YouGov Destination Index Trends Responsible Travelers Segment

August 1, 2022





YouGov Syndicated Survey

- HTA subscribes to YouGov's Brand Index and Profiles databases for the U.S., Japan, and Canada
- YouGov has a global consumer panel with over 11 million participants in 55 countries who take over 20 million surveys each year
- 10,000 consumers are surveyed each day
- HTA receives access to new data each week
- YouGov has daily brand tracking metrics media-focused, brand health, purchase/intent, consumer status
- Responsible Traveler Segment
 - Respondents who self-identify as responsible travelers (i.e., wellness focused, environmental impact, culturally minded)



Destination Index

Metrics

- Buzz
 - Net % of people that heard something positive about the brand in past two weeks minus % of people heard something negative about brand in past two weeks
- Recommend
 - Net % would recommend to others minus % would tell to avoid
- Word of Mouth Exposure
 - Yes% talked with someone about the brand (in-person, online or through social media)
- Consideration
 - Yes% would consider purchasing a brand when next in market
- Purchase Intent
 - Yes % most likely to visit the brand in question, of all brands considered



2020 Significant Dates

March 26, 2020 - mandated 14day quarantine for all travelers coming to Hawaiʻi goes into effect at 12:01 a.m.

June 24, 2020 -Gov. Ige announces pretravel testing program to avoid the mandatory quarantiné

starting Aug. 1st

November 28-26, 2020-Hurricane

Douglas passes close to the Hawaiian Islands

August 6, 2020

announcement that interisland travel quarantine will be reinstated starting Aug. 11th

September 16, 2020 - pretravel testing program launch pushed to Oct. 15th

November 24. **2020 –** Kaua'i County announces they will opt out of Safe Travels program starting Dec. 2nd





September 16, **2020 –** 14-day quarantine requirement for interisland travelers lifted

July 13, 2020 pre-travel testing program launch pushed back to Sept. 1st

July 27, 2020 -Gov. Ige announces Hawai'i is being considered by Japan for resumption of international travel

November 28, 2020 - pretravel testing program launch pushed back to Oct. 1st, at the earliest

October 15, 2020 - pretravel testing program officially begins





2021 Significant Dates

January 12, 2021 -CDC recommends all international arrivals over the age of two get tested within three days before returning to the U.S.

January 26, 2021 new CDC regulation goes into effect. All international arrivals (2+ years of age) to the U.S. must have a negative COVID-19 test within three days of departure to avoid a 10-day quarantine

June 4, 2021 - Gov. Ige announces that starting June 15, all restrictions for intercounty travel will be lifted and travelers entering the state who have been vaccinated in Hawai'i may bypass quarantine without a pre-travel test.

August 23, 2021 -Gov. Ige announces "Now's not a good time to visit Hawai'i."

November 8,2021non-citizen, nonimmigrant air travelers to the United States will be required to be fully vaccinated and to provide proof of vaccination status prior to boarding an airplane to fly to the U.S.









January 20, 2021 all arriving passengers to Maui County must upload the AlohaSafe COVID-19 exposure app to their cell phones

March 3, 2021 -Gov. Ige approves Kaua'i's re-entry into Safe Travels for Trans-Pacific travelers beginning April 5

June 24, 2021 -

Gov. Ige announces that individuals vaccinated in the U.S. will be able to bypass the testing/quarantine requirement with proof of vaccination through the state's Safe Travels program

October 19, 2021 -

Gov. Ige announced "Beginning November 29, we want to invite and encourage fully vaccinated visitors or residents to travel transpacific or interisland"





2022 Significant Dates

March 1, 2022 – Governor Ige announces Safe Travels Program ends on March 25, 2022





June 10, 2022 – Biden administration announced the lifting of the pre-departure testing requirement for inbound air travelers to the U.S on June 12, 2022



