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# June 2022 Hawai'i Hotel Performance Report

Hawai'i hotels statewide reported stronger revenue per available room (RevPAR) and average daily rate (ADR) in June 2022 compared to June 2021. When compared to pre-pandemic June 2019, statewide ADR and RevPAR were also higher in June 2022.

According to the Hawai'i Hotel Performance Report published by the Hawai'i Tourism Authority (HTA), statewide RevPAR in June 2022 was \$297 (+17.0%), with ADR at \$392 (+18.8%) and occupancy of 75.8 percent (-1.2 percentage points) compared to June 2021 (Figure 1). Compared with June 2019, RevPAR was 26.1 percent higher, driven by higher ADR (+39.6%) which offset lower occupancy (-8.2 percentage points) (Figure 3).

The report's findings utilized data compiled by STR, Inc., which conducts the largest and most comprehensive survey of hotel properties in the Hawaiian Islands. For June, the survey included 153 properties representing 46,564 rooms, or 83.9 percent of all lodging properties with 20 rooms or more in the Hawaiian Islands, including those offering full service, limited service, and condominium hotels. Vacation rental and timeshare properties were not included in this survey.

In June 2022, passengers arriving on direct international flights through June 11 were subjected to federal U.S. entry requirements which included proof of an up-to-date vaccination document and negative COVID-19 test result taken within one day of travel, or documentation of having recovered from COVID-19 in the past 90 days, prior to their flight. This requirement was lifted on June 12, 2022. There were no travel restrictions for passengers arriving on domestic direct flights from the U.S. Mainland.

Hawai'i hotel room revenues statewide totaled \$494.2 million (+20.7% vs. 2021, +29.3% vs. 2019) in June. Room demand was 1.3 million room nights (+1.6% vs. 2021, -7.4% vs. 2019) and room supply was 1.7 million room nights (+3.2% vs. 2021, +2.6% vs. 2019) (Figure 2).

Luxury Class properties earned RevPAR of \$546 (+2.3% vs. 2021, +23.2% vs. 2019), with ADR at \$883 (+16.2% vs. 2021, +59.4% vs. 2019) and occupancy of 61.8 percent (-8.4 percentage points vs. 2021, -18.2 percentage points vs. 2019). Midscale & Economy Class properties earned RevPAR of \$178 (+19.7% vs. 2021, +29.0% vs. 2019) with ADR at \$228 (+14.7% vs. 2021, +35.0% vs. 2019) and occupancy of 78.2 percent (+3.3 percentage points vs. 2021, -3.7 percentage points vs. 2019).

Maui County hotels led the counties in June and achieved RevPAR of \$452 (+5.6% vs. 2021, +42.2% vs. 2019), with ADR at \$644 (+20.2% vs. 2021, +63.6% vs. 2019) and occupancy of 70.1 percent (-9.7 percentage points vs. 2021, -10.5 percentage points vs. 2019). Maui's luxury resort region of Wailea had RevPAR of \$658 (+8.3% vs. 2021, +17.1% vs. 2019), with ADR at \$1,025 (+27.4% vs. 2021, +66.3% vs. 2019) and occupancy of 64.1 percent (-11.3 percentage points vs. 2021, -26.9 percentage points vs. 2019). The Lahaina/Kāʻanapali/Kapalua region had RevPAR of \$422 (+11.1% vs. 2021, +56.4% vs. 2019), ADR at \$579 (+26.0% vs. 2021, +74.3% vs. 2019) and occupancy of 72.9 percent (-9.8 percentage points vs. 2021, -8.3 percentage points vs. 2019).

Kaua'i hotels earned RevPAR of \$349 (+40.1% vs. 2021, +67.4% vs. 2019), with ADR at \$418 (+28.2% vs. 2021, +49.2% vs. 2019) and occupancy of 83.4 percent (+7.0 percentage points vs. 2021, +9.1 percentage points vs. 2019).

Hotels on the island of Hawai'i reported RevPAR at \$311 (+14.2% vs. 2021, +59.5% vs. 2019), with ADR at \$411 (+18.5% vs. 2021, +65.1% vs. 2019), and occupancy of 75.7 percent (-2.9 percentage points vs. 2021, -2.7 percentage points vs. 2019). Kohala Coast hotels earned RevPAR of \$456 (+4.8% vs. 2021, +62.7% vs. 2019), with ADR at \$642 (+19.5% vs. 2021, +83.0% vs. 2019), and occupancy of 71.0 percent (-9.9 percentage points vs. 2021, -8.9 percentage points vs. 2019).

Oʻahu hotels reported RevPAR of \$219 (+28.2% vs. 2021, +2.5% vs. 2019) in June, ADR at \$284 (+25.3% vs. 2021, +16.9% vs. 2019) and occupancy of 77.1 percent (+1.7 percentage points vs. 2021, -10.8 percentage points vs. 2019). Waikīkī hotels earned RevPAR of \$208 (+25.7% vs. 2021, -0.5% vs. 2019), with ADR at \$270 (+24.0% vs. 2021, +13.6% vs. 2019) and occupancy of 77.3 percent (+1.0 percentage points vs. 2021, -11.0 percentage points vs. 2019).

#### First Half 2022

During the first half of 2022, Hawaii's hotels earned \$266 in RevPAR (+87.6% vs. 2021, +18.2% vs. 2019), with ADR at \$365 (+23.5% vs. 2021, +30.3% vs. 2019) and occupancy of 73.0 percent (+25.0 percentage points vs. 2021, -7.5 percentage points vs. 2019).

