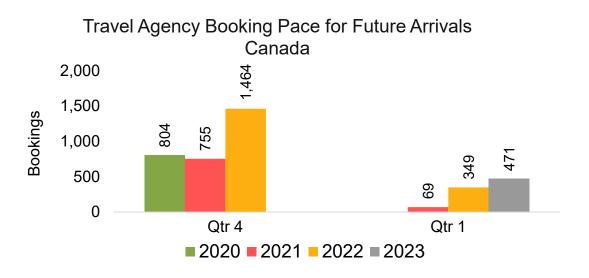
Hawai'i Island by Month 2022 (cont.)



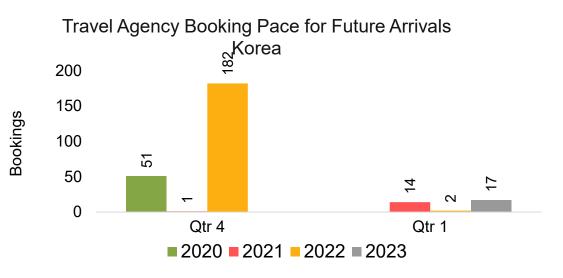
Source: Global Agency Pro as of 07/09/22

Hawai'i Island by Quarter 2023

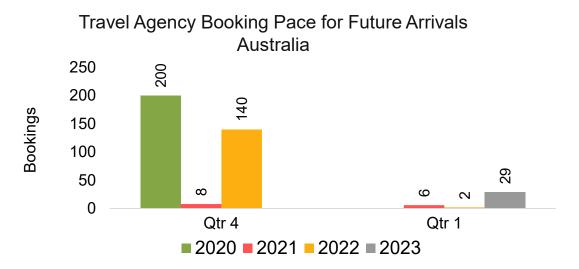




Travel Agency Booking Pace for Future Arrivals Japan 231 250 200 124 Bookings 150 100 25 50 22 28 2 0 Qtr 4 Qtr 1 ■ 2020 ■ 2021 ■ 2022 ■ 2023



Hawai'i Island by Quarter 2023 (cont.)



Source: Global Agency Pro as of 07/09/22