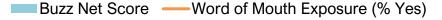


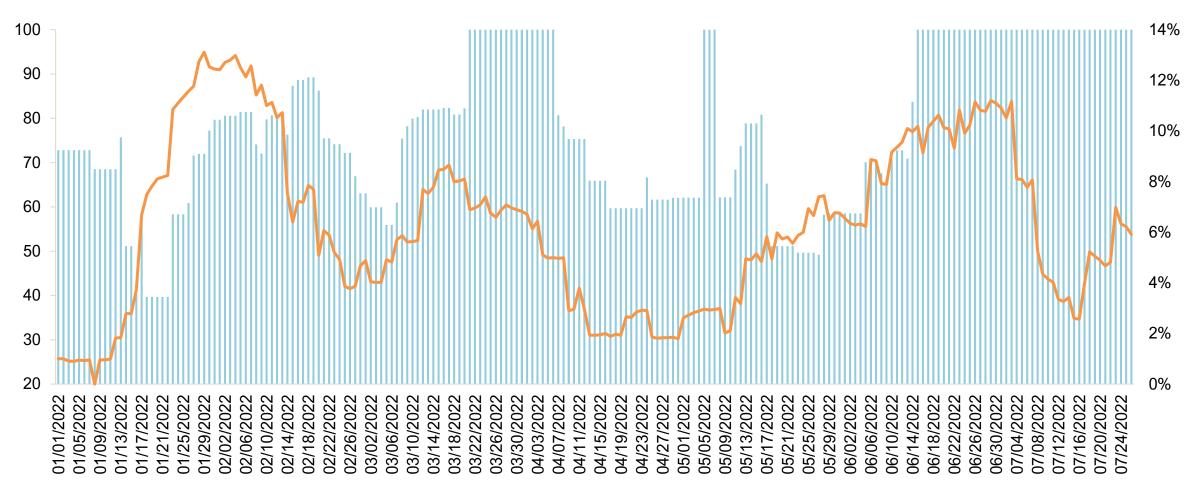
U.S. Destination Index Trends Responsible Travelers Segment O'ahu





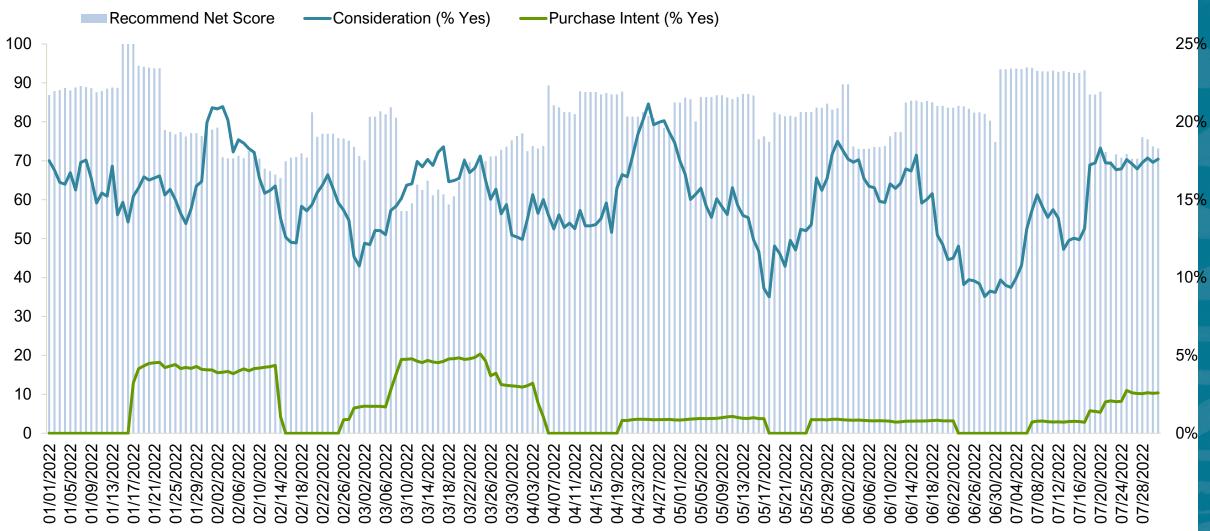
O'ahu – Buzz Net Score and Word of Mouth Exposure (% Yes) U.S. Four-Week Moving Average





Buzz Question: (Net) Over the PAST TWO WEEKS, which of the following destinations have you heard something POSITIVE about (whether in the news, through advertising, or talking to friends and family)? / Now which of the following have you heard something NEGATIVE about over the PAST TWO WEEKS?

O'ahu – Recommend Net Score, Consideration (% Yes), Purchase Intent (% Yes) **U.S. Four-Week Moving Average**