Total statewide hotel revenues for first half of 2022 were \$2.68 billion (+99.1% vs. 2021, +21.3% vs. 2019). Room supply was 10.1 million room nights (+6.1% vs. 2021, +2.6% vs. 2019), and room demand was 7.3 million room nights (+61.3% vs. 2021, -6.9% vs. 2019).

#### Comparison to Top U.S. Markets

In comparison to the top U.S. markets, the Hawaiian Islands earned the highest first half 2022 RevPAR at \$266 (+87.6%). Miami, Florida was second at \$216 (+40.4%), followed by New York, New York at \$172 (+122.5%) (Figure 19).

The Hawaiian Islands also led the U.S. markets in first half 2022 ADR at \$365 (+23.5%), followed by Miami, Florida at \$286 (+27.7%) and New York, New York at \$252 (+63.0%) (Figure 20).

In the first half of 2022, Florida destinations topped the country in occupancy with Tampa at 75.6 percent (+5.5 percentage points), followed by Miami at 74.4 percent (+6.8 percentage points), and Orlando at 73.6 percent (+20.0 percentage points). The Hawaiian Islands ranked fourth at 73.0 percent (+25.0 percentage points).

#### **Comparison to International Markets**

Hotels in the Maldives ranked highest in first half RevPAR for international "sun and sea" destinations at \$458 (+32.2%), followed by French Poynesia (\$418, +109.1%), Maui County (\$417, +65.5%), Hawai'i Island (\$308, +94.4%), and Kaua'i (\$307, +179.6%). O'ahu ranked ninth (\$185, +103.0%) (Figure 22).

Maldives led in ADR at \$685 (+4.2%), followed by French Polynesia (\$676, +5.3%) and Maui County (\$606, +25.4%). Hawai'i Island (\$404, +29.6%), Kaua'i (\$396, +52.0%), and O'ahu (\$252, +28.0%) ranked fifth, sixth, and ninth, respectively (Figure 23).

Kauai led in occupancy for "sun and sea" destinations at 77.7 percent (+35.4 percentage points), followed by Hawai'i Island (76.2%, +25.4 percentage points). O'ahu ranked fourth (73.4%, +27.1 percentage points) and Maui County ranked seventh (68.7%, +16.6 percentage points) (Figure 24).

Tables of hotel performance statistics, including data presented in the report are available for viewing online at: https://www.hawaiitourismauthority.org/research/infrastructure-research/

## About the Hawai'i Hotel Performance Report

The Hawai'i Hotel Performance Report is produced using hotel survey data compiled by STR, Inc., the largest survey of its kind in Hawai'i. The survey generally excludes properties with under 20 lodging units, such as small bed and breakfasts, youth hostels, single-family vacation rentals, cottages, individually rented vacation condominiums and sold timeshare units no longer available for hotel use. The data has been weighted both geographically and by class of property to compensate for any over and/or under representation of hotel survey participants by location and type.

For June, the survey included 153 properties representing 46,564 rooms, or 83.9 percent of all lodging properties with 20 rooms or more in the Hawaiian Islands, including full service, limited service, and condominium hotels. The June survey included 77 properties on Oʻahu representing 28,382 rooms (92.6%); 41 properties in the County of Maui, representing 9,828 rooms (74.5%); 16 properties on the island of Hawaiʻi, representing 4,889 rooms (69.5%); and 19 properties on Kauaʻi, representing 3,465 rooms (75.0%).

### **About the Hawai'i Tourism Authority**

The Hawai'i Tourism Authority is the state agency responsible for holistically managing tourism in a sustainable manner consistent with community desires, economic goals, cultural values, preservation of natural resources, and visitor industry needs. HTA works with the community and industry to *Mālama Ku'u Home* – care for our beloved home. For more information about HTA, visit <a href="https://www.hawaiitourismauthority.org">www.hawaiitourismauthority.org</a> or follow @HawaiiHTA on <a href="facebook">Facebook</a>, <a href="Instagram">Instagram</a>, and <a href="Twitter">Twitter</a>.

Figure 1: Hawai'i Hotel Performance June 2022

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		Occupanc	•	Aver	age Daily Ra	ate		RevPAR	
			Percentage			%			%
	2022	2021	Pt. Change	2022	2021	Change	2022	2021	Change
	2022	2021	Change	2022	2021	Change	2022	2021	Change
State of Hawai'i	75.8%	76.9%	-1.2%	\$391.73	\$329.85	18.8%	\$296.85	\$253.79	17.0%
Luxury Class	61.8%	70.2%	-8.4%	\$883.09	\$760.24	16.2%	\$545.85	\$533.76	2.3%
Upper Upscale Class	79.6%	79.4%	0.2%	\$374.66	\$304.11	23.2%	\$298.11	\$241.34	23.5%
Upscale Class	79.6%	79.2%	0.4%	\$273.38	\$224.33	21.9%	\$217.50	\$177.61	22.5%
Upper Midscale Class	72.3%	73.2%	-0.8%	\$244.02	\$220.65	10.6%	\$176.52	\$161.49	9.3%
Midscale & Economy Class	78.2%	74.9%	3.3%	\$228.16	\$198.98	14.7%	\$178.39	\$148.97	19.7%
Oʻahu	77.1%	75.4%	1.7%	\$284.03	\$226.72	25.3%	\$218.99	\$170.87	28.2%
Waikīkī	77.3%	76.3%	1.0%	\$269.72	\$217.48	24.0%	\$208.38	\$165.83	25.7%
Other Oʻahu	76.2%	70.1%	6.1%	\$365.84	\$286.93	27.5%	\$278.78	\$201.02	38.7%
Oʻahu Luxury	58.8%	64.1%	-5.3%	\$670.27	\$577.45	16.1%	\$393.83	\$370.18	6.4%
Oʻahu Upper Upscale	79.4%	77.1%	2.3%	\$295.20	\$238.42	23.8%	\$234.51	\$183.93	27.5%
Oʻahu Upscale	84.6%	79.4%	5.2%	\$221.62	\$183.52	20.8%	\$187.44	\$145.66	28.7%
Oʻahu Upper Midscale	71.5%	68.9%	2.7%	\$181.24	\$148.15	22.3%	\$129.66	\$102.03	27.1%
Oʻahu Midscale & Economy	76.6%	73.0%	3.6%	\$164.52	\$141.12	16.6%	\$126.01	\$103.01	22.3%
Maui County	70.1%	79.7%	-9.7%	\$644.48	\$536.17	20.2%	\$451.70	\$427.58	5.6%
Wailea	64.1%	75.4%	-11.3%	\$1,025.48	\$805.21	27.4%	\$657.67	\$607.00	8.3%
Lahaina/Kāʻanapali/Kapalua	72.9%	82.7%	-9.8%	\$579.32	\$459.82	26.0%	\$422.48	\$380.33	11.1%
Other Maui County	66.8%	76.3%	-9.4%	\$726.24	\$633.29	14.7%	\$485.29	\$483.00	0.5%
Maui County Luxury	57.3%	70.0%	-12.7%	\$1,147.13	\$901.64	27.2%	\$656.97	\$630.87	4.1%
Maui County Upper Upscale & Upscale	75.8%	84.1%	-8.3%	\$535.37	\$420.71	27.3%	\$405.82	\$353.83	14.7%
Island of Hawaiʻi	75.7%	78.6%	-2.9%	\$411.24	\$346.97	18.5%	\$311.41	\$272.78	14.2%
Kohala Coast	71.0%	80.9%	-9.9%	\$642.29	\$537.56	19.5%	\$455.83	\$434.80	4.8%
Kauaʻi	83.4%	76.3%	7.0%	\$418.44	\$326.29	28.2%	\$348.81	\$249.00	40.1%

Source: STR, Inc. © Copyright 2022 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 2: Hawai'i Hotel Performance by Measure June 2022

		Supply (thousands)	%		<b>Demand</b> (thousands)	) %		Revenu (millions	
	2022	2021	Change	2022	2021	Change	2022	2021	% Change
State of Hawai'i	1,664.7	1,613.2	3.2%	1,261.5	1,241.2	1.6%	494.2	409.4	20.7%
Oʻahu	919.2	873.5	5.2%	708.7	658.3	7.7%	201.3	149.3	34.9%
Waikīkī	780.7	748.5	4.3%	603.2	570.8	5.7%	162.7	124.1	31.1%
Maui County Wailea	395.9 87.7	397.9 87.6	-0.5% 0.0%	277.5 56.2	317.3 66.1	-12.6% -14.9%	178.8 57.7	170.1 53.2	5.1% 8.4%
Vvallea Lahaina/Kāʻanapali/ Kapalua	211.7	214.8	-1.4%	154.4	177.6	-13.1%	89.5	81.7	9.5%
Island of Hawaiʻi	211.1	207.1	1.9%	159.8	162.8	-1.9%	65.7	56.5	16.3%
Kohala Coast	89.3	88.7	0.6%	63.4	71.8	-11.7%	40.7	38.6	5.5%
Kauaʻi	138.5	134.7	2.8%	115.5	102.8	12.3%	48.3	33.5	44.0%