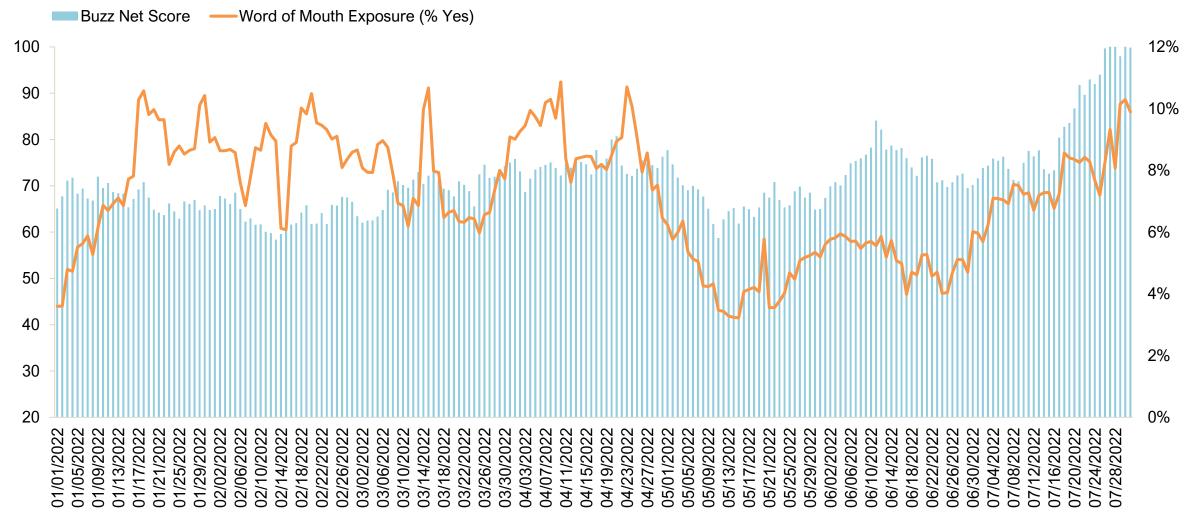
Recommend Question: (Net) Which of the following destinations would you RECOMMEND to a friend or colleague? / And which of the following destinations would you tell a friend or colleague to AVOID? Consideration Question: (Net) Thinking about your next vacation by air alone or with friends, family, a partner or spouse, which of the following destinations would you consider? Purchase Intent Question: (Net) Of the destinations considered, which are you most likely to visit?

U.S. Destination Index Trends Responsible Travelers Segment Maui



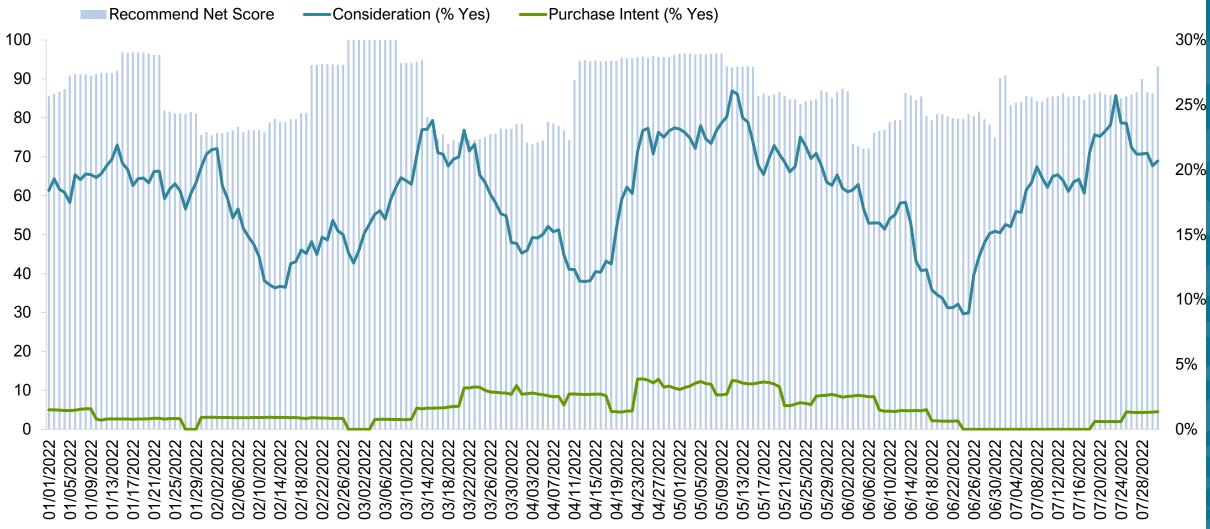


Maui – Buzz Net Score and Word of Mouth Exposure (% Yes) U.S. Four-Week Moving Average



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Maui – Recommend Net Score, Consideration (% Yes), Purchase Intent (% Yes) U.S. Four-Week Moving Average