Figure 3: Hawai'i Hotel Performance June 2022 vs. 2019

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		Occupan	су %	Aver	age Daily R			RevPAR	
			Percentage			%			%
	2022	2019	Pt. Change	2022	2019	Change	2022	2019	Change
State of Hawai'i	75.8%	83.9%	-8.2%	\$391.73	\$280.51	39.6%	\$296.85	\$235.44	26.1%
Luxury Class	61.8%	80.0%	-18.2%	\$883.09	\$553.86	59.4%	\$545.85	\$443.10	23.2%
Upper Upscale Class	79.6%	86.6%	-7.1%	\$374.66	\$281.87	32.9%	\$298.11	\$244.19	22.1%
Upscale Class	79.6%	81.2%	-1.7%	\$273.38	\$206.74	32.2%	\$217.50	\$167.94	29.5%
Upper Midscale Class	72.3%	86.5%	-14.2%	\$244.02	\$166.74	46.4%	\$176.52	\$144.23	22.4%
Midscale & Economy Class	78.2%	81.9%	-3.7%	\$228.16	\$168.95	35.0%	\$178.39	\$138.34	29.0%
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Oʻahu	77.1%	87.9%	-10.8%	\$284.03	\$242.90	16.9%	\$218.99	\$213.63	2.5%
Waikīkī	77.3%	88.2%	-11.0%	\$269.72	\$237.35	13.6%	\$208.38	\$209.37	-0.5%
Other Oʻahu	76.2%	86.4%	-10.2%	\$365.84	\$277.10	32.0%	\$278.78	\$239.33	16.5%
Oʻahu Luxury	58.8%	79.6%	-20.9%	\$670.27	\$478.26	40.1%	\$393.83	\$380.74	3.4%
Oʻahu Upper Upscale	79.4%	89.3%	-9.9%	\$295.20	\$268.33	10.0%	\$234.51	\$239.72	-2.2%
Oʻahu Upscale	84.6%	89.3%	-4.7%	\$221.62	\$198.72	11.5%	\$187.44	\$177.48	5.6%
Oʻahu Upper Midscale	71.5%	87.2%	-15.7%	\$181.24	\$162.77	11.3%	\$129.66	\$141.95	-8.7%
Oʻahu Midscale & Economy	76.6%	88.8%	-12.2%	\$164.52	\$142.58	15.4%	\$126.01	\$126.64	-0.5%
Maui County	70.1%	80.6%	-10.5%	\$644.48	\$393.97	63.6%	\$451.70	\$317.57	42.2%
Wailea	64.1%	91.1%	-26.9%	\$1,025.48	\$616.71	66.3%	\$657.67	\$561.61	17.1%
Lahaina/Kāʻanapali/Kapalua	72.9%	81.2%	-8.3%	\$579.32	\$332.40	74.3%	\$422.48	\$270.05	56.4%
Other Maui County	66.8%	79.8%	-13.0%	\$726.24	\$473.97	53.2%	\$485.29	\$378.22	28.3%
Maui County Luxury	57.3%	85.1%	-27.9%	\$1,147.13	\$549.93	108.6%	\$656.97	\$468.15	40.3%
Maui County Upper Upscale	75.8%	81.0%	-5.2%	\$535.37	\$311.71	71.8%	\$405.82	\$252.50	60.7%
& Upscale									
Island of Hawai'i	75.7%	78.4%	-2.7%	\$411.24	\$249.05	65.1%	\$311.41	\$195.25	59.5%
Kohala Coast	71.0%	79.8%	-8.9%	\$642.29	\$350.89	83.0%	\$455.83	\$280.11	62.7%
Kauaʻi	83.4%	74.3%	9.1%	\$418.44	\$280.48	49.2%	\$348.81	\$208.42	67.4%

Source: STR, Inc. © Copyright 2022 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 4: Hawai'i Hotel Performance by Measure June 2022 vs. 2019

		Supply (thousands)	%		<b>Demand</b> (thousands)	%		Revenue (millions)	%
	2022	2019	Change	2022	2019	Change	2022	2019	Change
State of Hawaiʻi	1,664.7	1,622.8	2.6%	1,261.5	1,362.1	-7.4%	494.2	382.1	29.3%
Oʻahu	919.2	910.4	1.0%	708.7	800.7	-11.5%	201.3	194.5	3.5%
Waikīkī	780.7	781.0	0.0%	603.2	688.9	-12.4%	162.7	163.5	-0.5%
Maui County	395.9	381.8	3.7%	277.5	307.7	-9.8%	178.8	121.2	47.5%
Wailea Lahaina/Kāʻanapali/	87.7	65.8	33.2%	56.2	59.9	-6.2%	57.7	37.0	56.0%
Kapalua	211.7	214.1	-1.1%	154.4	173.9	-11.2%	89.5	57.8	54.8%
Island of Hawaiʻi	211.1	194.2	8.7%	159.8	152.2	5.0%	65.7	37.9	73.3%
Kohala Coast	89.3	90.0	-0.8%	63.4	71.4	-11.2%	40.7	25.1	62.3%
Kauaʻi	138.5	136.4	1.5%	115.5	101.4	13.9%	48.3	28.4	69.9%

Figure 5: Hawai'i Hotel Performance Year-to-Date June 2022

			Oter i eric						
		Occupancy		Aver	age Daily R	ate		RevPAR	
			Percentage Pt.			%			%
	2022	2021	Change	2022	2021	Change	2022	2021	Change
State of Hawaiʻi	73.0%	48.0%	25.0%	\$364.75	\$295.45	23.5%	\$266.16	\$141.86	87.6%
Luxury Class	59.6%	43.1%	16.5%	\$834.02	\$730.91	14.1%	\$496.88	\$315.08	57.7%
Upper Upscale Class	75.7%	46.7%	29.0%	\$339.29	\$274.11	23.8%	\$256.68	\$127.94	100.6%
Upscale Class	76.5%	51.1%	25.4%	\$257.56	\$194.23	32.6%	\$196.98	\$99.25	98.5%
Upper Midscale Class	71.7%	51.2%	20.5%	\$237.06	\$195.36	21.3%	\$170.02	\$99.97	70.1%
Midscale & Economy Class	78.5%	51.7%	26.8%	\$219.54	\$173.29	26.7%	\$172.36	\$89.62	92.3%
Oʻahu	73.4%	46.3%	27.1%	\$252.17	\$196.94	28.0%	\$185.03	\$91.15	103.0%
Waikīkī	73.4%	45.5%	28.2%	\$238.01	\$188.03	26.6%	\$175.42	\$85.55	105.0%
	71.5%	51.4%	20.2%	\$334.38	\$247.95	34.9%	\$239.17	\$127.37	87.8%
Other Oʻahu	52.1%	35.6%	16.6%	\$631.48	\$542.45	16.4%	\$329.17	\$192.92	70.7%
Oʻahu Luxury Oʻahu Upper Upscale	75.6%	42.6%	33.0%	\$259.01	\$215.39	20.2%	\$195.69	\$91.67	113.5%
Oʻahu Upscale	80.4%	54.4%	26.0%	\$201.56	\$161.26	25.0%	\$161.96	\$87.66	84.8%
Oʻahu Upper Midscale	69.5%	48.9%	20.6%	\$160.75	\$129.46	24.2%	\$101.90	\$63.28	76.6%
O'ahu Midscale & Economy	76.0%	54.9%	21.1%	\$150.75	\$129.40	30.0%	\$114.29	\$63.48	80.0%
O and Midscale & Economy	70.076	34.970	21.170	φ130.33	φ113.09	30.070	φ114.29	φ03.40	00.070
Maui County	68.7%	52.1%	16.6%	\$606.36	\$483.36	25.4%	\$416.78	\$251.77	65.5%
Wailea	63.7%	47.8%	15.9%	\$933.32	\$774.84	20.5%	\$594.07	\$370.35	60.4%
Lahaina/Kāʻanapali/Kapalua	70.5%	51.9%	18.6%	\$535.77	\$405.18	32.2%	\$377.84	\$210.38	79.6%
Other Maui County	66.6%	52.3%	14.4%	\$693.55	\$575.79	20.5%	\$462.23	\$301.03	53.5%
Maui County Luxury	57.7%	45.3%	12.4%	\$1,035.13	\$852.16	21.5%	\$597.01	\$386.14	54.6%
Maui County Upper	72.8%	54.2%	18.6%	\$492.70	\$365.52	34.8%	\$358.64	\$198.15	81.0%
Upscale & Upscale									
Island of Hawai'i	76.2%	50.8%	25.4%	\$404.44	\$312.13	29.6%	\$307.98	\$158.41	94.4%
Kohala Coast	73.1%	54.1%	19.0%	\$633.67	\$469.27	35.0%	\$463.09	\$253.73	82.5%
Kauaʻi	77.7%	42.2%	35.4%	\$395.58	\$260.17	52.0%	\$307.28	\$109.89	179.6%

Source: STR, Inc. © Copyright 2022 Hawai'i Tourism Authority

Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 6: Hawai'i Hotel Performance by Measure Year-to-Date June 2022

	Supply (thousands)			<b>Demand</b> (thousands)				
2022	2021	% Change	2022	2021	% Change	2022	2021	% Change
10,052.3	9,471.3	6.1%	7,335.3	4,547.5	61.3%	2,675.5	1,343.6	99.1%
5,544.3	5,110.5	8.5%	4,068.2	2,365.3	72.0%	1,025.9	465.8	120.2%
4,708.6	4,426.2	6.4%	3,470.5	2,013.8	72.3%	826.0	378.7	118.1%
2,406.7	2,386.1	0.9%	1,654.3	1,242.9	33.1%	1,003.1	600.8	67.0%
528.9	513.2	3.1%	336.6	245.3	37.2%	314.2	190.1	65.3%
1,296.2	1,296.8	0.0%	914.1	673.3	35.8%	489.8	272.8	79.5%
1,271.0	1,236.6	2.8%	967.9	627.6	54.2%	391.5	195.9	99.8%
535.9	535.0	0.2%	391.7	289.3	35.4%	248.2	135.8	82.8%
830.3	738.1	12.5%	645.0	311.8	106.9%	255.1	81.1	214.6%
	10,052.3 5,544.3 4,708.6 2,406.7 528.9 1,296.2 1,271.0 535.9	(thousands)  2022 2021  10,052.3 9,471.3  5,544.3 5,110.5 4,708.6 4,426.2  2,406.7 2,386.1 528.9 513.2  1,296.2 1,296.8  1,271.0 1,236.6 535.9 535.0	(thousands) % 2022 2021 Change  10,052.3 9,471.3 6.1%  5,544.3 5,110.5 8.5% 4,708.6 4,426.2 6.4%  2,406.7 2,386.1 0.9% 528.9 513.2 3.1%  1,296.2 1,296.8 0.0%  1,271.0 1,236.6 2.8% 535.9 535.0 0.2%	(thousands) % 2022 2021 Change 2022  10,052.3 9,471.3 6.1% 7,335.3  5,544.3 5,110.5 8.5% 4,068.2 4,708.6 4,426.2 6.4% 3,470.5  2,406.7 2,386.1 0.9% 1,654.3 528.9 513.2 3.1% 336.6  1,296.2 1,296.8 0.0% 914.1  1,271.0 1,236.6 2.8% 967.9 535.9 535.0 0.2% 391.7	(thousands)         (thousands)         (thousands)           2022         2021         Change         2022         2021           10,052.3         9,471.3         6.1%         7,335.3         4,547.5           5,544.3         5,110.5         8.5%         4,068.2         2,365.3           4,708.6         4,426.2         6.4%         3,470.5         2,013.8           2,406.7         2,386.1         0.9%         1,654.3         1,242.9           528.9         513.2         3.1%         336.6         245.3           1,296.2         1,296.8         0.0%         914.1         673.3           1,271.0         1,236.6         2.8%         967.9         627.6           535.9         535.0         0.2%         391.7         289.3	(thousands)         (thousands)         (thousands)         (thousands)         %           2022         2021         Change         2022         2021         Change           10,052.3         9,471.3         6.1%         7,335.3         4,547.5         61.3%           5,544.3         5,110.5         8.5%         4,068.2         2,365.3         72.0%           4,708.6         4,426.2         6.4%         3,470.5         2,013.8         72.3%           2,406.7         2,386.1         0.9%         1,654.3         1,242.9         33.1%           528.9         513.2         3.1%         336.6         245.3         37.2%           1,296.2         1,296.8         0.0%         914.1         673.3         35.8%           1,271.0         1,236.6         2.8%         967.9         627.6         54.2%           535.9         535.0         0.2%         391.7         289.3         35.4%	(thousands)         (thousands)         %         (thousands)         %           2022         2021         Change         2022           10,052.3         9,471.3         6.1%         7,335.3         4,547.5         61.3%         2,675.5           5,544.3         5,110.5         8.5%         4,068.2         2,365.3         72.0%         1,025.9           4,708.6         4,426.2         6.4%         3,470.5         2,013.8         72.3%         826.0           2,406.7         2,386.1         0.9%         1,654.3         1,242.9         33.1%         1,003.1           528.9         513.2         3.1%         336.6         245.3         37.2%         314.2           1,296.2         1,296.8         0.0%         914.1         673.3         35.8%         489.8           1,271.0         1,236.6         2.8%         967.9         627.6         54.2%         391.5           535.9         535.0         0.2%         391.7         289.3         35.4%         248.2	(thousands)         (thousands)         (thousands)         (thousands)         (millions)           2022         2021         Change         2022         2021           10,052.3         9,471.3         6.1%         7,335.3         4,547.5         61.3%         2,675.5         1,343.6           5,544.3         5,110.5         8.5%         4,068.2         2,365.3         72.0%         1,025.9         465.8           4,708.6         4,426.2         6.4%         3,470.5         2,013.8         72.3%         826.0         378.7           2,406.7         2,386.1         0.9%         1,654.3         1,242.9         33.1%         1,003.1         600.8           528.9         513.2         3.1%         336.6         245.3         37.2%         314.2         190.1           1,296.2         1,296.8         0.0%         914.1         673.3         35.8%         489.8         272.8           1,271.0         1,236.6         2.8%         967.9         627.6         54.2%         391.5         195.9           535.9         535.0         0.2%         391.7         289.3         35.4%         248.2         135.8