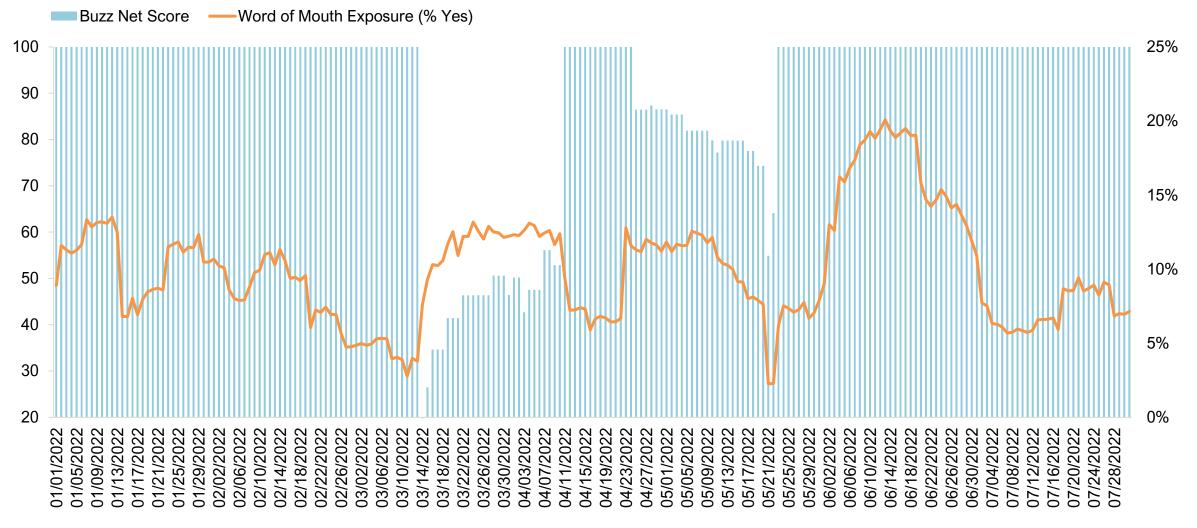
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U.S. Destination Index Trends Responsible Travelers Segment Kaua'i



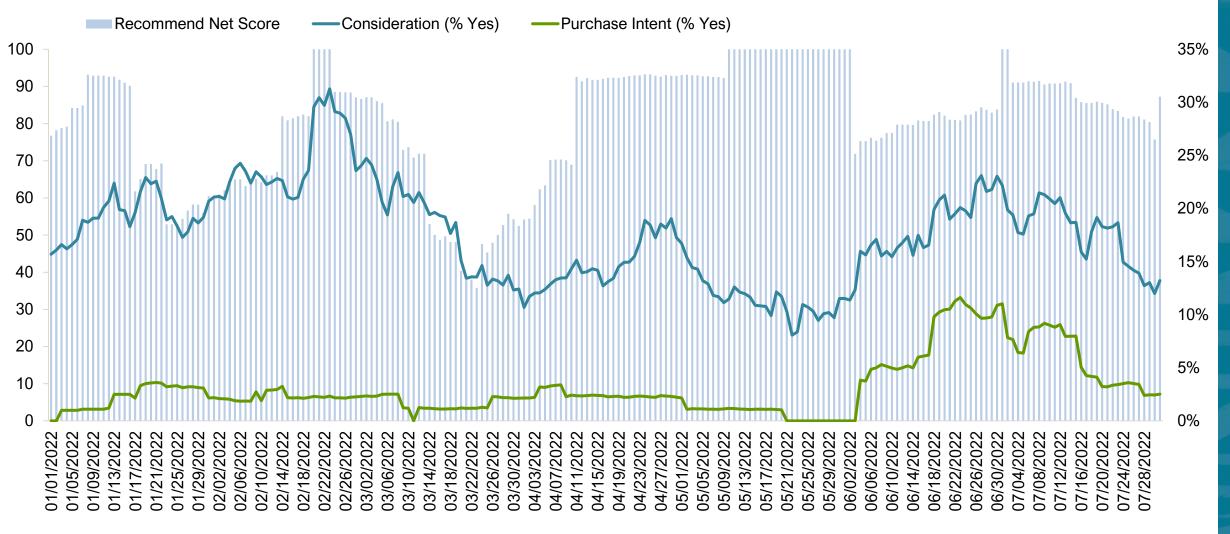


Kaua'i – Buzz Net Score and Word of Mouth Exposure (% Yes) U.S. Four-Week Moving Average



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Kaua'i – Recommend Net Score, Consideration (% Yes), Purchase Intent (% Yes) U.S. Four-Week Moving Average