Figure 7: Hawai'i Hotel Performance Year-to-Date June 2022 vs. 2019

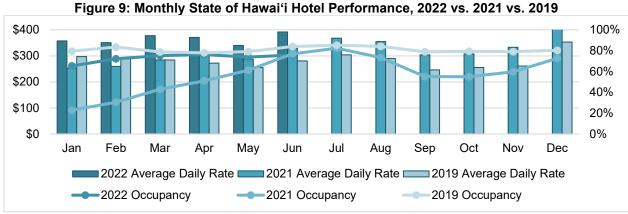
		Occupan	су %	Aver	age Daily R			RevPAR	
			Percentage			%			%
	2022	2019	Pt. Change	2022	2019	Change	2022	2019	Change
	70.00/	00.50/	7.50/	0004.75	<b>#070.00</b>	00.00/	#000 40	<b>#</b> 005.07	40.00/
State of Hawai'i	73.0%	80.5%	-7.5%	\$364.75	\$279.99	30.3%	\$266.16	\$225.27	18.2%
Luxury Class	59.6%	76.3%	-16.7%	\$834.02	\$562.14	48.4%	\$496.88	\$428.71	15.9%
Upper Upscale Class	75.7%	82.2%	-6.6%	\$339.29	\$277.99	22.1%	\$256.68	\$228.63	12.3%
Upscale Class	76.5%	77.8%	-1.3%	\$257.56	\$210.14	22.6%	\$196.98	\$163.51	20.5%
Upper Midscale Class	71.7%	83.5%	-11.8%	\$237.06	\$161.33	46.9%	\$170.02	\$134.74	26.2%
Midscale & Economy Class	78.5%	82.4%	-3.9%	\$219.54	\$175.43	25.1%	\$172.36	\$144.53	19.3%
Oʻahu	73.4%	83.3%	-9.9%	\$252.17	\$233.18	8.1%	\$185.03	\$194.19	-4.7%
Waikīkī	73.7%	83.5%	-9.8%	\$238.01	\$228.28	4.3%	\$175.42	\$190.68	-8.0%
Other Oʻahu	71.5%	81.8%	-9.0 <i>%</i> -10.2%	\$334.38	\$263.44	26.9%	\$239.17	\$215.42	11.0%
	52.1%	71.1%	-10.2 <i>%</i> -19.0%	\$631.48	\$483.31	30.7%	\$329.25	\$343.77	-4.2%
Oʻahu Luxury	75.6%	84.8%	-19.0% -9.2%	\$259.01	\$257.23	0.7%	\$195.69	\$218.03	-4.2% -10.2%
Oʻahu Upper Upscale									
Oʻahu Upscale	80.4%	83.6%	-3.3%	\$201.56	\$191.67	5.2%	\$161.96	\$160.28	1.0%
Oʻahu Upper Midscale	69.5%	83.9%	-14.4%	\$160.75	\$154.43	4.1%	\$111.75	\$129.55	-13.7%
Oʻahu Midscale & Economy	76.0%	87.1%	-11.1%	\$150.35	\$130.47	15.2%	\$114.29	\$113.67	0.5%
Maui County	68.7%	78.5%	-9.8%	\$606.36	\$403.40	50.3%	\$416.78	\$316.65	31.6%
Wailea	63.7%	89.7%	-26.0%	\$933.32	\$613.26	52.2%	\$594.07	\$549.84	8.0%
Lahaina/Kāʻanapali/Kapalua	70.5%	77.8%	-7.3%	\$535.77	\$338.38	58.3%	\$377.84	\$263.32	43.5%
Other Maui County	66.6%	79.4%	-12.7%	\$693.55	\$484.75	43.1%	\$462.23	\$384.71	20.2%
Maui County Luxury	57.7%	82.0%	-24.3%	\$1,035.13	\$661.02	56.6%	\$597.01	\$541.94	10.2%
Maui County Upper Upscale	72.8%	78.4%	-5.6%	\$492.70	\$320.82	53.6%	\$358.64	\$251.42	42.6%
& Upscale									
Island of Hawai'i	76.2%	76.9%	-0.8%	\$404.44	\$266.34	51.9%	\$307.98	\$204.89	50.3%
Kohala Coast	73.1%	77.6%	-4.5%	\$633.67	\$376.85	68.1%	\$463.09	\$292.28	58.4%
Kauaʻi	77.7%	72.1%	5.6%	\$395.58	\$285.94	38.3%	\$307.28	\$206.16	49.0%

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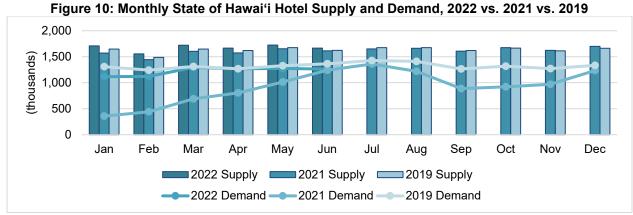
Note: Samples for some classes and regions were insufficient for reporting purposes, but these data were included in island and statewide totals.

Figure 8: Hawai'i Hotel Performance by Measure Year-to-Date June 2022 vs. 2019

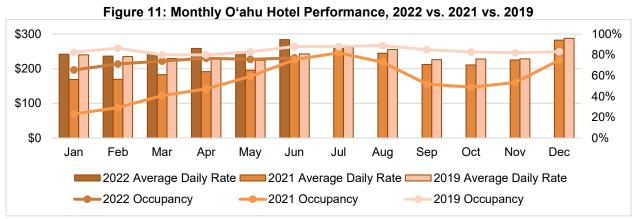
		Supply (thousands)	%		<b>Demand</b> (thousands)	%		Revenue (millions)	%
	2022	2019	Change	2022	2019	Change	2022	2019	Change
State of Hawaiʻi	10,052.3	9,795.0	2.6%	7,335.3	7,880.9	-6.9%	2,675.5	2,206.5	21.3%
Oʻahu	5,544.3	5,499.4	0.8%	4,068.2	4,579.8	-11.2%	1,025.9	1,067.9	-3.9%
Waikīkī	4,708.6	4,718.7	-0.2%	3,470.5	3,941.5	-11.9%	826.0	899.8	-8.2%
Maui County	2,406.7	2,303.4	4.5%	1,654.3	1,808.1	-8.5%	1,003.1	729.4	37.5%
Wailea Lahaina/Kāʻanapali/	528.9	397.1	33.2%	336.6	356.1	-5.5%	314.2	218.4	43.9%
Kapalua	1,296.2	1,291.4	0.4%	914.1	1,005.0	-9.0%	489.8	340.1	44.0%
Island of Hawaiʻi	1,271.0	1,171.6	8.5%	967.9	901.3	7.4%	391.5	240.0	63.1%
Kohala Coast	535.9	543.0	-1.3%	391.7	420.6	-6.9%	248.2	158.5	56.5%
Kauaʻi	830.3	820.6	1.2%	645.0	591.7	9.0%	255.1	169.2	50.8%

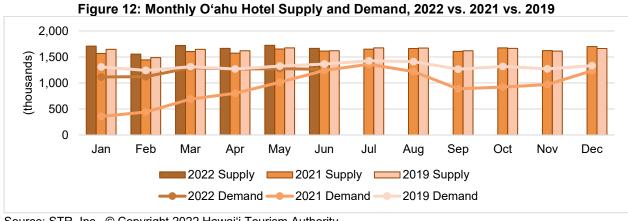


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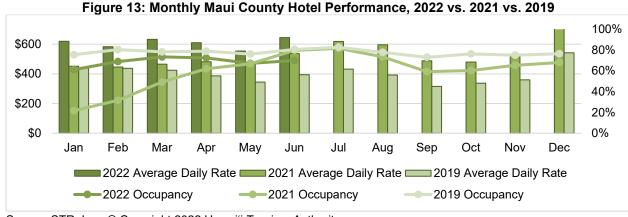


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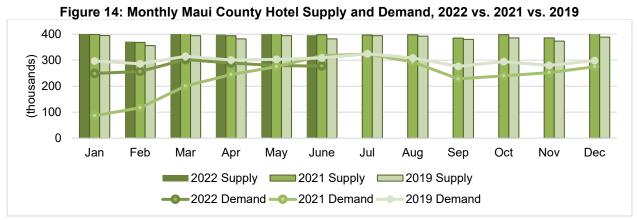