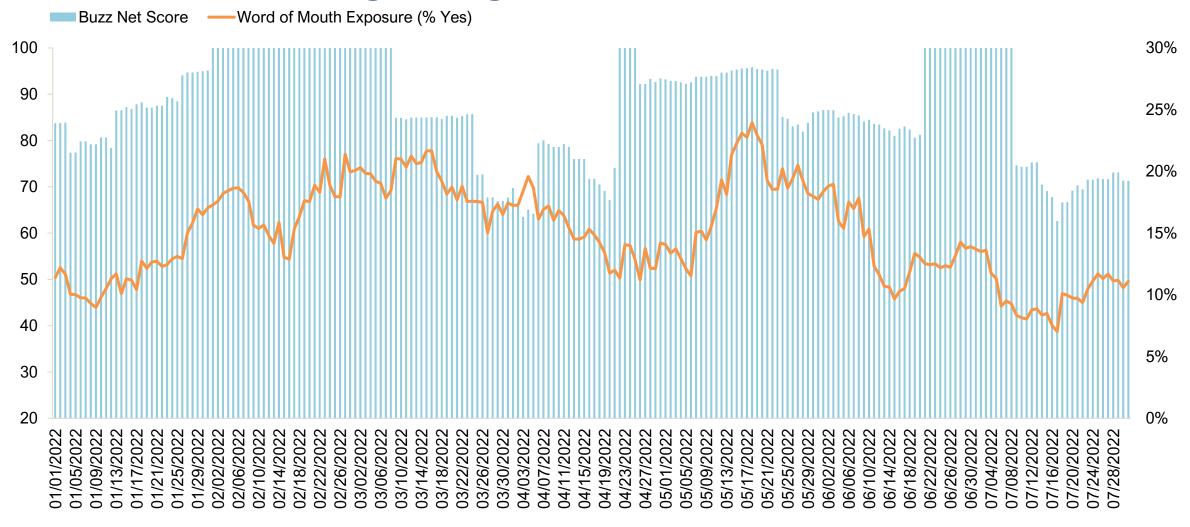
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U.S. Destination Index Trends Responsible Travelers Segment Island of Hawaii



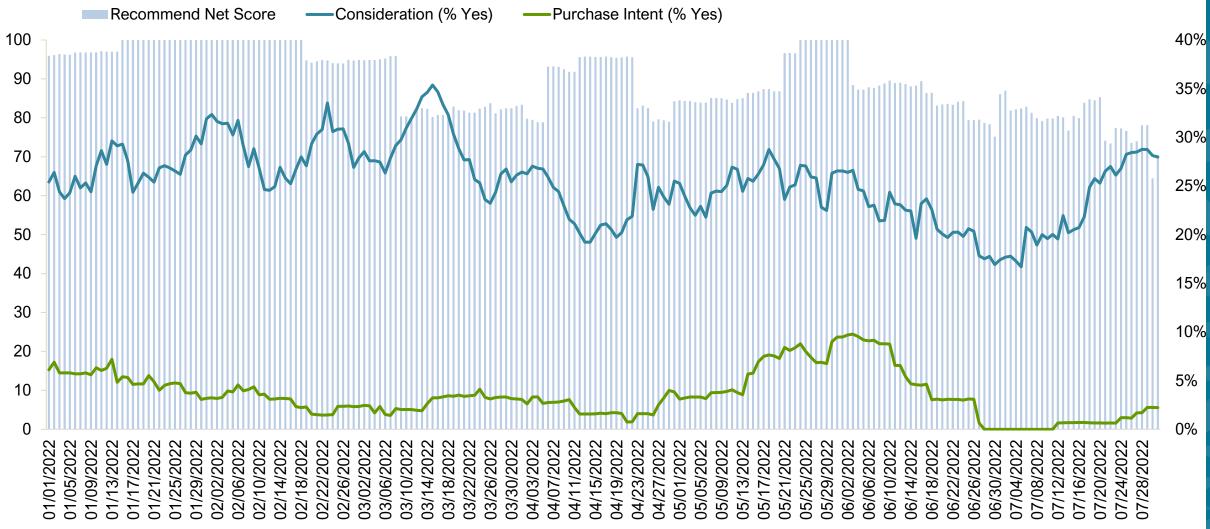


Island of Hawai'i – Buzz Net Score and Word of Mouth Exposure (% Yes) U.S. Four-Week Moving Average



Buzz Question: (Net) Over the PAST TWO WEEKS, which of the following destinations have you heard something POSITIVE about (whether in the news, through advertising, or talking to friends and family)? / Now which of the following have you heard something NEGATIVE about over the PAST TWO WEEKS?

Island of Hawai'i – Recommend Net Score, Consideration (% Yes), Purchase Intent (% Yes) **U.S. Four-Week Moving Average**



Recommend Question: (Net) Which of the following destinations would you RECOMMEND to a friend or colleague? / And which of the following destinations would you tell a friend or colleague to AVOID? Consideration Question: (Net) Thinking about your next vacation by air alone or with friends, family, a partner or spouse, which of the following destinations would you consider? Purchase Intent Question: (Net) Of the destinations considered, which are you most likely to visit?