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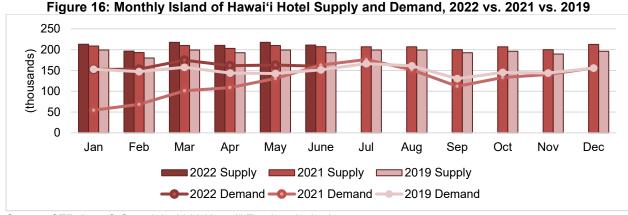


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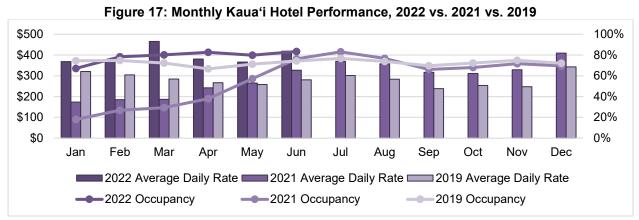




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Source: STR, Inc. © Copyright 2022 Hawai'i Tourism Authority.



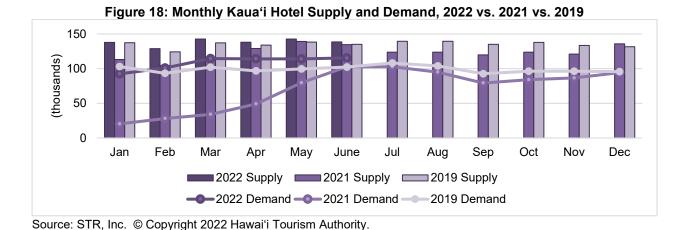


Figure 19: Top 5 U.S. Markets – Revenue Per Available Room – YTD June 2022

Rank	Destination	Revenue Per Available Room	% Change
1	Hawaiian Islands	\$266.16	87.6%
2	Miami, FL	\$215.73	40.4%
3	New York, NY	\$172.28	122.5%
4	Los Angeles, CA	\$139.49	74.1%
5	San Diego, CA	\$137.60	80.0%

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Figure 20: Top 5 U.S. Markets - Average Daily Rate - YTD June 2022

Rank	Destination	Average Daily Rate	% Change
1	Hawaiian Islands	\$364.75	23.5%
2	Miami, FL	\$286.22	27.7%
3	New York, NY	\$251.99	63.0%
4	San Francisco/San Mateo, CA	\$202.64	55.0%
5	Los Angeles, CA	\$198.12	43.1%

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Figure 21: Top 5 U.S. Markets - Occupancy - YTD June 2022

Rank	Destination	Occupancy	Percentage Pt. Change
1	Tampa, FL	75.6%	5.5%
2	Miami, FL	75.4%	6.8%
3	Orlando, FL	73.6%	20.0%
4	Hawaiian Islands	73.0%	25.0%
5	San Diego, CA	72.1%	17.2%

Figure 22: Competitive Sun and Sea Destinations – Revenue Per Available Room – YTD June 2022

		Revenue Per Available	
Rank	Destination	Room	% Change
1	Maldives	\$458.34	32.2%
2	French Polynesia	\$418.28	109.1%
3	Maui	\$416.78	65.5%
4	Hawaiʻi Island	\$307.98	94.4%
5	Kaua'i	\$307.28	179.6%
6	Cabo San Lucas+	\$272.15	50.1%
7	Aruba	\$246.53	103.8%
8	Puerto Rico	\$206.81	41.4%
9	Oʻahu	\$185.03	103.0%
10	Cancun+	\$169.24	65.4%
11	Costa Rica	\$131.21	105.8%
12	Fiji	\$107.00	610.3%
13	Puerto Vallarta+	\$90.99	78.6%
14	Phuket	\$46.48	513.7%
15	Bali	\$28.49	244.8%

Source: STR, Inc. © Copyright 2022 Hawai'i Tourism Authority

Figure 23: Competitive Sun and Sea Destinations – Average Daily Rate – YTD June 2022

Rank	Destination	Average Daily Rate	% Change
1	Maldives	\$685.30	4.2%
2	French Polynesia	\$675.96	5.3%
3	Maui	\$606.36	25.4%
4	Cabo San Lucas+	\$423.43	5.1%
5	Hawaiʻi Island	\$404.44	29.6%
6	Kaua'i	\$395.58	52.0%
7	Aruba	\$389.25	33.7%
8	Puerto Rico	\$291.43	21.7%
9	Oʻahu	\$252.17	28.0%
10	Cancun+	\$231.49	19.0%
11	Costa Rica	\$215.67	19.2%
12	Fiji	\$179.14	193.4%
13	Puerto Vallarta+	\$123.47	21.8%
14	Phuket	\$116.84	41.3%
15	Bali	\$82.72	31.1%

Figure 24: Competitive Sun and Sea Destinations – Occupancy – YTD June 2022

Rank	Destination	Occupancy	Percentage Pt. Change
1	Kaua'i	77.7%	35.4%
2	Hawaiʻi Island	76.2%	25.4%
3	Puerto Vallarta+	73.7%	23.5%
4	Oʻahu	73.4%	27.1%
5	Cancun+	73.1%	20.5%
6	Puerto Rico	71.0%	9.9%
7	Maui	68.7%	16.6%
8	Maldives	66.9%	14.1%
9	Cabo San Lucas+	64.3%	19.3%
10	Aruba	63.3%	21.8%
11	French Polynesia	61.9%	30.7%
12	Costa Rica	60.8%	25.6%
13	Fiji	59.7%	35.1%
14	Phuket	39.8%	30.6%
15	Bali	34.4%	21.3%